



## PROPOSAL REPORT

!Demonstration Manager Account

John Smith

Snowfox Estates

RFP#: 1000204

Concrete Restoration - Sealed Bid

### ABOUT THIS REPORT

This comprehensive report includes all of the participating vendors and their responses, based on the identical scope of work provided to each company. The first page of the report includes an easy-to-read comparison of the more essential items related to each vendor, including contact information, compliance status, and proposal pricing. The second page includes a breakdown of each vendor's price, line-item by line-item. Following the second page are complete responses to the scope of work provided, including the vendor's recommended solution, warranties, and attached documents (if applicable)..

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this request has met, or exceeded, the predetermined minimum requirements for insurance and licensing (if applicable). Supporting documents (insurance policies, licenses, etc.) are provided in the digital version of the entire proposal report. In addition, every vendor within this report has an "apple rating" that is based on the quality of their work and customer service with other communities. This should help increase the likelihood of hiring the best contractor at the best possible price.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "apples-to-apples". Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. Multiple bids through a competitive bidding process is an important part of the solution to finding the right vendor for the job.

### STAYING ORGANIZED







Any information related to this report has been digitally recorded for future reference or use. All related materials will be available for review in case a re-bid, punch-out list, warranty request, or dispute regarding the final product or service with a hired vendor is required.

**Concrete Restoration - Sealed Bid**  
**Snowfox Estates | RFP #1000204**




Industry Solicited: **Structural Concrete, Steel, Shear, Curtainwall**  
Service Location:

Closed On: **10-31-2014**  
Proposals Submitted: **4**  
Alt.Proposals Submitted: **1**

High Bid: **\$95,850.00**  
Low Bid : **\$85,366.00**  
Average Bid : **\$89,491.50**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
			
<b>Company Name:</b>	Alaska Premier Contractors	AA Alaska Contractors	Alaska North Slope Restoration Contracting
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4 Out of 5	 4 Out of 5	 4 Out of 5
<b>Vendor Address:</b>	879546 Denali Hwy, North Slope, Alaska 77777	789456 Transcan Hwy, North Slope, Alaska 77777	45687 Prudoe Hwy, North Slope, Alaska 444444
<b>Contact Name:</b>	Betsy	Rudolph	Corey Smith
<b>Office Number:</b>	(555) 521-7777	(555) 564-1212	(7075551212) -
<b>Alt.Number:</b>	N/A	N/A	N/A
<b>Mobile Number:</b>	N/A	N/A	N/A
<b>Email Address:</b>	demo5@myvendorcenter.com	demo4@myvendorcenter.com	jg16@camassistant.com
<b>Business Established:</b>	1999	1984	1942
<b>General Liability:</b>	<b>\$3,000,000</b>	<b>\$5,000,000</b>	<b>\$0</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>
<b>Meets Compliance Standards?</b>	<b>Yes</b>	<b>Yes</b>	<b>No</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$87,250.00</b>	<b>\$95,850.00</b>	<b>\$85,366.00</b>
<b>Alternate Proposal?</b>	<b>\$89,500.00</b>	<b>No</b>	<b>No</b>

### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2	VENDOR3
		 Alaska Contractors	
<b>Company Name:</b>	Alaska Premier Contractors	AA Alaska Contractors	Alaska North Slope Restoration Contracting
<b>Line Item #1 Pricing:</b> Concrete Restoration - Sealed Bid	<b>\$87,000.00</b>	<b>\$95,500.00</b>	<b>\$45,678.00</b>
<b>Line Item #2 Pricing:</b> Waste removal and site protection	<b>\$250.00</b>	<b>\$350.00</b>	<b>\$39,688.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$87,250.00</b>	<b>\$95,850.00</b>	<b>\$85,366.00</b>

**LINE ITEM #1: Concrete Restoration - Sealed Bid**

500 Linear feet of balcony on clubhouse to be restored per engineering.

See attached engineer's instructions.

**File(s) Provided to Vendors:** ConcRest.pdf

<b>Alaska Premier Contractors:</b>	<b>LINE ITEM PRICE: \$ 87,000.00</b>
<b>NOTES:</b> Work performed to attached specifications. Pricing includes up to 500 linear ft. of #5 rebar and 500 cu. ft. of epoxy concrete.  If additional material is required due to additional hidden dama	
<b>EXCEPTION(S): NONE</b>	
<b>AA Alaska Contractors:</b>	<b>LINE ITEM PRICE: \$ 95,500.00</b>
<b>NOTES:</b> 1. AT AREAS WITH SIGNS OF CORROSION OR WITH EXPOSED BARS THE CONCRETE SHALL BE CHIPPED PROVIDING A VERTICAL SURFACE AT LEAST 1" BEYOND EXISTING BAR. CONCRETE SHALL BE REMOVED ALL THE WAY ALONG REINFORCING BARS UNTIL THERE IS NO SIGNS OF CORROSION.  2. CLEAN CUT AREA THOROUGHLY AND COAT EXPOSED REINFORCEMENT WITH A WATER BASED CORROSION INHIBITOR.  3. IF UPON CLEANING EXISTING REINFORCEMENT IT LOOSES 10% OR MORE OF ITS AREA, IT SHALL BE REPLACE BY ANOTHER BAR.  4. AFTER THE CLEANING AND CORROSION INHIBITOR APPLICATION IS FINISHED, THE TIP OF THE BALCONY SHALL BE FORMED AND RE-POURED WITH EPOXY GROUT OF AT LEAST 5,000 PSI COMPRESSIVE STRENGTH.  5. WHERE BAR REPLACEMENT IS REQUIRED PROVIDE 24" LAP SPLICE AT ENDS OF NEW REPLACEMENT BARS. ALSO PROVIDE #3 HAIRPINS PLACED AS SHOWN AND CONNECTED TO EXISTING CONCRETE WITH EPOXY EPCON C6 WITH 3" EMBEDMENT INTO EXISTING CONCRETE.	
<b>EXCEPTION(S): NONE</b>	
<b>Alaska North Slope Restoration Contracting:</b>	<b>LINE ITEM PRICE: \$ 45,678.00</b>
<b>NOTES:</b> 500 l.f. of concrete at balconies will be renovated to like-new conditions. Any more damage found during repairs will be considered a change order.	
<b>EXCEPTION(S): NONE</b>	

## LINE ITEM #2: Waste removal and site protection

- 1) Site will be in use - use appropriate safety precautions.
- 2) All dust and debris must be contained.
- 3) All association and visitor property must be protected during all operations.

### File(s) Provided to Vendors:

Alaska Premier Contractors:	LINE ITEM PRICE: \$ 250.00
<b>NOTES:</b> We will comply with these requirements.	
<b>EXCEPTION(S):</b> NONE	
AA Alaska Contractors:	LINE ITEM PRICE: \$ 350.00
<b>NOTES:</b> WE WILL COMPLY WITH THESE REQUIREMENTS	
<b>EXCEPTION(S):</b> NONE	
Alaska North Slope Restoration Contracting:	LINE ITEM PRICE: \$ 39,688.00
<b>NOTES:</b> This will require several barricades, tarp, and visqueen. We will protect all owner-related items and property from overspray, concrete dust, and other related product. If our protected site is disturbed by owners, then we will not take responsibility for any preceding damage.	
<b>EXCEPTION(S):</b> NONE	

## GENERAL NOTES & WARRANTY:

### Alaska Premier Contractors:

**GENERAL NOTES:**

Pricing based on engineer evaluation. Any additional damage discovered will be quoted as a separate item or change order.  
10% to start. 30% at commencement, balance on completion.ATTACHMENT(S):

**WARRANTY:**

1 year warranty, materials and labor.

ATTACHMENT(S): No Files

### AA Alaska Contractors:

**GENERAL NOTES:**

Terms: 10% start - 40% Demolition complete - 50% Work CompleteATTACHMENT(S):

**WARRANTY:**

1 Year materials and labor

ATTACHMENT(S): No Files

### Alaska North Slope Restoration Contracting:

**GENERAL NOTES:**

NoneATTACHMENT(S):

**WARRANTY:**

1 year on parts. 2 years on labor.

ATTACHMENT(S): No Files

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**Alaska Premier Contractors:**

Occupational License: [Business\\_License.pdf](#)  
Professional License: [biz.pdf](#)  
General Liability Insurance: [Demo\\_COI.pdf](#)  
Workers Comp Insurance: [Demo\\_COI.pdf](#)  
W-9: [fw9.pdf](#)

**AA Alaska Contractors:**

Occupational License: [Business\\_License.pdf](#)  
Professional License: [biz.pdf](#)  
General Liability Insurance: [Demo\\_COI.pdf](#)  
Workers Comp Insurance: [Demo\\_COI.pdf](#)  
W-9: [fw9.pdf](#)

**Alaska North Slope Restoration Contracting:**

**Concrete Restoration - Sealed Bid**  
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High Bid: **\$95,850.00**  
Low Bid : **\$85,366.00**  
Average Bid : **\$89,491.50**

DESCRIPTION	VENDOR 1
	
<b>Company Name:</b>	Alaska Premier Contractors
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4 Out of 5
<b>Vendor Address:</b>	879546 Denali Hwy, North Slope, Alaska 77777
<b>Contact Name:</b>	Betsy
<b>Office Number:</b>	(555) 521-7777
<b>Alt.Number:</b>	N/A
<b>Mobile Number:</b>	N/A
<b>Email Address:</b>	demo5@myvendorcenter.com
<b>Business Established:</b>	1999
<b>General Liability:</b>	<b>\$3,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>
<b>Meets Compliance Standards?</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$89,500.00</b>
<b>Alternate Proposal?</b>	<b>\$89,500.00</b>



### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1
	
<b>Company Name:</b>	Alaska Premier Contractors
<b>Line Item #1 Pricing:</b> Concrete Restoration - Sealed Bid	<b>\$87,000.00</b>
<b>Line Item #2 Pricing:</b> Waste removal and site protection	<b>\$2,500.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$89,500.00</b>

**LINE ITEM #1: Concrete Restoration - Sealed Bid**

500 Linear feet of balcony on clubhouse to be restored per engineering.

See attached engineer's instructions.

**File(s) Provided to Vendors:** ConcRest.pdf

Alaska Premier Contractors:	LINE ITEM PRICE: \$ 87,000.00
<p><b>NOTES:</b> Work performed to attached specifications. Pricing includes up to 500 linear ft. of #5 rebar and 500 cu. ft. of epoxy concrete.</p> <p>If additional material is required due to additional hidden damage</p> <p>See extended warranty offer.</p> <p><b>EXCEPTION(S): NONE</b></p>	

**LINE ITEM #2: Waste removal and site protection**

- 1) Site will be in use - use appropriate safety precautions.
- 2) All dust and debris must be contained.
- 3) All association and visitor property must be protected during all operations.

**File(s) Provided to Vendors:**

Alaska Premier Contractors:	LINE ITEM PRICE: \$ 2,500.00
<b>NOTES:</b> We will comply with these requirements.  <b>EXCEPTION(S): NONE</b>	

## GENERAL NOTES & WARRANTY:

### Alaska Premier Contractors:

**GENERAL NOTES:**

Pricing based on engineer evaluation. Any additional damage discovered will be quoted as a separate item or change order.  
10% to start. 30% at commencement, balance on completion.

**WARRANTY:**

Extended warranty option: 5 Years

**ATTACHMENT(S):** No Files