# Raj-Krishan Mistry

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#### **EDUCATION**

# New York University Abu Dhabi

Abu Dhabi, UAE

Bachelor of Arts, Literature

Spring 2016

**Cumulative GPA:** 3.86/4.0; **SAT:** 2270 (740 M, 730 CR, 800 W)

- **Awards**: Published conceptual poetry entitled "FourthGeneration4.0" in the 2015 Columbia Review; 3<sup>rd</sup> Place at the 2014 NYUAD 24-Hour Film Competition; Top 16 at the 2014 Bickel & Brewer/NYU Global Debates
- Abroad Programs: Shanghai, China (Spring 2015); Buenos Aires, Argentina (Winter 2015); Florence, Italy (Winter 2014)
- NYU Abu Dhabi Tuition Scholarship (Fall 2012 Spring 2016)

# PROFESSIONAL EXPERIENCE

Amazon.com, Quidsi Jersey City, NJ

Summer Marketing Data Analyst

Summer 2014

- Responsible for evaluating ~600,000 Google Adwords keywords that brought in ~\$10,000,000 in revenue for Q2 2014
- Created a VBA algorithm that identified high impact keywords and streamlined accounts from 600,000 to 8,000 keywords, reducing expenses by 5-10% per quarter
- Wrote guidelines for recommended Adwords use and presented these to the Senior VP of Marketing for implementation

# iDecisionGames (www.idecisiongames.com)

New York, NY

Summer Marketing Campaign Intern

Summer 2014

- Assisted a business school education tech startup with a marketing campaign directed at top global MBA programs
- Created an animated teaser video for an email campaign sent to potential clients

# BTL Brands (www.btlbrands.com)

London, UK

Summer Brand Consulting Intern

Summer 2013

- Assisted an entrepreneur-focused brand consulting company with several projects for clients in the textile industry
- Reached out to local businesses, helped set up an art exhibition, and drafted ad campaign emails for clients

#### **Deloitte Consulting**

New York, NY

Summer "Senior Options" Intern

Summer 2012

- Documented key processes of a major financial services client for review by federal regulators and identified areas of improvement by interviewing client executives
- Assisted with research and development of a client strategic recommendation deck

### LEADERSHIP EXPERIENCE

Sparkfish (www.spark.fish)

New York, NY

Cofounder, Head Designer

Summer 2014 – Present

- Designed a launchpad for students around the world to connect and share skills over entrepreneurial projects
- Built a 6-person team of student web-developers, designers, and industry professionals to create business model and site
- Won a \$750 NYU Social Impact Stipend and placed in finals of the NYU Stern Social Impact Business Challenge

#### **NYUAD Student Consulting Task Force**

Abu Dhabi, UAE

Founder, Lead Consultant

Fall 2013 - Present

Saadiyat Campus Community Project

- Led a team of 10 students in researching and presenting on psychogeographical problems of the new NYUAD campus
- Worked with the administration to develop a student-run program placing outdoor furniture and student recreation areas where campus foot-traffic is highest

UAE Government Executive Affairs Authority (Tamkeen)

Performed NYU-wide career service surveys and presented to the COO of Tamkeen to improve AD career services

#### **Floor 9** (floorninead.wordpress.com)

Abu Dhabi, UAE

Cofounder, Head Chef

Spring 2014

• Started NYUAD's first and only student-run restaurant: releasing an original 5-course menu each week for the first 10 students to RSVP, budgeting for the semester, sourcing ingredients, and managing table service

#### SKILLS AND INTERESTS

**Skills:** Python, Microsoft VBA, HTML/CSS/JS (beginner), Apple Keynote, Microsoft Word/PowerPoint/Excel/Visio, Adobe Photoshop/InDesign/Illustrator, Logic Pro, Ableton Live, Cooking

Interests: Conceptual Poetry, Music Production, Fashion & Footwear