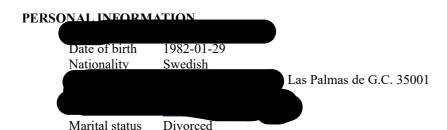
Curriculum Vitae



EDUCATION

Estonian Nautical School (Able Seaman) 2018 1994-1998 Pärnu Vanalinna Põhikool (Estonia) 1989-1993 Tystberga skola (Sweden)

CERTIFICATES

2018 **Security Training** Basic Safety Training 2018

2018 Crowd and crisis management & service to passengers in passenger spaces

WORK EXPERIENCE

2022-	Reko Marketing, S.L. – Telephone Sales Represantative.
	Job description: B2B sales, electricity contracts.
2019-2021	Kihnu Veeteed A/S – O/S on board Ormsö.
2019	Eurowork OÜ – Warehouse worker on board MS Viking XPRS.
	Job description: Reception of goods in port, operation of forklift, pre-orders on cardeck,
	delivery of goods to shops and restaurants.
2018	Hansa24 Group OÜ – Sales Manager
	Job description: Creating new markets; Sweden and Finland. Sales campaigns. Sales
2017	Eesti AGA AS – Telephone administrator
	Job description: Client administration through phone and email in Norwegian
2014-2015	Hurtigruten Pluss AS (Norway) – Team Leader
	Job description: Establishing a new sales office in Kirkenes, Norway. Recruitment of
	workers. Salary negotiations. Training, coaching and leading agents. Reaching sales and SL
	targets. Reporting. Office operation
2012-2013	Hurtigruten Estonia OÜ – Team Leader
	Job description: Recruitment of workers. Training, coaching and leading agents.
	Reporting to management. Reaching sales and SL targets.
2010-2011	Runway International OÜ – Telephone agent/Lead Agent
	Service and sales for Hurtigrutens Scandinavian market in Swedish and Norwegian through
	phone and email. 2011 assistant to the Team Leader.
2007-2008	Pinea OÜ – Warehouse manager
2004-2007	Pernau Wood OÜ – Member of board, manager

LANGUAGE SKILLS

2003

English Very good (speaking and writing)

Swedish Native language

Good (speaking and writing) Norwegian

Finnish Native language

Estonian Very good (speaking and writing)

Spanish Basic

COMPUTER SKILLS

Everyday use MS Word, Excel (and OpenOffice equivalents), internet

Exwood OÜ – Manager's assistant

Intermediate SAP

ADDITIONAL INFORMATION

Driver's License B-cat since 2004

Interests Travelling, hiking, swimming, reading