



## PROPOSAL REPORT COVER PAGE



Paul Planner

**!Demonstration Manager Account**

**RFP#: 543600**

**RFP Title:** Landscaping, Irrigation, and Pest Control - 2013  
Alaskan Hideaway

## ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

## CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

## PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

## UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include: insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

## STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**









**!Demonstration Manager Account**  
 10000 Manager Way  
 North Pole, Alaska 99705  
 P: (907) 954-3514

## Landscaping, Irrigation, and Pest Control - 2013 Alaskan Hideaway | RFP #543600

Industry Solicited: **Landscape & Irrigation Maintenance Combined**  
 Service Location: **All Lawn and Planting Areas**

Closed On: **04-09-2013**  
 Proposals Submitted: **3**  
 Alt.Proposals Submitted: **0**




High Bid: **\$63,911.00**  
 Low Bid : **\$56,555.00**  
 Average Bid : **\$60,588.67**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
<b>Company Logo:</b>			
<b>Company Name:</b>	Alaska Flowerbed Design	Alaska Tree Company	Alaska Zamia Landscaping, LLC.
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 3.5 Out of 5	 5 Out of 5	 4.5 Out of 5
<b>Vendor Address:</b>	780 SW 10th Court, North Pole, Alaska 99705	8695 Via Reale - Suite 209, North Pole, Alaska 99705	7751 S.W 7th Court, North Pole, Alaska 99705
<b>Contact Name:</b>	Abbot Alaska	Aaron Alaska	Abby Alaska
<b>Office Number:</b>	(907) 345-1290	(907) 564-0013	(907) 413-7390
<b>Alt.Number:</b>	(907) 567-8900	(907) 101-8911	(907) 871-8834
<b>Mobile Number:</b>	(305) 234-1290	(907) 230-4390	(907) 340-8732
<b>Email Address:</b>	jg11@camassistant.com	jg12@camassistant.com	jg14@camassistant.com
<b>Business Established:</b>	2010	2002	1998
<b>General Liability:</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$56,555.00</b>	<b>\$61,300.00</b>	<b>\$63,911.00</b>
<b>Alternate Proposal?</b>	<b>No</b>	<b>No</b>	<b>No</b>



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### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2	VENDOR3
<b>Company Logo:</b>			
<b>Company Name:</b>	Alaska Flowerbed Design	Alaska Tree Company	Alaska Zamia Landscaping, LLC.
<b>Line Item #1 Pricing:</b> Landscaping, Irrigation, and Pest Control - 2013	<b>\$54,355.00</b>	<b>\$55,000.00</b>	<b>\$62,233.00</b>
<b>Line Item #2 Pricing:</b> Common Area Color Beds	<b>\$2,200.00</b>	<b>\$6,300.00</b>	<b>\$1,678.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$56,555.00</b>	<b>\$61,300.00</b>	<b>\$63,911.00</b>

## LINE ITEM #1: Landscaping, Irrigation, and Pest Control - 2013.

Maintenance of all property designated to 196 Residential front yards and common areas, including interior entrance way, pool area, border along lake (Beginning 10'feet from either house or deck) and ficus hedge along fence.\* Work shall include all labor, materials, equipment, supplies, and services required for the maintenance of trees\*\*, shrubs, hedges, ground covers, beds, weed eradication, fertilization, annuals, lawns, and irrigation systems. Services included shall be as follows:

- + May through August –every ten days (12 cuts)
- + September through April every two weeks (17 cuts)

Services to Include:

- Mowing, edging, and trimming of lawn areas and ground covers.
- Pruning and trimming of plant materials.
- Cultivating tree basins and maintaining shrub beds.
- Applying fertilizers, insecticides, fungicides, and herbicides.
- Monitoring, adjusting, and minor repairing of irrigation systems.
- Collecting and removing debris, trash removal, and litter pick up, leaf collection (as needed)
- Controlling weeds

\* Private courtyards shall be maintained by the individual home owners.

\*\* Tree maintenance shall be clean-up and general maintenance.

Major maintenance and thinning of trees will be under separate agreement.

**File(s) Provided to Vendors: None**

Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 54,355.00
<b>NOTES: Lawn Maintenance:</b> Cut and trim all lawn areas as required throughout season (29 visits per year). Remove grass cuttings from hard surface areas.	
<ol style="list-style-type: none"><li>1. Litter will be picked up from the mowing areas and gardens will be conducted before mowing and all trash will be removed from the site.</li><li>2. Lawns will be mowed and trimmed every visit or as required to maintain grass at a height of 3.5 to 4 inches for St. Augustine turf.</li><li>3. Trim grass edges neatly around planting beds, trees, fences, utility poles, fire hydrants, etc.</li><li>4. Edging of all trees, hedges, shrubs, and flower beds as required so that these areas present a neat and clean cut appearance at all times.</li><li>5. Grass clippings shall be raked, swept or blown clean from patios, sidewalks, roads and walkways, and disposed of after each mowing.</li></ol>	
<b>Irrigation System Testing:</b> Monthly testing, tuning, and minor repairs of Irrigation System. Major repairs will be quoted separately. Shrub & Tree Pruning: - Prune all shrubs and trees to a maximum height of 12 feet; - Palm tree pruning will be performed as needed to maintain a neat and clean appearance. Palms will be pruned to remove necrotic or yellow fronds up to 15 feet . Only fronds below 9 & 3 will be trimmed, unless frond is previously damaged. - Prune flowering shrubs previous year's growth immediately after flowering. - Hedges shall be trimmed and shaped using mechanical shears. - All debris shall be removed from the site.	
<b>Mulching Supply &amp; Installation:</b> Neatly define garden edges - remove existing weeds from garden - supply & install red mulch over common area plant beds approx. 2 inches thick - service to be performed once per year.	
<b>Fertilizer &amp; Pest Control:</b> - Application of fertilizer on all turf areas, 4 times per year. - Application of insecticides, fungicides, and herbicides on turf to control the spread of pests.	
<b>EXCEPTION(S): NONE</b>	

Alaska Tree Company:	LINE ITEM PRICE: \$ 55,000.00
<b>NOTES:</b> For a Beautiful and Healthy Community, Tree Company suggests the Following Frequencies Shown Below: (29 times per year) --- intervals as stated above -- Mowing, edging, and trimming of lawn areas and ground covers.	
(12 times per year) Pruning and trimming of plant materials. (12 times per year) Cultivating tree basins and maintaining shrub beds.	
(3 times per year) Applying fertilizers, insecticides, fungicides, and herbicides.	
(12 times per year) Monitoring, adjusting, and minor repairing of irrigation systems.	
(12 times per year) Collecting and removing debris, trash removal, and litter pick up, leaf collection	

(12 times per year) Controlling weeds Bid Price Includes weeding and pest control for annual color beds,as requested in bid document

**EXCEPTION(S):** NONE

**Alaska Zamia Landscaping, LLC. :**

**LINE ITEM PRICE: \$ 62,233.00**

**NOTES:** Will provide services as stipulated above. Brand of chemicals used for fertilization, weed and disease control will be of the vendors choosing.

**EXCEPTION(S):** NONE

## LINE ITEM #2: Common Area Color Beds.

Installing and maintaining annual color beds. \*\*\*

Criteria for the color beds is that all materials shall be in-season, and over 50% in bloom. Deterioration from either condition will warrant a request for replacement of said beds under this agreement.

\*\*\* The Contractor shall be responsible for the installation of not be responsible for those installed by individual home owners.

File(s) Provided to Vendors: None

Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 2,200.00
<b>NOTES:</b> Front Plant Beds: - Supply and install annuals/perennials for front color beds. Plants to be replaced 3 times per year. Price per year, replacing 3x per year.	
<b>EXCEPTION(S):</b> NONE	

Alaska Tree Company:	LINE ITEM PRICE: \$ 6,300.00
<b>NOTES:</b> Bid Price Includes installing and maintaining annual color beds,as requested in bid document See Attached Documents	
<b>EXCEPTION(S):</b> NONE	

Alaska Zamia Landscaping, LLC. :	LINE ITEM PRICE: \$ 1,678.00
<b>NOTES:</b> Color and type of plant materials selected will be in accordance with local soil and growing conditions, at the discretion of the vendor.	
<b>EXCEPTION(S):</b> NONE	

## GENERAL NOTES & WARRANTY:

### Alaska Flowerbed Design:

**GENERAL NOTES:**

20% of annual charges deposit. Balance billing monthly

**WARRANTY:**

Our standard satisfaction and one-day callback policy applies.

**ATTACHMENT(S):** No Files

### Alaska Tree Company:

**GENERAL NOTES:**

Per our standard terms and conditions.

**WARRANTY:**

Plantings warranted 30 days.

**ATTACHMENT(S):** No Files

### Alaska Zamia Landscaping, LLC. :

**GENERAL NOTES:**

We have a 24-hour, 1-800 Customer Service number that assists with any of our customer's questions or issues. This is an example of how dedicated we are to customer satisfaction.

**WARRANTY:**

All plants are guaranteed for one year from installation

**ATTACHMENT(S):** No Files

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### MINIMUM ESTABLISHED REQUIREMENTS:

Worker's Comp  
Minimum Liability Insurance Amount Required:  
Worker's Comp. Exemptions NOT Accepted  
General Liability  
Minimum Liability Insurance Amount Required: **Not Specified**

#### Alaska Flowerbed Design:

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)  
General Liability Insurance: [ACORD.pdf](#)  
Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)  
W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Tree Company:

Occupational License: [buslic\\_sf.pdf](#)  
Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)  
General Liability Insurance: [ACORD.pdf](#)  
Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)  
W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Zamia Landscaping, LLC. :

Occupational License: [buslic\\_sf.pdf](#)  
Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)  
General Liability Insurance: [ACORD.pdf](#)  
Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)  
W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)