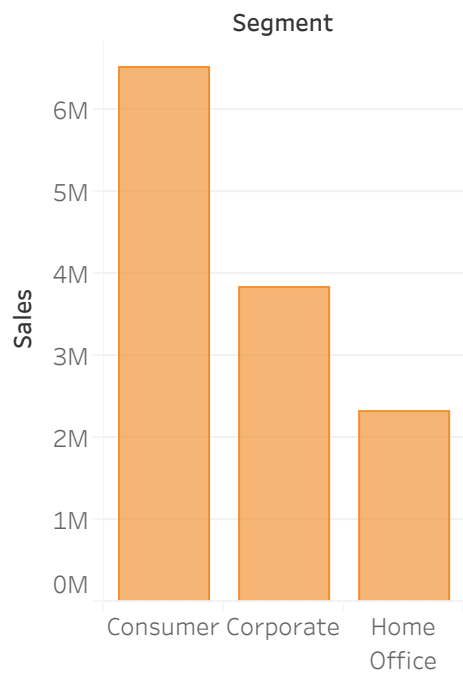


Q1



Sum of Sales for each Segment.

Q2

Customer Name	Profit	Sales
Aaron Bergman	4,683	24,645
Aaron Hawkins	2,451	20,760
Aaron Smayling	369	14,213
Adam Bellavance	4,980	20,187
Adam Hart	1,902	21,718
Adam Shillingsburg	1,421	15,445
Adrian Barton	6,417	25,123
Adrian Hane	2,081	11,406
Adrian Shami	1,564	11,286
Aimee Bixby	2,926	16,201
Alan Barnes	2,436	13,049
Alan Dominguez	1,540	18,540
Alan Haines	-592	15,280
Alan Hwang	4,342	23,643
Alan Schoenberger	2,504	21,836
Alan Shonely	1,175	10,693
Alejandro Ballentine	759	15,466
Alejandro Grove	2,603	13,417
Alejandro Savely	2,534	21,118
Aleksandra Gannaway	773	14,717
Alex Avila	983	15,991
Alex Grayson	1,007	15,067
Alex Russell	2,291	16,467
Alice McCarthy	2,978	18,766
Allen Arnold	755	6,539
Allen Goldenen	447	8,926
Allen Rosenblatt	-552	9,528
Alyssa Crouse	444	12,297
Alyssa Tate	2,796	14,942
Amy Cox	3,980	17,153

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Amy Hunt	718	9,199
Andrew Allen	2,071	19,759
Andrew Gjertsen	2,642	16,384
Andrew Roberts	3,562	16,917
Andy Gerbode	169	11,340
Andy Reiter	3,139	8,546
Andy Yotov	2,291	8,543
Anemone Ratner	1,995	11,490
Angele Hood	1,610	11,358
Ann Blume	1,870	18,727
Ann Chong	880	15,028
Ann Steele	2,091	11,816
Anna Andreadi	2,443	17,312
Anna Chung	-272	8,932
Anna Gayman	923	15,392
Anna Häberlin	2,466	18,094
Anne McFarland	3,239	25,522
Anne Pryor	2,993	16,362
Annie Thurman	2,660	13,388
Annie Zypern	924	11,871
Anthony Garverick	175	11,684
Anthony Jacobs	1,172	17,757
Anthony Johnson	2,479	12,283
Anthony O'Donnell	1,093	15,023
Anthony Rawles	3,118	17,340
Anthony Witt	1,216	15,147
Arianne Irving	1,538	9,279
Art Ferguson	2,278	28,187
Art Foster	2,971	20,066
Arthur Gainer	1,733	19,874

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Arthur Prichep	3,138	18,546
Arthur Wiediger	2,681	11,013
Ashley Jarboe	3,007	15,948
Astrea Jones	2,531	13,263
Barbara Fisher	1,834	9,835
Barry Blumstein	299	9,887
Barry Franz	1,116	24,080
Barry Französisch	940	13,208
Barry Gonzalez	1,530	20,024
Barry Pond	2,091	10,385
Barry Weirich	3,695	17,437
Bart Folk	2,085	13,943
Bart Pistole	984	10,088
Bart Watters	3,596	32,310
Becky Castell	2,486	15,185
Becky Martin	-1,097	27,170
Becky Pak	3,576	14,807
Ben Ferrer	4,135	23,220
Ben Peterman	1,344	16,807
Ben Wallace	2,352	14,968
Benjamin Farhat	641	13,368
Benjamin Patterson	912	18,709
Benjamin Venier	2,820	21,366
Berenike Kampe	2,448	13,586
Beth Fritzler	661	10,589
Beth Paige	1,958	12,832
Beth Thompson	864	11,628
Bill Donatelli	1,623	15,275
Bill Eplett	7,410	28,479
Bill Overfelt	415	8,092

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Bill Shonely	5,969	23,509
Bill Stewart	1,815	18,775
Bill Tyler	2,545	11,796
Bobby Elias	3,789	18,412
Bobby Odegard	2,557	15,028
Bobby Trafton	-470	10,397
Brad Eason	978	18,984
Brad Norvell	2,124	26,202
Brad Thomas	940	11,682
Bradley Drucker	2,381	13,142
Bradley Nguyen	2,544	12,879
Bradley Talbott	1,454	15,344
Brenda Bowman	1,739	16,005
Brendan Dodson	2,025	10,921
Brendan Murry	282	12,055
Brendan Sweed	2,046	12,178
Brian Dahlen	1,426	9,892
Brian DeCherney	984	10,769
Brian Derr	2,792	16,920
Brian Moss	4,386	17,458
Brian Stugart	3,613	22,571
Brian Thompson	1,796	14,895
Brooke Gillingham	417	11,212
Brosina Hoffman	4,877	28,121
Bruce Degenhardt	2,475	15,956
Bruce Geld	1,427	15,382
Bruce Stewart	497	19,237
Bryan Davis	1,528	13,573
Bryan Mills	2,513	20,691
Bryan Spruell	2,783	17,252

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Candace McMahon	-2,799	14,795
Cari MacIntyre	2,485	21,606
Cari Sayre	2,915	22,064
Cari Schnelling	1,320	12,175
Carl Jackson	1,957	13,970
Carl Ludwig	-164	18,183
Carl Weiss	3,007	14,354
Carlos Daly	5,029	20,118
Carlos Meador	2,206	10,148
Carlos Soltero	-1,000	14,937
Carol Adams	3,279	23,994
Carol Darley	1,880	13,228
Carol Triggs	2,438	14,139
Caroline Jumper	2,418	19,580
Cassandra Brandow	209	13,526
Catherine Glotzbach	-247	4,115
Cathy Armstrong	1,870	12,293
Cathy Hwang	2,672	15,668
Cathy Prescott	1,751	19,770
Chad Cunningham	2,623	12,520
Chad McGuire	2,442	16,565
Chad Sievert	-4	12,348
Charles Crestani	1,308	13,349
Charles McCrossin	747	20,156
Charles Sheldon	4,329	20,046
Charlotte Melton	118	12,827
Chloris Kastensmidt	966	14,576
Chris Cortes	2,506	11,483
Chris McAfee	1,888	11,621
Chris Selesnick	2,603	14,414

Profit and Sales broken down by Customer Name.

## Q2

Customer Name	Profit	Sales
Christina Anderson	3,662	21,837
Christina DeMoss	2,592	17,985
Christina VanderZanden	605	10,326
Christine Abelman	867	7,802
Christine Kargatis	1,381	13,053
Christine Phan	1,748	25,154
Christine Sundaresam	-1	10,548
Christopher Conant	5,603	35,187
Christopher Martinez	3,010	22,464
Christopher Schild	2,080	12,515
Christy Brittain	2,087	13,938
Chuck Clark	2,941	15,039
Chuck Magee	1,477	13,713
Chuck Sachs	2,943	22,755
Cindy Chapman	4,035	20,870
Cindy Schnelling	189	12,775
Cindy Stewart	-6,152	13,430
Claire Gute	2,567	14,662
Claudia Bergmann	2,167	18,256
Clay Cheatham	1,525	9,342
Clay Ludtke	1,323	19,784
Clay Rozendal	1,946	11,758
Clytie Kelty	2,374	17,143
Corey Catlett	3,003	17,605
Corey Roper	2,345	22,351
Corey-Lock	1,196	13,047
Corinna Mitchell	-955	15,579
Craig Carreira	-281	11,497
Craig Carroll	2,250	16,818
Craig Leslie	2,670	19,376

Profit and Sales broken down by Customer Name.

## Q2

Customer Name	Profit	Sales
Craig Molinari	1,210	11,231
Craig Reiter	515	15,672
Craig Yedwab	1,542	14,222
Cyma Kinney	525	10,591
Cynthia Arntzen	3,891	19,836
Cynthia Delaney	2,154	14,499
Cynthia Voltz	1,910	14,853
Cyra Reiten	3,313	15,659
Damala Kotsonis	2,918	20,964
Dan Campbell	-70	13,439
Dan Lawera	426	12,689
Dan Reichenbach	1,984	16,707
Dana Kaydos	1,364	19,633
Daniel Byrd	1,657	15,389
Daniel Lacy	1,108	12,197
Daniel Raglin	6,104	27,930
Dario Medina	2,307	22,300
Darren Budd	587	9,679
Darren Koutras	1,288	14,905
Darren Powers	-517	15,976
Darrin Martin	1,992	17,732
Darrin Sayre	1,488	13,281
Darrin Van Huff	616	22,746
Dave Brooks	3,652	25,547
Dave Hallsten	1,682	16,192
Dave Kipp	4,081	19,452
Dave Poirier	4,600	25,901
David Bremer	-2,271	6,274
David Flashing	363	11,542
David Kendrick	2,179	17,562

Profit and Sales broken down by Customer Name.



Q2

Customer Name	Profit	Sales
David Philippe	835	23,729
David Smith	1,713	13,633
David Wiener	1,739	10,931
Dean Braden	1,426	14,131
Dean Katz	1,007	10,654
Dean percer	3,959	22,835
Deanra Eno	1,735	12,800
Deborah Brumfield	1,640	12,577
Debra Catini	865	16,965
Deirdre Greer	2,374	16,714
Delfina Latchford	2,799	20,252
Denise Leinenbach	2,747	17,941
Denise Monton	-2,598	22,053
Dennis Bolton	1,923	10,611
Dennis Kane	2,966	20,105
Dennis Pardue	2,688	11,659
Denny Blanton	1,959	16,633
Denny Joy	3,255	22,562
Denny Ordway	4,138	18,797
Dianna Arnett	-298	15,247
Dianna Vittorini	3,343	16,949
Dianna Wilson	5,029	23,455
Dionis Lloyd	1,561	16,646
Don Jones	4,310	21,397
Don Miller	-273	11,832
Don Weiss	426	14,383
Dorothy Badders	1,242	10,386
Dorothy Dickinson	1,400	11,073
Dorothy Wardle	871	12,605
Dorris liebe	1,852	14,722

Profit and Sales broken down by Customer Name.

## Q2

Customer Name	Profit	Sales
Doug Bickford	2,968	12,856
Doug Jacobs	2,676	13,854
Doug O'Connell	1,817	13,773
Duane Benoit	1,418	13,605
Duane Huffman	2,151	12,479
Duane Noonan	234	14,914
Ed Braxton	1,489	15,524
Ed Jacobs	1,210	10,697
Ed Ludwig	1,156	14,207
Edward Becker	1,487	9,429
Edward Hooks	671	21,270
Edward Nazzal	238	7,069
Eileen Kiefer	765	7,128
Eleni McCrary	1,897	14,583
Elizabeth Moffitt	1,988	14,506
Ellis Ballard	5,849	21,986
Elpida Rittenbach	2,586	17,132
Emily Burns	21	7,036
Emily Ducich	2,572	18,544
Emily Grady	2,604	23,112
Emily Phan	2,104	16,771
Eric Barreto	2,092	11,967
Eric Hoffmann	2,250	10,351
Eric Murdock	3,306	28,084
Erica Bern	3,031	16,119
Erica Hackney	1,557	9,480
Erica Hernandez	795	13,005
Erica Smith	3,127	14,720
Erin Ashbrook	868	11,519
Erin Creighton	832	6,732

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Erin Mull	3,939	15,322
Erin Smith	2,175	18,162
Eudokia Martin	1,765	13,723
Eugene Barchas	2,894	16,083
Eugene Hildebrand	1,660	22,421
Eugene Moren	3,624	23,408
Eva Jacobs	2,795	14,957
Evan Bailliet	566	8,004
Evan Henry	2,282	16,378
Evan Minnotte	3,647	19,674
Filia McAdams	1,394	17,289
Frank Atkinson	1,496	14,350
Frank Carlisle	2,781	12,408
Frank Gastineau	1,034	9,705
Frank Hawley	3,548	13,683
Frank Merwin	2,601	16,385
Frank Olsen	3,024	17,773
Frank Preis	937	10,756
Fred Chung	1,497	9,322
Fred Harton	2,888	10,765
Fred Hopkins	4,609	30,401
Fred McMath	1,016	7,442
Fred Wasserman	1,684	18,194
Gary Hansen	614	15,270
Gary Hwang	3,908	24,626
Gary McGarr	1,665	16,518
Gary Mitchum	2,872	11,012
Gary Zandusky	3,742	24,705
Gene Hale	2,296	15,487
Gene McClure	1,553	11,003

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
George Ashbrook	792	13,807
George Bell	656	12,184
George Zrebassa	4,106	15,292
Georgia Rosenberg	496	13,851
Giulietta Baptist	1,633	12,571
Giulietta Dortch	1,888	18,706
Giulietta Weimer	1,199	18,070
Grace Kelly	3,495	19,980
Grant Thornton	-3,578	20,225
Greg Guthrie	1,524	13,903
Greg Hansen	1,585	13,999
Greg Matthias	-1,338	13,601
Greg Maxwell	-11	15,356
Greg Tran	5,214	35,551
Guy Armstrong	772	10,278
Guy Phonely	1,250	15,404
Guy Thornton	784	9,059
Hallie Redmond	1,705	15,677
Harold Dahlen	2,631	20,075
Harold Engle	1,710	10,994
Harold Pawlan	880	8,518
Harold Ryan	1,456	10,029
Harry Greene	-291	24,216
Harry Marie	6,958	28,477
Heather Jas	2,618	15,434
Heather Kirkland	2,495	15,543
Helen Abelman	-762	16,933
Helen Andreada	1,561	10,411
Helen Wasserman	2,555	18,374
Henia Zydlo	741	12,487

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Henry Goldwyn	-1,598	17,165
Henry MacAllister	2,673	17,128
Herbert Flentye	-653	11,813
Hilary Holden	2,432	15,229
Hunter Glantz	1,533	16,214
Hunter Lopez	7,817	30,244
Ionia McGrath	2,448	9,480
Irene Maddox	-680	19,918
Ivan Gibson	1,911	16,149
Ivan Liston	1,181	12,856
Jack Garza	-922	15,710
Jack Lebron	1,040	18,674
Jack O'Briant	3,045	13,346
James Galang	4,549	21,552
James Lanier	1,701	14,853
Jamie Frazer	1,723	20,575
Jamie Kunitz	2,764	12,535
Jane Waco	6,266	30,288
Janet Lee	4,731	20,477
Janet Martin	1,665	18,019
Janet Molinari	2,780	16,168
Jas O'Carroll	1,906	8,818
Jason Fortune-	2,693	22,816
Jason Gross	2,255	13,571
Jason Klamczynski	2,022	17,204
Jasper Cacioppo	338	18,442
Jay Fein	-1,875	10,819
Jay Kimmel	1,550	13,401
Jenna Caffey	1,305	16,162
Jennifer Braxton	2,452	15,258

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Jennifer Ferguson	2,667	22,944
Jennifer Halladay	1,591	12,690
Jennifer Jackson	1,023	12,187
Jennifer Patt	2,079	14,210
Jeremy Ellison	1,318	6,819
Jeremy Farry	1,200	10,722
Jeremy Lonsdale	1,186	11,361
Jeremy Pistek	3,170	18,657
Jessica Myrick	1,359	7,790
Jesus Ocampo	583	8,207
Jill Fjeld	4,878	23,621
Jill Matthias	1,717	14,176
Jill Stevenson	-161	10,141
Jim Epp	1,372	13,950
Jim Karlsson	3,976	17,119
Jim Kriz	2,754	13,066
Jim Mitchum	1,035	17,035
Jim Radford	-760	15,923
Jim Sink	2,350	16,283
Jocasta Rupert	933	11,241
Joe Elijah	3,621	22,456
Joe Kamberova	4,374	26,689
Joel Eaton	1,529	21,905
Joel Jenkins	1,849	19,994
John Castell	1,858	12,295
John Dryer	-1,199	11,591
John Grady	3,281	22,224
John Huston	5,396	25,946
John Lee	2,393	25,982
John Lucas	354	10,501

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
John Murray	2,318	22,386
John Stevenson	491	12,189
Jonathan Doherty	1,727	19,482
Jonathan Howell	705	16,547
Joni Blumstein	1,131	13,337
Joni Sundaresam	12	6,802
Joni Wasserman	657	10,949
Joseph Airdo	842	18,163
Joseph Holt	387	20,937
Joy Bell-	2,868	24,008
Joy Daniels	-604	11,343
Joy Smith	-103	20,792
Julia Barnett	249	17,087
Julia Dunbar	565	11,224
Julia West	2,950	20,600
Juliana Krohn	1,798	23,134
Julie Creighton	-1,889	14,994
Julie Kriz	1,894	15,648
Julie Prescott	3,479	14,596
Justin Deggeller	2,625	23,612
Justin Ellison	2,928	12,908
Justin Hirsh	3,995	23,919
Justin MacKendrick	1,520	9,026
Justin Ritter	1,596	9,914
Kalyca Meade	370	8,646
Karen Bern	2,319	11,846
Karen Carlisle	1,980	10,416
Karen Daniels	2,891	24,017
Karen Ferguson	2,385	18,265
Karen Seio	1,114	5,325

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Karl Braun	1,786	17,500
Katharine Harms	3,611	18,417
Katherine Ducich	2,429	11,694
Katherine Hughes	1,842	12,205
Katherine Murray	1,548	15,627
Katherine Nockton	4,145	19,669
Katrina Bavinger	618	14,025
Katrina Edelman	1,287	13,551
Katrina Willman	3,107	15,747
Kean Nguyen	2,257	18,062
Kean Takahito	988	17,257
Kean Thornton	-618	8,360
Keith Dawkins	5,486	26,451
Keith Herrera	2,197	16,885
Kelly Andreada	1,401	18,880
Kelly Collister	2,358	19,403
Kelly Lampkin	739	14,248
Kelly Williams	2,371	11,834
Ken Black	1,351	16,603
Ken Brennan	1,046	11,464
Ken Dana	1,751	12,554
Ken Heidel	1,506	9,017
Ken Lonsdale	155	24,129
Khloe Miller	848	10,974
Kimberly Carter	2,145	13,923
Kristen Hastings	2,371	19,854
Kristina Nunn	1,699	10,716
Kunst Miller	2,759	16,970
Larry Blacks	1,664	14,584
Larry Hughes	641	8,691

Profit and Sales broken down by Customer Name.



## Q2

Customer Name	Profit	Sales
Larry Tron	4,214	18,619
Laura Armstrong	3,962	27,862
Laurel Beltran	4,303	26,386
Laurel Elliston	2,025	11,479
Laurel Workman	1,149	10,873
Lauren Leatherbury	895	14,937
Lela Donovan	1,487	16,185
Lena Cacioppo	1,177	11,080
Lena Creighton	1,173	18,887
Lena Hernandez	997	12,939
Lena Radford	3,372	22,903
Linda Cazamias	2,273	16,741
Linda Southworth	-68	13,146
Lindsay Castell	1,421	14,299
Lindsay Shagiari	1,778	9,363
Lindsay Williams	1,487	10,982
Lisa DeCherney	1,165	11,823
Lisa Hazard	1,338	9,163
Lisa Ryan	2,449	18,797
Liz Carlisle	2,848	20,128
Liz MacKendrick	1,868	15,530
Liz Pelletier	-266	9,463
Liz Preis	2,123	16,610
Liz Thompson	3,146	21,222
Liz Willingham	1,400	8,047
Logan Currie	1,925	16,083
Logan Haushalter	1,520	17,292
Lori Olson	1,789	13,538
Luke Foster	-3,644	13,421
Luke Schmidt	1,654	15,599

Profit and Sales broken down by Customer Name.

## Q2

Customer Name	Profit	Sales
Luke Weiss	849	12,052
Lycoris Saunders	1,377	11,742
Lynn Smith	1,498	11,712
Magdelene Morse	4,381	21,224
Marc Crier	2,113	15,981
Marc Harrigan	2,316	15,404
Maria Bertelson	4,622	21,604
Maria Etezadi	3,419	26,247
Maria Zettner	2,255	17,958
Maribeth Dona	1,231	17,830
Maribeth Schnelling	3,529	21,683
Maribeth Yedwab	3,560	16,470
Marina Lichtenstein	1,284	15,556
Maris LaWare	1,154	15,175
Mark Cousins	2,851	16,545
Mark Haberlin	1,552	11,303
Mark Hamilton	527	14,722
Mark Packer	2,173	12,987
Mark Van Huff	1,811	11,516
Mary O'Rourke	519	11,125
Mary Zewe	1,883	16,577
MaryBeth Skach	1,987	14,792
Mathew Reese	3,711	21,572
Matt Abelman	520	12,442
Matt Collins	1,749	17,901
Matt Collister	1,907	11,673
Matt Connell	1,367	13,228
Matt Hagelstein	275	12,218
Matthew Clasen	3,643	21,809
Matthew Grinstein	2,205	13,019

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Maureen Fritzler	1,421	13,528
Maureen Gastineau	741	20,360
Maureen Gnade	846	18,326
Maurice Satty	1,153	10,030
Max Engle	673	9,924
Max Jones	2,438	16,485
Max Ludwig	1,838	15,534
Maxwell Schwartz	2,852	17,921
Maya Herman	1,471	13,591
Meg O’Connel	3,104	18,003
Meg Tillman	793	15,346
Melanie Seite	2,060	16,106
Michael Chen	1,213	15,940
Michael Dominguez	3,772	22,429
Michael Grace	-118	14,533
Michael Granlund	-1,000	13,181
Michael Kennedy	-211	14,447
Michael Moore	2,059	21,734
Michael Nguyen	1,392	15,046
Michael Oakman	286	5,461
Michael Paige	1,633	17,796
Michael Stewart	1,247	17,865
Michelle Arnett	1,103	11,934
Michelle Ellison	655	10,708
Michelle Huthwaite	861	12,849
Michelle Lonsdale	1,963	10,368
Michelle Moray	1,263	13,088
Michelle Tran	-1,788	17,772
Mick Brown	2,596	16,448
Mick Crebagga	336	12,013

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Mick Hernandez	1,488	13,278
Mike Caudle	797	9,359
Mike Gockenbach	6,459	23,377
Mike Kennedy	759	12,740
Mike Pelletier	533	24,214
Mike Vittorini	1,360	19,572
Mitch Gastineau	1,822	18,012
Mitch Webber	4,087	23,069
Mitch Willingham	146	19,004
Monica Federle	2,573	21,943
Muhammed Lee	2,314	15,845
Muhammed MacIntyre	2,166	10,721
Muhammed Yedwab	2,643	29,643
Nancy Lomonaco	-567	10,839
Naresj Patel	1,804	13,115
Nat Carroll	-461	16,613
Nat Gilpin	2,806	12,009
Natalie DeCherney	2,620	13,703
Natalie Fritzler	1,543	31,781
Natalie Webber	3,822	22,374
Nathan Cano	-725	10,759
Nathan Gelder	4,211	22,720
Nathan Mautz	5,789	24,277
Neil Ducich	3,169	14,784
Neil Französisch	2,920	12,650
Neil Knudson	3,041	13,879
Neola Schneider	-687	15,797
Neoma Murray	3,143	13,869
Nick Crebassa	1,335	12,305
Nick Radford	1,670	12,892

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Nick Zandusky	2,091	20,270
Nicole Brennan	-691	5,935
Nicole Fjeld	1,372	12,267
Nicole Hansen	4,075	21,303
Noah Childs	2,263	17,344
Noel Staavos	819	16,638
Nona Balk	1,453	10,082
Nora Paige	3,036	15,711
Nora Pelletier	1,559	16,358
Nora Preis	376	15,917
Odella Nelson	2,783	19,272
Olvera Toch	1,831	19,759
Pamela Coakley	-420	11,940
Pamela Stobb	1,293	17,633
Parhena Norris	2,205	12,893
Patricia Hirasaki	2,744	11,182
Patrick Bzostek	1,743	14,863
Patrick Gardner	1,975	16,483
Patrick Jones	4,019	14,441
Patrick O'Brill	3,778	26,707
Patrick O'Donnell	4,618	24,024
Patrick Ryan	409	14,329
Paul Gonzalez	1,620	15,923
Paul Knutson	-308	8,231
Paul Lucas	2,007	15,016
Paul MacIntyre	1,178	14,342
Paul Prost	2,688	22,243
Paul Stevenson	1,834	19,618
Paul Van Hugh	4,056	18,931
Pauline Chand	833	10,634

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Pauline Johnson	2,102	15,844
Pauline Webber	1,945	13,891
Penelope Sewall	4,339	30,082
Pete Armstrong	1,555	10,394
Pete Kriz	1,665	18,662
Pete Takahito	610	13,057
Peter Bühler	1,936	9,896
Peter Fuller	1,063	29,876
Peter McVee	1,019	11,287
Philip Brown	1,272	11,386
Philip Fox	1,909	18,026
Philisse Overcash	2,176	17,984
Phillina Ober	-1,026	19,099
Phillip Breyer	1,404	24,270
Phillip Flathmann	941	13,389
Pierre Wener	1,942	8,424
Quincy Jones	2,243	18,580
Rachel Payne	1,903	15,000
Ralph Arnett	2,613	23,043
Ralph Kennedy	-1,556	14,000
Ralph Ritter	2,839	13,586
Randy Bradley	4,151	22,898
Randy Ferguson	3,094	16,599
Raymond Buch	8,453	29,602
Raymond Messe	1,855	18,317
Resi Pölking	1,068	22,051
Ricardo Emerson	2,644	14,040
Ricardo Sperren	1,824	14,433
Richard Bierner	-1,126	14,797
Richard Eichhorn	2,391	16,339

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Rick Bensley	4,066	20,854
Rick Duston	3,587	17,549
Rick Hansen	777	11,210
Rick Huthwaite	1,665	13,437
Rick Reed	-48	16,386
Rick Wilson	5,177	25,122
Ritsa Hightower	2,003	17,698
Rob Beeghly	1,496	11,548
Rob Dowd	3,920	21,484
Rob Haberlin	1,222	7,970
Rob Lucas	2,704	17,287
Rob Williams	2,252	9,986
Robert Barroso	640	6,256
Robert Dilbeck	3,966	16,340
Robert Marley	2,542	12,867
Robert Waldorf	2,137	12,599
Roger Barcio	2,880	15,306
Roger Demir	3,037	14,736
Roland Fjeld	1,124	13,089
Roland Murray	1,250	7,404
Roland Schwarz	3,472	15,106
Rose O'Brian	869	21,914
Ross Baird	2,351	19,312
Ross DeVincentis	1,940	10,306
Roy Collins	738	7,954
Roy Französisch	2,842	15,649
Roy Phan	139	14,612
Roy Skaria	1,463	8,122
Ruben Ausman	3,320	15,939
Ruben Dartt	3,331	18,323

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Russell Applegate	2,164	21,396
Russell D'Ascenzo	1,230	15,817
Ryan Akin	897	13,741
Ryan Crowe	2,124	9,538
Sally Hughsby	1,795	18,952
Sally Knutson	2,976	13,292
Sally Matthias	1,528	13,064
Sam Craven	1,116	11,056
Sam Zeldin	2,916	16,357
Sample Company A	18	19,125
Sandra Flanagan	1,866	11,257
Sandra Glassco	2,884	11,853
Sanjit Chand	8,205	26,521
Sanjit Engle	6,016	30,146
Sanjit Jacobs	1,828	13,523
Saphhira Shifley	-612	23,630
Sara Luxemburg	1,900	16,832
Sarah Bern	2,367	14,598
Sarah Brown	1,669	22,303
Sarah Foster	830	15,653
Sarah Jordon	2,512	16,069
Scot Coram	3,071	22,128
Scot Wooten	1,948	15,479
Scott Cohen	1,223	12,533
Scott Williamson	1,044	17,046
Sean Braxton	-1,897	20,514
Sean Christensen	462	20,904
Sean Miller	-410	35,171
Sean O'Donnell	2,407	16,366
Sean Wendt	1,032	8,168

Profit and Sales broken down by Customer Name.



Q2

Customer Name	Profit	Sales
Seth Vernon	2,223	23,633
Shahid Collister	1,692	17,679
Shahid Hopkins	1,059	12,978
Shahid Shariari	132	18,108
Sharelle Roach	-2,551	13,002
Shaun Chance	357	9,607
Shaun Weien	1,164	8,243
Sheri Gordon	2,339	13,817
Shirley Daniels	3,647	17,959
Shirley Jackson	1,582	13,385
Shirley Schmidt	416	7,905
Shui Tom	2,234	15,007
Sibella Parks	749	7,220
Skye Norling	-2,638	14,219
Sonia Cooley	938	10,013
Sonia Sunley	2,370	13,122
Speros Goranitis	1,541	12,945
Stefania Perrino	17	19,413
Stefanie Holloman	1,978	14,206
Stephanie Phelps	1,683	11,149
Stephanie Ulpright	510	10,774
Steve Carroll	1,709	19,822
Steve Chapman	2,166	23,400
Steve Nguyen	2,385	13,406
Steven Cartwright	2,066	16,920
Steven Roelle	4,387	19,374
Steven Ward	2,795	25,668
Stewart Carmichael	318	16,528
Stewart Visinsky	2,183	17,232
Stuart Calhoun	1,276	11,411

Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Stuart Van	979	22,304
Sue Ann Reed	1,355	16,495
Sung Chung	1,697	11,267
Sung Pak	1,751	13,498
Sung Shariari	-560	5,328
Susan Gilcrest	541	12,685
Susan MacKendrick	1,528	8,630
Susan Pistek	6,484	29,021
Susan Vittorini	668	15,685
Suzanne McNair	1,171	12,889
Sylvia Foulston	1,895	9,254
Tamara Chand	8,673	37,457
Tamara Dahlen	-948	7,705
Tamara Manning	1,928	14,460
Tamara Willingham	3,275	14,255
Tanja Norvell	-706	9,598
Ted Butterfield	1,559	16,027
Ted Trevino	2,320	17,245
Thais Sissman	1,110	6,786
Thea Hendricks	1,952	15,541
Thea Hudgings	2,266	15,354
Theone Pippenger	2,074	23,959
Theresa Coyne	3,360	22,220
Theresa Swint	1,134	7,936
Thomas Boland	2,286	17,424
Thomas Brumley	2,052	11,802
Thomas Seio	2,350	14,530
Thomas Thornton	1,661	15,051
Tiffany House	1,656	16,798
Tim Brockman	3,066	19,101

Profit and Sales broken down by Customer Name.

## Q2

Customer Name	Profit	Sales
Tim Taslimi	1,285	9,780
Toby Braunhardt	1,247	11,701
Toby Carlisle	1,497	20,123
Toby Gnade	2,986	13,020
Toby Ritter	2,437	12,429
Toby Swindell	2,038	16,806
Todd Boyes	772	9,643
Todd Sumrall	5,094	27,775
Tom Ashbrook	6,312	40,488
Tom Boeckenhauer	4,196	24,479
Tom Prescott	346	12,878
Tom Stivers	2,365	15,345
Tom Zandusky	367	15,347
Tonja Turnell	2,231	20,082
Tony Chapman	1,401	12,630
Tony Molinari	1,501	15,972
Tony Sayre	2,149	19,737
Tracy Blumstein	257	20,708
Tracy Collins	383	11,103
Tracy Hopkins	-734	13,093
Tracy Poddar	1,796	13,287
Tracy Zic	-80	10,859
Troy Blackwell	1,439	9,190
Troy Staebel	1,720	22,577
Trudy Brown	1,501	15,077
Trudy Glocke	3,096	18,880
Trudy Schmidt	1,026	9,978
Valerie Dominguez	2,032	15,985
Valerie Mitchum	-1,646	14,567
Valerie Takahito	1,091	19,371

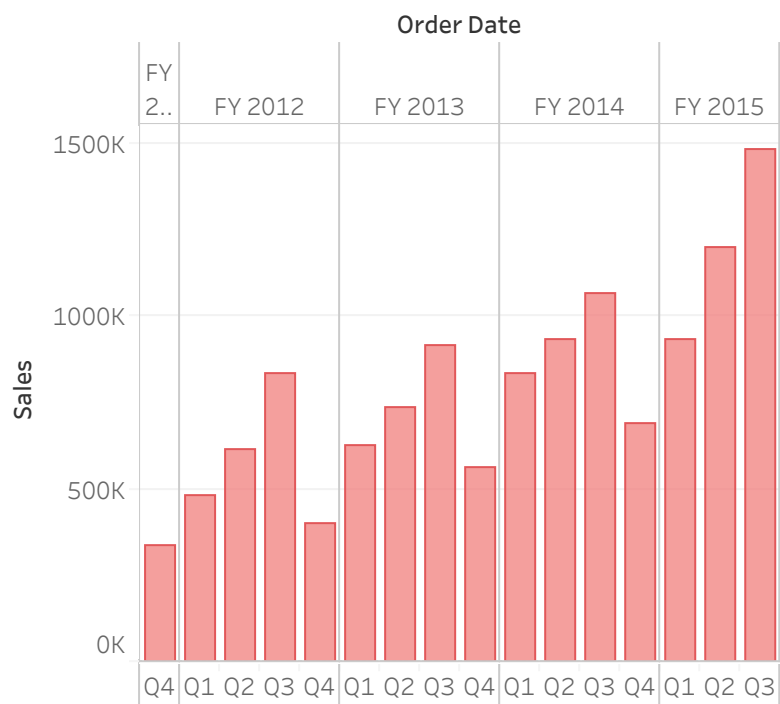
Profit and Sales broken down by Customer Name.

Q2

Customer Name	Profit	Sales
Vicky Freymann	26	12,602
Victor Preis	2,233	12,061
Victoria Brennan	909	10,745
Victoria Pisteka	2,391	18,551
Victoria Wilson	294	17,039
Vivek Gonzalez	-364	10,295
Vivek Grady	4,047	23,764
Vivek Sundaresam	1,587	11,412
Vivian Mathis	657	3,892
William Brown	2,548	16,887
Xylona Preis	1,305	12,199
Yana Sorensen	3,450	20,032
Yoseph Carroll	4,347	20,164
Zuschuss Carroll	437	28,480
Zuschuss Donatelli	202	12,431

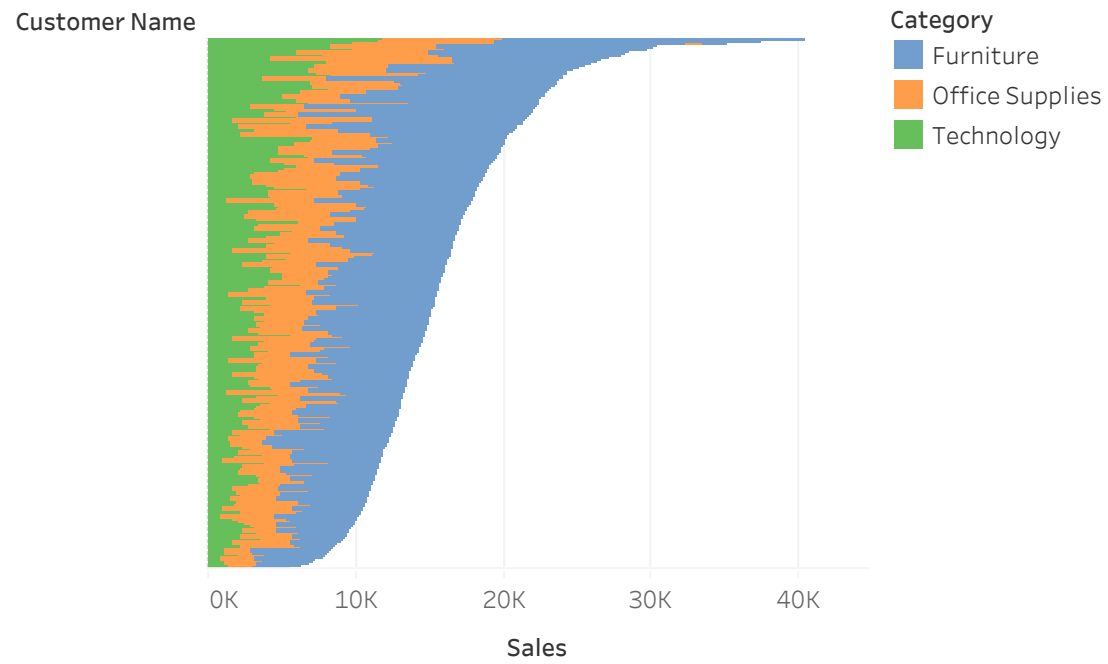
Profit and Sales broken down by Customer Name.

Q3



Sum of Sales for each Order Date Quarter broken down by Order Date Year.

Q4



Sum of Sales for each Customer Name. Color shows details about Category.

Q5

Year of Order Date	Quarter of Order Date	Category		
		Furniture	Office Supplies	Technology
FY 2011	Q4	109,885	90,199	135,696
FY 2012	Q1	154,694	157,863	166,313
	Q2	351,093	358,858	382,226
	Q3	644,485	585,408	691,956
	Q4	779,964	710,690	830,562
FY 2013	Q1	199,144	180,773	245,676
	Q2	421,445	403,223	536,383
	Q3	723,424	669,812	882,526
	Q4	925,960	848,356	1,059,863
FY 2014	Q1	244,284	241,935	345,758
	Q2	556,153	516,118	692,742
	Q3	911,478	832,173	1,086,205
	Q4	1,128,685	1,041,587	1,348,790
FY 2015	Q1	305,043	299,630	328,314
	Q2	689,471	666,395	773,604
	Q3	1,160,848	1,096,237	1,353,574

Running Sum of Sales broken down by Category vs. Order Date Year and Order Date Quarter.

Q6

Sub-Catego..	Order Date				
	FY 2011	FY 2012	FY 2013	FY 2014	FY 2015
Accessories		890%	39%	24%	0%
Appliances		867%	35%	4%	19%
Art		554%	31%	23%	0%
Binders		990%	-7%	44%	4%
Bookcases		640%	24%	12%	15%
Chairs		543%	16%	38%	-9%
Copiers		660%	50%	37%	-6%
Envelopes		648%	46%	25%	-16%
Fasteners		391%	38%	23%	5%
Furnishings		583%	22%	38%	-7%
Labels		653%	10%	24%	16%
Machines		205%	21%	21%	8%
Paper		715%	18%	30%	-2%
Phones		615%	11%	23%	4%
Storage		535%	12%	33%	1%
Supplies		980%	15%	18%	5%
Tables		714%	12%	4%	12%

% Difference in Sales broken down by Order Date Year vs.  
Sub-Category.



Q7

Year of Ord..	Category		
	Furniture	Office Supplies	Technology
FY 2011	5	5	5
FY 2012	4	4	4
FY 2013	3	3	3
FY 2014	2	2	2
FY 2015	1	1	1

Rank of Sales broken down by Category vs. Order Date Year.

## Q8

Year of Ord..	Quarter of ..	Month of O..	
FY 2011	Q4	January	98,898 98,898
		February	95,025 91,152
		March	111,927 145,729
FY 2012	Q1	April	117,932 116,916
		May	136,464 146,748
		June	159,624 215,207
	Q2	July	159,155 115,510
		August	179,433 207,581
		September	204,435 290,214
	Q3	October	232,289 199,071
		November	261,987 296,674
		December	276,557 333,926
	Q4	January	255,460 135,781
		February	190,072 100,510
		March	133,123 163,077
FY 2013	Q1	April	141,546 161,052

Moving Average of Sales and sum of Sales broken down by Order Date Year, Order Date Quarter and Order Date Month.

## Q8

Year of Ord..	Quarter of ..	Month of O..	
FY 2013	Q1	May	177,498 208,365
		June	208,531 256,176
	Q2	July	202,489 142,927
		August	234,082 303,143
		September	245,153 289,389
	Q3	October	281,824 252,940
		November	288,614 323,512
		December	304,903 338,257
	Q4	January	286,021 196,293
		February	232,694 163,530
		March	186,139 198,594
FY 2014	Q1	April	179,982 177,821
		May	212,305 260,499
		June	277,326 393,657
	Q2	July	294,695 229,929
		August	316,692 326,489

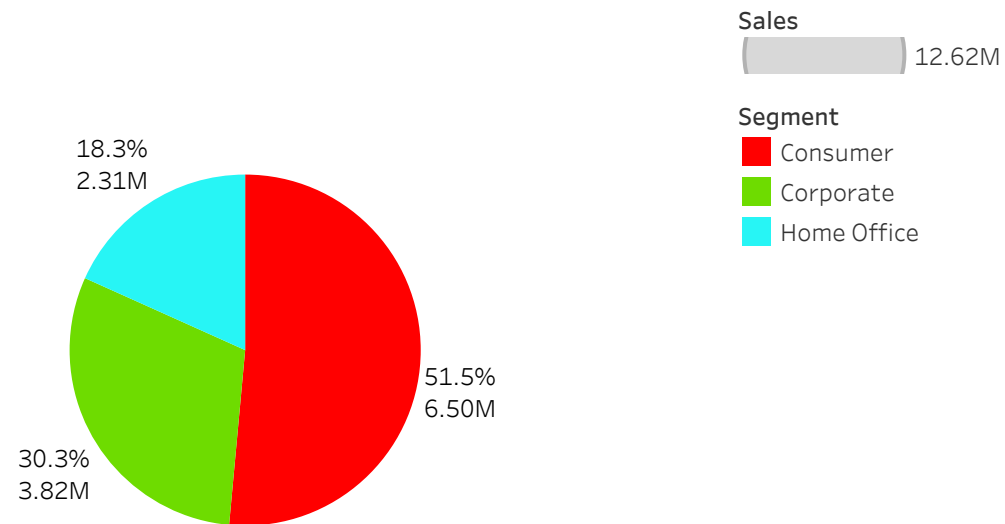
Moving Average of Sales and sum of Sales broken down by Order Date Year, Order Date Quarter and Order Date Month.

## Q8

Year of Ord..	Quarter of ..	Month of O..	
FY 2014	Q2	September	311,012 376,619
	Q3	October	330,447 288,231
		November	345,336 371,156
		December	354,947 405,454
	Q4	January	339,293 241,269
		February	277,187 184,837
		March	229,736 263,101
FY 2015	Q1	April	230,237 242,772
		May	264,758 288,401
		June	310,996 401,814
	Q2	July	316,307 258,706
		August	372,380 456,620
		September	398,828 481,157
	Q3	October	453,515 422,767
		November	486,401 555,279
		December	493,730 503,144

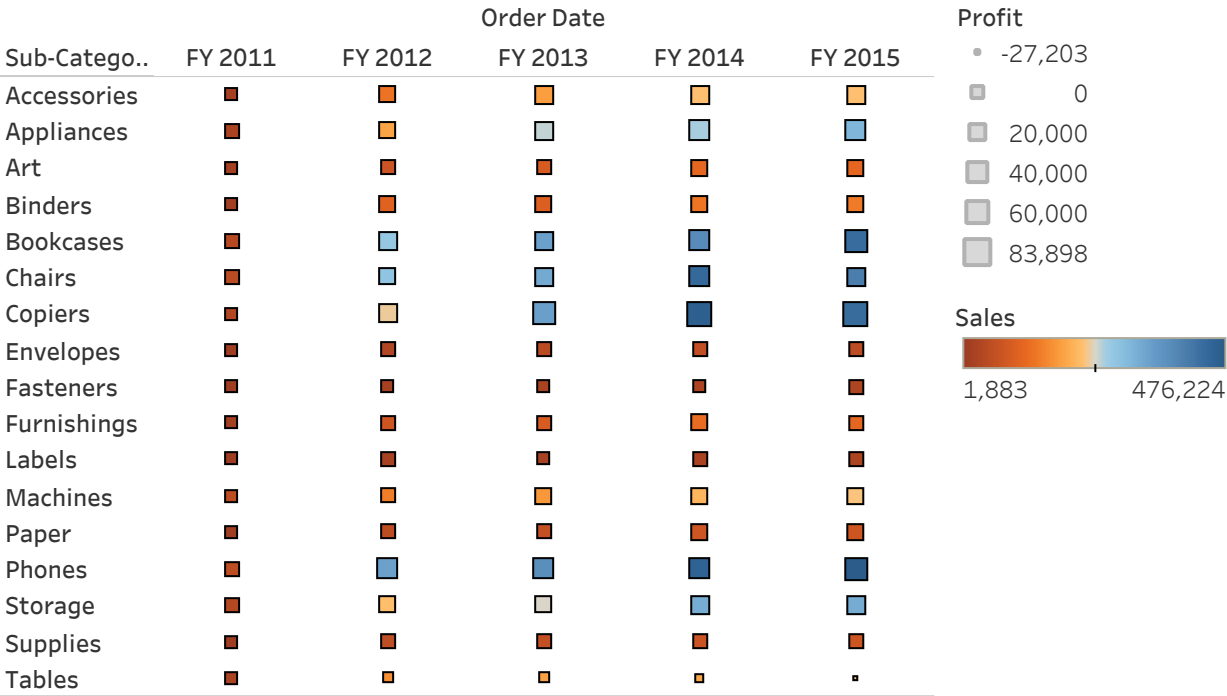
Moving Average of Sales and sum of Sales broken down by Order Date Year, Order Date Quarter and Order Date Month.

Q9



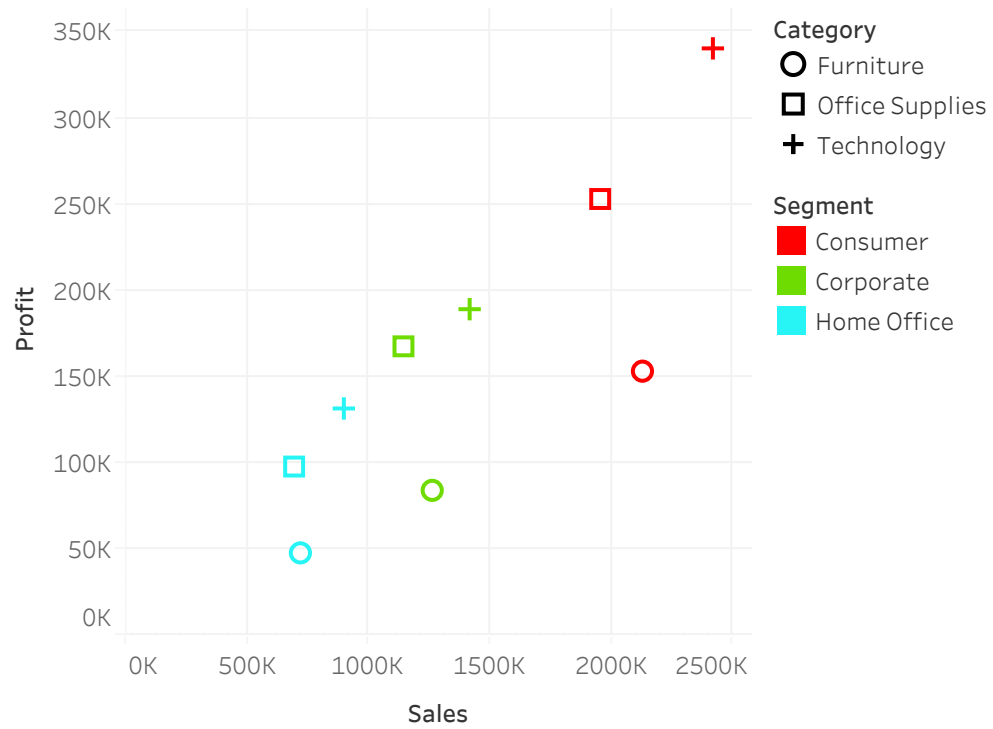
% of Total Sales and sum of Sales. Color shows details about Segment. Size shows sum of Sales. The marks are labeled by % of Total Sales and sum of Sales.

Q10



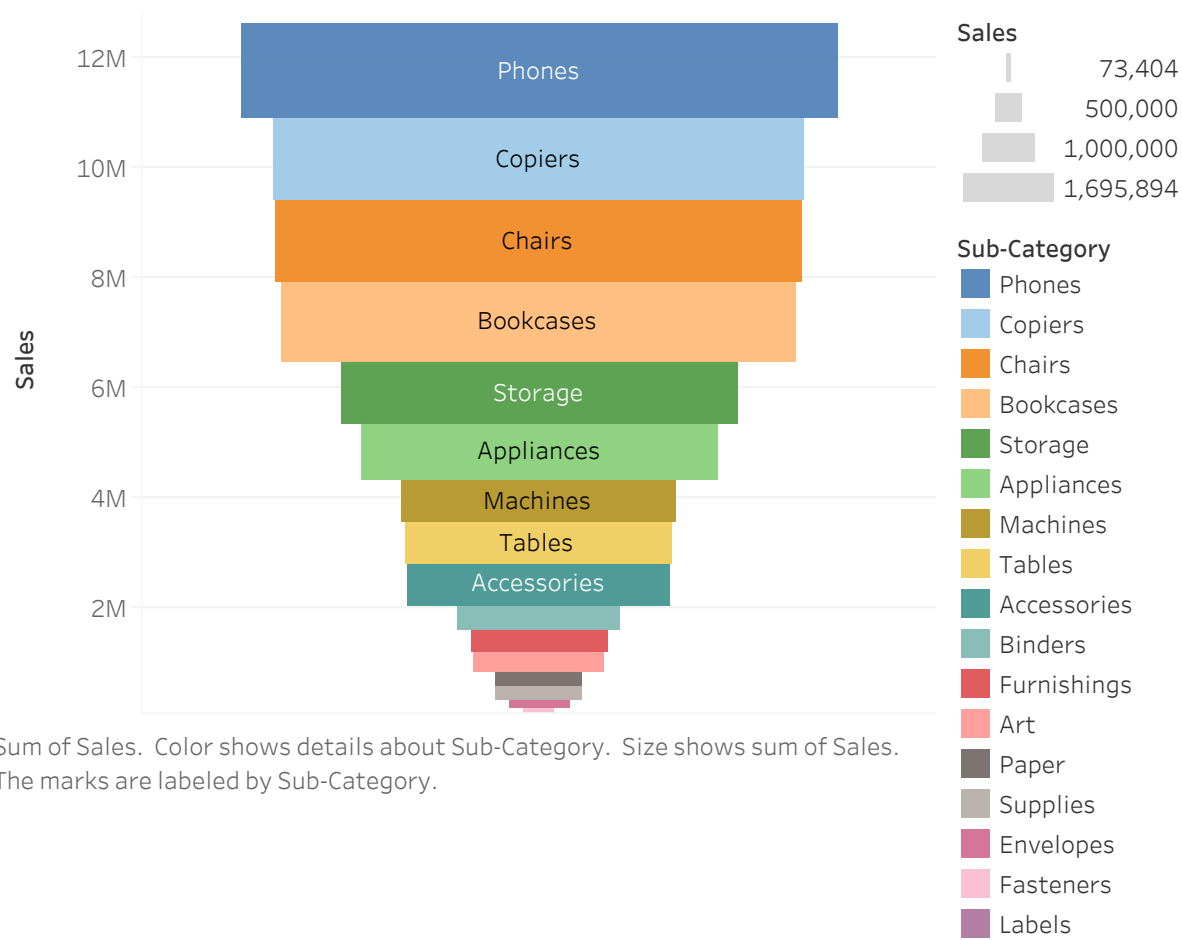
Sum of Sales (color) and sum of Profit (size) broken down by Order Date Year vs. Sub-Category.

Q11



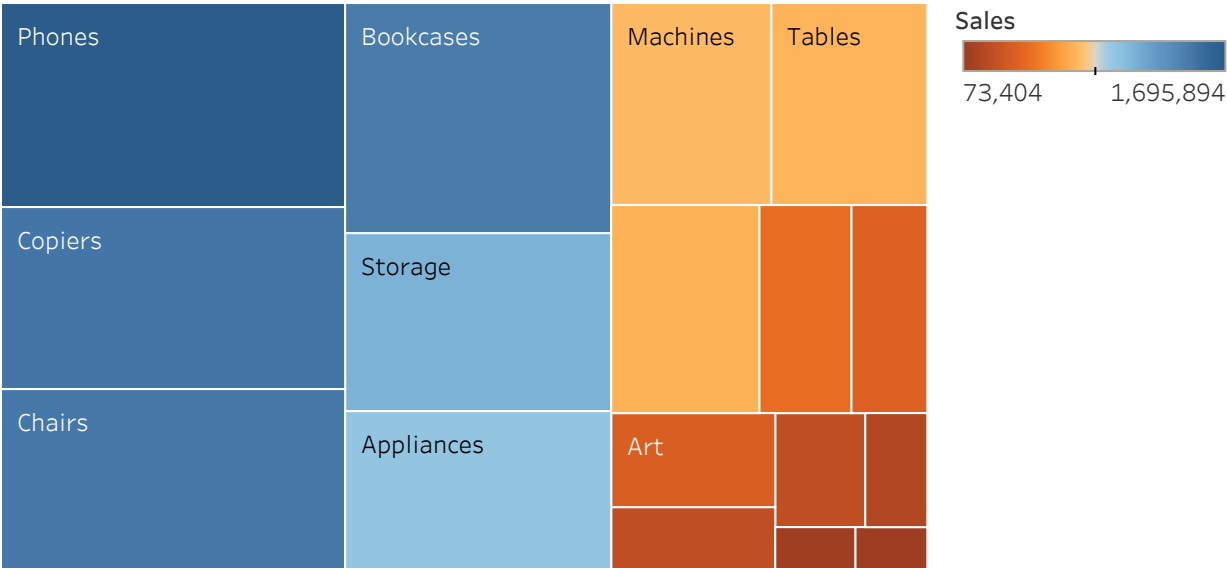
Sum of Sales vs. sum of Profit. Color shows details about Segment.  
Shape shows details about Category.

Q12



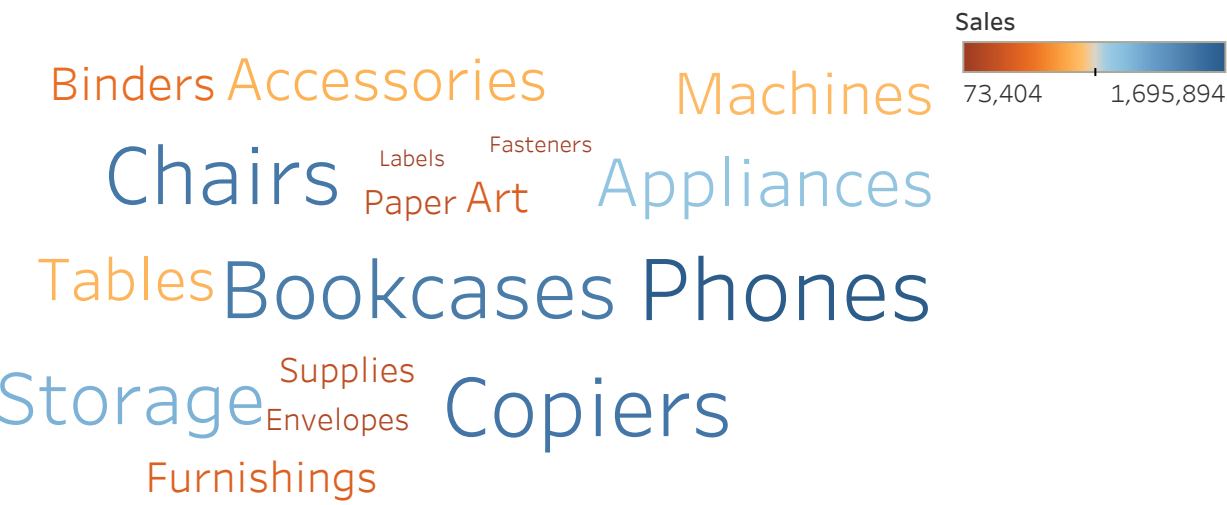


Q13



Sub-Category. Color shows sum of Sales. Size shows sum of Sales. The marks are labeled by Sub-Category.

Q14

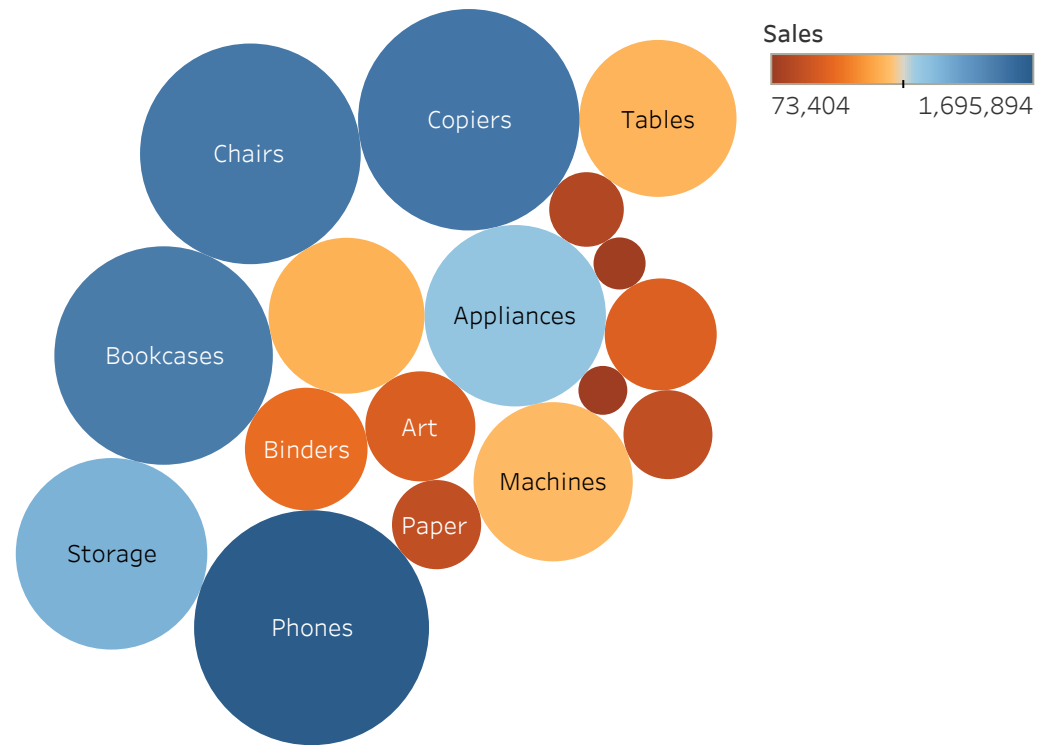


Sub-Category. Color shows sum of Sales. Size shows sum of Sales.

Q15



Q16



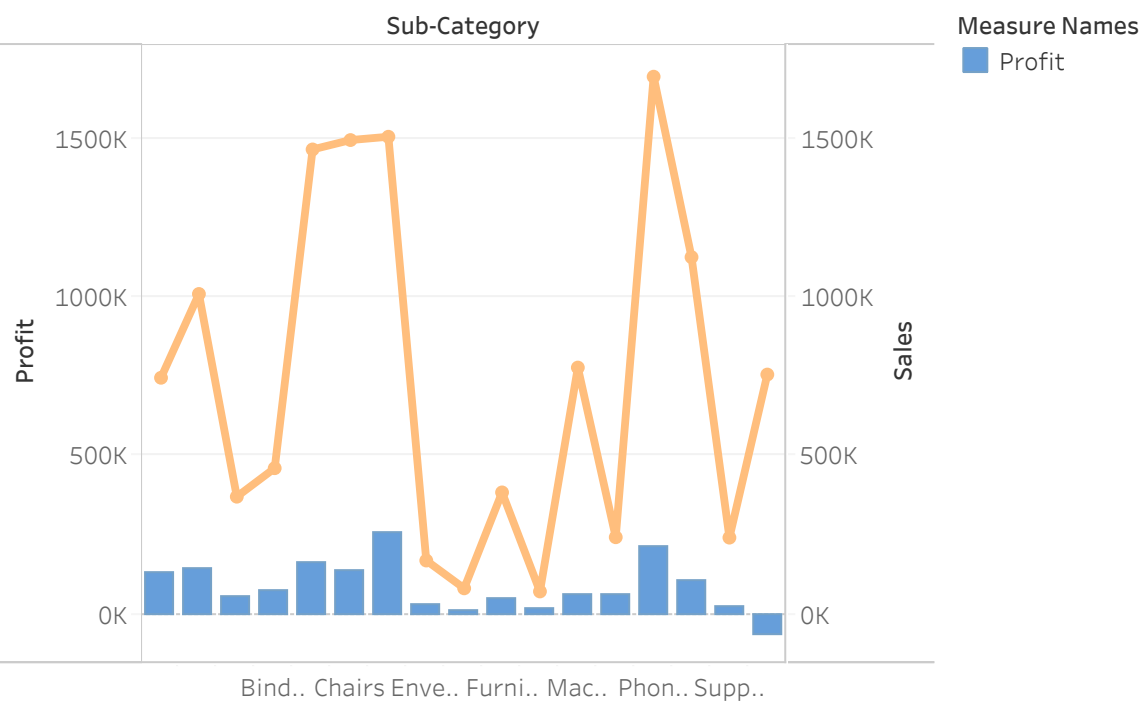
Sub-Category. Color shows sum of Sales. Size shows sum of Sales. The marks are labeled by Sub-Category.

## Q17

Year of Ord..	Quarter of ..	
FY 2011	Q4	335,780
FY 2012	Q1	478,871
	Q2	613,306
	Q3	829,671
	Q4	399,368
FY 2013	Q1	625,593
	Q2	735,459
	Q3	914,709
	Q4	558,418
FY 2014	Q1	831,977
	Q2	933,037
	Q3	1,064,842
	Q4	689,207
FY 2015	Q1	932,987
	Q2	1,196,483
	Q3	1,481,189

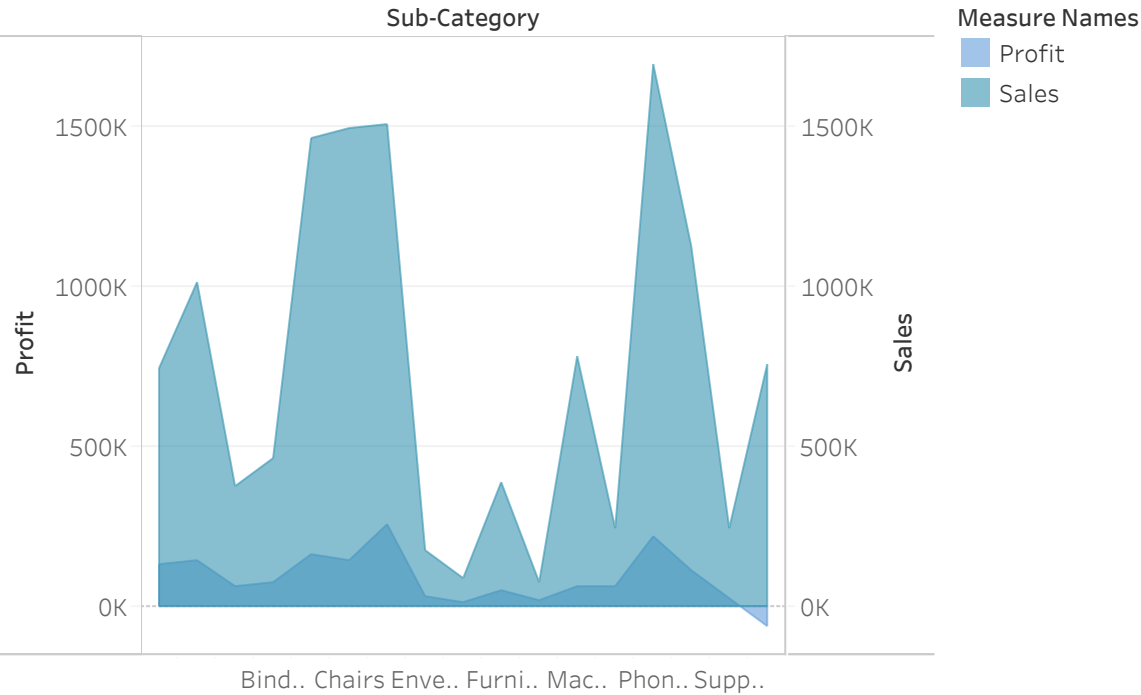
Sum of Sales broken down by Order Date  
Year and Order Date Quarter.

Q18



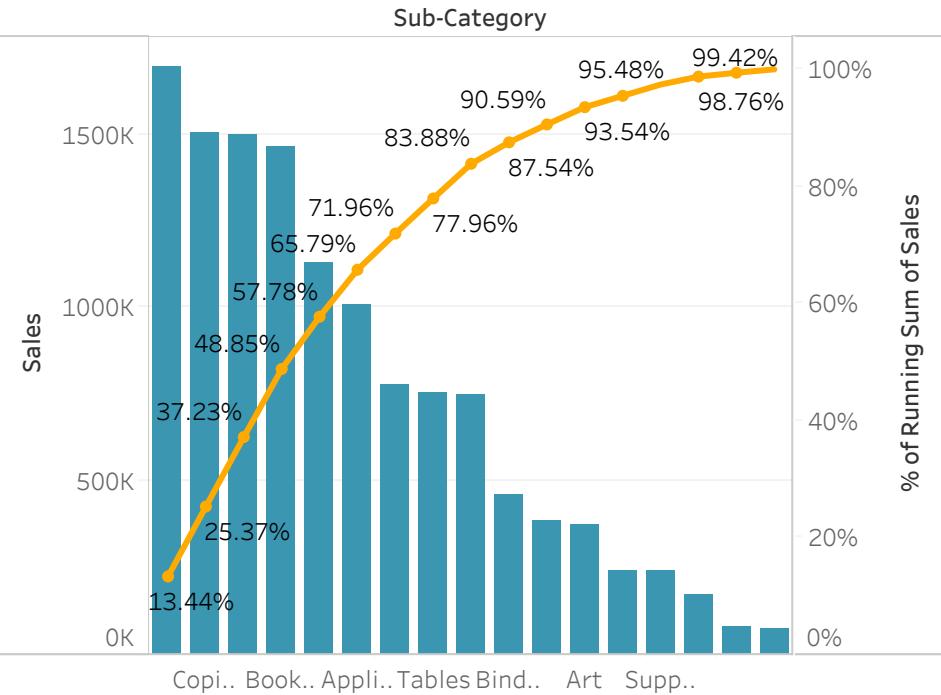
The trends of Profit and Sales for Sub-Category. For pane Sum of Profit: Color shows details about Profit and Sales. For pane Sum of Sales: Details are shown for Profit and Sales.

Q19



Profit and Sales for each Sub-Category. Color shows details about Profit and Sales.

Q20



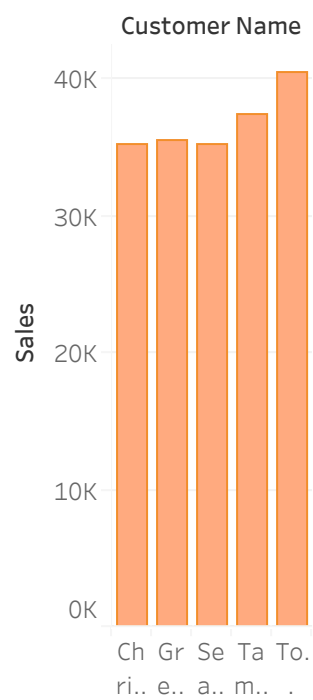
Measure Names

- % of Running Sum of Sales from the Last along Table (Across)
- Sales

The trends of Sales and % of Running Sum of Sales from the Last along Table (Across) for Sub-Category. Color shows details about Sales and % of Running Sum of Sales from the Last along Table (Across). For pane % of Running Sum of Sales: The marks are labeled by % of Running Sum of Sales from the Last along Table (Across).



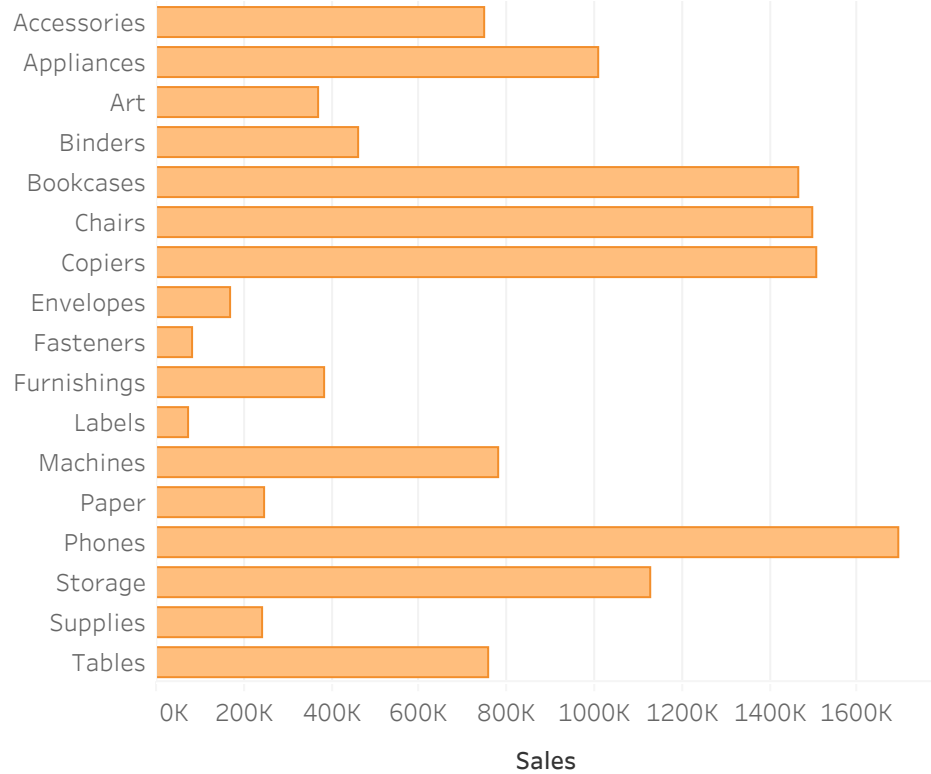
Q21



Sum of Sales for each Customer Name. The view is filtered on Customer Name, which keeps Christopher Conant, Greg Tran, Sean Miller, Tamara Chand and Tom Ashbrook.

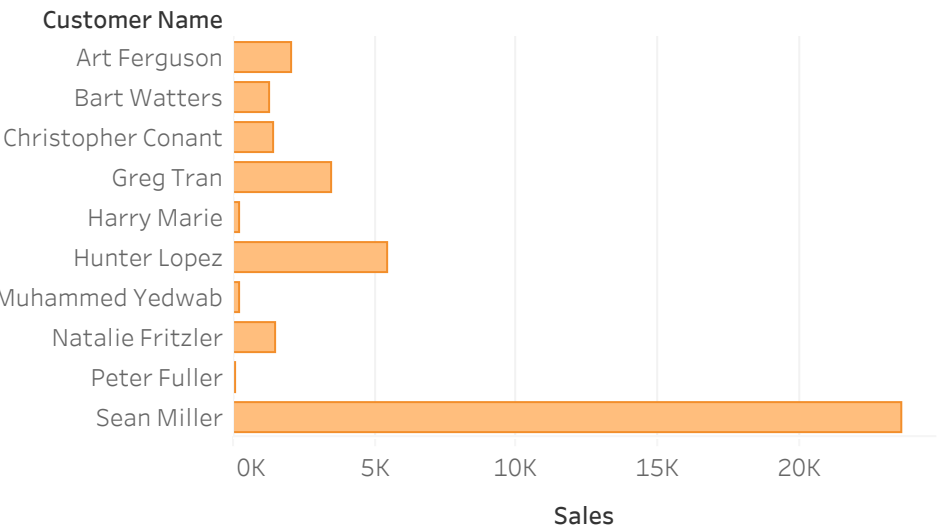
Q22

Sub-Catego..



Sum of Sales for each Sub-Category. The data is filtered on Order Date Year, which keeps FY 2011, FY 2012, FY 2013, FY 2014 and FY 2015.

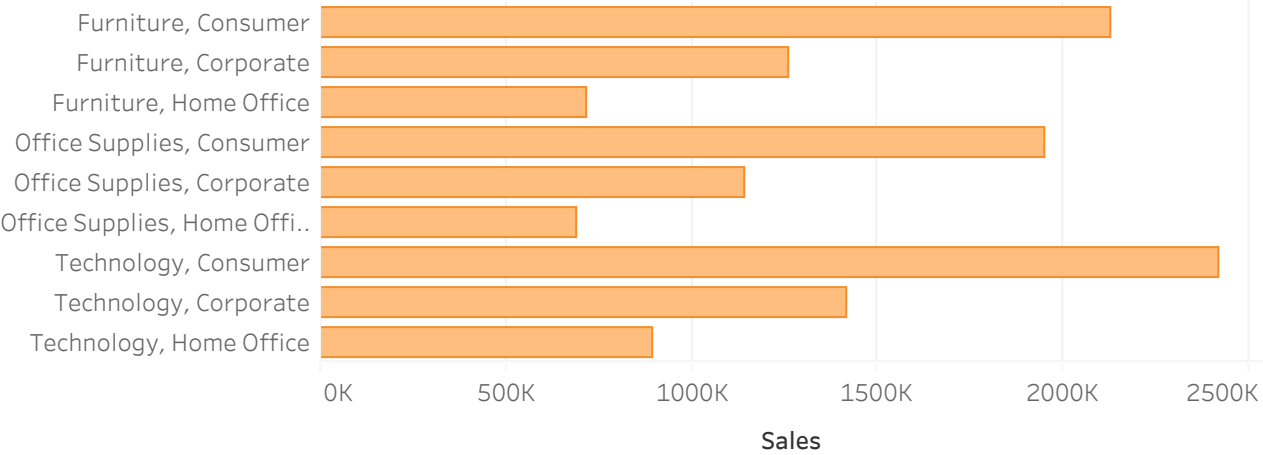
Q23



Sum of Sales for each Customer Name. The data is filtered on Order Date Year, which keeps FY 2011. The view is filtered on Customer Name, which keeps 10 of 795 members.

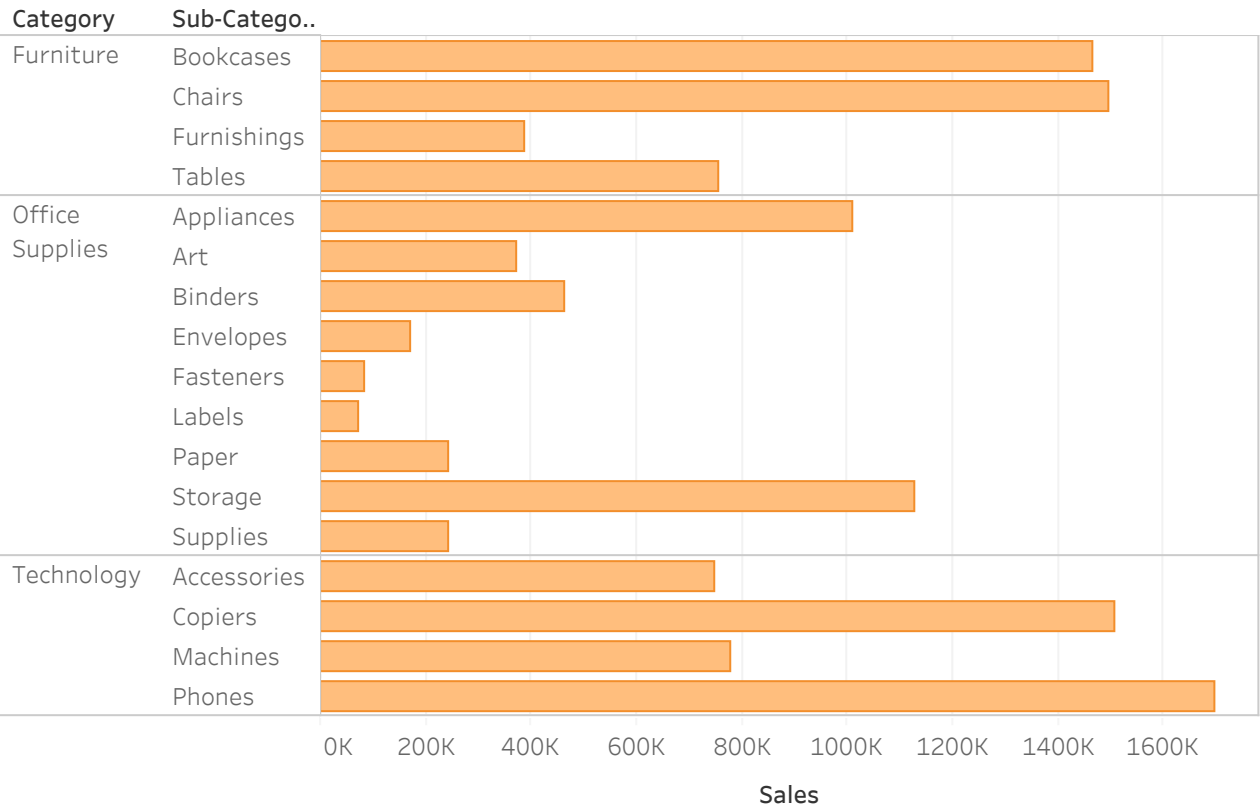
Q24

Category & Segment (Com..



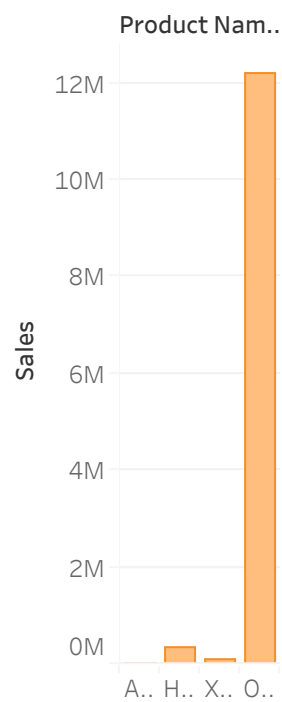
Sum of Sales for each Category & Segment (Combined).

Q25

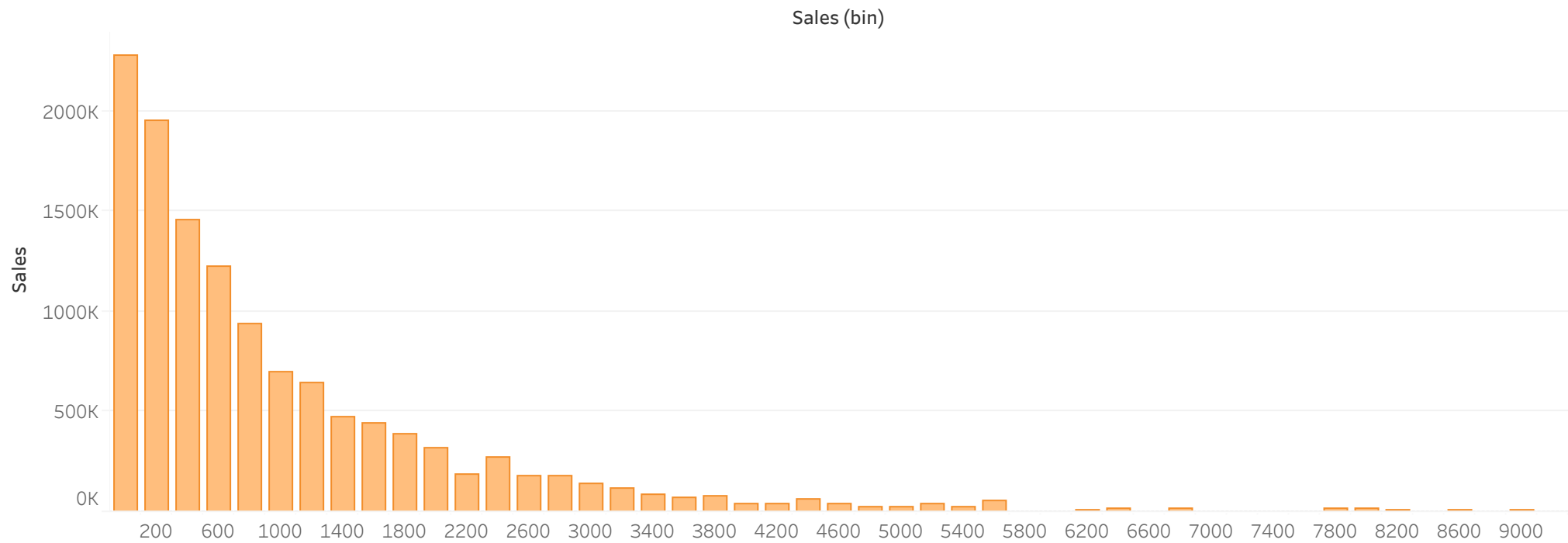


Sum of Sales for each Sub-Category broken down by Category.

Q26

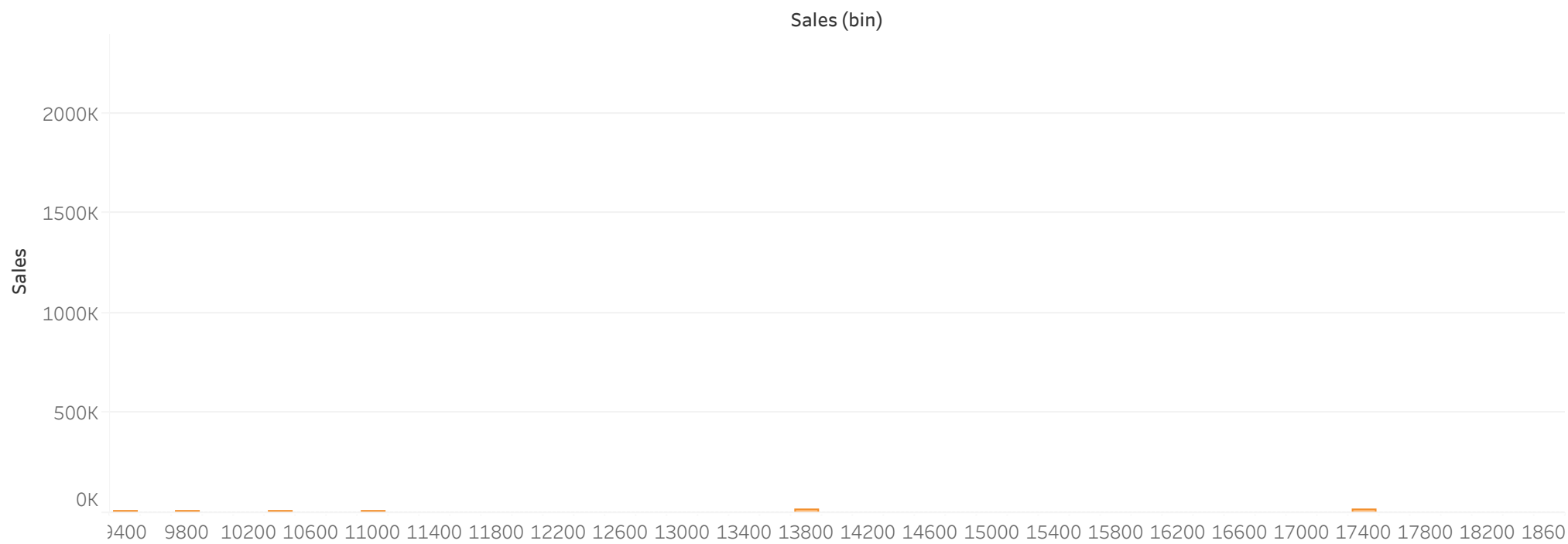


Sum of Sales for each  
Product Name (group).



Sum of Sales for each Sales (bin). The view is filtered on Sales (bin), which has multiple members selected.

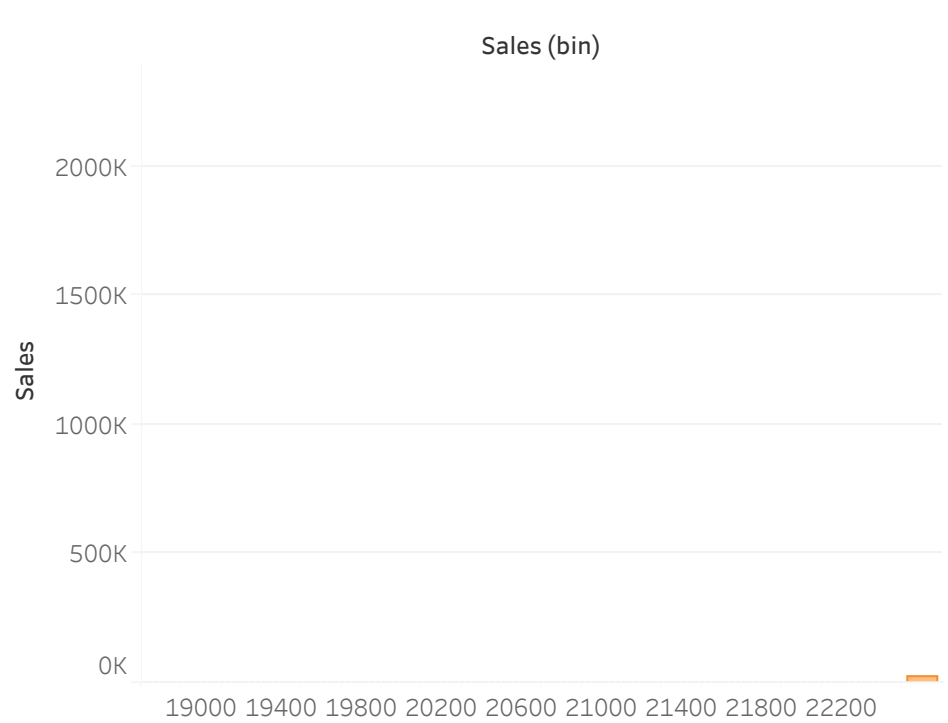
Q27



Sum of Sales for each Sales (bin). The view is filtered on Sales (bin), which has multiple members selected.

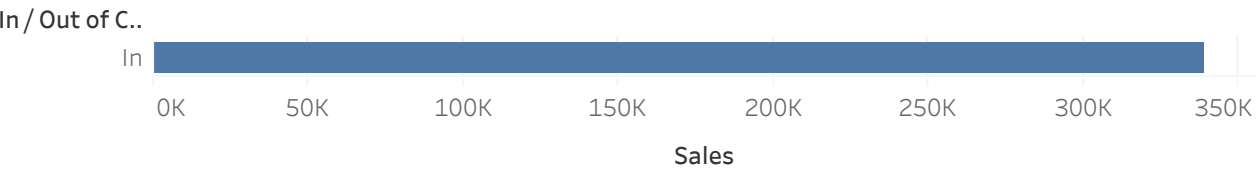


Q27



Sum of Sales for each Sales (bin). The view is filtered on Sales (bin), which has multiple members selected.

Q28



Sum of Sales for each In / Out of Customer Name Set. The data is filtered on Customer Name Set, which keeps 10 members.