



Association Services of Florida 10112 USA Today Way Miramar, Florida 33025 P: (954) 922-3514

PROPOSAL REPORT FOR:

The Hammocks at Savana Maintenance Association 1972 Andromeda Ln. Weston, FL 33327

Summary Details For RFP No.419141:

Reference Name: Entry Access Control Upgrades and Repairs Industry Solicited: Security Systems: Products & Services

RFP Close Date & Time: 07-12-2012 18:04

Location where work is to be performed: Gate/Guard House

Virtual/Not on site,Other

Projected Contract Term: Single Service

Proposal Overview Details:

Proposals Submitted: 3 Alt.Proposals Submitted: 0 High Bid: \$25,419.00 Low Bid: \$18,294.00 Average Bid: \$22,901.00

VENDOR 1	VENDOR 2	VENDOR 3
ESCHONG DOORLET INC	STATE OF THE ART FIRE & SECURITY SOLUTIONS	TSI Electric
Electronic Door Lift Inc - Gate Masters	Atech Fire and Security Inc.	TSI Electric Inc.
Vendor Apple Rating:	Vendor Apple Rating:	Vendor Apple Rating:
6601 NW 15th Ave, Fort Lauderdale, Florida 33309	1945 W Copans Rd, Pompano Beach, Florida 33064	848 W Lakewood Road , West Palm Beach, Florida 33405
In-House Vendor? No	In-House Vendor? No	In-House Vendor? No
Company Phone: (954) 972-9300	Company Phone: (954) 957-8980	Company Phone: (561) 429-5845
Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (954) 957-8980	Alt.Phone: (561) 305-6864
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1965	Year Business Established: 1980	Year Business Established: 2003
Contact: Travis Trout	Contact: John Meyer	Contact: Steve Burris
ttrout@edl-gm.com	john@atechsystems.us	tsielectric@gmail.com
Mobile Phone: (954) 650-6258	Mobile Phone: (954) 695-5426	Mobile Phone: (561) 248-6460
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$25,419.01 *	\$24,990.00*	\$18,294.00*
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
No	No	No
Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A

^{*}Designates exception for 1 or more line items. Please see vendor notes for details.

RFP TASKS REQUESTED

LINE ITEM #1: Entry Access Control Upgrades and Repairs.

Replace Owners and Visitors lane gate operators:

- 1. Replace each gate operator with a Chamberlain Mega arm tower or better.
- 2. Establish new mountings for each operator, remove all existing unit and other old mounting hardware.
- 3. Install ground rods and lightning protection to gate.
- 4. Provide new back-up batteries and replace any for retained systems.
- 5. Replace loop detectors (Low voltage type, Reno BX-4 or better) and loop detector harnesses
- 6. Replace loop in ground with approved loop and properly seal loop. Properly protect any exposed wire in ground on the way from the pavement to the gate operator.
- 7. Isolate line voltage and low voltage in an approved method that complies with state and local codes.
- 8. Provide 1" schedule 80 PVC conduit from telephone entry system to center island. Confirm condition of conduit from card reader to resident gate operator. Replace if needed.
- 9. If in good condition/fit, use existing Barrier Arms. Replace Barrier arms if necessary.
- 10. Install watertight box for all junctions and testing access at center island.
- 11. All work to conform to state & local codes
- 12. For Visitor access, isolate and verify operation of the Fire Department control.

Exit Lane:

- 1. Replace the gate operator with a Chamberlain Mega arm tower or better.
- 2. Establish new mountings for each operator, remove all existing unit and other old mounting hardware.
- 3. Install ground rods and lightning protection to gate.
- 4. Provide new back-up batteries and replace any for retained systems.
- 5. Replace loop detectors (Low voltage type, Reno BX-4 or better) and loop detector harnesses.
- 6. If in good condition/fit, use existing Barrier Arms. Replace Barrier arms if necessary.
- 7. Isolate line voltage and low voltage in an approved method that complies with state and local codes. Remove box with mixed voltages and rewire as needed.
- 8. Remove garage door opener receiver.

Notes for gate operators:

Any Substitutions for any of any of the specified equipment and requirements must be approved by the Property manager before installation. Submit any deviations both electronically and by hard copy.

The shrubs have grown too close to the gate operators (attached image is not current). A clear area must be established around the operators. Coordinate clear area recommendations/needs with the association for an understanding of what needs to be done by the landscapers on an ongoing basis, or provide specific written clearance instructions with your proposal.

Attachment for Line Item 1:Entrance WestonFL.png

VENDOR 1:

LINE ITEM PRICE: \$ 25,419.01

NOTES:SUPPLY AND INSTALLATION OF THESE MATERIALS AS PER CUSTOMER APPROVED GATE MASTER DRAWING SUPPLIED AFTER DEPOSIT.

- 1) 3 Each BARRIER ARM MEGA ARM PEDESTAL , ARM SPEED ADJUSTABLE 1- SECOND TO 30 , RADIO RECEIVER INCLUDED , ARM INCLUDED
- 2) 3 Each MAGNETIC INGROUND SENSOR SAFETY LOOP
- 3) 3 Each SHADOW LOOP
- 4) 1 Each REQUEST TO EXIT LOOP, MAGNETIC INGROUND SENSOR
- 5) REMOTE RADIO RECEIVER
- * UP TO 50 FOOT RADIUS RADIO COVERAGE WITH ANTENNA
- 6) PROXIMITY READER, RUGGED WEATHER RESISTANT & GASKET
- 7) AM3PLUS . 4 PORTAL ACCESS CONTROLLER
- 8) AM-MIO INTERFACE EXPANSION RELAY BOARD
- 9) 300 Each SINGLE BUTTON REMOTE CONTROL BLOCK CODED FOR ADDITIONAL SECURITY

EXCEPTION(S): PERMIT FEES ADDITIONAL AT COST

* ENGINEERING IF REQUIRED ADDITIONAL \$350.00

ATTACHMENT(S): Est 1668 from GATE MASTERS 4220.pdf

VENDOR 2:

LINE ITEM PRICE: \$ 18,340.00

NOTES:everything in line item one scope of work is included remove and replace with new. our price is good for 30 days from 7-12-12

EXCEPTION(S): does not include plans and permits

VENDOR 3:

LINE ITEM PRICE: \$ 13,320.00

NOTES:Existing conduit and wiring between gates to be replaced in order to obtain a continuous unbroken connection between equipment for a more reliable installation. Please see attachment of proposed equipment to be installed. 50% Deposit is required to start project. Balance due upon completion.

EXCEPTION(S): Permit cost as it will be determined by building department.

Engineering fees (if applicable)

ATTACHMENT(S): MegaArm.pdf

LINE ITEM #2: Integrate Existing Telephone entry panel.

Access / Telephone entry:

The remote access device is working and does not need to be replaced at this time. Below is the work needed to update the telephone entry for proper integration to the gate access system.

- 1. Coordinate with Comcast installation of the broadband and provide connection to telephone entry.
- 2. Reconfigure the telephone entry hardware with the proper modules to connect to Comcast broadband.
- 3. Provide and install antenna (Model EXA-1000 or better) for remotes. Antenna shall be mounted at a height of not less 7' above grade. All antenna wiring shall be fully protected. Integration of antenna must be tested for function and range.

Workstation computer software to update telephone entry system at the Associa office:

- 1. Install Telephone entry software at the Associa office.
- 2. Rebuild data base from provided owners list.
- 3. Download new remotes (clickers). Assign clickers to residents and build a data base that will provide an audit trail for the association
- 4. Provide training for data base maintenance at the Associa office. This includes the following.
- a. Adding and deleting Gate Remotes.
- b. Adding and deleting residents.
- c. How to conduct an audit.

Attachment for Line Item 2:None

VENDOR 1:

LINE ITEM PRICE: \$ 0.00

NOTES: NONE

EXCEPTION(S): ALL ELECTRICAL & LOW VOLTAGE SHIELDED COMMUNICATION / SHIELDED

CAT-5 WIRE SUPPLIED TO UNITS BY OTHERS , CONNECTION TO UNITS BY

GATE MASTERS.

VENDOR 2:

LINE ITEM PRICE: \$ 6,650.00

NOTES: everything is included with eceptions noted in exceptions

price is good for 30 days from 7-12-12

EXCEPTION(S): leave existing tele-entry we are not including the comcast broad band interface not providing connections from tele entry or camera to the interface no cable included from camera to the interface no plans or permits included

VENDOR 3:

LINE ITEM PRICE: \$ 4,974.00

NOTES:IMPORTANT: Our proposal INCLUDES replacing the telephone unit, as integrating the old unit would cost approximately the same as providing a NEW unit. With the new unit we can also warranty the full system.

- To provide and install one tec-1 with lighted hood. 56k modem, 2 line display visible in direct sunlight, and 500 code/500 phone capacity. Also passport receiver by Chanberlain for res gate. Please see attached specs.
- Passport remotes can be purchased for \$26.50 each with a minimum order of 10.
- 50% deposit required to start project. Balance due upon completion
- ** Prices shown are valid through Sep. 2012.

EXCEPTION(S): Permit cost as it will determined by building department

Engineering fees (if applicable)

Passport remotes can be purchased for \$26.50 ea with a minimum order of 10.

ATTACHMENT(S): TEC-101 spec.pdf

All other items, charges & fees not itemized above

VENDOR 1:	\$ 0.00
VENDOR 2:	\$ 0.00
VENDOR 3:	\$ 0.00

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

VENDOR 1:

Occupational License:

LICENSE-PB-GARAGEDOOR-BUS.TAX.pdf,LICENSE-PB-GARAGEDOOR-BUS.TAX-1.pdf,LICENSE-BROWARD-GATES-BUS.TAX.pdf,LICENSE-BROWARD-LV-BUS.TAX.pdf,LICENSE-BROWARD-LV-BUS.TAX.pdf

Professional License:

LICENSE-PB-GARGAGEDOOR-COMP.pdf,LICENSE-PB-GATES-COMP.pdf,LICENSE-BROWARD-GATES-COMP.pdf,

LICENSE-BROWARD-GARAGE-COMP.pdf,LICENSE-STATE-ET.pdf General Liability Insurance: 2012-2013-GEN-WORK-INSURCERT.pdf Workers Comp Insurance: 2012-2013-GEN-WORK-INSURCERT.pdf

W-9: W-9-2012.pdf WARRANTY-INFO: No Files Warranty: Mfr. Warranty on Parts

NOTES:NONE

EXCEPTION(S):None

VENDOR 2:

Occupational License: BrowardOccTax.pdf

Professional License: CertElectContractor-Atech.pdf General Liability Insurance: GL-Atech.pdf Workers Comp Insurance: WC-Atech-2012.pdf

W-9: W9-Atech.pdf WARRANTY-INFO: No Files

Warranty: one year on all new parts and labor excludes storm related damages vandalism misuse insect or rodent infestation

NOTES:NONE

EXCEPTION(S):None

VENDOR 3:

Occupational License: TSI-PBC_COUNTY-LIC.pdf Professional License: TSI-STATE-LIC.pdf

General Liability Insurance: GL-WC_INSURANCE-CERT-2012.pdf Workers Comp Insurance: GL-WC_INSURANCE-CERT-2012.pdf

W-9: W9-CAMASSIST.pdf WARRANTY-INFO: No Files

Warranty: One year warranty on parts and labor is included, except accidental damages, vandalism, lightening, flood, fire, wind, electrical surge, insects, small creatures, or any damages caused by act of god.

NOTES:NONE

EXCEPTION(S):None