

**PROPOSAL REPORT FOR:**

The Residences on Hollywood Beach Condominium Association  
3001 South Ocean Drive  
Hollywood, FL 33021

**Summary Details For RFP No.340643:**

Reference Name: Transponders  
Industry Solicited: Fencing & Gates  
RFP Close Date & Time: 02-07-2012 15:00  
Location where work is to be performed: Gate/Guard House

Projected Contract Term: One-Time

**Proposal Overview Details:**

Proposals Submitted: **4**  
Alt.Proposals Submitted: **1**  
High Bid: **\$21,750.00**  
Low Bid: **\$14,577.00**  
Average Bid: **\$18,469.01**

VENDOR 1	VENDOR 2	VENDOR 3
		
Ambient Sounds & Security Systems, Inc.	TROPIC FENCE, INC.	Atech Fire and Security Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
2851 NW 7 St, Miami, Florida 33125	1864 NW 21 STREET, POMPANO BEACH, Florida 33069	1945 W Copans Rd, Pompano Beach, Florida 33064
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (954) 226-7991	Company Phone: (954) 978-1250	Company Phone: (954) 957-8980
Extension: 0	Extension: 0	Extension: 0
Alt.Phone: (954) 226-7991	Alt.Phone: (954) 234-1046	Alt.Phone: (954) 957-8980
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2007	Year Business Established: 1986	Year Business Established: 1980
Contact: Kenneth Monteagudo	Contact: STEVE NESPOLI	Contact: John Meyer
E-mail: kenny@ambientfl.com	E-mail: TROPICFENCE.BIDS@BELLSOUTH.NET	E-mail: john@atechsystems.us
Mobile Phone: (954) 200-3101	Mobile Phone: (954) 234-1046	Mobile Phone: (954) 695-5426
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$14,577.05*</b>	<b>\$20,989.00*</b>	<b>\$21,750.00*</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>Yes</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: \$16,560.00</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Entry Control System.

Association is looking to have three transponder (or for Alternate Proposal, Barcode) readers installed with 600 transponders. 2 controllers may be required. These will be installed at 2 different building across the street from each other, same association.

There are 3 gates and contractor will need to review wiring and requirements. Some drawings available for viewing on site, none scanned at this time.

**Attachment for Line Item 1:None****VENDOR 1:****LINE ITEM PRICE: \$ 14,577.05****NOTES:**UPASS REACH ADJUSTABLE RANGE ACCESS READER: 3

-TAMPER PROOF WINDSHIELD TAG: 600

-MOUNTING HARDWARE AND CABLE: 3 sets

-LABOR FOR INSTALLING 3 READERS AND WIRING ACCORDINGLY &amp; CONNECTION TO EXISTING ILCO ACCESS CONTROL SYSTEM.

-WE WILL ENSURE PROPER OPERATION AT ALL 3 READERS PRIOR TO FINAL PAYMENT.

-WE WILL CONDUCT A DEMONSTRATION TO MANAGEMENT ON HOW TO MAINTAIN, OPERATE &amp; PROGRAM USERS INTO READERS.

-WE WILL ALSO EXTEND A COURTESY OF 6 MONTHS OF FREE SERVICE RELATED TO THE INSTALLATION MENTIONED.

**EXCEPTION(S):** This option uses your EXISTING Access control elements. See Alternate proposal that also replaces access control.**ATTACHMENT(S):** Estimate\_1318.pdf**VENDOR 2:****LINE ITEM PRICE: \$ 20,989.00****NOTES:**TROPIC FENCE PROPOSES TO FURNISH ALL LABOR AND MATERIALS TO INSTALL THE FOLLOWING EQUIPMENT AT BLDGS 3000 & 3001.

1) 3 X IDMAX PRO READERS, SINGLE CHANNEL WITH POWER SUPPLY, CANNON PLUG &amp; MOUNTING BRACKETS.

2) 3 X IDMAX-CABLE-20-SIRIT PRE-MADE 20; 15 PAIR CABLE, CANNON PLUG ASSEMBLED.

3) 3 X IDMAX-WKIT-SIRIT WEATHER PROOFING KIT.

4) 2 X 3" SQ. BLACK ALUMINUM MOUNTING POSTS AND ONE ADJUSTABLE WALL MOUNT BRACKET.

5) 2 X DKS MULTI-DOOR ACCESS CONTROLLERSWITH 3000 MEMORY.

6) 600 X IDMAX TAGS-01-SIRIT WINDSHEILD

7) MOUNTED IDENTITY MAX TRANSPONDER, NON TRANSFERABLE. TAG INSTALLATION BY OWNER.

8) CONVERT 4 EXISTING BARRIER/OVERHEAD GATES TO FREE EXIT. FURNISH DETECTORS AS NEEDED.

9) INCLUDE ALL TRENCHING, CONDUIT, WIRES AND RELATED HARDWARE AS NEEDED FOR A COMPLETE FUNCTIONING SYSTEM. ALL EXTERIOR WIRING TO BE ENCASED WITH NEW OR EXISTING CONDUIT WHERE APPLICABLE.

10) PRICE INCLUDES INSTALLATION OF SOFTWARE AND TRAINING UP TO 2 HOURS IF REQUIRED. CUSTOMER RESPONSIBLE FOR ALL DATA ENTRY PROGRAMMING.

**EXCEPTION(S):** NOTE: OWNER TO REMOVE/REPLACE PAVERS AT ENTRY RAMP TO ALLOW FOR INSTALLATION OF LOW VOLTAGE CONDUIT ACROSS THE RAMP.

NOTE: SIRIT TAGS ARE NOT TRANSFERABLE AND ARE INACTIVE ONCE REMOVED.

NOTE: A SMALL PERCENTAGE OF AUTOMOBILIES MAY PRODUCE INTERFERENCE RESULTING IN DECREASED RANGE. OTHER TAF OPTIONS ARE AVAILABLE AND MIGHT BE EXTRA.

NOTE: PRICE BASED ON ALL EXISTING OPERATORS/GATES, DETECTORS,WIRING AND ACCESSORIES BEING IN OPERABLE CONDITION.

**VENDOR 3:****LINE ITEM PRICE: \$ 21,750.00****NOTES:**SCOPE: Furnish and Install three new Sirit RFID readers. One will be located at the parking entrance of Bldg 3001 and the other two will be located at the ramp and parking garage entrance of bldg 3000. New readers will be wired back to the existing Kantech Access controllers. We will mount two of the readers on aluminum poles powder coated in white and the third reader will be mounted to the parking garage entrance wall.

Turnkey Price includes applicable tax.....\$ 21,750.00

Includes:

BLDG 3000

Qty 2each :

Sirit Reader, ID MAX Pro, Sirit Cable, 15/ 20foot, Outdoor Aluminum reader Bracket, Cable Management, Swivel 360 degrees, Tilt 120 degrees, Max load 22 lbs.

1 Lot of 18/6 Stranded Shielded Cable with Gray PVC jacket

6 Linear ft of 3x3x1/8 Aluminum Square Post to mount new RFID reader.

1 Lot of 3/4" pvc conduit, connectors, couplers, straps, and all electrical materials required to complete job

4 each Galvanized Wedge anchors.

Note: We are assuming the Existing Access Control System is in good working condition and is compatible with standard 26 bit Weigand Format for new RFID Readers. Also, others shall remove and replace all pavers at the ramp entrance of Building 3000 to run low voltage conduit across ramp and back to existing control panel in Valet office.

BLDG 3001

Qty 1each :

Sirit Reader, ID MAX Pro, Sirit Cable, 15/ 20foot, Outdoor Aluminum reader Bracket, Cable Management, Swivel 360 degrees, Tilt 120 degrees, Max load 22 lbs.

1 Lot of 18/6 rated for Direct Burial Stranded Shielded Cable with Gray PVC jacket

6 Linear ft of 3x3x1/8 Aluminum Square Post to mount new RFID reader.

1 Lot of ¾" pvc conduit, connectors, couplers, straps, and all electrical materials required to complete job

4 each Galvanized Wedge anchors.

Note: We will run a new 6 conductor Shielded Direct Burial rated cable from the entrance barrier Gate to the junction box on building wall where the current access controller is housed. We will use existing cable from that point back to the main access controllers located behind the Security Desk.

600 Sirit Tags, Type Sirit IDMAX Passive – Identity Max Windshield Transponders ( Non-Transferable)

Note: The tags mount on the inside of the vehicles front windshield. They will become inactive if they are removed or stolen. Be advised that 1 to 2 percent of autos produce interference which will reduce the read range substantially .

As an option Front-End License Plate and Headlamp Transponders are available as an option. Allow a reordering lead time up to 3 weeks.

Installation includes: All equipment as specified above, supply and mounting of equipment and installation of programming software, Final connections, testing, training of system operation. (1 hour maximum included) and final walk-through. Customer is responsible for all data entry/programming.

**EXCEPTION(S):** Please see our attached Proposal # 120203MM1 for important details.

**ATTACHMENT(S):** [Proposal\\_\\_120203MM1.pdf](#)

**LINE ITEM #2:** Please provide alternate for Barcode version.

DO NOT PRICE ON PRIMARY PROPOSAL FOR THIS OPTION. After pricing for Transponder System, Please provide quote for option using bar code readers.

#### Attachment for Line Item 2:None

##### VENDOR 1:

**NOTES:**NONE

**EXCEPTION(S):** NONE

##### VENDOR 2:

**NOTES:**NONE

**EXCEPTION(S):** NONE

##### VENDOR 3:

**NOTES:**Will require further onsite compatibility investigations.

**EXCEPTION(S):** NONE

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 0.00**

**VENDOR 3:**

**\$ 0.00**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**Licensed**

**Insured**

Worker's Comp

General Liability

Minimum Liability Insurance Amount Required: **\$500,000.00**

**VENDOR 1:**

Occupational License: [MDC\\_Occupational\\_License.jpg](#)

Professional License: [State\\_License.jpg](#)

General Liability Insurance: [LIAB\\_Ins\\_Cert\\_CamAssistant.com.pdf](#)

Workers Comp Insurance: [Work\\_Comp\\_Exempt\\_Cert.jpg](#)

W-9: [W9\\_camassistant.com.jpg](#)

WARRANTY-INFO: No Files

Warranty: MANUFACTURER WARRANTIES PLUS WE WILL ALSO EXTEND A COURTESY OF 6 MONTHS OF FREE SERVICE RELATED TO THE INSTALLATION MENTIONED.

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 2:**

Occupational License:

[PALM\\_BEACH\\_COUNTY\\_LICENSES.pdf](#),[BROWARD\\_COUNTY\\_LOCAL\\_LICENSE.pdf](#),[MIAMI-DADE\\_LOCAL\\_LICENSE.pdf](#),  
[POMPANO\\_BEACH\\_LOCAL\\_LICENSE.pdf](#),[MARTIN\\_COUNTY\\_LOCAL\\_LICENSE.pdf](#)

Professional License:

[MARTIN\\_COUNTY\\_CERT\\_OF\\_COMP..pdf](#),[ST.\\_LUCIE\\_CERT\\_OF\\_COMP..pdf](#),[BROWARD\\_COUNTY\\_CERT\\_OF\\_COMP..pdf](#),  
[MIAMI-DADE\\_COUNTY\\_CERT\\_OF\\_COMP..pdf](#),[PALM\\_BEACH\\_COUNTY\\_CERT\\_OF\\_COMP..pdf](#)

General Liability Insurance: [TROPIC\\_FENCE\\_INS..pdf](#)

Workers Comp Insurance: [TROPIC\\_FENCE\\_INS..pdf](#)

W-9: [W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: 90 DAY WARRANTY AGAINST ANY FAULTY WORKMANSHIP. STANDARD MANUFACTURERS WARRANTY FOR ALL COMPONENTS RESULTING FROM NORMAL WEAR AND TEAR WHICH WILL BE DETERMINED BY THE MONUFACTURER. DAMAGE RESULTING FROM BUT NOT LIMITED TO AN ACT OF NATURE, INSECTS, ELECTRICAL SURGE/SPOKE, MISUSE OR ABUSE IS SPECIFICALLY EXCLUDED FROM WARRANTY.

**NOTES:**50% DOWN-BALANCE ON COMPLETION.

PERMITS/PROCESSING COSTS, IF APPLICABLE, ARE ADDITIONAL.

**EXCEPTION(S):**None

**VENDOR 3:**

Occupational License: [BrowardOccTax.pdf](#)

Professional License: [CertElectContractor-Atech.pdf](#)

General Liability Insurance: [GL-Atech.pdf](#)

Workers Comp Insurance: [WC-Atech-2012.pdf](#)

W-9: [W9-Atech.pdf](#)

WARRANTY-INFO: No Files

Warranty: Warranty: One year Parts and Labor for date of commissioning. This is offered Monday- Friday 8AM-5PM excluding holidays and weekends. Excludes damage or failures by: Acts of God, flood, fire, wind storm, water damage, animal, insects, lightning, vandalism, tampering by unauthorized persons or your staff.

**NOTES:**NONE

**EXCEPTION(S):**None

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Average Bid: **\$18,469.01**

**Alternate Proposals - See below for alternate proposals provided by vendors:**

<b>VENDOR 1</b>

Ambient Sounds & Security Systems, Inc.
Vendor Apple Rating: 
2851 NW 7 St, Miami, Florida 33125
In-House Vendor? <b>No</b>
Company Phone: (954) 226-7991
Extension: 0
Alt.Phone: (954) 226-7991
Alt.Extension: 0
Year Business Established: 2007
Contact: Kenneth Monteagudo
E-mail: kenny@ambientfl.com
Mobile Phone: (954) 200-3101
<b>TOTAL AMOUNT PROPOSED</b>
<b>\$16,560.00 *</b>
Alternate Proposal Provided?
<b>Yes</b>
<b>Alt.Price: \$16,560.00</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Entry Control System.

Association is looking to have three transponder (or for Alternate Proposal, Barcode) readers installed with 600 transponders. 2 controllers may be required. These will be installed at 2 different building across the street from each other, same association.

There are 3 gates and contractor will need to review wiring and requirements. Some drawings available for viewing on site, none scanned at this time.

**Attachment for Line Item 1:**None**VENDOR 1:****LINE ITEM PRICE:** \$ 16,560.07

**NOTES:**-UPASS REACH ADJUSTABLE RANGE ACCESS READER: 3

-TAMPER PROOF WINDSHIELD TAG: 600

-MOUNTING HARDWARE AND CABLE: 3 sets

-LABOR FOR INSTALLING 3 READERS AND WIRING ACCORDINGLY & CONNECTION TO THE KANTECH ACCESS CONTROL SYSTEM.

-WE WILL ENSURE PROPER OPERATION AT ALL 3 READERS PRIOR TO FINAL PAYMENT.

-WE WILL CONDUCT A DEMONSTRATION TO MANAGEMENT ON HOW TO MAINTAIN, OPERATE & PROGRAM USERS INTO READERS.

-WE WILL ALSO EXTEND A COURTESY OF 6 MONTHS OF FREE SERVICE RELATED TO THE INSTALLATION MENTIONED.

-ACCESS CONTROL STARTER KIT. KIT INCLUDES CONTROLLER FOR THREE DOORS, USB-485 CONVERTER FOR DATA CONNECTION BETWEEN EQUIPMENT AND CUSTOMER PROVIDED COMPUTER/SERVER.

**EXCEPTION(S):** This Alternate proposal replaces the current ILCO access control system with a new KANTECH Access Control System.

**ATTACHMENT(S):** Estimate1319.pdf

**LINE ITEM #2:** Please provide alternate for Barcode version.

DO NOT PRICE ON PRIMARY PROPOSAL FOR THIS OPTION. After pricing for Transponder System, Please provide quote for option using bar code readers.

**Attachment for Line Item 2:**None**VENDOR 1:**

**NOTES:** NONE

**EXCEPTION(S):** NONE

## WARRANTY INFORMATION

### VENDOR 1 warrantryinformation:

WARRANTY-INFO: No Files

Warranty: MANUFACTURER WARRANTIES PLUS WE WILL ALSO EXTEND A COURTESY OF 6 MONTHS OF FREE SERVICE RELATED TO THE INSTALLATION MENTIONED.



**VENDOR 1:**

**\$ 0.00**