AtliQ Hardware

region All FY 2019

division All customer All market All

P & L By Fiscal Month

All All

Fiscal year

| | i iscai y cai | | | |
|---------------------|---------------|--------|--------|--------|
| | Q1 | Q2 | Q3 | Q4 |
| Metrics | | | | |
| Net Sales | 25.24M | 24.04M | 19.22M | 18.98M |
| Gross Margin | 10.47M | 9.95M | 7.92M | 7.90M |
| COGS | 14.77M | 14.09M | 11.30M | 11.08M |
| GM% | 41.5% | 41.4% | 41.2% | 41.6% |

region All
FY 2020
division All
customer All
market All

P&L

By Fiscal Month

Fiscal year

| | Q1 | Q2 | Q3 | Q4 |
|---------------------|--------|--------|--------|--------|
| Metrics | | | | |
| Net Sales | 66.42M | 62.97M | 19.80M | 47.50M |
| Gross Margin | 24.88M | 23.49M | 7.42M | 17.53M |
| COGS | 41.54M | 39.48M | 12.38M | 29.97M |
| GM% | 37.5% | 37.3% | 37.5% | 36.9% |

region All
FY 2021
division All
customer All
market All



By Fiscal Month

P & L

Fiscal year

| | Q1 | Q2 | Q3 | Q4 |
|---------------------|---------|---------|---------|---------|
| Metrics | | | | |
| Net Sales | 173.75M | 164.67M | 131.89M | 128.56M |
| Gross Margin | 63.34M | 60.01M | 48.07M | 46.74M |
| COGS | 110.41M | 104.66M | 83.82M | 81.82M |
| GM% | 36.5% | 36.4% | 36.4% | 36.4% |