# Customer Segmentation with **API-only** Data (No CSVs)

Source API: DummyJSON - (vsers) and (carts)

Notebook Author: Rishi Koushik Sridharan

#### Plan

- 1. Fetch data via HTTP (requests), in-memory only
- 2. Feature engineer customer-level metrics (frequency, spend, basket metrics, discount behavior, product diversity)
- 3. PCA for multivariate exploration
- 4. KMeans & GMM clustering
- 5. Hyperparameter tuning: Silhouette, Davies-Bouldin, BIC
- 6. Cluster profiling + optional heuristic names

### O) Setup & API Fetch (in-memory)

```
import requests, math
import pandas as pd
import numpy as np
BASE = "https://dummyjson.com"
def fetch_all(endpoint, page_size=100, key=None):
   url = BASE + endpoint
    r0 = requests.get(url, params={"limit": 1, "skip": 0})
    r0.raise_for_status()
   data0 = r0.json()
    if key is None:
        key = [k for k,v in data0.items() if isinstance(v, list)][0]
   total = data0.get("total", len(data0.get(key, [])))
   pages = math.ceil(total / page_size)
    items = []
    for p in range(pages):
        r = requests.get(url, params={"limit": page_size, "skip": p*page_size})
        r.raise_for_status()
        j = r.json()
        items.extend(j.get(key, []))
    return items
```

```
users_raw = fetch_all("/users", key="users")
carts_raw = fetch_all("/carts", key="carts")

users = pd.json_normalize(users_raw)
carts = pd.json_normalize(carts_raw, sep="_")

users.shape, carts.shape

((208, 52), (50, 7))
```

## 1) Feature Engineering (Customer-level)

```
# Cart-level features
carts["avg_item_price"] = carts["total"] / carts["totalQuantity"]
carts["discount_rate"] = 1 - (carts["discountedTotal"] / carts["total"]).replac
def unique_product_ids(prod_list):
    try:
        return len({p.get("id") for p in prod_list})
    except Exception:
        return np.nan
carts["n_unique_products"] = carts["products"].apply(unique_product_ids)
cust = carts.groupby("userId").agg(
    n_orders=("id", "nunique"),
    total_spend=("total", "sum"),
    total_spend_discounted=("discountedTotal", "sum"),
    mean_total=("total", "mean"),
    mean_discounted_total=("discountedTotal", "mean"),
    mean_total_products=("totalProducts", "mean"),
    mean_total_qty=("totalQuantity", "mean"),
    mean_unique_products=("n_unique_products", "mean"),
    mean_avg_item_price=("avg_item_price", "mean"),
    mean_discount_rate=("discount_rate", "mean"),
).reset_index()
demo\_cols = [
    "id", "age", "gender", "email", "phone",
    "address.city", "address.state", "address.country"
users_ = users[demo_cols].rename(columns={
    "id": "userId",
    "address.city": "address_city",
    "address.state": "address_state",
    "address.country": "address_country"
```

| top_ | countr |           | ["address_cou | "].map({"male":0, "femal<br>ntry"].value_counts().he |              |       |
|------|--------|-----------|---------------|--|--------------|-------|
|      |        | country_{ |               | "address_country"] == c)                             | .astype(int) | )     |
|      | userId | n_orders  | total_spend   | total_spend_discounted                               | mean_total   | mean_ |
| 0    | 6      | 1         | 1749.90       | 1594.33  | 1749.90      |       |
| 1    | 11     | 1         | 11741.31      | 10940.95   | 11741.31     |       |
| 2    | 15     | 1         | 3359.79       | 3262.64  | 3359.79      |       |
| 3    | 20     | 1         | 460.87        | 413.86   | 460.87       |       |
| 4    | 23     | 2         | 16143.72      | 13073.85   | 8071.86      |       |

Next steps: ( General

Generate code with cust

New interactive sheet

## 2) Preprocessing

```
from sklearn.impute import SimpleImputer
from sklearn.preprocessing import StandardScaler

num_feats = [
    "n_orders","total_spend","total_spend_discounted",
```

```
"mean_total","mean_discounted_total",
    "mean_total_products","mean_total_qty",
    "mean_unique_products","mean_avg_item_price","mean_discount_rate",
    "age","gender_enc"
] + [c for c in cust.columns if c.startswith("country_")]

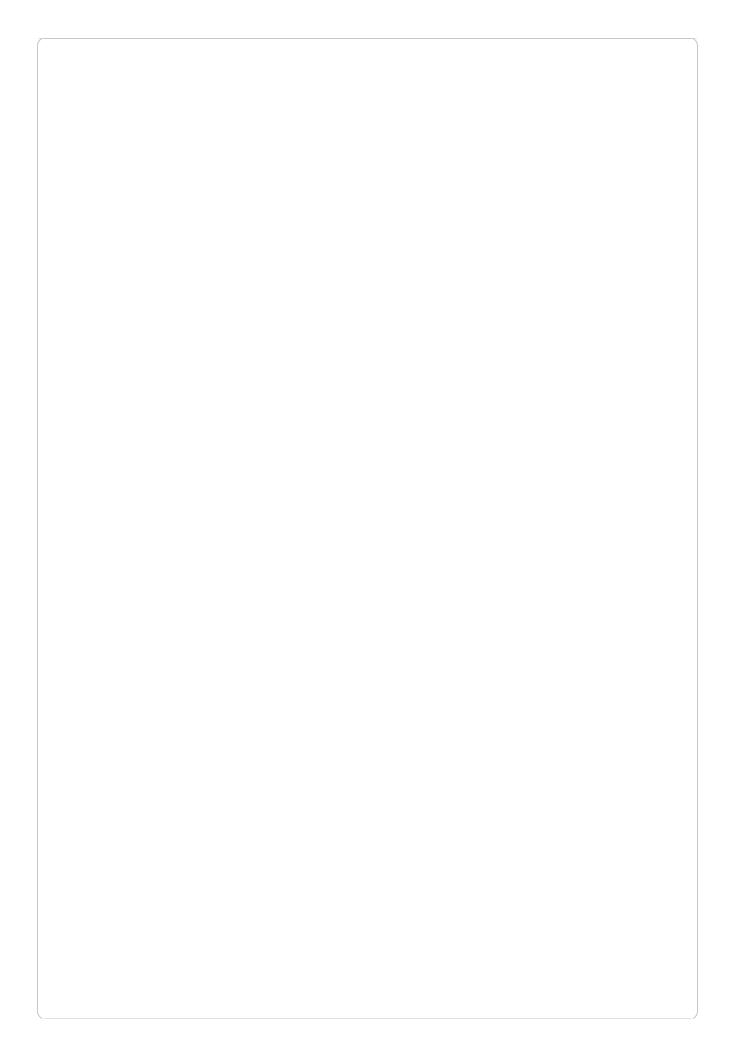
X = cust[num_feats].copy()
X = X.replace([np.inf, -np.inf], np.nan)
imp = SimpleImputer(strategy="median")
X_imp = imp.fit_transform(X)
scaler = StandardScaler()
X_scaled = scaler.fit_transform(X_imp)

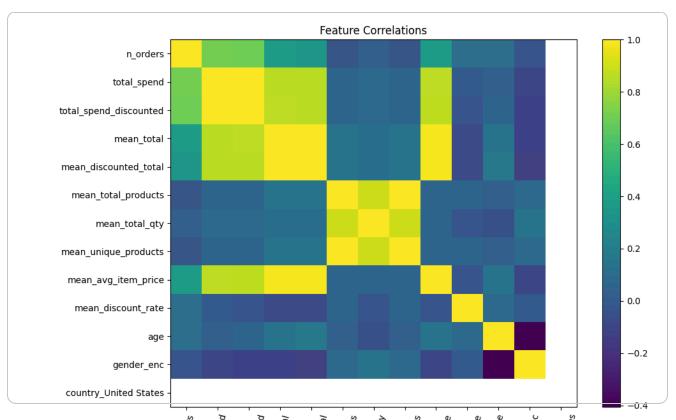
X.shape, len(num_feats)

((45, 13), 13)
```

### 3) Multivariate Analysis (Correlation + PCA)

```
import matplotlib.pyplot as plt
from sklearn.decomposition import PCA
corr = pd.DataFrame(X_imp, columns=num_feats).corr()
plt.figure(figsize=(10,8))
plt.imshow(corr, aspect="auto")
plt.colorbar()
plt.xticks(range(len(num_feats)), num_feats, rotation=75)
plt.yticks(range(len(num_feats)), num_feats)
plt.title("Feature Correlations")
plt.tight_layout()
plt.show()
pca = PCA(n_components=3, random_state=42)
X_pca = pca.fit_transform(X_scaled)
print("Explained variance ratio:", pca.explained_variance_ratio_)
plt.figure(figsize=(7,6))
plt.scatter(X_pca[:,0], X_pca[:,1], s=8, alpha=0.5)
plt.xlabel("PC1"); plt.ylabel("PC2"); plt.title("PCA Scatter (PC1 vs PC2)")
plt.show()
```





## 4) KMeans Hyper parageter Tuning

```
from sklearn.cluster import KMeans
from sklearn.metrics import silhouette score, davies bouldin score
import pandas as pd
import matplotlib.pyplot as plt
k_range = range(2, 11)
km scores = []
for k in k_range:
    km = KMeans(n_clusters=k, n_init=10, random_state=42)
    labels = km.fit_predict(X_scaled)
    sil = silhouette_score(X_scaled, labels)
    db = davies_bouldin_score(X_scaled, labels)
    km_scores.append({"k":k, "silhouette":sil, "davies_bouldin":db})
km_df = pd.DataFrame(km_scores)
display(km_df)
plt.figure(figsize=(7,4))
plt.plot(km_df["k"], km_df["silhouette"], marker="o")
plt.xlabel("k"); plt.ylabel("Silhouette"); plt.title("KMeans: Silhouette vs k")
plt.show()
plt.figure(figsize=(7,4))
plt.plot(km_df["k"], km_df["davies_bouldin"], marker="o")
plt.xlabel("k"); plt.ylabel("Davies-Bouldin (lower better)"); plt.title("KMeans
```

| plt.show( | ) |   |   |     |   |   |
|-----------|---|---|---|-----|---|---|
| -         | ۷ | U | ۷ | PC1 | U | 0 |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |
|           |   |   |   |     |   |   |

| Nort do     |                          |                       | \ |
|-------------|--------------------------|-----------------------|---|
| next steps: | Generate code with km_df | New interactive sheet | ) |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |
|             |                          |                       |   |

|   | k | silhouette | davies_bouldin |     |
|---|---|------------|----------------|-----|
| 0 | 2 | 0.459602   | 1.002061       | ıl. |
| 1 | 3 | 0.275252   | 1.174719       | +/  |
| 2 | 4 | 0.270789   | 0.970392       | _   |
|   |   | 0.004050   | 4 440004       |     |

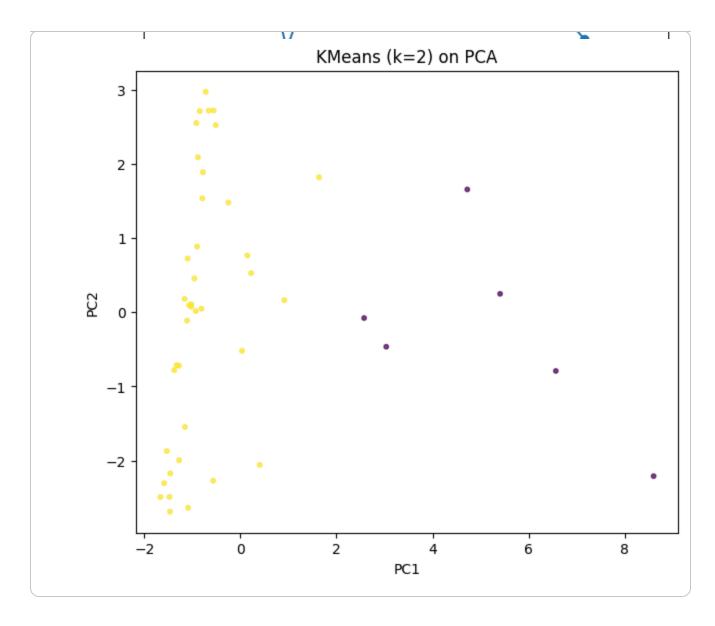
### Fit Best KMeans (by Silhouette) 0.255647 1.135959

1.00

```
best_k = int(km_df.sort_values("silhouette", ascending=False).iloc[0]["k"])
best_k
28
   10
          0.254505
                          0.957122
```

### KMeans: Silhouette vs k

```
km = KMeans(n_clusters=best_k, n_init=10, random_state=42)
km_labels = km.fit_predict(X_scaled)
plt.figure(figsize=(7,6))
plt.scatter(X_pca[:,0], X_pca[:,1], c=km_labels, s=10, alpha=0.7)
plt.xlabel("PC1"); plt.ylabel("PC2"); plt.title(f"KMeans (k={best_k}) on PCA")
plt.show()
    0.30
    0.25
            2
                     3
                                                       7
                                      5
                                              6
                                                               8
                                                                        9
                                                                                10
                                              k
                                     KMeans: DB vs k
    1.15
 Davies-Bouldin (lower better)
    1.10
    1.05
```



## 5) Gaussian Mixture Model (GMM) + BIC

```
from sklearn.mixture import GaussianMixture

g_range = range(2, 11)
gmm_scores = []
for g in g_range:
    gmm = GaussianMixture(n_components=g, covariance_type="full", random_state=gmm.fit(X_scaled)
    labels = gmm.predict(X_scaled)
    bic = gmm.bic(X_scaled)
    sil = silhouette_score(X_scaled, labels)
    gmm_scores.append({"components":g, "BIC":bic, "silhouette":sil})

gmm_df = pd.DataFrame(gmm_scores)
display(gmm_df.sort_values("BIC"))
```

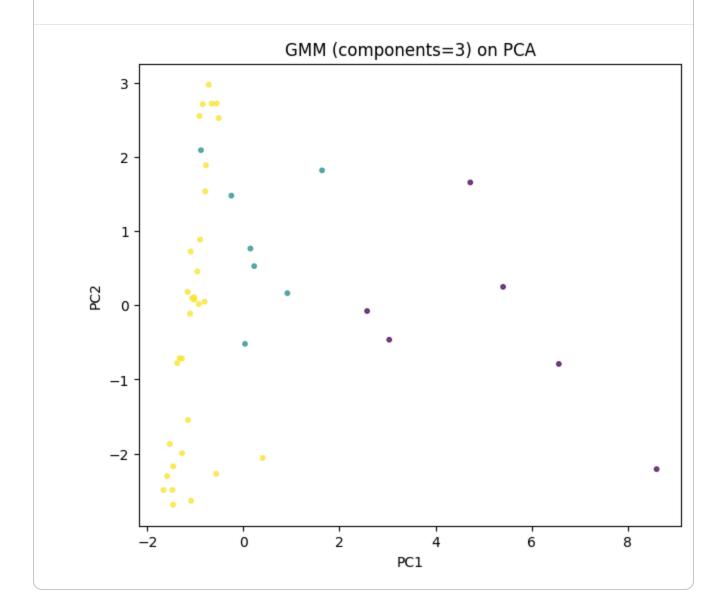
```
plt.figure(figsize=(7,4))
plt.plot(gmm_df["components"], gmm_df["BIC"], marker="o")
plt.xlabel("Components"); plt.ylabel("BIC (lower better)"); plt.title("GMM: BIC plt.show()
```

| compone  | nts | BIC          | silhouette |                          |
|--|-----|--------------|------------|--------------------------|
| 1  | 3   | -1609.212717 | 0.126763   | 11.                      |
| 0  | 2   | -1061.456351 | 0.459602   |                          |
| 2  | 4   | -957.553734  | 0.234104   |                          |
| 3  | 5   | -780.913547  | 0.239528   |                          |
| 5  | 7   | -504.612330  | 0.195544   |                          |
| 4  | 6   | -469.443290  | 0.232193   |                          |
| 7  | 9   | -402.786204  | 0.232059   |                          |
| 6  | 8   | -362.173862  | 0.221488   |                          |
| 8  | 10  | -187.614779  | 0.245431   |                          |
|  |     |              | GMM: BI    | C vs Components          |
| -200 -   | -   |              |            |                          |
| -400 -   | -   |              |            |                          |
| <u>-</u> −600 -  |     |              |            |                          |
| 1200 - 12 |     |              |            |                          |
| wer  |     |              |            |                          |
| <u>6</u> –1000 -   | •   |              |            |                          |
| <u> </u>   | 1   | \ /          |            |                          |
| -1400  | -   | \ /          |            |                          |
| -1600 -  |     | V            |            |                          |
|  | 2   | 3            | 4 5        | 6 7 8 9 10<br>Components |

```
best_g = int(gmm_df.sort_values("BIC", ascending=True).iloc[0]["components"])
best_g
```

```
gmm = GaussianMixture(n_components=best_g, covariance_type="full", random_state
gmm_labels = gmm.fit_predict(X_scaled)

plt.figure(figsize=(7,6))
plt.scatter(X_pca[:,0], X_pca[:,1], c=gmm_labels, s=10, alpha=0.7)
plt.xlabel("PC1"); plt.ylabel("PC2"); plt.title(f"GMM (components={best_g}) on
plt.show()
```



## 6) Cluster Profiling

```
profile_cols = list(num_feats)

def profile(Ximp, labels, cols, name):
    d = pd.DataFrame(Ximp, columns=cols).copy()
    d["__label__"] = labels
```

```
prof = d.groupby("__label__")[cols].mean().round(2)
   prof["n_customers"] = d.groupby("__label__").size()
    print(f"=== {name} profile ===")
   display(prof)
    return prof
km_profile = profile(X_imp, km_labels, profile_cols, "KMeans")
gmm_profile = profile(X_imp, gmm_labels, profile_cols, "GMM")
# Normalized line chart for KMeans
norm = (km_profile[profile_cols] - km_profile[profile_cols].min()) / (km_profil
plt.figure(figsize=(10,5))
for i, row in norm.iterrows():
    plt.plot(range(len(profile_cols)), row.values, marker="o", label=f"Cluster
plt.xticks(range(len(profile_cols)), profile_cols, rotation=75)
plt.title("KMeans Cluster Profiles (Normalized)")
plt.legend()
plt.tight_layout()
plt.show()
```