(7) Key Partners: We will use cooperation with other solutions to help grow awareness for our industry (8) Key Activities: Marketing, Development, Operations, and Customer experience

(6) Key Resources: Our developers and customer feedback are crucial to success. (1) Value
Propositions: The
all in one solution
for your shopping
needs. Makes it
easy for the whole
family to
collaborate for a
perfect shopping
experience.

(4) Customer Relationships: We will be focusing on the customer experience and will consult them in designing.

(3) Channels: Ecommerce reaching our customers with our app (2) Customer
Segments:
Jobs/Needs
Customer is trying to
go grocery shopping.
The needs we are
helping to satisfy are
creating better
communication
between members of
a house hold so
everyone gets what
they want from the

grocery store

- (9) Cost Structure: Marketing and development itself will be our major cost. Once users begin using the app ad revenue and premium subscriptions will begin to drop the cost significantly.
- (5) Revenue Streams: We will generate revenue by having ads and also having user subscriptions available.