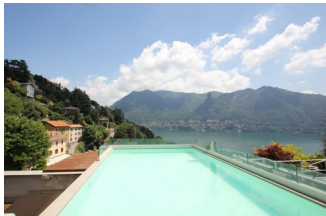


Extranet

Hotel Maison Borrel, Como Italy 5 stars
No Refundable Rate € 89
Delta Negotiation: 7 days before 70-89
Breakfast Value € 8 – Breakfast sale € 22
Spa entrance Value € 5 - Spa Entrance Sale € 25
5 rooms on inventory
Upgrading rooms 2 superior + 20 euros
Avatar : **Ciro Esposito**

Application

Hotel Maison Borrel, Como Italy 5 stars



Booking.com Rate: 135€ - Expedia.com rate 132€

NEGOTIATE

AI Negotiation Bot – Case I

Bot: Hi Marco, I'm **Ciro**, welcome to Maison Borrel, please make me an offer for January 24-24 2024 night

User: € 35

Bot: This offer is below our expectations and market value, I suggest you a counter offer more reasonable.

User: 55€

Bot: What do you Think if we deal at 92 and I give you free of charge continental breakfast ?

Deal -

Counteroffer

AI Negotiation Bot – Case II

Bot: Hi Marco, I'm Ciro, welcome to Maison Borrel, please make me an offer for January 24-24 2024 night

User: € 85

Bot: What do you Think if we deal at 88 ?

Deal -

Counteroffer

AI Negotiation Bot – Case II

Bot: Hi Marco, I'm Ciro, welcome to Maison Borrel, please make me an offer for January 24-24 2024 night

User: € 75

Bot: A lit a bit low what do you think if we deal at 98, plus a superior room at standard proce and with spa entrance gratuity ?

Deal -

Counteroffer