



**Cypress Lakes**  
 3445 Cypress Trail  
 West Palm Beach, Florida 33417  
**P: (561) 471-8765**

# **PROPOSAL REPORT FOR:**

Cypress Lakes Homeowners Association  
 3445 CYPRESS TRAIL  
 WEST PALM BEACH , FL 33417

## **Summary Details For RFP No.684575:**

Reference Name: Pool Pavers  
 Industry Solicited: Roadway/Driveway/Walkway - Asphalt/Concrete/Pavers  
 RFP Close Date & Time: 07-11-2012 15:41  
 Location where work is to be performed: Pool

## **Proposal Overview Details:**

Proposals Submitted: **4**  
 Alt.Proposals Submitted: **0**  
 High Bid: **\$71,132.00**  
 Low Bid: **\$62,935.00**  
 Average Bid: **\$66,936.25**

Projected Contract Term: Single Service

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
Sunshine Services Unlimited Inc	M&M Asphalt	Tile and Marble Works	Southern Blue Pools
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
8371 McAllister Way, West Palm Beach, Florida 33411	1302 South J Street, Lake Worth, Florida 33460	510 North , Lake Worth, Florida 33460	4100 Salzedo Street, Coral Gables, Florida 33146
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (561) 791-4482	Company Phone: (561) 702-0855	Company Phone: (561) 721-1010	Company Phone: (305) 606-0894
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: (561) 201-1043	Alt.Phone: (561) 634-7258	Alt.Phone: (561) 722-1141	Alt.Phone: (305) 446-5744
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1962	Year Business Established: 1985	Year Business Established: 1993	Year Business Established: 2010
Contact: Daniel & John Beale	Contact: Keith Hoersch	Contact: Antonino Scavo	Contact: Adam Frenz
sunshineservicesinc@yahoo.com	keith@mandmasphalt.com	sales@tileandmarbleworks.com	Adamfrenz@gmail.com
Mobile Phone: () -	Mobile Phone: (561) 702-0855	Mobile Phone: (561) 386-7025	Mobile Phone: (305) 606-0894
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$62,935.00*</b>	<b>\$68,978.00*</b>	<b>\$71,132.00*</b>	<b>\$64,700.00*</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Pool Pavers.

Pool has est. 10,000 Sq. Ft. plus deck area, currently painted.

Please provide proposal to re-finish pool and spa deck areas in 1-inch pavers. Please specify the following:

- 1) Proposed colors and/or patterns available for basic installation. Ideal would be a light color to complement existing pool coping and adjacent features, but a light tone to avoid excessive heat retention.
- 2) Proposed method of setting pavers (concrete product, polymer, or sand)
- 3) Recommendations/options for mating the pavers surface to pool coping and other deck items for best aesthetics, safety, and maintenance of pool and utilities. Pool coping is currently raised, expectation is a level mating of the surfaces.

**Attachment for Line Item 1:Pool.png****VENDOR 1:****LINE ITEM PRICE: \$ 62,935.00**

**NOTES:**all bidding requests met and price base on any pavers with any white cement colors

**EXCEPTION(S):** none

**VENDOR 2:****LINE ITEM PRICE: \$ 67,694.00**

**NOTES:**Install new 1" Pastel Color Paver (Sand Dune) from Tremron Approx. 12,894 s/f

Existing pool coping to remain. Remove and install a new 1 1/2" deco drain. Demo concrete at transitions. Install pavers on 1' sand leveling course. Option for Pave Loc Dry pack leveling course. Thin-set perimeter border brick. Apply a 4' perimeter of polymeric sand around pool perimeter and spa. Replace the existing pool depth markings on the coping (vertical) Clean up job related debris

**EXCEPTION(S):** Shower floor drain to be by others. Not responsible for sod or landscaping.

**ATTACHMENT(S):** mega\_olde\_towne\_1[1].jpg

**ATTACHMENT(S):** Cypress\_Lakes\_Pool\_Deck.pdf

**VENDOR 3:****LINE ITEM PRICE: \$ 71,132.50**

**NOTES:**1. Sand deck to remove loose paint.

2. Provide and install pavers following industry standards.

8"x8"x1" Light Travertine pavers diagonally laid to pool.

8"x12"x1" Light Travertine pavers as border.

Install Pavers in thinset.

Grout with sanded grout, color per customers selection.

Seal with 2 coats of clear penetrating sealer.

Remove and replace approx. 100 Linear Ft of deco drains.

Total footage approx. 12,795 square feet

**EXCEPTION(S):** We do not recommend building up the deck/paver elevation to meet the pool coping. Please call Tony Scavo at 561-386-7025 for a detailed explanation.

**ATTACHMENT(S):** Cypress\_Trail\_Pool.docx

**VENDOR 4:****LINE ITEM PRICE: \$ 64,700.00**

**NOTES:**1" inch pavers installed in sand over existing slab. Includes delivery of pavers / sand / delivery of sand and installation of pavers on pool deck. Pavers will butt up to existing pool curb and will be flush with Spa coping. Outside perimeter will be mudset to slab as a retention perimeter. All pitches will be as specified to allow water to run away from pool / spa and off of pool deck. Installation of pavers is on bottom level only, handicap ramp and upper level (where bathrooms and vending machines are located) are not included in this proposal.

Cutt back bottom of handicap ramp to allow ramp to meet new pool pavers and be flush. This will prevent a trip hazard from occurring.

Color and style to be selected. Light tones recommended to match existing pool curb and blend with existing spa coping. Light colors also avoid excessive heat retention. Borders around pool deck can act as an accent if a different color is selected. For examples of pavers see Gempavers.com. Go to product list. Go to 1" pavers. We can provide actual samples of pavers, patterns and colors on request.

**EXCEPTION(S):** Deco Drains.

Sealing Pavers which is OPTIONAL will be an additional \$6,000 (includes sealer and application of sealer)

**ATTACHMENT(S):** 2012.02.29\_-\_Letter\_from\_Hilton\_Hotels\_Recommending\_Southern\_Blue\_Pools.pdf

**ATTACHMENT(S):**

2012.02.29\_-\_Ft\_Lauderdale\_Aquatic\_Complex\_-\_Swimming\_Pool\_Hall\_of\_Fame\_-\_Letter\_of\_Recommendation.pdf

**ATTACHMENT(S):** 2012.02.29\_-\_Letter\_from\_Westin\_Recommending\_Southern\_Blue\_Pools.pdf

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 1,284.00**

**VENDOR 3:**

**\$ 0.00**

**VENDOR 4:**

**\$ 0.00**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

Occupational License: [Sunshine\\_2012\\_Business\\_License\\_PBC.pdf](#)

Professional License: [WPB\\_U-20248\\_Exp9-30-13.pdf](#)

General Liability Insurance: [2012SUNSH-199999.pdf](#)

Workers Comp Insurance: [2012SUNSH-199999.pdf](#)

W-9: [Sunshine\\_W9\\_2012.pdf](#)

WARRANTY-INFO: No Files

Warranty: one year on all materials and services

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 2:**

Occupational License: [Palm\\_Beach\\_County\\_Local\\_Business\\_Tax\\_09.30.12.pdf](#)

Professional License:

[Palm\\_Beach\\_County\\_Local\\_Business\\_Tax\\_09.30.12.pdf](#),[Indian\\_River\\_County\\_7.31.12.pdf](#),[Lee\\_County\\_9.12.pdf](#),[Pinellas\\_County\\_License.pdf](#),

[Monroe\\_County\\_10.31.31.pdf](#),[City\\_of\\_Pt\\_St\\_Lucie\\_9.30.12.pdf](#)

General Liability Insurance: [M\\_M\\_Insurance\\_Certificate\\_2012.pdf](#),[M\\_M\\_Insurance\\_Certificate\\_2012.pdf](#)

Workers Comp Insurance: [M\\_M\\_Insurance\\_Certificate\\_2012.pdf](#)

W-9: [W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 yr labor and material

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 3:**

Occupational License: [Occupational\\_Professional\\_License0001.pdf](#)

Professional License: [Occupational\\_Professional\\_License0001.pdf](#)

General Liability Insurance: [CAMS\\_ASSISTANT\\_2012.pdf](#)

Workers Comp Insurance: [CAMS\\_ASSISTANT\\_2012.pdf](#)

W-9: [W90001.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 year installation warranty.

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 4:**

Occupational License: [Miami-Dade.jpg](#)

Professional License: [State\\_Lic\\_No\\_CPC\\_1458005\\_exp\\_08.2012.pdf](#)

General Liability Insurance: [COL\\_2012.pdf](#)

Workers Comp Insurance: [COL\\_2012.pdf](#)

W-9: [w9.jpg](#)

WARRANTY-INFO: No Files

Warranty: Manufacturer

**NOTES:**NONE

**EXCEPTION(S):**None