



## PROPOSAL REPORT COVER PAGE



David Perez  
**Affinity Management Services**

**RFP#: 277024**

**RFP Title:** Window Cleaning  
Coral Way Garden Condominium Association INC

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**PROPOSAL REPORT FOR:**

Coral Way Garden Condominium Association INC  
2150 SW 16 Ave  
Miami, FL 33145

**Summary Details For RFP No.277024:**

Reference Name: Window Cleaning  
Industry Solicited: Window Cleaning  
RFP Close Date & Time: 01-17-2013 16:00  
Location where work is to be performed: Other

Projected Contract Term: One time

**Proposal Overview Details:**

Proposals Submitted: **2**  
Alt.Proposals Submitted: **3**  
High Bid: **\$8,000.00**  
Low Bid: **\$1,800.00**  
Average Bid: **\$4,900.00**

VENDOR 1	VENDOR 2
	
Going Green Maintenance Services, LLC	A&S Total Cleaning
Vendor Apple Rating: 	Vendor Apple Rating: 
6380 NW 114th Ave # 305, Miami, Florida 33178	1015 West Newport Center Drive , Deerfield Beach , Florida 33442
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (786) 264-1695	Company Phone: (954) 570-1165
Extension: 0	Extension: 0
Alt.Phone: (786) 331-1014	Alt.Phone: (954) 444-5432
Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2009	Year Business Established: 1996
Contact: Miguel Diaz	Contact: Todd Wolf
miguel@ goinggreenmaintenance.com	Todd@totalcleaning.com
Mobile Phone: (786) 521-9092	Mobile Phone: (954) 444-5432
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$1,800.00</b>	<b>\$8,000.00</b>
Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

## RFP TASKS REQUESTED

### LINE ITEM #1: Window Cleaning.

Cleaning of all common windows (Approximately 80 windows, NOT including balcony sliders/windows).  
Cleaning needs to be done from a lift or ladder. The building is four stories height.  
It is NOT acceptable to hang equipment or people from the roof.

General Access Hours for cleaning operations: From 9:00 AM To 5:00 PM Monday through Friday.

### Attachment for Line Item 1:None

#### VENDOR 1:

LINE ITEM PRICE: \$ 1,250.00

#### NOTES:PRICING BREAKDOWN:

Hot water pressure wash and brush all 80 windows \$400.00 LABOR  
Commercial Degreaser \$6.00 per gallon(10 gallon will be needed, these will be diluted with water at 1:10 ratio)  
45' Boom-lift rental per day \$320.00(maybe 2 day rental is needed)  
Boom lift pickup an delivery \$150.00  
ALL WALLS WILL NEED TO BE SPRAYED WITH WATER TO CLEAN AWAY ALL DIRT COMING FROM THE WINDOW

**EXCEPTION(S): NONE**

#### VENDOR 2:

LINE ITEM PRICE: \$ 6,000.00

#### NOTES:Exterior of Building Window Cleaning:

- Cleaning of all common windows (Approximately 80 windows, NOT including balcony sliders/windows).  
A & S Total cleaning will furnish all necessary labor, material and equipment.  
☐ Social security, federal; and state unemployment  
☐ Workers compensation and liability insurance  
☐ All employees bonded

**EXCEPTION(S): NONE**

**ATTACHMENT(S):** [Coral\\_Way\\_Garden\\_Condominium\\_Association\\_INC\\_-\\_Window\\_Cleaning\\_Proposal\\_2013.pdf](#)

### LINE ITEM #2: Balconies Window-Slider Cleaning.

Cleaning of balcony sliders/windows.  
This item MUST be priced separately.

General Access Hours for cleaning operations: From 9:00 AM To 5:00 PM Monday through Friday.

### Attachment for Line Item 2:None

#### VENDOR 1:

LINE ITEM PRICE: \$ 550.00

**NOTES:**Cleaning of balcony sliders/windows price is \$13.75 each(assuming there are 40 balconies)

**EXCEPTION(S): NONE**

#### VENDOR 2:

LINE ITEM PRICE: \$ 2,000.00

**NOTES:**Cleaning of all balcony sliders/windows.

**EXCEPTION(S): NONE**

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

**GENERAL NOTES:**

Trailer with two 300 gallon tank will be used for this job. We use a 8 gpm 3600 psi hot water pressure washer; the combination of heat, high pressure and water volume will get rid of any dirt and grease, however, we will dilute a water base disinfectant 1:10 with water and apply it in all areas.

**GENERAL EXCEPTION(S):**

None

**VENDOR 2:**

**GENERAL NOTES:**

\*All glass must be inspected with a supervisor present before beginning of the job. A&S Total cleaning is not responsible for scratched glass, and or damaged frames. All work will be completed in a workman like manner according to standard practices. Any alteration or deviation from above specifications, which involves extra cost, will be executed only upon written work orders.

**Terms and conditions:**

- ☐ A 50% deposit is required at time of proposal acceptance and scheduling.
- ☐ Payment for 50 % of balance is due upon completion of job.
- ☐ Water and electricity must be available to us the day of the cleaning.
- ☐ If there are areas that are not ready for us to clean and additional mobilizations are required, we will have to charge an additional fee.
- ☐ Please call us within 24 hours to re-schedule if necessary.
- ☐ For your convenience, we accept Visa, MasterCard, and American Express.
- ☐ Upon approval please sign and send us back for scheduling.

**GENERAL EXCEPTION(S):**

None

**Insured**

General Liability

Minimum Liability Insurance Amount Required:\$

**VENDOR 1:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)

General Liability Insurance: [GOING\\_GREEN-COI\\_Exp2-7-13.pdf](#)

Workers Comp Insurance: [GOING\\_GREEN-COI\\_Exp2-7-13.pdf](#)

W-9: [w9\\_revised.jpg](#)

WARRANTY-INFO: No Files

Warranty: At Going Green Maintenance we strive to get the job done right the first time every time; but if you are not happy, we will go back and make it right at no cost to you.

**VENDOR 2:**

General Liability Insurance: [A\\_S\\_COI\\_Exp7-25-13.pdf](#)

W-9: [A\\_S\\_W9.pdf](#)

WARRANTY-INFO: No Files

Warranty: \*All glass must be inspected with a supervisor present before beginning of the job. A&S Total cleaning is not responsible for scratched glass, and or damaged frames. All work will be completed in a workman like manner according to standard practices. Any alteration or deviation from above specifications, which involves extra cost, will be executed only upon written work orders.