



## PROPOSAL REPORT

Bell-Anderson & Associates, LLC

Raenell Clyburn

Meadow Glen Townhomes

RFP#: 336386

Landscaping

### ABOUT THIS REPORT

This comprehensive report includes all of the participating vendors and their responses, based on the identical scope of work provided to each company. The first page of the report includes an easy-to-read comparison of the more essential items related to each vendor, including contact information, compliance status, and proposal pricing. The second page includes a breakdown of each vendor's price, line-item by line-item. Following the second page are complete responses to the scope of work provided, including the vendor's recommended solution, warranties, and attached documents (if applicable)..

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this request has met, or exceeded, the predetermined minimum requirements for insurance and licensing (if applicable). Supporting documents (insurance policies, licenses, etc.) are provided in the digital version of the entire proposal report. In addition, every vendor within this report has an "apple rating" that is based on the quality of their work and customer service with other communities. This should help increase the likelihood of hiring the best contractor at the best possible price.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "apples-to-apples". Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. Multiple bids through a competitive bidding process is an important part of the solution to finding the right vendor for the job.

### STAYING ORGANIZED

Any information related to this report has been digitally recorded for future reference or use. All related materials will be available for review in case a re-bid, punch-out list, warranty request, or dispute regarding the final product or service with a hired vendor is required.

**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**

**Landscaping**  
**Meadow Glen Townhomes | RFP #336386**

Industry Solicited: **Landscape Maintenance**  
Service Location:

Closed On: **08-17-2015**  
Proposals Submitted: **2**  
Alt.Proposals Submitted: **1**

High Bid: **\$37,200.00**  
Low Bid : **\$3,100.00**  
Average Bid : **\$20,150.00**

DESCRIPTION	VENDOR 1
	No image
<b>Company Name:</b>	Veth's Landscape Services
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4 Out of 5
<b>Vendor Address:</b>	PO Box 6059, Kent, Washington 98064
<b>Contact Name:</b>	Veth
<b>Office Number:</b>	(206) 852-7038
<b>Alt.Number:</b>	N/A
<b>Mobile Number:</b>	(206) 852-7038
<b>Email Address:</b>	veth@vethslandscape.com
<b>Business Established:</b>	2000
<b>General Liability:</b>	\$0
<b>Workers Comp. Policy?</b>	No
<b>Meets Compliance Standards?</b>	No
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$37,200.00</b>
<b>Alternate Proposal?</b>	<b>\$3,100.00</b>

## LINE ITEM #1: Landscaping

The Board is seeking bids for regular landscaping maintenance. If you have any questions please contact Marie Olsen, Board member. 253-670-82487.

### File(s) Provided to Vendors:

#### Veth's Landscape Services:

##### NOTES:

Dear Marie Olsen,

We thank you for considering Veth's Landscape Services and we submit the attached proposal to provide exceptional landscape services at Meadow Glen Townhomes.

I am excited for the opportunity to discuss matching your landscape needs with the care of Veth's Landscape Services, and to partner with you by combining my 15 years in the industry and over 15 years of commercial landscape care. Veth's Landscape has the expertise and detail to quality that you are looking for in the upkeep of your landscape assets.

The specifications and terms as set forth on the attached documents describe the services to be performed, frequency, and conditions of the agreement. I also attach our insurance cover for your reviewing.

We look forward to reviewing this proposal with you.

Please give me a call if you have any questions. Thank you and have a great day.

Regards,

Veth Voeuth, Operations Manager

##### VETH'S LANDSCAPE SERVICES, INC.

P.O Box 6059

Kent, WA. 98064

T 206 852 7038

F 253 288 9392

[veth@vethslandscape.com](mailto:veth@vethslandscape.com)

[www.vethslandscape.com](http://www.vethslandscape.com)

**EXCEPTION(S): NONE**

**ATTACHMENT(S):** MEADOW\_GLEN\_TOWNHOMES.pdf

**ATTACHMENT(S):** MEADOW\_GLEN\_TOWNHOMES\_-\_ACTIVITY\_SHEET.pdf

**ATTACHMENT(S):** VLS\_SPECIFICATIONS\_FOR\_SITE\_SHEET.pdf

**ATTACHMENT(S):** INSURANCE\_COVER.pdf

## GENERAL NOTES & WARRANTY:

### Veth's Landscape Services:

**GENERAL NOTES:**

References can be provided upon request. ATTACHMENT(S): [MEADOW\\_GLEN\\_TOWNHOMES.pdf](#)

**WARRANTY:**

Warranty can be provided upon request

**ATTATCHMENT(S):** No Files

## COMPLIANCE DOCUMENTS

### General Liability

Each Occurrence: \$ 1,000,000.00  
Damage to Rented Premises: \$ 100,000.00  
Med Expenses: \$ 5,000.00  
Personal & Adv injury: \$ 1,000,000.00  
General Aggregate: \$ 0.00  
List my Company as as "Additional Insured"  
MyVendorCenter listed as Cert. Holder

### Auto Liability

Applies To:Any  
Combined Single Limit: \$ 500,000.00  
MyVendorCenter listed as Cert. Holder

### Worker`s Comp Policy/Employer`s Liability

Worker`s Comp Exemptions accepted  
WARNING: Worker`s Comp. Exemption Certificates are commonly mistaken for a Worker`s Comp policy. Please be aware that this "exemption" does NOT offer the property manager/association/building owner any form of protection against liability for an injured worker`s loss of wages and/or medical expenses if an on-the-job injury occurs. Consult your legal advisor for your unique situation, as laws vary by jurisdiction.

### Umbrella Liability

Professional License  
Occupational License

Veth's Landscape Services:

**Landscaping**  
**Meadow Glen Townhomes | RFP #336386**

Industry Solicited: **Landscape Maintenance**  
Service Location:

Closed On: **08-17-2015**  
Proposals Submitted: **2**  
Alt.Proposals Submitted: **1**

High Bid: **\$37,200.00**  
Low Bid : **\$3,100.00**  
Average Bid : **\$20,150.00**

DESCRIPTION	VENDOR 1
	
<b>Company Name:</b>	Veth's Landscape Services
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4 Out of 5
<b>Vendor Address:</b>	PO Box 6059, Kent, Washington 98064
<b>Contact Name:</b>	Veth
<b>Office Number:</b>	(206) 852-7038
<b>Alt.Number:</b>	N/A
<b>Mobile Number:</b>	(206) 852-7038
<b>Email Address:</b>	veth@vethslandscape.com
<b>Business Established:</b>	2000
<b>General Liability:</b>	\$0
<b>Workers Comp. Policy?</b>	No
<b>Meets Compliance Standards?</b>	No
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$3,100.00</b>
<b>Alternate Proposal?</b>	<b>\$3,100.00</b>

## LINE ITEM #1: Landscaping

The Board is seeking bids for regular landscaping maintenance. If you have any questions please contact Marie Olsen, Board member. 253-670-82487.

### File(s) Provided to Vendors:

#### Veth's Landscape Services:

##### NOTES:

Dear Marie Olsen,

We thank you for considering Veth's Landscape Services and we submit the attached proposal to provide exceptional landscape services at Meadow Glen Townhomes.

I am excited for the opportunity to discuss matching your landscape needs with the care of Veth's Landscape Services, and to partner with you by combining my 15 years in the industry and over 15 years of commercial landscape care. Veth's Landscape has the expertise and detail to quality that you are looking for in the upkeep of your landscape assets.

The specifications and terms as set forth on the attached documents describe the services to be performed, frequency, and conditions of the agreement. I also attach our insurance cover for your reviewing.

We look forward to reviewing this proposal with you.

Please give me a call if you have any questions. Thank you and have a great day.

Regards,

Veth Voeuth, Operations Manager

##### VETH'S LANDSCAPE SERVICES, INC.

P.O Box 6059

Kent, WA. 98064

T 206 852 7038

F 253 288 9392

[veth@vethslandscape.com](mailto:veth@vethslandscape.com)

[www.vethslandscape.com](http://www.vethslandscape.com)

**EXCEPTION(S): NONE**

**ATTACHMENT(S):** MEADOW\_GLEN\_TOWNHOMES.pdf

**ATTACHMENT(S):** MEADOW\_GLEN\_TOWNHOMES\_-\_ACTIVITY\_SHEET.pdf

**ATTACHMENT(S):** VLS\_SPECIFICATIONS\_FOR\_SITE\_SHEET.pdf

**ATTACHMENT(S):** INSURANCE\_COVER.pdf

## GENERAL NOTES & WARRANTY:

### Veth's Landscape Services:

**GENERAL NOTES:**

References can be provided upon request.

**WARRANTY:**

Warranty can be provided upon request

**ATTACHMENT(S):** No Files