July 25, 2013

Mr. Rick Bechtel

Associa Gulf Coast

999 Vanderbilt Beach Rd., Suite 200

Naples, FL

RE: Oak Hammock n the Brooks Irrigation Controller Upgrades

Dear Mr. Bechtel:

Thank you for the opportunity to bid the ET controller upgrades for Oak Hammock in the Brooks. After inspecting the site and the existing controllers, we believe the following proposal will fit your needs.

Blue Heron proposes to replace all 15 existing controllers with new Rainbird ESP-SMTE outdoor Smart ET based controllers and weather sensor components. Controllers will be installed in approximately the same locations as the existing controllers and rain sensors. The proposal includes programming the controllers with all data necessary.

Price includes all parts and labor.

I hope this meets with your approval.

If you any questions please feel free to contact me. I would be happy to meet with you and/or your board on site at your/their convenience.

Thank you again for choosing Blue Heron.

Best regards,

Michael Schrager

Service Manager

239-275-1711 office

239-707-9738 cell

Michael@blueheronsprinkler.com

***Oak Hammock In The Brooks***

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Blue Heron proposes to furnish materials and labor necessary to complete the following:

* + Upgrade all existing controllers to an ET based system
    - Install 1 – 1” electric valve in valve box
    - Install 11 bubblers
    - Install 10 spray heads with appropriate nozzles
    - Misc. parts and labor to install

**Proposal for controller upgrades $616.76**

All work to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving extra cost will be executed only upon written orders, and will become an extra charge over and above the proposal. Any and all commitments may be effected by strikes, accidents or delays beyond our control. Our workers are fully covered by Worker’s Compensation Insurance. Blue Heron warranties defective material and workmanship for one full year. Any electrical connections must be provided by owner, and should consist of outlets or disconnects.

A 2% finance charge will be assessed to any unpaid balances after 30 days past due. In the event a lawsuit is necessary to collect unpaid balances, all legal fees will be paid by the defendant.

**Proposal pricing is valid for Thirty (30) days from the date of proposal.**

***Proposal Acceptance: The prices, specifications and conditions are satisfactory and are hereby accepted. Blue Heron is authorized to perform the work specified.***

Blue Heron Irrigation   
(authorized representative)

Michael Schrager, Service Manager

Name and Title (printed)

Date

Associa Gulf Coast

(authorized representative)

Name and Title (printed)

Date