- 5. Mention some web based technologies.
- 6. List the free softwares.
- 7. How to move Company from products to Services.
- 8. What is Information Exchange?

**SECTION-B** 
$$(3 \times 15 = 45)$$

Answer any THREE questions.
ALL questions carry equal marks.

- 9. Discuss the paradiagm of E Commerce.
- 10. How to avoid legal issues in E Business?
- 11. Illustrate on-line shopping and ORM Solutions.
- 12. Write in detail on Open Source Community.
- 13. Explain Service broadcasting vision.

**SECTION – C** 
$$(1 \times 15 = 15)$$

(Compulsory)

14. Discuss the challenges and Opportunities of E-Commerce in India.

Register Number:

Name of the Candidate:

6 3 6 7

## M.B.A. (E-Business) DEGREE EXAMINATION, 2012

(FIRST YEAR)

(PAPER - V)

## 150. E - COMMERCE

May ] [ Time : 3 Hours

Maximum: 75 Marks

**SECTION – A**  $(5 \times 3 = 15)$ 

Answer any FIVE questions.
ALL questions carry equal marks.

- 1. Define E Commerce.
- 2. Write a brief note on one to one marketing.
- 3. Mention the use of search Engines in E-Commerce.
- 4. Specify the importance of internet based training.

**Turn Over**