



PROPOSAL REPORT COVER PAGE



Ayesha Lowe
Affinity Management Services

RFP#: 170894

RFP Title: Marina Repairs-Maintenance
Village Del Mar Marina

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

Village Del Mar Marina
1200 NE 105 Street
Miami Shores, FL 33138

Summary Details For RFP No.170894:

Reference Name: Marina Repairs-Maintenance
Industry Solicited: Dock, Marina, Seawalls
RFP Close Date & Time: 11-16-2012 14:00
Location where work is to be performed: Other

Projected Contract Term: one time

Proposal Overview Details:

Proposals Submitted: **2**
Alt.Proposals Submitted: **0**
High Bid: **\$8,500.00**
Low Bid: **\$6,600.00**
Average Bid: **\$7,550.00**

VENDOR 1	VENDOR 2
	
B and M MARINE CONSTRUCTION	Orion Contracting
Vendor Apple Rating: 	Vendor Apple Rating: 
3500 SW 14TH STREET , DEERFIELD BEACH , Florida 33442	312 S. Old Dixie Hwy. , Jupiter, Florida 33458
In-House Vendor? No	In-House Vendor? No
Company Phone: (954) 520-9519	Company Phone: (561) 745-7800
Extension: 0	Extension: 0
Alt.Phone: (954) 421-2321	Alt.Phone: (561) 745-7800
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1978	Year Business Established: 2002
Contact: MATT WOONTON	Contact: Paul Damigos
E-mail: MATTWOONTON@GMAIL.COM	E-mail: orioncontracting@bellsouth.net
Mobile Phone: () -	Mobile Phone: (561) 662-0946
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$8,500.00	\$6,600.00
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

LINE ITEM #1: Marina Repairs-Maintenance.

These are fixed (not floating) docks on pilings. Marina is located behind condominium

We are seeking recommendations and Scope of Work for Cleaning/Rejuvenating/Sealing/Weatherproofing the docks, pilings, and seawall if needed. If any severe issues are noted, please advise if engineering and/or major replacement may be required.

Overhead view of dock area attached.

Attachments for Line Item 1: Parking-Docks-Roof.png**B and M MARINE
CONSTRUCTION:****LINE ITEM PRICE: \$ 8,500.00****NOTES:**

B&M Marine Construction Proposes to mobilize and repair a 260' x 5' wood dock as follows. A. Remove and replace 26 2" x 10" trim boards on the outside of dock that were improperly fastened when the dock was originally built. B. Pressure clean and stain dock including 1" x 2" strips on piling.

EXCEPTION(S): NONE

Orion Contracting:**LINE ITEM PRICE: \$ 6,600.00****NOTES:**

As per your request the following is our proposal for the light renovations to the Marina Dock. The items of work included are as follows: 1. Apply a bleach wash solution over the all existing wood members of the entire Marina dock including the wood strips on the columns and base board wood. 2. Install new Rustproof deck screws as necessary to properly secure all wood Members of the entire dock. 3. Sand down the entire walking surface wood sections. 4. Apply 2 coats of CWF Waterproof material as per manufacturers Specifications.

EXCEPTION(S): NONE

ATTACHMENT(S): [img038.pdf](#)

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

B and M MARINE CONSTRUCTION:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Orion Contracting:

GENERAL NOTES:

Waterproofing warrantied for 1 year.

GENERAL EXCEPTION(S):

None

Insured

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **\$1,000,000.00**

Property Association MUST Be Listed As An "Additional Insured"

B and M MARINE CONSTRUCTION:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [CGC052820_Exp8-31-14.pdf](#)

General Liability Insurance: [B_M_COI_Exp8-11-13.pdf](#)

Workers Comp Insurance: [B_M_COI_Exp8-11-13.pdf](#)

W-9: [Print_-_www.sunbiz.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 year

Orion Contracting:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [CGC1504853_Exp8-31-14.pdf](#)

General Liability Insurance: [General_Liability_2013.pdf](#)

Workers Comp Insurance: [OCT-WC_COI_Exp12-31-13.pdf](#)

W-9: [W9_img005.pdf](#)

WARRANTY-INFO: No Files

Warranty: Not Specified