



PROPOSAL REPORT COVER PAGE



Jovany Santos
Affinity Management Services

RFP#: 219128

RFP Title: Pest Control 2013
Creek_Club_3

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

PROPOSAL REPORT FOR:

Creek Club 3
8040 Tatum Water Way Dr.
Miami Beach, FL 33141

Summary Details For RFP No.219128:

Reference Name: Pest Control 2013
Industry Solicited: Pest & Animal Control
RFP Close Date & Time: 12-07-2012 12:00
Location where work is to be performed: Common areas

Projected Contract Term: Annual

Proposal Overview Details:

Proposals Submitted: **2**
Alt.Proposals Submitted: **0**
High Bid: **\$2,095.00**
Low Bid: **\$1,800.00**
Average Bid: **\$1,947.50**

VENDOR 1	VENDOR 2
	
All County Environmental Services, Inc.	Lawn Logic, LLC
Vendor Apple Rating: 	Vendor Apple Rating: 
4801 Hollywood Blvd, Hollywood, Florida 33021	4651 SW 51 Street, Suite 806, Davie, Florida 33314
In-House Vendor? No	In-House Vendor? No
Company Phone: (754) 263-3464	Company Phone: (954) 242-8815
Extension: 0	Extension: 0
Alt.Phone: (954) 479-7506	Alt.Phone: (954) 916-9566
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2011	Year Business Established: 1999
Contact: Nik Theodoropoulos (or Paul)	Contact: Charles Infantino
allcountyenvironmentalservices@gmail.com	charles@lawn-logic.com
Mobile Phone: (954) 478-8474	Mobile Phone: (954) 242-8815
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$1,800.00*	\$2,095.00*
Alternate Proposal Provided?	Alternate Proposal Provided?
No	No
Alt.Price: N/A	Alt.Price: N/A

*Designates exception for 1 or more line items. Please see vendor notes for details.

LINE ITEM #1: Pest Control 2013 .

The Board is seeking proposals for a new annual pest control agreement for 2013.

Please provide a proposal and plan for appropriate elimination and control of:

- 1) Nuisance Pests
- 2) Destructive Pests

Attachment for Line Item 1:None**VENDOR 1:****LINE ITEM PRICE: \$ 1,800.00****NOTES:**November 12, 2012

Affinity Management Services
8040 Tatum Water Way Drive
Miami Beach, Florida 33141

Attn: Jovany Santos

Thank you for giving All County Environmental Services (A.C.E.S.) the opportunity to meet your needs for the 8040 Tatum Water Way Drive, Miami Beach. We are committed to offering exceptional service to our clients, unmatched by any in our industry. As a company, A.C.E.S. has a combined experience of over 40 years, specializing in numerous areas of expertise, such as: pest control, mosquito and rodent control, lawn and ornamental spray, landscaping, fertilization and weed control, deep root injection, whitefly treatment, WDO/termites, and much more.

The quality of service we offer is exemplified by the work ethic, motivation and dedication shown by all our employees and technicians. Each one of our clients is given special attention targeted to meet their individual needs. Our goal is to create a relationship with you that will last for years to come, through trust and reliability at the heart of our services.

In this proposal, we will outline the areas of concern and will also present the proposed plan of action for your property, while keeping in mind certain budget constraints. Should you have any questions, please feel free to contact us either by phone at 754-263-3464 or by email: nomorepests@yahoo.com We look forward to surpassing your expectations.

Regards,
Nick Theodoropoulos
All County Environmental Services, Inc.

November 12, 2012

8040 Tatum Water Way Drive
Miami Beach, Florida 33141

Pest Control Service & Rodent Control

The scope of this service will comprise a combination of general pest control service on the exterior perimeter of the building & rodent control.

1. Spray the perimeter of the building monthly.
2. Place 15 Rodent Boxes & Re-bait Boxes monthly.
3. No charge on any call backs.

Fee for this service: \$1800.00* for entire year.

*Plus 6% Florida sales tax.

Terms: If legal action is required to collect sums due under this agreement, the non-prevailing party agrees to pay all costs of collection and court fees, including reasonable attorney's fees. Any unpaid amount older than 45 days past the invoice date shall be assessed finance charges of 1.5% per month or 18.0% per annum.

Acceptance of Proposal: The above price, specification and conditions are satisfactory and are hereby accepted. A.C.E.S. is authorized to do the work as specified.

Client Name (Please Print) Client Signature Date

A.C.E.S Representative Date

EXCEPTION(S): None.

ATTACHMENT(S): [Camassistant_8040_Tatum_Water_Way_Drive,_Miami_Beach_11-12-2012.docx](#)

VENDOR 2:

LINE ITEM PRICE: \$ 1,920.00

NOTES:Lawn Logic will provide monthly Integrated Pest Management Pest Control. Every month the outside perimeter of the building will be treated with baits, gels, and liquid insecticide to form a protective barrier around the building to keep pest activity on the outside of the building. Each window, door, and any other access point fo insects on the ground floor will be specifically inspected, cobwebs will be removed, and treated with a repellant for long term effectiveness. Additionally, common area bathrooms, eating facilities, gathering or social rooms, will also be inspected for any infestation. Rodent bait stations will be discretely placed around the perimeter of the building and checked and re-baited on each visit.

EXCEPTION(S): You will have an initial one time purchase of 10 rodent bait stations. One time purchase of 175.00, shown below in "Additional Items"

ATTACHMENT(S): [PL_License.pdf](#)

All other items, charges & fees not itemized above

VENDOR 1:

\$ 0.00

VENDOR 2:

\$ 175.00

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

VENDOR 1:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

VENDOR 2:

GENERAL NOTES:

NONE

GENERAL EXCEPTION(S):

None

Licensed

Professional
Occupational

Insured

Worker's Comp
Worker's Comp. Exemptions NOT Accepted
General Liability
Minimum Liability Insurance Amount Required:\$
Property Association MUST Be Listed As An "Additional Insured"

VENDOR 1:

Occupational License: [If_Awarded_and_if_Required_by_Jurisdiction.pdf](#)
Professional License: [Licensed_Pest_Control_Company_Detail2013.pdf](#)
General Liability Insurance: [ACE_GL-COI_Exp8-15-13.pdf](#)
Workers Comp Insurance: [WORKERS_COMP_CERTIFICATE_OF_INSURANCE-1.pdf](#)
W-9: [W9-FORM.pdf](#)
WARRANTY-INFO: No Files
Warranty: No Charge on call backs.

VENDOR 2:

Occupational License: [LL_License_2012-13.pdf](#)
Professional License: [JB179525_Exp2-28-13.pdf](#), [Arborist.pdf](#)
General Liability Insurance: [Lawn_Logic_4_Policies-2012.pdf](#)
Workers Comp Insurance: [Camassist_2.pdf](#)
W-9: [LL_W9_2012.pdf](#)
WARRANTY-INFO: No Files
Warranty: In between monthly services if there is an issue we will return and re-treat at no charge.