HeroesOfPymoli

January 10, 2018

1 Data Analysis for Heroes of Pymoli

2 Observed Trend (1)

- Only 1 of the 6 most popular items appear in the list of the 18 lowest priced items/items prices in the bottom 10% of item prices. (See Popular Items and Analysis(B) Lowest Priced)
- Males not only the make up over 80% of the players of this game, they are also responsible for over 80% of the revenue. (See Gender Demographics and Analysis(C) Gender Purcahse Totals)

3 Observed Trend (2)

- Out of the 573 players, each player has spend under 20 dollars on items.
- The 20-24 age bracket spends has generated more revenue than any other bracket, but the 25-29 age group, on average, purchases more expensive items.

4 Observed Trend (3)

- The Retribution Axe not only appears in the most popular item list, it is priced almost 2 dollars more than other popular items on that list and is the item that has generated the most revenue.
- Other than the Retribution Axe, the most popular items list generates items that are priced below the average purcahse price.

```
In [14]: #Dependencies and file read
    import pandas as pd
    import numpy as np
    import os

file = os.path.join('Resources', 'purchase_data.json')

pur_data = pd.read_json(file)

#view the data
    pur_data.head()
```

```
Out [14]:
           Age Gender Item ID
                                                                 Item Name Price \
                            165
                                               Bone Crushing Silver Skewer
        0
             38
                 Male
                                                                             3.37
         1
             21
                 Male
                            119
                                 Stormbringer, Dark Blade of Ending Misery
                                                                             2.32
         2
            34
                 Male
                            174
                                                           Primitive Blade
                                                                             2.46
            21 Male
                                                              Final Critic 1.36
         3
                             92
             23 Male
                             63
                                                            Stormfury Mace
                                                                             1.27
                      SN
               Aelalis34
        0
         1
                 Eolo46
         2
            Assastnya25
           Pheusrical25
         3
                  Aela59
```

4.1 Player Count

4.2 Purchasing Analysis (Total)

```
"Number of Unique Items": total_unique,
             'Average Purchase Price': avg_price,
             'Total Purchases': total pur,
             'Total Revenue': total_rev
         }])
         #format Purchases Analysis Table
         pur_analysis.style.format({'Average Purchase Price': '${:.2f}', 'Total Revenue': '${:
Out[16]: <pandas.io.formats.style.Styler at 0x10df9f07630>
4.3 Gender Demographics
In [17]: # Gender Demographics
         # Percentage and Count of Male Players
         # Percentage and Count of Female Players
         # Percentage and Count of Other / Non-Disclosed
         #creates df of unique player names by only keeping the last occurance
         no_dup_players = pur_data.drop_duplicates(['SN'], keep ='last')
         #counts gender values from the df with no duplicate screen names
         gender_counts = no_dup_players['Gender'].value_counts().reset_index()
         #adds column for % of players using player count from first table and gender_count
         #column which is a count from line above
         gender_counts['% of Players'] = gender_counts['Gender']/player_count * 100
         #renames columns
         gender_counts.rename(columns = {'index': 'Gender', 'Gender': '# of Players'}, inplace
         #sets index as Gender for aesthetics
         gender_counts.set_index(['Gender'], inplace = True)
         #just checking percents sum to 100%
         #gender_counts['% of Players'].sum()
         #formats table
         gender_counts.style.format({"% of Players": "{:.1f}%"})
Out[17]: <pandas.io.formats.style.Styler at 0x10df9f79c88>
4.4 Purchasing Analysis by Gender
In [18]: # Purchasing Analysis (Gender)
         # The below each broken by gender
         # Purchase Count
         # Average Purchase Price
         # Total Purchase Value
```

pur_analysis = pd.DataFrame([{

```
# counts purchases by gender
                       pur_count_by_gen = pd.DataFrame(pur_data.groupby('Gender')['Gender'].count())
                        # sums price by gender
                       total_pur_by_gen = pd.DataFrame(pur_data.groupby('Gender')['Price'].sum())
                        #merges the two data frames from above
                       pur_analysis_gen = pd.merge(pur_count_by_gen, total_pur_by_gen, left_index = True, ri
                        #renames columns
                       pur_analysis_gen.rename(columns = {'Gender': '# of Purchases', 'Price':'Total Purchase
                        #adds column for average purchase price by gender by dividing total purcahse value by
                       pur_analysis_gen['Average Purchase Price'] = pur_analysis_gen['Total Purchase Value']
                        #merges gender counts from above table (excluding dup SNs) into current df
                       pur analysis gen = pur analysis gen.merge(gender_counts, left_index = True, right_index
                        # calculates and adds normalized total column by dividing total purchase value by uni
                       pur_analysis_gen['Normalized Totals'] = pur_analysis_gen['Total Purchase Value']/pur_analysis_gen['Total Purchase 
                       pur_analysis_gen
                        #deletes columns not needed for table (# of Players was used for normalized totals wh
                       del pur_analysis_gen['% of Players']
                       del pur_analysis_gen['# of Players']
                        # #resets index for aesthetics
                        # # pur_analysis_gen.set_index('Gender', inplace=True)
                        # #formats table
                       pur_analysis_gen.style.format({'Total Purchase Value': '${:.2f}', 'Average Purchase Parchase 
Out[18]: <pandas.io.formats.style.Styler at 0x10df9f077b8>
4.5 Age Demographics
In [19]: # The below each broken into bins of 4 years (i.e. <10, 10-14, 15-19, etc.)
                        # Purchase Count
                        # Average Purchase Price
                        # Total Purchase Value
                        # Normalized Totals
                        #creates a column 'age_bin' based on conditional of age range
                       pur_data.loc[(pur_data['Age'] < 10), 'age_bin'] = "< 10"</pre>
                       pur_data.loc[(pur_data['Age'] >= 10) & (pur_data['Age'] <= 14), 'age_bin'] = "10 - 14</pre>
                       pur_data.loc[(pur_data['Age'] >= 15) & (pur_data['Age'] <= 19), 'age_bin'] = "15 - 19</pre>
                       pur_data.loc[(pur_data['Age'] >= 20) & (pur_data['Age'] <= 24), 'age_bin'] = "20 - 24</pre>
                       pur_data.loc[(pur_data['Age'] >= 25) & (pur_data['Age'] <= 29), 'age_bin'] = "25 - 29</pre>
                       pur_data.loc[(pur_data['Age'] >= 30) & (pur_data['Age'] <= 34), 'age_bin'] = "30 - 34</pre>
                       pur_data.loc[(pur_data['Age'] >= 35) & (pur_data['Age'] <= 39), 'age_bin'] = "35 - 39</pre>
                       pur_data.loc[(pur_data['Age'] >= 40), 'age_bin'] = "> 40"
                        #double checked count
                        # pur_data[['age_bin', 'Age']].count()
                        # counts purchases by age bin by counting screen names (non-unique)
```

Normalized Totals

```
pur_count_age = pd.DataFrame(pur_data.groupby('age_bin')['SN'].count())
         #finds avg price of purchases by age bin
         avg_price_age = pd.DataFrame(pur_data.groupby('age_bin')['Price'].mean())
         #finds total purchase value by age bin
         tot_pur_age = pd.DataFrame(pur_data.groupby('age_bin')['Price'].sum())
         #deletes multiple occurances of SN while only keeping last, then counts # of unique
         #players by age bin
         no_dup_age = pd.DataFrame(pur_data.drop_duplicates('SN', keep = 'last').groupby('age_
         #merges all info from above into one df
         merge_age = pd.merge(pur_count_age, avg_price_age, left_index = True, right_index = True)
         #renames columns
         merge_age.rename(columns = {"SN x": "# of Purchases", "Price x": "Average Purchase Pr
         #calculates normalized totals
         merge_age['Normalized Totals'] = merge_age['Total Purchase Value']/merge_age['# of Purchase Value']
         #rest index for aesthetics
         merge_age.index.rename("Age", inplace = True)
         # formats
         merge_age.style.format({'Average Purchase Price': '${:.2f}', 'Total Purchase Value':
Out[19]: <pandas.io.formats.style.Styler at 0x10df9f88048>
   Top Spenders
In [20]: # Identify the the top 5 spenders in the game by total purchase value, then list (in
         # SN
```

5

```
# Purchase Count
# Average Purchase Price
# Total Purchase Value
#Group by screen name to find, total purchase per person, number of purchases per per
purchase_amt_by_SN = pd.DataFrame(pur_data.groupby('SN')['Price'].sum())
num_purchase_by_SN = pd.DataFrame(pur_data.groupby('SN')['Price'].count())
avg_purchase_by_SN = pd.DataFrame(pur_data.groupby('SN')['Price'].mean())
# merge the above dfs
merged_top5 = pd.merge(purchase_amt_by_SN, num_purchase_by_SN, left_index = True, rig
# rename columns
merged_top5.rename(columns = {'Price_x': 'Total Purchase Value', 'Price_y':'Purchase '
# sort from highest purchase value to lowest
merged_top5.sort_values('Total Purchase Value', ascending = False, inplace=True)
# take top 5 only
merged_top5 = merged_top5.head()
# format
merged_top5.style.format({'Total Purchase Value': '${:.2f}', 'Average Purchase Price'
```

Out[20]: <pandas.io.formats.style.Styler at 0x10df9f078d0>

5.1 Most Popular Items

```
In [21]: # Identify the 5 most popular items by purchase count, then list (in a table):
         # Item ID
         # Item Name
         # Purchase Count
         # Item Price
         # Total Purchase Value
         # gets a count of each item by grouping by Item ID and counting the number of each ID
         top5_items_ID = pd.DataFrame(pur_data.groupby('Item ID')['Item ID'].count())
         #sort from high to low total purchase count
         top5_items_ID.sort_values('Item ID', ascending = False, inplace = True)
         #keep the first 6 rows because there is a tie
         top5_items_ID = top5_items_ID.iloc[0:6][:]
         #find the total purchase value of each item
         top5_items_total = pd.DataFrame(pur_data.groupby('Item ID')['Price'].sum())
         #merge purcahse count and total purcahse value
         top5_items = pd.merge(top5_items_ID, top5_items_total, left_index = True, right_index
         #drop duplicate items from original Df
         no_dup_items = pur_data.drop_duplicates(['Item ID'], keep = 'last')
         # merge to get all other info from the top 6 using the no dup df
         top5_merge_ID = pd.merge(top5_items, no_dup_items, left_index = True, right_on = 'Items')
         #keep only neede columns
         top5_merge_ID = top5_merge_ID[['Item ID', 'Item Name', 'Item ID_x', 'Price_y', 'Price_
         #reset index as item ID for aesthetics
         top5_merge_ID.set_index(['Item ID'], inplace = True)
         # rename columns
         top5 merge ID.rename(columns = {'Item ID x': 'Purchase Count', 'Price y': 'Item Price
         #format
         top5_merge_ID.style.format({'Item Price': '${:.2f}', 'Total Purchase Value': '${:.2f}}
Out[21]: <pandas.io.formats.style.Styler at 0x10df9f76d68>
5.2 Most Profitable Items
```

only keep top 5

```
In [22]: # Most Profitable Items
         # Identify the 5 most profitable items by total purchase value, then list (in a table
         # Item ID
         # Item Name
         # Purchase Count
         # Item Price
         # Total Purchase Value
         # find total purcahse value and sort by high to low
         top5_profit = pd.DataFrame(pur_data.groupby('Item ID')['Price'].sum())
         top5_profit.sort_values('Price', ascending = False, inplace = True)
```

```
top5_profit = top5_profit.iloc[0:5][:]
#get item purchase count
pur_count_profit = pd.DataFrame(pur_data.groupby('Item ID')['Item ID'].count())

top5_profit = pd.merge(top5_profit, pur_count_profit, left_index = True, right_index = top5_merge_profit = pd.merge(top5_profit, no_dup_items, left_index = True, right_on = top5_merge_profit = top5_merge_profit[['Item ID', 'Item Name', 'Item ID_x', 'Price_y' top5_merge_profit.set_index(['Item ID'], inplace=True)

top5_merge_profit.rename(columns = {'Item ID_x': 'Purchase Count', 'Price_y': 'Item Price': '${:.2f}', 'Total Purchase Value': '${:.2f}'}
```

Out[22]: <pandas.io.formats.style.Styler at 0x10df963c1d0>

5.3 Analysis (A) - Highest Priced Items

| Out[23]: | Item ID | Item Name | Price |
|----------|---------|--|-------|
| 657 | 32 | Orenmir | 4.95 |
| 670 | 177 | Winterthorn, Defender of Shifting Worlds | 4.89 |
| 716 | 103 | Singed Scalpel | 4.87 |
| 336 | 173 | Stormfury Longsword | 4.83 |
| 419 | 42 | The Decapitator | 4.82 |
| 436 | 131 | Fury | 4.82 |
| 398 | 96 | Blood-Forged Skeletal Spine | 4.77 |
| 455 | 137 | Aetherius, Boon of the Blessed | 4.75 |
| 686 | 46 | Hopeless Ebon Dualblade | 4.75 |
| 743 | 134 | Undead Crusader | 4.67 |
| 549 | 135 | Warped Diamond Crusader | 4.66 |
| 737 | 101 | Final Critic | 4.62 |
| 613 | 153 | Mercenary Sabre | 4.57 |
| 567 | 181 | Reaper's Toll | 4.56 |
| 421 | 150 | Deathraze | 4.54 |
| 300 | 99 | Expiration, Warscythe Of Lost Worlds | 4.53 |
| 411 | 7 | Thorn, Satchel of Dark Souls | 4.51 |
| 741 | 145 | Fiery Glass Crusader | 4.45 |

5.4 Analysis (B) - Lowest Priced

| Out[24]: | | Item | ID | Item Name | Price |
|----------|-----|------|----|---------------------------------|-------|
| | 667 | | 15 | Soul Infused Crystal | 1.03 |
| | 771 | | 25 | Hero Cane | 1.03 |
| | 624 | | 95 | Singed Onyx Warscythe | 1.03 |
| | 723 | | 69 | Frenzy, Defender of the Harvest | 1.06 |
| | 430 | | 74 | Yearning Crusher | 1.06 |

```
720
          82
                                       Nirvana
                                                  1.11
774
         123
                             Twilight's Carver
                                                  1.14
         156
                 Soul-Forged Steel Shortsword
647
                                                  1.16
467
          41
                                          Orbit
                                                  1.16
                                                  1.20
           6
                                   Rusty Skull
756
767
         122
                              Unending Tyranny
                                                  1.21
                   Woeful Adamantite Claymore
761
         175
                                                  1.24
                                Stormfury Mace
656
          63
                                                  1.27
750
          86
                             Stormfury Lantern
                                                  1.28
712
           5
                                    Putrid Fan
                                                 1.32
689
          33
                                    Curved Axe
                                                  1.35
776
         104
                            Gladiator's Glaive
                                                  1.36
648
          92
                                  Final Critic
                                                  1.36
```

6 Analysis (C) - Gender Purchase Total %s

Out[26]: Gender

Female 0.167478
Male 0.816890
Other / Non-Disclosed 0.015632

Name: Total Purchase Value, dtype: float64