

# Roy A. Jaleco Jr.

E-mail: ra.jaleco@yahoo.com § Phone: +97158 882 6544 440 The Centre Residence Al Muteena Deira Dubai, UAE

EDUCATION	
Bachelor of Science in Information Technology  Adamson University	2006 — 2013
Secondary Grant's Apostolic Institute	2001 — 2006
Primary Grant's Apostolic Institute	1996 — 2002

### WORK EXPERIENCE

### **Destinations of the World**

January 2017- February 2018

Data Entry Operator Mandaluyong, Philippines

- Accommodating requests from Partner Hotels all over the world together with the company's Contract managers.
- Process Updates based on Hotel's preference.
- Creation of Promotional Offers for the Hotels.
- Accurately managing room availability based on Hotel's request.
- Room Rates management.
- Reporting of daily productivity via Microsoft Excel.

## LeadsRUS Inc.

**May 2016 – December 2016** 

Research Analyst (Sales) Makati, Philippines

- Researching of Possible Clients or Points of contact from different companies.
- Data Profiling.
- Ensuring a good impression of the company with the client over the phone.
- Discussion of the product with the client.
- Making sure that the client is fit for the product or system implementation that the company offers.
- Discussing products and services to potential clients.
- Getting newly profiled clients to listen on the product proposal.

# Global Payments Process Centre Inc.,

February 2014 — May 2016

Masterfile Analyst (Back Office) Mandaluyong, Philippines

- System modification for credit card terminals by utilizing company's standard processes and system.
- Accurate setup of terminals for newly acquired merchants in the system.
- Maintenance of existing terminals.
- Processing rate change requests from client.

#### **Teletech Roxas**

**April 2012 — February 2014** 

Customer Service Representative (Voice)
Pasay City, Philippines

- Handled calls for VISA Rewards client.
- Promoting items to be redeemed by customers.
- Enrolling customers to the program and placing orders for them through company's system.
- Handled calls for VISA's fraud prevention service.
- Detecting fraudulent transactions through customers verification over the phone and placing a block on the credit card if necessary.

# **ASKIM Online English Tutorial**

**April 2011 — Nov 2011** 

Online English Tutor

Mandaluyong, Philippines

• Teaching English as second language for Turkish students through by Utilizing Company's E-book and Skype.

### Philippine National Bank Financial Center

March 2010 — Jun 2010

Admin Staff (Password Administration Department)

Pasay City, Philippines

- Password Management for Employees.
- Ensures that the records of the department are updated.

## KFC (SM Bicutan)

Jan 2009 — Feb 2010

Restaurant Team Member

Bicutan, Parañaque City, Philippines

- Serves as Cashier and helped the store by suggestive selling.
- Making sure that the customers are satisfied.

Character reference is upon request.