

Richard (RJ) Gary

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EDUCATION

University of Georgia, Athens, GA

August 2016 – December 2019

- **Bachelor of Business Administration in International Business and Finance** – Terry College of Business
- **Minors:** French, Music (Violin Performance)
- **Certificate:** Legal Studies
- **Honors:** Zell Miller Scholarship, *magna cum laude*
- **Relevant Coursework:** Statistical Methods, Predictive Modeling, Business Law, International Business Environment, Business French, Investment & Portfolio Management, Survey of Investments, International Finance, International Strategic Management, International Legal Transactions for Business, Mergers & Acquisitions
- **Activities:** UGA Symphony Orchestra, UGA Hodgson Singers, Chabad of Athens

FINANCE EXPERIENCE

Houlihan Lokey, *Summer Analyst*, Atlanta, GA

June 2019 – August 2019

- Performed valuations of illiquid debt and equity securities held by hedge funds, private equity funds, and BDCs
- Researched and analyzed financial markets data, industry conditions, acquisitions and divestitures, and other investment attributes
- Synthesized published financial information from multiple sources across industries for use in presentations and pitches
- Constructed valuation and other financial analyses, including guideline public companies, guideline precedent transactions, as well as discounted cash flow analyses

UGA Student Managed Investment Fund, *Analyst*, Athens, GA

April 2018 – May 2019

- Managed a student-run value fund with over \$1.7M in assets under management
- Conducted macroeconomic and industry-specific research, focused on the media and telecommunications industries
- Presented and defended potentially undervalued investment opportunities
- Submitted weekly reports issuing buy, sell, or hold ratings on current portfolio holdings across all sectors

UGA American Choral Directors Association, *Treasurer*, Athens, GA

June 2017 – December 2019

- Managed the finances of the organization and accounted for transactions, serving over 200 choir members
- Filed IRS Form 1023 to reinstate non-profit status
- Generated reports for the Executive Board to summarize the organization's financial position
- Filed taxes at fiscal year-end and ensured non-profit status was maintained (IRS Form 990)

LEADERSHIP & RELEVANT EXPERIENCE

Terry Student Consulting, *Associate*, Athens, GA

December 2017 – May 2019

- Performed industry analysis, process improvement, and market analysis for local and national clients
- Met face-to-face with clients to discuss and better understand their needs
- Created and implemented solutions for clients within short time frames
- Utilized Qualtrics to design surveys for local restaurants to ensure target demographics were reached

Daktronics, *Video Production Freelancer*, Athens, GA

July 2017 – Present

- Work on a team to produce sports content for the UGA Videoboard and ESPN/SEC Network Digital and Linear productions
- Operate Ross Xpression and DashBoard for UGA soccer, volleyball, basketball, gymnastics, softball, baseball, and football games
- Manage data for dozens of teams and hundreds of players in Excel and analyze statistics to create graphics for use on-air

SKILLS, ACTIVITIES, & INTERESTS

Languages:

- French – Full Professional Proficiency
- Hebrew – Elementary Proficiency

Skills:

- S&P CapitalIQ, Bloomberg, Thomson One – Practical Application
- VBA – Limited Experience
- JMP – Practical Application

Interests: Aviation, music, French language and culture