

Library

```
import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
```

Importing and Reading the Dataset

```
df=pd.read_csv("/content/website.csv")
```

```
df.head()
```

#	-----	-----	-----	-----	-----	-----	-----	-----	-----
	Unnamed: 1	Unnamed: 2	Unnamed: 3	Unnamed: 4	Unnamed: 5	Unnamed: 6	Unnamed: 7	Unnamed: 8	
0	Session primary channel group (Default)	Date + hour (YYYYMMDDHH)	Users	Sessions	Engaged sessions	Average engagement time per session	Engaged sessions per user	Events per session	Engagement rate

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Proper Headers

```
df.columns=df.iloc[0]
print("***** Columns After Promoting The Headers*****")
```

```
df.head()
```

***** Columns After Promoting The Headers*****										
Session primary channel group (Default channel group)	Date + hour (YYYYMMDDHH)	Users	Sessions	Engaged sessions	Average engagement time per session	Engaged sessions per user	Events per session	Engagement rate	Events per session	Engagement rate
0	Session primary channel group (Default channel group)	Date + hour (YYYYMMDDHH)	Users	Sessions	Engaged sessions	Average engagement time per session	Engaged sessions per user	Events per session	Engagement rate	Events per session

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Now Dropping The 0 index

```
df=df.drop(index=0)
df.head()
```

Session primary channel group (Default channel group)	Date + hour (YYYYMMDDHH)	Users	Sessions	Engaged sessions	Average engagement time per session	Engaged sessions per user	Events per session	Engagement rate	Events per session	Engagement rate
1	Direct	2024041623	237	300	144	47.5266666666666700	0.6075949367088610	4.6733333333333330	0.48	14
2	Organic	2024041719	208	267	132	32.09737827715360	0.6346153846153850	4.295880149812730	0.4943820224719100	11

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```
df.reset_index(drop=True,inplace=True)
```

```
df.head()
```

	Session primary channel group (Default channel group)	Date + hour (YYYYMMDDHH)	Users	Sessions	Engaged sessions	Average engagement time per session	Engaged sessions per user	Events per session	Engagement rate	Event count
0	Direct	2024041623	237	300	144	47.526666666666700	0.6075949367088610	4.673333333333330	0.48	14
1	Organic Social	2024041719	208	267	132	32.09737827715360	0.6346153846153850	4.295880149812730	0.4943820224719100	11

Re-naming the columns

```
df.columns=['channel group','DateHour','Users','Sessions','Engaged Sessions','Avg eng time per session','Engaged sessions per user','Events per session','Engagement rate','Event count']
```

```
df.head()
```

	channel group	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event count
0	Direct	2024041623	237	300	144	47.526666666666700	0.6075949367088610	4.673333333333330	0.48	1402
1	Organic Social	2024041719	208	267	132	32.09737827715360	0.6346153846153850	4.295880149812730	0.4943820224719100	1147
2	Direct	2024041723	188	233	115	39.93991416309010	0.6117021276595740	4.587982832618030	0.49356223175965700	1069
3	Organic Social	2024041723	208	267	132	32.09737827715360	0.6346153846153850	4.295880149812730	0.4943820224719100	1147

Checking Datatype of Columns

```
df.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3182 entries, 0 to 3181
Data columns (total 10 columns):
#   Column              Non-Null Count  Dtype
---  ---             
0   channel group        3182 non-null   object
1   DateHour             3182 non-null   object
2   Users               3182 non-null   object
3   Sessions            3182 non-null   object
4   Engaged Sessions     3182 non-null   object
5   Avg eng time per session 3182 non-null   object
6   Engaged sessions per user 3182 non-null   object
7   Events per session   3182 non-null   object
8   Engagement rate      3182 non-null   object
9   Event count         3182 non-null   object
dtypes: object(10)
memory usage: 248.7+ KB
```

```
df['DateHour'].unique()
```

2024041623	2024041703	2024041703	2024041703
------------	------------	------------	------------

```
2024042209', '2024041502', '2024041002', '2024042202',
'2024042308', '2024050101', '2024050208', '2024050302',
'2024050207', '2024041508', '2024040909', '2024041309',
'2024041802', '2024041902', '2024041406', '2024042608',
'2024040610', '2024041008', '2024041601', '2024041702',
'2024041706', '2024041808', '2024043008', '2024040707',
'2024041206', '2024042208', '2024050102', '2024050201',
'2024050307', '2024041204', '2024042100', '2024042609',
'2024040602', '2024041007', '2024041102', '2024041207',
'2024041907', '2024042301', '2024042407', '2024043007',
'2024050306', '2024040702', '2024041107', '2024041402',
'2024042401', '2024040801', '2024040808', '2024041404',
'2024043002', '2024050107', '2024050206', '2024040902',
'2024041301', '2024041506', '2024041607', '2024042501',
'2024050305', '2024041202', '2024041205', '2024041308',
'2024042300', '2024042507', '2024042601', '2024042807',
'2024050108', '2024042901', '2024040807', '2024040903',
'2024040907', '2024040908', '2024041807', '2024042402',
'2024042508', '2024042709', '2024040703', '2024041005',
'2024042002', '2024050202', '2024050304', '2024040704',
'2024041507', '2024041603', '2024042207', '2024042302',
'2024040603', '2024041108', '2024041203', '2024042307',
'2024042802', '2024042603', '2024041504', '2024042404',
'2024042502', '2024042905', '2024050103', '2024041105',
'2024041606', '2024041006', '2024041704', '2024040803',
'2024042007', '2024042306', '2024042702', '2024041803',
'2024040802', '2024041003', '2024041806', '2024042004',
'2024042101', '2024042406', '2024042607', '2024042703',
'2024041903', '2024041904', '2024040604', '2024040608',
'2024041302', '2024042104', '2024042107', '2024042109',
'2024042206', '2024042602', '2024042907', '2024043003',
'2024050205', '2024042405', '2024041104', '2024041503',
'2024041906', '2024042003', '2024042008', '2024042903',
'2024040601', '2024041306', '2024041605', '2024040607',
'2024041307', '2024041505', '2024042106', '2024042203',
'2024042303', '2024042403', '2024042902', '2024043005',
'2024043006', '2024050104', '2024041106', '2024040906',
'2024041804', '2024042504', '2024042506', '2024043004',
'2024050204', '2024042108', '2024042906', '2024040706',
'2024041705', '2024041805', '2024042707', '2024042804',
'2024050203', '2024041405', '2024042103', '2024042204',
'2024042605', '2024042806', '2024040606', '2024041103',
'2024042706', '2024042803', '2024050106', '2024041004',
'2024041604', '2024042102', '2024042205', '2024042505'
```

```
df['DateHour'] = pd.to_datetime(df['DateHour'], format='%Y%m%d%H', errors='coerce')
```

```
df.head()
```

	channel group	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event coun
0	Direct	2024-04-16 23:00:00	237	300	144	47.52666666666667	0.6075949367088610	4.673333333333333	0.48	1402
1	Organic Social	2024-04-17 19:00:00	208	267	132	32.09737827715360	0.6346153846153850	4.295880149812730	0.4943820224719100	1147

Next steps:


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```
num_col=['Users','Sessions','Engaged Sessions','Avg eng time per session','Engaged sessions per user','Events per session','Engagement rate']
df[num_col]=df[num_col].apply(pd.to_numeric,errors='coerce')
df['hour']=df['DateHour'].dt.hour
```

```
df.head()
```



	channel group	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event coun	hour
0	Direct	2024-04-16 23:00:00	237	300	144	47.526667	0.607595	4.673333	0.480000	1402	23
1	Organic Social	2024-04-17 19:00:00	208	267	132	32.097378	0.634615	4.295880	0.494382	1147	19

2024-04-17

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
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```
df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 3182 entries, 0 to 3181
Data columns (total 11 columns):
#   Column                Non-Null Count  Dtype
---  -
0   channel group          3182 non-null   object
1   DateHour               3182 non-null   datetime64[ns]
2   Users                  3182 non-null   int64
3   Sessions               3182 non-null   int64
4   Engaged Sessions       3182 non-null   int64
5   Avg eng time per session 3182 non-null   float64
6   Engaged sessions per user 3182 non-null   float64
7   Events per session     3182 non-null   float64
8   Engagement rate        3182 non-null   float64
9   Event coun             3182 non-null   int64
10  hour                   3182 non-null   int32
dtypes: datetime64[ns](1), float64(4), int32(1), int64(4), object(1)
memory usage: 261.2+ KB
```

Basic Descriptive Statistics





	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event coun	hou
count	3182	3182.000000	3182.000000	3182.000000	3182.000000	3182.000000	3182.000000	3182.000000	3182.000000	3182.000000
mean	2024-04-20 01:17:07.278441216	41.935889	51.192646	28.325581	66.644581	0.606450	4.675969	0.503396	242.272470	11.80704
min	2024-04-06 00:00:00	0.000000	1.000000	0.000000	0.000000	0.000000	1.000000	0.000000	1.000000	0.000000
25%	2024-04-13 02:15:00	20.000000	24.000000	13.000000	32.103034	0.561404	3.750000	0.442902	103.000000	6.000000
50%	2024-04-20 02:00:00	42.000000	51.000000	27.000000	49.020202	0.666667	4.410256	0.545455	226.000000	12.000000
75%	2024-04-26 22:00:00	60.000000	71.000000	41.000000	71.487069	0.750000	5.217690	0.633333	339.000000	18.000000

Session and user over Time:-

1. What patterns or trends can you observe in website sessions and users over time?

```
time=df.groupby('DateHour').agg({'Sessions':'sum','Users':'sum'})
time.head()
```



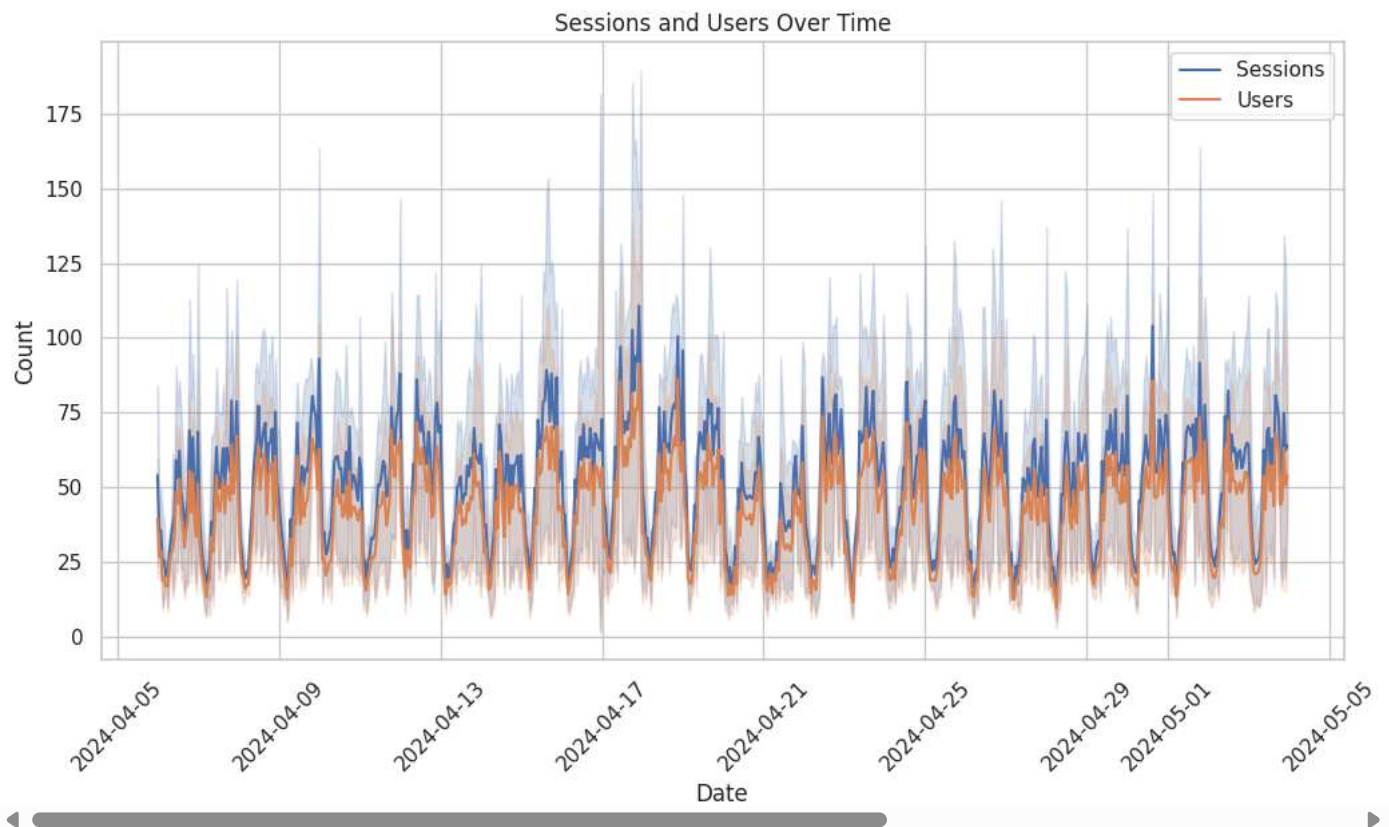


	Sessions	Users
DateHour		
2024-04-06 00:00:00	270	197
2024-04-06 01:00:00	142	107
2024-04-06 02:00:00	142	115
2024-04-06 03:00:00	122	93
2024-04-06 04:00:00	102	79

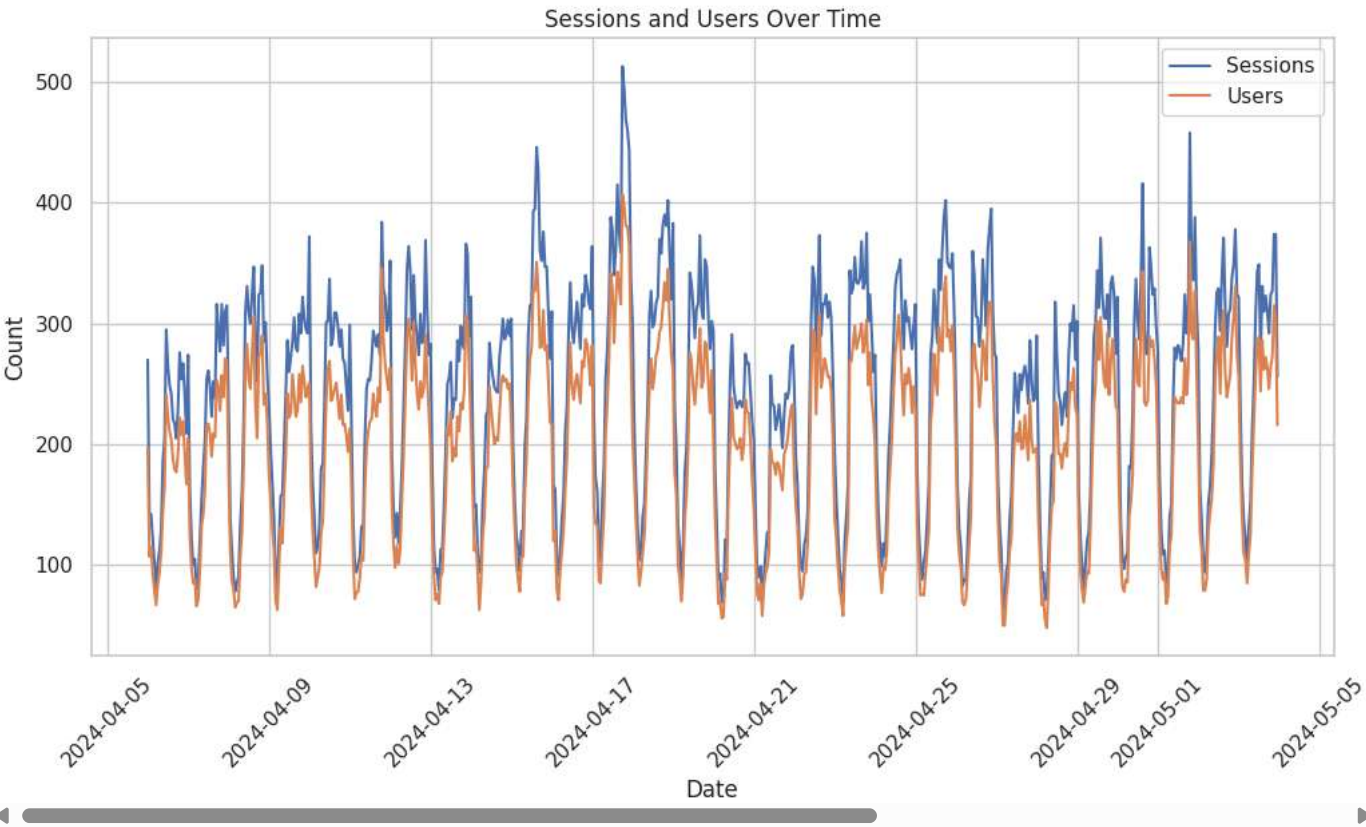
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```
sns.set(style='whitegrid')
plt.figure(figsize=(12,6))
sns.lineplot(data=df,x='DateHour',y='Sessions',label='Sessions')
sns.lineplot(data=df,x='DateHour',y='Users',label='Users')
plt.title('Sessions and Users Over Time')
plt.xlabel('Date')
plt.ylabel('Count')
plt.xticks(rotation=45)
plt.legend()
plt.show()
```



```
sns.set(style='whitegrid')
plt.figure(figsize=(12,6))
sns.lineplot(data=time,x=time.index,y='Sessions',label='Sessions')
sns.lineplot(data=time,x=time.index,y='Users',label='Users')
plt.title('Sessions and Users Over Time')
plt.xlabel('Date')
plt.ylabel('Count')
plt.xticks(rotation=45)
plt.legend()
plt.show()
```



**Observation:-**shows fluctuations in both sessions and users over the recorded dates. There appear to be daily patterns, with peaks and troughs. This suggests that website traffic varies significantly throughout the day or across different days Certain days (like around April 17 to 21) show notable spikes, possibly due to campaigns, promotions, or external events..

**2.Which marketing channel brought the highest number of users to the website, and how can we use this insight to improve traffic from other sources?**

```
df.head()
```



	channel group	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event coun	hour
0	Direct	2024-04-16 23:00:00	237	300	144	47.526667	0.607595	4.673333	0.480000	1402	23
1	Organic Social	2024-04-17 19:00:00	208	267	132	32.097378	0.634615	4.295880	0.494382	1147	19
		2024-04-17									

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```
channel=df.groupby("channel group")['Users'].sum().sort_values(ascending=False)
channel
```



Users

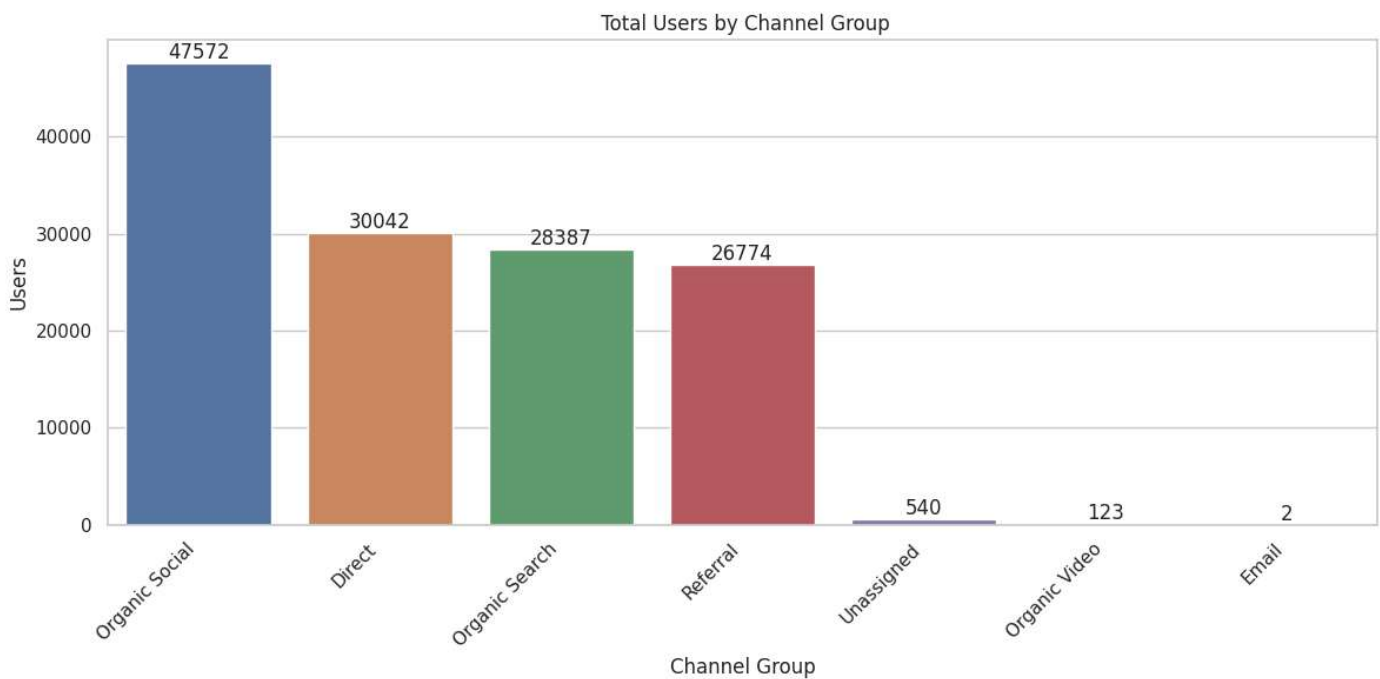
channel group

Organic Social	47572
Direct	30042
Organic Search	28387
Referral	26774
Unassigned	540
Organic Video	123
Email	2

```
plt.figure(figsize=(12,6))
a = sns.barplot(x=channel.index, y=channel.values,hue=channel.index)
plt.title(' Total Users by Channel Group')
plt.xlabel('Channel Group')
plt.ylabel('Users')
plt.xticks(rotation=45, ha='right')

# Add count labels on top of the bars
for container in a.containers:
    a.bar_label(container, fmt='%.0f')

plt.tight_layout()
plt.show()
```



Most User Come through Channel Like Organic Social & Direct Channel Marketing Team Needs to work on channels like Unassigned, Organic Video and Email

### Avg Engagment time by Channel

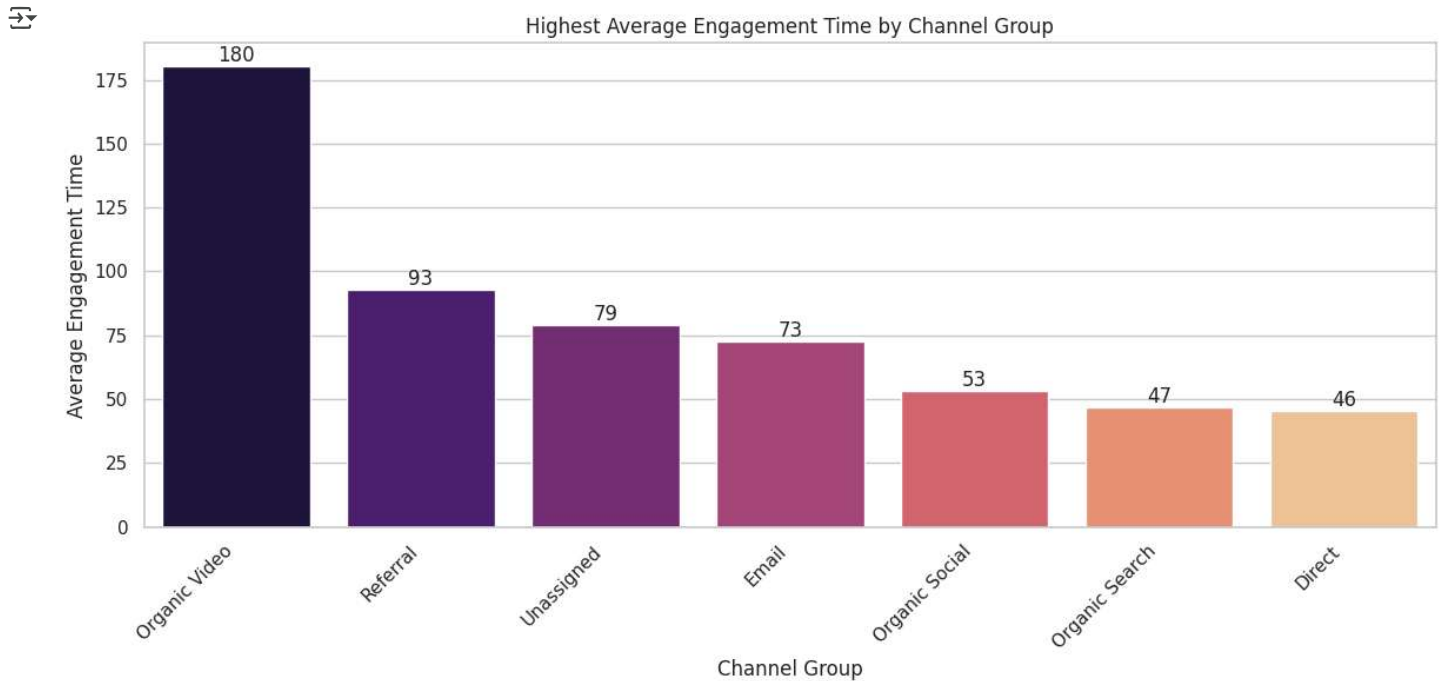
3.Which channel has the highest average engagement time, and what does that tell us about user behavior and content effectiveness?

```
highest_average_engagement_time=df.groupby('channel group')['Avg eng time per session'].mean().sort_values(ascending=False)
```

```
plt.figure(figsize=(12,6))
a = sns.barplot(x=highest_average_engagement_time.index, y=highest_average_engagement_time.values, hue=highest_average_engagement_time.index,
plt.title('Highest Average Engagement Time by Channel Group')
plt.xlabel('Channel Group')
plt.ylabel('Average Engagement Time')
plt.xticks(rotation=45, ha='right')

# Add count labels on top of the bars
for container in a.containers:
    a.bar_label(container, fmt='%0f')

plt.tight_layout()
plt.show()
```



So Highest User Engagment time is for organic video and Referral are high .so need to spend more on this in order to aquire more user to website

### Engagment Rate Distribution Across various Channels

#### 4.How does engagement rate vary across different traffic channels?

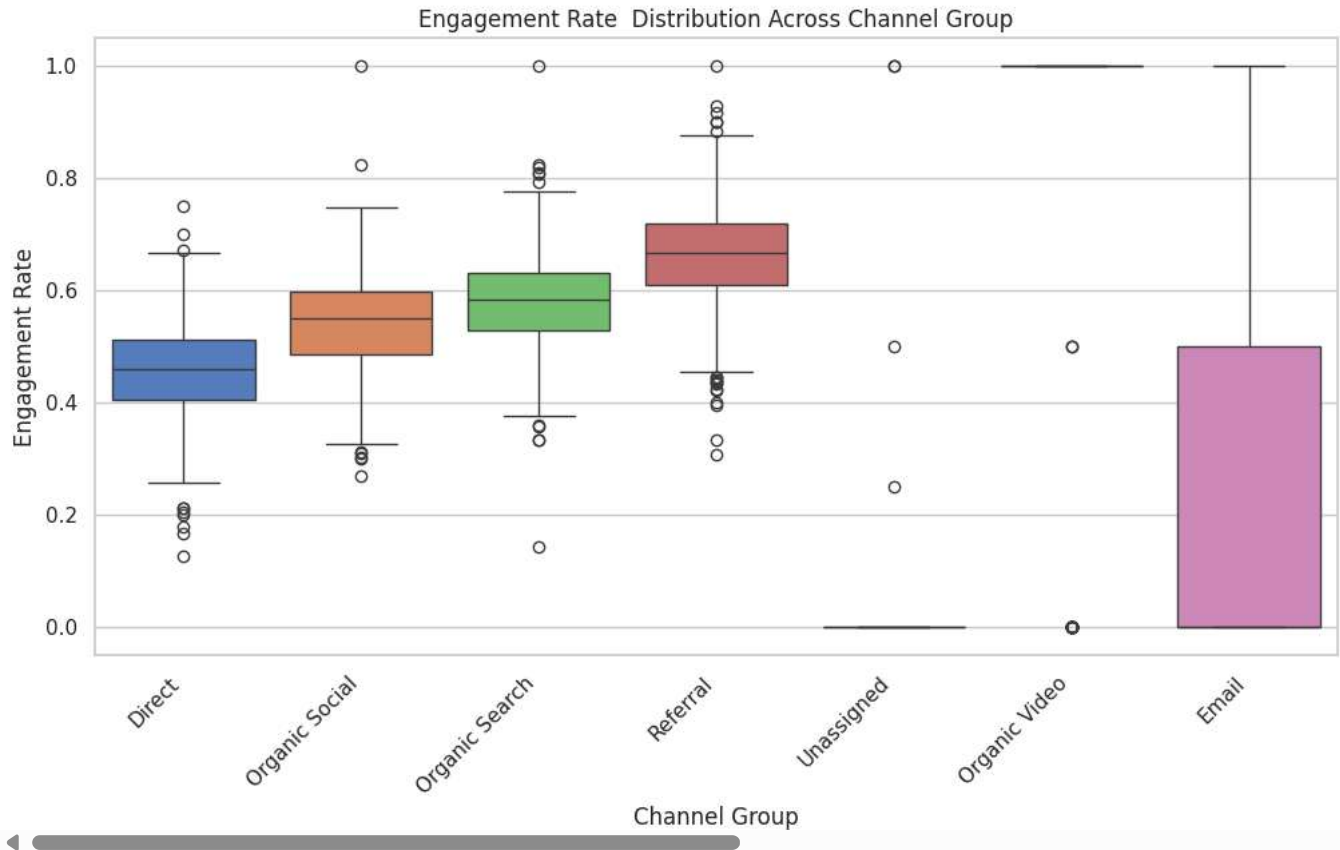
```
plt.figure(figsize=(12,6))
sns.boxplot(x='channel group',y='Engagement rate',data=df,palette='muted')
plt.title('Engagement Rate Distribution Across Channel Group')
plt.xlabel('Channel Group')
plt.ylabel('Engagement Rate')
plt.xticks(rotation=45, ha='right')
plt.show()
```



```
↳ /tmp/ipython-input-65-1428263602.py:2: FutureWarning:
```

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `legenc

```
sns.boxplot(x='channel_group',y='Engagement rate',data=df,palette='muted')
```



Referral, Organic Search, and Organic Social channels show higher and more consistent engagement rates. Email, Unassigned, and Organic Video channels have lower or highly variable engagement, indicating areas for improvement.

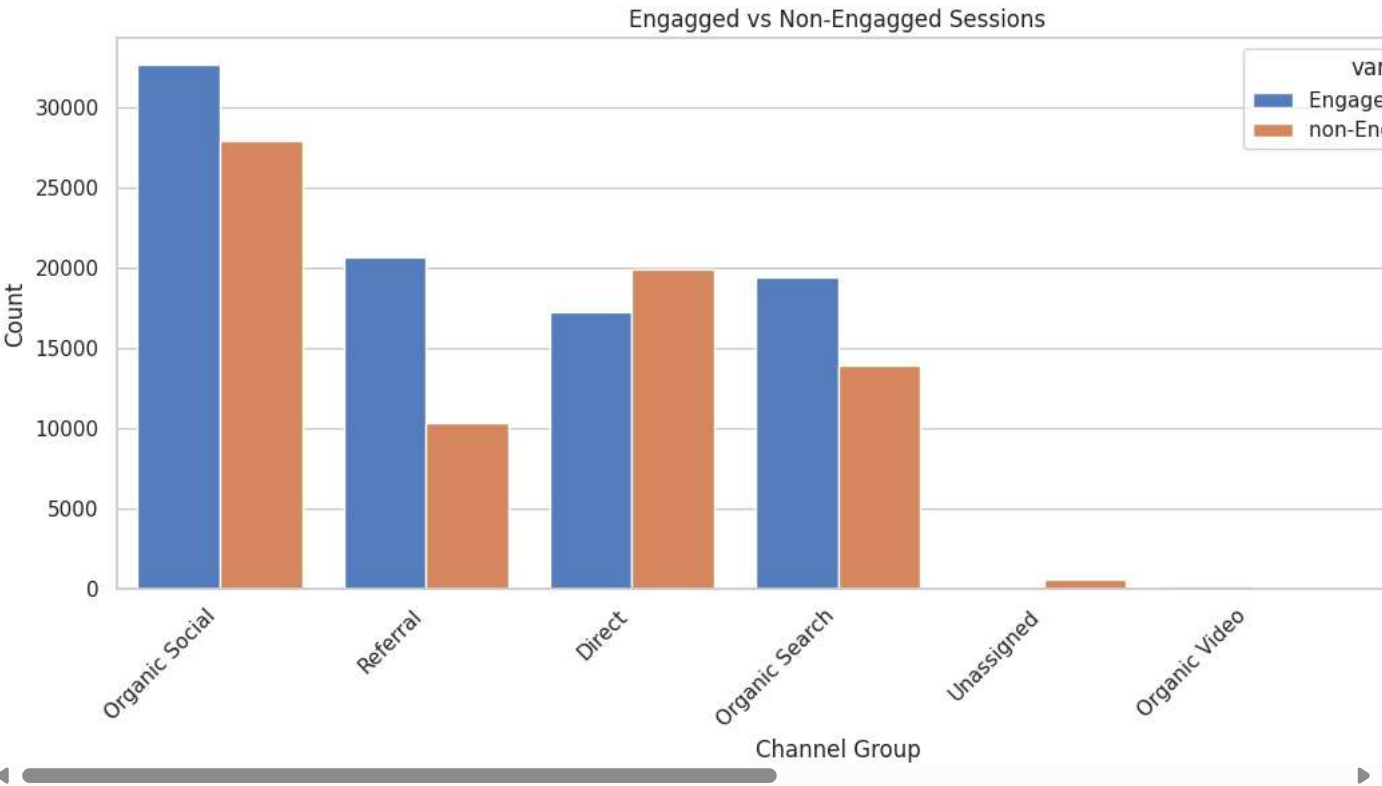
### Engaged vs Non-Engaged Sessions

Which channels are driving more engaged sessions compared to non-engaged ones, and what strategies can improve engagement in underperforming channels?

```
session_df=df.groupby('channel group').agg({'Sessions':'sum','Engaged Sessions':'sum'}).reset_index()
session_df['non-Engaged Sessions']=session_df['Sessions']-session_df['Engaged Sessions']
session_df['Engagement Rate']=session_df['Engaged Sessions']/session_df['Sessions']*100
session_df_melted=pd.melt(session_df,id_vars='channel group',value_vars=['Engaged Sessions','non-Engaged Sessions']).sort_values(by='value',
session_df
```

```
plt.figure(figsize=(12,6))
sns.barpplot(x='channel_group',y='value',hue='variable',data=session_df_melted,palette='muted')
plt.title('Engaged vs Non-Engaged Sessions')
plt.xlabel('Channel Group')
plt.ylabel('Count')
plt.xticks(rotation=45, ha='right')
```

```
plt.tight_layout()
plt.show()
```



Referral, Organic Search, and Organic Social channels are driving more engaged sessions, as indicated by their higher median engagement rates and consistent performance. To improve underperforming channels like Email, Unassigned, and Organic Video, consider personalized content, better targeting, reclassification of traffic sources, and A/B testing campaign strategies.

Traffic by Hour and Channel

At what hours of the day does each channel drive the most traffic?

```
heat_map=df.groupby(["hour","channel group"])["Sessions"].sum().unstack().fillna(0)
heat_map.head(3)
```



channel group	Direct	Email	Organic Search	Organic Social	Organic Video	Referral	Unassigned
hour							
0	1684.0	0.0	1311.0	3917.0	6.0	1204.0	26.0
1	1196.0	0.0	984.0	2108.0	5.0	923.0	12.0
2	887.0	1.0	804.0	1537.0	2.0	755.0	13.0

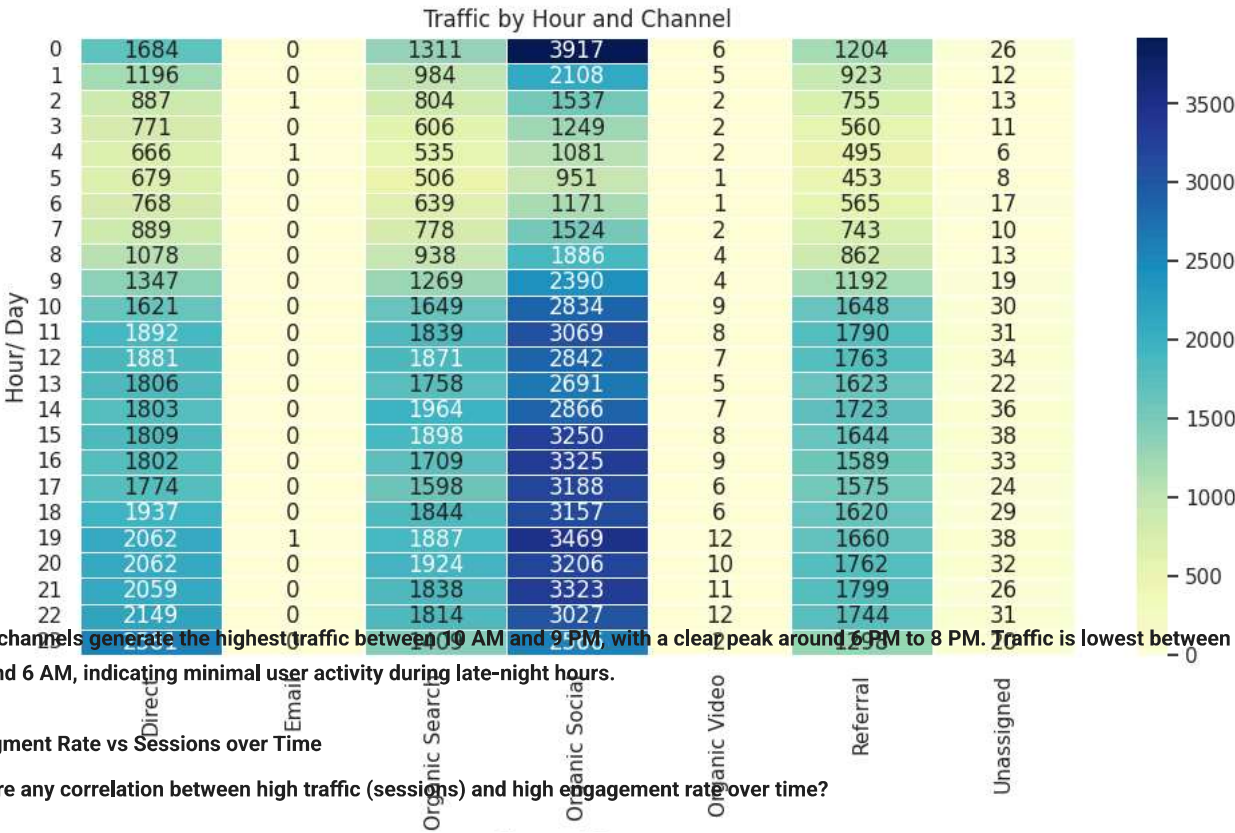
Next steps:

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```
plt.figure(figsize=(12,6))
sns.heatmap(heat_map,cmap='YlGnBu',linewidths=.5,annot=True,fmt='%.0f')
plt.title('Traffic by Hour and Channel')
plt.xlabel('Channel Group')
plt.ylabel('Hour/ Day')
plt.show()
```



df



	channel group	DateHour	Users	Sessions	Engaged Sessions	Avg eng time per session	Engaged sessions per user	Events per session	Engagement rate	Event coun	hour
0	Direct	2024-04-16 23:00:00	237	300	144	47.526667	0.607595	4.673333	0.480000	1402	23
1	Organic Social	2024-04-17 19:00:00	208	267	132	32.097378	0.634615	4.295880	0.494382	1147	19
2	Direct	2024-04-17 23:00:00	188	233	115	39.939914	0.611702	4.587983	0.493562	1069	23
3	Organic Social	2024-04-17 18:00:00	187	256	125	32.160156	0.668449	4.078125	0.488281	1044	18
4	Organic Social	2024-04-17 20:00:00	175	221	112	46.918552	0.640000	4.529412	0.506787	1001	20
...	...	...	...	...	...	...	...	...	...	...	...
3177	Unassigned	2024-04-28 06:00:00	0	1	0	0.000000	0.000000	2.000000	0.000000	2	6

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```
df_plot=df.groupby('DateHour')[['Sessions','Engagement rate']].mean().reset_index()

plt.figure(figsize=(12,6))
sns.lineplot(data=df_plot,x='DateHour',y='Sessions',label='Sessions')
sns.lineplot(data=df_plot,x='DateHour',y='Engagement rate',label='Engagement rate')
plt.title('Engagement Rate vs Sessions over Time')
plt.xlabel('Date')
plt.ylabel('Count')
plt.xticks(rotation=45)
plt.legend()
plt.show()
```