



PROPOSAL REPORT COVER PAGE



Raphael Gutierrez
Affinity Management Services

RFP#: 179482

RFP Title: Front Entrance pavement painting
Edgewater Park Homeowners Association Inc

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

Edgewater Park Homeowners Association Inc
13400 SW 115 Pl
Miami, FL 33176

Summary Details For RFP No.179482:

Reference Name: Front Entrance pavement painting
Industry Solicited: Painting/Wallpaper/Staining/Waterproofing
RFP Close Date & Time: 02-21-2013 16:00
Location where work is to be performed: Other

Projected Contract Term: one time

Proposal Overview Details:

Proposals Submitted: **2**
Alt.Proposals Submitted: **3**
High Bid: **\$4,500.00**
Low Bid: **\$2,300.00**
Average Bid: **\$3,400.00**

VENDOR 1	VENDOR 2
	
Sergio Donikian Contractors Painting & Waterproofing Co. Inc.	Atlantic Southern Construction, Paving & Sealcoating
Vendor Apple Rating: 	Vendor Apple Rating: 
6305 West 18 Avenue, Hialeah, Florida 33012	PO Box 15591, Fort Lauderdale, Florida 33318
In-House Vendor? No	In-House Vendor? No
Company Phone: (305) 822-7841	Company Phone: (954) 581-5805
Extension: 0	Extension: 0
Alt.Phone: (305) 822-7841	Alt.Phone: (954) 444-4927
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1990	Year Business Established: 1992
Contact: Sergio Donikian	Contact: Michael Curry (Attn-Gordon)
sergiodonikian@aol.com	atlanticsouthern@att.net
Mobile Phone: (305) 525-0143	Mobile Phone: (954) 214-1844
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$2,300.00*	\$4,500.00
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Front Entrance pavement painting.

Paved cement in front entrance (currently red) needs repainting we are looking for the recommendations as to what is the longest lasting alternative there is for this heavy traffic area.

Photo Attached.

Attachments for Line Item 1: EntranceStampedConcretePainting.png

**Sergio Donikian
Contractors Painting &
Waterproofing Co. Inc.:**

LINE ITEM PRICE: \$ 2,300.00

NOTES:

We will pressure clean and apply two coats of floor enamel as per recommendation from Sherwin Williams. Both entrance and exit, paved cement will be done.

EXCEPTION(S): Entrance concrete walls and entrance white railings are not included.

**Atlantic Southern
Construction, Paving &
Sealcoating:**

LINE ITEM PRICE: \$ 4,500.00

NOTES:

* Prep and paint front entrance of Edgewater HOA located at 13400 115th Place.

* 2,300 sq. ft. of stamped concrete to be repainted.

* Pressure clean entire area to be painted.

*(2) separate mobilizations in order to allow access to the entrance and exit.

*Apply (1) coat of primer to stamped concrete (2,300 sq. ft.)

*Apply (1) coat of "Tuff Top" long lasting exterior surface paint (2,300 sq. ft.)

EXCEPTION(S): NONE

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Sergio Donikian Contractors Painting & Waterproofing Co. Inc.:

GENERAL NOTES:

GENERAL EXCEPTION(S):

None

Atlantic Southern Construction, Paving & Sealcoating:

GENERAL NOTES:

GENERAL EXCEPTION(S):

None

Insured

General Liability

Minimum Liability Insurance Amount Required:\$

Sergio Donikian Contractors Painting & Waterproofing Co. Inc.:

General Liability Insurance: [COI2012.pdf](#)

Workers Comp Insurance: [COI2012.pdf](#)

W-9: [W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Will have to ask Sherwin Williams. There is usually no warranties on floors.

Atlantic Southern Construction, Paving & Sealcoating:

Occupational License: [BwdOcc89-1163_Exp9-30-13.pdf](#)

Professional License: [CGC019339_8-2014_License.pdf](#)

General Liability Insurance: [COI2012-2013_CCE000000.pdf](#), [COI2012-2013_CCE000000.pdf](#)

Workers Comp Insurance: [COI2012-2013_CCE000000.pdf](#)

W-9: [ASP_W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Warranty will be 1 year for all workmanship and material.