

Fred Rotstein
Association Services of Florida
RFP#: 141325
RFP Title: roof cleaning
Portofino Homeowners Association Inc

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an "**apple rating**" that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "**apples-to-apples**." Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

Portofino Homeowners Association Inc
 700 N.W. 195th Street
 Miami, FL 33179

Summary Details For RFP No.141325:

Reference Name: roof cleaning
 Industry Solicited: Power Washing & Steam Cleaning
 RFP Close Date & Time: 02-21-2012 12:00
 Location where work is to be performed: Common areas
 Gate/Guard House, Club House, Other
 Projected Contract Term: one time

Proposal Overview Details:

Proposals Submitted: **4**
 Alt.Proposals Submitted: **0**
 High Bid: **\$8,490.00**
 Low Bid: **\$5,875.00**
 Average Bid: **\$6,876.25**

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
Tropical Cleaning Services Inc.	Latite Roofing & Sheetmetal LLC	Hometown Pest Control	Green Earth Powerwashing
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
9715 W Broward Blvd # 332, Plantation, Florida 33324	2280 W. Copans road, Pompano Beach, Florida 33069	1202 Poinsettia Drive, Delray Beach, Florida 33444	5331 Grand Palm Circle, Delray Beach, Florida 33484
In-House Vendor? No	In-House Vendor? No	In-House Vendor? No	In-House Vendor? No
Company Phone: (954) 530-1594	Company Phone: (954) 335-5015	Company Phone: (561) 483-4333	Company Phone: (561) 573-9092
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: (954) 245-7708	Alt.Phone: (954) 772-3446	Alt.Phone: (561) 350-7431	Alt.Phone: (877) 511-4379
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2001	Year Business Established: 1943	Year Business Established: 1997	Year Business Established: 2002
Contact: Rose Rosalinski	Contact: Al Zobec	Contact: Rafael Rico	Contact: Kenneth Bolsch
E-mail: info@tropicalcleaning.com	E-mail: alz@latite.com	E-mail: info@hometownpest.com	E-mail: kgb@greeneearthpowerwash.com
Mobile Phone: (954) 245-7708	Mobile Phone: (772) 260-0647	Mobile Phone: (561) 350-7431	Mobile Phone: () -
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$7,140.00	\$6,000.00	\$5,875.00	\$8,490.00
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
No	No	No	No
Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A

LINE ITEM #1: roof cleaning.

pressure clean tiled roof using mild ecologically safe mildewcide and cleaner. up to 10 buildings including 39 homes, 1 small guard house, 1 pool house.

Attachment for Line Item 1: google_earth_view.pdf**Tropical Cleaning Services Inc.:****LINE ITEM PRICE: \$ 170.00****NOTES:**

We will provide pressure cleaning for the the 41 roof top, including the first tank of water, equipment and labor, however we do need to get the refills from the job-site.

EXCEPTION(S): NONE**Latite Roofing & Sheetmetal LLC:****LINE ITEM PRICE: \$ 6,000.00****NOTES:**

QUOTE IS FOR TILE ROOFS ONLY,

EXCEPTION(S): NONE**ATTACHMENT(S):** MILGARD_ESTIMATE.xls**ATTACHMENT(S):** LATITE_INFO_WITH_LETTERHEAD.doc**Hometown Pest Control:****LINE ITEM PRICE: \$ 5,875.00****NOTES:**

Roof cleaning for all 10 buildings including guardhouse and pool house. I would like to thank you for the opportunity in presenting my proposal for Portofino HOA Pressure Cleaning Services.

EXCEPTION(S): NONE**Green Earth Powerwashing:****LINE ITEM PRICE: \$ 8,490.00****NOTES:**

Thank you for considering Green Earth Powerwashing & Recovery for your cleaning project. Below you will find my proposal for your community. There are three major points that set us apart from other companies. First: We do not use any harsh chemicals in our cleaning process. Only, if stains are severe, will we use a 100% biodegradable cleaning solution. Otherwise, we use only hot water. Second: We are able reclaim and reuse 98 % of the wastewater used in our cleaning process (in most projects). Third: We are fully insured, licensed and bonded. Scope of Work: Roof Cleaning: Green Earth Powerwashing & Recovery proposes to clean all resident roofs on all buildings , as well as the pool house by using a three-step process. 1) Apply "Simix Oxi One" cleaner. Oxi one is a 100% green cleaner and does not contain any bleach or chlorine and is not harmful to plants. It will have no affect on the roofs' underlayment. 2) Powerwash roof surface using 200+ degree hot water. 3) Apply "Oxi One Protect". • Green Earth will rinse all exterior walls, windows, screens and any other surrounding or impacted areas after the roofs have been cleaned. • Green Earth guarantees that this cleaning process will have absolutely no affect on any plants, grass, trees, etc... located adjacent to the areas being cleaned. • Green Earth will guarantee no excessive mold/mildew growth for three years. • Green Earth will repair any damaged roof tiles that may have been caused in the cleaning process. • We do not recommend the use of harsh chemicals such as chlorine bleach. It has been proven that this type of caustic chemical will deteriorate the roof's underlayment material (which is essentially the waterproof barrier). Once this barrier has been compromised, leaks will occur. In addition, chlorine bleach is very harmful to the atmosphere and groundwater. Optional Roof inspection: Green Earth would also offer a complete roof inspection by a certified, licensed roofing contractor prior to the roofs being cleaned. This would include: • A complete inspection of the roof system for any visual roof damage or broken tiles. They would take a count of broken field, rake and ridge tiles. They will also inspect for any previous repairs that may have been completed by others as well as other roof components such as broken vents, lead stacks or exposed crickets for possible failure. • The contractor will include a written report of their findings along with digital pictures. A copy of the report along with the pictures will be provided to the Sterling Place Homeowners Association for each building in the community completed. (Pictures will be placed on a CD format for each building. It will be the responsibility of the Sterling Place Homeowners Association for any reprints requested by the homeowners.) Proposed Time line: Approx. 3 weeks (Weather permitting) Days of operation: Monday – Friday Hours of operation: 8:00 am – 5:00 pm Green Earth Powerwashing & Recovery will use the utmost care to protect people and property with the least inconvenience to it's' residents and visitors. A Green Earth manager will be on site with trained, uniformed staff throughout the cleaning project. Special requirements: Green Earth will require that the residents move their vehicles prior to the cleaning. We would also ask that all personal items be removed from their patios. A detailed work schedule would be provided 2 weeks prior to the start of the project. Upon signing a contract, a certificate of insurance and workman's compensation form will be provided and kept in force for the duration of the cleaning project. Green Earth Powerwashing & Recovery is a drug-free working place. If you have any questions or concerns please feel free to contact me. I look forward to hearing from you. Kenneth G. Bolsch Kenneth G. Bolsch Green Earth Powerwashing & Recovery

Tropical Cleaning Services Inc.:	\$ 6,970.00
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Latite Roofing & Sheetmetal LLC:	\$ 0.00
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Hometown Pest Control:	\$ 0.00
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Green Earth Powerwashing:	\$ 0.00
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Tropical Cleaning Services Inc.:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Latite Roofing & Sheetmetal LLC:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Hometown Pest Control:

GENERAL NOTES:

Hometown will provide it's own water needed for the service thru water meter installed at hydrant.

GENERAL EXCEPTION(S):

None

Green Earth Powerwashing:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Licensed

Occupational

Insured

Worker's Comp

General Liability

Minimum Liability Insurance Amount Required: **\$1,000,000.00**

Property Association MUST Be Listed As An "Additional Insured"

Management Company MUST Be Listed As An "Additional Insured"

Tropical Cleaning Services Inc.:

Occupational License: [Occupational_Lic_2011-12_-_Broward_and_City_of_Plantation.jpg](#)

General Liability Insurance: [GL-WC_Policies_1pg.pdf](#)

Workers Comp Insurance: [GL-WC_Policies_1pg.pdf](#)

W-9: [W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: We do require a walk through prior to the W O been sign.

Latite Roofing & Sheetmetal LLC:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [CCC1326510_Exp8-31-14.pdf](#)

General Liability Insurance: [LatiteGL-WC-Umb_Exp1-1-14.pdf](#)

Workers Comp Insurance: [LatiteGL-WC-Umb_Exp1-1-14.pdf](#)

W-9: [W-9_1-4-12.pdf](#)

WARRANTY-INFO: No Files

Warranty: STANDARD PRICE COME WITH ONE (1) YEAR WARRANTY.

Hometown Pest Control:

Occupational License: [doc02101420120118131629.pdf](#)

Professional License: [doc02101220120118131604.pdf](#), [Licensed_Pest_Control_Company_Detail.pdf](#)

General Liability Insurance: [GL-Umb-WC_2012-13_Update.pdf](#), [GL-Umb-WC_2012-13_Update.pdf](#)

Workers Comp Insurance: [GL-Umb-WC_2012-13_Update.pdf](#)

W-9: [doc02101320120118131616.pdf](#)

WARRANTY-INFO: No Files

Warranty: Hometown is not responsible for any damage unless caused by wilfull misconduct or gross negligence.

Green Earth Powerwashing:

Occupational License: [Business_license_20120001.pdf](#)

General Liability Insurance: [GL_Insurance.pdf](#)

Workers Comp Insurance: [GL_Insurance.pdf](#)

W-9: [w-90001.pdf](#)

WARRANTY-INFO: No Files

Warranty: Green Earth will offer a 3 year warranty on our roof cleaning.