# Modèle Noisy Introspection

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#### Introduction

Ce document présente une estimation individuelle des paramètres du modèle de Noisy Introspection basé sur les données collectées. Nous estimons pour chaque individu les paramètres  $\mu$  (erreur de réponse) et  $\tau$  (distribution du niveau de réflexion) par la méthode de maximum vraisemblance.

### Chargement des bibliothèques et données

```
library(readxl)
library(ggplot2)
library(dplyr)
library(xtable)
donnees <- read_excel('../data/Exp_rience.xlsx')</pre>
donneesQ = donnees[1:63,7:21]
questions <- c("Q00_16-20 Arad & Rubinstein", "Q00_Mode du groupe", "Q00_ChatGPT",
               "Q00_Prime de 20", "Q01_12-20", "Q02_Alaoui & Penta", "Q03_Alaoui & Penta
               "Q04 Goeree moderate", "Q05 Goeree extreme", "Q06 Cycle A", "Q07 Cycle C'
               "Q08 Pan A", "Q09 Bear C", "Q10 long pan A", "Q11 long pan C")
# Listes d'actions et bonus
actions par question <- list(
  "Q00 16-20 Arad & Rubinstein" = 16:20,
  "Q00 Mode du groupe" = 16:20,
  "Q00 ChatGPT" = 16:20,
  "Q00 Prime de 20" = 16:20,
  "Q01 12-20" = c(12,14,16,18,20),
  "Q02_Alaoui & Penta" = c(12,14,16,18,20),
  "Q03_Alaoui & Penta plus" = c(12,14,16,18,20),
  "Q04 Goeree moderate" = c(14,12,18,16,20),
  "Q05_Goeree extreme" = c(18,16,14,12,20),
  "Q06_Cycle A" = c(12,14,16,18,20),
  "Q07_Cycle C" = c(12,14,16,18,20),
  "Q08 Pan A" = c(12,14,16,18,20),
  "Q09 Bear C" = c(12,14,16,18,20),
  "Q10_long pan A" = c(12,14,16,18,20),
  "Q11 long pan C" = c(12,14,16,18,20)
)
bonus_par_question <- list(</pre>
  "Q00 16-20 Arad & Rubinstein" = list(gauche = 10, egal = 0),
  "Q00_Mode du groupe" = list(gauche = 10, egal = 0),
```

```
"Q00_ChatGPT" = list(gauche = 10, egal = 0),
"Q00_Prime de 20" = list(gauche = 20, egal = 0),
"Q01_12-20" = list(gauche = 20, egal = 0),
"Q02_Alaoui & Penta" = list(gauche = 20, egal = 10),
"Q03_Alaoui & Penta plus" = list(gauche = 40, egal = 10),
"Q04_Goeree moderate" = list(gauche = 20, egal = 0),
"Q05_Goeree extreme" = list(gauche = 20, egal = 0),
"Q06_Cycle A" = list(gauche = 20, egal = 0),
"Q07_Cycle C" = list(gauche = 20, egal = 0),
"Q08_Pan A" = list(gauche = 20, egal = 0),
"Q09_Bear C" = list(gauche = 20, egal = 0),
"Q10_long pan A" = list(gauche = 20, egal = 0),
"Q11_long pan C" = list(gauche = 20, egal = 0))
```

#### Fonctions du modèle

```
logit response <- function(payoffs, mu) {</pre>
  exp payoff <- exp(payoffs / mu)</pre>
  exp_payoff / sum(exp_payoff)
}
ni strategy <- function(mu, k, actions, bonus gauche, bonus egal) {
  probs <- rep(1 / length(actions), length(actions))</pre>
  for (i in 1:k) {
    expected payoff <- sapply(seq_along(actions), function(a idx) {</pre>
      a <- actions[a idx]
      if (a idx < length(actions)) {</pre>
        bonus pos <- a idx + 1
        bonus_left <- probs[bonus_pos] * bonus_gauche</pre>
      } else {
        bonus left <- 0
      bonus_same <- probs[a_idx] * bonus_egal</pre>
      gain <- a + bonus left + bonus same
      return(gain)
    probs <- logit_response(expected_payoff, mu)</pre>
  }
  return(probs)
```

#### Score de Brier

```
calcul brier score <- function(probs, reponse obs, actions) {</pre>
  idx_obs <- which(actions == reponse_obs)</pre>
  brier <- sum((probs - ifelse(seq_along(actions) == idx_obs, 1, 0))^2)
  return(brier)
}
brier score total <- function(mu, s, reponses, questions, actions map, k max = 4) {
  total brier <- 0
  poisson_weights <- dpois(0:k_max, lambda = s)</pre>
  poisson_weights <- poisson_weights / sum(poisson_weights)</pre>
  for (j in seq_along(reponses)) {
    r <- reponses[j]
    q <- questions[j]</pre>
    actions <- actions_map[[q]]</pre>
    bonus <- bonus_par_question[[q]]</pre>
    if (is.na(r) | ! (r %in% actions)) next
    ni_levels <- lapply(0:k_max, function(k) {</pre>
      ni_strategy(mu, k, actions, bonus$gauche, bonus$egal)
    })
    mix prob <- Reduce(`+`, Map(`*`, poisson weights, ni levels))</pre>
    total_brier <- total_brier + calcul_brier_score(mix_prob, r, actions)</pre>
  }
  return(total brier/15)
```

#### Estimation des paramètres

```
log_likelihood <- function(mu, s, reponses, questions, actions_map, k_max = 4) {
  total_loglik <- 0
  poisson_weights <- dpois(0:k_max, lambda = s)
  poisson_weights <- poisson_weights / sum(poisson_weights)

for (j in seq_along(reponses)) {
    r <- reponses[j]
    q <- questions[j]
    actions <- actions_map[[q]]
    bonus <- bonus_par_question[[q]]
    ni_levels <- lapply(0:k_max, function(k) {
        ni_strategy(mu, k, actions, bonus_gauche = bonus$gauche, bonus_egal = bonus$egal)
    })</pre>
```

```
if (!is.na(r)) {
   idx <- which(actions == r)
   if (length(idx) == 1) {
      p_r <- sum(vapply(0:k_max, function(k) poisson_weights[k + 1] * ni_levels[[k +
      } else {
      p_r <- 0
    }
   if (p_r > 0 && !is.na(p_r)) {
      total_loglik <- total_loglik + log(p_r)
   } else {
      total_loglik <- total_loglik - 1e6
   }
  }
}
return(total_loglik)</pre>
```

### Boucle d'estimation par individu

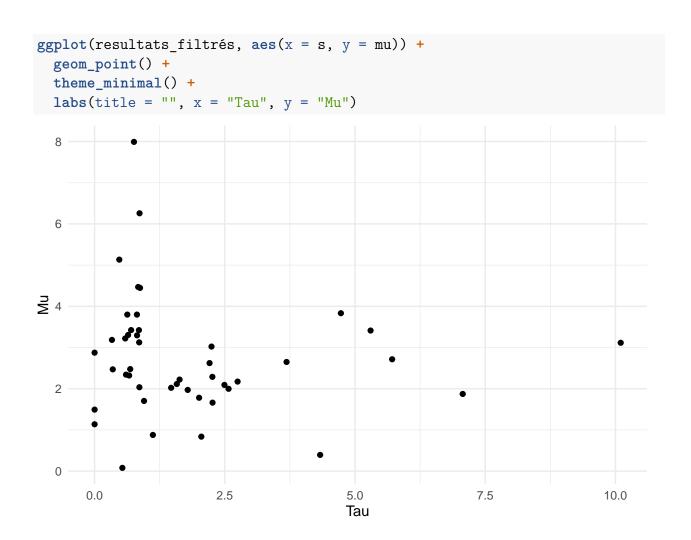
```
resultats <- data.frame()
for (i in 1:(nrow(donnees)-1)) {
         individu <- donnees[i, ]</pre>
         reponses <- sapply(questions, function(q) {</pre>
                    rep <- individu[[q]]</pre>
                   if (!is.na(rep) && grepl(":", rep)) {
                             val <- as.numeric(trimws(strsplit(rep, ":")[[1]][2]))</pre>
                    } else {
                              val <- as.numeric(trimws(rep))</pre>
                   return(val)
         })
         tryCatch({
                    opt <- optim(</pre>
                             par = c(mu = 1.862, s = 1.393),
                              fn = function(par) -log_likelihood(par[1], par[2], reponses, questions, actions_partial formula for the function of the f
                             method = "L-BFGS-B",
                             lower = c(0.001, 0.001), upper = c(1000, 1000)
```

```
mu_estime <- round(opt$par[1],3)</pre>
    s_estime <- round(opt$par[2],3)</pre>
    max_vraisemblance <- round(-opt$value,3)</pre>
    brier_score <- round(brier_score_total(mu_estime, s_estime, reponses, questions, ac</pre>
    resultats <- rbind(resultats, data.frame(id = i, mu = mu_estime, s = s_estime,
                                                VraisemblanceMax = max_vraisemblance, Brien
  }, error = function(e) {
    resultats <- rbind(resultats, data.frame(id = i, mu = NA, s = NA, VraisemblanceMax =
    cat("Erreur pour l'individu", i, ":", e$message, "\n")
  })
}
print(resultats)
##
        id
                           s VraisemblanceMax Brier
                  mu
## mu
         1
               3.125
                       0.857
                                       -16.475 0.612
## mu1
                       5.299
               3.412
                                       -19.066 0.666
## mu2
         3 1000.000
                       1.017
                                       -24.168 0.801
## mu3
               1.493
                       0.001
                                        -7.511 0.259
## mu4
               0.079
                       0.534
                                       -11.336 0.390
         6 1000.000 102.129
## mu5
                                       -22.548 0.747
## mu6
         7
               0.394
                       4.331
                                       -18.612 0.688
## mu7
               2.476
                       0.685
                                       -17.583 0.676
## mu8
         9
               0.878
                       1.120
                                       -14.164 0.517
## mu9
       10
               2.622
                       2.208
                                       -21.896 0.755
## mu10 11
              13.982
                       0.970
                                       -23.858 0.793
## mu11 12
               1.781
                       2.007
                                       -20.598 0.717
## mu12 13 1000.000 767.217
                                       -24.158 0.800
## mu13 14
               1.704
                       0.950
                                       -17.308 \ 0.622
## mu14 15
               4.447
                       0.873
                                       -21.065 0.736
## mu15 16
               2.715
                       5.713
                                       -17.982 0.624
## mu16 17
               2.321
                       0.664
                                       -17.979 0.686
## mu17 18
               3.220
                       0.589
                                       -17.026 0.615
## mu18 19
               2.114
                                       -17.177 0.601
                       1.579
## mu19 20
               2.649
                       3.686
                                       -25.610 0.848
## mu20 21
               3.423
                       0.702
                                       -21.189 0.744
## mu21 22 1000.000
                       1.012
                                       -24.143 0.800
## mu22 23
               6.258
                       0.864
                                       -22.833 0.771
## mu23 24
            169.726
                       1.015
                                       -24.140 0.800
## mu24 25
                       2.050
               0.837
                                       -16.697 0.601
## mu25 26
               3.799
                       0.814
                                       -21.522 0.743
```

```
## mu26 27
               2.036
                                       -18.403 0.627
                       0.861
## mu27 28 1000.000 245.422
                                       -20.942 0.694
## mu28 29
                                       -20.712 0.738
               2.288
                       2.262
## mu29 30
              4.788 425.568
                                        -19.156 0.657
## mu30 31
              5.133
                       0.475
                                       -22.442 0.751
## mu31 32
              17.082
                       0.955
                                        -23.973 0.797
## mu32 33
              7.991
                       0.757
                                       -23.480 0.790
## mu33 34
              17.082
                       0.955
                                       -23.973 0.797
## mu34 35
               2.222
                       1.632
                                       -20.260 0.693
## mu35 36 1000.000
                       1.018
                                        -24.174 0.801
## mu36 37
               2.092
                       2.494
                                       -20.000 0.715
## mu37 38
               2.022
                       1.471
                                       -19.697 0.645
## mu38 39
               1.137
                       0.001
                                        -7.058 0.118
## mu39 40
               4.469
                       0.838
                                        -21.111 0.735
## mu40 41 1000.000
                       1.017
                                       -24.170 0.801
## mu41 42
                      10.101
                                       -22.650 0.771
               3.115
## mu42 43
               5.180 741.254
                                       -22.557 0.760
## mu43 44 1000.000 768.479
                                       -24.154 0.800
## mu44 45
               3.023
                       2.245
                                       -21.336 0.723
## mu45 46
               2.341
                       0.604
                                       -18.336 0.628
## mu46 47 1000.000
                       0.001
                                        -24.144 0.800
## mu47 48
                                       -18.809 0.675
               1.873
                       7.068
## mu48 49
               2.875
                                       -17.053 0.612
                       0.001
## mu49 50
               1.662
                       2.265
                                       -20.440 0.693
## mu50 51
               3.799
                       0.629
                                        -21.558 0.730
## mu51 52 1000.000
                       1.018
                                       -24.146 0.800
## mu52 53
             119.116
                       0.991
                                       -24.139 0.800
                                       -19.902 0.703
## mu53 54
               2.173
                       2.746
## mu54 55
               1.998
                       2.573
                                        -20.351 0.683
## mu55 56
               3.422
                       0.852
                                       -18.844 0.680
## mu56 57
              3.833
                       4.729
                                       -22.232 0.753
## mu57 58
              2.470
                       0.350
                                       -15.496 0.582
## mu58 59
               1.971
                       1.789
                                       -18.170 0.629
## mu59 60
               3.185
                       0.334
                                       -19.251 0.675
## mu60 61
               3.304
                                       -17.582 0.632
                       0.644
## mu61 62
              14.598
                       0.948
                                       -23.908 0.796
## mu62 63
                                       -18.190 0.667
               3.295
                       0.816
```

#### Visualisation des résultats

```
resultats_filtrés <- resultats[resultats$mu >= 0 & resultats$mu <= 11 & resultats$s >= 0 & resultats$s <= 11, ]
```



# Estimation par question

```
log_likelihood_question <- function(mu, s, reponses, actions, bonus, k_max = 4) {
  poisson_weights <- dpois(0:k_max, lambda = s)
  poisson_weights <- poisson_weights / sum(poisson_weights)
  total_loglik <- 0

for (j in seq_along(reponses)) {
    r <- reponses[j]
    if (is.na(r) || !(r %in% actions)) next
    ni_levels <- lapply(0:k_max, function(k) ni_strategy(mu, k, actions, bonus$gauche, idx <- which(actions == r)
    p_r <- sum(vapply(0:k_max, function(k) poisson_weights[k + 1] * ni_levels[[k + 1]][
    if (p_r > 0 && !is.na(p_r)) {
        total_loglik <- total_loglik + log(p_r)
    } else {
        total_loglik <- total_loglik - 1e6</pre>
```

```
}
 return(total_loglik)
}
brier_score_question <- function(mu, s, reponses, actions, bonus, k_max = 4) {</pre>
  poisson_weights <- dpois(0:k_max, lambda = s)</pre>
  poisson weights <- poisson weights / sum(poisson weights)</pre>
  total brier <- 0
  valid n \leftarrow 0
  for (j in seq_along(reponses)) {
    r <- reponses[j]
    if (is.na(r) || !(r %in% actions)) next
    ni_levels <- lapply(0:k_max, function(k) ni_strategy(mu, k, actions, bonus$gauche,
    mix_prob <- Reduce(`+`, Map(`*`, poisson_weights, ni_levels))</pre>
    total_brier <- total_brier + calcul_brier_score(mix_prob, r, actions)</pre>
    valid n <- valid n + 1
  }
  return(if (valid n > 0) total brier / valid n else NA)
}
# Résultats par question
resultats par question <- data.frame()
for (q in questions) {
  actions <- actions_par_question[[q]]</pre>
  bonus <- bonus_par_question[[q]]</pre>
  reponses <- sapply(donnees[[q]], function(rep) {</pre>
    if (!is.na(rep) && grepl(":", rep)) {
      as.numeric(trimws(strsplit(rep, ":")[[1]][2]))
    } else {
      as.numeric(trimws(rep))
    }
  })
  tryCatch({
    opt <- optim(</pre>
      par = c(mu = 1.5, s = 1.5),
      fn = function(par) -log_likelihood_question(par[1], par[2], reponses, actions, bo
      method = "L-BFGS-B", lower = c(0.001, 0.001), upper = c(1000, 1000)
    )
    mu_estime <- round(opt$par[1], 3)</pre>
```

```
s_estime <- round(opt$par[2], 3)</pre>
    loglik <- round(-opt$value, 3)</pre>
    brier <- round(brier_score_question(mu_estime, s_estime, reponses, actions, bonus),</pre>
    resultats par question <- rbind(resultats par question,
                                     data.frame(Question = q, mu = mu_estime, s = s_estire)
                                                 LogVraisemblance = loglik, Brier = brier)
  }, error = function(e) {
    resultats_par_question <- rbind(resultats_par_question,</pre>
                                     data.frame(Question = q, mu = NA, s = NA,
                                                 LogVraisemblance = NA, Brier = NA))
    cat("Erreur pour la question", q, ":", e$message, "\n")
 })
}
print(resultats_par_question)
##
                                                   s LogVraisemblance Brier
                            Question
                                         mu
## mu
        Q00 16-20 Arad & Rubinstein 1.388
                                                              -94.150 0.752
                                               1.659
                 Q00_Mode du groupe
## mu1
                                     1.527
                                               3.579
                                                              -99.028 0.785
## mu2
                         Q00_ChatGPT
                                     1.535
                                               2.457
                                                              -95.668 0.766
                     Q00_Prime de 20 4.405 735.341
                                                              -99.514 0.789
## mu3
## mu4
                           Q01_12-20 8.032
                                               0.001
                                                              -99.094 0.784
## mu5
                 Q02_Alaoui & Penta
                                     5.950
                                               0.625
                                                              -95.023 0.747
## mu6
            Q03_Alaoui & Penta plus 18.986 618.629
                                                             -100.804 0.796
## mu7
                Q04 Goeree moderate 6.357
                                                              -98.977 0.779
                                             64.195
## mu8
                 Q05_Goeree extreme 3.917
                                              0.643
                                                              -91.294 0.725
                                     7.815
## mu9
                         Q06_Cycle A
                                               0.336
                                                              -98.934 0.787
## mu10
                         Q07_Cycle C 9.014
                                              8.463
                                                              -99.743 0.790
                           Q08_Pan A 5.970
## mu11
                                             2.500
                                                              -97.698 0.777
## mu12
                          Q09_Bear C 7.990
                                               0.650
                                                              -99.029 0.785
## mu13
                     Q10_long pan A 4.322
                                               0.511
                                                              -86.888 0.746
                     Q11_long pan C 13.914 45.699
## mu14
                                                              -94.450 0.797
```

## Génération des graphiques

```
library(ggplot2)
library(ggpubr)
library(readxl)
# Liste pour stocker les graphiques
```

```
plots <- list()</pre>
# Boucle sur les 15 questions
for (q in 1:15) {
  actions <- actions par question[[q]]</pre>
  bonus <- bonus_par_question[[q]]</pre>
  reponses <- sapply(donneesQ[[q]], function(rep) {</pre>
    if (!is.na(rep) && grepl(":", rep)) {
      as.numeric(trimws(strsplit(rep, ":")[[1]][2]))
    } else {
      as.numeric(trimws(rep))
  })
  tryCatch({
    opt <- optim(</pre>
      par = c(mu = 1.5, s = 1.5),
      fn = function(par) -log_likelihood_question(par[1], par[2], reponses, actions, bo
      method = "L-BFGS-B", lower = c(0.01, 0.01), upper = c(30, 30)
    )
    mu <- opt$par[1]</pre>
    s <- opt$par[2]
    k max <- 4
    poids_k <- dpois(0:k_max, lambda = s)</pre>
    poids_k <- poids_k / sum(poids_k)</pre>
    strats_k <- lapply(0:k_max, function(k) {</pre>
      ni_strategy(mu, k, actions, bonus$gauche, bonus$egal)
    })
    strategie_ni <- Reduce(`+`, Map(`*`, poids_k, strats_k))</pre>
    df_pred <- data.frame(</pre>
      Action = factor(actions, levels = actions),
      Valeur = strategie_ni,
      Type = "Prévu"
    )
    Q <- donneesQ[[q]]
    Qr <- table(Q) / length(Q)
    df_obs <- data.frame(</pre>
      Action = factor(actions, levels = actions),
```

```
Valeur = as.numeric(Qr),
      Type = "Observé"
    )
    df combined <- rbind(df pred, df obs)</pre>
    p <- ggplot(df_combined, aes(x = Action, y = Valeur, fill = Type)) +</pre>
      geom_bar(stat = "identity", position = "dodge") +
      labs(title = paste("Question", q+1),
           x = "Action possible", y = "Fréquence") +
      scale_fill_manual(values = c("Observé" = "black", "Prévu" = "lightgrey")) +
      theme minimal(base size = 10) +
      theme(axis.text.x = element_text(angle = 45, hjust = 1),
            legend.position = "none")
    plots[[length(plots) + 1]] <- p</pre>
  }, error = function(e) {
    cat("Erreur lors du traitement de la question", q, ":", e$message, "\n")
  })
}
# Exporter tous les graphiques sur une seule page PDF (5 colonnes × 3 lignes)
pdf("comparaison superposee 5x3.pdf", width = 20, height = 12)
ggarrange(plotlist = plots, ncol = 5)
## $`1`
##
## $^2`
##
## $`3`
##
## attr(,"class")
## [1] "list"
                   "ggarrange"
dev.off()
## pdf
##
     2
```