



PROPOSAL REPORT COVER PAGE



Deborah Paul
Rampart Properties - Associa Tampa

RFP#: 417418

RFP Title: Park Fencing Replacement
Windsor Park of Tampa Homeowner s Assn Inc

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community`s position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker`s compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR`S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.



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PROPOSAL REPORT FOR:

Windsor Park of Tampa Homeowner s Assn Inc
 16400 Windsor Park Dr
 Lutz, FL 33549

Summary Details For RFP No.417418:

Reference Name: Park Fencing Replacement
 Industry Solicited: Fencing & Gates
 RFP Close Date & Time: 03-11-2013 14:00
 Location where work is to be performed: Common areas

Projected Contract Term: One Time

Proposal Overview Details:

Proposals Submitted: **2**
 Alt.Proposals Submitted: **3**
 High Bid: **\$9,320.00**
 Low Bid: **\$7,737.00**
 Average Bid: **\$8,528.50**

VENDOR 1	VENDOR 2
	
Specialist Fence	The FGS Group
Vendor Apple Rating: 	Vendor Apple Rating: 
12719 US HWY 41 S , Gibsonston, Florida 33534	120 E MLK Jr. Blvd, Tampa, Florida 33603
In-House Vendor? No	In-House Vendor? No
Company Phone: (813) 677-3555	Company Phone: (813) 277-4030
Extension: 0	Extension: 0
Alt.Phone: (813) 677-3555	Alt.Phone: (813) 251-5889
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2006	Year Business Established: 1989
Contact: Cheri Rodgers	Contact: Robert Lastra
specialistfence@ verizon.net	rlastra@thefgsgroup.com
Mobile Phone: () -	Mobile Phone: (813) 277-4030
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$9,320.00*	\$7,737.00*
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Park Fencing Replacement - North Fence.

See attachment for location of fence (approximate, replace existing extent as measured on site):

- 1) Removal of old fencing materials
- 2) Installation of new fence - full extent of existing fence.
- 3) Fence material to be of natural finish, rot-resistant wood or "natural wood color" brown synthetic material.

PLEASE PROVIDE PROPOSALS FOR BOTH WOOD AND WOOD-LOOK PVC OR OTHER LONG-LIFE MATERIAL

Note that some portions may be subject to damp location or even seasonally submerged. New fencing is to cover the same areas as existing fence and footing prepared appropriately.

Attachments for Line Item 1: NorthFence.png**Specialist Fence:****LINE ITEM PRICE:** \$ 9,320.00**NOTES:**

We are providing a budgetary number based on installation of 600 Linear Feet of respective fencing on nominally level terrain, *including* removal of existing fence. Pricing subject to verification of actual lengths and existing site conditions. Gates and other features extra.

600 LF Standard wood fence: \$ 9,320.00

600 LF Tan Vinyl fence: \$14,100.00

600 LF Woodgrain PVC fence: \$22,350.00

We were unable to provide a site visit in the time allotted - We will be pleased to provide you with a specific proposal based on site measurements.

EXCEPTION(S): Gates and other features extra.

The FGS Group:**LINE ITEM PRICE:** \$ 7,737.00**NOTES:**

West Florida Fence is pleased to submit the following prices to furnish the materials and labor to do the following work on the above referenced project (please also see attached proposal/agreement):

6' high wood privacy fence (Line Item as Priced)

- Install approximately 600 LF of 6 high wood privacy fence. Fence to contain 5/8 x 4 pickets and 4 x 4 x 8 posts.

Total installed price\$ 7,737.00

Total installed price PLF\$ 12.89

6 high white PVC privacy fence (add \$4,748.00)

- Install approximately 600 LF of 6 high white PVC privacy fence. All fence posts to be set in concrete

Total installed price\$ 12,485.00
Total installed price PLF\$ 20.81

6 high wood grain PVC privacy fence (add \$20,908.00)

- Install approximately 600 LF of 6 high wood grain PVC privacy fence. All fence posts to be set in concrete.
- See attached example image. We will provide samples for consideration of exact materials and colors.

Total installed price\$ 28,645.00
Total installed price PLF\$ 47.74

EXCEPTION(S): NOT INCLUDED: Removal and haul away, including dump fees will be billed at \$2 addition per linear foot.

ATTACHMENT(S): [WestFloridaFence_WindsorPark.pdf](#)

ATTACHMENT(S): [images.jpg](#)

LINE ITEM #2: Park Fencing Replacement - South Fence.

See attachment for location of fence:

- 1) Removal of old fencing materials
- 2) Installtion of new fence - full extent of existing fence.
- 3) Fence material to be of natural finish rot-resistant wood or "natural wood color" brown synthetic material.

PLEASE PROVIDE PROPOSALS FOR BOTH WOOD AND WOOD-LOOK PVC OR OTHER LONG-LIFE MATERIAL

Note that some portions may be subject to damp location or even seasonally submerged. New fencing is to cover the same areas as existing fence and footing prepared appropriately.

Attachments for Line Item 2: [SouthFence.png](#)

Specialist Fence:

LINE ITEM PRICE: \$ 0.00

NOTES:

See budgetary estimate in line item #1 for a base total of 600 LF of fencing.

EXCEPTION(S): NONE

The FGS Group:

LINE ITEM PRICE: \$ 0.00

NOTES:

Please note that we have priced the entire project under line item #1 for an approximate 600 linear feet.

EXCEPTION(S): NOT INCLUDED: Removal and haul away, including dump fees will be billed at \$2 addition per linear foot.

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Specialist Fence:

GENERAL NOTES:

GENERAL EXCEPTION(S):

None

The FGS Group:

GENERAL NOTES:

If a waiver of subrogation is required for this project please add \$350.00 to the above proposed price. Quoted price is valid for 21 days from above date. All contracts, work and purchase orders must be issued to The FGS Group .

GENERAL EXCEPTION(S):

NOT INCLUDED: Removal and haul away, including dump fees will be billed at \$2 addition per linear foot.

Licensed

Occupational

Insured

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **\$250,000.00**

Management Company MUST Be Listed As An "Additional Insured"

Specialist Fence:

Occupational License: [185169_Exp9-30-13.pdf](#)

General Liability Insurance: [SpecialistGL_COI_Exp7-26-13.pdf](#)

Workers Comp Insurance: [SpecialistWC_COI_Exp7-26-13.pdf](#)

W-9: [SpecialistW9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Varies depending on fence material. Please inquire based on your preference.

The FGS Group:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [ProfLicenceG.C.pdf](#), [ProfLicenceUndergroundUtility.pdf](#), [ProfLicencePollutant.pdf](#)

General Liability Insurance: [FRS_GL-COI_Exp2-19-14.pdf](#)

Workers Comp Insurance: [FRS-WC_Exp4-1-13.pdf](#)

W-9: [Sunbiz.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 Year on Workmanship, otherwise Mfr. Warranty.