



## PROPOSAL REPORT

Windsor Falls Condominium Association Inc.

Carmen Crespo

Windsor Falls Condominium Association Inc

RFP#: 613189

Speed bumps/humps - 2012

### ABOUT THIS REPORT

This comprehensive report includes all of the participating vendors and their responses, based on the identical scope of work provided to each company. The first page of the report includes an easy-to-read comparison of the more essential items related to each vendor, including contact information, compliance status, and proposal pricing. The second page includes a breakdown of each vendor's price, line-item by line-item. Following the second page are complete responses to the scope of work provided, including the vendor's recommended solution, warranties, and attached documents (if applicable)..

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this request has met, or exceeded, the predetermined minimum requirements for insurance and licensing (if applicable). Supporting documents (insurance policies, licenses, etc.) are provided in the digital version of the entire proposal report. In addition, every vendor within this report has an "apple rating" that is based on the quality of their work and customer service with other communities. This should help increase the likelihood of hiring the best contractor at the best possible price.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared "apples-to-apples". Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. Multiple bids through a competitive bidding process is an important part of the solution to finding the right vendor for the job.

### STAYING ORGANIZED

Any information related to this report has been digitally recorded for future reference or use. All related materials will be available for review in case a re-bid, punch-out list, warranty request, or dispute regarding the final product or service with a hired vendor is required.

**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**





**Windsor Falls Condominium Association Inc.**  
 8189 Cabin Lake Circle  
 Jacksonville, Florida 32256  
 P: (877) 221-6919

**Speed bumps/humps - 2012**  
**Windsor Falls Condominium Association Inc | RFP #613189**

Industry Solicited: **Roadway/Driveway/Walkway - Asphalt/Concrete/Pavers**  
 Service Location: **Other**

Closed On: **08-31-2012**  
 Proposals Submitted: **6**  
 Alt.Proposals Submitted: **2**

High Bid: **\$6,138.00**  
 Low Bid : **\$3,486.00**  
 Average Bid : **\$4,670.67**

| DESCRIPTION  | VENDOR 1  | VENDOR 2   | VENDOR 3  |
|--|---|--|---|
|  |                |                |                |
| <b>Company Name:</b>   | Proway Paving Systems LLC   | Driveway Maintenance, Inc.   | All County Paving - An M&M Asphalt Co.  |
| <b>Vendor Apple Rating:</b><br>(Based on customer surveys & vendor follow through) | <br>4 Out of 5 | <br>4 Out of 5 | <br>4 Out of 5 |
| <b>Vendor Address:</b>   | 6331 US 301 S,<br>Riverview,<br>Florida 33569   | PO Box 430350,<br>Miami,<br>Florida 33243  | 1302 South J Street,<br>Lake Worth,<br>Florida 33460  |
| <b>Contact Name:</b>   | Frances Arnold  | Karen Wilson   | Keith Hoersch   |
| <b>Office Number:</b>  | (813) 626-4444  | (800) 432-1191   | (561) 702-0855  |
| <b>Alt.Number:</b>   | (813) 626-4444  | (305) 836-8678   | (561) 634-7258  |
| <b>Mobile Number:</b>  | (813) 312-6136  | N/A  | (561) 702-0855  |
| <b>Email Address:</b>  | francesa@prowaypaving.com   | kwilson@driveway.net   | keith@mandmasphalt.com  |
| <b>Business Established:</b>   | 2010  | 1956   | 1985  |
| <b>General Liability:</b>  | <b>\$7,000,000</b>  | <b>\$2,000,000</b>   | <b>\$7,000,000</b>  |
| <b>Workers Comp. Policy?</b>   | <b>Yes</b>  | <b>Yes</b>   | <b>Yes</b>  |
| <b>Meets Compliance Standards?</b>   | <b>N/A</b>  | <b>N/A</b>   | <b>N/A</b>  |
| <b>In-House Vendor?</b><br>(Vendor affiliated with management company)             | No  | No   | No  |
| <b>TOTAL AMOUNT PROPOSED:</b>  | <b>\$4,250.00</b>   | <b>\$4,178.00</b>  | <b>\$3,486.00</b>   |
| <b>Alternate Proposal?</b>   | <b>No</b>   | <b>\$6,138.00</b>  | <b>\$5,572.00</b>   |

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High Bid: **\$6,138.00**  
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| DESCRIPTION  | VENDOR 4  |
|--|---|
|  |                |
| <b>Company Name:</b>   | Duval Asphalt   |
| <b>Vendor Apple Rating:</b><br>(Based on customer surveys & vendor follow through) | <br>4 Out of 5 |
| <b>Vendor Address:</b>   | 7544 Philips Hwy,<br>Jacksonville,<br>Florida 32256   |
| <b>Contact Name:</b>   | Jason Webb  |
| <b>Office Number:</b>  | (904) 296-2020  |
| <b>Alt.Number:</b>   | (904) 296-2020  |
| <b>Mobile Number:</b>  | N/A   |
| <b>Email Address:</b>  | jwebb@duvalasphalt.com  |
| <b>Business Established:</b>   | 1985  |
| <b>General Liability:</b>  | \$7,000,000   |
| <b>Workers Comp. Policy?</b>   | Yes   |
| <b>Meets Compliance Standards?</b>   | N/A   |
| <b>In-House Vendor?</b><br>(Vendor affiliated with management company)             | No  |
| <b>TOTAL AMOUNT PROPOSED:</b>  | <b>\$4,400.00</b>   |
| <b>Alternate Proposal?</b>   | No  |

## LINE ITEM #1: Speed bumps/humps - 2012

10 speed bumps/humps to be installed. Vendor to provide recommendation on bumps vs. humps. Vendor also to provide advice on bump/hump vs. rumble strips for entrance from Bonneval Road location only.

\*See attached diagram for approximate location of speed bumpb/humps (marked as blue lines)

**File(s) Provided to Vendors:** [Color\\_lay\\_out\\_of\\_Windsor\\_Falls\\_Condominium-Speed\\_Bumps\\_marked\\_up.jpg](#)

### Proway Paving Systems LLC:

**NOTES:** 1. Install (10) asphalt speedbumps. They will be 23' in length and painted yellow

**EXCEPTION(S):** NONE

### Driveway Maintenance, Inc.:

**NOTES:** INSTALLATION OF SPEED HUMPS (includes labor and material): 1). Clean area where speed humps are to be installed. 2). Tack area where speed humps are to be installed with RC-70 primer tack. 3). Install speed humps approximately 2"-3" high + or -, by 18" wide + or -, by of driveway. 4). Paint speedhumps using DOT approved yellow traffic paint. Our standard speedhump is 18" wide by 2-3" high. this hump is very abrupt. we also can install a modified speehump that is 36" wide by 2-3" high. this speedhump is more traffic friendly when maintaining the proper speed. Rumble strips are not recommended by this contractor. vehicles have a tendency to speed up to get thru the ruble strip faster. making them counter productive as a speed control device. \*This contractor is not responsible if speed hump dimensions vary as they are hand formed. \*Permit fees, procurement fees and any additional work required by the permit will be an extra cost to the customer.

**EXCEPTION(S):** NONE

### All County Paving - An M&M Asphalt Co.:

**NOTES:** INSTALLATION OF (10) STANDARD SPEED HUMPS 1. Clean area where new asphalt speed humps are to be installed. 2. Tack area with a DOT approved primer tack. 3. Install speed humps 2"-3" high + or -, by 18" wide + or by the length of the driveway using hot plant mixed asphalt, type S-III. 4. Roll and compact speed humps using a 3-5 ton roller. 5. Haul away any related debris. 6. Paint new speed humps using DOT approved yellow latex traffic paint. \*Speedhumps are hand formed and dimensions will vary. \*Contractor is not responsible for damage to newly formed rumble bumps by skateboards or roller blades. \*This contractor is not responsible for any liabilities that may arise from the installation of the rumble bumps. \*This contractor cannot guarantee elimination of standing water. \*Permit, Procurement fees and any additional work required by the permit will be extra to the contract amount. \*There will be a charge of \$47.50 above the Contract amount to dispose of used materials at an approved environmentally compliant waste facility. \*This contractor recommends a civil engineer be retained for ADA upgrades. As such this contractor makes no claim that ADA upgrades will meet any/all local, state and federal guidelines on ADA compliance. \*Due to price fluctuations on material costs, this contractor reserves the right to withdraw the proposal at any time prior to the commencement of work. WITH PAYMENTS TO BE MADE AS FOLLOWS: Net due upon Completion. Not responsible for any damage to underground utilities. A certificate of Insurance will be issued upon request prior to commencement of work. All County guarantees the sealer against peeling or flaking off of stable asphalt for a period of (1) year, excluding normal wear & tear. All material is guaranteed to be as specified. All work is to be completed in a workmanlike manner according to standard practices. Any alteration or deviation from above specifications involving extra costs, will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Any additional mobilizations will be billed at a rate of \$895.00 each. Due to the fluctuations in the petroleum markets, All County reserves the right to impose a fuel surcharge. Owner to carry fire tornado and other necessary insurance upon above work. Our workers are covered by Workmen's Compensation Insurance. " In the event of any litigation or other proceeding arising out of this agreement, the prevailing party shall be entitled to collect its attorneys' fees and all costs of litigation from the other party, including appellate attorneys' fees. This proposal/contract including all terms and conditions shall become a legally binding attachment to any contract entered into between All County Paving and the financially responsible company for which the work will be performed.

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** [WINDOR\\_FALLS\\_CONDO\\_standard\\_speedhump\\_8-30-12\\_.pdf](#)

### Duval Asphalt:

**NOTES:** Speedbumps are more effective than humps for traffic control.

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** [windsor\\_falls\\_-\\_speedbump.pdf](#)

## GENERAL NOTES & WARRANTY:

### Proway Paving Systems LLC:

**GENERAL NOTES:**

This proposal may be withdrawn by us if not accepted within 14 days. Payment is due in full upon Project Completion unless prior arrangements have been made in advance. All payments received after the due date (10 days) from receipt are subject to an interest at 18% per annum. If any legal action arises breach thereof, the customer will be responsible for all Attorney fees and incurred late fees. Any alteration or deviation from the above specifications involving extra costs of material or labor will be an additional charge outside of the scope of work listed in this proposal. Customer is responsible for obtaining any and all permits and insuring the sprinkler systems on the property are OFF for the duration of the project. Customer also assumes responsibility for removing ALL VEHICLES from the area outlined above (designated job location). All material is guaranteed to be as specified. All work to be completed in a workmanlike manner according to standard practices. Any alteration or authorized deviation from the original specifications, involving extra cost, to be executed only upon receiving written change orders and will become an extra charge over and above this estimate. All agreements contingent upon strikes, accidents, weather or delay beyond our control. Owner to carry fire, tornado, and other necessary insurance. Our employees are fully covered by Worker's Compensation Insurance. ATTACHMENT(S):

**WARRANTY:**

Material and workmanship are guaranteed for 12 months

ATTACHMENT(S): No Files

### Driveway Maintenance, Inc.:

**GENERAL NOTES:**

NONE ATTACHMENT(S):

**WARRANTY:**

Driveway Maintenance, Inc., guarantees material and workmanship under normal use for one year from completion of project.

ATTACHMENT(S): No Files

### All County Paving - An M&M Asphalt Co.:

**GENERAL NOTES:**

NONE ATTACHMENT(S): rfp

**WARRANTY:**

All workmanship, materials and equipment are warranted for one (1) year from the date of the completion of the project and do not cover misuse, abuse, or normal wear and tear.

ATTACHMENT(S): No Files

### Duval Asphalt:

**GENERAL NOTES:**

NONE ATTACHMENT(S): rfp

**WARRANTY:**

ALL WORK IS GUARANTEED TO BE INSTALLED AS SPECIFIED. DUVAL ASPHALT PRODUCTS, INC WARRANTIES THE INSTALLATION OF PAVEMENT/SEALCOATING AGAINST DEFECTS IN MATERIAL AND WORKMANSHIP FOR (1) YEAR FROM DATE OF COMPLETION.

ATTACHMENT(S): No Files

## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### Proway Paving Systems LLC:

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)  
Professional License: [Licensing\\_Portal\\_-\\_License\\_Search.pdf](#)  
General Liability Insurance: [ProWayCOI\\_Exp12-15-13.pdf](#), [ProWayCOI\\_Exp12-15-13.pdf](#)  
Workers Comp Insurance: [ProWayCOI\\_Exp12-15-13.pdf](#)  
W-9: [ProWayW9.pdf](#)

### Driveway Maintenance, Inc.:

Occupational License: [\\_AD.pdf](#), [AD\\_\\_\\_DWM\\_BTR.pdf](#)  
Professional License: [MARTINS\\_-\\_GC\\_LICENSE.pdf](#)  
General Liability Insurance: [DM\\_COI\\_Exp7-1-15.pdf](#)  
Workers Comp Insurance: [DM\\_COI\\_Exp7-1-15.pdf](#)  
W-9: [W9-DM.pdf](#)

### All County Paving - An M&M Asphalt Co.:

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)  
Professional License: [StateProviderExp5-31-15.pdf](#)  
General Liability Insurance: [M\\_M-AllCo\\_COI\\_Exp5-1-14.pdf](#)  
Workers Comp Insurance: [M\\_M-AllCo\\_COI\\_Exp5-1-14.pdf](#)  
W-9: [M\\_MW-9.pdf](#)

### Duval Asphalt:

Occupational License: [2012-2013\\_License.pdf](#)  
Professional License: [2010-2012\\_Contractors\\_License.pdf](#)  
General Liability Insurance: [DuvalCOI\\_Exp3-31-15.pdf](#), [DuvalCOI\\_Exp3-31-15.pdf](#)  
Workers Comp Insurance: [DuvalCOI\\_Exp3-31-15.pdf](#)  
W-9: [w-9.pdf](#)

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| <b>Vendor Apple Rating:</b><br>(Based on customer surveys & vendor follow through) | <br>4 Out of 5 | <br>4 Out of 5 |
| <b>Vendor Address:</b>   | PO Box 430350,<br>Miami,<br>Florida 33243   | 1302 South J Street,<br>Lake Worth,<br>Florida 33460   |
| <b>Contact Name:</b>   | Karen Wilson  | Keith Hoersch  |
| <b>Office Number:</b>  | (800) 432-1191  | (561) 702-0855   |
| <b>Alt.Number:</b>   | (305) 836-8678  | (561) 634-7258   |
| <b>Mobile Number:</b>  | N/A   | (561) 702-0855   |
| <b>Email Address:</b>  | kwilson@driveway.net  | keith@mandmasphalt.com   |
| <b>Business Established:</b>   | 1956  | 1985   |
| <b>General Liability:</b>  | <b>\$2,000,000</b>  | <b>\$7,000,000</b>   |
| <b>Workers Comp. Policy?</b>   | <b>Yes</b>  | <b>Yes</b>   |
| <b>Meets Compliance Standards?</b>   | <b>N/A</b>  | <b>N/A</b>   |
| <b>In-House Vendor?</b><br>(Vendor affiliated with management company)             | No  | No   |
| <b>TOTAL AMOUNT PROPOSED:</b>  | <b>\$6,138.00</b>   | <b>\$5,572.00</b>  |
| <b>Alternate Proposal?</b>   | <b>\$6,138.00</b>   | <b>\$5,572.00</b>  |

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\*See attached diagram for approximate location of speed bumpb/humps (marked as blue lines)

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**NOTES:** INSTALLATION OF SPEED HUMPS (includes labor and material): 1). Clean area where speed humps are to be installed. 2). Tack area where speed humps are to be installed with RC-70 primer tack. 3). Install speed humps approximately 2"-3" high + or -, by 18" wide + or -, by of driveway. 4). Paint speedhumps using DOT approved yellow traffic paint. Our standard speedhump is 18" wide by 2-3" high. this hump is very abrupt. we also can install a modified speehump that is 36" wide by 2-3" high. this speedhump is more traffic friendly when maintaining the proper speed. Rumble strips are not recommended by this contractor. vehicles have a tendency to speed up to get thru the ruble strip faster. making them counter productive as a speed control device. \*This contractor is not responsible if speed hump dimensions vary as they are hand formed. \*Permit fees, procurement fees and any additional work required by the permit will be an extra cost to the customer.

**EXCEPTION(S):** NONE

### All County Paving - An M&M Asphalt Co.:

**NOTES:** 1. Install (10) asphalt speedbumps. They will be 23' in length and painted yellow

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** [WINDOR\\_FALLS\\_CONDO\\_standard\\_speedhump\\_8-30-12\\_.pdf](#)



## GENERAL NOTES & WARRANTY:

### Driveway Maintenance, Inc.:

**GENERAL NOTES:**

NONE

**WARRANTY:**

Driveway Maintenance, Inc., guarantees material and workmanship under normal use for one year from completion of project.

**ATTACHMENT(S):** No Files

### All County Paving - An M&M Asphalt Co.:

**GENERAL NOTES:**

Recommendations: Asphalt Rumble speed bump vs Asphalt Speed bumps for Bonneaval Rd entrance. 1) Asphalt Rumble speed bump: Traffic Rumble Strips are installed for Slowing Traffic and Alerting Drivers to Slow Down, traffic rumble strips create a visual, audible, and physical alert to drivers in traffic areas where caution is critical, such as school and airport pick-up and drop-off zones, hospitals, and other pedestrian areas. 2) Asphalt Speed Bumps: Asphalt Speed Bumps are the most common type of speed bump installed in the world today, and for good reasons. Asphalt Speed Bumps are very durable, very effective and can be repainted each year to keep them looking fresh and noticeable. Speed bumps are devices usually found in parking lots and are intended to keep speeds in the 10 mile per hour range.

**WARRANTY:**

All workmanship, materials and equipment are warranted for one (1) year from the date of the completion of the project and do not cover misuse, abuse, or normal wear and tear.

**ATTACHMENT(S):** No Files