



## PROPOSAL REPORT COVER PAGE



Casey Rockerman  
Palm Beach Restaurant Partners LLC  
RFP#: 257218  
RFP Title: Unarmed Guard, Evenings  
PDQ West Palm Beach

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.



**Palm Beach Restaurant Partners LLC**  
777 SOUTH FLAGLER DRIVE, SUITE 1801  
WEST PALM BEACH, Florida 33401  
P: (561) 543-1344

**Unarmed Guard, Evenings**  
**PDQ West Palm Beach | RFP #257218**

Industry Solicited: **Security Systems: Products & Services**  
Service Location: **Site**

Closed On: **05-03-2013**  
Proposals Submitted: **2**  
Alt.Proposals Submitted: **0**

High Bid: **\$34,881.00**  
Low Bid : **\$21,112.00**  
Average Bid : **\$27,996.80**

DESCRIPTION	VENDOR 1	VENDOR 2
Company Logo:		
Company Name:	Alfa Security Services	Motivated Guard Service, Inc.
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 4 Out of 5	 4 Out of 5
Vendor Address:	2225 North Commerce Parkway Suite 8, Weston, Florida 33326	2100 N. Dixie Hwy. , Lake Worth, Florida 33460
Contact Name:	Zeev Fragachan	Anna Marie Suhar
Office Number:	(954) 638-2647	(561) 533-3955
Alt.Number:	(954) 605-5484	(866) 533-3955
Mobile Number:	N/A	(561) 644-5565
Email Address:	zeevfragachan@ alfasecurityservices.com	asuhar@bellsouth.net
Business Established:	2006	2002
General Liability:	<b>\$2,000,000</b>	<b>\$5,000,000</b>
Workers Comp. Policy?	<b>No</b>	<b>Yes</b>
In-House Vendor? (Vendor affiliated with management company)	No	No
TOTAL AMOUNT PROPOSED:	<b>\$34,881.60</b>	<b>\$21,112.00</b>
Alternate Proposal?	<b>No</b>	<b>No</b>

**LINE ITEM #1: Unarmed Guard, Evenings.**

Security guard needed seven days a week from 8 PM - midnight. Uniformed, unarmed.

Single location, no patrol.

We need to have service start on Sunday, May 5 if possible.

Please provide an annual service total in your quote. You may refer to hourly or other charge breakdowns in your Proposal.

File(s) Provided to Vendors: None

**Alfa Security Services:****LINE ITEM PRICE: \$ 34,881.60****NOTES:**

Please note our minimum charge is for 5 hours, so we are quoting such per day.

**Palm Beach Restaurant Partners LLC**

777 SOUTH FLAGLER DRIVE, SUITE 1801  
WEST PALM BEACH, Florida, 33409

**N : 070052R- PBRP-05-02-13**

Item	Description	Qt	Unit Price
01	Unarmed Security Officer/ Patrol PDQ (35 hour per week one guard per shift)	35	18.00/hr each

<b>Sub Total</b>	<b>630.00</b>
<b>Sales Tax. 6%</b>	<b>40.80</b>
<b>Total.</b>	<b>670.80</b>

**WEEKLY ESTIMATE**

\*Rates do not include holiday overtime.

Total yearly billing approximately: \$34,881.60 including taxes.

**EXCEPTION(S): NONE**

**Motivated Guard Service, Inc. :****LINE ITEM PRICE: \$ 21,112.00**

**NOTES:**

Officer Classification Hours per Week Bill Rate

Security Officers 26.00 \$14.50

The following are considered standard holidays and are observed at premium rates:

New Years Day Memorial Day

Independence Day Labor Day

Thanksgiving Day Christmas Day

Proposal Page attached.

**EXCEPTION(S): NONE**

## GENERAL NOTES & WARRANTY:

### Alfa Security Services:

**GENERAL NOTES:****WARRANTY:**

N/A

**ATTACHMENT(S):** No Files

### Motivated Guard Service, Inc. :

**GENERAL NOTES:**

A brief description of our service is attached for your review.

**WARRANTY:**

Our business is to provide a quality service at an affordable price, however, we do not offer a warranty on security guard services. References are available upon request.

**ATTACHMENT(S):** No Files

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**Alfa Security Services:**

General Liability Insurance: [Alfa\\_COI\\_Exp5-4-13.pdf](#)  
W-9: [Alfa\\_W9.pdf](#)

**Motivated Guard Service, Inc. :**

Occupational License: [MISI\\_County\\_Lic2013.pdf](#), [MGSI\\_County\\_Lic2013.pdf](#)  
Professional License: [MGSI\\_State\\_License\\_2014.jpg](#), [MISI\\_State\\_License\\_2015.jpg](#)  
General Liability Insurance: [COI\\_2013.pdf](#), [COI\\_2013.pdf](#)  
Workers Comp Insurance: [COI\\_2013.pdf](#)  
W-9: [MGSI\\_W-9.jpg](#)