

BounceTogether Partnership Schools' Programme – 2018-2019

This agreement sets out the principles of the partnership for schools joining the BounceTogether Partnership Schools' Programme.

The Partnership Schools' Programme is for schools that are experts in their use of BounceTogether, are happy to share their experiences with other schools and work closely with the BounceTogether team. Partnership School status is awarded for one academic year and reviewed annually.

Commitment from and to:

Partnership School to BounceTogether

Pilot & Test Sites - Partnership schools will be required to take part in our testing programs – piloting new products, surveys and services. A full outline of the testing requirements will be provided prior to each testing / pilot phase.

Reference Sites – The school would agree to be a reference site and to use the BounceTogether service according to the follow-up scheme recommended by BounceTogether. BounceTogether will recommend the Partnership school to other schools based on their experience and expertise of working with BounceTogether and our services. Potential new business clients and customers would be encouraged to contact and even visit the Partnership School to see BounceTogether products being used to their full potential in the school environment.

Case Studies – Each Partnership school would be required to write a testimonial detailing their experiences with BounceTogether, our services and products. They will also sign the BounceTogether – *Testimonial Agreement of Use* Form, permitting BounceTogether to use the testimonial for marketing purposes.

Host User Groups Events – Working with BounceTogether, the Partnership school will organise and host one annual User Group event for existing and potential clients to showcase the product, answer questions and give BounceTogether the opportunity to cover software updates, Q&A session and hints and tips. A representative from BounceTogether will deliver the meeting alongside the Partnership school.

Feature on the Partnership page of the BounceTogether website – Page dedicated to the Partnership schools, displaying a brief introduction to each school, their logo, BounceTogether testimonial and contact details of the school partnership leader.

Participation in Webinar events – Where possible a representative from the Partnership School will take part as a 'guest speaker' during online meetings to demonstrate best practices, experience and share ideas on a chosen area of expertise.

Social Media Contribution – Participating in social media campaigns to promote and share experiences.

Key Edoocoo BounceTogether Circle Members – Giving support and advice to others via the support forum, the Partnership school will create helpful posts on a regular basis or respond to queries where possible.

BounceTogether to Partnership Schools

Partnership Benefit – Free initial training (1-2 days), support and advice as well as a 50% discount on the annual BounceTogether licence fee if a school signs up post the pilot programme.

Personal Account Management – Regular support and guidance provided by the BounceTogether engagement team.

Training – While visiting the school to deliver the User Groups meetings the Partnership School will have the opportunity to sit down with the BounceTogether representative for bespoke training.

Webinars – two tailored webinars delivered throughout the year for Partnership Schools.

Reference Rewards – Following each successful recommendation* the Partnership School would receive additional 3 months of the annual licensing cost. The Partnership school would need to liaise closely with the BounceTogether engagement team for this to apply.

*A 'successful recommendation' will only apply should the recommended school purchase within 12 months of the recommendation being registered with Bounce Together.

Private Partnership Schools Edoocoo Circle – Support circle on Edoocoo for Partnership Schools only.

Welcome Pack – Partnership school to receive a welcome pack of goodies from Bounce Together.

Signed on behalf of BounceTogether

Signed on behalf of Partnership School

School Name

Name

Contact Name

Position

Position

Signature

Signature

Date

Date