



PROPOSAL REPORT COVER PAGE



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Association Services of Florida

RFP#: 999731

RFP Title: Landscaping-Irrigation-PestControl 2013

Oakland Shores Condominium No 1 Inc

ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include: insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.

Landscaping-Irrigation-PestControl 2013
Oakland Shores Condominium No 1 Inc | RFP #999731



Industry Solicited: **Landscaping & Irrigation Maintenance Combined**
 Service Location: **All Lawn and Planting Areas, Common areas**

Closed On: **02-08-2013**
 Proposals Submitted: **2**
 Alt. Proposals Submitted: **0**

High Bid: **\$51,494.00**
 Low Bid : **\$38,988.00**
 Average Bid : **\$45,241.00**

DESCRIPTION	VENDOR 1	VENDOR 2
Company Logo:		
Company Name:	ValleyCrest Companies	The Brickman Group LTD
Vendor Apple Rating: (Based on customer surveys & vendor follow through)	 4 Out of 5	 4 Out of 5
Vendor Address:	5670 Frost Lane, Delray Beach, Florida 33484	4500 Oak Circle, Boca Raton, Florida 33431
Contact Name:	Jim OBryan	Joshua Eibeschtz
Office Number:	(561) 495-6330	(561) 722-3406
Alt. Number:	N/A	(561) 362-7800
Mobile Number:	(954) 818-4688	(561) 722-3406
Email Address:	jobryan@valleycrest.com	josh.eibeschtz@brickmangroup.com
Business Established:	1949	1939
General Liability:	\$2,000,000	\$15,000,000
Workers Comp. Policy?	Yes	Yes
In-House Vendor? (Vendor affiliated with management company)	No	No
TOTAL AMOUNT PROPOSED:	\$51,494.00	\$38,988.00
Alternate Proposal?	No	No

ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2
Company Logo:		
Company Name:	ValleyCrest Companies	The Brickman Group LTD
Line Item #1 Pricing: Landscaping-Irrigation-PestControl 2013	Included In Total Price	Included In Total Price
Line Item #2 Pricing: LAWN MAINTENANCE:	\$42,978.00	\$31,752.00
Line Item #3 Pricing: IRRIGATION SERVICES:	\$2,160.00	\$2,760.00
Line Item #4 Pricing: INTEGRATED PEST MANAGEMENT AND FERTILIZATION SERVICES:	\$6,356.00	\$4,476.00
Line Item #5 Pricing: TREE TRIMMING:	\$0.00	\$0.00
TOTAL AMOUNT PROPOSED:	\$51,494.00	\$38,988.00

LINE ITEM #1: Landscaping-Irrigation-PestControl 2013.

IMPORTANT: THIS REPORT IS ONE OF A SET OF TWO. BOTH REPORTS SHOULD BE REVIEWED TO SEE ALL 7 PARTICIPATING VENDORS

Your proposals are to be for All landscaping areas on the Association property. Attached overhead view illustrates approximate extent of community.

IMPORTANT: The Board is reviewing your proposal on Feb. 11. We MUST have your proposal by Friday, Feb. 8.

Please respond to general items here, with responses and pricing for specific categories with the respective following line items.

Services related to the items below that are NOT included must be specifically listed as EXCEPTIONS.

Please note that the association is replacing the previous landscape firm for the following reasons:

Lawn Crew -

- they are not taking care of weeds - weeds in plant beds that are 6" higher than the plants in some areas. Proper chemical treatment and manual weeding has not been acceptable.
- they are not trimming ficus hedges properly. Please confirm expectations.
- they don't rake up leaves under shrubs they just blow them underneath and it piles up
- they don't trim overhanging shrubs on sidewalk entrances to the Bldgs. unless told each time
- no apparent supervision of the crews

Tree Trimming - they are not removing dead palm fronds.

Fertilization - Results not apparent, some areas may need remedial recommendations.

Irrigation - we have had major valves leaking and are not repairing or reporting as applicable.

File(s) Provided to Vendors: [SiteOverheadView.jpg](#)

ValleyCrest Companies:

NOTES: Our goal is to show a noticeable difference within the first 30-60-90 days on the job. Through our onsite inspections, property reviews and conversations with you and your team,

together we will construct service, communication and action plans best suited for Oakland Shores Condominium. Please see our attached proposal for full details.

EXCEPTION(S): NONE

ATTACHMENT(S): [Oakland_Shores_Condominium_Landscape_Maintenance_Proposal.pdf](#)

The Brickman Group LTD:

NOTES:

The Brickman Group LTD

Please see attached proposal for information about our company.

EXCEPTION(S): NONE

ATTACHMENT(S): [OkInd_Shrs_-_Brickman_Gp_.pdf](#)

LINE ITEM #2: LAWN MAINTENANCE:.

A) CUT, edge and trim lawn areas 30 times per year. (3 times per month Apr - Sep and 2 times per month Oct - Mar). Grass to be mowed at between 3.00" 3.50".

B) EDGE and/or trim all walkways, flower beds, perimeters of buildings, sidewalks and streets; excluding edging of corrugated aluminum, glass, plastic sheeting, or stone covered flower beds that do not have a, steel, plastic, cement or brick borders.

C) WEED all plant beds as needed. Weed control will be performed with a combination of hand tools and preventative chemicals or eradicated chemicals such as "Round Up". All grass and weeds on walkways & pavers will be removed and treated each visit.

D) TRIM all shrubs, hedges, and groundcovers (up to 6') as needed per the species, growing pattern and time of year. Low limbs and branches will be pruned and maintained to a height of 8' to allow safe passage underneath tree canopies. Remove dead palm fronds up to 8'. This includes trimming the Ficus hedge on the east and north perimeter of the property 3 times per year. Each visit the foreman is to check in with a Board-designated representative or the property manager to review trimming operations.

E) REMOVE ALL DEBRIS from property resulting from our work on the same day services is rendered. Bulk of materials to be removed from premises. Blow all paved areas free of debris, but do not allow accumulation of debris.

File(s) Provided to Vendors: None

ValleyCrest Companies:

LINE ITEM PRICE: \$ 42,978.00

NOTES: ValleyCrest Companies

- Mow- 30 Times per year
- Edge all areas- 30 Times per year
- Back Pack Blowing- 30 Times per year
- Weed all Plant Beds- 30 Times per year
- Shrub Trims- 12 Times per year
- Ficus Trimmed- 3 Times per year
- Debris pick up when on site
- Hardwoods trimmed up to 8 ft. - 12 Times per year
- Palms Trimmed up to 12 ft. - 12 Times per year

EXCEPTION(S): NONE

The Brickman Group LTD:

LINE ITEM PRICE: \$ 31,752.00

NOTES: The Brickman Group LTD

Mow:

Mowing\Edging\Line Trimming

Mowing/Detail Tasks

Trim:

Shear or Prune Shrubs and Ground Cover

Shear Perimeter Hedge

Trim Trees (Hardwoods 8ft / Palms 15ft)

Please see details and scheduling on attached proposal.

EXCEPTION(S): NONE

LINE ITEM #3: IRRIGATION SERVICES:

A) CHECK all heads for proper spray patterns and alignment, any clogged or partially clogged nozzles will be cleaned and all broken heads will be replaced including mist and rotor heads.
B) INSPECT each zone for broken pipes and risers. Any breaks up to and including 1" diameter under most circumstances shall be repaired within the scope of these services.
C) CHECK all zone valves for proper operation.
D) EXAMINE clocks for proper day, time settings and automatic operation.
E) PUMP SYSTEMS will be tested for efficient operation and to verify pump safety devices are functioning correctly, if applicable.
F) MAJOR REPAIRS encountered during routine visits shall be identified to the Board's representative and/or the Property manager as quickly as possible to obtain authorization to perform the repair.

File(s) Provided to Vendors: None

ValleyCrest Companies:	LINE ITEM PRICE: \$ 2,160.00
NOTES: ValleyCrest Companies	
<ul style="list-style-type: none">• Complete Irrigation Inspection and Wet Checks- 12 Times per year \$2,160.00 year• Irrigation Replacement (if included in contract) for heads and broken pipes up to 1 inch is instead \$2,540.00 year	
EXCEPTION(S): NONE	

The Brickman Group LTD:	LINE ITEM PRICE: \$ 2,760.00
NOTES: The Brickman Group LTD Irrigation Wet Check	
EXCEPTION(S): NONE	

LINE ITEM #4: INTEGRATED PEST MANAGEMENT AND FERTILIZATION SERVICES:.

A) FERTILIZATION services will include quarterly applications to all St. Augustine turf-grass, ornamental trees (up to 8'), shrubs and valuable palms (excludes Areca, Fishtail and Sabal) using high quality slow-release granular products according to proper practices.

B) DISEASE/PEST CONTROL services will include quarterly inspections. Treatments will be as needed from the inspections or as otherwise noted for St. Augustine turf-grass, ornamental trees (up to 8 ft.), and shrubs for control of grey leaf spot fungus, brown patch fungus, pythium blight, and root rots and for destructive pests including grubs, chinch bugs, sod webworms, army worms, fire ants, aphids, spider mites, scales and mealy bugs.

Treatments for Ficus and other subspecies Whitefly, Red Palm Mite and Grub worms require specialized products to control these pests. PLEASE ASSESS AND PROVIDE RECOMMENDATIONS AS APPROPRIATE AND REQUIRED FOR THESE PESTS.

C) WEED CONTROL services will include bi-monthly inspections and treatment as needed for St. Augustine turf-grass for control of destructive broad leaf weeds during the months of November through April with selective herbicides.

File(s) Provided to Vendors: None

ValleyCrest Companies:	LINE ITEM PRICE: \$ 6,356.00
NOTES: ValleyCrest Companies	
<ul style="list-style-type: none">• Shrub Fertilization- 4 Times per year• Turf Fertilization- 4 Times per year• Palm Fertilization- 4 Times per year• IPM Pest Management- 4 Times per year	
EXCEPTION(S): NONE	

The Brickman Group LTD:	LINE ITEM PRICE: \$ 4,476.00
NOTES: The Brickman Group LTD	
Trees and Palms	
Shrubs and Ground Cover	
Turf Care Program (4 Applications)	
Fertililization	
Insect Control - Product: Arena @ .40LB Acre	
Insect ContrOI - Product: Talstar One @ .20LB Acre	
Weed Control - Product Barricade (pre emergent) @ .50LB Acre	
Weed Control - Product: Multiple Types (post emergent)	
Disease Control- As Needed	
Shrub Bed IPMIPHC	
Please see details and scheduling on attached proposal.	
EXCEPTION(S): NONE	

LINE ITEM #5: TREE TRIMMING:.

A) We prefer a certified arborist, International Society of Arborists (ISA), to trim trees. A Certified Arborist is requested be on site at all times during trimming operations.

B) TRIM all trees on the property to the following specifications:

a. FOLIAGE TREES: Lift canopies above 8 ft, thin canopies to promote airflow, subordinate codominant leaders to promote single leader growth (if applicable), remove deadwood, remove damaged (torn) or hazardous limbs with proper clean cuts.

b. PALM TREES: Trim all lower hanging fronds (between 9 & 3 on the clock), remove all seedpods, nuts, fruits, etc. from the head of the palm. Clean and shave boots where applicable.

C) REMOVE ALL DEBRIS from property from work on the same day service is rendered.

File(s) Provided to Vendors: None

ValleyCrest Companies:	LINE ITEM PRICE: \$ 0.00
NOTES: <small>ValleyCrest Companies</small> Pricing for complete Tree Trimming upon request. EXCEPTION(S): NONE	

The Brickman Group LTD:	LINE ITEM PRICE: \$ 0.00
NOTES: <small>The Brickman Group LTD</small> Tree trim to 8 ft. and palms to 15 ft. included in proposal. Trim or thin of trees not quoted above 8 ft. EXCEPTION(S): NONE	

GENERAL NOTES & WARRANTY:

ValleyCrest Companies:

GENERAL NOTES:

ValleyCrest Companies

WARRANTY:

ValleyCrest Companies

A 90 day warranty on plant life is applied excluding vandalism, acts of God, or irrigation related issues not due to contractor negligence or response time.

ATTACHMENT(S): No Files

The Brickman Group LTD:

GENERAL NOTES:

The Brickman Group LTD

WARRANTY:

The Brickman Group LTD

See our attached proposal.

ATTACHMENT(S): No Files

SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

MINIMUM ESTABLISHED REQUIREMENTS:

Worker's Comp

Minimum Liability Insurance Amount Required:

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

ValleyCrest Companies:

Professional License: [JB160778_Exp5-31-13.pdf](#), [JB195252_Exp5-31-13.pdf](#), [JB195301_Exp5-31-13.pdf](#)

General Liability Insurance: [ValleyCrestCOI_Exp4-1-13.pdf](#)

Workers Comp Insurance: [ValleyCrestCOI_Exp4-1-13.pdf](#)

W-9: [ValleyCrestW9.pdf](#)

The Brickman Group LTD:

Occupational License: [BrickmanOccLic_Exp9-30-2013.pdf](#)

Professional License: [BrickmanPestControl_Exp8-31-13.pdf](#)

General Liability Insurance: [BrickmanCOI_Exp7-1-13.pdf](#)

Workers Comp Insurance: [BrickmanCOI_Exp7-1-13.pdf](#)

W-9: [BrickmanW9.pdf](#)