



## PROPOSAL REPORT COVER PAGE



Jovany Santos  
**Affinity Management Services**

**RFP#:** 830300

**RFP Title:** Lawn-Grounds Service  
Sage\_on\_15\_Condominium

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**PROPOSAL REPORT FOR:**

Sage on 15 Condominium  
1341 15th ST  
Miami Beach, FL 33139

**Summary Details For RFP No.830300:**

Reference Name: Lawn-Grounds Service  
Industry Solicited: Landscape Maintenance  
RFP Close Date & Time: 12-07-2012 13:00  
Location where work is to be performed: All Lawn and Planting Areas

**Proposal Overview Details:**

Proposals Submitted: **5**  
Alt.Proposals Submitted: **0**  
High Bid: **\$28,070.00**  
Low Bid: **\$6,420.00**  
Average Bid: **\$15,996.33**

Projected Contract Term: Annual

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
Prestige Property Maintenance Inc	Nanak's Landscaping, Inc.	Everglades Environmental Care, Inc.	Landscape Maintenance Professionals, Inc.
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
3300 SW 46 Ave, Davie, Florida 33314	998 S. Military Trail, Deerfield Beach, Florida 33442	PO Box 297200, Pembroke Pines, Florida 33029	P.O. Box 267, Seffner, Florida 33583
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (954) 584-3465	Company Phone: (954) 596-5337	Company Phone: (305) 828-8282	Company Phone: (813) 784-7990
Extension: 208	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (954) 596-5337	Alt.Phone: (305) 828-8282	Alt.Phone: (877) 567-7761
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 1986	Year Business Established: 1977	Year Business Established: 1996	Year Business Established: 1991
Contact: Greg Lica	Contact: Dale Davis	Contact: Tim Hill	Contact: Scott Carlson
greg@prestigepmm.com	dale@ nanakslandscaping.com	tim@ evergladeslandscape.com	scott.carlson@lmppro.com
Mobile Phone: (954) 649-2383	Mobile Phone: (954) 330-8065	Mobile Phone: (954) 512-3757	Mobile Phone: (813) 784-7990
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$0.00</b>	<b>\$13,499.00*</b>	<b>\$0.00*</b>	<b>\$6,420.00</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.



**Affinity Management Services**  
1430 NW 15th Avenue  
Miami, Florida 33125  
P: (305) 325-4243

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1341 15th ST  
Miami Beach, FL 33139

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VENDOR 5

Cutters Edge
Vendor Apple Rating: 
2281 College Avenue, Davie , Florida 33317
In-House Vendor? <b>No</b>
Company Phone: (954) 547-1828
Extension: 0
Alt.Phone: (954) 472-0622
Alt.Extension: 0
Year Business Established: 2002
Contact: Rick Bartell
cuttersaccountmgr@ bellsouth.net
Mobile Phone: (954) 347-6661
<b>TOTAL AMOUNT PROPOSED</b>
<b>\$28,070.00*</b>
Alternate Proposal Provided?
<b>No</b>
<b>Alt.Price: N/A</b>

\*Designates exception for 1 or more line items. Please see vendor notes for details.

## RFP TASKS REQUESTED

### LINE ITEM #1: Lawn-Grounds Service.

Maintain Lawn, Palms, Trees and Shrubs for the property:

- 1) Lawn Cutting, 1 cut each week April through October. 1 cut every OTHER week November through March.
- 2) Trimming of trees and shrubs to shape as needed twice per month.
- 3) Cleaning of palms as needed once per month.
- 4) Weed-Feed for lawn area, 4 times per year.
- 5) Trees/shrubs fertilizing, 2 times per year.
- 6) Weed removal around trees and shrubs, each visit.
- 7) Mulch around shrubs and trees, 2 times per year.
- 8) Pest control in landscaped area: Nuisance and destructive pests. Twice per year or as identified.
- 9) Sprinkler system: Test 4 times per year, minor repairs to heads, fittings, and controller as needed.

### Attachment for Line Item 1:Front.jpg

**VENDOR 1:**

**LINE ITEM PRICE: \$ 0.00**

**VENDOR 2:**

**LINE ITEM PRICE: \$ 11,359.50**

**NOTES:**41 Cuts, 24 trims, monthly palm cleaning, 4-turf fertilizations (on going lawn weed treatment), 2-applications of fertilizer to trees and shrubs (including palms), continuous weed control in beds, integrated pest management monthly, Irrigation system wet checks 6 times per year.

**EXCEPTION(S):** None

**VENDOR 3:**

**LINE ITEM PRICE: \$ 0.00**

**NOTES:**We are currently unable to bid this job as it does not meet our minimum job size requirements

**EXCEPTION(S):** We are currently unable to bid this job as it does not meet our minimum job size requirements

**VENDOR 4:**

**LINE ITEM PRICE: \$ 6,420.00**

**NOTES:**Nothing to note.

**EXCEPTION(S):** NONE

**VENDOR 5:**

**LINE ITEM PRICE: \$ 25,070.00**

**NOTES:**Sprinkler system wetchecks are for labor only. Any parts needed for repair will be billed accordingly

**EXCEPTION(S):** None

### LINE ITEM #2: Lawn Renovation.

Currently the lawn is not growing well. It has a "weed control" netting that can be removed if necessary.

Please include a plan of action to restore the lawn areas, either by refresh or replacement. If your proposal involves scope outside of the maintenance specified above, please price the renovation cost with this item.

### Attachment for Line Item 2:None

**VENDOR 1:**

**LINE ITEM PRICE: \$ 0.00**

**NOTES:**We are sorry, but this job is too small for the distance we would have to travel - we could not provide a competitive proposal for you.

**VENDOR 2:**

**LINE ITEM PRICE: \$ 2,140.00**

**NOTES:**With Proper fertilization and treatment with Atrazine the turf weeds will eventually be eradicated as part of the maintenance program, and at no additional cost. If a more immediate result is desired, the turf areas can be killed back, re-graded and resodded with St. Augustine Floratam.

Prep Area to be sodded.

Provide 2000 square feet of St Augustine sod (installed)

**EXCEPTION(S):** NONE

**VENDOR 3:**

**LINE ITEM PRICE: \$ 0.00**

**NOTES:**We are currently unable to bid this job as it does not meet our minimum job size requirements

**EXCEPTION(S):** We are currently unable to bid this job as it does not meet our minimum job size requirements

**VENDOR 4:**

**LINE ITEM PRICE: \$ 0.00**

**NOTES:**It would be our recommendation to nurse the turf back into health as much as possible by demonstrating sound horticulture practices with chemicals and fertilizers. Items that don't repair with practices will need to be replaced. Our price to remove and replace St. Augustine sod is \$.75 per square foot.

**EXCEPTION(S):** NONE

**VENDOR 5:**

**LINE ITEM PRICE: \$ 3,000.00**

**NOTES:**Price for re-sodding

**EXCEPTION(S):** None

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 2:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 3:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 4:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 5:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

No exceptions

**Licensed**

Occupational

**Insured**

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required:\$

**VENDOR 1:**

Occupational License: [PPM\\_OCC\\_LIC\\_2013.pdf](#)

Professional License: [PEST\\_2012.pdf](#),[IRR-PLUMB\\_LIC\\_2012.pdf](#),[ISA\\_2013.pdf](#),[BROWCO\\_ARBOR\\_2012-2014.pdf](#)

General Liability Insurance: [2013-02\\_GL-1.pdf](#)

Workers Comp Insurance: [KAD\\_3\\_438316.pdf](#)

W-9: [2011-11\\_I9.pdf](#)

WARRANTY-INFO: No Files

Warranty: No text entered. If no attachment is provided, please contact vendor.

**VENDOR 2:**

Occupational License: [2013OccLic.pdf](#)

General Liability Insurance: [Cert.pdf](#),[Cert.pdf](#)

Workers Comp Insurance: [Cert.pdf](#)

W-9: [W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Turf is warranteed for 30 days if irrigation is fully functional. Warranty will be extended if Nanak's is responsible for the property maintenance.

### VENDOR 3:

Occupational License: [img-120801093017.pdf](#)

General Liability Insurance: [Certificate.pdf](#), [Certificate.pdf](#)

Workers Comp Insurance: [Certificate.pdf](#)

W-9: [EEC\\_W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: We are currently unable to bid this job as it does not meet our minimum job size requirements

### VENDOR 4:

Occupational License: [IrrigationHillsborough6-30-2013.pdf](#)

Professional License: [PestControlDover2011.pdf](#), [PestControlLauderdale2011.pdf](#), [CertArborist6-30-2014.pdf](#)

General Liability Insurance: [COI\\_GL-Umbr\\_Exp10-14-13.pdf](#)

Workers Comp Insurance: [Workers\\_CompExp1-7-13.pdf](#)

W-9: [LMP\\_W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Any plant material that we install including turf is warranted by us as long as we are performing maintenance services and have water coming into the property. Any water restrictions will limit our warranty exposure.

### VENDOR 5:

Occupational License: [cutters\\_Edge\\_Lawn\\_2012.pdf](#), [cutters\\_Edge\\_Plumbing2012.pdf](#), [Cutters\\_Edge\\_trees\\_2012.pdf](#), [PBC\\_LAWN\\_MAINT.\\_2012.pdf](#)

General Liability Insurance: [Updated\\_GL-Umb-WC\\_3-12-12.pdf](#), [Updated\\_GL-Umb-WC\\_3-12-12.pdf](#)

Workers Comp Insurance: [Updated\\_GL-Umb-WC\\_3-12-12.pdf](#)

W-9: [w-9\\_Form\\_lawn\\_maintenance.PDF](#)

WARRANTY-INFO: No Files

Warranty: Warranty on workmanship only