

# RICHARD KIM

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## **Objective**

Seeking a position in the informational systems field in Lightspeed Technologies in order to apply my strong analytical and problem-solving skills through my experience in informational systems studies, customer service work experience, and knowledge in supply chain management.

## **Education**

**The University of North Carolina at Greensboro**  
2018

Expected Graduation: May

*Greensboro, North Carolina*

Bachelor of Science, Information Systems / Supply Chain Management

Related Courses:

- Principles of Microeconomics
- Principles of Macroeconomics
- Business Finance
- Business Process Informational Technology
- Logistics / Transport Management
- Operations Management
- Business computing 1 and 2

## **Selected Professional Experience**

### **Sales Representative**

Nov 2016 – Current

Fontalis Group LLC – *Greensboro, North Carolina*

- Promote and educate existing and prospective customers with janitorial and floor care services provided by the company.
- Establish, develop, and maintain positive business and customer relationship.
- Analyze and identify potential client markets and report market potential and needs.

### **Student Aid / Private Tutor**

Jan 2015 – Current

*Greensboro, North Carolina*

- Tutored students in mathematics topics such as Algebra, Pre-Calculus, Trigonometry, Statistics, logistics and operations management to ensure students are fully prepared for meeting their academic goals.

### **Shift Supervisor**

Jun 2013 – Current

Starbucks Corporation – *Greensboro, North Carolina*

- Educate customers with information on various coffee blends and company products and provide recommendations in accordance with customer preference.
- Overlooked all cash management and cash register policies.
- Recognize and reinforce individual and team accomplishments by using existing organizational tools to find new, creative, and effective methods of recognition to boost team performance.
- Administer and analyze all orders that are inputted into the Starbucks inventory database.

## **Skills**

- Fluent in English and Korean. Conversational working proficiency in Japanese.
- Proficient with SQL, Microsoft Office, Access, Excel (VBA), and Project., HTML5, Front-end and Back-end Web Development Languages, PHP, Git