



!Demonstration Manager Account

10000 Manager Way Miramar, Florida 33025 **P**: (954) 954-3514

## PROPOSAL REPORT FOR:

Property Association Name 12345 Main Street Court Eureka, CA 95503

## **Summary Details For RFP No.157076:**

Reference Name: Landscape 2013 Industry Solicited: Landscape Maintenance RFP Close Date & Time: 02-02-2012 12:00

Location where work is to be performed: All Lawn and Planting Areas

Common areas, Parking Lot, Recreation Center

Projected Contract Term: 2 years

## **Proposal Overview Details:**

Proposals Submitted: 4 Alt.Proposals Submitted: 0 High Bid: \$110,000.00 Low Bid: \$70,000.00 Average Bid: \$95,000.00

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
S LANDSCAPE DREAMS	THE TREE COMPANY RESIDENTIAL	FLOWERBED DESIGN	Zamia LANDECAPINO
Landscape Dreams	The Tree Company	Flowerbed Design	Zamia Landscaping, LLC.
Vendor Apple Rating:	Vendor Apple Rating:	Vendor Apple Rating:	Vendor Apple Rating:
71 S.W. First Ave., Ferndale, California 95536	8695 Via Reale - Suite 209, Eureka, California 95501	780 SW 10th Court, Arcata, California 95521	7751 S.W 7th Court, Ridgewood, California 95503
In-House Vendor? No	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (786) 305-8865	Company Phone: (305) 564-0013	Company Phone: (707) 345-1290	Company Phone: (954) 413-7390
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (561) 101-8911	Alt.Phone: (561) 567-8900	Alt.Phone: (954) 871-8834
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1981	Year Business Established: 2002	Year Business Established: 2010	Year Business Established: 1998
Contact: Pedro Lopez	Contact: Jeff Franco	Contact: Andrew Margolin	Contact: Karen Wolves
E-mail: jg13@camassistant.com	E-mail: jg12@camassistant.com	E-mail: jg11@camassistant.com	E-mail: jg14@camassistant.com
Mobile Phone: () -	Mobile Phone: (786) 230-4390	Mobile Phone: (305) 234-1290	Mobile Phone: (954) 340-8732
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$70,000.00 <b>*</b>	\$100,000.01	\$100,000.00	\$110,000.00
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
No	No	No	No
Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A	Alt.Price: N/A

<sup>\*</sup>Designates exception for 1 or more line items. Please see vendor notes for details.

#### **RFP TASKS REQUESTED**

**LINE ITEM #1:** Mowing. Frequency: 36 time(s) per year

Moving Type: Mulching blades

Weed Eating/String Trimmer (included w/ mowing)

Blowing

Litter Removal

#### **Attachment for Line Item 1:None**

VENDOR 1: LINE ITEM PRICE: \$ 50,000.00

**NOTES:**Mow as needed.

**EXCEPTION(S):** Weather may delay or elimate some scheduled items. There will be no credit for weather or holiday delays. For most holidays, we will "catch up" the nearest weekend.

VENDOR 2: LINE ITEM PRICE: \$ 60,000.00

NOTES: Mowing and trim as needed, adjusted seasonally.

**EXCEPTION(S):** NONE

VENDOR 3: LINE ITEM PRICE: \$ 60,000.00

**NOTES:**Up to 36 times, as needed.

**EXCEPTION(S):** NONE

VENDOR 4: LINE ITEM PRICE: \$ 60,000.00

**NOTES:**We will provide up to 36 "golf quality" mowings per year.

**EXCEPTION(S):** NONE

LINE ITEM #2: Weed Control.

Chemical

Frequency: 2time(s) per year

**Attachment for Line Item 2:None** 

VENDOR 1: LINE ITEM PRICE: \$ 7,000.00

**NOTES:**With lawn feed. **EXCEPTION(S):** NONE

VENDOR 2: LINE ITEM PRICE: \$ 5,000.00

**NOTES:**Start of Spring and Summer

**EXCEPTION(S): NONE** 

VENDOR 3: LINE ITEM PRICE: \$ 9,000.00

NOTES:Part of "weed and feed" for lawn areas.

**EXCEPTION(S): NONE** 

VENDOR 4: LINE ITEM PRICE: \$ 10,000.00

NOTES: Weed control via weed and feed, local sprayings, and pull where other plant damage may occur.

**EXCEPTION(S): NONE** 

## LINE ITEM #3: Hard Edge Trimming (Edging).

Include with Mowing

#### **Attachment for Line Item 3:None**

VENDOR 1: LINE ITEM PRICE: \$ 0.01

NOTES:Included. EXCEPTION(S): NONE

VENDOR 2: LINE ITEM PRICE: \$ 0.01

NOTES:Included EXCEPTION(S): NONE

VENDOR 3: LINE ITEM PRICE: \$ 6,000.00

**NOTES:**Up to 36 times with Mow Schedule.

EXCEPTION(S): NONE

VENDOR 4: LINE ITEM PRICE: \$ 1,000.00

NOTES: "Razor Edge" trim with each mow.

**EXCEPTION(S):** NONE

LINE ITEM #4: Fertilization.

Frequency: 2 time(s) per year

**Shade Trees** 

Flowering Trees

Shrubs / ground cover

Grass

Require Vendor to specify frequency and fertilization type for each of the checked plant types.

**Attachment for Line Item 4:None** 

VENDOR 1: LINE ITEM PRICE: \$ 2,999.99

NOTES: Weed&Feed and general purpose fertilizer as needed.

**EXCEPTION(S):** NONE

VENDOR 2: LINE ITEM PRICE: \$ 15,000.00

**NOTES:**We use a proprietary fertilizer blend as appropriate for respective plants.

**EXCEPTION(S):** NONE

VENDOR 3: LINE ITEM PRICE: \$ 5,000.00

NOTES: Miracle Grow or equiv.

**EXCEPTION(S):** NONE

VENDOR 4: LINE ITEM PRICE: \$ 9,000.00

NOTES:Lawns will receive "Weed and Feed" treatments, Other areas will recieve appropriate granular or liquid fertilizers.

**EXCEPTION(S): NONE** 

# LINE ITEM #5: Tree Trimming.

Sucker removal

#### **Attachment for Line Item 5:None**

VENDOR 1: LINE ITEM PRICE: \$ 5,000.00

NOTES: Thin and trim as needed.

**EXCEPTION(S): NONE** 

VENDOR 2: LINE ITEM PRICE: \$ 10,000.00

NOTES: We will also provide thinning and shaping as needed.

**EXCEPTION(S): NONE** 

VENDOR 3: LINE ITEM PRICE: \$ 15,000.00

**NOTES:**Trimming to shape as needed.

**EXCEPTION(S):** NONE

VENDOR 4: LINE ITEM PRICE: \$ 20,000.00

**NOTES:**Thinning and shaping as needed. Pruning supervised by registered Arborist.

**EXCEPTION(S):** NONE

**LINE ITEM #6:** Mulching. Frequency: 1 time(s) per year

Thickness of Mulch: 3 (inches)

## **Attachment for Line Item 6:None**

VENDOR 1: LINE ITEM PRICE: \$ 5,000.00

**NOTES:**Red mulch.

**EXCEPTION(S):** Premium mulch or bark at additional cost.

VENDOR 2: LINE ITEM PRICE: \$ 10,000.00

**NOTES:**Will use red mulch. Natural or redwood mulch at additional charge.

**EXCEPTION(S): NONE** 

VENDOR 3: LINE ITEM PRICE: \$ 5,000.00

**NOTES:**Natural Mulch will be used.

EXCEPTION(S): NONE

VENDOR 4: LINE ITEM PRICE: \$ 10,000.00

**NOTES:**Natural mulch as specified.

**EXCEPTION(S): NONE** 

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

## **VENDOR 1:**

#### **GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):** 

None

#### **VENDOR 2:**

#### **GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):** 

None

## **VENDOR 3:**

#### **GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):** 

None

## **VENDOR 4:**

## **GENERAL NOTES:**

NONE

#### **GENERAL EXCEPTION(S):**

None

#### Licensed

Occupational

#### Insured

Worker's Comp General Liability

Minimum Liability Insurance Amount Required:\$

## **VENDOR 1:**

Occupational License: buslic\_sf.pdf

 $Professional\ License:\ C35180C1GeneralContractLicensePrepCer.pdf$ 

General Liability Insurance: ACORD.pdf Workers Comp Insurance: ACORD.-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf WARRANTY-INFO: No Files

Warranty: Work quality guaranteed.

### **VENDOR 2:**

Occupational License: <a href="busic\_sf.pdf">busic\_sf.pdf</a>

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf WARRANTY-INFO: No Files

Warranty: We guarantee the quality of our work.

## **VENDOR 3:**

Occupational License: buslic sf.pdf

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf Workers Comp Insurance: ACORD.-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf WARRANTY-INFO: No Files Warranty: Will correct any deficiencies as reported.

## VENDOR 4:

Occupational License: <a href="mailto:busilic\_sf.pdf">busilic\_sf.pdf</a>
Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf WARRANTY-INFO: No Files

Warranty: Satisfaction guaranteed. Call for any questions or deficiency and problem will be corrected within 2 business days.