

BUSINESS DEVELOPMENT FRENCH SPEAKING

COMPETENCIES

- Sales techniques
- Sales cycle
- Polyvalent
- Sense of customer relationship
- Team oriented
- Self-driven
- Problem solving
- Multitasking
- Office package

LANGUAGES

- French : Native
- English : Professional
- Spanish : Intermediate

CONTACT DETAILS



Madrid



PROFESSIONAL HISTORY

Business Developer

WALTER LEARNING - MADRID | MARCH 2022 - PRESENT

Processing and qualification of leads
Portfolio management
Customer follow-up
Prospecting

Sales business development and marketing

EUROVANILLE - BOULOGNE-BILLANCOURT (FRANCE) |
JUNE 2020 - SEPTEMBER 2021

Management of the B2B and B2C customer portfolio in France
Prospecting Assistance in the area of Germany, England and Italy
Assistance in the updating of the website

Head waiter

LE PAPAGAYO - ST AUBIN (FRANCE) | MAY 2019 -
SEPTEMBER 2019

Restaurant and bar service
Cashiering
Hotel management

Education assistant

INSTITUT SAINT JOSEPH - CAEN (FRANCE) | SEPTEMBER
2016 - JUNE 2018

Territorial administrative assistant

REGIONAL COUNCIL OF NORMANDY - CAEN (FRANCE) |
JULY 2017 - AUGUST 2017

ACADEMIC HISTORY

ESI Business School

BOULOGNE-BILLANCOURT (FRANCE) | 2019-2021

Master degree Management

University of the West Of Scotland

PAISLEY (SCOTLAND) | 2018 - 2019

BA Level 9 Business

University of Caen

CAEN (FRANCE) | 2016 - 2018

Licence 2 Economy and Management



HOBBIES

