



PROPOSAL REPORT COVER PAGE



Raphael Gutierrez
Affinity Management Services

RFP#: 634506

RFP Title: Entrance Canopy
Vecino del Mar Owners

ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include: insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.

**Entrance Canopy
Vecino del Mar Owners | RFP #634506**

Industry Solicited: **Design & Furnishings - Outdoor Living**
Service Location: **Other**

Closed On: **03-16-2013**
Proposals Submitted: **2**
Alt. Proposals Submitted: **0**

High Bid: **\$3,900.00**
Low Bid : **\$3,790.00**
Average Bid : **\$3,845.00**

DESCRIPTION	VENDOR 1	VENDOR 2
Company Logo:		
Company Name:	Atlantic Southern Construction, Paving & Sealcoating	Flex Florida Corp - Best Awnings
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 3.5 Out of 5	 4 Out of 5
Vendor Address:	1490 N.W. 65th Ave. , Plantation, Florida 33313	1116 Lugo Avenue, coral gables, Florida 33156
Contact Name:	Michael Curry (Attn-Gordon)	Felix Arbucias
Office Number:	(954) 581-5805	(305) 788-1530
Alt. Number:	(954) 444-4927	(305) 788-9642
Mobile Number:	(954) 214-1844	N/A
Email Address:	atlanticsouthern@att.net	flexcanfixit@yahoo.com
Business Established:	1992	2003
General Liability:	\$4,000,000	\$2,000,000
Workers Comp. Policy?	Yes	No
In-House Vendor? (Vendor affiliated with management company)	No	No
TOTAL AMOUNT PROPOSED:	\$3,900.00	\$3,790.00
Alternate Proposal?	No	No

LINE ITEM #1: Entrance Canopy - Note updated Line 5..

Canopy needs recovering (see attached photo):

- 1) Same color as existing, but price without white trim - Please provide option for same white trim as "upcharge" - See also item #3
- 2) Street number to be screened, same as current.
- 3) Pole curtains, as existing.
- 4) We would like pricing with fringe omitted, but please provide options (upcharge) for existing and alternate fringe style.
- 5) IMPORTANT: We also have problems with cigarettes landing on canopy from balconies above.

Board would like the frame modified to a triangular top and fire resistant covering, for the purpose of assisting with cigarette butt problem and to minimize damage from same.

File(s) Provided to Vendors: Entrance2350.png

Atlantic Southern Construction, Paving & Sealcoating:	LINE ITEM PRICE: \$ 3900.00
NOTES: 1. Re-cover existing frame with (2) decorative curtains. 2. Street number to be screened. 3. OPTION: If the frame is modified to a triangular top; the new price would be \$6,800.00 (this price does not include permitting and engineering fees). All permit & engineering prices will be passed along to owner.	
EXCEPTION(S): NONE	

Flex Florida Corp - Best Awnings:	LINE ITEM PRICE: \$ 3,790.00
NOTES: UPDATED SCOPE: 1) Remove existing canopy structure. 2) Replace with new peak-roof frame and Sunbrella fabric Total for materials and Installation: \$3,195.00 For Engineering, ADD: \$400.00 For Permit Run, ADD: \$195.00 (permit fees NOT included, and will be added to your invoice) For Screened Numbers/Letters, Add: \$195.00 The total pricing listed below is for the new structure installaiton, engineering, and permit run ONLY. Attached you will find the original proposal. We will provide an update for approval based you your award and selections. EXCEPTION(S): NONE ATTACHMENT(S): valances1.jpg ATTACHMENT(S): VDM_121312-A.xls	

GENERAL NOTES & WARRANTY:

Atlantic Southern Construction, Paving & Sealcoating:

GENERAL NOTES:**WARRANTY:**

Warranty is good for (1) year on all materials and service. The warranty does not apply to burns (cigarette buds) or natural disasters.

ATTACHMENT(S): No Files

Flex Florida Corp - Best Awnings:

GENERAL NOTES:**WARRANTY:**

5 year labor 8 year manufacturer

ATTACHMENT(S): No Files

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

MINIMUM ESTABLISHED REQUIREMENTS:

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

Atlantic Southern Construction, Paving & Sealcoating:

Professional License: [CGC019339_8-2014_License.pdf](#)

General Liability Insurance: [COI2012-2013_CCE00000.pdf](#),[COI2012-2013_CCE00000.pdf](#)

Workers Comp Insurance: [COI2012-2013_CCE00000.pdf](#)

W-9: [AtlanticSouthernW9.pdf](#)

Flex Florida Corp - Best Awnings:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

General Liability Insurance: [LiabilityInsurance2012.pdf](#)

W-9: [W9-Flex.pdf](#)