



PROPOSAL REPORT COVER PAGE



Raphael Gutierrez
Affinity Management Services

RFP#: 988149

RFP Title: Lawn & Common Area Pest Control - 2012

L Etoile Homeowner s Association Inc

ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.





THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.

Lawn & Common Area Pest Control - 2012
L Etoile Homeowner s Association Inc | RFP #988149

Industry Solicited: **Pest & Animal Control**
Service Location: **All Lawn and Planting Areas,Include private residences/lots,Common areas**

Closed On: **10-30-2012**
Proposals Submitted: **0**
Alt.Proposals Submitted: **0**

High Bid: **\$0.00**
Low Bid : **\$0.00**
Average Bid : **\$2,059.00**

DESCRIPTION	VENDOR 1	VENDOR 2
Company Logo:		
Company Name:	Hometown Pest Control	All County Environmental Services, Inc.
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 4.5 Out of 5	 4 Out of 5
Vendor Address:	1202 Poinsettia Drive, Delray Beach, Florida 33444	4801 Hollywood Blvd, Hollywood, Florida 33021
Contact Name:	Rafael Rico	Nik Theodoropoulos (or Paul)
Office Number:	(561) 483-4333	(754) 263-3464
Alt.Number:	(561) 350-7431	(954) 479-7506
Mobile Number:	(561) 350-7431	(954) 478-8474
Email Address:	info@hometownpest.com	allcountyenvironmentalservices@gmail.com
Business Established:	1997	2011
General Liability:	\$4,000,000	\$1,000,000
Workers Comp. Policy?	Yes	Yes
In-House Vendor? (Vendor affiliated with management company)	No	No
TOTAL AMOUNT PROPOSED:	\$1,468.00	\$2,650.00
Alternate Proposal?	No	No

LINE ITEM #1: Lawn & Common Area Pest Control - 2012.

Eradicate Pest Infestation in Grass/Open Area/Landscape/Community and Recreational Spaces

See attached map for community overview.

Primary concerns are fleas, ticks, and lawn pests.

IMPORTANT NOTES:

Will children use the affected area? Yes

Will there be any pregnant users of the affected area? Yes

Are there pets or domestic animals in the affected area? Yes

File(s) Provided to Vendors: Google_Maps.jpg

Hometown Pest Control:	LINE ITEM PRICE: \$ 1,468.00
NOTES: This agreement presents a Lawn, Plant and Tree pest Control Program offered by Hometown Pest Control (HPC) for the community of L Etoile for the control of plant damaging pests in your community. HPC will provide a treatment program prescribed specifically for the control of plant and turf damaging pests, Fleas and Ticks in your community. Service will be provided to all turf and plants throughout the community. HPC utilizes a broadcast method of application which will cover all plants and trees with effective materials to protect the plant from attacking insects. All control materials are EPA approved and meet agricultural standards. Product labels and material safety data sheets are available upon request. COVERED PESTS LAWN Chinch Bugs, Sod Web Worms, Army Worms, Fleas, Ticks and Fire Ants. PLANTS Scale, Aphids, Mealy Bugs and mites.	
EXCEPTION(S): NONE	

All County Environmental Services, Inc.:	LINE ITEM PRICE: \$ 2,650.00
NOTES: October 29,2012 Pg. 1 of 2 Affinity Management Services 1430 NW 15th Avenue Miami, Florida, 33021 P: 305-325-4243 Raphael Gutierrez: Thank you for giving All County Environmental Services (A.C.E.S.) the opportunity to meet your needs for 3725 Piedmont Street, Hollywood, Florida 33021. We are committed to offering exceptional service to our clients, unmatched by any in our industry. As a company, A.C.E.S. has a combined experience of over 40 years, specializing in numerous areas of expertise, such as: pest control, mosquito and rodent control, lawn and ornamental spray, landscaping, fertilization and weed control, deep root injection, whitefly treatment, WDO/termites, and much more. The quality of service we offer is exemplified by the work ethic, motivation and dedication shown by all our employees and technicians. Each one of our clients is given special attention targeted to meet their individual needs. Our goal is to create a relationship with you that will last for years to come, through trust and reliability at the heart of our services. In this proposal, we will outline the areas of concern and will also present the proposed plan of action for your property, while keeping in mind certain budget constraints. Should you have any questions, please feel free to contact me by phone at 754-263-3464 or by email: NoMorePests@yahoo.com. We look forward to surpassing your expectations. Regards, Nick Theodoropoulos Account Manager All County Environmental Services, Inc. 754-263-3464 3725 Piedmont Street, Hollywood, Florida 33021 Pg. 2 of 2 Items of Concern: 1. Primary concerns are fleas, ticks, and lawn pests. Solutions for Concerns 1. Power spray front lawns and common areas for fleas, ticks, and lawn pests. This will include lawns, plants, bushes & front driveway areas that are accessible. There are a total of 194 homes including clubhouse, mailbox areas and common grounds. 2. There will be a 45 day warranty on all services done. All call backs will be done free of charge. Initial Treatment: \$2650.00* *plus 6% FL sales tax Terms: If legal action is required to collect sums due under this agreement, the non-prevailing party agrees to pay all costs of collection and court fees, including reasonable attorney's fees. Any unpaid amount older than 45 days past the invoice date shall be assessed finance charges of 1.5% per month or 18.0% per annum. Acceptance of Proposal: The above price, specification and conditions are satisfactory and are hereby accepted. A.C.E.S. is authorized to do the work as specified. _____ Client Name (Please Print) Client Signature Date _____ A.C.E.S Representative Date	
EXCEPTION(S): NONE	

GENERAL NOTES & WARRANTY:

Hometown Pest Control:

GENERAL NOTES:

HPC will schedule the initial service as soon as possible working around inclement weather, in which minor deviations may be necessary. Being sensitive to the safety of others in the community including other vendors, it is imperative therefore that no other services be performed on or near the treatment areas the day of service. HPC will supply all materials and labor to perform all contracted service. HPC carries all mandated insurance and can provide certificates upon acceptance of agreement. HPC warranties only for the re-treatment of Plants and turf and is not responsible for the replacement of any plants due to damage by insect, disease, weather, improper planting, nematode, fungus or construction. The warranty period includes the 60 days after each treatment. GENERAL CONDITIONS OF CONTRACT HPC will supply all materials and labor to perform all contracted service. HPC carries all mandated insurance and can provide certificates upon acceptance of agreement. There shall no changes, additions or deletions to this agreement unless provided in writing and agreed upon by both parties. The terms of this agreement will extend for one year and shall renew automatically on the date signed below. This agreement may be cancelled at any time, by either party upon 30 day written notice by certified mail.

WARRANTY:

HPC warranties only for the re-treatment of Plants and turf and is not responsible for the replacement of any plants due to damage by insect, disease, weather, improper planting, nematode, fungus or construction. The warranty period includes the 60 days after each treatment.

ATTACHMENT(S): No Files

All County Environmental Services, Inc.:

GENERAL NOTES:

Walked the property on Thursday and should have no problems getting the job done. If you use our company we just have to make sure that no one parks on the grass. We will also post yard signs on all the lawns letting them know that there was a treatment application and to keep off the lawn until dry. All Lawn signs may be removed on the day after the application.

WARRANTY:

45 DAYS.

ATTACHMENT(S): No Files

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Hometown Pest Control:

Professional License: [JB6058_Exp11-30-13.pdf](#),[Licensed_Pest_Control_Company_Detail-Exp11-30-13.pdf](#)
General Liability Insurance: [COI_2013.pdf](#),[COI_2013.pdf](#)
Workers Comp Insurance: [COI_2013.pdf](#)
W-9: [doc02101320120118131616.pdf](#)

All County Environmental Services, Inc.:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)
Professional License: [Licensed_Pest_Control_Company_Detail2013.pdf](#)
General Liability Insurance: [ACE_GL-COI_Exp8-15-13.pdf](#)
Workers Comp Insurance: [WORKERS_COMP_CERTIFICATE_OF_INSURANCE-1.pdf](#)
W-9: [W9-FORM.pdf](#)