## Rachel Prows

Salt Lake City, UT 84102 rachel.prows@icloud.com

#### **EDUCATION**

### Utah Valley University, Orem, UT

May 2014

- Bachelor of Arts in General History
- 3.86 GPA

#### DevPoint Labs, Salt Lake City, UT

**July 2014** 

- Ruby on Rails, HTML, CSS, Javascript, SQL

#### **EXPERIENCE**

#### **Administrative Assistant**

Oct 2013 - May 2016

### Farm Bureau Financial Services, Salt Lake City, UT

- Planned corporate events for 150+ attendees
- Used strong communication skills to diffuse tension between agents and customers
- Maintained statewide company data and completed all reporting

#### Sales Associate

Aug 2013 - Feb 2014

#### Restoration Hardware, Seattle, WA

- Completed largest sale (\$68k) in gallery's 5 year history in first two months of employment
- Consistently among weekly top 5 sellers (of 20) with distinction for communication and customer satisfaction
- Exhibited keen attention to detail by creating or maintaining distinct aesthetic in client projects
- Consulted new, repeat, and high-profile clients on design projects ranging from single rooms to entire homes

# Customer Service Specialist/App tester

Oct 2010 - Jul 2011

- AppTime, Orem, UT
  - Managed 200+ client accounts by initiating contact with existing customers to ensure their satisfaction
  - Resolved customer complaints with high level of success; had many customers ask for me by name
  - Used strong communication and interpersonal skills to retain 20 previously dissatisfied customers
  - Analyzed customer feedback data to identify trends and recommend improvements for applications
  - Managed time effectively in order to meet multiple deadlines simultaneously

## Customer Care Specialist

Jan 2010 - May 2010

#### Caden Pest Control, Orem, UT

- Retained more than 15 clients and satisfied many others by listening and patiently resolving concerns
- Demonstrated flexibility by adapting to constantly changing needs of a start-up
- Independently identified process and policy inefficiencies and implemented changes
- Managed 10+ databases in MS Excel

#### **Internal Help Desk Coordinator - Systems Administration** ServiceMaster, Memphis, TN

Jul 2009 - Nov 2009

- Quickly assessed and resolved customer service issues of internal clients in a fast paced environment
  - Established myself as a quick learner by rapidly gaining knowledge of proprietary software applications
  - Effectively handled multiple assignments ranging from data analysis to customer service simultaneously

#### Tutor Sep 2008 - Jun 2009

#### Gear Up, West High School, Salt Lake City, UT

- Successfully mentored 30+ students in 5 subjects and earned several return requests by teachers
- Worked exclusively with at-risk or failing students from a variety of troubled backgrounds and homes
- Overcame a variety of issues ranging from teacher apathy to substantial student behavioral problems

#### **Additional Information**

- Proficient in Microsoft Office Suite: PowerPoint, Word, and Excel
- Treasurer of Kappa Kappa Gamma Sorority, Delta Eta Chapter
- Amateur musician: play piano, guitar, and sing. Enjoy cooking, the outdoors, and my dog, Clark