

Greg Griffith

Atlantic | Pacific Management

RFP#: 995381

RFP Title: Suspended Ceiling
Concourse Plaza A Condominium Association

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

Concourse Plaza A Condominium Association
1111 Kane Concourse Ste 107
Bay Harbor Islands, FL 33154

Summary Details For RFP No.995381:

Reference Name: Suspended Ceiling
Industry Solicited: General Contractors
RFP Close Date & Time: 06-04-2012 20:00
Location where work is to be performed: Common areas

Projected Contract Term: One-time

Proposal Overview Details:

Proposals Submitted: **2**
Alt.Proposals Submitted: **0**
High Bid: **\$41,450.00**
Low Bid: **\$34,226.00**
Average Bid: **\$37,838.00**

VENDOR 1	VENDOR 2
EZ ACOUSTICS INC	
EZ Acoustics, Inc.	Supreme Ceiling & Interiors, Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 
13787 SW 66 Street D-155, Miami, Florida 33183	5941 NW 176th Street Unit #4, Miami, Florida 33015
In-House Vendor? No	In-House Vendor? No
Company Phone: (305) 962-3806	Company Phone: (305) 653-7033
Extension: 0	Extension: 0
Alt.Phone: (305) 431-5459	Alt.Phone: (305) 698-7333
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2002	Year Business Established: 1998
Contact: Santiago Zulueta	Contact: Karen Hill
E-mail: mcczulu@gmail.com	E-mail: supremeceiling@comcast.net
Mobile Phone: (305) 962-3806	Mobile Phone: (239) 590-6552
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$41,450.00 *	\$34,226.00 *
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Remove and Replace Aluminium Suspended Ceiling.

Replace suspended ceilings. UPDATE: Existing ceiling appears to be equivalent to Hunter-Douglas Luxalon linear ceiling. Review for actual extent, cursory estimate is approximately 1800 sq. feet of corridors. See attached photos.

- 1) Please try to match the materials and color as close as possible.
- 2) If you cannot match exact style/color, please provide samples of possible complementary replacements. The 5th floor overhang will retain the same materials for now, and any replacement must be of compatible style and color.
- 3) Existing lighting is to be retained/reused. Existing damage if any should be noted in the Exceptions.

Attachment for Line Item 1: [Miami_Beach-20120502-00146.jpg](#)

EZ Acoustics, Inc.:

LINE ITEM PRICE: \$ 41,450.00

NOTES:

1934 Sq ft. of Hunter-Douglas Linear Ceiling on the first floor exterior, match of materials to be done by Hunter Douglas to match paint-over material. Pricing includes removal and cleanup.

EXCEPTION(S): We can not touch any electrical service or fixtures. We will work around the existing fixtures.

Supreme Ceiling & Interiors, Inc. :

LINE ITEM PRICE: \$ 34,226.00

NOTES:

Remove and install new Hunter Douglas 84R exterior metal ceiling to match existing color around 1st floor building walkway.

EXCEPTION(S): Nothing in the high area is included in this proposal.

A 60% deposit is required in advance.

ATTACHMENT(S): [1111_kane_concourse.pdf](#)

LINE ITEM #2: Alternate Proposals & Additional Photo.

If the existing materials are available, but there are newer superior alternatives, please present them as an Alternate Proposal. Provide the proposal as requested for the Primary Proposal. When you submit that Proposal, you will have the ability in CAMassistant to submit an

Alternate: When you say "Yes" to this option, a duplicate of your Primary Proposal is created. You may then edit this as your alternate.

Attachment for Line Item 2: [Miami_Beach-20120502-00147.jpg](#)

EZ Acoustics, Inc.:

NOTES: NONE

EXCEPTION(S): NONE

Supreme Ceiling & Interiors, Inc. :

NOTES: NONE

EXCEPTION(S): NONE

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

EZ Acoustics, Inc.:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Supreme Ceiling & Interiors, Inc. :

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Insured

EZ Acoustics, Inc.:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [CertCompt2012Edward.pdf](#)

General Liability Insurance: [GL2012.pdf](#)

Workers Comp Insurance: [WC-Exempt_EdGarcia.pdf](#), [WC-Exempt_Zulu.pdf](#)

W-9: [W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Manufacturers Warranty on materials, we stand behind our work.

Supreme Ceiling & Interiors, Inc. :

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [CBC059118_Exp.08-31-14.pdf](#)

General Liability Insurance: [SupremeCOI-Exp7-1-13.pdf](#), [SupremeCOI-Exp7-1-13.pdf](#)

Workers Comp Insurance: [SupremeCOI-Exp7-1-13.pdf](#)

W-9: [W9_Signed.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 year warranty on Hunter Douglas 84R ceiling and 1 year labor warranty.