

Five-Year Group Financial Summary

Operational Highlights

All in RM Million unless stated otherwise	FY2014	FY2013	FY2012	FY2011	FY2010
1. Operating Revenue	18,712	18,371	17,652	16,290	15,621
2. Earnings Before Interest Tax Depreciation and Amortisation (EBITDA)	6,999	7,271	7,424	7,177	7,054
3. Earnings from Associates & Joint Ventures	339	255	211	118	164
4. Profit Before Tax (PBT)	3,114	3,533	3,762	3,577	3,206
5. Profit After Tax (PAT)	2,344	2,739	2,880	2,712	2,117
6. Profit After Tax and Minority Interests (PATAMI)	2,349	2,550	2,513	2,346	1,770
7. Normalised PATAMI ¹	2,239	2,761	2,784	2,539	2,479
8. Total Shareholders' Equity	20,745	19,622	20,101	19,843	18,725
9. Total Assets	49,127	43,497	42,931	41,106	38,101
10. Total Borrowings	13,893	13,436	12,658	11,459	10,684
11. Subscribers (million)	266	244	205 ²	199	160

Growth Rates YoY					
1. Operating Revenue	1.9%	4.1%	8.4%	4.3%	17.3%
2. EBITDA	-3.7%	-2.1%	3.4%	1.7%	30.2%
3. Total Shareholders' Equity	5.7%	-2.4%	1.3%	6.0%	3.0%
4. Total Assets	12.9%	1.3%	4.4%	7.9%	2.9%
5. Total Borrowings	3.4%	6.1%	10.5%	7.3%	-13.3%

Share Information					
1. Per Share					
Earnings (basic) – sen	27	30	30	28	21
Earnings (diluted) – sen	27	30	29	28	21
Net Assets – RM	2.4	2.3	2.4	2.3	2.2
2. Share Price information – RM					
High	7.27	7.00	6.76	5.14	4.76
Low	6.44	6.16	4.67	4.57	3.07

Financial Ratio					
1. Return on Invested Capital ³	9.0%	10.7%	11.8%	12.1%	11.8%
2. Gross Debt to EBITDA ⁴	2.0	1.8	1.7	1.6	1.5
3. Debt Equity Ratio ⁵	0.7	0.7	0.6	0.6	0.6

Notes:

- 1 Excludes XL severance payment and minority interest, accelerated depreciation/FRS adjustment, gains on disposal/merger, Celcom network impairment, tax incentive and penalty on Sukuk, Dialog tax impact, Robi SIM tax, physical count loss and impairment on receivables, Hello asset impairment, Smart assets write-off, acquisition and provision and foreign exchange gains/loss. FY2014 excludes loss on derivatives.
- 2 Restated subscribers based on active base definition starting 2012
- 3 EBIT less tax over average invested capital
- 4 Gross debt over EBITDA
- 5 Total borrowings over total shareholders' equity