Data Mart Analysis

SQL Project: Data Mart Solutions

Data Cleansing

```
CREATE TABLE clean weekly sales AS
SELECT
week_date,
week(week_date) AS week_number,
month(week_date) AS month_number,
year(week_date) AS calendar_year,
region,
platform,
CASE
 WHEN segment = 'null' THEN 'Unknown'
 ELSE segment
 END AS segment,
 CASE
 WHEN right(segment, 1) = '1' THEN 'Young Adults'
 WHEN right(segment, 1) = '2' THEN 'Middle Aged'
 WHEN right(segment, 1) IN ('3', '4') THEN 'Retirees'
 ELSE 'Unknown'
 END AS age_band,
CASE
 WHEN left(segment, 1) = 'C' THEN 'Couples'
 WHEN left(segment, 1) = 'F' THEN 'Families'
 ELSE 'Unknown'
 END AS demographic,
customer_type,
transactions,
sales,
ROUND(
  sales / transactions,
 ) AS avg_transaction
FROM weekly_sales;
select * from clean_weekly_sales limit 10;
```

Data Exploration

1. Which week numbers are missing from the dataset?

```
create table seq100 (x int not null auto_increment primary key); insert into seq100 values (),(),(),(),(),(),(),(),(); insert into seq100 select x + 50 from seq100; select * from seq100; create table seq52 as (select x from seq100 limit 52); select distinct x as week_day from seq52 where x not in(select distinct week_number from clean_weekly_sales);
```

select distinct week_number from clean_weekly_sales;

2. How many total transactions were there for each year in the dataset?

```
SELECT
calendar_year,
SUM(transactions) AS total_transactions
FROM clean_weekly_sales group by calendar_year;
```

3. What are the total sales for each region for each month?

```
SELECT
month_number,
region,
SUM(sales) AS total_sales
FROM clean_weekly_sales
GROUP BY month_number, region
ORDER BY month_number, region;
```

4. What is the total count of transactions for each platform

```
SELECT
platform,
SUM(transactions) AS total_transactions
FROM clean_weekly_sales
GROUP BY platform;
```

5. What is the percentage of sales for Retail vs Shopify for each month?

```
WITH cte_monthly_platform_sales AS (
SELECT
month_number,calendar_year,
```

```
platform,
 SUM(sales) AS monthly_sales
FROM clean_weekly_sales
GROUP BY month_number,calendar_year, platform
)
SELECT
month_number,calendar_year,
ROUND(
 100 * MAX(CASE WHEN platform = 'Retail' THEN monthly_sales ELSE NULL END) /
  SUM(monthly_sales),
) AS retail_percentage,
ROUND(
 100 * MAX(CASE WHEN platform = 'Shopify' THEN monthly_sales ELSE NULL END) /
  SUM(monthly_sales),
 2
) AS shopify_percentage
FROM cte_monthly_platform_sales
GROUP BY month_number,calendar_year
ORDER BY month_number,calendar_year;
6. What is the percentage of sales by demographic for each year in the dataset?
SELECT
calendar_year,
demographic,
SUM(SALES) AS yearly_sales,
ROUND(
 (
  100 * SUM(sales)/
   SUM(SUM(SALES)) OVER (PARTITION BY demographic)
 ),
 2
) AS percentage
FROM clean_weekly_sales
GROUP BY
calendar_year,
demographic
ORDER BY
calendar_year,
demographic;
7. Which age band and demographic values contribute the most to Retail sales?
SELECT
age_band,
```

demographic,
SUM(sales) AS total_sales
FROM clean_weekly_sales
WHERE platform = 'Retail'
GROUP BY age_band, demographic
ORDER BY total_sales DESC;