## Reese Koppel DoorDash Widget Delivery Program Analysis

# **Executive Summary**

This analysis presents recommendations for implementing DoorDash's widget delivery program in Dashattan and Doorlanta. The analysis combines SQL-based data analysis with visual representations to provide comprehensive insights into:

- 1. Dasher Selection Strategy
- 2. Satchel Distribution Plan
- 3. Success Measurement Framework

Key findings indicate distinct operational requirements for each market, necessitating market-specific approaches to implementation.

# **SQL-Based Analysis**

### 1. Market Performance Analysis

Query to analyze delivery performance metrics across markets:

```
SELECT
   market_name,
   ROUND(AVG(delivery_rating), 2) as avg_rating,
   COUNT(*) as total_deliveries
FROM delivery_data
GROUP BY market_name;
```

### 2. Vehicle Performance Analysis

Analysis of delivery metrics by vehicle type:

```
SELECT
    vehicle,
    COUNT(*) as total_deliveries,
    ROUND(AVG(confirm_to_deliver_duration), 2) as avg_delivery_duration,
    ROUND(AVG(composite_star_rating), 2) as avg_star_rating
FROM delivery_data
GROUP BY vehicle;
```

## 3. Top Performing Dashers Analysis

Identification of highest-performing Dashers based on multiple metrics:

```
SELECT

dasher,

COUNT(*) as total_deliveries,

ROUND(AVG(delivery_rating), 2) as avg_rating,

ROUND(AVG(composite_star_rating), 2) as avg_star_rating,
```

SUM(num\_five\_stars) as total\_five\_stars

FROM delivery\_data

GROUP BY dasher

HAVING COUNT(\*) > 10

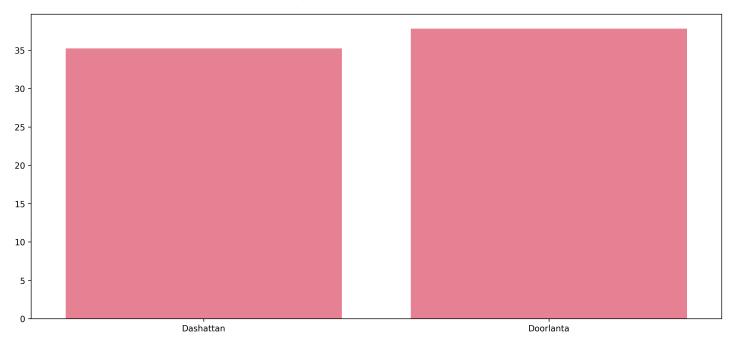
ORDER BY avg\_rating DESC

LIMIT 10;

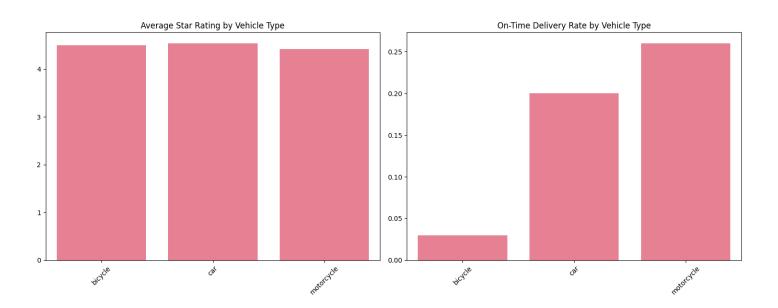
# **Market Analysis Visualizations**

Visual representation of the SQL analysis results showing delivery durations and performance metrics across markets:

Average Delivery Duration in Minutes



Vehicle performance across markets:



# **Dasher Selection Strategy**

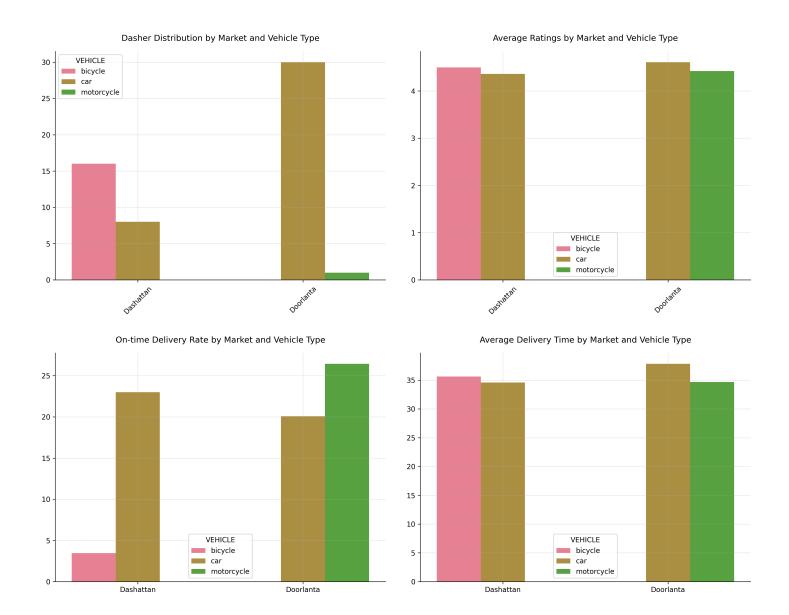
Analysis of current Dasher performance reveals:

Dashattan (Dense Urban):

- 7 qualified Dashers identified
- Mix of bicycle (4) and car (3) Dashers
- Focus on agility and traffic navigation

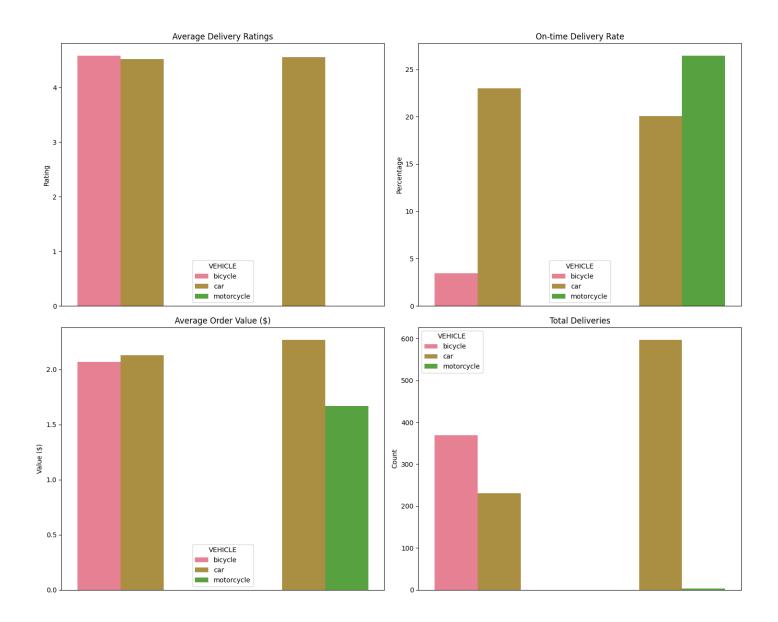
#### Doorlanta (Suburban):

- 11 qualified Dashers identified
- All qualified Dashers use cars
- Focus on efficient long-distance delivery



# **Success Metrics Analysis**

Key performance indicators across markets and vehicle types:



#### Recommendations

#### 1. Dasher Selection:

- Implement market-specific selection criteria
- Focus on vehicle type optimization
- Establish performance monitoring systems

#### 2. Satchel Distribution:

- Create centralized hubs in Dashattan
- Implement home delivery in Doorlanta
- Regular maintenance schedules

#### 3. Success Metrics:

- Monitor delivery quality metrics
- Track profitability indicators
- Measure customer satisfaction