



## PROPOSAL REPORT COVER PAGE



Paul Planner

**Demonstration Manager Account**

**RFP#: 419999**

**RFP Title: Landscape Renovation**

Alaskan Hideaway

## ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.







**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**

**Landscape Renovation**  
**Alaskan Hideaway | RFP #419999**

Industry Solicited: **Landscape Installation**  
Service Location:

Closed On: **01-31-2014**  
Proposals Submitted: **3**  
Alt.Proposals Submitted: **0**

High Bid: **\$6,450.00**  
Low Bid : **\$4,300.00**  
Average Bid : **\$5,616.67**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
	 <b>LANDSCAPE DREAMS</b> RESIDENTIAL & COMMERCIAL	 <b>Zamia</b> LANDSCAPING	 <b>FLOWERBED DESIGN</b> LANDSCAPING
<b>Company Name:</b>	Alaska Landscape Dreams	Alaska Zamia Landscaping, LLC.	Alaska Flowerbed Design
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4 Out of 5	 4.5 Out of 5	 3.5 Out of 5
<b>Vendor Address:</b>	71 S.W. First Ave., North Pole, Alaska 95536	7751 S.W 7th Court, North Pole, Alaska 99705	780 SW 10th Court, North Pole, Alaska 99705
<b>Contact Name:</b>	Sue	Denny	Nanook
<b>Office Number:</b>	(907) 555-8865	(907) 555-8900	(907) 555-1290
<b>Alt.Number:</b>	N/A	(907) 555-8834	(907) 555-8900
<b>Mobile Number:</b>	(907) 555-1212	(907) 555-8732	(305) 555-1290
<b>Email Address:</b>	jg13@camassistant.com	jg14@camassistant.com	jg11@camassistant.com
<b>Business Established:</b>	1981	1998	2010
<b>General Liability:</b>	<b>\$1,000,000</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$6,100.00*</b>	<b>\$4,300.00</b>	<b>\$6,450.00*</b>
<b>Alternate Proposal?</b>	<b>No</b>	<b>No</b>	<b>No</b>

\* Designates exception for 1 or more line items. Please see vendor notes for details.

## LINE ITEM #1: Landscape Renovation .

Renovate all sod areas and color beds.

**File(s) Provided to Vendors: None**

<b>Alaska Landscape Dreams:</b>	<b>LINE ITEM PRICE: \$ 6,100.00</b>
<b>NOTES:</b> Thank you for allowing us to quote your project: 1 - Complete sod replacement of approx. 10,000 sqft  2 - Assorted annual and perenial color for the flower beds. This will be an appropriate selection of our choosing. Special requests may be at additional charge.  3 - All areas will be fertilized and shallow tilled prior to planting.  4 - We will repair any items damaged by our crews. Other repairs to irrigation and features will be at additional charge, upon your approval.  <b>EXCEPTION(S):</b> Existing damage to irrigation or features will be noted, with a separate quote provided to you for those repairs.	
<b>Alaska Zamia Landscaping, LLC. :</b>	<b>LINE ITEM PRICE: \$ 4,300.00</b>
<b>NOTES:</b> We will renovate the existing grass areas, and resod up to 25% of the existing as needed. All flower beds to be filled with marigolds.  <b>EXCEPTION(S):</b> NONE	
<b>Alaska Flowerbed Design:</b>	<b>LINE ITEM PRICE: \$ 6,450.00</b>
<b>NOTES:</b> Flowerbed design will provide the following: 1) Remove and replace all sod  2) For flower beds, renew beds with soil amendments, plant perenial color. To select colors and plants from our standard list, please go to our Web site at <a href="http://myvendorcenter.com/live/index.php?option=com_camassistant&amp;controller=vendors&amp;task=vendordetailslayout&amp;Itemid=215">http://myvendorcenter.com/live/index.php?option=com_camassistant&amp;controller=vendors&amp;task=vendordetailslayout&amp;Itemid=215</a>  3) Check sprinkler operation - Any damage caused by us will be repaired at no charge. Any changes needed or recommended will be per our standard price schedule.  <b>EXCEPTION(S):</b> Does not include pest control.	

## GENERAL NOTES & WARRANTY:

### Alaska Landscape Dreams:

**GENERAL NOTES:**

20% at acceptance. 20% at commencement. Balance upon completion. ATTACHMENT(S):

**WARRANTY:**

6 month satisfaction warranty.

ATTACHMENT(S): No Files

### Alaska Zamia Landscaping, LLC. :

**GENERAL NOTES:**

ATTACHMENT(S):

**WARRANTY:**

30 day warranty on plants. 1year on irrigation and workmanship.

ATTACHMENT(S): No Files

### Alaska Flowerbed Design:

**GENERAL NOTES:**

50% at acceptance, 50% at completion ATTACHMENT(S):

**WARRANTY:**

Our standard 6 month warranty applies.

ATTACHMENT(S): No Files

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### MINIMUM ESTABLISHED REQUIREMENTS:

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

#### Alaska Landscape Dreams:

Professional License: [buslic\\_sf.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Zamia Landscaping, LLC. :

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Flowerbed Design:

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [InviteAVendorPopup2.jpg](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)