

Preparing for Your Appointment



The following information can be helpful to have on hand for your financial planning discussion with your coach, but is not required. If you have previously used an account aggregation tool, this may be a good starting point to gather much of your account information.

If you have a spouse or partner you would like to include in the conversation, please gather the same information for that person too.

What are some of your financial goals?

What do you hope to get out of the call?

SAVINGS AND INVESTMENTS	INCOME
Checking/savings accounts balances:	Base salary:
401(k) balance:	Bonus or commission payments:
IRA balance:	Other income:
Brokerage account(s) balance:	
Your annual contributions (if any):	
Pension estimates (if applicable):	
Other: Investment account statements	

DEBTS (credit cards, mortgages, student loans, auto loans, etc.)			
Account	Balance	Interest rate	Monthly payment



AYCO FINANCIAL COACHES

are here to help you with these financial planning questions and more.

Are my investments diversified?
What are my investment options?
How often should I make changes to my investments?
How can I protect my investments from another stock market crash?

INVESTMENTS

When can I retire?
How much should I save for retirement?
How does Social Security work?
How does Medicare work?
What is an annuity?

RETIREMENT

How can I start a budget?
What are some strategies I can use to pay down debt?
How can I improve my credit score?
Should I refinance my home?

CASH FLOW & DEBT MANAGEMENT

Do I need a will?
What's a trust, and do I need one?
How do estate taxes work?
What are advance directives?

ESTATE PLANNING

Do I have enough life insurance coverage?
Do I need disability insurance?
How does long-term care insurance work and do I need it?
Do I need umbrella insurance?

INSURANCE

How much money should I consider saving each month for education?
What type of account makes the most sense for me to use?
How does financial aid work?
What expenses can I pay from a 529 plan?

EDUCATION FUNDING

Am I on track for a tax refund or to owe this year?
Can I receive more money in each paycheck instead of a large refund at tax time?
How can I reduce my tax liability?

INCOME TAXES

Which health plan makes the most sense for me?
How do flexible spending accounts (FSAs) and health savings accounts (HSAs) work?
What is COBRA insurance?

HEALTHCARE

How will taxes change when I get married?
How can I prepare as I plan to buy a house?
How can I financially prepare as my family grows?

LIFE EVENTS

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