





**Maxwell Co Pte** 239 , Voltaire Street San Diego, California 92105 **P**: (111)111-1111

## PROPOSAL REPORT FOR:

Sandiego Properties Voltaire St San Diego, Ca 92105

## Summary Details For RFP No.289956:

Reference Name: SPYKAR 30th Sep @ 12:12 Industry Solicited: Landscape Architect RFP Close Date & Time: 09-30-2011 12:00PM

Location where work is to be performed: Common areas

Gate/Guard House,Club House,Pool,Parking Lot,Recreation Center,Mobile Patrol

Projected Contract Term: Annual

## **Proposal Overview Details:**

Proposals Submitted: **5** Alt.Proposals Submitted: 2 High Bid: **\$7,500.00** Low Bid: **\$4,000.00** Average Bid: **\$4,810.60** 

VENDOR 1	VENDOR 2	VENDOR 3
GSK Realty Ptte	VXI International Pte	Alistaires Clairs Associates, Pvt Ltd's
ððððð	00666	ččččč
234 Voltaire Entire St, san diego, California 92105	234, Alden Ave, San Diego, California 92107	234 Boulevard St, San diego, California 92105
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (858) 999-9999	Company Phone: (987) 654-5646	Company Phone: (456) 987-9888
Extension: 101	Extension: 101	Extension: 101
Alt.Phone: (654) 987-9857	Alt.Phone: (654) 987-4564	Alt.Phone: (654) 987-1212
Alt.Extension: 0	Alt.Extension: 56	Alt.Extension: 102
Year Business Established: 1985	Year Business Established: 1985	Year Business Established: 1985
Contact: Ricky Steve	Contact: Maria John	Contact: Alistairs Clares
rize.test@gmail.com	vipin3485@gmail.com	vendor.rize@gmail.com
Mobile Phone: (858) 969-1111	Mobile Phone: (654) 987-4564	Mobile Phone: () -
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED
\$4,250.00 <b>*</b>	\$4,300.00 *	\$4,000.00 *
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
Yes	No	Yes
Alt.Price: \$7,500.00	Alt.Price: N/A	Alt.Price: \$4,003.00

<sup>\*</sup> Designates exception for 1 or more line items. Please see vendor notes for details.





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## LINE ITEM #1: test 1

### Attachment #1:

### **VENDOR 1 NOTES:**

### NOTES:

\* A customer focused definition is given by Hines (2004:p76) "Supply chain strategies require a total systems view of the linkages in the chain that work together efficiently to create customer satisfaction at the end point of delivery to the consumer. As a consequence costs must be lowered throughout the chain by driving out unnecessary costs and focusing attention on adding value. Throughout efficiency must be increased, bottlenecks removed and performance measurement must focus on total systems efficiency and equitable reward distribution to those in the supply chain adding value. The supply chain system must be responsive to customer requirements."[4]

## **EXCEPTION(S):**

\* According to the Council of Supply Chain Management Professionals (CSCMP), supply chain management encompasses the planning and management of all activities involved in sourcing, procurement, conversion, and logistics management. It also includes the crucial components of coordination and collaboration with channel partners, which can be suppliers, intermediaries, third-party service providers, and customers. In essence, supply chain management integrates supply and demand management within and across companies. More recently, the loosely coupled, self-organizing network of businesses that cooperate to provide product and service offerings has been called the Extended Enterprise.

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#### ATTACHMENT(S):

PNG\_Britney\_OIDIA\_100KB.png

## LINE ITEM PRICE :

\$ 2,000.00

## **VENDOR 2 NOTES:**

## NOTES:

Organizations increasingly find that they must rely on effective supply chains, or networks, to compete in the global market and networked economy.[7] In Peter Drucker's (1998) new management paradigms, this concept of business relationships extends beyond traditional enterprise boundaries and seeks to organize entire business processes throughout a value chain of multiple companies.

## EXCEPTION(S):

During the past decades, globalization, outsourcing and information technology have enabled many organizations, such as Dell and Hewlett Packard, to successfully operate solid collaborative supply networks in which each specialized business partner focuses on only a few key strategic activities (Scott, 1993). This inter-organizational supply network can be acknowledged as a new form of organization. However, with the complicated interactions among the players, the network structure fits neither "market" nor "hierarchy" categories (Powell, 1990). It is not clear what kind of performance impacts different supply network structures could have on firms, and little is known about the coordination conditions and trade-offs that may exist among the players. From a systems perspective, a complex network structure can be decomposed into individual component firms (Zhang and Dilts, 2004). Traditionally, companies in a supply network concentrate on the inputs and outputs of the processes, with little concern for the internal management working of other individual players. Therefore, the choice of an internal management control structure is known to impact local firm performance (Mintzberg, 1979).

## **VENDOR 3 NOTES:**

## NOTES:

Purchase Requisition or Purchase Request is a precise document generated by an internal organization or external to notify the purchasing department of items it needs to order, their quantity, and the time frame that will be given in the future. It may also contain the authorization to proceed with the purchase. It is also called Purchase Order Request.

## **EXCEPTION(S):**

As part of an organization's internal financial controls, the accounting department may institute a purchase requisition process to help manage requests for purchases. Requests for the creation of purchase of goods and services are documented and routed for approval within the organization and then delivered to the accounting group.

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## ATTACHMENT(S):

JPEG\_In\_the\_Zone\_10KB.jpg

### LINE ITEM PRICE:

\$ 1,001.00

## LINE ITEM #2: test 2

#### Attachment #2:

## **VENDOR 1 NOTES:**

#### NOTES:

A supply chain, as opposed to supply chain management, is a set of organizations directly linked by one or more of the upstream and downstream flows of products, services, finances, and information from a source to a customer. Managing a supply chain is 'supply chain management' (Mentzer et al., 2001).[3]

#### FXCEPTION(S)

The above activities must be well coordinated in order to achieve the lowest total logistics cost. Trade-offs may increase the total cost if only one of the activities is optimized. For example, full truckload (FTL) rates are more economical on a cost per pallet basis than less than truckload (LTL) shipments. If, however, a full truckload of a product is ordered to reduce transportation costs, there will be an increase in inventory holding costs which may increase total logistics costs. It is therefore imperative to take a systems approach when planning logistical activities. These trade-offs are key to developing the most efficient and effective Logistics and SCM strategy.

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#### ATTACHMENT(S):

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#### LINE ITEM PRICE:

\$ 2,000.00

## **VENDOR 2 NOTES:**

#### NOTES:

In the 21st century, changes in the business environment have contributed to the development of supply chain networks. First, as an outcome of globalization and the proliferation of multinational companies, joint ventures, strategic alliances and business partnerships, significant success factors were identified, complementing the earlier "Just-In-Time", "Lean Manufacturing" and "Agile Manufacturing" practices.[8] Second, technological changes, particularly the dramatic fall in information communication costs, which are a significant component of transaction costs, have led to changes in coordination among the members of the supply chain network (Coase, 1998).

## EXCEPTION(S):

Many researchers have recognized these kinds of supply network structures as a new organization form, using terms such as "Keiretsu", "Extended Enterprise", "Virtual Corporation", "Global Production Network", and "Next Generation Manufacturing System".[9] In general, such a structure can be defined as "a group of semi-independent organizations, each with their capabilities, which collaborate in ever-changing constellations to serve one or more markets in order to achieve some business goal specific to that collaboration" (Akkermans, 2001).

## **VENDOR 3 NOTES:**

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A purchase requisition is a request sent to the purchasing department to procure goods or services. It is originated and approved by the department requiring the goods or services. Typically, it contains a description and quantity of the goods or services to be purchased, preferred make, a required delivery date, account number and the amount of money that the purchasing department is authorized to spend for the goods or services. Often, the names of suggested supply sources are also included.

## **EXCEPTION(S):**

A purchase requisition is owned by the originating department and should not be changed by the purchasing department without obtaining approval from the originating department. This important distinction (e.g. essential control) is not clearly defined in some of the more popular integrated procurement software systems on the market today.

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# SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### Insured

General Liability

Minimum Liability Insurance Amount Required:\$

## **VENDOR 1:**

PLN License: Desert.jpg GLI Insurance: JPEG\_In\_the\_Zone\_10KB.jpg

WCI Insurance: Clutch.jpg W9: baby\_bmp.bmp WARRANTY-INFO: Not Specified

## **VENDOR 2:**

PLN License: Doc\_Speci.rtf,Doc\_Speci.rtf,4\_Things\_Ur\_Mobile\_Phone\_can\_do.pdf GLI Insurance: 200px-In\_the\_Zone.jpg,LiteSpeedInstallGuide\_520.pdf W9: PNG\_Britney\_OIDIA\_100KB.png WARRANTY-INFO: PNG\_Britney\_OIDIA\_100KB.png

## **VENDOR 3:**

OLN License: Hydrangeas.jpg

PLN License: Desert.jpg,Installation.pdf GLI Insurance: JPEG\_abstract\_1MB.jpg WCI Insurance: GIF\_ghost-pattern\_35\_KB.gif W9: 4251-71114-307vo6g.jpg

WARRANTY-INFO: In some industrial (e.g. production line) environments, the purchasing department may be assigned responsibility for requesting and purchasing goods. This is especially true for raw material purchases where the purchasing department is also responsible for inventory management.









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## Alternate Proposals - See below for alternate proposals provided by vendors:

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Alistaires Clairs Associates, Pvt Ltd's	GSK Realty Ptte		
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234 Boulevard St, San diego, California 92105	234 Voltaire Entire St, san diego, California 92105		
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>		
Company Phone: (456) 987-9888	Company Phone: (858) 999-9999		
Extension: 101	Extension: 101		
Alt.Phone: (654) 987-1212	Alt.Phone: (654) 987-9857		
Alt.Extension: 102	Alt.Extension: 0		
Year Business Established: 1985	Year Business Established: 1985		
Contact: Alistairs Clares	Contact: Ricky Steve		
vendor.rize@gmail.com	rize.test@gmail.com		
Mobile Phone: () -	Mobile Phone: (858) 969-1111		
TOTAL AMOUNT PROPOSED	TOTAL AMOUNT PROPOSED		
\$4,003.00 *	\$7,500.00 <b>*</b>		
Alternate Proposal Provided?	Alternate Proposal Provided?		
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Product life cycle management, so that new and existing products can be optimally integrated into the supply chain and capacity management activities.

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# Cash-Flow: Arranging the payment terms and methodologies for exchanging funds across entities within the supply chain.

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**LINE ITEM PRICE:** \$ 2,000.00