

Por leer en Native English – Business Development Representative (B2B)



## Student Advisor en Medlink Students

CV actualizado el 17/04/2023

Edad: 25 años (31/12/1997)

Vehículo propio: No

Género: Hombre

Alicante/Alacant

Autónomo: No

## Killer questions

Please tell us about your experience working on the phone, thank you.

I have worked for commission only sales for over 5 years with Medlink Students where I chased warm leads interested in studying medicine and dentistry abroad. These are high-ticket sales that required a lot of rapport building over weeks (sometimes months) and advanced sales techniques in order to close the deal. This was done over the phone, occasionally virtual meetings and rarely in person.

## Experiencias

Junio 2017 - Actualmente (6 años)

### Student Advisor

Medlink Students |

SalesForce CRM   Hubspot   Groundhog CRM   3CX

# Estudios

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Estudios reglados

Septiembre 2009 - Junio 2014 (4 años y 9 meses)

**Educación Secundaria Obligatoria**  
Avonbourne Academy (Harewood College)