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Location: Bangalore

# Karan Pant

## Summary

MBA(Finance) from ICFAI, Hyderabad, India working as a Manager having over 4 years of experience in Business Development and Credit Appraisal.

Seeking a challenging and enriching assignment with a Financial Organization.

## Work Experience

Feb 2016-Present

Kotak Mahindra Bank, Bangalore : Relationship Manager

Roles:

- Acquisition of New-To-Bank clients for channel finance and bank funding across SME, Mid Markets and MNC space in Karnataka and Andhra Pradesh regions.
- Preparation of Credit Proposals.
- Liaisoning with support functions e.g. Credit, Operations and legal teams.
- Servicing and monitoring of the acquired clientele.

October 2014-Jan 2016

IndusInd Bank, Bangalore : Relationship Manager

Roles:

- Sourcing of New-To-Bank SME clients for Working Capital Loans, Term Loans and Trade Products.
- Preparation of Credit Proposals and Co-ordinating with credit departments for loan approvals.
- Maintaining, servicing and periodic monitoring of the acquired clientele.

April 2013-October 2014

The Karur Vysya Bank, Bangalore : Manager

Roles:

- Managing and guiding a team of Relationship Officers for Business Development-Current/Savings Account and Loans portfolio Acquisition.
- Building customer relationships and generating leads for Para-banking Products such as Credit Cards and Insurance.
- Appraising credit and limit size for working capital loans for businesses on the basis of financial analysis.
- Handling FOREX operations-Foreign/Inland Letter of Credit, Foreign Remittances and Buyers Credit.
- Getting approvals, maintaining regulatory compliance & periodic monitoring of clients.

## **Internship**

ONGC Videsh Ltd., New Delhi (March 2012-June 2012)

Project appraisal of the Angola oil exploration project carried out by ONGC Videsh Ltd.

Objectives:

- Assimilating data for analysis from various functions viz. finance, technical, legal.
- Generation of an overview report based on financial models used at ONGC.
- Development of preliminary recommendations for the opportunity.

## **Programmes Attended**

Branch Management and Business Development at South Indian Banks Staff Training College, Bangalore (2013)

## **Educational Qualifications**

- M.B.A,Finance from ICFAI Business School ,Hyderabad (2011-2013)
- B.E.,Computer Science from Sri Venkateswara College of Engineering, Bangalore,VTU (2007-2011)

## **Personal Details**

Gender: Male

Date of Birth: 19/03/1988

Marital Status: Single

Passport valid till: 09/12/2019

Current location: Bangalore