

HOURLY RATES FOR BEGINNING SECURITY TEAM

Position	Hours per Week	Hourly Pay Rate to Office	Hourly Bill Rate	Overtime Rate
Account Manager	40	\$24.04/50K Annual	\$32.73	N/A-Salary
Patrol Supervisor	168	\$14.00	\$19.92	\$29.88
Patrol Officer I	205	\$13.50	\$19.28	\$28.92
Security Officer I	1048	\$13.00	\$18.62	\$27.93
Estimated Monthly Spend for Officers=			\$122,122.00	
Estimated Annual Spend for Officers=			\$1,465,464.00	

HOURLY RATES WITH MERIT BASED PLAN-IF APPROVED BY DC RANCH

Position	Pre-Increase Pay Rate	New Pay Rate Based on Merit Increase	New Hourly Bill Rate with Merit Increase	Overtime Rate
Patrol Officer I	\$13.50	\$13.75	\$19.66	\$28.87
Security Officer II	\$13.25	\$13.60	\$19.45	\$19.66
Security Officer I	\$13.00	\$13.25	\$18.95	\$27.88

Bill rates include the following items:

- 1 Electric Golf Cart for use while onsite.
- Cell phone for use by Account Manager.
- Medical Benefits for all Officers.
- 2 PC Computers and 1 Printer for use while onsite.
- Office Supplies for 4 gatehouses NOT including the Westgate.
- PPE Gear for snake removal for Officers.
- Site Specific training plan for DC Ranch Association-with designated area trainer.
- Holiday pay for the following holidays: New Year's Day, Labor Day, Independence Day, Memorial Day, Thanksgiving Day, Christmas Day.
- Complete uniforms for each season, including replacements as needed.
- Recruitment, background screening and hiring costs.
- Employee wages, payroll taxes and insurance.
- Department of Homeland Security SAFETY Act liability protection.
- Excellence in Service performance recognition program.
- Branch award qualification for Officer of the Month, Officer of the Quarter and Officer of the Year.

- Free life insurance and paid vacations: 1 week at one year; 2 weeks at five years; 3 weeks at ten years.
- Advanced Certification Training I, II, III with e-learning technology.
- Learning Management System to track completed courses and test scores.
- Monthly service review and planning meetings with local Branch Manager.
- Computer-based post orders, including client emergency response procedures.
- 24-hour National Communications Center.

VEHICLE PRICING FOR DC RANCH ASSOCIATION

Vehicle Type	Number of Vehicles	Monthly Bill Rate per Vehicle	Total Monthly Spend on Vehicles
2014 Toyota Prius	3	\$1,529.00	\$4,588.00
Estimated Annual Spend based on Two Year Lease=			\$55,059.00
Securitas will hold titles and will maintain all insurance associated with the vehicles listed above. DC Ranch will provide fuel and provide maintenance for the vehicles listed above.			

PRICING VALIDITY

The prices for security officer and related services as quoted above are valid for a period of 180 days from the date of this proposal as requested in the RFP.