



MANNA DRONES DELIVERY SERVICE

Highly motivated and results-driven professional with a background in Europe's pioneering drone delivery startup. Eager to embark on a rewarding career in sales, leveraging exceptional interpersonal skills to build strong client relationships.

EDUCATION

Dundalk Institute of Technology

Bachelor of Business and Management

Second Class Honours - 2:1

Key Modules:

Digital marketing strategy, Strategic management, ICT for Business, Entrepreneurship.

KEY SKILLS

- Communication
- Interpersonal
- Leadership
- Management
- Problem Solving

INTERESTS/HOBBIES

- Sports
- Gym
- Travel
- Outdoor Activities
- Mentoring/Coaching

CONTACT

Dublin

PROFESSIONAL EXPERIENCE

Visual Observer/Safety Coordinator

Manna Drones, November 2021 - August 2022/Jan 2023 - Present

- Manna was named Linkedins #1 Irish start up in 2021.
- Played a critical role in ensuring safe and efficient drone operations for the first-of-its-kind delivery service in Europe.
- Demonstrated exceptional situational awareness and communication skills, providing real-time feedback to the drone pilot during critical flight missions.
- Acted as a key point of contact for global investors, effectively communicating the company's vision, capabilities, and growth potential.

English Teacher

N16, Barcelona - Sept 2022 - Dec 2022

- Demonstrated ability to create dynamic lesson plans tailored to diverse student needs and proficiency levels.
- Dynamic and engaging teaching style, utilizing innovative teaching methods to create a positive and interactive learning environment.
- Demonstrated fluency in English, effectively communicating complex concepts and grammar rules to non-native speakers.

Retail Sales Associate

Applegreen, July 2019-June 2022

- Assisted customers in selecting and purchasing products, providing excellent customer service.
- Demonstrated in-depth knowledge of Applegreen's product offerings, promotions, and special deals.
- Utilized effective upselling techniques to increase sales revenue and achieve sales targets..
- Maintained a tidy and organized store environment to enhance the customer experience.