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# Reese Koppel DoorDash Data Analysis (Jan 29, 2025)
import pandas as pd
import numpy as np
# Load and prepare the data
file path = '~/code/data/doordash/Drive Case Study Data 2024.csv'
try:
    data = pd.read csv(file path)
    data.info()
except FileNotFoundError:
    print(f"Error: The file at {file_path} was not found.")
    exit()
except Exception as e:
    print(f"Error reading the file: {e}")
data = pd.read csv(file path)
# 1. Selecting Dashers for Widget Delivery Program
# Data pre-processing: We will drop the empty CANCELLED_AT column, convert time-
related columns to datetime format,
with 'Unknown',
df cleaned = data.drop(columns=["CANCELLED AT"])
# Convert time-related columns to datetime format
time columns = [
    "CREATED_AT", "QUOTED_DELIVERY_TIME", "ESTIMATED_DELIVERY_TIME",
    "ACTUAL_PICKUP_TIME", "ACTUAL_DELIVERY_TIME", "DASHER_ASSIGNED_TIME",
    "DASHER_CONFIRMED_TIME", "DASHER_AT_STORE_TIME",
    "ACTUAL_PICKUP_TIME_GALAXY_A", "ACTUAL_DELIVERY_TIME_GALAXY_A",
    "DASHER_ASSIGNED_TIME_GALAXY_A", "DASHER_AT_STORE_TIME_GALAXY_A"
for col in time columns:
    df_cleaned[col] = pd.to_datetime(df_cleaned[col], errors='coerce')
num_cols = df_cleaned.select_dtypes(include=['float64']).columns
df_cleaned[num_cols] = df_cleaned[num_cols].fillna(0)
# Fill missing categorical values with 'Unknown'
cat cols = df cleaned.select dtypes(include=['object']).columns
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df cleaned[cat cols] = df cleaned[cat cols].fillna('Unknown')
# Create new feature: Actual delivery duration in minutes
df_cleaned["ACTUAL_DELIVERY_DURATION"] = (df_cleaned["ACTUAL_DELIVERY_TIME"] -
df cleaned["ACTUAL PICKUP TIME"]).dt.total seconds() / 60
df_cleaned.info(), df_cleaned.head()
Dasher Selection Process for Widget Deliveries
Since widget deliveries require higher precision and reliability, we should select
Dashers based on key performance indicators.
Given the differences between Dashattan (dense urban) and Doorlanta (sprawling
suburban), we will adjust criteria accordingly.
1. Selection Criteria for Dashers
    General Requirements (Both Cities)
        Minimum composite star rating of 4.5+ (higher-rated Dashers are more
reliable).
        Minimum of 500+ lifetime deliveries (ensures experience).
        Above-median on-time delivery percentage.
   MARKET NAME-Specific Adjustments
        Dashattan (Urban)
            Prioritize bikers and motorbikes over cars for faster navigation in
traffic.
            Focus on Dashers with high short-distance delivery efficiency.
        Doorlanta (Suburban)
            Prioritize Dashers with cars due to longer distances.
            Consider experience in handling long-distance deliveries efficiently. """
df = df_cleaned
# Convert timestamps to datetime
time cols = ["CREATED AT", "ACTUAL PICKUP TIME", "ACTUAL DELIVERY TIME"]
for col in time cols:
    df[col] = pd.to datetime(df[col], errors='coerce')
# Compute actual delivery duration in minutes
df["ACTUAL_DELIVERY_DURATION"] = (df["ACTUAL_DELIVERY_TIME"] -
df["ACTUAL_PICKUP_TIME"]).dt.total_seconds() / 60
# Compute proportion of deliveries which are on time
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df["ON TIME DELIVERY RATE"] = df["NUM ON TIME DELIVERIES"] / df["NUM DELIVERIES"]
df.fillna({
    "COMPOSITE STAR RATING": df["COMPOSITE STAR RATING"].median(), # Use median for
    "NUM_DELIVERIES": df["NUM_DELIVERIES"].median(),
    "DASHER_VEHICLE_TYPE": "Unknown", # Use 'Unknown' for categorical
}, inplace=True)
# First, how many drivers do we need?
# Assuming the other drivers do not mind potentially higher demand, we could denote
some drivers as responsible for only widgets.
# We also assume that all of these drivers will want to do the more careful, tedious,
laborious widget deliveries.
widgets are more fragile than food).
Dashers that we normally have.
dashattan_dashers = df[df["MARKET_NAME"] == "Dashattan"]
doorlanta dashers = df[df["MARKET NAME"] == "Doorlanta"]
dashattan_count = dashattan_dashers["DASHER"].nunique()
doorlanta_count = doorlanta_dashers["DASHER"].nunique()
dashattan count, doorlanta count
# Interesting — it seems there are only 22 Dashers in Dashattan and 27 Dashers in
Doorlanta that meet the criteria.
dashattan need = int(0.35 * dashattan count)
doorlanta_need = int(0.35 * doorlanta_count)
dashattan_need, doorlanta_need
deliveries.
# Filtering high-performing Dashers based on defined criteria
high performing dashers = df[
   (df["COMPOSITE STAR RATING"] >= 4.5) &
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(df["NUM DELIVERIES"] >= 500) &
    (df["ON_TIME_DELIVERY_RATE"] > df["ON_TIME_DELIVERY_RATE"].median())
# Splitting by city (MARKET NAME)
dashattan_dashers = high_performing_dashers[high_performing_dashers["MARKET_NAME"] ==
doorlanta_dashers = high_performing_dashers[high_performing_dashers["MARKET_NAME"] ==
"Doorlanta"1
dashattan count = dashattan dashers["DASHER"].nunique()
doorlanta_count = doorlanta_dashers["DASHER"].nunique()
dashattan_count, doorlanta_count
# The number of selected Dashers for Dashattan is 3, and for Doorlanta is 11.
# We need to loosen up the criteria to find more Dashers in Dashattan.
decently performing dashers = df[
    (df["COMPOSITE STAR RATING"] >= 4.5) &
    (df["NUM_DELIVERIES"] >= 500) &
    (df["ON TIME DELIVERY RATE"] > 0.02)
# Splitting by city (MARKET NAME)
dashattan dashers =
decently_performing_dashers[decently_performing_dashers["MARKET_NAME"] == "Dashattan"]
# Count selected Dashers per city (MARKET NAME)
dashattan_count = dashattan_dashers["DASHER"].nunique()
dashattan count
dashattan final search = df[
    (df["COMPOSITE_STAR_RATING"] >= 4) &
    (df["NUM DELIVERIES"] >= 400) &
    (df["ON TIME DELIVERY RATE"] > 0.02) &
    (df["MARKET NAME"] == "Dashattan")
# Count selected Dashers per city (MARKET NAME)
dashattan_count = dashattan_final_search["DASHER"].nunique()
dashattan count
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# The number of selected Dashers for Dashattan is up to 7. While we were targeting 8,
require careful handling.
dashattan dashers = dashattan final search
# Should the criteria be the same for both cities? Considerations include bikes versus
print(dashattan_dashers.drop_duplicates(subset=["DASHER"]))
print(dashattan dashers.drop duplicates(subset=["VEHICLE"]))
print(doorlanta dashers.drop duplicates(subset=["DASHER"]))
print(doorlanta_dashers.drop_duplicates(subset=["VEHICLE"]))
# All 11 Dashlanta Dashers are using cars.
# We are okay with some Dashattan Dashers using bicycles and some using cars.
# Therefore, we will start with both cars and bicycles but will monitor closely to
handling long distances.
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In Dashattan:
Implement centralized pickup locations strategically placed near high-demand zones to
maximize efficiency.
Dashers should collect satchels at the beginning of their shifts to ensure they are
ready for widget deliveries.
In Doorlanta:
Due to the city's sprawling nature, distribute satchels directly to the homes of the
select Dashers delivering exclusively widgets.
If mailing satchels is cost-prohibitive, consider leveraging regional distribution
hubs to manage logistics more effectively.
# 3. Measuring Program Success
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    Delivery Quality
        On-time delivery rate (percentage of widget orders delivered within a margin
of error of the expected delivery time).
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Delivery accuracy (percentage of orders delivered correctly without damage).

Dasher Performance

Average delivery duration (time from pickup to drop-off). Dasher ratings on widget deliveries.

DoorDash Success (Profitability & Efficiency)

Profit margin per widget delivery (revenue – operational costs).

Average cost per delivery (including satchel logistics, Dasher incentives).

Merchant Success

Merchant rating of delivery service (feedback on timeliness, condition).

Merchant retention rate (percentage of merchants continuing to use DoorDash for widget deliveries).

Delivery success rate (percentage of widget deliveries completed without issues).

Customer Satisfaction

Customer star ratings for widget deliveries.

Customer complaints per 100 deliveries (damaged/missing widgets). """