



## **COMMUNITY ASSOCIATION BOARD MEMBERS**

### **WANT APPLES-TO-APPLES PROPOSALS FROM PRESCREENED VENDORS?**

### **YOUR PROPERTY MANAGER CAN GET THEM FOR YOU FOR FREE WITH**

### **CAMASSISTANT.COM. TELL YOUR MANAGER TODAY!**

#### **APPLES-TO-APPLES PROPOSALS FROM PRESCREENED VENDORS**

All vendors reply to the exact same line items, creating itemized pricing for your objective review. CAMAssistant pre screens all vendors, and requires all current license and insurance documentation to be on file.

#### **TRANSPARENT PROPOSALS**

With CAMAssistant's default sealed bidding process, proposals are not available until the close date of the RFP. CAMAssistant.com can "cc:" any or all board members the requested proposals, so everyone has access at the same time (including your property manager).

#### **VENDOR RATINGS**

Vendors who perform well on CAMAssistant have a high rating. Vendors are rated by *verified* customers on their performance and quality through surveys.

#### **OBJECTIVELY FIND OR REPLACE A VENDOR**

With 24-7-365 access to RFP creation & proposal submission, eligible vendors are eager to compete for your business.

#### **GET COMPETITIVE BIDS**

Your manager can select anywhere from 3-6 proposals for any given RFP. Some community by-laws and states (including FL) require that certain HOA or Condo jobs go through a competitive bidding process.

#### **TURN-AROUND TIME ON PROJECTS IS REDUCED**

Lengthy discussions making heads and tails of proposals can be eliminated with CAMAssistant. All vendors are required to adhere to the same scope of work, and CAMAssistant Proposal Reports provide easy-to-read itemized detail. Your manager can schedule RFP deadlines so Proposal Reports are emailed to board members prior to an association meeting, enabling everyone to easily understand proposal pricing and come to a consensus sooner.

#### **VENDORS GET MORE BANG FOR THEIR MARKETING BUCK**

Don't let vendors fool you into thinking that they don't have costs associated with client acquisition. Vendor(s) not on CAMAssistant must rely on other methods to market themselves. While CAMAssistant charges vendors a nominal referral fee once a job is awarded, it's a guaranteed return on their marketing dollars. Yellowpages and other print or online advertising sources charge vendors immediately, and offer no guarantees of getting business or even getting in front of your association.

#### **PRICING GUARANTEE**

Vendors using CAMAssistant guarantee that their pricing will be equal to or less than any written estimate submitted to the same association within the past 30 days for the same services.

