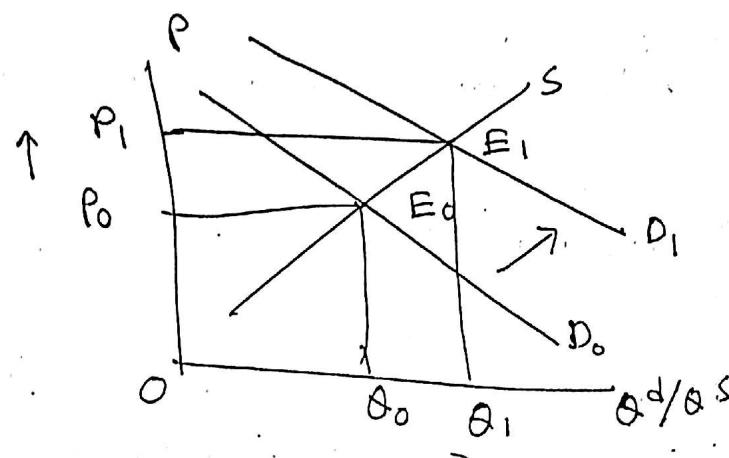


## Elasticity

Self



Here, At  $E_0$  point,

Equilibrium quantity demanded is  $Q^d$   
" " supplied is  ~~$Q^s$~~   $Q^s$ :

" price is  $P^d$

— suppose your income increases and demand curve shifts outward.  
That is demand increase. we move to a new equilibrium point  $E_1$ .

At  $E_1$  point,

Equilibrium price is  $P^s$

Eqm quantity demanded  $Q^d$   
" " supplied  $Q^s$

so, we can say, As price increases from  $P_0$  to  $P_1$ , Quantity demanded & supplied increases from  $Q_0$  to  $Q_1$ .

Here we quantify the amount exactly.

But in elasticity analysis, we discuss in percentage form.  
That we say, how much percentage increase in price leads to how much percentage increase or decrease in quantity demanded or supplied.

— Here, through elasticity analysis, We see, does the price rise by a large amount and the quantity decrease by a little?

[কতৃপক্ষে দামটা বেড়ে ওঠে? কতকোর এফেক্ট করে? মাঝে  
বেড়ে, কমেও পরিমাণে]

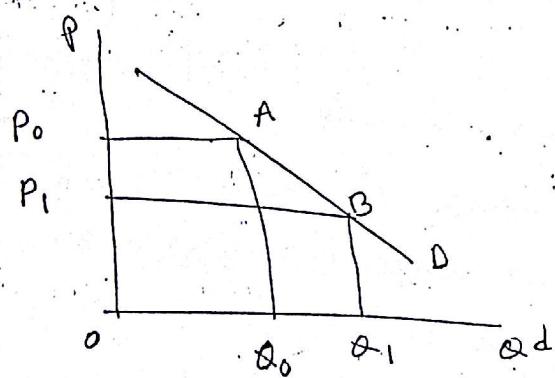
Q: What is elasticity?

- A measure of the responsiveness of quantity demanded or quantity supplied to a change in one of its determinants.

Q: What is price elasticity of demand?

- The price elasticity of demand is a measure of the responsiveness of the quantity demanded of a good to a change in its price when all other things are equal.

Formula for price elasticity of demand:



Price Elasticity of demand ( $E_d$ ) =

$$\begin{aligned}
 & \frac{\text{Percentage change in quantity demanded}}{\text{Percentage change in price}} \\
 &= \frac{\frac{Q_1 - Q_0}{Q_0}}{\frac{P_1 - P_0}{P_0}} \\
 &= \frac{\frac{\Delta Q}{Q}}{\frac{\Delta P}{P}} = \frac{\Delta Q}{Q} \cdot \frac{P}{\Delta P} \\
 &= \frac{\Delta Q}{Q} \cdot \frac{P}{\Delta P}
 \end{aligned}$$

So, formula 1 ( $E_d$ ) =  $\left[ \frac{Q_1 - Q_0}{Q_0} \right] \times 100$

Formula 2, ( $E_d$ ) =  $\left[ \frac{\Delta Q}{Q} \cdot \frac{P}{\Delta P} \right] \times 100$

Here,  $\Delta Q$  = change in quantity demanded

$\Delta P$  = change in price

$P_0$  = initial price

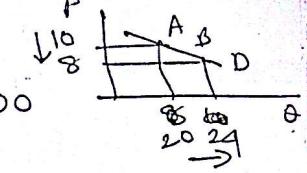
$Q_0$  = initial quantity

Example:

Example: Suppose, Price of Pen decreases from 10 to 8 and quantity demanded of Pen increases from 20 to 24, calculate Price Elasticity of demand.

Percentage change:

$$\begin{aligned} \text{Change in Quantity demanded} &= \frac{(24-20) \text{ unit}}{20} \times 100 \\ &= \frac{4}{20} \times 100 = 20\% \end{aligned}$$



$$\text{Percentage in Price} = \frac{(8-10) \text{ TK.}}{10 \text{ TK.}} \times 100 = \frac{-2}{10} \times 100 = -20\%$$

$$\therefore \text{Price Elasticity of demand} = \frac{\% \Delta \text{ in } Q^d}{\% \Delta \text{ in } P} = \frac{20\%}{-20\%} = -1$$

That is if price increases by 100%, quantity demanded decreases by 100%.

Another Example:

$$Q^d = 100 - 5P$$

$$Q^s = -20 + 5P$$

Eqm Price = 12

i) Quantity demanded & supplied = 40

$$\text{Here, } \frac{\Delta Q}{\Delta P} = -5$$

$$\text{so, } E_d = \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q} = -5 \cdot \frac{12}{40} = -\frac{60}{40} = 1.5 \times 100 = 150\%$$

That is if price increases by 100%, quantity demanded by 150%.

TYPES OF ELASTICITY

Measurement of Price Elasticity: Total Outlay

Method used by Alfred Marshall. Based on this method

Elasticities are divided into five types.

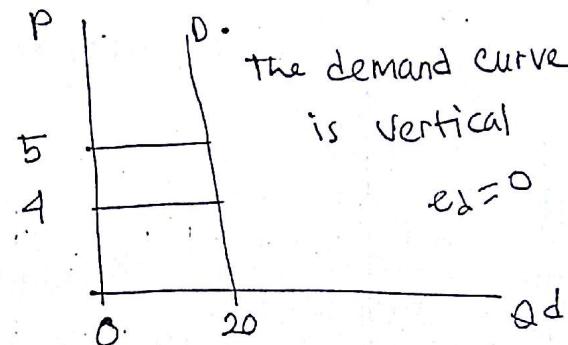
- |                                       |                                |
|---------------------------------------|--------------------------------|
| i) Perfect inelasticity ( $e=0$ )     | iii) elastic demand ( $e>1$ )  |
| ii) perfect elasticity ( $e=\infty$ ) | iv) Inelastic demand ( $e<1$ ) |
|                                       | v) unit elasticity ( $e_d=1$ ) |

## of perfectly inelastic demand : (केवल निष्प्रभावक)

If Price changes but quantity demanded does not change then price elasticity of demand is zero ( $E_d = 0$ ). Then the good is said to have a perfectly inelastic demand.

example : ~~Insulin~~ Insulin

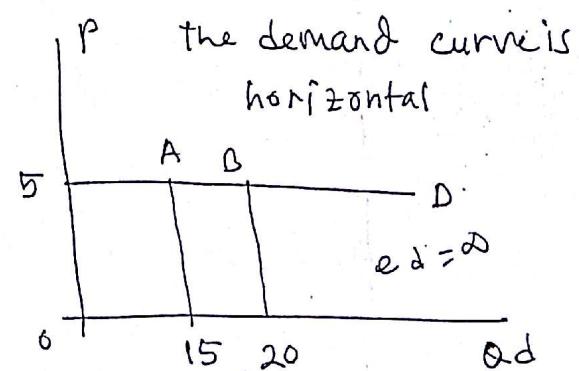
$$E_d = \frac{\frac{20 - Q_1 - Q_0}{Q_0}}{\frac{P_1 - P_0}{P_0}} = \frac{\frac{20 - 20}{20}}{\frac{4 - 5}{5}} = \frac{0}{-1/5} = 0$$



## Perfectly elastic demand : (अनंत विफ़राबद्दता $E = \infty$ )

For a small ~~increase~~ change in price, there is infinitely large percentage change in quantity demanded. If a good has such elasticity, the good is said to have ~~not~~ perfectly elastic demand.

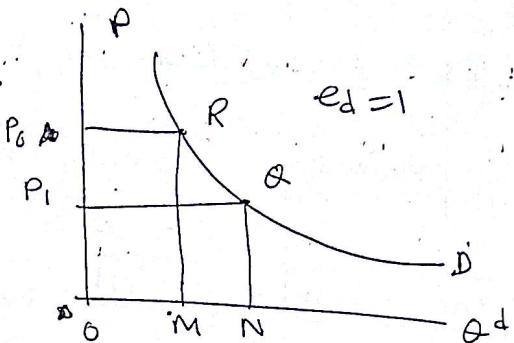
$$E_d = \frac{\frac{20 - 15}{15}}{\frac{5 - 5}{5}} = \frac{\frac{5}{15}}{0} = \frac{1}{3} = \infty$$



Example: soft drink from two campus machines located side by side.

Unit Elasticity ( $E_d = 1$ ): If the percentage change in the quantity demanded equals the percentage change in the price, then price elasticity is 1 and the good is said to have unit elastic demand.

Example: Here the demand curve is rectangular hyperbola. Every points on the rectangular hyperbola demand curve has same elasticity. Why?



#### ③ मालिनी दम्पत्ति (rectangular hyperbola)

मरम्मदायुक्त एवं उच्च प्रायोजकतावाले अनुपान वस्तुओं वाले इन गृह और बेचने की विक्री के लिए समान रखा जाता है।

उद्योग विक्री की भवितव्यता एवं  
सांकेतिक विक्री (elasticity same point)

#### At point R

$$\text{area} = OP_0 \times OM \\ = OM \cdot OP_0 R$$

#### At point Q

$$\text{area} = OP_1 \times ON \\ = ON \cdot OP_1$$

$$\text{Here } OM \cdot OP_0 R = ON \cdot OP_1$$

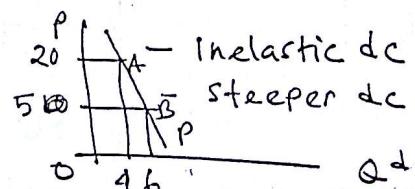
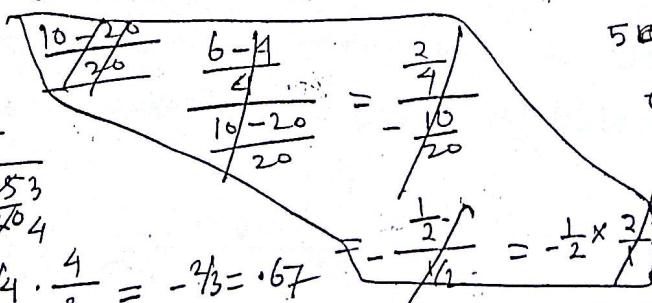
Both area at both point  
are in same quantity

#### iv) Inelastic demand; ( $0 < E_d \leq 1$ )

##### (कम व्यवस्थापन करने वाली विक्री)

Here the percentage change in quantity demanded is less than percentage change in price.

$$E_d = \frac{\frac{6-4}{4}}{\frac{5-20}{20}} = \frac{\frac{2}{4}}{\frac{-15}{20}} = \frac{2}{-15} = -\frac{2}{15}$$



That is if price increases by 100%, quantity demanded decreases by 67 percent.

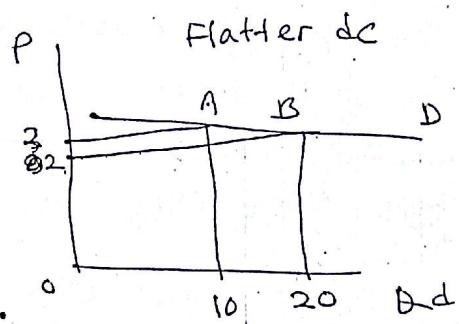
Example: Necessary food item. (oil, salt, chilli)

### Elastic demand ( $E_d > 1$ )

Percentage change in demand is greater than percentage change in price.

$$E_d = \frac{\frac{20-10}{10}}{\frac{2-3}{3}} = \frac{\frac{10}{10}}{-\frac{1}{3}} = -1 \times 3/1 = -3 \times 10^3 = -300\%$$

That is if price increases by 100%, quantity demanded decreases by 300%.

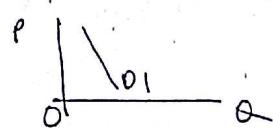


### Factors that influence the Elasticity of Demand

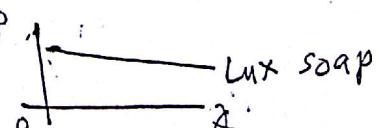
The elasticity of demand for a good depends on

- i) closeness of substitutes: The closer the substitutes for good, the more elastic is the demand for it.

ex- oil or raw materials for chemicals has no close substitutes. so, their demand curves are inelastic



- necessities has rarely substitutes. (steeper dc)
- luxurious goods has close substitute (flatter dc)



ii) proportion of income spent on the good:

Other things remaining the same, the greater proportion of income spent on a good, the more elastic is the demand for it.

Example: Demand for housing & chewing gum.

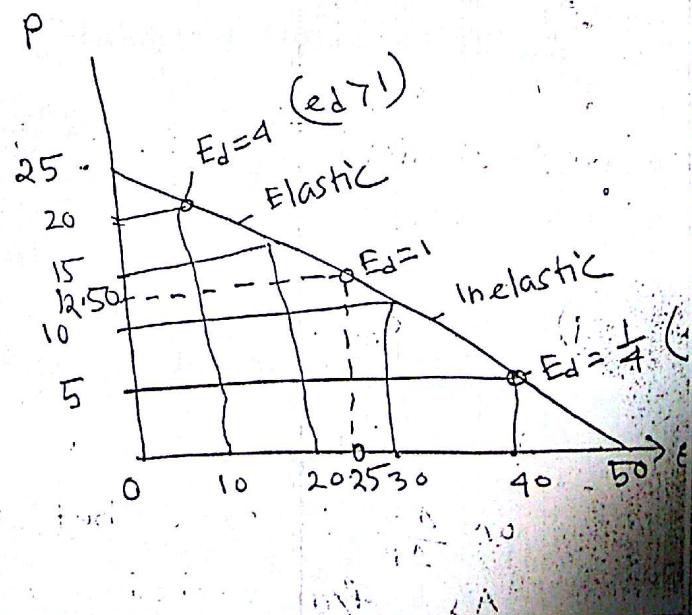
- If the price of gum rises, you consume almost as much as before. Your demand for gum is inelastic.
- If apartment rent rises, demand for apartment decreases. Demand for housing is elastic.

iii) Time Elapsed since Price Change: The longer the time ~~has~~ that has elapsed since a price change, the more elastic is the demand.

Example: The demand for oil ~~has~~ became more elastic as more time ~~has~~ elapsed following the huge price hike of 400% increase during the 1970s.

### Elasticity Along a linear Demand curve:

- On a linear demand curve, demand is unit elastic at the midpoint ( $E_d=1$ ), elastic above the mid point ( $E_d>1$ ) and inelastic below the mid point.



- A demand curve has ~~con~~ (straight line), has constant slope but a varying elasticity.

At midpoint,  $P = 12.50$  | ~~if price rises to:~~  
 $\Delta Q = 25$

~~if price from 10 to 25~~

if price decreases from 12.50 to 10, then

$$E_d = \frac{\frac{30-25}{25}}{\frac{10-12.50}{12.50}} = \frac{\frac{5}{25}}{\frac{2.5}{12.50}} = \frac{1}{5} \times \frac{12.5}{2.5} = 1$$

Elasticity above Midpoint:

$$E_d = \frac{\frac{20-10}{10}}{\frac{15-20}{20}} = \frac{\frac{10}{10}}{-\frac{5}{20}} = -\frac{1}{\frac{1}{4}} = -4$$

that is above mid point ( $E_d > 1$ )

Elasticity below Midpoint:

$$E_d = \frac{\frac{40-30}{30}}{\frac{5-10}{10}} = \frac{\frac{10}{30}}{-\frac{5}{10}} = -\frac{1}{3} \times \frac{2}{1} = -\frac{2}{3} = -0.67 (E_d < 1)$$

Why Elasticities along a linear or straight demand curve, varies ??

$$1) E_d = \frac{\Delta Q}{\Delta P} \times \frac{P}{Q} = \frac{1}{\frac{\Delta P}{\Delta Q}} \times \frac{P}{Q} = \frac{1}{\text{slope of demand curve}} \times \frac{P}{Q}$$

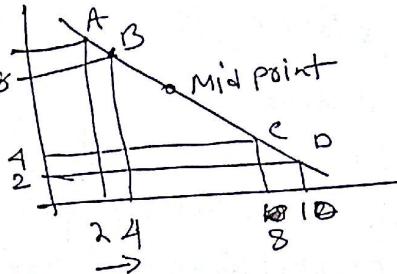
- A straight demand curve have same slope that is  $\frac{1}{\frac{\Delta P}{\Delta Q}}$

or  $\frac{\Delta Q}{\Delta P}$  is same but the ratio  $P/Q$  is not same.

As  $P/Q$  varies, elasticities varies.

2) <sup>same</sup> percentage change of a smaller number is greater ~~than~~ than the same percentage change of a greater number.

$$E_d = \frac{(2 \rightarrow 4) 100\% \text{ change in } Q_d}{(10 \rightarrow 8) 20\% \text{ change in } P} \Rightarrow E_d > 1$$



price elasticity below a mid point

$$\text{At } C, E_d = \frac{\frac{10-8}{10}}{\frac{2-4}{4}} = \frac{\frac{2}{10}}{-\frac{2}{4}} = -\frac{2}{10} \times \frac{4}{2} = \frac{4}{10} = 1$$

$$\text{Here, } \frac{(8 \rightarrow 10) 20\% \text{ change in } Q_d}{(4 \rightarrow 2) 100\% \text{ change in } P} = E_d < 1$$

So, As our formula for price elasticity of demand considers percentage change in price & quantity demanded, the change in percentage form of a smaller number and a greater number are not same. The magnitude of change in percentage form of two different numbers matters most.

That is, if income increases by 100%, quantity demanded increases by 200%.

⇒ Income Elastic demand is seen for the following goods & services

- Airline Travel
- Movies
- Foreign Travel
- Electricity
- Restaurant meals
- Local buses & trains
- Haircuts
- Automobiles
- Luxurious products, (TV, Freeze etc,

So, The demand for a luxurious & good or service is income elastic.

ii) **Income Inelastic demand :** If the ~~income~~ elasticity of demand is positive but less than 1 ( $0 < E_y < 1$ ), demand is income inelastic.

~~That is~~ Example:  $E_y = \frac{\frac{25-20}{20}}{\frac{1500-1000}{1000}} = \frac{5}{20} \times \frac{1000}{500} = \frac{1}{2}$

- If income increases by 100%, the quantity demanded increases by 50%. Income increases than Quantity demanded.

: Example:

- Tobacco
- Alcoholic drinks
- Furniture
- Clothing
- Newspapers & Magazine
- Telephone
- Food

iii) **Negative income elasticity :  $E_y < 0$**

If the income elasticity of demand is negative, the good is an inferior good. When income increases, quantity demanded decreases.

## More Elasticities of Demand

- A change in income changes demand. By how much will a rise in income increase the demand for a good? Income elasticity answers this question.

Income Elasticity of demand ( $E_y$ ): The income elasticity of demand is a measure of the responsiveness of the demand for a good or service to a change in income when other things are unchanged.

Percentage change in quantity demanded

$$\Rightarrow \text{Income Elasticity of demand} = \frac{\text{Percentage change in quantity demanded}}{\text{Percentage change in income}}$$

Here,  $E_y = \text{Income elasticity of demand}$

$$E_y = \frac{\frac{\Delta Q}{Q} \times 100}{\frac{\Delta Y}{Y}} = \frac{\frac{Q_1 - Q_0}{Q_0} \times 100}{\frac{Y_1 - Y_0}{Y_0}}$$

$\Delta Q$  = change in quantity demanded

$Q$  = initial demand

$Y$  = initial income

$\Delta Y$  = change in income

$$E_y = \frac{\Delta Q}{Q} \cdot \frac{Y}{\Delta Y}$$

$$E_y = \frac{\Delta Q}{\Delta Y} \cdot \frac{Y}{Q}$$

Example:

Suppose Mr. X's income increases from 1000 Tk. to Tk. 1500. As a result he demands now 25. His initial demand was 20. Calculate X's income elasticity of demand.

We know,  $E_y = \frac{\frac{Q_1 - Q_0}{Q_0} \times 100}{\frac{Y_1 - Y_0}{Y_0}}$

$$\frac{Q_1 - Q_0}{Q_0} = \frac{25 - 20}{20} = \frac{5}{20}$$

Percentage change in quantity demanded =  $\frac{5}{20} = \cancel{\frac{1}{4}}$

- percentage change in income =  $\frac{Y_1 - Y_0}{Y_0} = \frac{1500 - 1000}{1000}$   
 $= \frac{500}{1000} = \frac{1}{2}$

So,  $E_y = \frac{\frac{1}{4}}{\frac{1}{2}} = \frac{1}{4} \times \frac{2}{1} = \frac{1}{2}$

Here, Income elasticity of demand ( $E_y$ ) =  $\frac{1}{2}$  indicating if income increases by 100%, quantity demanded increases by 50 percent.

### Types of Income elasticity ( $E_y$ ):

i)  $E_y$  can be positive or negative and may be greater than 1 or less than 1.

i) Positive and greater than 1 ( $\Rightarrow E_y > 1$ )

↳ normal good & income elastic demand

ii) Positive and Less than 1 ( $0 < E_y < 1$ )

↳ normal good, income inelastic

iii) Negative ( $E_y < 0$ )

↳ inferior good

### Detailed discussion:

i) Income elastic demand ( $E_y > 1$ ):

the percentage change in quantity demanded is greater than percentage change in income.

Example: Income rises from ₹ 1000 to 1500. Quantity demanded rises from 20 to 40.

$$\text{So, } E_y = \frac{\frac{40-20}{20}}{\frac{1500-1000}{1000}} = \frac{\frac{20}{20}}{\frac{500}{1000}} = \frac{1}{2} \times \frac{1000}{500} = 2 \quad (E_y > 1)$$

That is if income increases by 100%, quantity demanded increases by 200%.

⇒ Income Elastic demand is seen for the following goods & services

- |   |   |
|---|---|
| - Airline Travel<br>- Movies<br>- Foreign Travel<br>- Electricity | - Restaurant meals<br>- Local buses & trains<br>- Haircuts<br>- Automobiles<br>- Luxurious products. (TV, Freeze etc) |
|---|---|

So, the demand for a luxurious goods or service is income elastic.

ii) Income Inelastic demand: If the demand income elasticity of demand is positive but less than 1 ( $0 < E_y < 1$ ), demand is income inelastic.

~~That is~~ Example:  $E_y = \frac{\frac{25-20}{20}}{\frac{1500-1000}{1000}} = \frac{5}{20} \times \frac{1000}{500} = \frac{1}{2}$

- If income increases by 100%, the quantity demanded increases by 50%. Income increases than Quantity demanded.

Example:

- |                    |                         |
|--------------------|-------------------------|
| - Tobacco          | - clothing              |
| - Alcoholic drinks | - Newspapers & Magazine |
| - furniture        | - Telephone             |
|                    | - Food.                 |

iii) Negative income elasticity:  $E_y < 0$ .

If the income elasticity of demand is negative, the good is an inferior good. When income increases, quantity demanded decreases.

Example: suppose, Mr. X's income increases from 100 to 150. His quantity demanded decreases from 10 to 5.

$$E_y = \frac{\frac{5-10}{10}}{\frac{150-100}{100}} = \frac{-\frac{5}{10}}{\frac{50}{10}} \times \frac{\frac{10}{10}}{\frac{50}{10}} = -1, \text{ (negative)}$$

If income increases by 100%, quantity demanded decreases by 100%.

We get negative income elasticity for inferior good.

Example of this goods are small motorcycles, potatoes, coarse cloth, local bus etc.

→ Low income consumers buy these goods and spend a large percentage of their income on them. When increases, they switch to higher quality goods & services.

### CROSS ELASTICITY OF DEMAND:

(सिर्फ व्यापकीय विनियोग)

⇒ Tea & coffee are substitute. Bike & petrol are complementary. When the price of Tea increases, demand for coffee increases. But how big is the influence of the price of Tea on the demand for coffee? To know we study cross elasticity of demand.

⇒ The cross ~~price~~ elasticity of demand is a measure of the responsiveness of the demand for a good to a change in the price of a substitute or complement, other things remaining same.

Cross elasticity of demand

= Percentage change in quantity demanded  
Percentage change in Price of a substitute or complement

Here, X & Y are two goods. They may be substitute or complementary.

~~E<sub>cross</sub>~~  $E_c =$

$$\frac{\frac{Q_x - Q_{x_0}}{Q_{x_0}}}{\frac{P_y - P_{y_0}}{P_{y_0}}}$$

$$= \frac{\frac{\Delta Q_x}{Q_x}}{\frac{\Delta P_y}{P_y}} = \frac{\Delta Q_x}{\Delta P_y} \cdot \frac{P_x}{P_y}$$

Here,  $E_c$  = cross elasticity of demand.

$\Delta Q_x$  = change in demand of X good

$Q_x$  = initial demand for X

$\Delta P_y$  = change in the price of Y good.

$P_y$  = price of Y good.

⇒ Cross price elasticity can be positive or negative.

i) - positive

- Demand & Price of other good

change in same direction

- two goods are substitute

ii) - Negative

- Demand and Price of other good change in opposite direction

- two goods are complements

iii) zero

- two goods are independent  
(bamboo & shoe)

### Complementary : Negative cross elasticity

- ii) Pen & ink are complements. Suppose price of ink increases from 100 to 150 TK. As a result, demand for pen decreases from 20 to 10. Calculate cross elasticity of demand.

- Percentage change in demand for pen =

$$\frac{\Delta x_1 - \Delta x_0}{\Delta x_0} = \frac{10 - 20}{20} = -\frac{10}{20} = -\frac{1}{2}$$

- Percentage change in price of ink =

$$\frac{P_{y1} - P_{y0}}{P_{y0}} = \frac{150 - 100}{100} = \frac{50}{100} = \frac{1}{2}$$

$$E_c = \frac{-\frac{1}{2}}{\frac{1}{2}} = -\frac{1}{2} \times \frac{2}{1} = -1$$

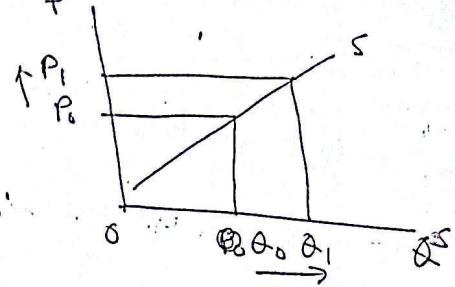
We get negative cross elasticity in case of complementary goods.

- iii) Zero cross elasticity if one good is not dependent on other product, then we get zero cross elasticity of demand.

example: Bike & Bamboo.

## Elasticity of supply

For measuring how much Percentage change in quantity supplied occurs due to how much Percentage change in Price we use elasticity of supply.

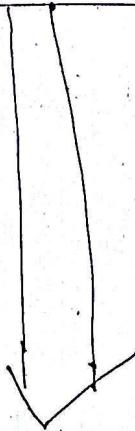


$\Rightarrow$  Elasticity of supply measures the responsiveness of the quantity supplied to a change in the price of a good when other things remaining same.

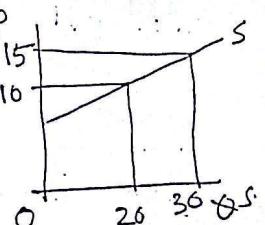
Percentage change in quantity supplied

$$\text{Elasticity of supply} = \frac{\text{Percentage change in quantity supplied}}{\text{Percentage change in price}}$$

### Types of supply elasticity:

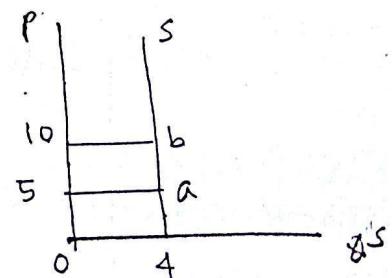


$$\begin{aligned}
 &= \frac{\frac{Q_1 - Q_0}{Q_0}}{\frac{P_1 - P_0}{P_0}} \\
 &= \frac{\frac{30 - 20}{20}}{\frac{15 - 10}{10}} \\
 &= \frac{\frac{10}{20}}{\frac{5}{10}} = 1
 \end{aligned}$$



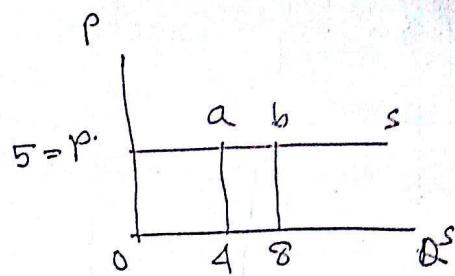
i) Zero elasticity :

$$E_S = \frac{\frac{4-4}{4}}{\frac{10-5}{5}} = \frac{0}{\frac{5}{5}} = 0$$



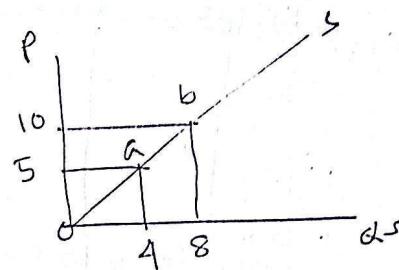
ii) Infinite elasticity of supply ( $E_s = \infty$ ) :

$$E_s = \frac{\frac{8-4}{4}}{\frac{5-5}{5}} = \frac{\frac{4}{4}}{\frac{0}{5}} = \infty$$



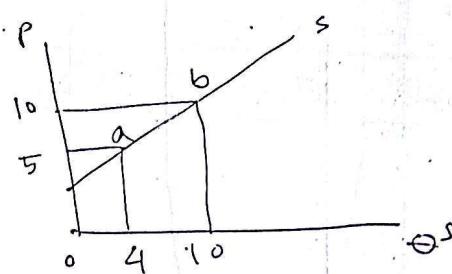
iii) unit elasticity ( $E_s = 1$ )

$$E_s = \frac{\frac{8-4}{4}}{\frac{10-5}{5}} = 1$$



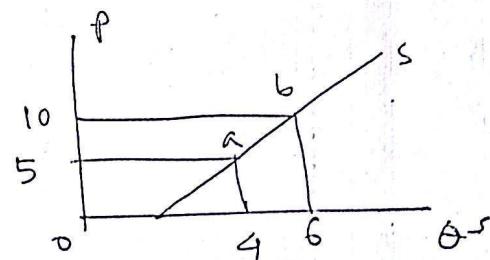
iv) Elastic supply ( $E_s > 1$ ):

$$E_s = \frac{\frac{10-4}{4}}{\frac{10-5}{5}} = \frac{\frac{6}{4}}{\frac{5}{5}} = \frac{3}{2} = 1.5$$



v) Inelastic supply ( $E_s < 1$ ):

$$E_s = \frac{\frac{6-4}{4}}{\frac{10-5}{5}} = \frac{\frac{2}{4}}{\frac{5}{5}} = \frac{1}{2}$$



⇒ Factors affecting supply elasticity ( $E_s$ ):

- i) supply of factors of production
- ii) reproducing capacity/ goods reproducible
- iii) durability of goods
- iv) Time
- v) Technology