

PROPOSAL REPORT FOR:









Sterling Place Homeowners Association Inc
 133 SW 168 Terrace
 Pembroke Pines, FL 33027

Summary Details For RFP No.278843:

Reference Name: Pressure Cleaning Roofs & Sidewalks
 Industry Solicited: Power Washing & Steam Cleaning
 RFP Close Date & Time: 01-24-2012 15:00
 Location where work is to be performed: Common areas
 Other
 Projected Contract Term: Annual - Quote for single cleaning.

Proposal Overview Details:

Proposals Submitted: **5**
 Alt.Proposals Submitted: **0**
 High Bid: **\$69,755.00**
 Low Bid: **\$4,394.05**
 Average Bid: **\$23,587.81**

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
First Florida Services	Latite Roofing & Sheetmetal LLC	Cutters Edge	Green Earth Powerwashing
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
1097 Jupiter Park Lane, Jupiter, Florida 33458	2280 W. Copans road, Pompano Beach, Florida 33069	2281 College Avenue, Davie , Florida 33317	5331 Grand Palm Circle, Delray Beach, Florida 33484
In-House Vendor? No	In-House Vendor? No	In-House Vendor? No	In-House Vendor? No
Company Phone: (561) 290-1795	Company Phone: (954) 335-5015	Company Phone: (954) 547-1828	Company Phone: (561) 573-9092
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (954) 772-3446	Alt.Phone: (954) 472-0622	Alt.Phone: (877) 511-4379
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2009	Year Business Established: 1943	Year Business Established: 2002	Year Business Established: 2002
Contact: John Tague (Attn- Alexandra)	Contact: Al Zobec	Contact: Rick Bartell	Contact: Kenneth Bolsch
info@firstflaservices.com	alz@latite.com	cuttersaccountmgr@bellsouth.net	kgb@greenearthpowerwash.com
Mobile Phone: (954) 682-2486	Mobile Phone: (772) 260-0647	Mobile Phone: (954) 347-6661	Mobile Phone: () -
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$69,755.00	\$13,165.00*	\$4,394.05*	\$19,445.00*
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
No	No	No	No
Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A

* Designates exception for 1 or more line items. Please see vendor notes for details.

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VENDOR 5

Hometown Pest Control
Vendor Apple Rating: 
1202 Poinsettia Drive, Delray Beach, Florida 33444
In-House Vendor? No
Company Phone: (561) 483-4333
Extension: 0
Alt.Phone: (561) 350-7431
Alt.Extension: 0
Year Business Established: 1997
Contact: Rafael Rico
info@hometownpest.com
Mobile Phone: (561) 350-7431
TOTAL AMOUNT PROPOSED
\$11,180.00*
Alternate Proposal Provided?
No
Alt.Price: N/A

* Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Task description: Power Wash Roof Tile: 144 Units plus Cabana/Clubhouse Remove all accumulated dirt, debris, growths. See attached drawing for community layout and verify scope with site visit.

Attachment for Line Item 1:Map_of_Prop/Stirling_Place_Site_Map_001.pdf

VENDOR 1 NOTES:

NOTES :See attachment

EXCEPTION(S) : NONE

ATTACHMENT(S) :

Sterling_Place_pressure_clean_project_012312.pdf

LINE ITEM PRICE :

\$ 68,185.00

VENDOR 2 NOTES:

NOTES :Presssure Wash existings roofs free of Dirt and Debris.

Deris rinse of entire house, plants, driveway, pool area, gutters and patio when complete.
Take photos of roof prior to pressure washing for roof tile inspection.

EXCEPTION(S) :

Optional: Milgard all roof areas - ADD \$3,200 includes 1 year warranty

ATTACHMENT(S) :

ROOFS.xls

LINE ITEM PRICE :

\$ 12,185.00

VENDOR 3 NOTES:

NOTES :Price for 17 separate residential and one pool building roofs.

EXCEPTION(S) : NONE

LINE ITEM PRICE :

\$ 3,031.55

VENDOR 4 NOTES:

NOTES :Sterling Place Homeowners Association
C/O Association Services of Florida
133 SW 168th Terrace
Pembroke Pines, FL 33027 January 21, 2012

Sterling Place Roof Cleaning

Dear Darrell;

Thank you for considering Green Earth Powerwashing & Recovery for your cleaning project. Below you will find my proposal for your community.

There are three major points that set us apart from other companies.

First: We do not use any harsh chemicals in our cleaning process. Only, if stains are severe, will we use a 100% biodegradable cleaning solution. Otherwise, we use only hot water.

Second: We are able reclaim and reuse 98 % of the wastewater used in our cleaning process (in most projects).

Third: We are fully insured, licensed and bonded.

Scope of Work:

Roof Cleaning:

Green Earth Powerwashing & Recovery proposes to clean all resident roofs on buildings 1-17, as well as the pool house by using a three-step process.

1) Apply "Simix Oxi One" cleaner. Oxi one is a 100% green cleaner and does not contain any bleach or chlorine and is not harmful to plants. It will have no affect on the roofs' underlayment.

2) Powerwash roof surface using 200+ degree hot water.

3) Apply "Oxi One Protect".

• Green Earth will rinse all exterior walls, windows, screens and any other surrounding or impacted areas after the roofs have been cleaned.

- Green Earth guarantees that this cleaning process will have absolutely no affect on any plants, grass, trees, etc... located adjacent to the areas being cleaned.
 - Green Earth will guarantee no excessive mold/mildew growth for three years.
 - Green Earth will repair any damaged roof tiles that may have been caused in the cleaning process.
 - We do not recommend the use of harsh chemicals such as chlorine bleach. It has been proven that this type of caustic chemical will deteriorate the roof's underlayment material (which is essentially the waterproof barrier). Once this barrier has been compromised, leaks will occur. In addition, chlorine bleach is very harmful to the atmosphere and groundwater.
- Common Area Side Walks:
- Green Earth proposes to clean all common area sidewalks throughout the Community.

Optional Roof inspection:

Green Earth would also offer the Sterling Place HOA a complete roof inspection by a certified, licensed roofing contractor prior to the roofs being cleaned. This would include:

- A complete inspection of the roof system for any visual roof damage or broken tiles. They would take a count of broken field, rake and ridge tiles. They will also inspect for any previous repairs that may have been completed by others as well as other roof components such as broken vents, lead stacks or exposed crickets for possible failure.
- The contractor will include a written report of their findings along with digital pictures. A copy of the report along with the pictures will be provided to the Sterling Place Homeowners Association for each building in the community completed. (Pictures will be placed on a CD format for each building. It will be the responsibility of the Sterling Place Homeowners Association for any reprints requested by the homeowners.)

Proposed Time line:

Approx. 3 weeks (Weather permitting)

Days of operation:

Monday – Friday

Hours of operation: 8:00 am – 5:00 pm

Green Earth Powerwashing & Recovery will use the utmost care to protect people and property of Villa Sonrisa with the least inconvenience to it's' residents and visitors.

A Green Earth manager will be on site with trained, uniformed staff throughout the cleaning project.

Special requirements:

Green Earth will require that the residents move their vehicles prior to the cleaning. We would also ask that all personal items be removed from their patios. A detailed work schedule would be provided 2 weeks prior to the start of the project.

Upon signing a contract, a certificate of insurance and workman's compensation form will be provided and kept in force for the duration of the cleaning project.

Green Earth Powerwashing & Recovery is a drug-free working place.

If you have any questions or concerns please feel free to contact me. I look forward to hearing from you.

Kenneth G. Bolsch
Kenneth G. Bolsch
Green Earth Powerwashing & Recovery
561-573-9092

EXCEPTION(S) : NONE

LINE ITEM PRICE :
\$ 19,444.00

VENDOR 5 NOTES:

NOTES :Roof cleaning for all 17 buildings and cabana/clubhouse.
I would like to thank you for the opportunity in presenting my proposal for Sterling Place HOA Pressure Cleaning Services.

ATTACHMENT(S) :
[doc02142820120124111503.pdf](#)

LINE ITEM PRICE :
\$ 10,115.00

LINE ITEM #2: Power Wash Common Walkways: See attached drawing with Line Item #1 and verify scope with property manager on site visit. Remove all accumulated dirt, debris, growths.

Attachment for Line Item 2:None

VENDOR 1 NOTES:

NOTES :See above attachment

EXCEPTION(S) : NONE

LINE ITEM PRICE :
\$ 760.00

VENDOR 2 NOTES:

NOTES :Pressure Wash Common walkways free of Dirt and Debris. Debris rinse common walkways when completed.

EXCEPTION(S) : NONE

ATTACHMENT(S) :
[walkways.xls](#)

LINE ITEM PRICE :
\$ 980.00

VENDOR 3 NOTES:

NOTES :includes pool deck, mailbox pads, parking bumpers

EXCEPTION(S) : NONE

LINE ITEM PRICE :
\$ 1,362.50

VENDOR 4 NOTES:

NOTES :Green Earth has included the common area walk ways at no charge.

EXCEPTION(S) : NONE

LINE ITEM PRICE :
\$ 1.00

VENDOR 5 NOTES:

NOTES :Pressure cleaning of all sidewalks and Miami gutters located in the community.

LINE ITEM PRICE :
\$ 1,065.00

LINE ITEM #3: Water Source: Hydrants. Vendor to provide connection and permitting if required. Contractor to Dispose of any EXCESS Water, Debris, Sludge, Hazardous and Non-hazardous Waste accumulations. Special Precautions: Protect Customer Vehicles/Equipment/Property Protection

Attachment for Line Item 3:None

VENDOR 1 NOTES:

NOTES :See above attachment

EXCEPTION(S) : NONE

VENDOR 2 NOTES:

NOTES :includes water source

EXCEPTION(S) : NONE

VENDOR 3 NOTES:

NOTES :okay

EXCEPTION(S) : NONE

VENDOR 4 NOTES:

NOTES :Green Earth shall have a water meeter installed by the county and will pay for all water used in this cleaning.

EXCEPTION(S) : NONE

VENDOR 5 NOTES:

NOTES :Hometown will provide connection to hydrant for water as need and dispose of any waste, debris and excess water as required per agreement.

LINE ITEM #4: Please provide SEPARATE Cost PER UNIT for Optional Driveway and Private Walks cleaning. Respond to this item with a QUOTE PER-UNIT PRICING IN YOUR NOTES ONLY ("Add Notes") - DO NOT ADD TO THE TOTAL PRICING OF THIS PROPOSAL. This will be an optional add-on for each homeowner. Each request will be a separate agreement between you and the homeowner at homeowner election: Please provide a "discounted/group" pricing for this ONLY IF done as part of the overall jobs described above. The successful proposal will also require the vendor to provide a suitable agreement for this option that can be distributed to all homeowners. Details to be arranged with Property Manager.

Attachment for Line Item 4:None

VENDOR 1 NOTES:

NOTES :See above attachment

EXCEPTION(S) : NONE

VENDOR 2 NOTES:

NOTES :Price per unit - Driveway and walkway - \$25.00 each.

EXCEPTION(S) :

Rear patios are not included with driveway and walkway price.

VENDOR 3 NOTES:

NOTES :\$55.00 for each driveway/front walk

EXCEPTION(S) : NONE

VENDOR 4 NOTES:

NOTES :Green Earth shall charge \$18.95 per resident driveway. This cleaning must be done at the same time as that residents building is being cleaned.

EXCEPTION(S) : NONE

VENDOR 5 NOTES:

NOTES :Price \$ 25.00 per driveway

EXCEPTION(S) :

Discounted (optional) price for individual homeowner's. this price is offered only as part of the overall jobs described above.

All other items, charges & fees not itemized above

VENDOR 1:	\$ 810.00
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VENDOR 2:	\$ 0.00
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VENDOR 3:	\$ 0.00
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VENDOR 4:	\$ 0.00
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VENDOR 5:	\$ 0.00
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SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Licensed Bonded Insured

Worker's Comp
General Liability
Minimum Liability Insurance Amount Required:\$
Property Association MUST Be Listed As An "Additional Insured"
Management Company MUST Be Listed As An "Additional Insured"

VENDOR 1:

Occupational License: [Pompano_Beach_License.pdf](#)
General Liability Insurance: [General_Liability_Insurance.pdf](#)
Workers Comp Insurance: [Workers_Compensation_Insurance.pdf](#)
W-9: [W-9.pdf](#)
WARRANTY-INFO: nofiles
Warranty: No warranty offered for pressure washing work. Final walk through will be performed with Board Rep prior to final payment.

NOTES:None

EXCEPTION(S):None

VENDOR 2:

Occupational License: [City_-_Pompano_Beach_-_2012_-_Scott.pdf](#)
Professional License: [State_of_Florida_-_2012.pdf](#)
General Liability Insurance: [Cert.pdf](#)
Workers Comp Insurance: [Cert.pdf](#)
W-9: [W-9_1-4-12.pdf](#)
WARRANTY-INFO: nofiles
Warranty: 1 year

NOTES:None

EXCEPTION(S):None

VENDOR 3:

Occupational License: [cutters_Edge_Lawn_2012.pdf](#),[cutters_Edge_Plumbing2012.pdf](#),[Cutters_Edge_trees_2012.pdf](#),[PBC_LAWN_MAINT._2012.pdf](#)
General Liability Insurance: [Certificate_of_Insurance_2011-12.pdf](#)
Workers Comp Insurance: [Certificate_of_Insurance_2011-12.pdf](#)
W-9: [w-9_Form_lawn_maintenance.PDF](#)
WARRANTY-INFO: nofiles
Warranty: Satisfaction guaranteed

NOTES:None

EXCEPTION(S):None

VENDOR 4:

Occupational License: [Business_license_20120001.pdf](#)
General Liability Insurance: [GREEN_EARTH_POWER_Certificate_of_Insurance.pdf](#)
Workers Comp Insurance: [workers_comp0001.pdf](#)
W-9: [w-90001.pdf](#)
WARRANTY-INFO: nofiles
Warranty: Green Earth shall provide a 3 year warranty on our roof cleaning. If there is any excess mold or mildew growth with in a 3 year period, Green Earth shall return to clean and treat those problem areas.

NOTES:Green Earth can provide a roof inspection performed by a certified, licensed roofing contractor in the amount of \$2,550.00 (\$150.00 per building)
Please see scope of work on line item one.

EXCEPTION(S):None

VENDOR 5:

Occupational License: [doc02101420120118131629.pdf](#)
Professional License: [doc02101220120118131604.pdf](#),[Licensed_Pest_Control_Company_Detail.pdf](#)
General Liability Insurance: [certs.pdf](#),[GL-WC_1_certs.pdf](#)
Workers Comp Insurance: [GL-WC_1_certs.pdf](#)
W-9: [doc02101320120118131616.pdf](#)
WARRANTY-INFO: nofiles

Warranty: Hometown is not responsible for any damaged unless caused by gross negligence or willful misconduct, the above work may not completely remove stubborn stains such as Black Olive tree stains, rust, sprinkler stains, oil stains, discoloring concrete or other types of stains not removed by conventional pressure cleaning methods. If you have any questions about the work proposed above please feel free to contact us anytime.

NOTES:None

EXCEPTION(S):None