

# AtliQ Hardwares

## Filters

market All  
region All  
division All  
customer All  
FY 2019

**P & L**  
**By Fiscal Months**  
**All values in USD**

Note : Please do not modify the pivot table

	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net sales	06.5M	08.0M	10.7M	11.4M	06.5M	06.1M	06.4M	06.3M	06.5M	06.2M	06.5M	06.3M	87.5M
cogs	03.8M	04.7M	06.3M	06.7M	03.9M	03.5M	03.8M	03.7M	03.8M	03.6M	03.8M	03.7M	51.2M
Gross Margin	02.6M	03.4M	04.5M	04.7M	02.7M	02.6M	02.7M	02.6M	02.6M	02.6M	02.7M	02.6M	36.2M
GM %	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%	41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

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FY 2020

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	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M	02.1M	07.8M	09.9M	14.9M	16.1M	16.5M	196.7M
cogs	10.6M	12.8M	18.1M	18.9M	10.7M	09.9M	01.3M	04.8M	06.2M	09.3M	10.2M	10.5M	123.4M
Gross Margin	06.5M	07.8M	10.6M	11.0M	06.5M	06.0M	00.8M	02.9M	03.7M	05.5M	05.9M	06.1M	73.3M
GM %	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%	37.73%	37.49%	37.27%	36.68%	36.79%	37.28%

# AtliQ Hardwares

market All  
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FY 2021

**P & L**  
**By Fiscal Months**  
**All values in USD**

Note : Please do not modify the pivot table

	Quarters												Grand Total
	Q1			Q2			Q3			Q4			
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	
net sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M	44.0M	43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
cogs	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M	28.0M	27.7M	28.1M	26.4M	28.0M	27.4M	380.7M
Gross Margin	16.4M	19.9M	27.0M	28.3M	16.4M	15.3M	16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
GM %	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

## Net Sales Comparison

21 Vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	#####	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
20 Vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%