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Association Services of Florida

RFP#: 592539

RFP Title: Parking & Drives Sealcoat, Speed Bumps  
Trianon Park Condominium

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

## PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

## CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

## PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

## UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

## STAYING ORGANIZED





Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**Parking & Drives Sealcoat, Speed Bumps**  
**Trianon Park Condominium | RFP #592539**

Industry Solicited: **Roadway/Driveway/Walkway - Asphalt/Concrete/Pavers**  
 Service Location: **Parking Lot**  
 Projected Contract Term: **one time**

Closed On: **03-12-2013**  
 Proposals Submitted: **2**  
 Alt.Proposals Submitted: **0**

High Bid: **\$12,301.00**  
 Low Bid : **\$6,136.00**  
 Average Bid : **\$9,218.50**

DESCRIPTION	VENDOR 1	VENDOR 2
<b>Company Logo:</b>		
<b>Company Name:</b>	Atlantic Southern Construction, Paving & Sealcoating	1-800 Asphalt, Inc.
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 3.5 Out of 5	 4 Out of 5
<b>Vendor Address:</b>	1490 N.W. 65th Ave. , Plantation, Florida 33313	1309 SW 21st Terr, Ft. Lauderdale, Florida 33312
<b>Contact Name:</b>	Michael Curry (Attn-Gordon)	Ken Vella
<b>Office Number:</b>	(954) 581-5805	(954) 588-4467
<b>Alt.Number:</b>	(954) 444-4927	(800) 277-4258
<b>Mobile Number:</b>	(954) 214-1844	(954) 598-3708
<b>Email Address:</b>	atlanticsouthern@att.net	kvella@1800asphaltinc.com
<b>Business Established:</b>	1992	2010
<b>General Liability:</b>	<b>\$4,000,000</b>	<b>\$4,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$6,136.00</b>	<b>\$12,301.00</b>
<b>Alternate Proposal?</b>	<b>No</b>	<b>No</b>

### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2
Company Logo:		
Company Name:	Atlantic Southern Construction, Paving & Sealcoating	1-800 Asphalt, Inc.
Line Item #1 Pricing: Parking & Drives Sealcoat	<b>\$5,676.00</b>	<b>\$7,432.00</b>
Line Item #2 Pricing: Speed Bumps	<b>\$425.00</b>	<b>\$2,295.00</b>
Line Item #3 Pricing: Replace Damaged Car Stops	<b>\$35.00</b>	<b>\$100.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$6,136.00</b>	<b>\$12,301.00</b>

### LINE ITEM #1: Parking & Drives Sealcoat.

- 1). Sealcoat all asphalt parking areas, including swale to street at entrances.
- 2). Repaint all lines as current.
- 3). Install/replace blue reflectors as required at hydrants or standpipes. Recommend reflectors as appropriate at other locations.
- 4). Car stops to be removed and replaced after seal coat. See Line item #3

File(s) Provided to Vendors: None

Atlantic Southern Construction, Paving & Sealcoating:	LINE ITEM PRICE: \$ 5,676.00
<b>NOTES:</b>  Sealcoat all parking areas (52,517sf) and restripe as existing layout  Install 2 blue reflectors  <b>EXCEPTION(S): NONE</b>  <b>ATTACHMENT(S):</b> <a href="#">Associa_ - _Trianon_Park_-_Sealcoat_and_Stripe.doc</a>	

1-800 Asphalt, Inc.:	LINE ITEM PRICE: \$ 7,432.00
<b>NOTES:</b>  Sealcoat all parking areas, roadways and entrances measuring a total of approx. 49,878 sq ft  Note: Remove and reinstall existing car stops. However we cannot be responsible for broken car stops during removal as many of them are already brittle and damaged.  Striping:  121 regular car spaces single lines  Repaint 110 existing car stops - White w/ stencil for owners or yellow with guest stencil  392LF misc 6" yellow lines for borders  10 arrows  10 RPM's. Additional units installed for \$7.50 each  <b>EXCEPTION(S): NONE</b>	

## LINE ITEM #2: Speed Bumps.

Quote an option for the addition of speed bumps, approximately as indicated on the attached overhead view. Verify final location with Property Manager.

**File(s) Provided to Vendors:** SpeedbumpProposed.png

<b>Atlantic Southern Construction, Paving &amp; Sealcoating:</b>	<b>LINE ITEM PRICE: \$ 425.00</b>
<b>NOTES:</b> Install speed bumps @ \$425 each .. minimum 3 speed bumps	
<b>EXCEPTION(S): NONE</b>	

<b>1-800 Asphalt, Inc.:</b>	<b>LINE ITEM PRICE: \$ 2,295.00</b>
<b>NOTES:</b>	
Form 4 speedbumps measurng approx. 3' x 20' x 3". Sawcut on both sides in order to blend with surrounding pavement.	
Paint light cost of yellow 2 weeks following installation to allow the speedbumps to partially cure.	
Note: Pricing is based on this work being performed at the same time as the asphalt patching. If no asphalt patching is done then a price of \$2,500 will apply.	
<b>EXCEPTION(S): NONE</b>	

### LINE ITEM #3: Replace Damaged Car Stops.

Inventory damaged car stops, quote replacement of those damaged beyond re-use.

File(s) Provided to Vendors: None

Atlantic Southern Construction, Paving & Sealcoating:	LINE ITEM PRICE: \$ 35.00
<b>NOTES:</b> Replace damaged concrete car stops @ \$35 each	
<b>EXCEPTION(S):</b> NONE	

1-800 Asphalt, Inc.:	LINE ITEM PRICE: \$ 100.00
<b>NOTES:</b>	
Broken car stops will be removed and replaced with new concrete car stops for \$32.50 each installed.	
Pricing below is based on replacing 3 car stops and reflects a minimum charge.	
<b>EXCEPTION(S):</b> NONE	

## GENERAL NOTES/EXCEPTIONS & WARRANTY:

### Atlantic Southern Construction, Paving & Sealcoating:

**GENERAL NOTES:****GENERAL EXCEPTION(S):**

None

**WARRANTY:**

1 YEAR WARRANTY

**ATTACHMENT(S):** No Files

### 1-800 Asphalt, Inc.:

**GENERAL NOTES:**

Asphalt Patching

290 sq ft of asphalt patching including root removal. We cannot be responsible to any damage to trees as a result of this root removal.

400 sq ft of regular asphalt patching

Entails sawcutting designated areas and removal of existing asphalt pavement. Remove roots in the area as necessary. Add limerock base as necessary and apply Type SIII asphalt. Blend with surrounding pavement.

\$2,285 total cost for this option. Given the condition of the existing pavement this is highly recommended.

**GENERAL EXCEPTION(S):**

None

**WARRANTY:**

One year warranty of materials and workmanship.

**ATTACHMENT(S):** No Files

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### MINIMUM ESTABLISHED REQUIREMENTS:

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

#### Atlantic Southern Construction, Paving & Sealcoating:

Professional License: [CGC019339\\_8-2014\\_License.pdf](#)

General Liability Insurance: [COI2012-2013\\_CCE00000.pdf](#),[COI2012-2013\\_CCE00000.pdf](#)

Workers Comp Insurance: [COI2012-2013\\_CCE00000.pdf](#)

W-9: [AtlanticSouthernW9.pdf](#)

#### 1-800 Asphalt, Inc.:

Occupational License: [20111101165807530-1.pdf](#)

Professional License: [20111101165807530-1.pdf](#)

General Liability Insurance: [1-800-Asphalt\\_COI\\_Exp3-18-14.pdf](#),[1-800-Asphalt\\_COI\\_Exp3-18-14.pdf](#)

Workers Comp Insurance: [WorkComp2012-2013.pdf](#)

W-9: [W-9-1.pdf](#)