

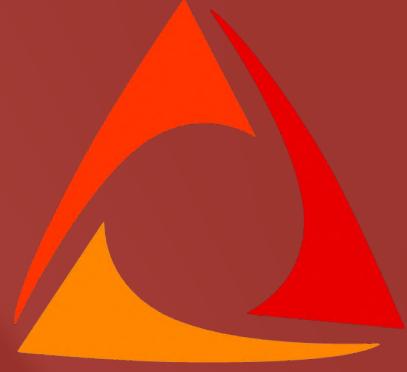


PT. PARAMA BARA INTERCONTINENTAL

Company Profile

PARAMA BARA INTERCONTINENTAL

PARAMA BARA INTERCONTINENTAL



PT. PARAMA BARA INTERCONTINENTAL

Your Trusted Energy Partner

PARAMA BARA INTERCONTINENTAL

PARAMA BARA INTERCONTINENTAL



PT. PARAMA BARA INTERCONTINENTAL

INTRO- DUCTION

“
We, as **Parama Bara Intercontinental**, are
confident in delivering **quality products** and providing
quality services to our customers.

PARAMA BARA INTERCONTINENTAL (PBI), an International Commodity Trading Company, was established in 2016. With years of experience in commodity trading business, PBI is capable in handling the exportation of coal and cokes from multi sources to various destination beyond Asia, such as Australia, China, South Africa, Russia, and many more.

With vast knowledge of the commodity products such as Coal, Nickel and Anthracite, with wide range of stock, PBI are able to offer many options of commodity specifications to suit various applications and budget.

PARAMA BARA INTERCONTINENTAL ensure to always provides quality products as well as customer services with international standards with special emphasis on environmental protection. PBI are known for the reputation of fast and efficient service along with professional ethic policy.

PBI have formed coal alliances with credible collieries around the world to select and to import high grades of quality coal as per customer's requirements. In addition, PBI also provides an exclusive platform for trading partners to venture into Indonesian energy and minerals business.

About Us



VISION

To become an integrated energy trading company that provides a sustainable energy solutions to positively drive social and economic development, adding value across the entire energy value chain with assurance of quality performance and punctual shipment timing to many satisfied worldwide end users globally.



MISSION

- To maintain strong relationships with our partners and coal alliances.
- To resource only verified coal.
- To maintain a sufficient coal reserves supply for both domestic and international market.
- To operate the business on International standard of production and inspection.
- To provide excellent services to customers all the time.
- To take responsibility for society and environment where we operate.

OUR VALUE

Trustworthy
Reliable
Responsive
Teamwork

Excellent Service & Special Treatment

We believe that our services and treatments to our clients are the best among others.

We provide long and thorough verification that are trusted, with all process from upstream to downstream conducted by experts in their field.



Coal Mining

Production and sale of coal produce
from operating owned coal mines



Coal Trading

Purchase and sale coal of third parties



Mining Services

Mining contracting and equipment
rental services



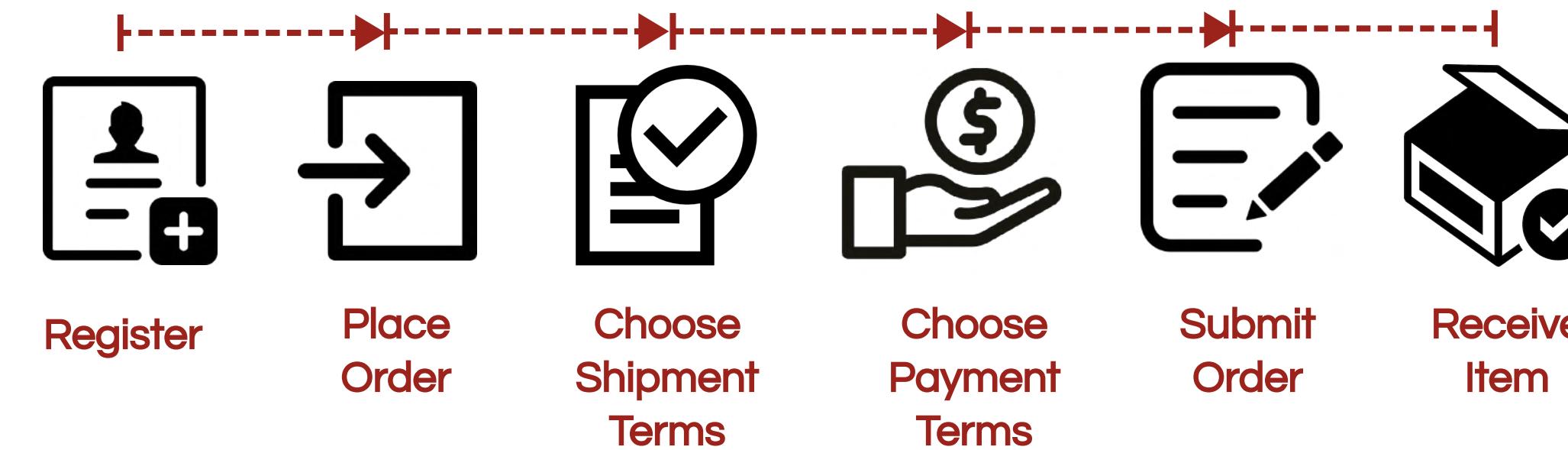
OUR ORDER PROCESS

Order Process

We follow these steps to ensure only qualified products are delivered to your door, with an emphasis on ensuring accuracy, clarity, and transparency.

**Identifying the commodity of interest -
Finding a reliable supplier - Drafting an LOI
(Letter of Intent) & FCO - Negotiating the
terms - Finalizing the contract**

Order Process

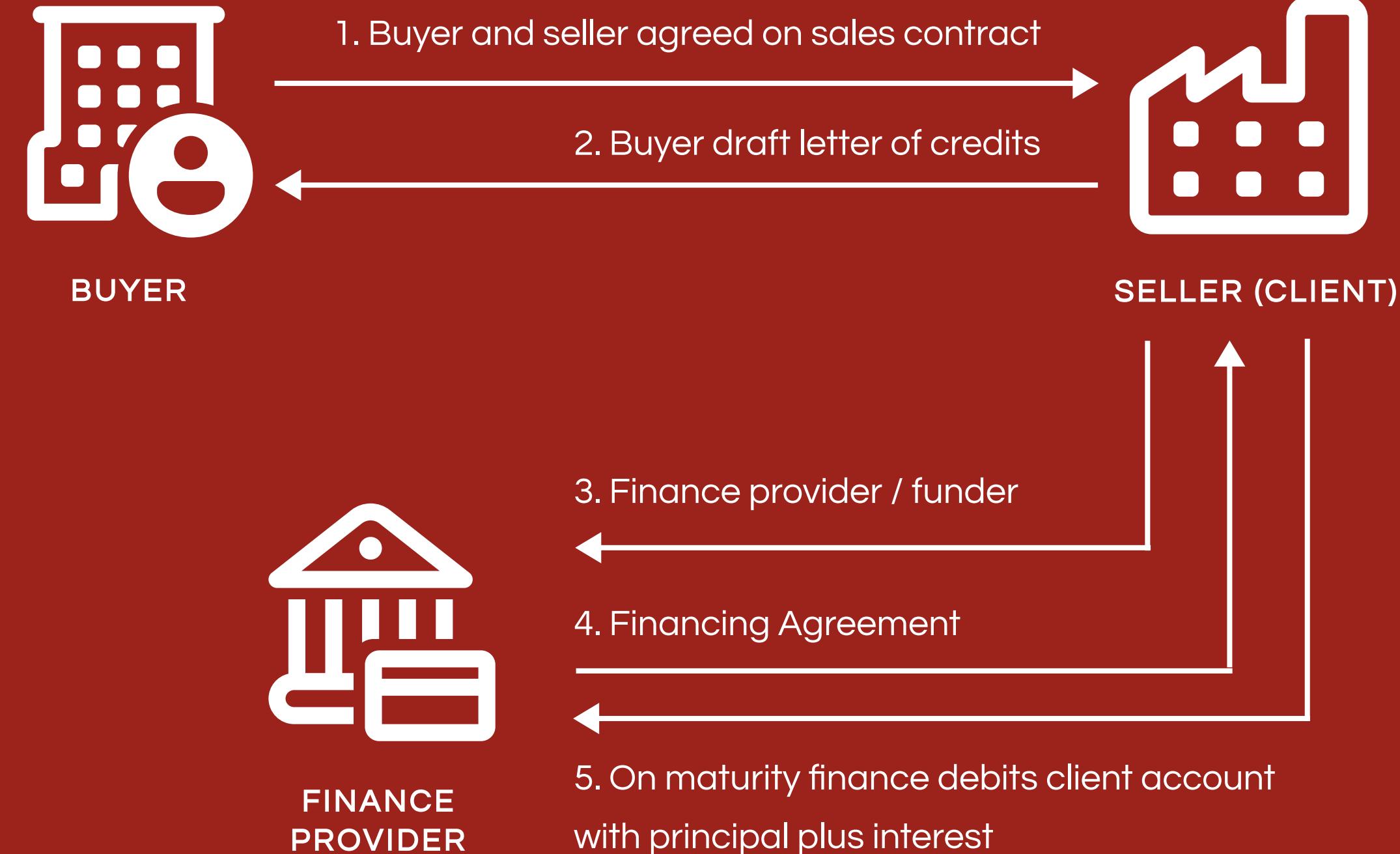


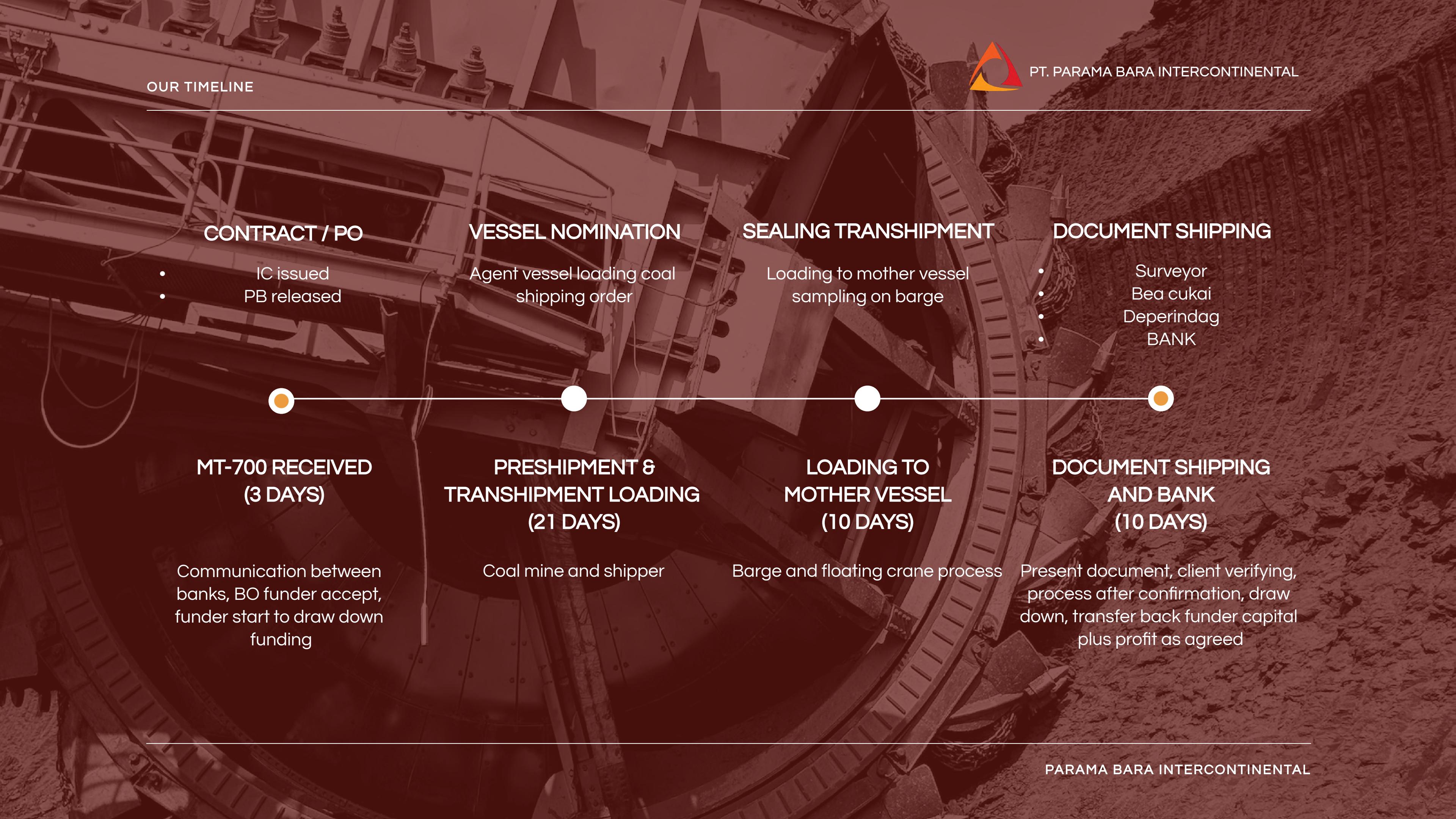
OUR ORDER PROCESS



PT. PARAMA BARA INTERCONTINENTAL

- Buyer sends PO (Arrange L/C)
- Draft Letter of Credit (L/C)
- Procure Raw Material
- (Coal) Transportation &
- Logistics Pre-shipment
- Trade Finance
- Transhipment the Goods
- Load into the Mother vessel
- Documents Shipment
- Payment Release





OUR TIMELINE



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CONTRACT / PO

- IC issued
- PB released

**MT-700 RECEIVED
(3 DAYS)**

Communication between banks, BO funder accept, funder start to draw down funding

VESSEL NOMINATION

Agent vessel loading coal shipping order

**PRESHIPMENT &
TRANSHIPMENT LOADING
(21 DAYS)**

Coal mine and shipper

SEALING TRANSHIPMENT

Loading to mother vessel sampling on barge

**LOADING TO
MOTHER VESSEL
(10 DAYS)**

Barge and floating crane process

DOCUMENT SHIPPING

- Surveyor
- Bea cukai
- Deperindag
- BANK

**DOCUMENT SHIPPING
AND BANK
(10 DAYS)**

Present document, client verifying, process after confirmation, draw down, transfer back funder capital plus profit as agreed



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PBI Then and Now



Mining services operator



1

BUSINESS

Low cost coal producer owning high quality assets with world-class business partners.

Capex intensive business



2

CAPITAL EXPENDITURES

Low risk business model with equipment and capex risk undertaken by operator.

Dependency on coal owner's mining plan



3

FINANCIAL STABILITY

Robust offtake contracts for all production with reputable offtakers. Optional offtake prepayments can provide upfront cash flows.

Then *and* Now

PBI acquired coal mining licenses in Indonesia with substantial coal resources, as a measure of backward integration and has successfully transitioned from being primarily a coal mining services provider to a coal producer that subcontracts its coal mining operation.

This transition has allowed the Group to change the business model from operating as a relatively small scale mining services provider in an environment of high capital expenditure and relatively low operational efficiency - with high dependence on owners of coal mining concessions, to being a low-cost coal producer with high-quality coal mining assets - working in collaboration with world-class business partners.



PT. PARAMA BARA INTERCONTINENTAL

Our Team and Partnership:



BLUE SKY ENERGY SERVICES PTE. LTD.

PARAMA BARA INTERCONTINENTAL

OUR TEAM



PT. PARAMA BARA INTERCONTINENTAL



PRESIDENT DIRECTOR

Kiki Nurulita



VICE PRESIDENT

Sia Kwang Yong



DIRECTOR OF SALES

Budiharto Gunawan



OPERATIONAL DIRECTOR

Joko Suseno



FINANCE DIRECTOR

Rizki Gustam



PT. PARAMA BARA INTERCONTINENTAL

Our Clients

PARAMA BARA INTERCONTINENTAL

OUR CLIENTS



PT. PARAMA BARA INTERCONTINENTAL



REFINERY UNIT II
DUMAI



PELINDO III



KRAKATAU STEEL



MERATUS JAYA
IRON & STEEL



中国诚通
CHINA CHENGTONG



ITG 国贸股份



PT. PARAMA BARA INTERCONTINENTAL

Our Products & Services



Coal



Crusher Coal



Conveyor



PRODUCTS



COAL & ANTHRACITE

Providing coal and anthracite that has gone through multiple verifications by various professionals in the field

SERVICES



CRUSHER COAL & CONVEYOR

Providing well maintained crusher coal and conveyor rentals that can be used according to clients need, supported by well trained technician and operator



PARAMETER	UNITS	STANDARDS	BASIS			
			ARB	ADB	DB	DF
Total Moisture	Weight %	D3302/D3302M-19	4.92	-	-	-
Proximate Analysis:						
- Moisture in the analysis sample	Weight %	D3173/D3173-17	-	3.07	-	-
- Ash Content	Weight %	D3174-12 (2018)	1.88	1.92	-	-
- Volatile Matter	Weight %	D3175-18	10.13	10.33	-	-
- Fixed Carbon	Weight %	D3172-13	83.07	84.68	-	-
Total Sulfur	Weight %	D4239-18e1	0.85	0.87	-	-
Gross Calorific Value	Kcal / Kg	D5865/D5865M-19	7.806	7.958	-	-
HGI (Hardgrive Grindability Index)	-	D409/D409M-16			62	
Crucible Swelling Number (CSN)	-	D720/D720M-15e1			0	
Particle Size:						
+ 50 mm	Weight %	D4749-87 (2019)e1			43.33	
- 50 mm	Weight %	D4749-87 (2019)e1			56.67	

ANTHRAZIT



High Calorie

PARAMETER SPECIFICATION	BASIC	TYPICAL	REJECTION
Gross Calorific Value	ADB	7000 Kcal/Kg	< 6800 Kcal/Kg
Gross Calorific Value	ARB	6800 Kcal/Kg	< 6600 Kcal/Kg
Nett Calorific Value	ARB	6500 Kcal/Kg	< 6300 Kcal/Kg
Total Moisture	ARB	9 - 12 %	-
Inherent Moisture	ADB	5 - 8 %	Approx
Ash Content	ADB	7 %	Above 14 %
Volatile Matter	ADB	35 - 45 %	By Difference
Fixed Carbon	ADB	By Difference	-
Total Sulphur	ADB	0,6 %	Above 1%
Hard Grove Index (HGI)		40 - 45	Approx
Size		0 - 50 mm (90%) min	



Middle Calorie

PARAMETER SPECIFICATION	BASIC	TYPICAL	REJECTION
Gross Calorific Value	ADB	6000 Kcal/Kg < 5800 Kcal/Kg	
Gross Calorific Value	ARB	5800 Kcal/Kg < 5600 Kcal/Kg	
Nett Calorific Value	ARB	5500 Kcal/Kg < 5300 Kcal/Kg	
Total Moisture	ARB	22 - 24 %	-
Inherent Moisture	ADB	10 - 14 %	Approx
Ash Content	ADB	7 %	Above 12 %
Volatile Matter	ADB	38 - 45 %	By Difference
Fixed Carbon	ADB	By Difference	-
Total Sulphur	ADB	0,6 %	1%
Hard Grove Index (HGI)		45 - 50	Approx
Size		0 - 50 mm (90%) min	



Middle Low Calorie

PARAMETER SPECIFICATION	BASIC	TYPICAL	REJECTION
Gross Calorific Value	ADB	5500 Kcal/Kg	< 5300 Kcal/Kg
Gross Calorific Value	ARB	5000 Kcal/Kg	< 4800 Kcal/Kg
Nett Calorific Value	ARB	4700 Kcal/Kg	< 4500 Kcal/Kg
Total Moisture	ARB	30 - 34 %	-
Inherent Moisture	ADB	10 - 14 %	Approx
Ash Content	ADB	7 %	Above 9 %
Volatile Matter	ADB	38 - 45 %	By Difference
Fixed Carbon	ADB	By Difference	-
Total Sulphur	ADB	0,6 %	Above 1%
Hard Grove Index (HGI)		50 - 55	Approx
Size		0 - 50 mm (90%)	



Low Calorie

PARAMETER SPECIFICATION	BASIC	TYPICAL	REJECTION
Gross Calorific Value	ADB	5300 Kcal/Kg	< 5000 Kcal/Kg
Gross Calorific Value	ARB	4200 Kcal/Kg	< 4000 Kcal/Kg
Nett Calorific Value	ARB	3900 Kcal/Kg	< 3700 Kcal/Kg
Total Moisture	ARB	36 - 38 %	-
Inherent Moisture	ADB	11 - 14 %	Approx
Ash Content	ADB	7 %	Above 9 %
Volatile Matter	ADB	38 - 45 %	-
Fixed Carbon	ADB	By Difference	By Difference
Total Sulphur	ADB	0,6 %	Above 1.0 %
Hard Grove Index (HGI)		50 - 60	Approx
Size		0 - 50 mm (90%)	



PT. PARAMA BARA INTERCONTINENTAL

Let's Do Business

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Thank you



PARAMA BARA INTERCONTINENTAL

Thank you