

**PROPOSAL REPORT FOR:**

Concourse Plaza A Condominium Association  
1111 Kane Concourse Ste 107  
Bay Harbor Islands, FL 33154

**Summary Details For RFP No.995381:**

Reference Name: Suspended Ceiling  
Industry Solicited: General Contractors  
RFP Close Date & Time: 06-12-2012 17:00  
Location where work is to be performed: Common areas

Projected Contract Term: One-time

**Proposal Overview Details:**

Proposals Submitted: **2**  
Alt.Proposals Submitted: **0**  
High Bid: **\$41,450.00**  
Low Bid: **\$34,226.00**  
Average Bid: **\$37,838.00**

VENDOR 1	VENDOR 2
<b>EZ ACOUSTICS INC</b>	
EZ Acoustics, Inc.	Supreme Ceiling & Interiors, Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 
13787 SW 66 Street D-155, Miami, Florida 33183	5941 NW 176th Street Unit #4, Miami, Florida 33015
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (305) 962-3806	Company Phone: (305) 653-7033
Extension: 0	Extension: 0
Alt.Phone: (305) 431-5459	Alt.Phone: (305) 698-7333
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2002	Year Business Established: 1998
Contact: Santiago Zulueta	Contact: Karen Hill
mcczulu@gmail.com	supremeceiling@comcast.net
Mobile Phone: (305) 962-3806	Mobile Phone: (239) 590-6552
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$41,450.00*</b>	<b>\$34,226.00*</b>
Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

**LINE ITEM #1:** Remove and Replace Aluminium Suspended Ceiling.

Replace suspended ceilings. UPDATE: Existing ceiling appears to be equivalent to Hunter-Douglas Luxalon linear ceiling. Review for actual extent, cursory estimate is approximately 1800 sq. feet of corridors.

See attached photos.

1) Please try to match the materials and color as close as possible.

2) If you cannot match exact style/color, please provide samples of possible complementary replacements. The 5th floor overhang will retain the same materials for now, and any replacement must be of compatible style and color.

3) Existing lighting is to be retained/reused. Existing damage if any should be noted in the Exceptions.

**Attachment for Line Item 1: Miami\_Beach-20120502-00146.jpg****VENDOR 1:****LINE ITEM PRICE: \$ 41,450.00**

**NOTES:**1934 Sq ft. of Hunter-Douglas Linear Ceiling on the first floor exterior, match of materials to be done by Hunter Douglas to match paint-over material.

Pricing includes removal and cleanup.

**EXCEPTION(S):** We can not touch any electrical service or fixtures. We will work around the existing fixtures.

**VENDOR 2:****LINE ITEM PRICE: \$ 34,226.00**

**NOTES:**Remove and install new Hunter Douglas 84R exterior metal ceiling to match existing color around 1st floor building walkway.

**EXCEPTION(S):** Nothing in the high area is included in this proposal.

A 60% deposit is required in advance.

**ATTACHMENT(S):** 1111\_kane\_concourse.pdf

**LINE ITEM #2:** Alternate Proposals & Additional Photo.

If the existing materials are available, but there are newer superior alternatives, please present them as an Alternate Proposal. Provide the proposal as requested for the Primary Proposal. When you submit that Proposal, you will have the ability in CAMassistant to submit an Alternate:

When you say "Yes" to this option, a duplicate of your Primary Proposal is created. You may then edit this as your alternate.

**Attachment for Line Item 2: Miami\_Beach-20120502-00147.jpg****VENDOR 1:**

**NOTES :** NONE

**EXCEPTION(S):** NONE

**VENDOR 2:**

**NOTES :** NONE

**EXCEPTION(S):** NONE

All other items, charges & fees not itemized above

**VENDOR 1:**

**\$ 0.00**

**VENDOR 2:**

**\$ 0.00**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**Insured**

**VENDOR 1:**

Occupational License: [MiaDade2012.pdf](#)  
Professional License: [CertCompt2012Edward.pdf](#)  
General Liability Insurance: [GL2012.pdf](#)  
Workers Comp Insurance: [WC-Exempt\\_EdGarcia.pdf](#), [WC-Exempt\\_Zulu.pdf](#)  
W-9: [W9.pdf](#)  
WARRANTY-INFO: No Files  
Warranty: Manufacturers Warranty on materials, we stand behind our work.  
**NOTES:**NONE  
**EXCEPTION(S):**None

**VENDOR 2:**

Occupational License: [Occupational\\_License.PDF](#)  
Professional License: [CBC059118.pdf](#)  
General Liability Insurance: [GL2011.pdf](#), [GL2011.pdf](#)  
Workers Comp Insurance: [GL2011.pdf](#)  
W-9: [W9\\_Signed.pdf](#)  
WARRANTY-INFO: No Files  
Warranty: 1 year warranty on Hunter Douglas 84R ceiling and 1 year labor warranty.  
**NOTES:**NONE  
**EXCEPTION(S):**None