



Raphael Gutierrez Affinity Management Services **RFP#:** 192595

RFP Title: Fence Replacement - 2012

L Etoile Homeowner s Association Inc

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined minimum requirements for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an "apple rating" that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "apples-to-apples." Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.









Affinity Management Services 1430 NW 15th Avenue Miami, Florida 33125 **P**: (305) 325-4243

PROPOSAL REPORT FOR:

L Etoile Homeowner s Association Inc 3725 Piedmont St. Hollywood, FL 33021

Summary Details For RFP No.192595:

Reference Name: Fence Replacement - 2012 Industry Solicited: Fencing & Gates RFP Close Date & Time: 12-18-2012 14:00 Location where work is to be performed: Other

Projected Contract Term: one time

Proposal Overview Details:

Proposals Submitted: 8 Alt.Proposals Submitted: 4 High Bid: **\$96,406.00** Low Bid: **\$15,608.00** Average Bid: **\$48,923.80**

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
ROYAL FENCE & EQUIPMENT	Topic Fence, by	TO SERVICE	Somez & Son Fence
Royal Fence and Equipment Corp.	TROPIC FENCE, INC.	Atlas Door & Gate, Inc.	GOMEZ & SON FENCE CORP.
Vendor Apple Rating:	Vendor Apple Rating:	Vendor Apple Rating:	Vendor Apple Rating:
7735 nw 64 st #7, miami, Florida 33166	1864 NW 21 STREET, POMPANO BEACH, Florida 33069	9905 NW 116th Way Suite 109 , Medley , Florida 33178	10805 NW 22 STREET, MIAMI, Florida 33172
In-House Vendor? No	In-House Vendor? No	In-House Vendor? No	In-House Vendor? No
Company Phone: (305) 477-7191	Company Phone: (954) 978-1250	Company Phone: (305) 463-9218	Company Phone: (305) 471-8922
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: (305) 477-7191	Alt.Phone: (954) 234-1046	Alt.Phone: (305) 364-5345	Alt.Phone: (305) 471-8922
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1988	Year Business Established: 1986	Year Business Established: 2008	Year Business Established: 1990
Contact: Jaime Vergara	Contact: STEVE NESPOLI	Contact: Yacelys Diaz	Contact: ERICK GOMEZ
jvergara@ royalfencecorp.com	TROPICFENCE.BIDS@ BELLSOUTH.NET	atlasdoorgate@yahoo.com	EGOMEZ@GOMEZFENCE.COM
Mobile Phone: (786) 229-3540	Mobile Phone: (954) 234-1046	Mobile Phone: (786) 506-4517	Mobile Phone: (305) 525-2248
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$35,460.00*	\$15,608.89 *	\$43,340.00	\$46,985.00
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
Yes	Yes	Yes	Yes
Alt.Price: \$58,000.00	Alt.Price: \$20,730.51	Alt.Price: \$74,860.00	Alt.Price: \$96,406.00

^{*}Designates exception for 1 or more line items. Please see vendor notes for details.

RFP TASKS REQUESTED

LINE ITEM #1: South Perimeter Fence Section 1.

Replacement of existing 6 ft. fence along Picadilly Street

Please provide a primary proposal for Wood, equivalent to the existing style.

Please provide an ALTERNATE proposal for PVC fencing.

On attached drawing, this is marked in red as section 1.

Attachment for Line Item 1:FenceLocations.jpg

VENDOR 1:

LINE ITEM PRICE: \$ 23,400.00

NOTES: South Perimeter (Section/Line Item #1):

Approx. 1300 LF

This is for wood fencing, including removal and dispose

Please see alternate proposal for PVC Pricing.

EXCEPTION(S): permit not included

VENDOR 2:

LINE ITEM PRICE: \$ 15,608.89

NOTES:Tropic Fence, Inc. hereby proposes to furnish all labor, trucks, concrete, equipment and insurance necessary to install the above described materials as per ground plan. PLEASE ALSO SEE ATTACHED FOR COMPLETE AGREEMENT.

WOOD FENCE BASE BID - AREA 1 (RED) - PICADILLY STREET

REMOVE 677' X EXISTING BOARD ON BOARD WOOD FENCE

UNIT \$4.50' TOTAL \$3046.50

INSTALL 673' X NEW 6' HIGH BOARD ON BOARD FENCE.

PANELS ARE 6' X 8' WIDE

POSTS ARE 4" X 4" X 8' SET 4' O.C. IN 12" X 24" FOOTINGS.

UNIT \$16.61' TOTAL \$11,178.53

GATE - 1 X 4' X 6' SWING GATE UNIT \$400.00 TOTAL \$400.00

EXCEPTION(S): NONE

ATTACHMENT(S): AFFINITY_MANAGEMENT_COMPANY_(2).pdf

VENDOR 3:

LINE ITEM PRICE: \$ 28,600.00

NOTES: REMOVE, DISPOSE & REPLACE EXISTING 6 FT WOOD FENCE APPROX. 1300 LF SOUTH PERIMETER

EXCEPTION(S): NONE

ATTACHMENT(S): CAM_ASST-L_ETOILE-_LE1218.xlsx

VENDOR 4:

LINE ITEM PRICE: \$ 30,865.00

NOTES:1. Wood Fence

Furnish and Install 1300 Lf of 6' High Wood fence throughout section 1 as shown on site drawing provided. Materials shall be as follows:

- Wood post shall be 4" Sq. # 2 Southern Pine PT.

- Top, middle, and bottom bracing shall be 2" x 4" # 2 southern pine PT.

- Wood Pickets shall be 5/8" x 5-1/2" x 6' # 2 Southern Pine Pt.

- All wood post shall be set in concrete foundation.

- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

ATTACHMENT(S): LEtioleHomes-WoodFence.pdf

ATTACHMENT(S): Company_Brochure2.pdf

ATTACHMENT(S): Company_Brochure2.pdf

LINE ITEM #2: OPTION for South Perimeter Fence Section 2 and all other Owner Fence.

ALL OTHER FENCES (BESIDES SECTION 1 AND 3 LABELED) ARE OWNER RESPONSIBILITY.

PLEASE PROVIDE THE FOLLOWING OPTIONS FOR ALL REMAINING WOOD FENCES, INCLUDING SECTION 2:

We are considering the following options, please provide:

- 1) In your Notes for this item, please provide a price for replacing all remaining/additional wood fencing in the development. We are considering a special assessment, and need this pricing to evaluate.
- 2) If we can not move forward with the special assessment, IF you are the chosen vendor, we will expect to work with you to provide an offer to all the homeowners for replacing fencing for those who elect to, at the same time as the other work is done, at an appropriately discounted pricing versus if they hired their own contractor. This will probably be done via mailing and/or distribution of flyers, and those electing to participate will request the individual quotes.

Please provide an ALTERNATE "owner-responsibility" fence proposal for PVC fencing.

On attached drawing, section 2 is the BLUE line, and is owner responsibility along with other interior fences.

Attachment for Line Item 2:None

VENDOR 1:

NOTES: price per ft \$17.50 per ft on wood

price per ft pvc \$28.50 corner and terminal posts add \$50 each

EXCEPTION(S): permit not included removal of fence if needed not included

VENDOR 2:

NOTES:OPTION FOR AREAS 2 & 3 (BLUE AND GREEN)

WOOD FENCE UNIT \$18.60'

GATES - 4' X 6' UNIT \$400.00

PVC FENCE ALTERNATE UNIT \$25.70'

GATES - 4' X 6' UNIT\$ 425.00

FENCE REMOVAL UNIT \$5.50'

EXCEPTION(S): NOTE: BASE BID PRICE PREDICATED ON REMOVAL OF ALL FENCE PRIOR TO INSTALLING NEW FENCE.

VENDOR 3:

NOTES:IF EACH ADDITIONAL OWNER WANTS TO REMOVE, DISPOSE AND REPLACE THEIR EXISTING FENCE IT WILL COST \$22 PER/FT. FOR EACH HOMEOWNER TO REPLACE THERE FENCE FOR A WOOD FENCE WHICH DOESN'T INCLUDE PERMIT AND IT DOESN'T INCLUDE PAINTING THE FENCE.

IF EACH ADDITIONAL OWNER WANTS TO REMOVE, DISPOSE AND REPLACE THEIR EXISTING FENCE IT WILL COST \$38 PER/FT. FOR EACH HOMEOWNER TO REPLACE THERE FENCE FOR PVC WHICH DOESN'T INCLUDE PERMIT AND IT DOESN'T INCLUDE PAINTING THE FENCE.

EXCEPTION(S): NONE

VENDOR 4:

NOTES:2. Wood Fence

Furnish and Install 620 Lf of 6' High Wood fence throughout section 2 as shown on site drawing provided.

Materials shall be as follows:

- Wood post shall be 4" Sq. # 2 Southern Pine PT.
- Top, middle, and bottom bracing shall be 2" x 4" # 2 southern pine PT.
- Wood Pickets shall be 5/8" x 5-1/2" x 6' # 2 Southern Pine Pt.
- All wood post shall be set in concrete foundation.
- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

LINE ITEM #3: East Perimeter Fence (3).

Replacement of existing 6 ft. fence along the East perimeter.

Please provide a primary proposal for Wood, equivalent to the existing style.

Please provide an ALTERNATE proposal for PVC fencing.

On attached drawing, this is marked in green as section 3.

Attachment for Line Item 3:None

VENDOR 1:

LINE ITEM PRICE: \$ 12,060.00

NOTES:East Perimeter (Section/Line Item #3):

• Approx. 670 LF includes removal and disposal of existing fence

This is for wood fencing, including removal and dispose

Please see alternate proposal for PVC Pricing.

EXCEPTION(S): permit not included

VENDOR 2:

LINE ITEM PRICE: \$ 0.00

NOTES:Please see section 2 if this is done separately. Please contact us if you wish to do this segment at the same time as segment #1.

EXCEPTION(S): NONE

VENDOR 3:

LINE ITEM PRICE: \$ 14,740.00

NOTES:REMOVE, DISPOSE & REPLACE EXISTING 6 FT WOOD FENCE APPROX. 670 LF EAST PERIMETER

EXCEPTION(S): NONE

VENDOR 4:

LINE ITEM PRICE: \$ 16,120.00

NOTES:3. Wood Fence

Furnish and Install 655 Lf of 6' High Wood fence throughout section 3 as shown on site drawing provided.

Materials shall be as follows:

- Wood post shall be 4" Sq. # 2 Southern Pine PT.

- Top, middle, and bottom bracing shall be 2" x 4" # 2 southern pine PT.
- Wood Pickets shall be 5/8" x 5-1/2" x 6' # 2 Southern Pine Pt.
- All wood post shall be set in concrete foundation.
- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

VENDOR 1:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

VENDOR 2:

GENERAL NOTES:

- 1. TROPIC FENCE WILL PROCEED WITHIN 2 3 WEEKS AFTER RECEIPT OF A NOTICE TO COMMENCE WORK, APPROVED SHOP DRAWINGS AND PERMITS ARE OBTAINED.
- 2. PRICES ARE GOOD FOR 60 DAYS FROM THE DATE OF THE PROPOSAL.
- 3. OWNER TO LOCATE AND MARK BOTH NEW AND EXISTING UTILITY & IRRIGATION LINES THAT ARE NOT THE RESPONSIBILITY OF UNCLE AND/OR SUNSHINE LOCATORS.
- 4. OWNER TO CLEAR FENCE LINES, AND FINISH GRADE FOR FENCE LINES PRIOR TO INSTALLATION.
- 5. CUSTOMER ASSUMES FULL RESPONSIBILITY FOR ANY AND ALL DAMAGE TO UNDERGROUND LINES, PIPES, WIRE, ETC. THAT ARE NOT CLEARLY MARKED.
- 6. TROPIC FENCE IS TO BE PAID FOR ANY REPAIRS/REPLACEMENTS DUE TO THIRD PARTY DAMAGE.
- 7. IF ENGINEERED DRAWINGS AND CALCULATIONS ARE NECESSARY, ALL COSTS AND PROCESSING FEES WILL BE REIMBURSED TO TROPIC FENCE. INC.
- 8. TEMPORARY FENCING, PERMIT COSTS AND PROCESSING FEES ARE EXCLUDED

GENERAL EXCEPTION(S):

None

VENDOR 3:

GENERAL NOTES:

PLEASE NOTE THAT PERMITS ARE NOT INCLUDED IN THE PRICE AND NEITHER IS PAINT ON THE FENCE.

GENERAL EXCEPTION(S):

None

VENDOR 4:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Insured

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required:\$

Property Association MUST Be Listed As An "Additional Insured"

VENDOR 1:

General Liability Insurance: ROYAL-199984.pdf Workers Comp Insurance: ROYAL-199984.pdf

W-9: W9.pdf

WARRANTY-INFO: No Files Warranty: one year warranty

VENDOR 2:

Occupational License:

PALM_BEACH_COUNTY_LICENSES.pdf,BROWARD_COUNTY_LOCAL_LICENSE.pdf,MIAMI-DADE_LOCAL_LICENSE.pdf, POMPANO BEACH LOCAL LICENSE.pdf,MARTIN COUNTY LOCAL LICENSE.pdf

Professional License:

MARTIN_COUNTY_CERT._OF_COMP..pdf,ST._LUCIE_CERT._OF_COMP..pdf,BROWARD_COUNTY_CERT._OF_COMP..pdf,MIAMI-DADE COUNTY_CERT._OF_COMP..pdf,PALM_BEACH_COUNTY_CERT._OF_COMP..pdf

General Liability Insurance: TropicCOIExp_8-21-13.pdf, TropicCOIExp_8-21-13.pdf

Workers Comp Insurance: TropicCOIExp 8-21-13.pdf

W-9: W-9.pdf

WARRANTY-INFO: No Files

Warranty: Workmanship warranty only on wood fencing. Materials are subject to maintenance and pests beyond our control.

VENDOR 3:

Occupational License: MedleyTax2012.pdf,MiaDadeTax2012.pdf

Professional License: MIADade10BS00397.pdf General Liability Insurance: GL2012.pdf,GL2012.pdf

Workers Comp Insurance: WC2012.pdf

W-9: W9.pdf

WARRANTY-INFO: No Files

Warranty: N/A

VENDOR 4:

Occupational License: If_Awarded_and_if_Required_by_Jurisdiction.pdf,,,,,

General Liability Insurance: GomezGL-COI_Exp2-27-13.pdf,GomezUmbrCOI_Exp2-24-13.pdf Workers Comp Insurance: GomezWC-COI_Exp4-1-13.pdf

W-9: GomezW9.pdf WARRANTY-INFO: No Files Warranty: Not Specified







Affinity Management Services

1430 NW 15th Avenue Miami, Florida 33125 P: (305)325-4243

PROPOSAL REPORT FOR:

L Etoile Homeowner's Association Inc 3725 Piedmont St. Hollywood, FI 33021

Summary Details For RFP No.192595:

Reference Name: Fence Replacement - 2012 Industry Solicited: Fencing & Gates RFP Close Date & Time: 12-18-2012 14:00 Location where work is to be performed: Other

Projected Contract Term: one time

Proposal Overview Details:

Proposals Submitted: 8 Alt. Proposals Submitted: 4 High Bid: \$96,406.00 Low Bid: **\$15,608.00** Average Bid: **\$48,923.80**

Alternate Proposals - See below for alternate proposals provided by vendors:

VENDOR 1 VENDOR 2 VENDOR 3 VENDOR 4 POPULA FENCE Atlas Door & Gate, Inc. GOMEZ & SON FENCE CORP. TROPIC FENCE, INC. Royal Fence and Equipme Vendor Apple Rating: Vendo					
Atlas Door & Gate, Inc. GOMEZ & SON FENCE CORP. TROPIC FENCE, INC. Royal Fence and Equipment of Provided Sating: Vendor Apple Rating: Pload 33178 In-House Vendor? No In-House Ve					
Vendor Apple Rating: 1735 nw 64 st #7, 7735 nw 64 st #7, POMPANO BEACH, Florida 33166 In-House Vendor? No	NT				
9905 NW 116th Way Suite 109 , Medley , Medley , Florida 33178 In-House Vendor? No In-House	nt Corp.				
Medley , Florida 33178					
Company Phone: (305) 463-9218 Company Phone: (305) 471-8922 Company Phone: (954) 978-1250 Company Phone: (305) 470-8922 Extension: 0 Extension: 0 Extension: 0 Extension: 0 Extension: 0 Alt.Phone: (305) 364-5345 Alt.Phone: (305) 471-8922 Alt.Phone: (954) 234-1046 Alt.Phone: (305) 477-7 Alt.Extension: 0 Alt.Extension: 0 Alt.Extension: 0 Alt.Extension: 0 Year Business Established: 1990 Year Business Established: 1986 Year Business Established: 1986 Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI Contact: Jaime Verga E-mail: atlasdoorgate@yahoo.com E-mail: EGOMEZ@GOMEZFENCE.COM E-mail: TROPICFENCE.BIDS@BELLSOUTH.NET E-mail: jvergara@royalfence					
Extension: 0 Extension: 0 Extension: 0 Extension: 0 Extension: 0 Alt.Phone: (305) 364-5345 Alt.Phone: (305) 471-8922 Alt.Phone: (954) 234-1046 Alt.Phone: (305) 477-7 Alt.Extension: 0 Alt.Extension: 0 Alt.Extension: 0 Alt.Extension: 0 Year Business Established: 2008 Year Business Established: 1990 Year Business Established: 1986 Year Business Established: Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI Contact: Jaime Verga E-mail: atlasdoorgate@yahoo.com E-mail: EGOMEZ@GOMEZFENCE.COM E-mail: TROPICFENCE.BIDS@BELLSOUTH.NET E-mail: jvergara@royalfence	D				
Alt.Phone: (305) 364-5345 Alt.Phone: (305) 471-8922 Alt.Phone: (954) 234-1046 Alt.Extension: 0 Alt.Extension: 0 Year Business Established: 2008 Year Business Established: 1990 Year Business Established: 1986 Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI E-mail: atlasdoorgate@yahoo.com E-mail: EGOMEZ@GOMEZFENCE.COM E-mail: TROPICFENCE.BIDS@BELLSOUTH.NET E-mail: jvergara@royalfence	7-7191				
Alt.Extension: 0 Alt.Extension: 0 Year Business Established: 2008 Year Business Established: 1990 Year Business Established: 1986 Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI Contact: Jaime Verga E-mail: atlasdoorgate@yahoo.com E-mail: EGOMEZ@GOMEZFENCE.COM E-mail: TROPICFENCE.BIDS@BELLSOUTH.NET E-mail: jvergara@royalfence					
Year Business Established: 2008 Year Business Established: 1990 Year Business Established: 1986 Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI Contact: Jaime Verga E-mail: atlasdoorgate@yahoo.com E-mail: pvergara@royalfence	191				
Contact: Yacelys Diaz Contact: ERICK GOMEZ Contact: STEVE NESPOLI Contact: Jaime Verga E-mail: atlasdoorgate@yahoo.com E-mail: EGOMEZ@GOMEZFENCE.COM TROPICFENCE.BIDS@BELLSOUTH.NET E-mail: jvergara@royalfence					
E-mail: atlasdoorgate@yahoo.com	: 1988				
TROPICFENCE.BIDS@BELLSOUTH.NET	ra				
Markilla Phanes (700) FOC 4517 Markilla Phanes (705) FOE 2240 Markilla Phanes (706) 224 1040 Markilla Phanes (706) 226	corp.com				
Mobile Phone: (786) 506-4517 Mobile Phone: (305) 525-2248 Mobile Phone: (954) 234-1046 Mobile Phone: (786) 229	-3540				
TOTAL AMOUNT PROPOSED TOTAL AMOUNT PROPOSED TOTAL AMOUNT PROPOSED TOTAL AMOUNT PRO	OSED				
\$74,860.00 \$96,406.00 \$20,730.51 * \$58,000.00 *					
Alternate Proposal Provided? Alternate Proposal Provided? Alternate Proposal Provided? Alternate Proposal Provided?	ded?				
Yes Yes Yes Yes					
Alt.Price: \$74,860.00 Alt.Price: \$96,406.00 Alt.Price: \$20,730.51 Alt.Price: \$58,000.)0				

^{*}Designates exception for 1 or more line items. Please see vendor notes for details.

RFP TASKS REQUESTED

LINE ITEM #1: South Perimeter Fence Section 1. Replacement of existing 6 ft. fence along Picadilly Street

Please provide a primary proposal for Wood, equivalent to the existing style.

Please provide an ALTERNATE proposal for PVC fencing.

On attached drawing, this is marked in red as section 1.

Attachment for Line Item 1:FenceLocations.jpg

VENDOR 1:

LINE ITEM PRICE: \$ 49,400.00

NOTES: REMOVE, DISPOSE & REPLACE WITH 6 FT. PVC FENCE, Approx 1300 LF

EXCEPTION(S): NONE

ATTACHMENT(S): CAM_ASST-L_ETOILE.xlsx

VENDOR 2:

LINE ITEM PRICE: \$ 63.923.00

NOTES:1. PVC Picket Fence

Furnish and Install 1300 Lf of 6' High White PVC Fence throughout section 1 as shown on site drawing provided.

Materials shall be as follows:

- PVC post shall be 4" Sq..

- PVC panels shall be 8' Wide by 6' High

- All PVC post shall be set in concrete foundation.
- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

ATTACHMENT(S): LEtioleHomes-PVCFence.pdf

VENDOR 3:

LINE ITEM PRICE: \$ 20,730.50

NOTES:Tropic Fence, Inc. hereby proposes to furnish all labor, trucks, concrete, equipment and insurance necessary to install the above described materials as per ground plan. PLEASE ALSO SEE ATTACHED FOR COMPLETE AGREEMENT

PVC FENCE BASE BID - AREA 1 (RED) - PICADILLY STREET

REMOVE 677' X EXISTING BOARD ON BOARD WOOD FENCE

UNIT \$4.80' TOTAL \$3,249.60

ALTERNATE FOR 6' X 6' PVC PRIVACY FENCE (SOLID BOARD T & G) IN LIEU OF WOOD.

UNIT \$25.30 LF TOTAL \$17.026.90

GATE - 1 X 4' X 6' TO MATCH FENCE TOTAL \$454.00

EXCEPTION(S): NONE

ATTACHMENT(S): AFFINITY_MANAGEMENT_COMPANY_(2).pdf

VENDOR 4:

LINE ITEM PRICE: \$ 38,000.00

NOTES:South Perimeter (Section/Line Item #1):

Approx. 1300 LF

pvc fence is based on 1300' \$38000 including removal and dispose

EXCEPTION(S): permit not included

LINE ITEM #2: OPTION for South Perimeter Fence Section 2 and all other Owner Fence. ALL OTHER FENCES (BESIDES SECTION 1 AND 3 LABELED) ARE OWNER RESPONSIBILITY.

PLEASE PROVIDE THE FOLLOWING OPTIONS FOR ALL REMAINING WOOD FENCES, INCLUDING SECTION 2:

We are considering the following options, please provide:

1) In your Notes for this item, please provide a price for replacing all remaining/additional wood fencing in the development. We are

considering a special assessment, and need this pricing to evaluate.

2) If we can not move forward with the special assessment, IF you are the chosen vendor, we will expect to work with you to provide an offer

to all the homeowners for replacing fencing for those who elect to, at the same time as the other work is done, at an appropriately

discounted pricing versus if they hired their own contractor. This will probably be done via mailing and/or distribution of flyers, and

those electing to participate will request the individual quotes.

Please provide an ALTERNATE "owner-responsibility" fence proposal for PVC fencing.

On attached drawing, section 2 is the BLUE line, and is owner responsibility along with other interior fences.

Attachment for Line Item 2:None

VENDOR 1:

NOTES:FOR ADDITIONAL SEGMENTS OR FOR EACH ADDITIONAL OWNER WHO WANTS TO REMOVE, DISPOSE AND REPLACE THEIR EXISTING FENCE IT WILL COST \$22 PER/FT. FOR EACH HOMEOWNER TO REPLACE THERE FENCE FOR A WOOD FENCE WHICH DOESN'T INCLUDE PERMIT AND IT DOESN'T INCLUDE PAINTING THE FENCE.

FOR ADDITIONAL SEGMENTS OR FOR EACH ADDITIONAL OWNER WHO WANTS TO REMOVE, DISPOSE AND REPLACE THEIR EXISTING FENCE IT WILL COST \$38 PER/FT. FOR EACH HOMEOWNER TO REPLACE THERE FENCE FOR PVC WHICH DOESN'T INCLUDE PERMIT AND IT DOESN'T INCLUDE PAINTING THE FENCE.

EXCEPTION(S): NONE

VENDOR 2:

NOTES: 2. PVC Picket Fence

Furnish and Install 620 Lf of 6' High White PVC Fence throughout section 2 as shown on site drawing provided.

Materials shall be as follows:

- PVC post shall be 4" Sq..
- PVC panels shall be 8' Wide by 6' High
- All PVC post shall be set in concrete foundation.
- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

VENDOR 3:

NOTES:OPTION FOR AREAS 2 & 3 (BLUE AND GREEN) WOOD FENCE UNIT \$18.60' GATES – 4' \times 6' UNIT \$400.00

PVC FENCE ALTERNATE UNIT \$25.70' GATES - 4' X 6' UNIT\$ 425.00

FENCE REMOVAL UNIT \$5.50'
2) OPTION FOR AREAS 2 & 3 (BLUE AND GREEN)
WOOD FENCE UNIT \$18.60'
GATES - 4' X 6' UNIT \$400.00

PVC FENCE ALTERNATE UNIT \$25.70' GATES - 4' X 6' UNIT\$ 425.00

FENCE REMOVAL UNIT \$5.50'

EXCEPTION(S): NOTE: BASE BID PRICE PREDICATED ON REMOVAL OF ALL FENCE PRIOR TO INSTALLING NEW FENCE.

VENDOR 4:

NOTES:price per ft \$17.50 per ft on wood

price per ft pvc \$28.50 corner and terminal posts add \$50 each

EXCEPTION(S): permit not included removal of fence if needed not included

LINE ITEM #3: East Perimeter Fence (3).

Replacement of existing 6 ft. fence along the East perimeter.

Please provide a primary proposal for Wood, equivalent to the existing style.

Please provide an ALTERNATE proposal for PVC fencing.

On attached drawing, this is marked in green as section 3.

Attachment for Line Item 3:None

VENDOR 1:

LINE ITEM PRICE: \$ 25,460.00

NOTES: REMOVE, DISPOSE & REPLACE WITH 6 FT. PVC FENCE, Approx 650 LF

EXCEPTION(S): NONE

VENDOR 2:

LINE ITEM PRICE: \$ 32,483.00

NOTES: 3. PVC Picket Fence

Furnish and Install 655 Lf of 6' High White PVC Fence throughout section 3 as shown on site drawing provided.

Materials shall be as follows:

- PVC post shall be 4" Sq..
- PVC panels shall be 8' Wide by 6' High
- All PVC post shall be set in concrete foundation.
- Permit cost and shop drawings are included in proposal.

EXCEPTION(S): NONE

VENDOR 3:

LINE ITEM PRICE: \$ 0.01

NOTES:Please see section 2 if this is done separately. Please contact us if you wish to do this segment at the same time as segment #1.

EXCEPTION(S): NONE

VENDOR 4:

LINE ITEM PRICE: \$ 20,000.00

NOTES: East Perimeter (Section/Line Item #3):

• Approx. 670 LF includes removal and disposal of existing fence

pvc fence for 670' If including removal \$ 20000

EXCEPTION(S): permit not included

WARRANTY INFORMATION

VENDOR 1 warranrtyinformation:

WARRANTY-INFO: No Files

Warranty: N/A

VENDOR 2 warranrtyinformation:

WARRANTY-INFO: No Files Warranty: See attached.

VENDOR 3 warranrtyinformation:

WARRANTY-INFO: No Files

Warranty: Workmanship warranty only on wood fencing. Materials are subject to maintenance and pests beyond our control.

VENDOR 4 warranrtyinformation:

WARRANTY-INFO: No Files Warranty: one year warranty