



PROPOSAL REPORT COVER PAGE



Marc Rodriguez

Association Services of Florida

RFP#: 486523

RFP Title: Lightning Protection - Approx. 13 story
Condo
The Roads at 21st Condominium

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an "**apple rating**" that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "**apples-to-apples**." Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

The Roads at 21st Condominium
 2021 SW 3rd Avenue
 Miami, FL 33129

Summary Details For RFP No.486523:

Reference Name: Lightning Protection - Approx. 13 story Condo
 Industry Solicited: Electrical and Lighting
 RFP Close Date & Time: 03-14-2013 15:00
 Location where work is to be performed: Common areas

Projected Contract Term: One Time

Proposal Overview Details:

Proposals Submitted: **2**
 Alt.Proposals Submitted: **3**
 High Bid: **\$20,661.00**
 Low Bid: **\$20,661.00**
 Average Bid: **\$20,661.00**

VENDOR 1	VENDOR 2
	
GCL CONSTRUCTION INC	Elcon Electric, Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 
PO BOX 5749, LIGHTHOUSE POINT, Florida 33074	3500 Park Central Blvd., North, Pompano Beach, Florida 33064
In-House Vendor? No	In-House Vendor? No
Company Phone: (954) 421-6191	Company Phone: (954) 979-5445
Extension: 0	Extension: 0
Alt.Phone: (954) 421-6191	Alt.Phone: (954) 979-5445
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1988	Year Business Established: 1989
Contact: TONY MISURACA	Contact: Ronn Hornsby
TONYGCL@AOL.COM	RonnHornsby@ elconelectric.com
Mobile Phone: (954) 675-2242	Mobile Phone: (954) 275-1288
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$0.00	\$20,661.00
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

LINE ITEM #1: Lightning Protection - Approx. 13 story Condo.

Community has suffered prior lightning damage. They wish to install a lightning protection system per insurance recommendations to avoid future incidents. Building already has a generator, lightning strikes have damaged the elevator and fire alarm systems. The building is 13 stories.

Please provide pricing for components and installation that meet UL and/or IEC standards as applicable.

Please specify number and height of masts proposed, and include pricing for any required permitting.

Attachments for Line Item 1:None**GCL CONSTRUCTION INC:****LINE ITEM PRICE:** \$ 0.00

NOTES: We apologize, but due to issues with our partners in this field, we can not provide you a bid at this time.

EXCEPTION(S): NONE

Elcon Electric, Inc.:**LINE ITEM PRICE:** \$ 20,661.00

NOTES: This will be a single mast system.

We always encourage the building owner to visit with us on site upon the acceptance of the proposal so that grounding wiring placement can be discussed as to the placement on the building.

Elcon Electric and Bonded Lightning Protection, propose to install the following:

- System 3000 Lightning Protection System: Price includes furnishing and installing a complete ERICO SYSTEM 3000 CLT Lightning Protection System in compliance with the manufacturers (ERICO International) design and requirements.
- Price includes installing (1) System 3000 CLT mast(s) and terminals(s)
- Price also includes Surge Protection Devices Installed on Main Panels A,B,C,D & E

EXCEPTION(S): NONE

GCL CONSTRUCTION INC:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Elcon Electric, Inc.:

GENERAL NOTES:

If this proposal is excepted payment will be as follows:

50% deposit upon signing the contract and balance due upon completion.

We looking forward to being of assistance to this community and if you have any questions please do not hesitate to ask.

Ronn Hornsby

Business Development

Elcon Electric

GENERAL EXCEPTION(S):

None

Licensed

Insured

General Liability

Minimum Liability Insurance Amount Required:\$

GCL CONSTRUCTION INC:

Occupational License: [GCL2013_BROWARD_OCCUP_LICENSE.pdf](#)

Professional License: [GCL_GC_LICENSE.pdf](#),[CCC1329110_Exp8-31-2014.pdf](#),[HI5986_Exp7-31-14.pdf](#)

General Liability Insurance: [GCL_COI_Exp10-4-13.pdf](#)

Workers Comp Insurance: [GCL_COI_Exp10-4-13.pdf](#)

W-9: [GCL_W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Not Specified

Elcon Electric, Inc.:

Occupational License: [county_tax.pdf](#),[city_tax.pdf](#)

Professional License: [EC0001331_Exp_8-31-14.pdf](#)

General Liability Insurance: [ERL_9371818_58709.pdf](#),[ERL_9371818_58709.pdf](#)

Workers Comp Insurance: [ERL_9371818_58709.pdf](#)

W-9: [wnine.pdf](#)

WARRANTY-INFO: No Files

Warranty: One (1) year on labor

Five (5) year on Materials