



customer

All

market

All

segment, category,...

All

2018

2019

2020

2021

2022
Est

YTD

YTG

Q1

Q2

Q3

Q4

81.17%[✓]

LY: 80.21% (+1.2%)

Forecast Accuracy

-3472690[!]

LY: -751714 (-361.97%)

Net error

6899.04K[!]

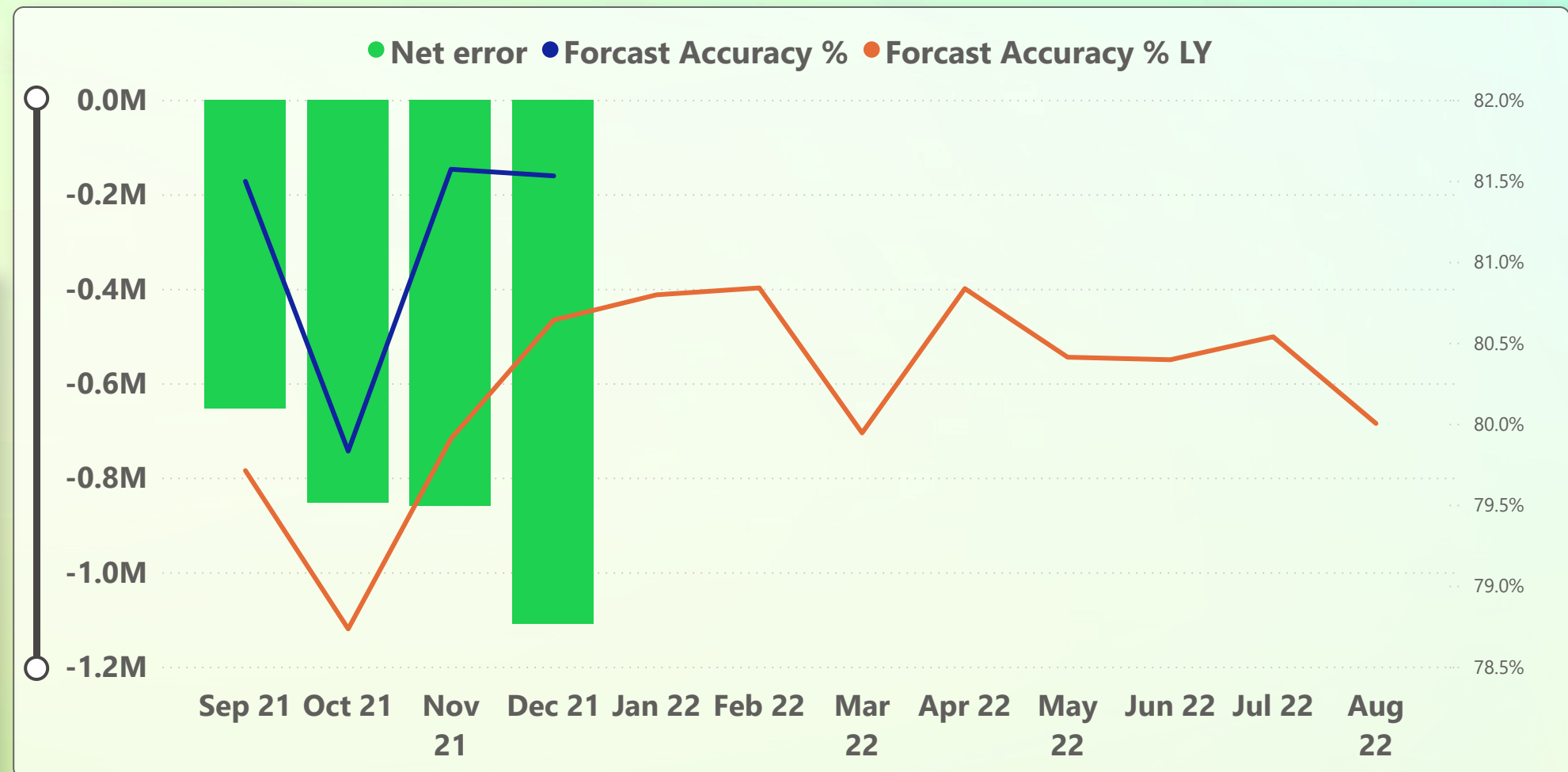
LY: 9780.74K (-29.46%)

ABS error

Key metrics by customer

customer	Forecast Accuracy %	Net error	Net error %	Forecast Accuracy % LY	Risk
▲					
Acclaimed Stores	57.74%	83037	10.74%	50.69%	Excess Inventory
All-Out	43.96%	-150	-0.32%	29.09%	Out of Stock
Amazon	73.79%	-464694	-9.22%	74.54%	Out of Stock
Argos (Sainsbury's)	54.78%	-23040	-17.60%	56.08%	Out of Stock
Atlas Stores	49.53%	-4182	-2.31%	48.16%	Out of Stock
Atliq e Store	74.22%	-294868	-9.65%	74.59%	Out of Stock
AtliQ Exclusive	70.35%	-359242	-11.91%	71.69%	Out of Stock
BestBuy	46.60%	81179	16.72%	35.31%	Excess Inventory
Billa	42.63%	3704	3.91%	18.29%	Excess Inventory
Boulanger	52.69%	-48802	-20.21%	58.77%	Out of Stock
Chip 7	34.56%	-85293	-35.01%	53.44%	Out of Stock
Chiptec	50.49%	-20102	-11.36%	52.54%	Out of Stock
Circuit City	46.17%	85248	16.55%	35.02%	Excess Inventory
Control	52.06%	64731	13.01%	47.42%	Excess Inventory
Coolblue	47.66%	-34790	-15.34%	52.95%	Out of Stock
Costco	51.95%	101913	15.79%	49.42%	Excess Inventory
Total	81.17%	-3472690	-9.48%	80.21%	Out of Stock

Net sales performance Over time



Top / Bottom Products & Customer by Net sales

segment	Forecast Accuracy %	Net error	Risk	Net error %	Forecast Accuracy % LY
▲					
⊕ Accessories	↑ 87.42%	341468	Excess Inventory	1.72%	77.66%
⊕ Desktop	↑ 87.53%	78576	Excess Inventory	10.24%	84.37%
⊕ Networking	↑ 93.06%	-12967	Out of Stock	-1.69%	90.40%
⊕ Notebook	↑ 87.24%	-47221	Out of Stock	-1.69%	79.99%
⊕ Peripherals	↓ 68.17%	-3204280	Out of Stock	-31.83%	83.23%
⊕ Storage	↓ 71.50%	-628266	Out of Stock	-25.61%	83.54%