



PROPOSAL REPORT COVER PAGE



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Affinity Management Services

RFP#: 634506

RFP Title: Entrance Canopy
Vecino del Mar Owners

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED





Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

Entrance Canopy
Vecino del Mar Owners | RFP #634506

Industry Solicited: **Design & Furnishings - Outdoor Living**
Service Location: **Other**
Projected Contract Term: **One Time**

Closed On: **03-16-2013**
Proposals Submitted: **2**
Alt. Proposals Submitted: **0**

High Bid: **\$3,900.00**
Low Bid : **\$1,696.00**
Average Bid : **\$2,798.48**

DESCRIPTION	VENDOR 1	VENDOR 2
Company Logo:		
Company Name:	Atlantic Southern Construction, Paving & Sealcoating	Flex Florida Corp - Best Awnings
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 3.5 Out of 5	 4 Out of 5
Vendor Address:	PO Box 15591, Fort Lauderdale, Florida 33318	1116 Lugo Avenue, coral gables, Florida 33156
Contact Name:	Michael Curry (Attn-Gordon)	Felix Arbucias
Office Number:	(954) 581-5805	(305) 788-1530
Alt. Number:	(954) 444-4927	(305) 788-9642
Mobile Number:	(954) 214-1844	N/A
Email Address:	atlanticsouthern@att.net	flexcanfixit@yahoo.com
Business Established:	1992	2003
General Liability:	\$4,000,000	\$2,000,000
Workers Comp. Policy?	Yes	No
In-House Vendor? (Vendor affiliated with management company)	No	No
TOTAL AMOUNT PROPOSED:	\$3,900.00	\$1,696.95
Alternate Proposal?	No	No

LINE ITEM #1: Entrance Canopy - Note updated Line 5..

Canopy needs recovering (see attached photo):

- 1) Same color as existing, but price without white trim - Please provide option for same white trim as "upcharge" - See also item #3
 - 2) Street number to be screened, same as current.
 - 3) Pole curtains, as existing.
 - 4) We would like pricing with fringe omitted, but please provide options (upcharge) for existing and alternate fringe style.
 - 5) IMPORTANT: We also have problems with cigarettes landing on canopy from balconies above.
- Board would like the frame modified to a triangular top and fire resistant covering, for the purpose of assisting with cigarette butt problem and to minimize damage from same.

File(s) Provided to Vendors: Entrance2350.png

Atlantic Southern Construction, Paving & Sealcoating:

LINE ITEM PRICE: \$ 3900.00

NOTES:

1. Re-cover existing frame with (2) decorative curtains.
2. Street number to be screened.
3. OPTION: If the frame is modified to a triangular top; the new price would be \$6,800.00 (this price does not include permitting and engineering fees). All permit & engineering prices will be passed along to owner.

EXCEPTION(S): NONE

Flex Florida Corp - Best Awnings:

LINE ITEM PRICE: \$ 1,696.95

NOTES: Attached you will find the proposal. We put the Street number and trim as a separate price that is not included in the total. We also recommend a Sunbrella or Vanguard fabric that will help with the cigarettes. Also attached is a sample of different valances that can be used.

EXCEPTION(S): NONE

GENERAL NOTES/EXCEPTIONS & WARRANTY:

Atlantic Southern Construction, Paving & Sealcoating:

GENERAL NOTES:**GENERAL EXCEPTION(S):**

None

WARRANTY:

Warranty is good for (1) year on all materials and service. The warranty does not apply to burns (cigarette buds) or natural disasters.

ATTATCHMENT(S): No Files

Flex Florida Corp - Best Awnings:

GENERAL NOTES:**GENERAL EXCEPTION(S):**

None

WARRANTY:

5 year labor 8 year manufacturer

ATTATCHMENT(S): No Files

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Atlantic Southern Construction, Paving & Sealcoating:

Professional License: [CGC019339_8-2014_License.pdf](#)
General Liability Insurance: [COI2012-2013_CCE00000.pdf](#), [COI2012-2013_CCE00000.pdf](#)
Workers Comp Insurance: [COI2012-2013_CCE00000.pdf](#)
W-9: [ASP_W9.pdf](#)

Flex Florida Corp - Best Awnings:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)
General Liability Insurance: [LiabilityInsurance2012.pdf](#)
W-9: [W9-Flex.pdf](#)