

Contact

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(LinkedIn)

Top Skills

Business Insights
Business Relationship Management
Gross Margin Analysis

Languages

Telugu (Native or Bilingual)
Hindi (Native or Bilingual)
English (Full Professional)

Certifications

Kanban Management Professional
Inclusive Leadership
Leading with Stories

Honors-Awards

Spark Award Winner

Rajasekhar Kandalam

Project & Program Delivery Management
Hyderabad, Telangana, India

Summary

Experienced Delivery Specialist with a demonstrated history of working in the computer software industry.

Strong professional skilled in Requirements Analysis, Enterprise Software, Waterfall and Agile Methodologies. A proven leader.

Demonstrated project/program management capabilities to the fullest. Strong experience in leading globally-diversified and located teams.

Experience

Microsoft

Senior Delivery Project Manager
September 2019 - Present (6 years 4 months)
Hyderabad Area, India

Led Multi-Million Dollar Programs: Successfully managed enterprise-scale implementations for banking, consumer goods, and public sector clients, impacting operations across EMEA and APJ regions.

Accelerated Digital Transformation: Delivered a major government digital transformation initiative, enabling faster citizen services and reducing operational overhead by 30%.

AI-Driven Innovation: Spearheaded adoption of Copilot Studio and Agentic AI solutions for procurement and sales automation, improving process efficiency and reducing manual effort by 40%.

Financial Governance Excellence: Maintained delivery health through rigorous tracking of contracted value, actual revenue, and labor hours, ensuring compliance with GCID standards and achieving cost savings of up to 15%.

Leadership Communication: Prepared executive-ready dashboards and presentations for Asia LT, summarizing delivery health, risk escalations, and financial metrics for strategic decision-making.

Global Delivery Coordination: Managed cross-regional teams with diverse holiday calendars, ensuring uninterrupted progress and stakeholder alignment across multiple time zones.

Process Optimization: Established governance frameworks and risk reserves, mitigating delivery risks and improving predictability for high-value engagements.

Kony Professional Services

Delivery Management

February 2017 - November 2018 (1 year 10 months)

Hyderabad Area, India

Served as a Project Manager in the Banking and Financial Services industry, focusing on mobility solutions. Delivered a pilot project in the mobility space that established a strong regional footprint, completed within planned budget and efforts. Enabled digital transformation for customers by working onsite during blueprinting phases, handling large teams, and driving initiatives that streamlined development and deployment, ultimately improving service delivery and client satisfaction.

Tata Consultancy Services

7 years

Associate Consultant

2016 - 2017 (1 year)

Guadalajara, JAL

Held progressive roles as a Project/Program Manager across Banking and Financial Services and Manufacturing industries, including onsite assignments in Mexico. Saved \$1.5 million USD for a global banking client by identifying performance issues, optimizing code, and reducing job runtime. Acted as Scrum Master for multiple global projects, leading diverse teams to deliver programs valued from \$500K to \$20MM within timelines and budgets. Developed internal processes to enhance delivery efficiency, mitigated bottlenecks, evaluated team performance, and ensured projects met established quality standards, fostering smoother operations and conflict resolution.

This Program at Mexico involves successful management of globally distributed teams of individuals in delivering high-quality software that helped a global banking giant to crunch, analyze and generate many KPIs to project to their Senior Management up to CEO level.

Assistant Consultant
2012 - 2016 (4 years)
Hyderabad Area, India

IT Analyst
2010 - 2012 (2 years)
Hyderabad Area, India

Calypso Technology
Software Engineer
2009 - 2010 (1 year)
Mumbai Metropolitan Region

Contributed as a Sr. Software Engineer in the engineering team in the Financial Services industry, managing end-to-end project lifecycles using Waterfall methodologies. Collaborated with functional teams to provide appropriate solutions to the customer issues, assessed risks, and documented progress, leading to timely execution of initiatives that supported business goals and improved software service quality.

Intelligroup Asia Pvt. Ltd.
4 years

Programmer Analyst
2007 - 2009 (2 years)
Hyderabad, Telangana, India

Worked as a Project Lead in the Manufacturing and Financial Services industries, with onsite experience in the USA. Handled multiple large teams, motivating them toward customer-oriented goals and delivering projects under tight deadlines. Identified and addressed risks proactively, organized tasks in multi-tasking environments, and ensured resource utilization aligned with business decisions, resulting in high-performance outcomes and strengthened client relationships.

Software Engineer
2005 - 2007 (2 years)
Hyderabad Area, India

Bearing Point Inc
Business Consultant
November 2006 - August 2007 (10 months)
Hattiesburg, Mississippi Area

Worked as Java/J2EE consultant via Intelligroup on H1B visa for BearingPoint Inc.

Telesource Management Consulting
Software Programmer
2003 - 2005 (2 years)
Greater Hyderabad Area

Began career as a Java/J2EE developer in the Consulting sector, focusing on IT project for a multinational banking giant. Followed effective communication practices, such as weekly status reporting, which facilitated risk tracking and stakeholder alignment, laying the groundwork for successful project completions within defined frameworks.

Education

MCA, Computer Science · (2000 - 2002)

BITS Pilani Work Integrated Learning Programmes
M. Tech., Software Engineering · (July 2023)