

Pedro Benet

Atlantic | Pacific Management

RFP#: 116843

**RFP Title: STRIKE READERS FOR LOBBY &
BATHROOM**

The Colonnade at Dadeland S W Condominium
Association

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

The Colonnade at Dadeland S W Condominium Association
8395 SW 73rd Ave
Miami, FL 33143

Summary Details For RFP No.116843:

Reference Name: STRIKE READERS FOR LOBBY & BATHROOM
Industry Solicited: Security Systems: Products & Services
RFP Close Date & Time: 06-25-2012 08:00
Location where work is to be performed: Common areas

Proposal Overview Details:

Proposals Submitted: **3**
Alt.Proposals Submitted: **0**
High Bid: **\$14,106.00**
Low Bid: **\$6,055.00**
Average Bid: **\$10,080.50**

Projected Contract Term: One time

VENDOR 1	VENDOR 2	VENDOR 3
		
Another Garage and Gate Inc	Delphi One Systems Corp.	Hi-Tech Access & Control, Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
3771 NW 51st Street Suite A , Miami, Florida 33142	7311 N.W. 12th Street, Miami, Florida 33126	15315 NW 60th Ave, Suite E, Miami Lakes, Florida 33014
In-House Vendor? No	In-House Vendor? No	In-House Vendor? No
Company Phone: (305) 556-3648	Company Phone: (305) 593-9605	Company Phone: (954) 903-4766
Extension: 0	Extension: 102	Extension: 0
Alt.Phone: () -	Alt.Phone: (305) 593-9605	Alt.Phone: () -
Alt.Extension: 0	Alt.Extension: 102	Alt.Extension: 0
Year Business Established: 2008	Year Business Established: 2001	Year Business Established: 2001
Contact: Addys Delanuez	Contact: Emilio Perez	Contact: David Lorenzo
E-mail: anothernginc@gmail.com	E-mail: emilio@delphone.com	E-mail: sales@hitechaccess.com
Mobile Phone: () -	Mobile Phone: (786) 258-1359	Mobile Phone: (786) 493-4007
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$6,055.00*	\$14,106.00*	\$0.00*
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
No	No	No
Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: STRIKE READERS FOR LOBBY & BATHROOM.

Integrate with new readers to our existing RF key fob access system:
PLEASE NOTE ADDITION OF REST ROOM DOORS ON 4TH FLOOR.

5 Door Strikes Installed:

- Dual Entrance Doors, photo of entry doors under "Additional Documents" below.
- Rest Room Door, photo of rest room door under "Additional Documents" below.
- 2 Rest Room Doors on 4th Floor (NEW)
- 2 "PUSH TO EXIT PLATES" WITH TIMERS
- One for Dual Entrance Doors egress.
- One for Rest Room Door egress.

Quotation to include installation and all new hardware. If any wall damage must occur with this installation, then quotation MUST include complete restoration to current condition. Surface mount wiring is NOT acceptable unless specific system and details are approved in writing by the Board.

Attachments for Line Item 1:None

Another Garage and Gate
Inc:

LINE ITEM PRICE: \$ 4,150.00

NOTES:

5 each - FURNISH AND INSTALLATION OF NEW STRIKE RELEASE SYSTEMS WITH POWER SUPPLY 4 each - FURNISH AND INSTALLATION OF NEW PUSH TO EXIT PLATE WITH TIMER INCLUDES TIMER TO EXTEND ACTIVATION TIME UP TO 180 SECONDS
EXCEPTION(S): For option of 4 each: FURNISH AND INSTALLATION OF NEW PUSH TO EXIT PLATE (HANDICAP) INCLUDES FOR INSIDE OF DOOR AND OUTSIDE OF DOOR, WITH TRANSMITTER AND RECIEVER:
Add \$496.00

Delphi One Systems Corp.:

LINE ITEM PRICE: \$ 14,106.08

NOTES:

This line item includes all parts, labor, materials, and programming required to install the (5) card readers, electric strikes, and related hardware to integrate with the existing RISG access control system. See attached turn key cost estimate.

- EXCEPTION(S):** 1) Electric strikes do not require Request to Exit Push Buttons and they are not included in this quote.
2) We will not damage walls, but we will have to make some penetrations to run interior wiring.
3) Patching, painting, of these surfaces is not included in our bid. We will be as careful as possible to limit these penetrations to a minimum.
4) Permit fees if required are not included.

ATTACHMENT(S): [Colonade_RFP__116843_REVISED.pdf](#)

Hi-Tech Access & Control,
Inc.:

LINE ITEM PRICE: \$ 0.00

EXCEPTION(S): Sorry - We are not able to bid this job at this time.

LINE ITEM #2: Secure Door Access.

Integrate with new door hardware to our existing RF key fob access system:
PLEASE NOTE ADDITION OF REST ROOM DOORS ON 4TH FLOOR.

- 1) Quote additional requirements for Actuators and Sensors
- 2) Radio Frequency Transducers compatible with existing system, photo of existing unit attached to this item.

Quotation to include installation and all new hardware. If any wall damage must occur with this installation, then quotation MUST include complete restoration to current condition. Surface mount wiring is NOT acceptable unless specific system and details are approved in writing by the Board.

IF NOT APPROPRIATE TO BREAK OUT THESE ITEMS, PRICE LINE ITEM 1 AND ENTER \$0 (ZERO) FOR THIS ITEM.

Attachments for Line Item 2: AccessPlate.jpg

Another Garage and Gate
Inc:

LINE ITEM PRICE: \$ 1,905.00

NOTES:

**THIS IS BASED ON THE MEETING WITH MR. JERRY AS INSTRUCTED ON THE BIDDING INFORMATION (Instead of adding to existing system) 1 each - FURNISH AND INSTALLATION OF NEW EXTERIOR STAND ALONE "SECURA KEY" CARD READER SYSTEM 1 each - FURNISH AND INSTALLATION OF NEW PROGRAMMER FOR SYSTEM 100 each - NEW CARDS

EXCEPTION(S): NONE

Delphi One Systems Corp.:

LINE ITEM PRICE: \$ 0.00

NOTES:

Line item #1 includes complete project pricing.

EXCEPTION(S): N/A

**Hi-Tech Access & Control,
Inc.:**

LINE ITEM PRICE: \$ 0.00

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Another Garage and Gate Inc:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Delphi One Systems Corp.:

GENERAL NOTES:

We are fully licensed/bonded/insured.

GENERAL EXCEPTION(S):

N/A

Hi-Tech Access & Control, Inc.:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Insured

Worker's Comp

Worker's Comp. Exemptions Accepted

General Liability

Minimum Liability Insurance Amount Required:\$

Property Association MUST Be Listed As An "Additional Insured"

Management Company MUST Be Listed As An "Additional Insured"

Another Garage and Gate Inc:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#),[If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [Certificate_of_Competency_2011-2012.pdf](#)

General Liability Insurance: [AGG_COI_Exp8-1-12.pdf](#),[AGG_COI_Exp8-1-12.pdf](#)

Workers Comp Insurance: [Certificate_for_ANOTHER_GARAGE_GATE_INC_.pdf](#)

W-9: [W-9_AG_G.pdf](#)

WARRANTY-INFO: No Files

Warranty: Manufacturer's Warranties

Delphi One Systems Corp.:

Occupational License: [Miami-Dade_Occupational_License.pdf](#)

Professional License: [EG13000224_Exp8-31-2014.pdf](#),[EC13005125_Exp8-31-2014.pdf](#)

General Liability Insurance: [Delphi1_COI_Exp9-23-13.pdf](#)

Workers Comp Insurance: [Delphi1_COI_Exp9-23-13.pdf](#)

W-9: [W-9_Form_2012.pdf](#)

WARRANTY-INFO: No Files

Warranty: Includes (1) year warranty on all parts and labor installed by Delphi One Systems Corp. Excludes abuse, acts of God, and/or vandalism.

Hi-Tech Access & Control, Inc.:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)

Professional License: [ES12000760_Exp8-31-14.pdf](#)

General Liability Insurance: [GLINS2012.pdf](#)

Workers Comp Insurance: [WCCamassistant.pdf](#)

W-9: [Pages_from_W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Not Specified