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**PROVIDING A COMPREHENSIVE APPROACH TO
GUARD SERVICE PROGRAMS IN SOUTH FLORIDA**

SERVING CLIENTS IN:

**ST. LUCIE
MARTIN
PALM BEACH
BROWARD**

WHY MOTIVATED?

The decision to outsource security functions is a critical one for most organizations. Security functions can literally encompass the physical safety and security of employees, visitors, facilities, and resources. Just as important, security activities have significant economic and liability ramifications. Teaming with an experienced security services provider like Motivated gives our clients both clear business benefits and peace of mind.

INTRODUCTION

Motivated Guard Service, Inc. is a qualified, licensed, permitted, and insured Security and Protection Service company. We are committed to provide each of our clients with a comprehensive security guard program tailored to their specific needs. Currently, Motivated Guard Service provides services to Commercial, Corporate, Professional, Educational and Residential organizations and agencies throughout South Florida. These services include unarmed protection, stationary posts and mobile patrols, commercial facility and residential protection, access control, fire watch, and operations protection. From our inception, Motivated Guard Service has continued to grow at a controlled rate that ensures we have the resources to match our service capabilities. Motivated Guard Service has and continues to monitor and develop innovative solutions to meet our client's changing needs by focusing on specific security needs, problems, and characteristics of each location. As a result, Motivated Guard Service has developed superior expertise in providing protective services and programs for each client.

Motivated Guard Service is selected because of its continued quality of services, competitive rate structure, qualified personnel, and our ability to adapt and meet new requirements and challenges as presented by our clients.

Motivated Guard Service provides over 100,000 Security hours per year to its satisfied clients throughout South Florida.

To provide the diverse and tailored service programs under our Management Driven Security Officer Program, Motivated Guard Service insures:

- A complete understanding of the Scope of Work and requirements of the Client.
- A thorough "Security Survey" of the area(s) to receive our services.
- A competitive approach to costs and pricing.
- Superior professional and technical ability to complete contract requirements.
- A comprehensive Management Plan to promote a positive outcome resulting from the needs outlined in the "Security Survey".

- A dedication to quality and safety at every level that will ensure the performance which Motivated's corporate tradition demands.
- A commitment to remain alert to new methods and techniques that offer clear benefits and important economies of our clients, growth opportunities for our people, and reasonable profitability.
- Corporate and financial stability.

Motivated Guard Service has built its reputation on solid values of integrity, hard work, attention to duty and mission, and strong commitment to focus on the needs of our clients. Motivated Guard Service, Inc. can provide personnel and equipment to meet all security and protection needs of individuals, private companies, schools, and public sector organizations. With the diversified range of services provided, Motivated Guard Service can adapt to special needs and cover a multitude of ranges including, but not limited to:

Access Control
Background Investigations
Bodyguards
Commercial Facilities
Condominiums
Construction Sites
Executive Protection
Fire Watch
Gated Communities
Investigative Services
Marinas and Docks

Patrol Services
Foot Patrols
Bicycle Patrols
Golf Cart Patrols
Vehicle Patrols
Parking Lots and Garages
Property Protection
Security Surveys
Special Events
Traffic Control
Uniformed and Plainclothes

MOTIVATED AS AN INDEPENDENT CONTRACTOR

Motivated and our employees will render all services under the agreement as an independent contractor. Motivated will perform all hiring, performance review, firing, disciplinary action and direction of the work force. Motivated will pay: all taxes, benefits, and insurance including workmen's compensation as required, all employee salaries and expenses of said employees and all federal, state and local payroll taxes, FICA contributions, FUI, SUI and any similar taxes relating to such personnel of Motivated.

Motivated provides uniforms to our employees to be worn while on duty. Uniforms are issued free of charge to the guards and without the requirement of deposits. Motivated replaces damaged uniforms or uniforms showing wear to maintain a professional uniformed appearance.

THE MOTIVATED TEAM

Our management and security guard teams consist of hardworking, dedicated individuals who have been working diligently together to create a quality service for our clients. We are interested in the results of our programs and want to know if there are problems or changes that need to be made to enhance our service.

MOTIVATED GUARD SERVICE'S SECURITY OFFICERS – They are the foundation of our service, often called upon to perform tasks that are less than desirable to many; they protect us, look after us, and make sure our environment is safe and secure. These people are our ambassadors of good will and Public Relations.

ANNA MARIE SUHAR, PRESIDENT Annie has an extensive background in Governmental, International Business Affairs, and Facilities Security. Since relocating to Florida, Annie has devoted her time and energy to further develop her security expertise by working in both regional and national contract security guard arenas. Annie is a multi-disciplined martial artist, instructor and coach. Annie is responsible for keeping the company focused on meeting the needs of its clients and employees.

RONALD PETRILLO, VICE PRESIDENT Ron has an extensive background in law enforcement on a local and federal level. After his tenure in law enforcement, Ron entered private sector security and has, since 1983, worked in corporate environments as well as in contract security, serving in various management positions. In 1994, Ron successfully completed a course of studies through the Office of the Attorney General for the State of Florida and was certified as a Crime Prevention Practitioner. Ron is an Emergency Care Instructor and provides training and certifications for our employees in First Aid, CPR and AED. Ron is responsible for the development and maintenance of security contracts throughout South Florida.

ROBERT DELGROSSO, OPERATIONS MANAGER Bob was a Manager with a national contract security company with operational responsibilities for Seaport Operations in Broward County. Bob brings over twenty (20) years of security experience to our team and his outstanding people skills and leadership ability have earned him respect from peers and members of the community. As an Operations Manager, Bob is responsible for all operational aspects of our company.

TRAVIS WAY, OPERATIONS MANAGER Travis has worked commercial, educational, residential, special events and patrol details learning the inner workings of the security business. His training and first-hand knowledge allow him to find the right staff for our clients.

MARILYN GARCIA, QUALITY ASSURANCE SUPERVISOR Marilyn has, for the past ten (10) years worked in the capacity of Quality Assurance Supervisor for major security companies in South Florida. Since joining Motivated in 2002, Marilyn has implemented our Quality Assurance Program. This program affords us the ability to continually evaluate our security program and to effect changes when needed.

BENEFITS OF MOTIVATED'S SERVICES

1. **OUTSOURCING OF COSTLY ADMINISTRATIVE TASKS**- Any personnel administrator knows, recruiting, screening, and hiring qualified employees is a time-consuming and often costly process. This is particularly true in the security services sector, where industry growth and high employment rates make it a challenge to hire and retain good employees. As your security provider, Motivated will manage employee hiring, screening, benefits, review, and training
2. **EMPLOYEE RETENTION** is a reflection of employment screening practices and treatment of existing employees. Motivated is proud of its record. Many of our employees started with us in 1997 and are still with us today.
3. **EMPLOYEE BENEFITS** are a critical element of employee satisfaction and compliment the retention rate. Motivated continually reviews benefits and looks for ways to enhance our package to our employees.
4. **POST ORDERS** are based on the comprehensive no cost security survey we offer at each new site. Our operations team conducts surveys, during various shifts on various days, in order to have a full understanding of the security requirements of each shift and day. The survey results in recommendations for review with your administration. Once completed these orders become the written directives that guide the daily activity of the security team. It is also a valuable reference and training tool used to ensure that security, employees and visitors follow the policies of or clients.
5. **THE IMAGE** of the security personnel is usually the first impression a client or visitor has of a facility. The appearance and demeanor of Motivated's personnel is a priority. We provide uniforms at no charge to our employees and insist on a sharp professional image at all times.
6. **MANAGEMENT VISITS AND RESPONSE** are critical to the success of any service related industry. Motivated can provide on site records reflecting visits and inspections by members of our management team with a high level of frequency.
7. **SITE-SPECIFIC TRAINING** is provided by the account manager and/or supervisors. Motivated managers document all site-specific training every step of the way. Motivated guards are cross-trained at various locations to increase the numbers of trained personnel available to your site if needed. Training includes site specific equipment such as Computers, Fire Panels, Deggy Tour systems, etc.
8. **THE ACCOUNT MANAGER/SUPERVISOR** is a working supervisor who is a part of the managed guard program. The supervisor is responsible for daily quality control and acts as a liaison with the client's designated security manager. The supervisor will ensure all necessary information is passed onto the security team and act upon any changes or special requests.

9. **QUALITY CONTROL** is an important part of our program. Routine inspections are made at our clients' facilities to verify the integrity of our programs. Inspections are made by Quality Control Supervisors and our management staff.
10. **SPECIAL EVENTS** can be time-consuming to the client, we respond enthusiastically with security officers and in many cases, members of the corporate management team to assist in removing the burdens of the security aspect. We challenge any service company to compete with our level of customer service and attention. Our Management Team is available 24 hours-per-day 7 days-per-week, through Nextel radio/cell phones making us readily available for all of our clients' and employees.
11. **COMPLIANCE/AUDIT PERFORMANCE** - Many industry clients and facilities must participate in periodic site audits and reviews, as well as exhibit compliance with a variety of legal and regulatory requirements. Motivated's team routinely supports, and participates in, any surveys, inspections, audits and reports that must be performed.
12. **EMERGENCY PREPAREDNESS PLANS** – Living in Florida, we all know the importance of an Emergency Preparedness Plan. Motivated works with its clients to formulate an emergency plan to get our clients back to normal operations as soon as possible.
13. **ADDITIONAL SERVICES** – Motivated provides its clients a range of services and training to enhance your security. These services include but are not limited to vehicle information, employee background checks, training in First Aid, CPR and AED.

FINAL STATEMENT

Motivated Guard Service, Inc. has a history of successfully fulfilling Service Contracts. We are now, and have always been, committed to exceeding the standards established by our customers. Motivated Guard Service, Inc. is shaping the future of the Security Services industry by establishing innovative programs to meet client needs and integrating diverse, multi-disciplined services into one superior Company to meet the ever-changing security environment and need in today's marketplace. Motivated Guard Service is the choice of major Corporations, Companies, Institutions, and Facilities because of its flexibility, diversity of services, consistent high quality in all services provided, and the proven ability to ensure our clients are provided with the highest quality of service. The organizational and individual commitments of our staff of managerial and operational personnel are the basis for the strength of our team coupled with success and performance oriented programs. Our commitment to this approach to excellence in service will be reflected in our performance as your Security Contractor.