RIZ MARK CORPUZ

AUTOMATION SPECIALIST

CONTACT

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SKILLS

- Troubleshoot and fix technical and application issues.
- Design, create, and unit test applications in compliance with industry best practices.
- Well-rounded debugging skills with IDE and DevTools.
- Experienced with Agile and SCRUM.

LANGUAGES

Back End Development
- Python | Java | PHP
- SQL | C# | C++

Front End Development
- JavaScript | ES6
- CSS | Less | Sass
- HTML | HTL | XML

TOOLS AND PLATFORMS

- VS Code | n8n
- Zapier | Make | Prismatic
- Asana | Airtable | Slack
- Render
- GitHub
- Google App Script
- HubSpot

EDUCATION

Cavite State University - Cavite City Campus

BS in Information Technology
2018 - 2023

- Graduated Cum Laude
- GPA: 3.25/4

WORK EXPERIENCE

My Amazon Guy - Low Code | No Code | Automation Specialist
IT Specialist 2

- November 2023 - December 2024
- Developed and implemented efficient HubSpot workflows to streamline the sales process, leading to a 20% increase in lead conversion rates.
- Designed and deployed Zapier automation for the ticketing system, reducing response time by 30% and enhancing customer satisfaction.
- Collaborated with cross-functional teams to identify automation gaps and implement solutions that improved overall operational efficiency.

Boolean - Low Code | No Code | Solutions Engineer

- December 2024 - Present
- Automated HubSpot deal creation triggered by appointment bookings, eliminating manual data entry and accelerating the sales pipeline.
- Designed and deployed an Airtable interface to centrally manage jobs, deals, and financing, enabling real-time visibility, improved tracking accuracy, and streamlined operations through automation.

PROJECTS

N8N QuickBooks Invoice Creation

- Objective: To streamline and optimize the invoicing process through automated invoice creation.
- Role: Automation Specialist
- Skills Utilized: n8n Workflow Automation, QuickBooks Online
- Results: Reduced manual invoicing tasks, minimized errors, and accelerated invoice generation, significantly improving accounting efficiency and cash flow turnaround.

Google App Script Report Generator

- Objective: To automate the report creation for the sales team, focusing on closed-won deals and revenue analysis.
- Role: Developed a Google Apps Script to pull data from various sources and format performance reports for the sales team.
- Skills Utilized: Google Apps Script, Data Analysis, Reporting Automation.
- Impact: Saved approximately 10 hours per month on report generation tasks, allowing the sales team to focus more on strategy and less on data entry.

HubSpot Appointment Deal Automation

- Objective: To improve sales pipeline efficiency by automatically capturing and tracking new appointments as deals.
- Role: Automation Specialist
- Skills Utilized: Make (Integromat), HubSpot CRM
- Process: Automatically creates a HubSpot deal whenever a new appointment is scheduled, ensuring real-time pipeline updates and eliminating manual data entry.
- Results: Improved deal tracking accuracy, reduced manual workload for the sales team, and accelerated follow-up response times.