



## PROPOSAL REPORT COVER PAGE



Thalita Arias

**Association Services of Florida**

**RFP#: 796421**

**RFP Title:** Deck-Dock Replacement  
Regatta Pointe Miami Lakes Condominium

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**PROPOSAL REPORT FOR:**

Regatta Pointe Miami Lakes Condominium  
 14601, 14611, 14715, 14725, 14817, et al, Balgowan Road  
 Miami Lakes, FL 33016

**Summary Details For RFP No.796421:**

Reference Name: Deck-Dock Replacement  
 Industry Solicited: Dock, Marina, Seawalls  
 RFP Close Date & Time: 02-16-2013 13:00  
 Location where work is to be performed: Other

Projected Contract Term: Single Service

**Proposal Overview Details:**

Proposals Submitted: **2**  
 Alt.Proposals Submitted: **3**  
 High Bid: **\$37,911.00**  
 Low Bid: **\$150.00**  
 Average Bid: **\$28,387.00**

VENDOR 1	VENDOR 2
	
West Construction, Inc.	!CAMA Test Vendor
Vendor Apple Rating: 	Vendor Apple Rating: 
318 South Dixie Highway, Lake Worth, Florida 33460	12345 Street Road Avenue, West Palm Beach, Florida 33333
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (561) 588-2027	Company Phone: (561) 573-3773
Extension: 0	Extension: 1111
Alt.Phone: (561) 588-2027	Alt.Phone: (555) 555-1111
Alt.Extension: 26	Alt.Extension: 1111
Year Business Established: 1969	Year Business Established: 2011
Contact: Matthew West - Attn Charlie T.	Contact: !Cama Test
ctysinger@ westconstructioninc.net	support@camassistant.com
Mobile Phone: () -	Mobile Phone: (555) 555-1212; 561
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$37,911.00</b>	<b>\$150.00*</b>
Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Deck-Dock Replacement.

Replace 3 Decks/Docks at Beach and nearby lake access (Fresh Water).

UPDATE 1/30/2013: Apparently the original structures have now been removed, and may require drawings, ADA compliance, and permitting as new structures. Please advise as part of your proposal.

Areas are located behind 14611 Unit. See attached drawing for location of the 2 structures for removal/replace. The foundations are located further East on the property.

IMPORTANT: Please provide individual pricing for each structure, AND please provide TWO project proposals (Primary and Alternate using CAMassistant):

1) Provide the Primary Proposal for replacing the structures with equivalent treated or rot-resistant wood products. Please also give an indication of expected lifespan of the materials under the installed conditions.

2) Provide the Alternate Proposal for replacing the structures with lumber substitutes (Recycled Plastic/Polymer "wood substitutes" or similar). Please provide life expectancy for this solution and product warranty information.

Note: To provide an Alternate Proposal, Complete your Primary Proposal and "Submit." After confirming the submit, you will be presented the option to create an Alternate Proposal, that starts as a copy of the Primary. You may contact CAMassistant for help with this option.

**Attachments for Line Item 1:** Site\_view-Docks.jpg**West Construction, Inc.:****NOTES:**

\*See Notes at the bottom.

**EXCEPTION(S):** NONE

**!CAMA Test Vendor:****NOTES:**

ka;sklfjasl;kdf;'k';l';lasdf  
]

klajsd;flkjasdf;lkja'o;pI

(SCOPE OF WORK):

PRESCRIBED PRUNING - All non-self cleaning palms 12' and above will be trimmed to the

9 o'clock and 3 o'clock position. All trimming will be done according to the ANSI A 300

standards.

Permits to be billed separately. Price does not include tree replacement (s) required

by City/County (Permit Issuer)

Total Cost: \$3175.00

\*50% due at start, remaining 50% due upon completion. Job to be scheduled with in 2 weeks of

receiving 50% deposit.

Foreman / Supervisor: An experienced Foreman / Supervisor will be present on the site at all times during

each service. The Foreman/ Supervisor will be available to the property manager at all times for site inspections.

All landscape debris created by Cutters Edge Lawn and Maintenance

**EXCEPTION(S): (SCOPE OF WORK):**

PRESCRIBED PRUNING - All non-self cleaning palms 12' and above will be trimmed to the 9 o'clock and 3 o'clock position. All trimming will be done according to the ANSI "A" 300 standards.

Permits to be billed separately. Price does not include tree replacement (s) required by City/County (Permit Issuer)

Total Cost: \$3175.00

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**LINE ITEM #2:** Beach Deck/Dock.

This is the structure at the lower-left of the attached overhead view.

1) Replace dock and decking, Board wishes to retain the existing pickets and the existing hand rails. See attached photo and additional views with "Additional Documents" below.

2) Please provide best recommendations for looks and durability of replacement materials: Pressure treated wood materials as Primary Proposal and wood alternatives for Alternate Proposal. It is important that the solution provided be a "best balance" between economical and durable.

3) You may provide secondary recommendations/options by using "Alternate Proposal" after submitting your initial proposal.

NOTE: After Review & Submit of your primary proposal, select "Yes" to create Alternate. This will create a duplicate of your Primary Proposal, which you can then edit. Call CAMassistant support for assistance if needed.

**Attachments for Line Item 2: IMAGE\_978.jpg**

**West Construction, Inc.:**

**LINE ITEM PRICE:** \$ 18,227.00

**NOTES:**

\*See Notes at the bottom.

**EXCEPTION(S): NONE**

**ICAMA Test Vendor:**

**LINE ITEM PRICE:** \$ 50.00

**NOTES:**

(SCOPE OF WORK):

PRESCRIBED PRUNING - All non-self cleaning palms 12' and above will be trimmed to the 9 o'clock and 3 o'clock position. All trimming will be done according to the ANSI A 300 standards.

Permits to be billed separately. Price does not include tree replacement (s) required by City/County (Permit Issuer)

Total Cost: \$3175.00

\*50% due at start, remaining 50% due upon completion. Job to be scheduled within 2 weeks of receiving 50% deposit.

Foreman / Supervisor: An experienced Foreman / Supervisor will be present on the site at all times during each service. The Foreman/ Supervisor will be available to the property manager at all times for site inspections.

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**EXCEPTION(S): NONE**

**LINE ITEM #3:** Small Observation Deck.

This is the structure at the end of the path in the upper-right of the attached overhead view.

1) Replace Entire Structure, including bench.

2) Please provide best recommendations for looks and durability of replacement materials: Pressure treated wood materials as Primary Proposal and wood alternatives for Alternate Proposal. It is important that the solution provided be a "best balance" between economical and durable.

3) You may provide secondary recommendations/options by using "Alternate Proposal" after submitting your initial proposal.

NOTE: After Review & Submit of your primary proposal, select "Yes" to create Alternate. This will create a duplicate of your Primary Proposal, which you can then edit. Call CAMassistant support for assistance if needed.

**Attachments for Line Item 3: IMAGE\_975.jpg**

**West Construction, Inc.:**

**LINE ITEM PRICE:** \$ 8,662.50

**NOTES:**

\*See Notes at the bottom.

**EXCEPTION(S): NONE**

**NOTES:**

(SCOPE OF WORK):

PRESCRIBED PRUNING - All non-self cleaning palms 12' and above will be trimmed to the 9 o'clock and 3 o'clock position. All trimming will be done according to the ANSI A 300 standards.

Permits to be billed separately. Price does not include tree replacement (s) required by City/County (Permit Issuer)

Total Cost: \$3175.00

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Foreman / Supervisor: An experienced Foreman / Supervisor will be present on the site at all times during each service. The Foreman/ Supervisor will be available to the property manager at all times for site inspections.

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**EXCEPTION(S):** 1/2 1/2 1/2 1/2

**LINE ITEM #4:** Observation Deck #2.

See attached photo: East of the existing decks, there is a foundation from a previously removed deck. This is to be replaced in the same style as in Line Item #3

1) New Structure to match Small Deck/Dock in Line Item #3. Include bench on East side.

2) Please provide best recommendations for looks and durability of replacement materials: Pressure treated wood materials as Primary Proposal and wood alternatives for Alternate Proposal. It is important that the solution provided be a "best balance" between economical and durable.

3) You may provide secondary recommendations/options by using "Alternate Proposal" after submitting your initial proposal.

NOTE: After Review & Submit of your primary proposal, select "Yes" to create Alternate. This will create a duplicate of your Primary Proposal, which you can then edit. Call CAMassistant support for assistance if needed.

**Attachments for Line Item 4: IMAGE\_976.jpg****NOTES:**

\*See Notes at the bottom.

**EXCEPTION(S):** NONE

**NOTES:**

(SCOPE OF WORK):

PRESCRIBED PRUNING - All non-self cleaning palms 12' and above will be trimmed to the 9 o'clock and 3 o'clock position. All trimming will be done according to the ANSI A 300 standards.

Permits to be billed separately. Price does not include tree replacement (s) required by City/County (Permit Issuer)

Total Cost: \$3175.00

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Foreman / Supervisor: An experienced Foreman / Supervisor will be present on the site at all times during each service. The Foreman/ Supervisor will be available to the property manager at all times for site inspections.

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**EXCEPTION(S):** NONE

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**West Construction, Inc.:**

**GENERAL NOTES:**

\*An allowance is included in the above prices for the items below: \$700.00 for Building Permits \$3,000.00 for Sealed Architectural Drawings

**GENERAL EXCEPTION(S):**

None

**!CAMA Test Vendor:**

**GENERAL NOTES:**

(SCOPE OF WORK):

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**GENERAL EXCEPTION(S):**

None

**Licensed**

Occupational

**Insured**

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **\$500,000.00**

Property Association MUST Be Listed As An "Additional Insured"

Management Company MUST Be Listed As An "Additional Insured"

**West Construction, Inc.:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)

Professional License:

[CGC1516626\\_Exp.08-31-14.pdf](#), [CBC057038\\_Exp.08-31-14.pdf](#), [WA\\_D\\_FL\\_Business\\_Lic\\_02-13.jpg](#), [WA\\_D\\_FL\\_Business\\_Lic\\_02-13.jpg](#)

General Liability Insurance: [WestCOI\\_Exp1-1-14.pdf](#)

Workers Comp Insurance: [WestCOI\\_Exp1-1-14.pdf](#)

W-9: [Tab\\_4\\_IRS\\_Form\\_W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: 1 year warranty

**!CAMA Test Vendor:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#), [FL-\\_moving.jpg](#), [Global\\_Warming\\_Protestors.jpg](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD\\_-\\_CopyPJF.pdf](#)

Workers Comp Insurance: [ACORD.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

WARRANTY-INFO: No Files

Warranty: (SCOPE OF WORK):

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