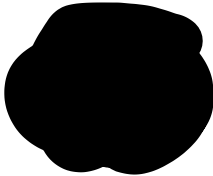


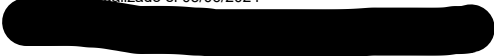


Por leer en Native English – Business Development Representative (B2B)



English teacher en What's Up!

CV actualizado el 03/06/2024



Edad: 37 años (14/01/1987)



Autónomo: No

Teléfono extranjero: 613 064 641



Madrid ✓ Tú pides: Madrid

Vehículo propio: No

Género: Hombre

Carta de presentación

Dear Hiring Manager,

I am writing to express my interest in the Business Development Representative as advertised. With my strong background in phone-based customer support and technical engagement, I am excited about the opportunity to contribute to your team and help generate high-quality leads for your clients.

In my previous roles, I have developed key skills that I believe are highly relevant to this position. As a Fraud Prevention Specialist at Apple, I routinely engaged with customers over the phone, verifying orders and resolving complex issues by asking the right questions. This experience honed my ability to conduct in-depth conversations and gather critical information—skills that would be essential in speaking with IT managers and generating leads for Anteriad's clients.

Furthermore, my experience as an Office 365 Ambassador at Microsoft allowed me to regularly engage with IT professionals and small business managers to ensure they were fully utilizing Office 365 services. This exposure to IT-related topics, combined with my ability to communicate technical information clearly, has provided me with a strong foundation for this role. Additionally, my role as a Technical Release Engineer at TalkTalk Technology gave me valuable insight into technical environments, enabling me to connect with IT professionals more effectively.

I am confident that my phone-based experience, technical knowledge, and commitment to excellence make me a strong fit for the BDR role at Anteriad.

Thank you for considering my application. I look forward to the opportunity to discuss the role job further.

Sincerely,



Killer questions

Tell us about your experience of working on the phone, please.

Throughout my career, I have gained extensive experience in roles that involve customer interaction, primarily via telephone. Most recently, I worked at Apple as a Fraud Prevention Specialist. In this role, I was responsible for contacting customers to verify the legitimacy of their orders. Prior to that, I worked at Microsoft as a 365 Ambassador. It included reaching out to small and medium-sized businesses to ensure they were utilizing their Microsoft 365 services effectively.



Experiencias

Enero 2024 - Actualmente (8 meses)

English Teacher

What's Up! |

Teaching in groups of 2 to 18 students. Adults and Teenagers.  
Providing constructive feedback and guidance to students.  
Helping students to improve their English speaking and comprehension skills.

Nivel

Empleado/a

Categoría y subcategoría

Educación y formación: Enseñanza

Enseñanza del inglés Enseñanza de adultos Gramática inglesa

Enero 2023 - Marzo 2024 (1 año y 2 meses)

English Tutor

NativeCamp |

NativeCamp is an online English teaching platform for Japanese students.

- One-on-one English lessons with students of all ages.
- Adapting to suit individual student needs and skill levels.
- Providing constructive feedback and guidance to students to help them improve their English speaking and comprehension skills.

Nivel Empleado/a

Categoría y subcategoría Educación y formación: Enseñanza

Junio 2020 - Enero 2023 (2 años y 7 meses)

Fraud Prevention Specialist

Apple |

Responsible for verifying the validity of orders placed on the company's website, ensuring that only legitimate customers and details were processed to safeguard Apple's financial and reputational integrity.

Nivel Empleado/a

Categoría y subcategoría Informática y telecomunicaciones: Administración de bases de datos

Abril 2019 - Enero 2020 (9 meses)

Office 365 Ambassador

Microsoft Corporation |

Directly contacting small to medium-sized businesses to ensure Office 365 Products and Services are being used efficiently.

Nivel Empleado/a

Categoría y subcategoría Informática y telecomunicaciones: Helpdesk

Febrero 2017 - Marzo 2019 (2 años y 1 mes)

Technical Release Engineer

TalkTalk Technologies |

Responsible for releasing and supervising software releases within the TalkTalk infrastructure supporting Telephone, Broadband and Television infrastructure for the UK.

Nivel Empleado/a

Categoría y subcategoría Informática y telecomunicaciones: Telecomunicaciones

Estudios

No tengo estudios

Idiomas

Inglés Nativo