



**CAMASSISTANT.com**<sup>SM</sup>  
WE DO YOUR BIDDING.

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**CAMAssistant.com**

## VENDORS

### YOUR BUSINESS DEVELOPMENT TEAM'S SECRET WEAPON HAS ARRIVED!

#### ON-DEMAND EXPOSURE

**Get in front of your prospects the moment they need you.** While other services offer advertising or sell leads, our business model is based on getting you business. These are **jobs, not leads**. That's because property managers are being asked by decision makers to get proposals for their community associations. If you qualify for the job requirements, then you receive an automated email that gives **you the opportunity to furnish your proposal.**\*

#### ONLY PAY WHEN YOU ARE AWARDED BUSINESS\*\*

Unlike traditional marketing methods where you pay up front and hope for a return on your investment, our referral-fee model offers a **guaranteed minimum 10 to 1 return** on your marketing dollars. We also offer financing so **you never have to be out-of-pocket for commissions** (call 1-800-985-9243 for details).

#### NO FEES ON CONTRACT RENEWALS\*\*

If you provide an annual service agreement, and your contract is renewed without being re-bid, **you are not responsible for any referral fee on the renewal.** Furthermore, if you are the current vendor for an association, you can apply for a one-time referral fee exemption for each renewed job that is awarded through CAMAssistant. See website for details.

#### COMPETE WITH ONLY 2-5 OTHER VENDORS PER JOB ON CAMAssistant.com

Your time is valuable. **No wild goose chases** competing against dozens of vendors, just **a fair shot at a prospective job.**

#### COMPETE ON A LEVEL PLAYING FIELD

All of our vendor members participate in the same **sealed bidding process**, and complete the same Proposal form for a given RFP. You can also easily submit an alternate proposal.

#### CENTRALIZED DOCUMENTATION

With our Document Center, you can upload any relevant license and insurance info along with your W-9. These **documents are automatically appended to your proposals** so you can submit proposals faster. All you need to do is keep your documents current and we take care of the rest.

#### YOUR REPUTATION PRECEDES YOU

With our unique **"Apple Rating"** system, **prospective customers will see your quality rating** along with your proposal. Positive reviews from your clients are reflected in a higher Apple Rating.

\*To furnish a proposal, you must reserve one of the limited bidding slots. Managers set the maximum number of bidding slots (up to 6).

\*\* Commissions for a job are only billed upon the awarding of the job. Our sliding-scale commission also allows for greater than 10 to 1 returns. For example, a \$500 ad in a publication does not guarantee business. However, with CAMAssistant.com, if you are awarded a job in the amount of \$6,822 you would only pay a \$500 referral commission **after you are awarded the job**. In this case, you would have more than a **13 to 1 return** on your marketing dollars. Please note that there is a minimum commission of \$35 for any awarded project. Jobs awarded under \$350 do not apply to the 10 to 1 ratio. Specific industries including banks, attorneys, collection companies, background screening companies and disaster recovery companies are exclusions to the above statements.

**MONEY-BACK GUARANTEE:** If a vendor member is not awarded business after a year, that vendor may cancel their account and receive a refund on their registration fee. A vendor who has been awarded any job, which was posted to CAMAssistant.com while they were a member, is not eligible for a refund.

Call us at 561-246-3830 for a rate sheet and to see how you can get commissions as low as 1.5%.

