



## PROPOSAL REPORT COVER PAGE



Mathew Lamore  
**GRS MANAGEMENT ASSOCIATES, INC.**

**RFP#: 635783**

**RFP Title:** STR Pressure Washing - 2012  
Summit\_Trail\_Homeowner\_s\_Association\_Inc

## ABOUT THIS REPORT

Please review the following Proposal Report in its entirety. Once reviewed, please log into your free, online manager account and report your community's position on the matter within 15 days of close. Reporting the status or outcome of an RFP will instantly give all vendors, who worked diligently in providing a free estimate, the proper notification of where they stand.

### PROMOTING FAIRNESS

These quotes have just gone through a digitized version of a **sealed bidding** process. This means that all vendors have submitted their quotes without any outside parties being able to view, share, or modify any proposals ahead of the bidding close date. The prices and information that are received in the **Proposal Report**, produced at the close of the bidding process, are guaranteed to be the original, unedited quote from every contractor. This process conforms to the strictest sealed bidding laws in the nation.

### CLEANING UP THE MESS

This proposal report utilizes a patent-pending process to **centralize** all related bids for a more **consistent** format. The end result is less paperwork to manage and less time spent on making an informed decision.

### PROTECTING THE COMMUNITY

Each and every vendor who submitted a quote for this RFP has met, or exceeded your predetermined **minimum requirements** for liability insurance, worker's compensation, & licensing. Supporting documents (insurance policies, licenses, etc.) are provided in the proposal packet as part of this sealed bidding process. In addition, every vendor within this report has an **"apple rating"** that is based on the quality of their work and customer service with other communities. This should reduce the likelihood of hiring a "fly by night" contractor that may leave a project unfinished, completed poorly, and/or without warranty.

### UNDERSTANDING A VENDOR'S PRICE

Vendor pricing can vary greatly, even when compared **"apples-to-apples."** Some of the many reasons for varying quotes include acquisition fees, insurances, employee benefits, sales commissions, warranties, capital equipment, quality of workforce and materials, experience of estimators, and profit margin. By having multiple bids through a competitive, sealed bidding process, you have a better chance of a lower cost.

### STAYING ORGANIZED

Any information received through this software system will be saved for future reference and use. This includes pictures, proposals, scopes of work, and any other documents related to a proposal request. All can be retrieved by simply logging into your free online manager account.

**PROPOSAL REPORT FOR:**

Summit Trail Homeowner s Association Inc  
1001 Summit Trail Circle  
West Palm Beach, FL 33415

**Summary Details For RFP No.635783:**

Reference Name: STR Pressure Washing - 2012  
Industry Solicited: Power Washing & Steam Cleaning  
RFP Close Date & Time: 11-16-2012 15:00  
Location where work is to be performed: Common areas  
Other  
Projected Contract Term: Annual, Seasonal, One-Time

**Proposal Overview Details:**

Proposals Submitted: **4**  
Alt.Proposals Submitted: **0**  
High Bid: **\$3,907.00**  
Low Bid: **\$700.00**  
Average Bid: **\$2,388.00**

VENDOR 1	VENDOR 2	VENDOR 3	VENDOR 4
			
First Florida Services	Hometown Pest Control	Going Green Maintenance Services, LLC	Green Earth Powerwashing
Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 	Vendor Apple Rating: 
1097 Jupiter Park Lane, Jupiter, Florida 33458	1202 Poinsettia Drive, Delray Beach, Florida 33444	6380 NW 114th Ave # 305, Miami, Florida 33178	5331 Grand Palm Circle, Delray Beach, Florida 33484
In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>	In-House Vendor? <b>No</b>
Company Phone: (561) 290-1795	Company Phone: (561) 483-4333	Company Phone: (786) 264-1695	Company Phone: (561) 573-9092
Extension: 0	Extension: 0	Extension: 0	Extension: 0
Alt.Phone: () -	Alt.Phone: (561) 350-7431	Alt.Phone: (786) 331-1014	Alt.Phone: (877) 511-4379
Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0	Alt.Extension: 0
Year Business Established: 2009	Year Business Established: 1997	Year Business Established: 2009	Year Business Established: 2002
Contact: John Tague	Contact: Rafael Rico	Contact: Miguel Diaz	Contact: Kenneth Bolsch
info@firstflaservices.com	info@hometownpest.com	miguel@ goinggreenmaintenance.com	kgb@ greeneearthpowerwash.com
Mobile Phone: (561) 301-6009	Mobile Phone: (561) 350-7431	Mobile Phone: (786) 521-9092	Mobile Phone: () -
<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>	<b>TOTAL AMOUNT PROPOSED</b>
<b>\$700.00</b>	<b>\$3,907.00</b>	<b>\$1,950.00</b>	<b>\$2,995.00</b>
Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?	Alternate Proposal Provided?
<b>No</b>	<b>No</b>	<b>No</b>	<b>No</b>
<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>	<b>Alt.Price: N/A</b>

**LINE ITEM #1:** STR Pressure Washing - 2012.

High Pressure, Water Cleaning & Chemical Cleaning of sidewalks on exterior of property along main road.

Concrete: Smooth & Brushed

**Attachment for Line Item 1:None****VENDOR 1:****LINE ITEM PRICE: \$ 700.00****NOTES:**See scope attached.**EXCEPTION(S):** NONE**ATTACHMENT(S):** [Summit\\_Trail\\_Association\\_PC\\_11102012.pdf](#)**VENDOR 2:****LINE ITEM PRICE: \$ 3,907.00****NOTES:**I would like to thank you for the opportunity in presenting my proposal for your community's pressure cleaning service.

It has been my experience that the specific treatment plan outlined in the following proposal will enhance THE SUMMIT TRAIL COMMUNITY.

After you review the proposal and would like to further discuss any concerns you may have, please feel free to call at your earliest convenience.

**GENERAL CONDITIONS OF CONTRACT:**

"HPC" WILL SUPPLY ALL TOOLS, MATERIALS AND LABOR REQUIRED TO PERFORM SAID SERVICES AND "HPC" SHALL CARRY ALL MANDATED INSURANCE AND LIMITS THROUGHOUT THE TERM OF THIS AGREEMENT. CERTIFICATE OF INSURANCE SHOWING NOT LESS THAN \$1,000,000 IN LIABILITY AND WORKER'S COMPENSATION INSURANCE WILL BE FURNISHED UPON ACCEPTANCE OF THIS AGREEMENT.

**SCHEDULE OF WORK**

"HPC" WILL PROVIDE A ONE-TIME PRESSURE CLEANING SERVICE TO "SUMMIT TRAIL". IT IS UNDERSTOOD THAT CERTAIN REASONABLE DEVIATION FROM THE SCHEDULED DAY OF SERVICE MAY OCCUR BECAUSE OF RAIN.

**SCOPE OF SERVICES**

"HPC" WILL PRESSURE CLEAN: ALL SIDEWALKS AND CURBS LOCATED ALONG SUMMIT PINES BLVD., INSIDE COMMUNITY ALONG STREET, WALKWAYS AROUND ALL BUILDINGS TO PARKING LOTS UP TO THE FRONT WOODEN GATE, WALKWAYS AROUND TENNIS COURT AND CLUBHOUSE AND ENTRANCES TO CLUBHOUSE. SOME AREAS TO BE TREATED WITH A BIODEGRADABLE SOLUTION IF NECESSARY.

**EXCEPTION(S):** NONE**ATTACHMENT(S):** [doc04586320121029105429.pdf](#)**VENDOR 3:****LINE ITEM PRICE: \$ 1,950.00**

**NOTES:**Trailer with two 300 gallon tank will be used for this job. We use a 8 gpm 3600 psi hot water pressure washer; the combination of heat, high pressure and water volume will get rid and kill all mold bacteria without any chemicals; however, if needed we dilute a water base degreaser 1:10 with water and apply it in areas that are in worst conditions.

**EXCEPTION(S):** NONE**VENDOR 4:****LINE ITEM PRICE: \$ 2,995.00****NOTES:**Sidewalks:

Green Earth proposes to clean all common area sidewalks throughout the Community as per the information provided. The cleaning will be done using 200+ degree hot water. Sidewalks will be treated with Oxi One to slow the regrowth of mold and mildew. Oxi one is a 100% green cleaner and does not contain any bleach or chlorine and is not harmful to plants, grass or any other vegetation.

Water:

Green Earth will supply its' own water for this cleaning project. We will have a water meter installed by the county to a fire hydrant located within the Community.

- Green Earth guarantees that this cleaning process will have absolutely no affect on any plants, grass, trees, etc... located adjacent to the areas being cleaned
- Green Earth Powerwashing & Recovery is a drug-free working place.
- Green Earth Powerwashing & Recovery will use the utmost care to protect people and property with the least inconvenience to its' residents and visitors.
- A Green Earth manager will be on site with trained, uniformed staff throughout the cleaning project.
- A detailed work schedule would be provided 2 weeks prior to the start of the project.

Proposal also attached.

**EXCEPTION(S):** NONE

**ATTACHMENT(S):** Summit\_Trail.doc

**LINE ITEM #2:** Project Restrictions.

Water Availability: Unavailable must arrange your own supply or meter.

**Attachment for Line Item 2:None**

**VENDOR 1:**

**NOTES:**Provided for in bid.

**EXCEPTION(S):** NONE

**VENDOR 2:**

**NOTES:**CONTRACT FOR PRESSURE CLEANING:

THIS IS AN AGREEMENT FOR PRESSURE CLEANING MAINTENANCE BETWEEN HOMETOWN PEST CONTROL, 1202 POINSETTIA DRIVE, DELRAY BEACH, FL 33444 (HEREAFTER KNOWN AS "HPC") AND SUMMIT TRAIL HOMEOWNER'S ASSOCIATION, INC. (HEREAFTER KNOWN AS "STHOA").

**EXCEPTION(S):** NONE

**VENDOR 3:**

**NOTES :** NONE

**EXCEPTION(S):** NONE

**VENDOR 4:**

**NOTES:**Green Earth Shall have a meter installed by the county at our expense.

**EXCEPTION(S):** NONE

**SPECIAL REQUIREMENTS -- Vendors meet the following requirements:**

**VENDOR 1:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 2:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 3:**

**GENERAL NOTES:**

NONE

**GENERAL EXCEPTION(S):**

None

**VENDOR 4:**

**GENERAL NOTES:**

Please see our references.

**GENERAL EXCEPTION(S):**

None

**Insured**

Worker's Comp

Worker's Comp. Exemptions NOT Accepted

General Liability

Minimum Liability Insurance Amount Required: **\$25,000.00**

**VENDOR 1:**

Occupational License: [Business\\_Tax\\_Receipt\\_.pdf](#)

Professional License: [CGC1519779\\_Exp8-31-14.pdf](#)

General Liability Insurance: [FFS\\_GL-COI\\_Exp7-18-13.pdf](#), [FFS\\_GL-COI\\_Exp7-18-13.pdf](#)

Workers Comp Insurance: [FFS\\_WC-COI\\_Exp10-1-13.pdf](#)

W-9: [W-9.pdf](#)

WARRANTY-INFO: No Files

Warranty: Not applicable.

**VENDOR 2:**

Occupational License: [doc02101420120118131629.pdf](#)

Professional License: [doc02101220120118131604.pdf](#), [Licensed\\_Pest\\_Control\\_Company\\_Detail.pdf](#)

General Liability Insurance: [GL-Umb-WC\\_2012-13\\_Update.pdf](#), [GL-Umb-WC\\_2012-13\\_Update.pdf](#)

Workers Comp Insurance: [GL-Umb-WC\\_2012-13\\_Update.pdf](#)

W-9: [doc02101320120118131616.pdf](#)

WARRANTY-INFO: No Files

Warranty: TERMS AND CONDITIONS: BY SIGNING BELOW YOU AGREE THAT ALL SPECIFICATIONS AND CONDITIONS ARE SATISFACTORY AND HEREBY ACCEPTED. YOU AUTHORIZE HOMETOWN PEST CONTROL TO PERFORM THE WORK AS SPECIFIED ON THIS AGREEMENT. YOU RELEASE HOMETOWN PEST CONTROL FROM ANY PROPERTY DAMAGE UNLESS DAMAGE IS CAUSED BY GROSS NEGLIGENCE OR WILLFUL MISCONDUCT. THE ABOVE DESCRIBED WORK MAY NOT REMOVE STUBBORN STAINS SUCH AS BLACK OLIVE TREE STAINS, RUST, SPRINKLER STAINS, DISCOLORING CONCRETE OR OIL STAINS. ATTORNEY'S FEES AND INTEREST SHALL BE DUE TO THE PREVAILING PARTY IN ANY ACTION FOR COLLECTION OF FEES AND COSTS DUE HEREUNDER. INTEREST SHALL BE CHARGED AT THE RATE OF 1 1/2% PER MONTH UP TO THE DATE OF COLLECTION.

**VENDOR 3:**

Occupational License: [If\\_Awarded\\_and\\_if\\_Required\\_by\\_Jurisdiction.pdf](#)

General Liability Insurance: [GOING\\_GREEN-COI\\_Exp2-7-13.pdf](#)

Workers Comp Insurance: [GOING\\_GREEN-COI\\_Exp2-7-13.pdf](#)

W-9: [w9\\_revised.jpg](#)

WARRANTY-INFO: No Files

Warranty: At Going Green Maintenance we strive to get the job done right the first time every time; but if you are not happy, we will go back and make it right at no cost to you.

#### **VENDOR 4:**

Occupational License: [Business\\_license\\_20120001.pdf](#)

General Liability Insurance: [GL\\_Insurance.pdf](#)

Workers Comp Insurance: [GL\\_Insurance.pdf](#)

W-9: [w-90001.pdf](#)

WARRANTY-INFO: No Files

Warranty: No warranty offered.