



2018

2019

2020

2021

2022
Est

YTD

YTG

Q1

Q2

Q3

Q4

vs LY

vs Target

Overall Markets Top 5 Products based on GM% Growth

product	GM %	GM % LY	GM Growth %
AQ 5000 Series Electron 8 5900X Desktop Processor	39.3%	35.23%	4.10%
AQ BZ 101	39.2%	36.57%	2.66%
AQ Digit SSD	39.3%	36.31%	2.98%
AQ Gamer 3	39.5%	36.48%	2.99%
AQ Neuer SSD	39.2%	37.28%	1.93%
Total	39.4%	36.30%	3.05%

Overall Markets Bottom 5 Products based on GM% Growth

product	GM %	GM % LY	GM Growth %
AQ 5000 Series Ultron 8 5900X Desktop Processor	36.2%	36.92%	-0.69%
AQ Dracula HDD – 3.5 Inch SATA 6 Gb/s 5400 RPM 256 MB Cache	36.5%	37.20%	-0.66%
AQ Marquee P4	36.1%	36.86%	-0.75%
AQ Master wired x1 Ms	36.8%	36.68%	0.13%
AQ Pen Drive 2 IN 1	35.4%	34.02%	1.41%
Total	36.2%	36.77%	-0.53%

Austria Top & Bottom products

based on GM% Growth

product	GM %	GM % LY	GM Growth %
AQ 5000 Series Electron 8 5900X Desktop Processor	30.9%	29.20%	1.69%
AQ Digit SSD	31.4%	29.62%	1.82%
AQ Gamer 3	30.9%	30.36%	0.54%
AQ MB Crossx	30.8%	30.35%	0.45%
AQ WereWolf NAS Internal Hard Drive HDD – 8.89 cm	30.9%	30.47%	0.39%
Total	30.9%	29.85%	1.05%

product	GM %	GM % LY	GM Growth %
AQ 5000 Series Ultron 8 5900X Desktop Processor	27.1%	30.28%	-3.16%
AQ Dracula HDD – 3.5 Inch SATA 6 Gb/s 5400 RPM 256 MB Cache	27.5%	30.69%	-3.21%
AQ LION x2	27.6%	28.25%	-0.62%
AQ Marquee P4	26.9%	30.82%	-3.87%
AQ Pen Drive 2 IN 1	25.0%	27.26%	-2.27%
Total	27.1%	30.06%	-2.93%