



## PROPOSAL REPORT COVER PAGE



John Smith

**!Demonstration Manager Account**

**RFP#: 322396**

**RFP Title: Test it all**  
Frozen Tundra Estates

## ABOUT THIS REPORT

Please review the following **Proposal Report** in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.







**THIS IS NOT A SEALED BID. ALL PRICES WERE VISIBLE UPON BID SUBMISSION FROM VENDORS.**

**Test it all**  
**Frozen Tundra Estates | RFP #322396**

Industry Solicited: **Landscape Maintenance**  
Service Location:




Closed On: **10-31-2013**  
Proposals Submitted: **5**  
Alt. Proposals Submitted: **2**

High Bid: **\$222,222,222.00**  
Low Bid : **\$25.00**  
Average Bid : **\$44,477,742.40**

DESCRIPTION	VENDOR 1	VENDOR 2	VENDOR 3
			
<b>Company Name:</b>	Alaska Zamia Landscaping, LLC.	Alaska Tree Company	Alaska Flowerbed Design
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 4.5 Out of 5	 5 Out of 5	 3.5 Out of 5
<b>Vendor Address:</b>	7751 S.W 7th Court, North Pole, Alaska 99705	8695 Via Reale - Suite 209, North Pole, Alaska 99705	780 SW 10th Court, North Pole, Alaska 99705
<b>Contact Name:</b>	Nerdnick	Furd	Dunder
<b>Office Number:</b>	(907) 555-8900	(907) 555-0013	(907) 555-1290
<b>Alt. Number:</b>	(907) 555-8834	(907) 555-8911	(907) 555-8900
<b>Mobile Number:</b>	(907) 555-8732	(907) 555-4390	(305) 555-1290
<b>Email Address:</b>	jg14@camassistant.com	jg12@camassistant.com	jg11@camassistant.com
<b>Business Established:</b>	1998	2002	2010
<b>General Liability:</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$25.00</b>	<b>\$10,000.00*</b>	<b>\$56,465.00</b>
<b>Alternate Proposal?</b>	<b>No</b>	<b>\$100,000.00</b>	<b>\$222,222,222.00</b>

\* Designates exception for 1 or more line items. Please see vendor notes for details.

### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2	VENDOR3
	 <b>Zamia</b> LANDSCAPING	 THE TREE COMPANY RESIDENTIAL	 FLOWERBED DESIGN LANDSCAPING
<b>Company Name:</b>	Alaska Zamia Landscaping, LLC.	Alaska Tree Company	Alaska Flowerbed Design
<b>Line Item #1 Pricing:</b> Test it all	Included In Total Price	Included In Total Price	Included In Total Price
<b>Line Item #2 Pricing:</b> Americans with Disabilities Act	<b>\$25.00</b>	<b>\$10,000.00*</b>	<b>\$56,465.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$25.00</b>	<b>\$10,000.00*</b>	<b>\$56,465.00</b>

\* Designates exception for 1 or more line items. Please see vendor notes on the following pages for details.

**LINE ITEM #1: Test it all.**

MODIFY & RESUBMIT

All units in complex

Total Approximate Linear Feet of Existing Railing to bid:564

File(s) Provided to Vendors: None

Alaska Zamia Landscaping, LLC. :
<div>NOTES: Sure, whatever</div> <div>MODIFY &amp; RESUBMIT</div>
EXCEPTION(S): NONE
Alaska Tree Company:
<div>NOTES: I can do that</div> <div>MODIFY &amp; RESUBMIT</div>
EXCEPTION(S): NONE
ATTACHMENT(S): ManualClose.png
ATTACHMENT(S): My_Compliance_Documents.png
Alaska Flowerbed Design:
<div>NOTES: 'aksdfjlkjfd</div> <div>MODIFY &amp; RESUBMIT</div>
EXCEPTION(S): NONE

## LINE ITEM #2: Americans with Disabilities Act.

MODIFY & RESUBMIT

Exterior Access

Describe or upload drawings/photos

MODIFY & RESUBMIT

File(s) Provided to Vendors: None

Alaska Zamia Landscaping, LLC. :	LINE ITEM PRICE: \$ 25.00
<b>NOTES:</b> Blah, blah, Lorem Ipsum	
MODIFY & RESUBMIT	
<b>EXCEPTION(S):</b> NONE	
Alaska Tree Company:	LINE ITEM PRICE: \$ 10,000.00
<b>NOTES:</b> Sure, ADA	
MODIFY & RESUBMIT	
<b>EXCEPTION(S):</b> No compliance guarantee - Consult architect.	
<b>ATTACHMENT(S):</b> 20090623141301031.jpg	
Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 56,465.00
<b>NOTES:</b> -sfde	
MODIFY & RESUBMIT	
<b>EXCEPTION(S):</b> NONE	

## GENERAL NOTES & WARRANTY:

### Alaska Zamia Landscaping, LLC. :

#### GENERAL NOTES:

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MODIFY & RESUBMIT

ATTACHMENT(S):

#### WARRANTY:

NFC

MODIFY & RESUBMIT

ATTACHMENT(S): No Files

### Alaska Tree Company:

#### GENERAL NOTES:

TErms: Cash up front

MODIFY & RESUBMIT

ATTACHMENT(S): [ManualClose.png](#)

#### WARRANTY:

5 days or 5 miles

MODIFY & RESUBMIT

ATTACHMENT(S): [20090623141301031.jpg](#)

### Alaska Flowerbed Design:

#### GENERAL NOTES:

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MODIFY & RESUBMIT

ATTACHMENT(S):

#### WARRANTY:

You're kidding, right?

MODIFY & RESUBMIT



## SPECIAL REQUIREMENTS -- Vendors meet the following requirements:

### MINIMUM ESTABLISHED REQUIREMENTS:

General Liability

Minimum Liability Insurance Amount Required: **Not Specified**

#### Alaska Zamia Landscaping, LLC. :

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Tree Company:

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [ACORD\\_-\\_Copy.pdf](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)

#### Alaska Flowerbed Design:

Occupational License: [buslic\\_sf.pdf](#)

Professional License: [C35180C1GeneralContractLicensePrepCer.pdf](#)

General Liability Insurance: [ACORD.pdf](#)

Workers Comp Insurance: [InviteAVendorPopup2.jpg](#)

W-9: [fw9\\_-\\_Copy-1Pg.pdf](#)







**Test it all**  
**Frozen Tundra Estates | RFP #322396**

Industry Solicited: **Landscape Maintenance**  
Service Location:



Closed On: **10-31-2013**  
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DESCRIPTION	VENDOR 1	VENDOR 2
		
<b>Company Name:</b>	Alaska Tree Company	Alaska Flowerbed Design
<b>Vendor Apple Rating:</b> (Based on customer surveys & vendor follow through)	 5 Out of 5	 3.5 Out of 5
<b>Vendor Address:</b>	8695 Via Reale - Suite 209, North Pole, Alaska 99705	780 SW 10th Court, North Pole, Alaska 99705
<b>Contact Name:</b>	Furd	Dunder
<b>Office Number:</b>	(907) 555-0013	(907) 555-1290
<b>Alt.Number:</b>	(907) 555-8911	(907) 555-8900
<b>Mobile Number:</b>	(907) 555-4390	(305) 555-1290
<b>Email Address:</b>	jg12@camassistant.com	jg11@camassistant.com
<b>Business Established:</b>	2002	2010
<b>General Liability:</b>	<b>\$2,000,000</b>	<b>\$2,000,000</b>
<b>Workers Comp. Policy?</b>	<b>Yes</b>	<b>Yes</b>
<b>In-House Vendor?</b> (Vendor affiliated with management company)	No	No
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$100,000.00*</b>	<b>\$222,222,222.00</b>
<b>Alternate Proposal?</b>	<b>\$100,000.00</b>	<b>\$222,222,222.00</b>

\* Designates exception for 1 or more line items. Please see vendor notes for details.

### ITEMIZED PRICING BREAKDOWN

DESCRIPTION	VENDOR1	VENDOR2
	 <b>THE TREE COMPANY</b> RESIDENTIAL	 <b>FLOWERBED DESIGN</b> LANDSCAPING
<b>Company Name:</b>	Alaska Tree Company	Alaska Flowerbed Design
<b>Line Item #1 Pricing:</b> Test it all	Included In Total Price	Included In Total Price
<b>Line Item #2 Pricing:</b> Americans with Disabilities Act	<b>\$100,000.00*</b>	<b>\$222,222,222.00</b>
<b>TOTAL AMOUNT PROPOSED:</b>	<b>\$100,000.00*</b>	<b>\$222,222,222.00</b>

\* Designates exception for 1 or more line items. Please see vendor notes on the following pages for details.

**LINE ITEM #1: Test it all.**  
MODIFY & RESUBMIT

All units in complex

Total Approximate Linear Feet of Existing Railing to bid:564

File(s) Provided to Vendors: None

Alaska Tree Company:

**NOTES:** I can do that  
ALT

MODIFY & RESUBMIT

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** ManualClose.png

**ATTACHMENT(S):** My\_Compliance\_Documents.png

Alaska Flowerbed Design:

**NOTES:** ALT  
(puke)

**EXCEPTION(S):** NONE

**LINE ITEM #2: Americans with Disabilities Act.**  
MODIFY & RESUBMIT

Exterior Access

Describe or upload drawings/photos

MODIFY & RESUBMIT

File(s) Provided to Vendors: None

Alaska Tree Company:	LINE ITEM PRICE: \$ 100,000.00
<div>NOTES: Sure, ADA ALT</div> <div>MODIFY &amp; RESUBMIT</div> <div>EXCEPTION(S): No compliance guarantee - Consult architect.</div> <div>ATTACHMENT(S): 20090623141301031.jpg</div>	
Alaska Flowerbed Design:	LINE ITEM PRICE: \$ 222,222,222.00
<div>NOTES: ALT (puke)</div> <div>EXCEPTION(S): NONE</div>	

**GENERAL NOTES & WARRANTY:**

**Alaska Tree Company:**

**GENERAL NOTES:**

TErms: Cash up front  
ALT

MODIFY & RESUBMIT

**WARRANTY:**

5 days or 5 miles  
ALT

MODIFY & RESUBMIT

**ATTACHMENT(S):** [20090623141301031.jpg](#)

**Alaska Flowerbed Design:**

**GENERAL NOTES:**

ALT  
(puke)

**WARRANTY:**

You're kidding, right?  
ALT

(puke)

**ATTACHMENT(S):** No Files