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Top 10 Furniture Manufacturers in the USA 2018

By Technavio | April 5, 2018

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While the US furniture market continues to be one of the largest in the world, the top 10 furniture manufacturers in the USA are dominating the market. Nowadays, furniture consumers worldwide are spending lavishly on home decor products and are aware of the cutting-edge interior design trends and unique modish furnishings. Greater brand consciousness, high penetration of organized retail, and the worldwide boom in the real estate industry are some of the significant factors influencing the growth in the global furniture market.

As the above infographic shows, the market is expected to grow comfortably over the next few years. Technavio expects the following 10 vendors to lead this growth.

Top 10 Furniture Manufacturers in the USA 2018

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The market will be **ACCELERATING** growing at a **CAGR** of over **5%**

INCREMENTAL
GROWTH
\$1.03 bn

The year-over-year growth rate for **2017** is estimated at

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53%

of the market share came from the **SPECIALTY STORES SEGMENT** in 2016



68%

of the market share came from the **HOMERTA FURNITURE** in 2016

One of the **KEY DRIVERS** for this market will be product innovation aiding in the creation of wider product portfolios and premium product range



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Ashley Furniture Industries

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Ashley Furniture Industries, Inc. is a leading American home furnishings manufacturer and retailer headquartered in Arcadia, Wisconsin. Ashley Furniture Industries Ltd is the parent company for two of its subsidiaries, Ashley Global Retail – an organization that mainly focuses on marketing, sales, and e-commerce of products manufactured by their parent company and Ashley Home Store, Ltd. is a retail chain that takes care of supply and distribution of products worldwide.

IKEA

IKEA is headquartered in Leiden, Netherlands. It is a manufacturer, distributor, and retailer of furniture and home décor products. The company's product portfolio in furniture and home décor ranges from bedding, decoration material, flooring, lighting, and mirrors to outdoor furniture, baby & children products, clothes storage, kitchen cabinets & appliances. They sell their products through company-owned and online stores comprising of 1,002 home furnishing suppliers in 51 countries.

Find out IKEA's market share in the US Ready-to-assemble (RTA) Furniture Market in 2018

Read more: What's Trending in the RTA Furniture Market?

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Steelcase is one of the oldest furniture manufacturers in the USA specializing in designing, producing and distribution of integrated portfolios of furniture settings, interior architectural products and user-centered technologies. The company is among the top 10 furniture



technology, and other uncategorized product lines, and services. Steelcase currently employs approx 11000 people across the world.

Williams-Sonoma

Williams – Sonoma is multi-channel specialty retailer with its retail stores located in the US, Puerto Rico, Canada, Australia, and the UK. The Company franchises its brands to third parties in some emerging countries in the Middle East, the Philippines and Mexico. Williams – Sonoma's retail channels comprise of approximately 618 stores in over 43 states.

Rooms To Go

Rooms To Go is one of the largest furniture manufacturers and retailers in the USA . The company's product portfolio serves multiple applications with a wide range of collections as a retailer of home furnishings and offers living room sets, sofas, sleepers, leather bound living room sets, loveseats, chairs, recliners, chaises, table sets, ottomans, and home entertainment products.

TJX

TJX is headquartered in Massachusetts, US. The company operates as an off-price apparel and home fashion retailer across North America and the world. The company's global presence includes 3,800+ stores spanning nine countries on three continents. TJX specializes in a wide range of product portfolio including clothing, footwear, bedding furniture, gourmet food, jewelry, beauty products and housewares.

For more details about the US RTA furniture market size, top furniture manufacturers and future trends of this market, take a look at Technavio's RTA Furniture Market in the US 2018-2022 , or download your Free Sample Report Now.

Herman Miller

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in the US and worldwide. The company sells its modern design furnishings and accessories through third-party retail distributors.



HNI is headquartered in Iowa, US. It's a leading provider of office furniture, workspace accessories and hearth products designed, manufactured, and marketed mostly in the US. HNI is a parent brand for many of its subsidiaries including, HTI Hungary LLC, Holga Inc, The HON Company, HNI International Inc, HNI Asia LLC, HFM Partners and HNI Services LLC.

Okamura

Okamura is an industrial manufacturing company headquartered in Japan that produces and sells steel furniture and general industrial machinery comprising of a range of product portfolios such as seating, workstations, tables, and accessories.

Read more: Digital Innovations are Renovating the Furniture Industry

9to5 Seating

9to5 Seating specializes in the design and manufacturing of ergonomic office seating and is headquartered in California, U.S. The company deals with the production of a wide range of designer products that include Agent, Aria, Axis, Bella, Cydia and Link.

As you'll notice, many of the top 10 furniture manufacturers are in the U.S. or heavily marketed within the United States.

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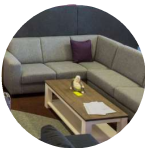
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