



## PROPOSAL REPORT COVER PAGE



John Smith

**Demonstration Manager Account**

**RFP#: 810079**

**RFP Title: Irrigation Maintenance**

Frozen Tundra Estates

## ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.







**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**

**Irrigation Maintenance**  
**Frozen Tundra Estates | RFP #810079**

Industry Solicited: **Landscape Maintenance**  
Service Location:

Closed On: **01-31-2014**  
Proposals Submitted: **3**  
Alt.Proposals Submitted: **0**

High Bid: **\$5,670.00**  
Low Bid : **\$2,456.00**  
Average Bid : **\$3,608.67**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
			
<b>Company Name:</b>	Alaska Zamia Landscaping, LLC.	Alaska Tree Company	Alaska Flowerbed Design
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4.5 Out of 5	 5 Out of 5	 3.5 Out of 5
<b>Vendor Address:</b>	7751 S.W 7th Court, North Pole, Alaska 99705	8695 Via Reale - Suite 209, North Pole, Alaska 99705	780 SW 10th Court, North Pole, Alaska 99705
<b>Contact Name:</b>	Durwood	Randy	Brewster
<b>Office Number:</b>	(907) 555-8900	(907) 555-0013	(907) 555-1290
<b>Alt.Number:</b>	(907) 555-8834	(907) 555-8911	(907) 555-8900
<b>Mobile Number:</b>	(907) 555-8732	(907) 555-4390	(305) 555-1290
<b>Email Address:</b>	jg14@camassistant.com	jg12@camassistant.com	jg11@camassistant.com
<b>Business Established:</b>	1998	2002	2010
<b>General Liability:</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$2,700.00</b>	<b>\$2,456.00</b>	<b>\$5,670.00</b>
<b>Alternate Proposal?</b>	<b>No</b>	<b>No</b>	<b>No</b>

## LINE ITEM #1: Irrigation Maintenance.

Annual maintenance contract for irrigation systems, including winter blow-out and spring start-up.

File(s) Provided to Vendors: None

Alaska Zamia Landscaping, LLC. :	LINE ITEM PRICE: \$ 2,700.00
<b>NOTES:</b> Includes all repairs other than damage caused by others. Repairs for vandalism and other incidental damage at our standard schedule.	
<b>EXCEPTION(S): NONE</b>	
Alaska Tree Company:	LINE ITEM PRICE: \$ 2,456.00
<b>NOTES:</b> All items as specified. Limited to general maintenance and wear and tear.  Damaged items not included, billed at 40% off our normal schedule.	
<b>EXCEPTION(S): NONE</b>	
Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 5,670.00
<b>NOTES:</b> Includes all services necessary to prepare irrigation system for both Winter and Spring. Any damaged items, such as sprinkler heads, broken pipes, or automatic sensors will be extra (labor plus materials). 12 visits per year maximum.	
<b>EXCEPTION(S): NONE</b>	

## GENERAL NOTES & WARRANTY:

### Alaska Zamia Landscaping, LLC. :

**GENERAL NOTES:**

ATTACHMENT(S):

**WARRANTY:**

90 days on all work.

**ATTACHMENT(S):** No Files

### Alaska Tree Company:

**GENERAL NOTES:**

ATTACHMENT(S):

**WARRANTY:**

Repairs as specified, wear and tear items only.

**ATTACHMENT(S):** No Files

### Alaska Flowerbed Design:

**GENERAL NOTES:**

Please look at our public profile to view references from past clients as well as product information if you're interested in upgrading your system.ATTACHMENT(S):

**WARRANTY:**

Parts and Labor guaranteed for one full year

**ATTACHMENT(S):** No Files

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### MINIMUM ESTABLISHED REQUIREMENTS:

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

#### Alaska Zamia Landscaping, LLC. :

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Tree Company:

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Flowerbed Design:

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [InviteAVendorPopup2.jpg](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)