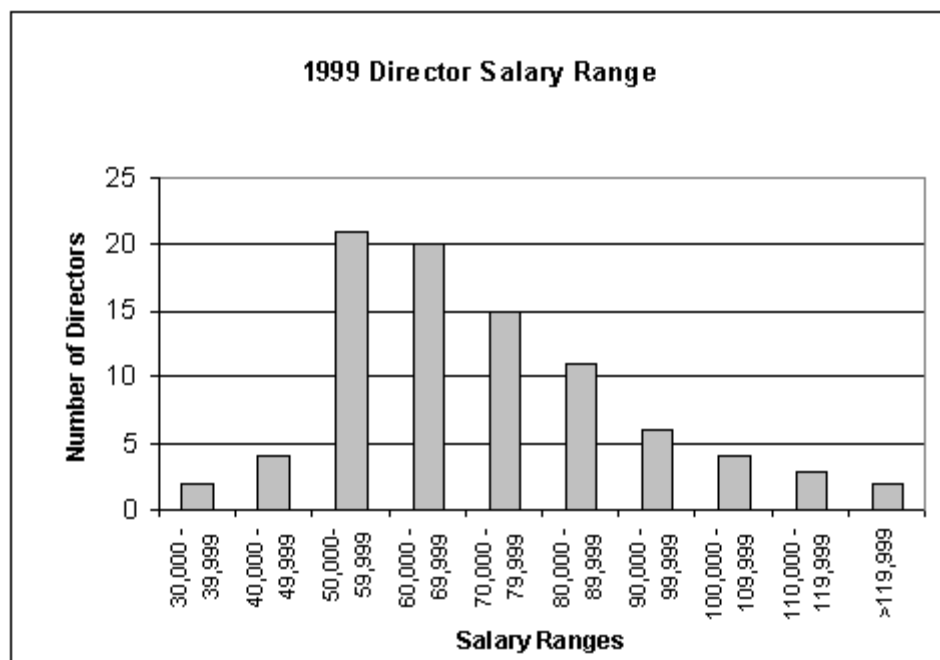
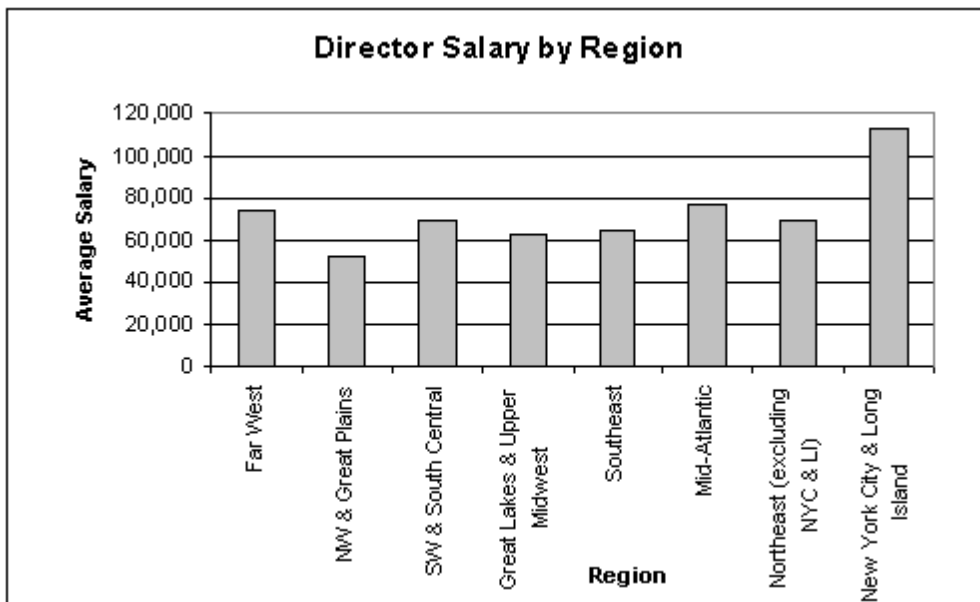


Question #15



Question #1 by #15



Question #1 by #15

1999 Salary				1998 Salary
Region	Average	Minimum	Maximum	Average
Far West	74,000	58,000	104,000	60,300
NW & Great Plains	51,400	50,300	52,500	60,779
SW & South Central	69,608	46,000	95,000	70,467
Great Lakes & Upper Midwest	62,621	34,850	115,000	64,230
Southeast	64,208	41,000	102,000	61,364
Mid-Atlantic	77,375	54,000	127,500	75,677
Northeast (excluding NYC & LI)	68,996	30,000	104,950	87,650
New York City & Long Island	113,000	92,000	135,000	

Question #2 by #15

Director Salary by Geographical Setting

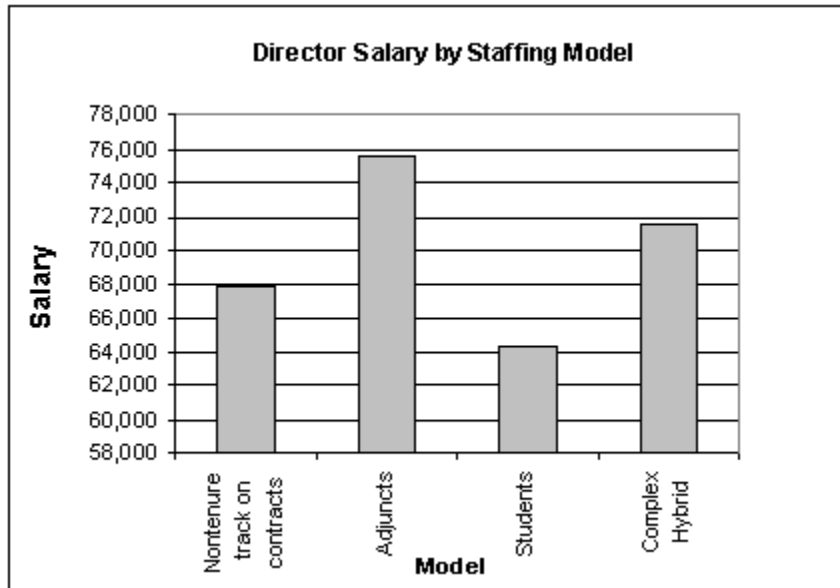
1999				1998
Geography	Average	Minimum	Maximum	Average
Urban	71,977	34,850	135,000	70,549
Suburban	75,875	50,000	127,000	74,894
Rural	54,163	30,000	72,000	52,772

Question #3 by #15

Director Salary by Institution Type

1999				1998
Geography	Average	Minimum	Maximum	Average
Public	63,855	34,850	115,000	60,827
Private	75,739	30,000	135,000	75,579

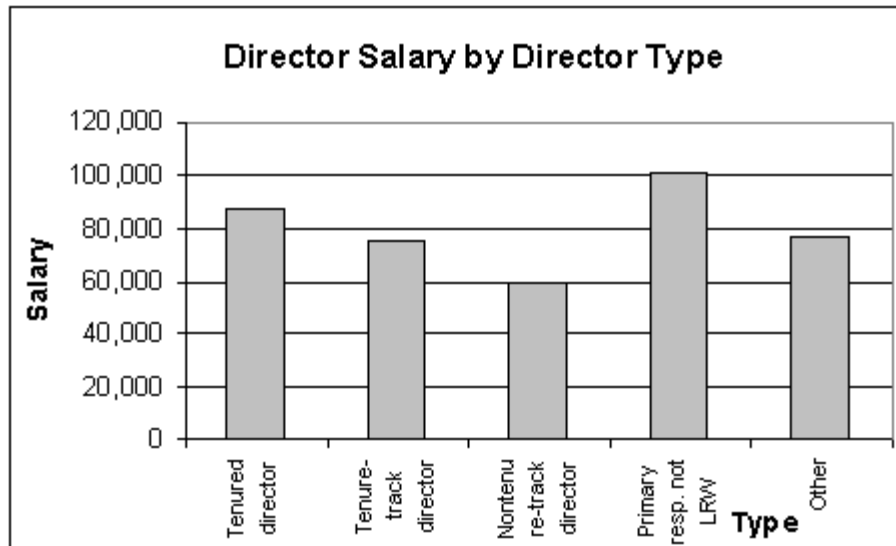
Question #4 by #15



Question #4 by #15

Director Salary by Staffing Model				
1999				1998
Model	Average	Minimum	Maximum	Average
Nontenure track on contracts	67,872	34,850	127,500	67,707
Adjuncts	75,607	30,000	135,000	86,983
Students	64,250	41,000	88,000	59,650
Complex Hybrid	71,593	45,000	115,000	69,825

Question #11 by #15



Question #11 by #15

Director Salary by Director Type				
	1999			1998
	Average	Minimum	Maximum	Average
Tenured director	87,747	58,000	123,000	89,344
Tenure-track director	74,962	60,000	99,000	73,533
Nontenure-track director	59,919	30,000	92,000	57,325
Primary resp. not LRW	100,700	83,000	127,500	106,667
Other	76,401	52,000	135,000	88,555

16. What is your best estimate of the difference between the annual base salary of the director and the annual base salary of an entry-level tenure-track faculty member at your law school?

1998 1999

23

a. The director earns **(average) \$21,145 (min \$1,200; max \$72,000)** more than the new tenure-track faculty member.

17

b. The director earns roughly the same as the new tenure-track faculty member.

34

c. The director earns **(average) \$16,682 (min \$3,000; max \$35,000)** less than the new tenure-track faculty member.

11

d. N/A.

17. What is your best estimate of the difference between the annual base salary of the director and the annual base salary of an entry-level clinician at your law school?

1998 1999

26

a. The director earns **(average) \$23,609 (min \$5,000; max \$72,000)** more than the new clinician.

14

b. The director earns roughly the same as the new clinician.

10

c. The director earns **(average) \$15,250 (min \$3,000; max \$25,000)** less than the new clinician.

33

d. N/A.