

**PROPOSAL REPORT FOR:**

Grand Isle Towers III & IV  
3329 Sunset Key Cir.  
Punta Gorda, FL 33955

**Summary Details For RFP No.848268:**

Reference Name: Pool Repair and Resurfacing Project  
Industry Solicited: Pool Installation, Repair & Restoration  
RFP Close Date & Time: 08-08-2012 14:00  
Location where work is to be performed: Pool

**Proposal Overview Details:**

Proposals Submitted: **3**  
Alt.Proposals Submitted: **0**  
High Bid: **\$31,900.00**  
Low Bid: **\$27,900.00**  
Average Bid: **\$30,336.67**

Projected Contract Term: One Time

VENDOR 1	VENDOR 2	VENDOR 3
		
Southern Blue Pools	Superior Pools of Southwest Florida	Artesian Pool Construction Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
4100 Salzedo Street, Coral Gables, Florida 33146	517 tamiami trl, port charlotte , Florida 33953	12290 Metro Parkway , Fort Myers, Florida 33966
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (305) 606-0894	Company Phone: (941) 915-4760	Company Phone: (239) 415-7374
Extension: 0	Extension: 0	Extension: 0
Alt.Phone: (305) 446-5744	Alt.Phone: (941) 743-7171	Alt.Phone: (239) 415-7374
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2010	Year Business Established: 2001	Year Business Established: 1995
Contact: Adam Frenz	Contact: Jon Krawczyk	Contact: Bruce Huntington
E-mail: Adamfrenz@gmail.com	E-mail: jon@superiorpoolsswfl.net	E-mail: bhuntington@artesianpoolconstruction.com
Mobile Phone: (305) 606-0894	Mobile Phone: () -	Mobile Phone: (239) 340-4578
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$27,900.00 *</b>	<b>\$31,900.00</b>	<b>\$31,210.00 *</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Pool Repair and Resurfacing Project.**EXISTING POOL INFO:**

Approximate Size: 60 ft x 30 ft x 6 ft (max depth).

Type of water: Freshwater, Chlorinated, and Outdoor.

Approx. Age of Pool: 6 years

There may be some cracks/leaks within the capstones. As a result, some cracking of the grout is occurring which will need to be fixed. Any cracks or leaks that can be seen must be addressed in your proposal to prevent future damage.

The surface of the pool is also "bubbling" and "discolored" in certain areas. Please also include a complete resurfacing of the pool within your quote. Please match existing color and quality of current surface, or better, when specifying your replacement product.

**IMPORTANT:** Please be as detailed as possible within this line item to give the Manager and Community Board the best opportunity to understand how you will address their Pool issues. Your notes within this Line Item should be identical, or better, as any notes/information you would submit via a traditional proposal sheet. This includes, but is not limited to, products, services, company warranty and payment policy.

**Attachment for Line Item 1:None****VENDOR 1:****LINE ITEM PRICE: \$ 27,900.00**

**NOTES:**Contractor will mobilize and provide tools, labor and materials to provide the following:

- 1). Supply & Install temporary fencing as necessary
- 2). Identify pool leaks by performing leak checks
- 3). Repair all identified leaks (test repairs to ensure leak eliminated)
  - a. During leak repair scope of work, Contractor shall provide materials and labor to re-plumb pool piping in area of found leak
- 4). Drain swimming pool
  - a. relieve hydrostatic pressure utilizing the main drain hydrostatic valve, as needed, and/or coring as needed
- 5). Supply and Install New Non-Skid Depth Marker Tiles on top of perimeter coping stone
  - a. Depth Markers should be installed to sit flush with coping
  - b. Depth Markers shall be installed Per Code (25' maximum distance)
- 6). Supply and install new Non-Slip Dark Blue Mud-Cap Tile along pool stair edges
  - a. Grout White
- 7). Supply and install new Non-Slip Dark Blue Mud-Cap Tile along perimeter gutter edge matching existing tile color and location
  - a. Grout white
- 8). Supply & Install new Pool Rules Sign
- 9). Supply and install new gutter drain grates
- 10). In order to install new surface, Contractor shall prep pool interior
  - a. Pool surface preparation shall include:
    - i. The undercutting of all return fittings on walls and floor, all pool lights, and around entire perimeter below waterline tile on gutter wall.
    - ii. Additionally, the required pool surface preparation shall include, where necessary, the inspection and removal of all loose, hollow, or delaminated pool surface material.
    - iii. Contractor shall identify all hollow areas; saw/cut an area 3 inches outside the identified hollow areas, removing the loose plaster from inside the cut area.
    - iv. Method for removing material may include chipping via electrical, or pneumatic tools, so long as complete removal of existing marcite down to poured concrete surface is achieved as required on the pool floor and walls as determined via sounding the walls and floor to determine where hollow areas are detected, or as marcite is removed via chipping.
    - v. All pool surfaces must be smooth and stable, with effected areas to be refilled with an appropriate cementitious filler to ensure a smooth, stable surface.
    - vi. All exposed, and/or bleeding rebar must be exposed and coated with an epoxy based material to prevent any future staining of newly applied cement based quartz aggregate, such as Diamond Brite or approved equivalent surface.
    - vii. As poured concrete does not have the inherent roughness of a gunite surface, it is required that all existing concrete and marcite surfaces be mechanically chipped or gauged in order to allow proper bonding between the cement surface and new cement based quartz aggregate.
    - viii. After removal of the existing pool finish, it is required that an acid wash of at least 50% acid solution be completed on the entire pool surface that is to be resurfaced to clean etched surface to insure proper adhesion of new surface to old.
    - ix. Apply one coat of multi-coat scratch bonding agent, such as SGM's Bond Kote, as per the manufacture's specified guidelines, to the entire pool surface.
- 11). Supply and apply Diamond Brite or Florida Gem or approved exposed quartz aggregate pool finish to pool interior;
  - a. This product is to be batch mixed and hand troweled to a smooth and even finish.
  - b. Then it is to be Acid Washed and/ or Water Washed to expose color aggregate.
- 12). Replace existing trim on step edges with new slip resistant Florida Swimming Pool Code Compliant cobalt blue trim
- 13). Install new Virginia Graeme Baker Act Pool Compliant main drain frames and grates.
- 14). Replace wall inlet jet covers.

- 15). Start-up all systems, adjust all flow rates, balance water, and make all final adjustments.  
a. Completely balance new pool water with all necessary chemicals, including stabilizer, which will bring water up to Health Department standards

**OPTIONAL SERVICE:**

Supply & Install Coping ("capstone") - approximately half of capstones have hairline cracks / remove existing coping with matching capstone 24" x 12" cast-stone coping (lump sum of replacing capstone = ADD \$8,000.00 to TOTAL PRICE)

**EXCEPTION(S):** 1). Permit fees (Contractor shall be responsible for permit processing)

2). Survey, geo-tech reports

3). Discharge Wells, Additional Waste and or Any Necessary Modifications to Sewer Lines

4). Water Control and Dewatering, Discharge Wells, any type of Piles, pile layout, shoring

5). Electrical Wiring & Bonding (except for specifically detailed bonding stated above under scope of work)

6). ADA Handicap Hoists, Pool Fencing, Bathrooms

7). Equipment Room - includes any repairs or modifications to the room itself, equipment or piping or valves in the room, or any other necessary repairs to room.

8). Leaks Existing Below Pool Floor, Underneath Deck, and or in Equipment Room - basically in area not accessible and also not accessible from intended demolition described in scope of work above

9). Additional Code Violations discovered during the course of construction - any work by Contractor to correct violation will be considered change order labor and or materials

**ATTACHMENT(S):** 2012.02.29\_-\_Southern\_Blue\_Pools\_Certification\_from\_FL\_Stucco.pdf

**ATTACHMENT(S):** 2012.02.29\_-\_Letter\_from\_Westin\_Recommending\_Southern\_Blue\_Pools.pdf

**ATTACHMENT(S):** 2012.02.29\_-\_Letter\_from\_Hilton\_Hotels\_Recommending\_Southern\_Blue\_Pools.pdf

**ATTACHMENT(S):**

2012.02.29\_-\_Ft\_Lauderdale\_Aquatic\_Complex\_-\_Swimming\_Pool\_Hall\_of\_Fame\_-\_Letter\_of\_Recommendation.pdf

**VENDOR 2:**

**LINE ITEM PRICE: \$ 31,900.00**

**NOTES:**We are prepared to start the job at anytime. The completion time will be 7 days. Superior employs all the work to be completed at your job. Our CLI Crystal Stone installers are all certified by the manufacturer, and are very skilled in their trade. This CLI certification allows us to grant you a limited lifetime warranty. We can alter the proposal to include any changes or options which could decrease or increase this proposal. Let me know if you have any questions, comments or concerns.  
I look forward to earning your business.

**POOL:**

1). Resurface pool with upgraded STONE PEARL PEBBLE FINISH, with limited lifetime warranty. This color will match the spa that already has been refinished

2). Resurface gutter with upgraded Pebble finish including the same limited lifetime warranty.

3). Drain pool.

4). Chip off all delaminate and hollow spots.

5). Acid wash and bond coat pool.

6). Waterproof with hydraulic cement around existing returns and all fittings to prevent leaks.

7). Waterproof around all three pool lights were they are leaking.

8). Install new returns, two main drains and gutter vents.

9). Start up and balance pool.

**TILE:**

1). Install new step tile on steps edge with nonskid tile per code.

2). Install new step tile on gutter by steps and by ladders per code.

3). Install new 2x6 mud cap tile on gutter around the whole pool.

4). Install new race strip lane.

5). Fix gutter. The current gutter is not level and prevents the pool water from evenly entering the trough. We will correct this.

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** Grand\_Isle\_Towers\_print.jpg

**VENDOR 3:**

**LINE ITEM PRICE: \$ 31,210.00**

**NOTES:**A copy of this proposal on letterhead is attached for the pool renovation at the Grande Isles III and IV Condominiums. The construction will be completed within 2 weeks start date. Also listed are items included and excluded from this proposal.

**ITEMS INCLUDED**

1. Drain pool

2. Remove gutter grates
3. Check all pool surfaces for cracks and pebble delamination
4. Install new waterline tile (\$5.00 per sq.ft. allowance)
5. Install new Gutter Cap tile (170ln.ft.)
6. Install new abrasive cap tile to the steps
7. Cut in around all returns and lane markers
8. Install required depth markers in the waterline tile
9. Prep pool surfaces for the new interior pool finish
10. Bond coat all surfaces to be refinished: The pool finish I am proposing to install is Florida Gem Silver Pearl to match the existing spa.
11. Install 3 new lights
12. Install new pearl interior pool finish
13. Install new grates in the gutter
14. Fill Pool

**EXCEPTION(S):** THE FOLLOWING ITEMS MAY BE NEEDED IF THE EXISTING MATERIALS AND SURFACES ARE FOUND (AFTER POOL DRAINING) TO BE DELAMINATING FROM THE POOL SUBSTRATE.

Remove and re-install with new medium line coping to match existing \$12,322.00

Sandblasted depth markers in the new coping along with water jetted tile depth markers in the pools waterline. \$ 5533.00

Removal of the pebble interior down to the original concrete and re waterproof \$13,575.00

All repairs will be billed Time and Material

If additional work is required it will be bill at \$65.00 per man per hour plus material at plus 25% minimum of \$400.00 per day.

**ITEMS NOT INCLUDED IN THIS PACKAGE**

- \* Engineered and health department permitting if needed (2500.00)
- \* Potable and waste water hook-ups and their extensions

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 0.00**

**VENDOR 3:**

**\$ 0.00**

**VENDOR 1:**

**GENERAL NOTES:**

**CHANGE ORDERS:**

Any changes or modifications to the plans/specifications and/or scope of work as defined in this proposal/contract, as directed by the owner or owners agent shall be in writing and approved by Southern Blue Pools prior to initiating these changes to the work.

**ADDITIONAL INFORMATION:**

Contractor shall maintain State Certified Pool Contractor ("CPC") License and shall be licensed in Broward County; Contractor shall provide name and contact information as references for facilities that have been provided the same or similar products and service, and shall provide letter(s) of referral from pervious commercial clients upon request of Owner

**DATE OF COMMENCEMENT AND SUBSTANTIAL COMPLETION:**

The date of commencement shall be the date that the Contractor receives notice of issuance of permit and has been given written permission by owner to commence. The Contract Period shall be begin from the agreed upon start date. Contractor shall be assessed liquidated damages at a rate of \$100 per day for each day the project period lasts beyond agreed upon Dates of Construction. Delays at no fault of Contractor will be designated as Excusable Delay. Extensions coming as a result of Excusable Delay will be computed in a manner that provides Sub-Contractor with an equivalent number of working (not calendar) days as the period lost related to excusable delay.

**PROGRESS PAYMENTS:**

Based upon Applications for Payment submitted to the Owner by the Contractor, the Owner shall make progress payments on account of the Contract Sum to the Contractor as provided below and elsewhere in the Contract Documents. The period covered by each Application for Payment shall be one calendar month ending on the last day of the month, or as follows: All draws to be paid within ten (10) days after Owner's receipt of Contractor's application for payment.

**FINAL PAYMENT:**

Final payment, constituting the entire unpaid balance of the Contract Sum, shall be made by the Owner to the Contractor when Contractor has fully performed the Contract except for the Contractor's responsibility to correct Work, and to satisfy other requirements, if any, which extend beyond final payment.

**GENERAL EXCEPTION(S):**

None

**VENDOR 2:**

**GENERAL NOTES:**

- 1). Price includes using water from the house to fill the pool upon completion and our technician will balance the pool.
- 2). All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practice. Any alteration or deviation from above specifications involving extra cost will be executed only upon written orders and will become an extra charge over and above the contract amount.
- 3). Contractor shall not be responsible for delay or failure to perform work when such delay or failure is due to acts of God, unusual construction problems, strikes, government prohibition or requisition by the government or materials.
- 4). Responsible party shall provide adequate access through property and provide electric and water during construction.
- 5). Due to insurance regulations, owner must prevent usage of swimming pool until contract is complete.
- 6). No representations, understanding, promises, options or warranties, oral or written, expressed or implied, have been made by either party unless hereon in writing.
- 7). It is understood that all above applies in all cases unless arrangements are agreed to and here in set forth. Signature demonstrates acceptance.

**GENERAL EXCEPTION(S):**

None

**VENDOR 3:**

**GENERAL NOTES:**

Please see additional notes in line item exceptions and Warranty information.

**GENERAL EXCEPTION(S):**

None

**Licensed**

Professional  
Occupational

**Insured**

Worker's Comp  
Worker's Comp. Exemptions NOT Accepted  
General Liability

Minimum Liability Insurance Amount Required: **\$1,000,000.00**

#### VENDOR 1:

Occupational License: [Miami-Dade.jpg](#)

Professional License: [State\\_Lic\\_No.\\_CPC\\_1458005\\_exp\\_08.2012.pdf](#)

General Liability Insurance: [COL\\_2012.pdf](#)

Workers Comp Insurance: [COL\\_2012.pdf](#)

W-9: [w9.jpg](#)

WARRANTY-INFO: No Files

Warranty: Two years on parts, labor and equipment. a. Warranty is based on proper and timely maintenance of pool water to keep pool PH level within approved range, pool systems and pool equipment. b. Longer/specific term warranties are either expressed in this document or are by manufacturers.

#### VENDOR 2:

Occupational License: [Business\\_License.pdf](#)

Professional License: [Prof\\_License.pdf](#)

General Liability Insurance: [CAMA-COI.pdf](#)

Workers Comp Insurance: [CAMA-COI.pdf](#)

W-9: [www.irs.gov\\_pub\\_irs-pdf\\_fw9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Limited life time warranty on the pebble finish

#### VENDOR 3:

Occupational License: [LeeCo2012.pdf](#)

Professional License: [FL\\_CPC1456505\\_Ex8-31-12.pdf](#)

General Liability Insurance: [COL\\_Exp8-13.pdf](#), [COL\\_Exp8-13.pdf](#)

Workers Comp Insurance: [COL\\_Exp8-13.pdf](#)

W-9: [W9-Artesian.pdf](#)

WARRANTY-INFO: No Files

Warranty: The new proposed finish is only as good as the surface you place it on. If the existing pebble is secure than it will be a 5 year warranty, if the existing finish is delaminating from the existing pool shell and the existing finish is not completely removed their will be no warranty. Unfortunately until the water is out of the pool you really have know way of assessing the delamination problem.