

Detailed Proposal of Hotel's Tech Asset Management App

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1.1 About Us

Our Head office is based in Noida near to the capital city Delhi, we are empowered by our Development Centers based in three locations which are Bengaluru (Silicon city of India), Chandigarh, and Indore. We have also got ourselves registered in the New Jersey USA, in 2019.

The infographic displays six IT services arranged in two rows. Each service is represented by a circular icon with a blue arc and a central graphic. The services are:

- Web 3.0 & Automation**: Icon shows a blue circle with "WEB 3.0" and a sunburst pattern.
- Enterprise Mobility Solution**: Icon shows a smartphone with colorful dots.
- Cyber Security Services**: Icon shows a person wearing a helmet and holding a shield.
- Game App Development**: Icon shows a laptop with colorful dots.
- Digital Transformation & Marketing Services**: Icon shows a laptop with colorful dots.
- Game App Development**: Icon shows a laptop with colorful dots.

We are fortunate to have formed excellent partnerships with huge numbers of clients.

800+
Corporate Clients

1700+
Project Completed

2000+ Total Clients

500+ Team Members

Did you know? WebMobril is thriving for CMMI level 3 now and expected to hold CMMI Level 3 tag very soon!!

A diagram showing eight hexagonal nodes connected in a circular path. The nodes contain the following text:

- #startupindia
- Clutch
- GoodFirms
- siliconindia
- ISO
- IIC Business Connect
- NASSCOM
- appfutura

The nodes are color-coded: blue, white, and red.

The infographic is a winding path that starts at the top left and moves generally towards the bottom right, with several loops. Each year from 2016 to 2023 is marked with a blue circle containing the year. The path is a light blue line with darker blue dots at each year marker. The background is white with a faint world map. The text is in a mix of blue, orange, and black colors.

2016

MAY 2016

- Web4All incorporated. Started Web-enabled Company with 3 team members
- <https://www.web4all.co.in/>

2017

- Reached 60+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2018

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2019

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2020

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2021

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2022

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

2023

- Reached 100+ new users/Team members
- Reached 100+ Facebook followers
- Recognized by Silicon India Journal as Best App Development Company 2018
- Expansion in Mobile App Development team
- Added to various major premises with a seating capacity of 50+

1.7 Few Advantages of using WebMobril

- Quick Response Time
- Specialized team - Certified Professionals
- Proven Track Record
- Verifiable References
- SLA Based agreements
- Specialized and focused service area
- Agile Methodology
- World class infrastructure
- ISO Based Processes

2 Deliverable Components

These are the deliverables component that will be delivered post completion of the project.

Deliverables Components
Business Analyst: Annexure , Gantt Chart and WBS
Project Management: Delivery Plan, Sprint Plan
QA Team: Test Cases and Test Results
IP & Source Code Delivery

3 Project Estimation

The proposed quote is 13000 USD only and the estimate of the total effort would be 74 Man Days.

On your approval and confirmation, we will be working on a project delivery schedule based on our resources' allocation plan.

4 Commercial and Payment Terms

S. No.	Milestones	Amount (USD)
1	Initial Deposit- prior to kick off the project	5000
2	On 50% Completion of Project	4000
3	On Final Delivery- Project Completion (Before LIVE)	4000
	Total	13000

Payment Terms and Conditions

- This quote is valid for 4 weeks from the proposal date.
- In case the payment is done via PayPal then 4.5% of the PayPal fee will be applicable.
- Additional payment processing fee will be applied as per the policy of your respective bank (if payments are processed through Bank Wire Transfer).
- Project Plan to be defined at the beginning of the project and the invoice shall be raised accordingly.
- All the invoices have to be cleared within five business days post which it will attract penalty at 2% per month of the total Project Cost.

5 Roles and Responsibilities

S. No.	Deliverables & Details	WebMobril	Client
1.	Logo	✓	
2.	Staging Server (Development)	✓	
3.	Source Code protected under NDA & IPR	✓	
4.	Project Collaboration and Management Tool	✓	
5.	Deployment Servers, Domain & Account Details		✓
6.	Third-Party SDK, Tool, API, Module or Component		✓
7.	Design Sign-off on shared designs		✓
8.	Testing of the system development release testing by their users starting 15 working days before the system release date		✓
9.	Feedback on system flow within 2 business days of receiving the web and mobile system flow.		✓

Note: - **Avery** will ensure that the hosting service provided is compliant with the requirements for the hosting server provided by WebMobril.

6 Delivery Model

WebMobril adopts and adheres to the Delivery Model as per the latest IT industry trends.

6.1 Work Model

- The resources shall work from any Business Place of Webmobril in India.
- For requirement gathering, a Project Manager shall coordinate with **Avery** point of contact.
- Weekly meeting shall be set up for status meeting between the **Avery** (Point of Contact) and Webmobril Point of Contact (Project Manager).
- Project Manager & Project Expert shall be the point of contact for any technical issues related to the project.

6.2 Project Methodology & Timelines

- Project shall be executed on Agile Methodology, which promotes adaptive planning, evolutionary development and delivery, a time-boxed iterative system approach, and encourages rapid and flexible response to change
- As we gather better understanding of the project, a project plan shall be created with tentative timelines mentioned.
- Our Methodology... Best quality with the best design



7 Other Terms and Conditions

- Project Start: Project would start within one week of awarding
- This proposal will be only valid once we receive a signed copy of the same from **Avery's** end.
- Deliverables listed in the proposal above will be referred to during the development of the project.
- Any new features, additional modules, major changes in workflow or any other element which is out of scope as mentioned in the document **Technical Specification Annexure – I** would be reevaluated.
- In case the need to make the resource(s) available onsite for study/delivery or any other purpose the cost of travel, boarding, lodging and daily expenses as per actuals shall be borne by **Avery**.
- WebMobril will provide 1 design concept for Design work and there will be 2-3 revisions that can be done as per **Avery's** remarks. If more revisions are required then those will be on chargeable basis.
- WebMobril would only provide dummy content however the actual content would be uploaded or published by the **Avery** only.

- WebMobril is not responsible for the delay of the project if the necessary information required by **Avery** like API's information, third party plug-ins, Payment gateways and shipping gateways info etc. is not provided within the stipulated timeline by **Avery**.
- WebMobril is not responsible for the delay caused by the malfunctioning of any third-party software integrated with some other system appreciated works.
- General features, not described in detail, will be carried out as per the industry standards.
- Neither party can hire/contact/work with either of its employees/resources /former employees directly or indirectly during the term of this contract and for 5 years without the written permission from the directors of the company.
- If project is put on-hold due to what so ever reason, then the total efforts put upon by the WebMobril has to be paid by Avery.

8 Escalation Matrix

Level I	Level II	Level III
Project Expert	Project Manager	Delivery Head
Nitesh Solanky	Anil Saraswat	Viveka Upadhyay
nitesh.solanky@webmobril.com	anil.saraswat@webmobril.com	viveka.upadhyay@webmobril.com