# Statement by **Directors**

Pursuant To Section 169(15) Of The Companies Act, 1965

We, Tan Sri Dato' Azman Hj. Mokhtar and Dato' Sri Jamaludin Ibrahim, two of the Directors of Axiata Group Berhad, do hereby state that, in the opinion of the Directors, the financial statements set out on pages 172 to 317 are drawn up in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the Companies Act, 1965 in Malaysia so as to give a true and fair view of the financial position of the Group and of the Company as of 31 December 2014 and of their financial performance and cash flows for the financial year then ended.

The information set out on page 318 have been prepared in accordance with the Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants.

Signed on behalf of the Board of Directors in accordance with their resolution dated 24 February 2015.

Tan Sri Dato' Azman Hj. Mokhtar

Director

Dato' Sri Jamaludin Ibrahim

Director

# Statutory **Declaration**

Pursuant To Section 169(16) Of The Companies Act, 1965

I, Thandalam Veeravalli Thirumala Chari, being the person primarily responsible for the financial management of Axiata Group Berhad, do solemnly and sincerely declare that the financial statements set out on pages 172 to 317 are, in my opinion, correct and I make this solemn declaration conscientiously believing the same to be true, and by virtue of the provisions of the Statutory Declarations Act, 1960.

Thandalam Veeravalli Thirumala Chari

Subscribed and solemnly declared by the above named Thandalam Veeravalli Thirumala Chari at Kuala Lumpur in

No WESS

YM TENGKU FARIODUDIA

50050 Kuala Lumpur (VV.P.)

Malaysia on 24 February 2015, before me.

COMMISSIONER FOR OATHS

# Independent Auditors' Report

To The Members Of Axiata Group Berhad (Incorporated In Malaysia) (Company No. 242188-H)

#### **Report on the Financial Statements**

We have audited the financial statements of Axiata Group Berhad on pages 172 to 317, which comprise the statements of financial position as at 31 December 2014 of the Group and of the Company, and the statements of comprehensive income, statements of changes in equity and statements of cash flows of the Group and of the Company for the financial year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on Notes 1 to 44.

#### Directors' Responsibility for the Financial Statements

The Directors of the Company are responsible for the preparation of financial statements so as to give a true and fair view in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia. The Directors are also responsible for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with approved standards on auditing in Malaysia. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the financial position of the Group and of the Company as of 31 December 2014 and their financial performance and cash flows for the financial year then ended in accordance with Malaysian Financial Reporting Standards, International Financial Reporting Standards and the requirements of the Companies Act, 1965 in Malaysia.

#### **Report on Other Legal and Regulatory Requirements**

In accordance with the requirements of the Companies Act, 1965 in Malaysia, we also report the following:

- (a) In our opinion, the accounting and other records and the registers required by the Act to be kept by the Company and its subsidiaries of which we have acted as auditors have been properly kept in accordance with the provisions of the Act.
- (b) We have considered the financial statements and the auditors' reports of all the subsidiaries of which we have not acted as auditors, which are indicated in Note 39 to the financial statements.
- (c) We are satisfied that the financial statements of the subsidiaries that have been consolidated with the Company's financial statements are in form and content appropriate and proper for the purposes of the preparation of the financial statements of the Group and we have received satisfactory information and explanations required by us for those purposes.
- (d) The audit reports on the financial statements of the subsidiaries did not contain any material qualification or any adverse comment made under Section 174(3) of the Act.

#### **Other Reporting Responsibilities**

The supplementary information set out on page 318 is disclosed to meet the requirement of Bursa Malaysia Securities Berhad and is not part of the financial statements. The Directors are responsible for the preparation of the supplementary information in accordance with Guidance on Special Matter No. 1, Determination of Realised and Unrealised Profits or Losses in the Context of Disclosure Pursuant to Bursa Malaysia Securities Berhad Listing Requirements, as issued by the Malaysian Institute of Accountants ("MIA Guidance") and the directive of Bursa Malaysia Securities Berhad. In our opinion, the supplementary information is prepared, in all material respects, in accordance with the MIA Guidance and the directive of Bursa Malaysia Securities Berhad.

#### **Other Matters**

This report is made solely to the members of the Company, as a body, in accordance with Section 174 of the Companies Act, 1965 in Malaysia and for no other purpose. We do not assume responsibility to any other person for the content of this report.

**PricewaterhouseCoopers** 

(No. AF: 1146)

Chartered Accountants

Nurul A'in binti Abdul Latif (No. 2910/02/17(J)) Chartered Accountant

Kuala Lumpur 24 February 2015



#### **Analysis of Shareholdings**

#### **Authorised Share Capital:**

RM12,000,000,000 divided into 12,000,000,000 ordinary shares of RM1.00 each

#### Issued & Paid-Up Share Capital:

- RM8,592,461,151 divided into 8,592,461,151 ordinary shares of RM1.00 each
- Voting Right: 1 vote per shareholder on a show of hands
   1 vote per ordinary share on a poll

#### **Total No. of Shareholders:**

• 20.570

#### **Distribution of Shareholdings**

(without aggregating the securities from different securities accounts belonging to the same Depositor)

		Share	holders				Shares	
	Mal	aysian	Fc	reign	Malay	ysian	Fore	eign
Size of Shareholdings	No.	%	No.	%	No.	%	No.	%
Less than 100	1,822	8.86	16	0.08	36,833	0.00 <sup>1</sup>	317	0.001
100 - 1,000	5,331	25.92	81	0.39	4,130,440	0.05	56,866	0.001
1,001 - 10,000	10,287	50.01	222	1.08	36,920,360	0.43	1,008,136	0.01
10,001 - 100,000	1,582	7.69	263	1.28	39,263,952	0.46	11,107,821	0.13
100, 001 - 429,623,056 (less than 5% of issued and								
paid up share capital)	407	1.98	556	2.70	1,650,881,329	19.21	1,783,995,436	20.76
429,623,057 and above	3	0.01	-	-	5,065,059,661	58.95	_	_
Total	19,432	94.47	1,138	5.53	6,796,292,575	79.10	1,796,168,576	20.90

#### Note:

#### **Category of Shareholdings**

Category of Shareholders	No. of Shareholders	% of Shareholders	No. of Shares Held	% of Issued Shares
Individuals	17,282	84.02	71,034,625	0.83
Bank/Finance Companies	107	0.52	1,666,198,088	19.39
Investments Trusts/Foundations/Charities	13	0.06	139,550	0.001
Industrial and Commercial Companies	217	1.06	27,713,238	0.32
Government Agencies/Institutions	17	0.08	3,338,738,474	38.86
Nominees	2,933	14.26	3,488,630,376	40.60
Others	1	0.001	6,800	0.001
Total	20,570	100.00	8,592,461,151	100.00

#### Note:

<sup>&</sup>lt;sup>1</sup> Less than 0.01%

<sup>1</sup> Less than 0.01%

#### **Substantial Shareholders (Holding 5% & Above)**

(as per Register of Substantial Shareholders)

		Direct I	nterests	Indirect/Deer	ned Interests	Total Ir	nterests
No.	Name	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares
1. 2.	Khazanah Nasional Berhad Citigroup Nominees (Tempatan) Sdn Bhd	3,238,919,155	37.70	84,415,540±	0.98	3,323,334,695	38.68
3.	- Employees Provident Fund Board AmanahRaya Trustees Berhad	1,120,798,631	13.04	-	-	1,120,798,631	13.04
	- Skim Amanah Saham Bumiputera	799,286,100	9.28	-	-	799,286,100	9.28
4.	Commonwealth Insurance Holdings Limited	437,547,100	5.09	-	-	437,547,100	5.09

<sup>±</sup> Includes 274,700 Axiata Shares, being the number of shares outstanding to be returned to Khazanah under the Selling Flexibility Arrangement to facilitate the sale of Axiata Shares by Axiata's employees who have exercised their Axiata ESOS options. Khazanah is deemed to have an interest in these Axiata Shares pursuant to Section 6A of the Companies Act, 1965

#### Directors' Direct and Indirect Interests in the Company and Its Related Corporations

Directors' direct and/or indirect interest in the Company based on the Register of Directors' Shareholdings are as follows:-

		Nun	nber of ordinary s	hares of RM1.00 e	each	
	Dire	ect	Indi	rect	То	tal
Interest in the Company	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares
Dato' Sri Jamaludin Ibrahim	-	-	450,000#	0.00*	450,000#	0.00*

	Nur	mber of options/r	estricted share gr	ant of ordinary sh	nares of RM1.00 ea	ach
	Dire	ect	Indi	rect	То	tal
Interest in the Company	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares	No. of Shares Held	% of Issued Shares
Dato' Sri Jamaludin Ibrahim	4,301,700 <sup>@</sup> 4,310,600 <sup>&amp;</sup>	0.05 0.05	-	-	4,301,700 <sup>@</sup> 4,310,600 <sup>&amp;</sup>	0.05 0.05

#### Notes:

- # Held through a nominee namely, CIMSEC Nominees (Tempatan) Sdn Bhd
- \* Less than 0.01%
- @ Options pursuant to Axiata ESOS for Eligible Employees and Executive Directors of Axiata Group
- & Restricted Share Grant under Axiata Share Scheme

Save as disclosed above, none of the Directors of the Company has any interest direct or indirect in the Company and its related corporations.



### **List of Top Thirty Largest Shareholders**

(without aggregating the securities from different securities accounts belonging to the same Depositor)

No.	Name	No. of Shares Held	% of Issued Shares
1.	Khazanah Nasional Berhad	3,238,919,155	37.69
2.	Citigroup Nominees (Tempatan) Sdn Bhd Employees Provident Fund Board	1,027,106,406	11.95
3.	AmanahRaya Trustees Berhad Skim Amanah Saham Bumiputera	799,034,100	9.30
4.	DB (Malaysia) Nominee (Asing) Sdn Bhd State Street London Fund FSIB for First State Asia Pacific Leaders Fund	166,971,900	1.94
5.	Kumpulan Wang Persaraan (Diperbadankan)	155,776,000	1.81
6.	Permodalan Nasional Berhad	133,816,825	1.56
7.	AmanahRaya Trustees Berhad Amanah Saham Wawasan 2020	103,984,413	1.21
8.	Cartaban Nominees (Tempatan) Sdn Bhd Exempt An for Eastspring Investments Berhad	99,203,575	1.15
9.	CIMSEC Nominees (Tempatan) Sdn Bhd Exempt An for Khazanah Nasional Berhad (Axiata ESOS)	84,254,840	0.98
10.	HSBC Nominees (Asing) Sdn Bhd TNTC for Saudi Arabian Monetary Agency	80,643,100	0.94
11.	Cartaban Nominees (Asing) Sdn Bhd Exempt An for State Street Bank & Trust Company (WEST CLT OD67)	80,584,462	0.94
12.	HSBC Nominees (Asing) Sdn Bhd BBH and Co Boston for Vanguard Emerging Markets Stock Index Fund	79,042,494	0.92
13.	DB (Malaysia) Nominee (Asing) Sdn Bhd State Street London Fund FSIH for First State Global Emerging Markets Leaders Fund	76,420,300	0.89
14.	AmanahRaya Trustees Berhad Amanah Saham Malaysia	64,565,900	0.75
15.	Maybank Nominees (Tempatan) Sdn Bhd Maybank Trustees Berhad for Public Ittikal Fund (N14011970240)	62,500,000	0.73
16.	Malaysia Nominees (Tempatan) Sendirian Berhad Great Eastern Life Assurance (Malaysia) Berhad (Par 1)	56,468,225	0.66
17.	HSBC Nominees (Asing) Sdn Bhd Exempt An for JPMorgan Chase Bank, National Association (U.S.A.)	54,108,420	0.63
18.	HSBC Nominees (Asing) Sdn Bhd BNYM SA/NV for Newton Asian Income Fund	50,000,000	0.58
19.	AmanahRaya Trustees Berhad Public Islamic Dividend Fund	48,396,500	0.56
20.	AmanahRaya Trustees Berhad Amanah Saham Didik	47,191,300	0.55

No.	Name	No. of Shares Held	% of Issued Shares
21.	Cartaban Nominees (Asing) Sdn Bhd GIC Private Limited for Government of Singapore (C)	44,414,700	0.52
22.	HSBC Nominees (Asing) Sdn Bhd HSBC BK Plc for Saudi Arabian Monetary Agency	42,245,716	0.49
23.	HSBC Nominees (Asing) Sdn Bhd Exempt An for The Bank of New York Mellon (MELLON ACCT)	40,921,662	0.48
24.	Cartaban Nominees (Asing) Sdn Bhd Exempt An for RBC Investor Services Trust (Clients Account)	37,197,200	0.43
25.	Citigroup Nominees (Tempatan) Sdn Bhd Exempt An for AIA Bhd	37,086,300	0.43
26.	Maybank Nominees (Tempatan) Sdn Bhd Maybank Trustees Berhad for Public Regular Savings Fund (N14011940100)	36,364,500	0.42
27.	Citigroup Nominees (Tempatan) Sdn Bhd Employees Provident Fund Board (Nomura)	36,089,500	0.42
28.	AmanahRaya Trustees Berhad Public Islamic Select Enterprises Fund	33,931,500	0.39
29.	HSBC Nominees (Asing) Sdn Bhd BBH and Co Boston for Matthews Asian Growth and Income Fund	31,516,923	0.37
30.	DB (Malaysia) Nominee (Asing) Sdn Bhd State Street London Fund RNAW for St. James's Place Global Emerging Markets Unit Trust	31,454,200	0.37
	TOTAL	6,880,210,116	80.05

# List of Top Ten Properties For The Financial Year Ended 31 December 2014

	Freehold/Leasehold		Approximate age of	Date of	Remaining			Net book value as a
Address/Location	- land and/or buildings	Current usage of land & buildings	buildings (years)	acquisition/ capitalisation	lease period (years)	Land area (sq. meter)	Built-up area (sq. meter)	31 Dec 2014 (RM)
Seksyen 13, Jalan Kemajuan, Petaling Jaya, Selangor, Malaysia	Leasehold land and building	Network Office	21 years	23.03.1998	52 years	4,383.1	10,339.0	27,767,368
JI. Arengka II, Kecamatan Tampan, Kelurahan Simpang Baru Kabupaten Pekanbaru, Indonesia	Leasehold land and freehold building	Telecommunications and operations office	2 years	17.12.2012 (land) 11.12.2013 (building)	18 years	4,883.0	5,152.0	19,961,755
JI. Sumba B12-1 Mekarwangi, Cikarang Barat, Bekasi-Jawa Barat Kawasan MM2100, Indonesia	Leasehold land and freehold building	Telecommunications and operations office	4 years	24.11.2008 (land) 01.02.2011 (building)	16 years	19,549.5	10,683.0	18,921,208
JI. Raya Kali Rungkut No. 15A, Surabaya, Indonesia	Leasehold land and freehold building	Telecommunications and operations office	5 years	17.04.2008 and 22.12.2008 (land) 08.10.2009 (building)	14 years	8,853.0	9,443.0	17,893,297
No. 1293/1, Khawja road, East Soloshahar, Baddarhat, Chandgaon, Chittagong, Bangladesh	Freehold land	Telecommunications and operations office	n/a	28.08.2014	n/a	607.0	n/a	7,238,813
JI. Rasuna Said Kav. A5 No. 6, Bintaro, Jakarta, Indonesia	Leasehold land and freehold building	Telecommunications and operations office	7 years	29.06.2006 (land) 30.09.2007 (building)	12 years	3,350.0	1,219.0	6,758,417
JI. Soekarno Hatta, Bandung, Indonesia	Leasehold land and freehold building	Telecommunications and operations office	6 years	23.10.2007 (land) 16.12.2008 (building)	13 years	4,770.0	6,731.0	6,348,562
No. 1293/1, Bypass road, Jilongja, Kolatali, Coxs Bazzar, Bangladesh	Freehold land	Telecommunications and operations office	n/a	22.09.2014	n/a	768.9	n/a	5,862,722
Bandar Sri Manjalara, Mukim Batu, Kuala Lumpur, Wilayah Persekutuan, Malaysia	Leasehold land and building	Telecommunications and operations office	11 years	23.05.1997	63 years	4,451.4	3,041.0	5,279,967
No. 390-D, Uluwahuorewatta, Weliwita, Kaduwela,Sri Lanka	Freehold land and building	Operations office	1 year	31.12.2013 (land) 03.06.2014 (building)	n/a	15,276.9	111.5	4,833,150

## **Net Book Value of** Land and Buildings For The Financial Year Ended 31 December 2014

		Free	hold	Leas	ehold	Net book value of land	Net book value of buildings
Lo	cation	No. of Lots	Area ('000 sq ft)	No. of Lots	Area ('000 sq ft)	RM'000	RM'000
1	Malaysia						
	(a) Federal Territory						
	(Kuala Lumpur)	-	_	3	91.0	7,020.1	3,376.4
	(b) Selangor	1	53.9	2	48.7	7,895.0	23,631.2
	(c) Perak	1	43.5	4	63.0	1,078.7	_
	(d) Pulau Pinang	7	15.3	3	64.1	1,677.1	1,583.5
	(e) Kedah	_	-	1	15.9	156.5	389.7
	(f) Johor	6	41.6	1	78.8	1,396.5	1,581.2
	(g) Negeri Sembilan	2	50.0	_	-	990.0	228.6
	(h) Terengganu	-		7	871.8	416.8	11.0
	(i) Kelantan	-		3	107.2	188.1	338.7
	(j) Pahang	1	37.1	17	429.6	3,703.3	1,395.6
	(k) Sabah	_	-	5	224.4	1,367.3	702.2
	(l) Sarawak	2	320.1	3	58.5	679.8	820.0
2	Indonesia	_	_	8,007	25,836.0	362,678.3	62,362.1
3	Sri Lanka	34	9,214.9	-	_	16,244.6	26,945.0
4	Bangladesh	259	2,032.7	5,588	3,295.8	9,045.7	4,842.8
5	Cambodia	_	_	-	_	_	3,094.8
6	Pakistan	46	1,366.4	-	-	6,414.6	1,265.6
То	tal	359	13,175.5	13,644	31,184.8	420,952.4	132,568.4

## Group **Directory**

#### **Axiata Group Berhad**

Corporate Headquarters

Axiata Tower

9 Jalan Stesen Sentral 5 Kuala Lumpur Sentral 50470 Kuala Lumpur

Malaysia

Tel : +603 2263 8888 Fax : +603 2263 8822 Website: www.axiata.com

#### Celcom Axiata Berhad

Menara Celcom

No. 82, Jalan Raja Muda Abdul Aziz

50300 Kuala Lumpur

Malaysia

Tel : +603 2688 3939 : +603 2681 0361 Fax Website: www.celcom.com.my

#### PT XL Axiata Tbk

arhaXL

Jl. DR. Ide Anak Agung Gde Agung

Lot. E4-7 No. 1

Kawasan Mega Kuningan

Jakarta 12950

Indonesia

: +62 21 576 1881 Tel : +62 21 576 1880 Fax Website: www.xl.co.id

#### **Dialog Axiata PLC**

No. 475, Union Place

Colombo 2 Sri Lanka

: +94 777 678 700 Tel Website: www.dialog.lk

#### Robi Axiata Limited

Robi Corporate Office 53 Gulshan South Avenue

Gulshan-1 Dhaka-1212 Bangladesh

Tel : +88 02 9887146-52 Fax : +88 02 9885463

Website: www.robi.com.bd

#### Smart Axiata Co., Ltd

464A Monivong Blvd. Sangkat Tonle Bassac Khan Chamkarmorn

Phnom Penh

Kingdom of Cambodia Tel : +855 10 201 000 Fax : +855 23 868 882 Website: www.smart.com.kh

#### Idea Cellular Limited

5th Floor "Windsor" Kalina, Santa Cruz (East) Mumbai 400098

India

Tel : +91 95 9400 4000 : +91 95 9400 3181 Fax Website: www.ideacellular.com

#### M1 Limited

10 International Business Park

Singapore 609928 Tel : +65 6655 1111 : +65 6655 1977 Website: www.m1.com.sg

#### Multinet Pakistan (Private) Limited

1D-203, Sector 30 Korangi Industrial Area

Karachi Pakistan

Tel : +92 21 351 13626-58 : +92 21 351 13645 Website: www.multinet.com.pk

#### edotco Group Sdn Bhd

Level 30, Axiata Tower 9 Jalan Stesen Sentral 5 Kuala Lumpur Sentral 50470 Kuala Lumpur

Malaysia

Tel : +603 2262 1388 : +603 2262 1308/1309 Website: www.edotcogroup.com

## **Glossary**

2G

Second generation wireless telephone technology

3G

Third generation mobile phone technologies covered by the ITU IMT-2000 family

4G

Fourth generation mobile phone technology

**Advanced Data** 

Data, VAS & Broadband

AAP

Adknowledge Asia Pacific Pte Ltd

**ADIF** 

Axiata Digital Innovation Fund

ADS

Axiata Digital Services Sdn Bhd

**AGIA** 

Axiata Group Internal Audit

AGM

Annual General Meeting

AIC

Axiata Investments (Cambodia) Limited

AI1

Axiata Investments 1 (India) Limited

AI2

Axiata Investments 2 (India) Limited

AIL

Axiata Investments (Labuan) Limited

AIS

Axiata Investments (Singapore) Limited

AMS

Axiata Management Services Sdn Bhd

**ARPU** 

Average Monthly Revenue Per User

ASEAN

Association of Southeast Asian Nations

ATC

Axiata Towers (Cambodia) Company Limited

**AUSAID** 

Australian Agency for International Development

Axiata

Axiata Group Berhad

Axiata Indonesia

Axiata Investments (Indonesia) Sdn Bhd

**Axiata Share Scheme** 

Performance-Based ESOS and RSP

Axiata SPV1

Axiata SPV1 (Labuan) Limited

**Axiata SPV2** 

Axiata SPV2 Berhad

Axiata SPV4

Axiata SPV4 Sdn Bhd

Axis

PT Axis Telekom Indonesia

**AYTP** 

Axiata Young Talent Programme

BAC

Board Audit Committee

BEE

Board Effectiveness Evaluation

BICL

Bangladesh Infrastructure Company Limited

**BNC** 

Board Nomination Committee

BOD

Board of Directors

**BRC** 

Board Remuneration Committee

**BTS** 

Base Transceiver Station

**Bursa Securities** 

Bursa Malaysia Securities Berhad

**CAMEL** 

Customised Applications for Mobile network Enhanced Logic

CAPEX

Capital Expenditure

CBN

Communiq Broadband Network (Private) Limited

DMA

Code Division Multiple Access

Celcom

Celcom Axiata Berhad

Celcom Chidcare

Celcom Childcare Sdn Bhd

Celcom Group

Celcom and its subsidiaries

**Celcom Networks** 

Celcom Networks Sdn Bhd

Celcom Planet

Celcom Planet Sdn Bhd

Celcom Resources

Celcom Resources Berhad

CLM

Customer Lifecycle Management

CR

Corporate Responsibility

DBN

Dialog Broadband Networks (Private) Limited

**DCR** 

Directors' Circular Resolutions

Dialog

Dialog Axiata PLC

Digita

Digital Commerce Lanka (Private) Limited

DiGi

DiGi.Com Berhad

DiGi Tel

DiGi Telecommunications Sdn Bhd

**DMSB** 

Digital Milestone Sdn Bhd

DRS

Dividend Reinvestment Scheme

DTT

Dialog Television Trading (Private) Limited

TV

Dialog Television (Private) Limited

edotco Bangladesh

edotco Bangladesh Co Ltd

edotco Group

edotco Group Sdn Bhd

edotco Cambodia

Edotco (Cambodia) Co., Ltd

## Glossary

**EBIT** 

Earnings Before Interest and Taxes

**EBITDA** 

Earnings Before Interest, Taxes, Depreciation and Amortisation

EDGE

Enhanced Data rates for GSM Evolution

ED

**Executive Director** 

**Escape** 

Escape Axiata Sdn Bhd

**ESOS** 

Employee Share Option Scheme

Etisalat Indonesia

Emirates Telecommunications Corporation (Etisalat) International Indonesia Limited

**FCF** 

Free Cash Flow

FSL

Firstsource Solutions Limited

FY13

Financial year ended 31 December 2013

FY14

Financial year ended 31 December 2014

FY15

Financial year ended 31 December 2015

**GAAP** 

Generally Accepted Accounting Principles

**GCEO** 

Group Chief Executive Officer

**GCFO** 

Group Chief Financial Officer

GCIA

Group Chief Internal Auditor

GLC

Government Linked Companies

**GLCT** 

Government Linked Company Transformation

**GPRS** 

General Packet Radio Service

GSM

Global System for Mobile Communications

**GSMA** 

The GSM Association

GADP

Group Accelerated Development Program

Glasswool

Glasswool Holdings Limited

Hello

Hello Axiata Company Limited

**HACL** 

Hello Axiata Company Limited

**HSDPA** 

High Speed Downlink Packet Access

**HSPA** 

High Speed Packet Access

IA

Internal Audit

ICT

Information and Communications Technology

Idea

Idea Cellular Limited

INED

Independent Non-Executive Director

ΙP

Internet Protocol

IPVPN

Internet Protocol Virtual Private Network

Khazanah

Khazanah Nasional Berhad

KLC

Kuala Lumpur Composite Index

KP

Key Performance Indicator

104

Limits of Authority

LTE

Long Term Evolution

M1

M1 Limited

M&A

Mergers & Acquisition

Main LR

Main Market Listing Requirements of Bursa Securities

MCCG 2012

Malaysian Code on Corporate Governance 2012

**MCMC** 

Malaysian Communications and Multimedia Commission

MDS

Mobile Data Services

**MFRS** 

Malaysian Financial Reporting Standards

MIFE

Mobile Internet Fulfillment Exchange

MNP

Mobile Number Portability

MoU

Memorandum of Understanding

MoU

Minutes of Use

**MPEG** 

Moving Picture Experts Group

MSWG

Minority Shareholder Watchdog Group

MTCF

Mobile Telecommunication Company of Esfahan

Multinet

Multinet Pakistan (Private) Limited

MVNO

Mobile Virtual Network Operator

NEC

Non-Executive Chairman

NED

Non-Executive Director

NGIN

New Generation Intelligent Network

**OPEX** 

Operating Expenditure

PBT

Profit before Tax

PLDT MY

PLDT Malaysia Sdn Bhd

**PGC** 

PLDT Global Corporation

RTC

Regional TowerCo

**RSA** 

Restricted Share Awards

**RSP** 

Restricted Share Plan

**RMC** 

Risk Management Committee

**ERM** 

Enterprise Wide Risk Management

NINED

Non-Independent Non-Executive Director

**OECD** 

Organisation for Economic Co-operation and Development

OpCo

Operating Company

OTT

Over-The-Top

PAT

Profit after Tax

PATAMI

Profit after Tax and Minority Interest

**President & GCEO** 

Managing Director/President & Group Chief Executive Officer

QoQ

Quarter on Quarter

Robi

Robi Axiata Limited

ROCE

Return on Capital Employed

ROE

Return on Equity

ROI

Return on Investment

**ROIC** 

Return on Invested Capital

SIM

Samart I-Mobile Public Company Limited

SLT

Senior Leadership Team

**SMART** 

Smart Axiata Co., Ltd

SMS

Short Message Service

**SPA** 

Sales and Purchase Agreement

SSC

Share Scheme Committee

STC

Saudi Telecom Company

Suntel

Suntel Limited

Sky TV

Sky Television and Radio Network (Private) Limited

**SME** 

Small and Medium Size Enterprise

TM

Telekom Malaysia Berhad

ToR

Terms of Reference

TMI

TM International Berhad (now known as Axiata)

**TSR** 

Total Shareholder Return

UNCTAD

United Nations Conference on Trade and Development

USAID

United States Agency for International Development

USP

Universal Service Provision

VAS

Value Added Services

**VWAMP** 

Volume Weighted Average Market Price

WCDMA

Wideband CDMA

WiFi

Wireless Fidelity

**WIMAX** 

Worldwide Interoperability for Microwave Access

XL

PT XL Axiata Tbk.

YoY

Year on Year

UIEP

Uncompromising Integrity and Exceptional Performance

**CURRENCIES** 

**BDT** 

Bangladeshi Taka, the lawful currency of Bangladesh

CNY

Chinese Yuan Renmimbi, the lawful currency of China

**IDR** 

Indonesian Rupiah, the lawful currency of Indonesia

**INR** 

Indian Rupee, the lawful currency of India

PKR

Pakistani Rupee, the lawful currency of Pakistan

RM

Ringgit Malaysia, the lawful currency of Malaysia

SGD

Singapore Dollars, the lawful currency of Singapore

SLR/LKR

Sri Lankan Rupee, the lawful currency of Sri Lanka

SDF

Special Drawing Rights, common currency in international roaming agreements

THB

Thai Baht, the lawful currency of Thailand

USD

United States Dollars, the lawful currency of the US