

[REDACTED], BELGIUM

[REDACTED]

1992-1996	Office and sales	Royal Lyceum Gent diploma lower secondary
1996-1998	Full time education	KTA Oostakker diploma management

2003-2004 Marketing BME Voskenslaan

1998-2003 Sergio Danielli: Salesman, Representative, B2B and shopkeeper in following
Sergio Danielli-Stores (leatherwear, wholesale and retail)
Gent, Aalst, Antwerpen, Kortrijk, Knokke, Oostende, as well as in Showroom
Sergio Danielli Trade Mart Brussels

2006-2008 Ghotic Rooms: Renting rooms and apartments in Barcelona, Spain

2012-2015 Proximedia Group: Sales Representative/Teamcoach: B2B Sales, Representation of website, company video, corporate video, video site, Google SEO & SEA. Customers: 90% private companies, SME & 10% government. Customers in Belgium.

Representation of business clothing, company clothing, uniforms. Customers: 80% government & 20% private companies, SME in Belgium and The Netherlands. B2B Sales

2018 Jan-2020 Feb	BS Payone GmbH: Account Manager, Payment Teeminals, Creditcards,
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Visa, MasterCard, Hunting & farming, SME customers, Sales Leads, Exhibition, Targets, Payment Solutions

- April-2021 Jul Isoplast: Sales & Marketing, All-round, Prospection, upselling, crossselling
- Sep-2023 October Govex: Public Tenders, Accountmanager, Cold Calling, Video-Meeting, Sales, Targets, Advice, Consultancy

TECHNICAL SKILLS

- Choosing and laying out a collection
- Receiving goods
- Stock management
- Arranging show windows
- Making appointments for deliveries
- Cashier
- Prospection, cold calling, warm calling, Prospection on the field
- Hard selling, soft selling, Direct Sales, hunting & farming
- Basic knowledge of Word and Excel
- Languages: Dutch (very good), Turkish (very good), English and French (good)

SOCIAL SKILLS

Flexible, responsible and persistent
Creative, social and customer friendly
Teamplayer but also independent, Curious
and willing to learn

OTHER ACTIVITIES AND INTERESTS

Reading, sports, travel, fashion, cooking