

Ryan Li

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Professional Summary

- I am an undergraduate student and cadet at the United States Military Academy. My major is Business Management and I am on track to commission into the Army as a 2nd Lieutenant. My end goal is to branch into acquisitions and have a civilian career in management.

Education

UNITED STATES MILITARY ACADEMY | JUNE 2023 - PRESENT

- Major: Business Management
- 3.4 GPA

SOUTH HILLS HIGH SCHOOL | AUGUST 2018 – JUNE 2022

- 3.7 GPA (unweighted) 4.2 GPA (weighted)
- 7 AP Classes / 2 Dual Enrollment Classes

Skills & Abilities

ADAPTABILITY

- Easily adaptable to new environments: engineering internship, tutoring center, sales.

LEADERSHIP & TEAMWORK

- Team captain for cross-country high school team. Carried leadership positions at USMA.

SALESMANSHIP

- Closed solar sales deals through multiple avenues: door-knocking, marketing, referrals, and company partnerships.

COMMUNICATION

- Taught students as an academic tutor for Kumon. Regularly talk to clients for solar sales.

Experience

SOLAR BROKER | POWUR | JUNE 2022 - PRESENT

- Self-employed, certified, and licensed solar sales broker for Powur.

ACADEMIC TUTOR | KUMON | JUNE 2022 – PRESENT

- Tutor for students ranging from primary to college-level curriculum specializing in reading and math.

ENGINEERING INTERN | ORBIT INDUSTRIES | JUNE 2022 – OCTOBER 2022

- Cross-referenced and analyzed the company's manufactured products and quality of products in comparison to potential suppliers. Aided in producing renderings for marketing content.