



PROPOSAL REPORT

!Demonstration Manager Account

Paul Planner

Alaskan Hideaway

RFP#: 715021

Landscaping 2015-16

ABOUT THIS REPORT

This comprehensive report includes all of the participating vendors and their responses, based on the identical scope of work provided to each company. The first page of the report includes an easy-to-read comparison of the more essential items related to each vendor, including contact information, compliance status, and proposal pricing. The second page includes a breakdown of each vendor's price, line-item by line-item. Following the second page are complete responses to the scope of work provided, including the vendor's recommended solution, warranties, and attached documents (if applicable)..

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this request has met, or exceeded, the predetermined minimum requirements for insurance and licensing (if applicable). Supporting documents (insurance policies, licenses, etc.) are provided in the digital version of the entire proposal report. In addition, every vendor within this report has an "apple rating" that is based on the quality of their work and customer service with other communities. This should help increase the likelihood of hiring the best contractor at the best possible price.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "apples-to-apples". Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. Multiple bids through a competitive bidding process is an important part of the solution to finding the right vendor for the job.

STAYING ORGANIZED

Any information related to this report has been digitally recorded for future reference or use. All related materials will be available for review in case a re-bid, punch-out list, warranty request, or dispute regarding the final product or service with a hired vendor is required.







THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.

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Industry Solicited: **Landscape Maintenance**
Service Location:

Closed On: **08-20-2014**
Proposals Submitted: **3**
Alt.Proposals Submitted: **0**

High Bid: **\$25,308.00**
Low Bid : **\$9,000.00**
Average Bid : **\$17,252.67**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
			
Company Name:	Alaska Flowerbed Design	Alaska Landscape Dreams	Alaska Zamia Landscaping, LLC.
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 3.5 Out of 5	 4 Out of 5	 4.5 Out of 5
Vendor Address:	780 SW 10th Court, North Pole, Alaska 99705	71 S.W. First Ave., North Pole, Alaska 95536	7751 S.W 7th Court, North Pole, Alaska 99705
Contact Name:	Randy	Rodney Jackson	Jack Jones
Office Number:	(907) 555-1290	(907) 555-8865	(907) 555-8900
Alt.Number:	(907) 555-8900	N/A	(907) 555-8834
Mobile Number:	(305) 555-1290	(907) 555-1212	(907) 555-8732
Email Address:	jg11@camassistant.com	jg13@camassistant.com	jg14@camassistant.com
Business Established:	2010	1981	1998
General Liability:	\$2,000,000	\$1,000,000	\$2,000,000
Workers Comp. Policy?	Yes	Yes	Yes
Meets Compliance Standards?	Yes	No	No
In-House Vendor? (Vendor affiliated with management company)	No	No	No
TOTAL AMOUNT PROPOSED:	\$9,000.00	\$17,450.00	\$25,308.00
Alternate Proposal?	No	No	No

ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2	VENDOR3
	 FLOWERBED DESIGN LANDSCAPING	 LANDSCAPE DREAMS RESIDENTIAL & COMMERCIAL	 <i>Zamia</i> LANDSCAPING
Company Name:	Alaska Flowerbed Design	Alaska Landscape Dreams	Alaska Zamia Landscaping, LLC.
Line Item #1 Pricing: Landscaping 2015-16	\$8,000.00	\$15,450.00	\$19,987.00
Line Item #2 Pricing: Fertilization	\$1,000.00	\$2,000.00	\$5,321.00
TOTAL AMOUNT PROPOSED:	\$9,000.00	\$17,450.00	\$25,308.00

LINE ITEM #1: Landscaping 2015-16.

Frequency: 2 time(s) per week - Summer only, 1/week winter

Mowing Type: Mulching blades

Grass to be maintained at a height of 2 Inches

Weed Eating/String Trimmer (included w/ mowing)

Litter Removal

File(s) Provided to Vendors:

Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 8,000.00
NOTES: 2 mows per week - Summer only, 1/week winter; Mulching blades at a height of 2 Inches	
String Trim weeds and edges with each mow.	
Litter Removal	
EXCEPTION(S): NONE	
Alaska Landscape Dreams:	LINE ITEM PRICE: \$ 15,450.00
NOTES: Mowing as spec'd. Includes litter removal in common areas only.	
EXCEPTION(S): NONE	
Alaska Zamia Landscaping, LLC. :	LINE ITEM PRICE: \$ 19,987.00
NOTES: Service will be provided per scope of work given.	
EXCEPTION(S): NONE	

LINE ITEM #2: Fertilization.

Frequency: 2 time(s) per year

Shade Trees

Flowering Trees

Palm Trees

File(s) Provided to Vendors:

Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 1,000.00
NOTES: Fertilize lawns and trees 2x per year.	
EXCEPTION(S): NONE	
Alaska Landscape Dreams:	LINE ITEM PRICE: \$ 2,000.00
NOTES: Tree fertilization included as specified.	
EXCEPTION(S): NONE	
Alaska Zamia Landscaping, LLC. :	LINE ITEM PRICE: \$ 5,321.00
NOTES: Will include a Scotts brand all-purpose fertilizer 2 x a year. No pesticide included.	
EXCEPTION(S): NONE	

GENERAL NOTES & WARRANTY:

Alaska Flowerbed Design:

GENERAL NOTES:

10% start, balance monthlyATTACHMENT(S):

WARRANTY:

Satisfaction guarantee.

ATTACHMENT(S): No Files

Alaska Landscape Dreams:

GENERAL NOTES:

ATTACHMENT(S):

WARRANTY:

90 day warranty on all services

ATTACHMENT(S): No Files

Alaska Zamia Landscaping, LLC. :

GENERAL NOTES:

NoneATTACHMENT(S):

WARRANTY:

Customer Satisfaction Guaranteed

ATTACHMENT(S): No Files

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

Alaska Flowerbed Design:

Occupational License: [buslic_sf.pdf](#)
Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)
General Liability Insurance: [ACORD.pdf](#)
Workers Comp Insurance: [ACORD.pdf](#)
W-9: [fw9_-_Copy-1Pg.pdf](#)

Alaska Landscape Dreams:

Occupational License: [buslic_sf.pdf](#)
Professional License: [buslic_sf.pdf](#)
General Liability Insurance: [ACORD.pdf](#)
Workers Comp Insurance: [ACORD.pdf](#)
W-9: [fw9_-_Copy-1Pg.pdf](#)

Alaska Zamia Landscaping, LLC. :

Occupational License: [buslic_sf.pdf](#)
Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)
General Liability Insurance: [ACORD.pdf](#)
Workers Comp Insurance: [ACORD.pdf](#)
W-9: [fw9_-_Copy-1Pg.pdf](#)