# **Business Intelligence Important Questions**

### Unit- 1 (Essays)

- 1. How to make decision making process? (pg -2)
- 2. Define BI and what is the need of Business Intelligence? (pg -3)
- 3. What are the activities of BI or what are the reasons for the failure of any Business? (pg -6)
- 4. Analytical Spectrum with diagram? (pg 9 to 11)
- 5. What are different value drives and how Information can be used? (pg 17)
- 6. What are performance metrics and KPI (key performance indicator)? (pg -18)
- 7. Horizontal use cases? (pg 21 to 29)
- 8. Vertical use cases? (pg 29 to 31)

### 1 Marks

- 1. Analysis Paralysis? (pg 3)
- 2. Dimensions of BI? (pg 4)
- 3. BI definition? (pg 7)
- 4. Taming of information explosion? (pg 11)
- 5. Collaborative Filtering? (pg 23)
- 6. Cross selling and up selling? (pg 23)

## Unit -2 (Essays)

- 1. Organization preparedness for Business Intelligence? (pg 34 to 35)
- 2. Initial steps to start BI? (pg 37)
- 3. Bridging gap between business users and IT people? (pg 40 to 42)
- 4. Knowing different types of business users? (pg 42 to 43)
- 5. Success factors? (pg 43 to 48)
- 6. How you build a team (or) How do you select your team? (pg 49)
- 7. Strategic or Tactical Planning or Long-term vs short term? (pg 50 to 51)
- 8. What is Incremental Improvement or Analytical Spectrum? Or what is business intelligence road map? (pg 54 to 55)

#### 1 Marks:

- 1. Difference between power user and business users?
- 2. What is Organization preparedness?
- 3. Write different type of business users?

### Unit-3 (Essays)

- 1. Aspects of Business Intelligence? (pg 63 to 65)
- 2. Organization Business Intelligence Frame works? (pg 65 to 73) With diagram.
- 3. Information processing and Information flow? (pg 84)
- 4. Analytical information needs? (pg 78)
- 5. Data requirements Analysis? (pg 96 to 102)
- 6. Facts and metrics and qualifiers? (pg 93 to 95)
- 7. Service and system evaluation? (pg 73)

#### 1 Marks

- 1. What is metadata?
- 2. What is data quality?
- 3. What is data profiling?
- 4. What is data integration?
- 5. What is dimension Analysis?
- 6. What is canned reporting?
- 7. Business use of information?
- 8. What are the benefits of Business process model?

# Unit-4 (Essays)

- 1. Attribute Analysis? (pg 135 to 142)
- $\geq$ : Relationship analysis? (pg 143 to 145)
- 3. How do you acquire customer Knowledge and customer profiling? (pg 238 to 240)
- 4. Customer life time value? (145 to 146)
- 5. Demographic and psychographic and geographic?
- 6. Explain about geographical data and clusters? (pg -244 to 248)
- 7. Behavior Analysis? (pg 248 to 250)

### 1 Marks:

- 1. What is Functional dependency?
- 2. What is the key relation?