



**Demonstration Manager Account**  
 10000 Manager Way  
 Miramar, Florida 33025  
**P:** (954) 954-3514

**PROPOSAL REPORT FOR:**

Property Association Name  
 12345 Main Street Court  
 Eureka, CA 95503

**Summary Details For RFP No.157076:**

Reference Name: Landscape 2013  
 Industry Solicited: Landscape Maintenance  
 RFP Close Date & Time: 02-02-2012 12:00  
 Location where work is to be performed: All Lawn and Planting Areas  
 Common areas,Parking Lot,Recreation Center  
 Projected Contract Term: 2 years

**Proposal Overview Details:**

Proposals Submitted: **4**  
 Alt.Proposals Submitted: **0**  
 High Bid: **\$110,000.00**  
 Low Bid: **\$70,000.00**  
 Average Bid: **\$95,000.00**

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
Landscape Dreams	The Tree Company	Flowerbed Design	Zamia Landscaping, LLC.
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
71 S.W. First Ave., Ferndale, California 95536	8695 Via Reale - Suite 209, Eureka, California 95501	780 SW 10th Court, Arcata, California 95521	7751 S.W 7th Court, Ridgewood, California 95503
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (786) 305-8865	Company Phone: (305) 564-0013	Company Phone: (707) 345-1290	Company Phone: (954) 413-7390
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (561) 101-8911	Alt.Phone: (561) 567-8900	Alt.Phone: (954) 871-8834
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1981	Year Business Established: 2002	Year Business Established: 2010	Year Business Established: 1998
Contact: Pedro Lopez	Contact: Jeff Franco	Contact: Andrew Margolin	Contact: Karen Wolves
jg13@camassistant.com	jg12@camassistant.com	jg11@camassistant.com	jg14@camassistant.com
Mobile Phone: () -	Mobile Phone: (786) 230-4390	Mobile Phone: (305) 234-1290	Mobile Phone: (954) 340-8732
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$70,000.00*</b>	<b>\$100,000.01</b>	<b>\$100,000.00</b>	<b>\$110,000.00</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

## RFP TASKS REQUESTED

### LINE ITEM #1: Mowing.

Frequency: 36 time(s) per year

Mowing Type: Mulching blades

Weed Eating/String Trimmer (included w/ mowing)

Blowing

Litter Removal

### Attachment for Line Item 1:None

#### VENDOR 1:

LINE ITEM PRICE: \$ 50,000.00

**NOTES:**Mow as needed.

**EXCEPTION(S):** Weather may delay or eliminate some scheduled items. There will be no credit for weather or holiday delays. For most holidays, we will "catch up" the nearest weekend.

#### VENDOR 2:

LINE ITEM PRICE: \$ 60,000.00

**NOTES:**Mowing and trim as needed, adjusted seasonally.

**EXCEPTION(S):** NONE

#### VENDOR 3:

LINE ITEM PRICE: \$ 60,000.00

**NOTES:**Up to 36 times, as needed.

**EXCEPTION(S):** NONE

#### VENDOR 4:

LINE ITEM PRICE: \$ 60,000.00

**NOTES:**We will provide up to 36 "golf quality" mowings per year.

**EXCEPTION(S):** NONE

### LINE ITEM #2: Weed Control.

Chemical

Frequency: 2time(s) per year

### Attachment for Line Item 2:None

#### VENDOR 1:

LINE ITEM PRICE: \$ 7,000.00

**NOTES:**With lawn feed.

**EXCEPTION(S):** NONE

#### VENDOR 2:

LINE ITEM PRICE: \$ 5,000.00

**NOTES:**Start of Spring and Summer

**EXCEPTION(S):** NONE

#### VENDOR 3:

LINE ITEM PRICE: \$ 9,000.00

**NOTES:**Part of "weed and feed" for lawn areas.

**EXCEPTION(S):** NONE

#### VENDOR 4:

LINE ITEM PRICE: \$ 10,000.00

**NOTES:**Weed control via weed and feed, local sprayings, and pull where other plant damage may occur.

**EXCEPTION(S):** NONE

### LINE ITEM #3: Hard Edge Trimming (Edging).

Include with Mowing

**Attachment for Line Item 3:None****VENDOR 1:****LINE ITEM PRICE: \$ 0.01****NOTES:**Included.**EXCEPTION(S):** NONE**VENDOR 2:****LINE ITEM PRICE: \$ 0.01****NOTES:**Included**EXCEPTION(S):** NONE**VENDOR 3:****LINE ITEM PRICE: \$ 6,000.00****NOTES:**Up to 36 times with Mow Schedule.**EXCEPTION(S):** NONE**VENDOR 4:****LINE ITEM PRICE: \$ 1,000.00****NOTES:**"Razor Edge" trim with each mow.**EXCEPTION(S):** NONE**LINE ITEM #4:** Fertilization.

Frequency: 2 time(s) per year

Shade Trees

Flowering Trees

Shrubs / ground cover

Grass

Require Vendor to specify frequency and fertilization type for each of the checked plant types.

**Attachment for Line Item 4:None****VENDOR 1:****LINE ITEM PRICE: \$ 2,999.99****NOTES:**Weed&Feed and general purpose fertilizer as needed.**EXCEPTION(S):** NONE**VENDOR 2:****LINE ITEM PRICE: \$ 15,000.00****NOTES:**We use a proprietary fertilizer blend as appropriate for respective plants.**EXCEPTION(S):** NONE**VENDOR 3:****LINE ITEM PRICE: \$ 5,000.00****NOTES:**Miracle Grow or equiv.**EXCEPTION(S):** NONE**VENDOR 4:****LINE ITEM PRICE: \$ 9,000.00****NOTES:**Lawns will receive "Weed and Feed" treatments, Other areas will receive appropriate granular or liquid fertilizers.**EXCEPTION(S):** NONE**LINE ITEM #5:** Tree Trimming.

Sucker removal

**Attachment for Line Item 5:None****VENDOR 1:****LINE ITEM PRICE: \$ 5,000.00****NOTES:**Thin and trim as needed.**EXCEPTION(S):** NONE

**VENDOR 2:****LINE ITEM PRICE: \$ 10,000.00****NOTES:**We will also provide thinning and shaping as needed.**EXCEPTION(S):** NONE**VENDOR 3:****LINE ITEM PRICE: \$ 15,000.00****NOTES:**Trimming to shape as needed.**EXCEPTION(S):** NONE**VENDOR 4:****LINE ITEM PRICE: \$ 20,000.00****NOTES:**Thinning and shaping as needed. Pruning supervised by registered Arborist.**EXCEPTION(S):** NONE**LINE ITEM #6:** Mulching.

Frequency: 1 time(s) per year

Thickness of Mulch: 3 (inches)

**Attachment for Line Item 6:None****VENDOR 1:****LINE ITEM PRICE: \$ 5,000.00****NOTES:**Red mulch.**EXCEPTION(S):** Premium mulch or bark at additional cost.**VENDOR 2:****LINE ITEM PRICE: \$ 10,000.00****NOTES:**Will use red mulch. Natural or redwood mulch at additional charge.**EXCEPTION(S):** NONE**VENDOR 3:****LINE ITEM PRICE: \$ 5,000.00****NOTES:**Natural Mulch will be used.**EXCEPTION(S):** NONE**VENDOR 4:****LINE ITEM PRICE: \$ 10,000.00****NOTES:**Natural mulch as specified.**EXCEPTION(S):** NONE

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 0.00**

**VENDOR 3:**

**\$ 0.00**

**VENDOR 4:**

**\$ 0.00**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**Licensed**

Occupational

**Insured**

Worker's Comp

General Liability

Minimum Liability Insurance Amount Required:\$

**VENDOR 1:**

Occupational License: buslic\_sf.pdf

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf

Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf

WARRANTY-INFO: No Files

Warranty: Work quality guaranteed.

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 2:**

Occupational License: buslic\_sf.pdf

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf

Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf

WARRANTY-INFO: No Files

Warranty: We guarantee the quality of our work.

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 3:**

Occupational License: buslic\_sf.pdf

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf

Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf

WARRANTY-INFO: No Files

Warranty: Will correct any deficiencies as reported.

**NOTES:**NONE

**EXCEPTION(S):**None

**VENDOR 4:**

Occupational License: buslic\_sf.pdf

Professional License: C35180C1GeneralContractLicensePrepCer.pdf

General Liability Insurance: ACORD.pdf

Workers Comp Insurance: ACORD\_-\_Copy.pdf

W-9: fw9\_-\_Copy-1Pg.pdf

WARRANTY-INFO: No Files

Warranty: Satisfaction guaranteed. Call for any questions or deficiency and problem will be corrected within 2 business days.

**NOTES:**NONE

**EXCEPTION(S):**None