



## PROPOSAL REPORT COVER PAGE



Frank Kneiser  
**Suntree Master Homeowners Association, Inc.**

**RFP#: 643008**

**RFP Title:** Sheetpile Weir Construction  
Suntree Master Homeowners Association Inc

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.



**Suntree Master Homeowners Association, Inc.**  
7550 Spyglass Hill Road  
Suntree, Florida 32940  
**P: (321) 321-8960**

**PROPOSAL REPORT FOR:**

Suntree Master Homeowners Association Inc  
7550 Spyglass Hill Road  
Suntree, FL 32940

**Summary Details For RFP No.643008:**

Reference Name: Sheetpile Weir Construction  
Industry Solicited: Dock, Marina, Seawalls  
RFP Close Date & Time: 02-08-2013 15:00  
Location where work is to be performed: Other

Projected Contract Term: One time

**Proposal Overview Details:**

Proposals Submitted: **2**  
Alt.Proposals Submitted: **3**  
High Bid: **\$299,680.00**  
Low Bid: **\$279,680.00**  
Average Bid: **\$289,680.00**

VENDOR 1

B and M MARINE CONSTRUCTION
Vendor Apple Rating: 
3500 SW 14TH STREET , DEERFIELD BEACH , Florida 33442
In-House Vendor? <b>No</b>
Company Phone: (954) 520-9519
Extension: 0
Alt.Phone: (954) 421-2321
Alt.Extension: 0
Year Business Established: 1978
Contact: MATT WOONTON
MATTWOONTON@GMAIL.COM
Mobile Phone: ( ) -
<b>TOTAL AMOUNT PROPOSED</b>
<b>\$279,680.00*</b>
Alternate Proposal Provided?
<b>Yes</b>
<b>Alt.Price: \$299,680.00</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Sheetpile Weir Construction.

Construction of Replacement Weir across Waelti Canal, per specifications, engineering drawings, and boring information attached. Pricing is to be for complete project, including but not limited to the following:

- 1) Fill dirt as required,
- 2) Temporary culvert, grading; excavate, fill; re-compact the existing bank area identified in the soils report as having buried debris
- 3) Water control by-pass, pumps, fuel, miscellaneous;
- 4) Pile driving/placement
- 5) Sheet pile materials; trim sheet piles to required elevation; pile cap, installation and welding; ...
- 6) Filter fabric and installation;...
- 7) Rip rap placement;...
- 8) Remove existing failing weir and shape canal;...
- 9) Fill to restore the work area and area to the existing street; remove temporary access
- 10) Final clean up and hydroseed appropriate grasses on all disturbed areas
- 11) We prefer to work with a firm that has a staff or consulting engineer for this project.
- 12) Please consult with St.Johns Water Management District engineer Fariborz Zanganeh 321-984-4940 regarding this project.
- 13) The Board requires \$2 Million of Aggregate Liability coverage be in place for the duration of the job. Proof of update will be required immediately upon award.

**Attachment for Line Item 1:** [Weir\\_\\_6b\\_Design.pdf](#)**VENDOR 1:****LINE ITEM PRICE:** \$ 192,680.00**NOTES:**

Please also see the attached detailed proposal and agreement.

Install 75 feet of sheet pile wall as follows:

A. Install 75 feet of MSZ-18-375 cold formed steel sheeting 24 feet in length.

B. Install 75 feet of Concrete Cap: 30 inches by 18 inches x 75 feet long with 7 #5 bars and #3 stirrups 12 inches.

C. Install 325 tons of rip rap boulders as per plan at \$160.00 a ton.

D. Supply & install turbidity barrier as per plan.

**EXCEPTION(S):** Note that the stainless steel cap adds considerably to the cost.  
Significant savings may be possible if the engineer approves the more typical concrete cap.  
Must provide access to wiers.

**ATTACHMENT(S):** [Suntree\\_Outfall\\_7550\\_Spyglass\\_Hill\\_Road\\_Suntree\\_Florida\\_\(2-ConcreteWeirOpt\).pdf](#)

**LINE ITEM #2:** Borings and Additional Details.

The attachment for this item contains additional engineering and boring details for your reference.

See additional attachments for location views from GoogleMaps. Note that the road view is zoomed in, and is actually further than it appears.

**Attachment for Line Item 2:** [Sheetpile\\_Weir.pdf](#)**VENDOR 1:****NOTES:**

Items Noted.

**EXCEPTION(S):** NONE

**LINE ITEM #3:** Upstream Dam Construction - Vinyl Sheetpile.

In order to keep the pond area's (a different location than the weir) water level elevated, we wish to add a dam at the location in the waterway per the attached plans. Preferred for longevity is the attached design in Vinyl Sheetpile (see attached engineering specifications). However, we would also like to consider a version in I-beam and wood as in the attachment with Line Item #4. This would be acceptable if an environmentally-friendly treated wood can be used that would provide a reasonably expected ten-year lifespan prior to replacing the wood elements. Clearly state which option you are pricing here. If you wish to quote both, you can use the Alternate Proposal facility.

**Attachment for Line Item 3:** [DamVinyl\\_1-22-13.pdf](#)

**VENDOR 1:****LINE ITEM PRICE:** \$ 87,000.00**NOTES:**

Install 48 feet of vinyl sheeting as follows:

- A. Install Shore guard SG-625 vinyl sheeting in 16 foot lengths.
- B. Install 48 feet of wood cap and walers as per plan.
- C. Install 237 tons of rip rap boulders as per plan at \$160.00 a ton.
- D. Supply & Install turbidity barrier as per plan.

**EXCEPTION(S):** Must provide access to wiers.

**LINE ITEM #4:** Alternate Upstream Dam Construction - Wood.

This item contains the attachment engineering specifications for the wooden dam option.

**Attachment for Line Item 4:** Dam\_Wood\_-\_1-16-13\_(3).pdf

**VENDOR 1:****NOTES:**

This is an alternative to the Vinyl Sheet Pile in Line Item 3:

Install 48 feet of Flash Board Weir as follows:

- A. Install (9) H beams as per plan.
- B. Install timbers as per speciation on plans.
- C. Install 237 tons of rip rap boulders as per plan at \$160.00 a ton.
- D. Supply & install turbidity barrier as per plan.

If this option is selected, the price for this option is \$104,875 (add \$17,875 to total pricing)

**EXCEPTION(S):** Must provide access to wiers.

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

**GENERAL NOTES:**

WE DO NOT ASSUME RESPONSIBILITY FOR SUITABLE ACCESS TO THE JOB SITE. OWNER SHALL BE RESPONSIBLE FOR FURNISHING OFFSET STAKES SET BY A LICENSED SURVEYOR. B&M MARINE CONSTRUCTION, INC. TO BE HELD HARMLESS FOR CLAIMS OF NOISE, VIBRATION DAMAGE, POLLUTION, OIL FALLOUT, ETC. IF ANY SUMS ARE COLLECTED BY SUIT OR DEMAND OF AN ATTORNEY, THEN THE OWNER AGREES TO PAY ALL COSTS INCLUDING REASONABLE ATTORNEY

**GENERAL EXCEPTION(S):**

Wood Wall Cost \$104,875.00

Must provide access to wiers.

**Licensed**

Professional

**Insured**

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **\$2,000,000.00**

Property Association MUST Be Listed As An "Additional Insured"

**VENDOR 1:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)

Professional License: [CGC052820\\_Exp8-31-14.pdf](#)

General Liability Insurance: [B\\_M\\_COI\\_Exp8-11-13.pdf](#)

Workers Comp Insurance: [B\\_M\\_COI\\_Exp8-11-13.pdf](#)

W-9: [Print\\_-\\_www.sunbiz.pdf](#)

WARRANTY-INFO: No Files

Warranty: **ALL MATERIAL IS GUARANTEED.** ANY ALTERATIONS FROM ABOVE SPECIFICATIONS INVOLVING EXTRA COSTS WILL BE EXECUTED ONLY UPON REQUEST AND WILL BECOME AN EXTRA CHARGE OVER AND ABOVE THE ESTIMATE. ALL AGREEMENTS CONTINGENT UPON STRIKES, ACCIDENTS, AND DELAYS BEYOND OUR CONTROL OR ACTS OF GOD ARE NOT THE RESPONSIBILITY OF B&M MARINE CONSTRUCTION, INC. OWNER TO CARRY FIRE, TORNADO AND OTHER NECESSARY INSURANCE. PERMITS ARE SUBJECT TO STATE AND LOCAL GOVERNMENT APPROVAL. ALL REPAIR WORK IS GUARANTEED FOR A PERIOD OF ONE FULL YEAR FROM THE DATE OF COMPLETION OF ANY AUTHORIZED WORK.



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Average Bid: **\$289,680.00**

**Alternate Proposals - See below for alternate proposals provided by vendors:**

<b>VENDOR 1</b>

B and M MARINE CONSTRUCTION
Vendor Apple Rating: 
3500 SW 14TH STREET , DEERFIELD BEACH , Florida 33442
In-House Vendor? <b>No</b>
Company Phone: (954) 520-9519
Extension: 0
Alt.Phone: (954) 421-2321
Alt.Extension: 0
Year Business Established: 1978
Contact: MATT WOONTON
E-mail: MATTWOONTON@GMAIL.COM
Mobile Phone: () -
<b>TOTAL AMOUNT PROPOSED</b>
<b>\$299,680.00 *</b>
Alternate Proposal Provided?
<b>Yes</b>
<b>Alt.Price: \$299,680.00</b>

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**LINE ITEM #1:** Sheetpile Weir Construction.

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**Attachment for Line Item 1:Weir\_6b\_Design.pdf****VENDOR 1:****LINE ITEM PRICE:** \$ 212,680.00**NOTES:**

Please also see the attached detailed proposal and agreement.

Install 75 feet of sheet pile wall as follows:

- A. Install 75 feet of MSZ-18-375 cold formed steel sheeting 24 feet in length.
- B. Install 75 feet of Stainless Steel cap as per plan.
- C. Install 325 tons of rip rap boulders as per plan at \$160.00 a ton.
- D. Supply & install turbidity barrier as per plan.

Note that this Alternate Proposal includes the stainless steel cap originally specified by the engineer, and adds considerably to the cost.

Significant savings may be possible if the engineer approves the more typical concrete cap. See this pricing in the Primary Proposal.

**EXCEPTION(S):**

Must provide access to wiers.

**ATTACHMENT(S):** [Suntree\\_Outfall\\_7550\\_Spyglass\\_Hill\\_Road\\_Suntree\\_Florida.pdf](#)

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**NOTES:**

Noted.

**EXCEPTION(S):** NONE

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**VENDOR 1:**

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