



PROPOSAL REPORT COVER PAGE



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Affinity Management Services

RFP#: 765599

RFP Title: Add Heat Pump to Community Pool
L_Etoile_Homeowner_s_Association_Inc_

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

L Etoile Homeowner s Association Inc
3725 Piedmont St.
Hollywood, FL 33021

Summary Details For RFP No.765599:

Reference Name: Add Heat Pump to Community Pool
Industry Solicited: Pool Installation, Repair & Restoration
RFP Close Date & Time: 12-19-2012 10:00
Location where work is to be performed: Pool

Projected Contract Term: Single Service

Proposal Overview Details:

Proposals Submitted: **2**
Alt.Proposals Submitted: **0**
High Bid: **\$7,500.00**
Low Bid: **\$7,500.00**
Average Bid: **\$7,500.00**

VENDOR 1	VENDOR 2
 <p>FLORIDA POOL PATIO CORP.</p>	 <p>Southern Blue Pools, Inc. <small>Commercial Swimming Pools, Spas, Water Features & Enclosures</small></p>
Florida Pool Patio Corp	Southern Blue Pools
Vendor Apple Rating: 	Vendor Apple Rating: 
9060 sw 125 ave, Miami, Florida 33186	4100 Salzedo Street, Coral Gables, Florida 33146
In-House Vendor? No	In-House Vendor? No
Company Phone: (305) 815-0181	Company Phone: (305) 606-0894
Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (305) 446-5744
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1992	Year Business Established: 2010
Contact: Claudio Valero	Contact: Adam Frenz
Info@floridapoolpatio.com	Adamfrenz@gmail.com
Mobile Phone: () -	Mobile Phone: (305) 606-0894
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$7,500.00	\$7,500.00*
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Add Heat Pump to Community Pool.

Please provide a proposal to add a heat pump to the community pool. The heat pump should be able to maintain the following:

- 1) A temperature of at least 84 degrees when air temperature remains 50 degrees or lower for extended periods.
- 2) Provide information on expected annual operating costs.
- 3) We expect and air-exchange unit will be most economical. However if the the adjacent lake can provide significant increased performance, please also provide an ALTERNATE proposal for the water-based heat exchange system including all pumps, filters, and expected annual maintenance and operating costs.

Attachment for Line Item 1:None**VENDOR 1:****LINE ITEM PRICE: \$ 7,500.00**

NOTES:1) THIS PROPOSAL IS FOR A NIRVANA HEAT PUMP 140,500 BTU.

2)APPROXIMATELY YOU WILL SPEND FROM \$800-\$1000 PER YEAR TO RUN THIS EQUIPMENT.

3)N/A

EXCEPTION(S): NONE

VENDOR 2:**LINE ITEM PRICE: \$ 7,500.00**

NOTES:Supply and install one SQ155 Superquiet Heatwave Heater (see attached).

EXCEPTION(S): No electrical panel upgrade.

ATTACHMENT(S): [Super_Quiet_120_v_155.pdf](#)

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

VENDOR 1:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

VENDOR 2:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Insured

General Liability

Minimum Liability Insurance Amount Required:\$

Property Association MUST Be Listed As An "Additional Insured"

VENDOR 1:

Occupational License: [Miami-Dade_occupational_license_florida_pool.pdf](#)

Professional License: [cpc1458182_Spa_Contractor.pdf](#)

General Liability Insurance: [ACORD_-_Certificate_of_Liability_Form.pdf](#)

Workers Comp Insurance: [WC_-_Proof_of_Exemption.pdf](#)

W-9: [w-9_florida_pool.pdf](#)

WARRANTY-INFO: No Files

Warranty: 5 YEARS PARTS AND LABOR 5 YEARS ON COMPRESSOR 10 YEARS ON TITANIUM COIL OF THE HEAT EXCHANGER 15 YEARS ON FIBERGLASS CABINET

VENDOR 2:

Occupational License: [Miami-Dade2013.jpg](#)

Professional License: [CPC1458005_Exp8-31-14.jpg](#)

General Liability Insurance: [COL_2012.pdf](#)

Workers Comp Insurance: [COL_2012.pdf](#)

W-9: [w9.jpg](#)

WARRANTY-INFO: No Files

Warranty: 1 year