



## PROPOSAL REPORT COVER PAGE



Marc Rodriguez  
**Association Services of Florida**  
**RFP#: 199565**  
**RFP Title:** Building Sign  
The Roads at 21st Condominium

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**PROPOSAL REPORT FOR:**

The Roads at 21st Condominium  
 2021 SW 3rd Avenue  
 Miami, FL 33129

**Summary Details For RFP No.199565:**

Reference Name: Building Sign  
 Industry Solicited: Signage, Locksmith, & Mailbox Systems  
 RFP Close Date & Time: 01-14-2013 09:00  
 Location where work is to be performed: Other

Projected Contract Term: One time

**Proposal Overview Details:**

Proposals Submitted: **3**  
 Alt.Proposals Submitted: **3**  
 High Bid: **\$2,100.00**  
 Low Bid: **\$1,200.00**  
 Average Bid: **\$1,650.00**

VENDOR 1	VENDOR 2
	
Arpin & sons	Expose Yourself
Vendor Apple Rating: 	Vendor Apple Rating: 
4920 N Dixie Hwy , Oakland Park, Florida 33334	6033 NW 31st Avenue, Fort Lauderdale, Florida 33309
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (954) 772-8345	Company Phone: (954) 935-5990
Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (954) 590-8065
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1980	Year Business Established: 2006
Contact: Don Arpin	Contact: Marco Tiapago
arpin2@bellsouth.net	marcot@ exposeyourselfusa.com
Mobile Phone: (954) 772-3699	Mobile Phone: (305) 240-4001
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$0.00</b>	<b>\$1,200.00</b>
Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

**LINE ITEM #1:** Building Sign.

Manufacture and install front building signage to be mounted on the front of building above awning roof structure.

- 1) Style of sign to be aluminum style lettering with modern font, same or complementary to existing numbering adjacent to door.
- 2) Letter size to be proportionate with building and area, compliant with applicable code.
- 3) Please provide options for non-illuminated and back-illuminated.
- 4) Required permits to be included in pricing.

Site can be visited without appointment. If electrical service access needed, contact property manager for access.

**Attachment for Line Item 1:** SignLocation.png**VENDOR 1:****LINE ITEM PRICE:** \$ 0.00**NOTES:** Vendor has not completed the promised proposal.**EXCEPTION(S):** NONE**VENDOR 2:****LINE ITEM PRICE:** \$ 800.00

**NOTES:** Brushed aluminum sign individual letters 18" high 1.5" deep, install with pin system , non illuminated.  
Attached examples indicate general attributes of the type of sign you will receive, but in the color, style, and finish as specified.  
Life warranty

**EXCEPTION(S):** NONE**ATTACHMENT(S):** ReverseChannelExamples.pdf

All other items, charges & fees not itemized above

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 400.00**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 2:**

**GENERAL NOTES:**

Pricing above is for sign and installation - "All other items" is for permits and city fees.

**GENERAL EXCEPTION(S):**

None

**Insured**

General Liability

Minimum Liability Insurance Amount Required:\$

**VENDOR 1:**

Occupational License: [Occupational\\_Licenses-.pdf](#)

Professional License: [CGC013698\\_Exp\\_8-31-14.pdf](#),[PE28585\\_Exp\\_2-28-13.pdf](#)

General Liability Insurance: [COI\\_GL\\_2013.pdf](#)

Workers Comp Insurance: [WC\\_UpdateExp2-25-13-1Pg.pdf](#)

W-9: [W9-Arpin.pdf](#)

WARRANTY-INFO: No Files

Warranty: Not Specified

**VENDOR 2:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)

General Liability Insurance: [CamAssistant\\_C\\_O\\_I.pdf](#)

Workers Comp Insurance: [CamAssistant\\_C\\_O\\_I.pdf](#)

W-9: [W-9\\_TIGO.pdf](#)

WARRANTY-INFO: No Files

Warranty: life warranty

**PROPOSAL REPORT FOR:**

The Roads at 21st Condominium  
 2021 SW 3rd Avenue  
 Miami, FL 33129

**Summary Details For RFP No.199565:**

Reference Name: Building Sign  
 Industry Solicited: Signage, Locksmith, & Mailbox Systems  
 RFP Close Date & Time: 01-14-2013 09:00  
 Location where work is to be performed: Other

Projected Contract Term: One time

**Proposal Overview Details:**

Proposals Submitted: **3**  
 Alt.Proposals Submitted: **3**  
 High Bid: **\$2,100.00**  
 Low Bid: **\$1,200.00**  
 Average Bid: **\$1,650.00**

**Alternate Proposals - See below for alternate proposals provided by vendors:**

VENDOR 1

Expose Yourself
Vendor Apple Rating: 
6033 NW 31st Avenue, Fort Lauderdale, Florida 33309
In-House Vendor? <b>No</b>
Company Phone: (954) 935-5990
Extension: 0
Alt.Phone: (954) 590-8065
Alt.Extension: 0
Year Business Established: 2006
Contact: Marco Tiapago
E-mail: marcot@exposeyourselfusa.com
Mobile Phone: (305) 240-4001
<b>TOTAL AMOUNT PROPOSED</b>
<b>\$2,100.00 *</b>
Alternate Proposal Provided?
<b>No</b>
Alt.Price: N/A

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Building Sign.

Manufacture and install front building signage to be mounted on the front of building above awning roof structure.

- 1) Style of sign to be aluminum style lettering with modern font, same or complementary to existing numbering adjacent to door.
- 2) Letter size to be proportionate with building and area, compliant with applicable code.
- 3) Please provide options for non-illuminated and back-illuminated.
- 4) Required permits to be included in pricing.

Site can be visited without appointment. If electrical service access needed, contact property manager for access.

**Attachment for Line Item 1:** SignLocation.png**VENDOR 1:****LINE ITEM PRICE:** \$ 1,500.00

**NOTES:** Brushed aluminum reversed channel letters with LED light 18" high 3.5" deep, install with pin system.

Attached examples indicate general attributes of the type of sign you will receive, but in the color, style, and finish as specified.

**EXCEPTION(S):** We will need a dedicated electric line 20 amps to the back of the wall where the sign is install

**ATTACHMENT(S):** ReverseChannelExamples.pdf

WARRANTY INFORMATION

**VENDOR 1 warrantryinformation:**

WARRANTY-INFO: No Files  
Warranty: life warranty



All other items, charges & fees not itemized above

**VENDOR 1:**

**\$ 600.00**