

RADHAKRISHNAN. K.G

SCM - Logistics Professional with 20+ years Exposure to Multiple product - MNCs

**Mobile : +91- 98402 79776,
+91- 88708-08952
yahoo.com,**

E-mail : grk_123 @

gradha123 @ gmail.com

Experience Summary:

- 25 + years of Functional Expertise in Supply Chain Management.
- 3 + years of Experience as SAP MM - Core Team Member.

SAP Skills:

- SAP MM Module ➤ ECC 5.0 Version.

Professional Experience:

Present Position: Heading the Transport Division of M/s Suguna Foods Ltd, Coimbatore a 6000 Crore concern as AGM-Logistics, a Food Major having its wings spread across the entire INDIAN SUBCONTINENT & Neighboring countries Like Bangladesh, Sri Lanka etc., with a Fleet size of 350 Plus with Multiple usage from 16.12. 2016. This concern hold No: 3 Position in POULTRY industry in ASIA.

Core functions:

- Spearhead responsibility for managing the gamut of operations pertaining to Transport & Logistics operations.
- Planning and developing logistics network for ensuring seamless, cost-effective movement of Bulk material from Suppliers to ensure timely delivery to internal customers.
- Planning and developing suitable fleet vendors and negotiating with Vendors based on various criteria such as prices, quality improvement rate, timely delivery, credit terms, workshop, vehicle maintenance etc.
- Strengthening existing vendor source & developing alternate/back up suppliers.
- Preparation of Logistics Tender documents and finalisation of Logistics Contract and Implementation and monitoring the all the stages and review the shipment performance at the end of each shipments.
- Prepare efficient internal control systems to keep track of Strategic Supply Chain performance metrics
- Monitoring and adjusting the parameters logistics, lead time, production cycles, cycles of appeal etc.
- Resolve customer complaints within minimum turnaround time by identifying and removing areas of obstructions.
- Develop and track customer satisfaction metrics to evaluate and improvise upon the current Supply Chain
- Responsible for Insurance-Contract Negotiation & finalisation, Coordination of Third Party Survey Reports, Legal disputes, Claims
- Interacting with regulatory authorities like Excise & Customs Departments for obtaining necessary licenses/sanctions and ensuring compliance with various statutory obligations.
- Safety Training for Truck crew about personnel, material and Road Safety.
- Negotiation and finalization of transport contract and responsible for dispatching the finished product through approved transporters.
- Identify the leverage opportunities across the supply chain to improve efficiencies and reduce costs: Coordinate with Custom House Agents, C&F Agents and other external agencies for ensuring timely clearances and cost-effective transport solutions.
- To improve fuel efficiency of all vehicles.
- Ensure all vehicles relate to GPRS and diesel theft control devices.
- Involve in transport vehicle purchase.
- Conduct a study on transport driver's compensation & benefits across all regions.
- Ensure all drivers Insurance and license renewal is taken care.
- Bring in new system of categorizing drivers into on-roll drivers and contract driver, need to

- eliminate off-roll drivers.
- Develop incentives schemes for drivers to improve efficiency.
- Approve POs for vehicle purchase and sales of old vehicle.

PREVIOUS POSITION:

Sr. Manager-**Logistics and Head of Logistics function in M/s Butterfly Gandhimathi Appliances Ltd, Chennai** a leading Player in Home appliances industry from 23.05.2014 to 14.12.2016 handling the PAN India Operations from Chennai.

Reporting to: Managing Director

Job Responsibilities:

- Handling ALL India Logistics operations.
- Optimization of Transportation cost /Material safety by choosing the right Mode.
- Consistently Monitor the Quality and efficiency of goods storage and Transportation.
- Finished good inventory Management, inventory Management & ageing analysis.
- Insurance management.
- Defective goods management.
- Demand forecasting & analysis.
- Monitoring Fleet of vehicles & transporters ensuring on time delivery & transit norms, analyzing the loss in transit and undertaking measures to control fleet Management.

Achievements: (1) Budgeted cost control (2) Saved a Huge freight amount thro Value Engineering (3) Vendors Development.

Manager- Logistics Heading the Logistics Function in M/s Godrej & Boyce Mfg co Ltd, Storage Solution group division from 21.11.2008 to 21.05.2014, a division offering Shop Floor Solutions & Space Management solution with their Wide range of Industrial Racking applications. Our division is representing the Leading Multinational Brand FAMI in INDIAN Sub-continent.

Reporting to: Asst Vice President (Operations)

Job Responsibilities:

- ❖ Finalize, manage and co-ordinate with Transporters for Domestic & Export Operations.
- ❖ Ensure proper sequence and accurate dispatches as per Project requirement, DIRECT TO THE CUSTOMER SITE including ODC- Odd Size Cargo.
- ❖ Control Logistics cost through regular reviews.
- ❖ Close Co-ordination with FG, Field sale & projects for adherence to project schedule
- ❖ Managing the team and system to achieve a business volume of Rs. 30 Crores a month.
- ❖ Ensure proper documentation
- ❖ Statutory Compliance
- ❖ Comply with all Exports documentation and Bank Payment formalities
- ❖ Safety & Housekeeping.
- ❖ Cluster Management activities.
- ❖ OHSAS 18001 ACTIVITIES.

Achievements: (1) Cost control as per the Budget Norms.

PREVIOUS POSITION:

Worked as a Production Planning Officer for Britannia Industries Ltd., Chennai.
Britannia Industries Ltd., 850 crore FMCG Company with 80 SKUs, 26 Brands and 450000 Tones P.A from 21.1.2004 to 20.11.2008

Job Responsibilities: Related to SAP Activities:

- Core team member for implementing SAP when new/ Change of production centers & Depots.
- Coordinating across 16 Production units & 15 Depots & Other depots for solving sap related issues.
- For Uploading of individual Materials & BOMs for Each SKU after development stage to Production release.
- Team Member of Replenishment system for smooth dispatches of every sku only thro SAP.
- New process / reports implementation in SAP.
- Gap analysis with regard to business process for continuous improvement & Finding solutions to bridge gaps.

Job Responsibilities: Functional**Planning Material Procurement**

- Coordination with Purchase on material requirement
- Placement of Indent for material procurement based on stock levels & Rolling Forecast.
- Monitoring & Replenishment stock positions of all materials daily across 16 Production centers in the southern Region.
- Implementation of Replenishment for major ingredients
- Ensuring Smooth flow of Materials for Trouble Free Production across all the CPs.

Planning Production based on Sales requirement:

- Implementation of stock norms for finished products at the Depots
- Planning production for the month based on Sales Plan and to cover stock norms
- Stock norms based on products selling pattern
- Daily review of CRSE % and Stock outs through SAP.
- Daily monitoring of both inventory and finished goods and effect changes in production.

Handling C&F Agents across Southern Region

- Study on Space utilization at CFA
- Number of C&FA ≈ 15 Nos
- Authority to handle operation – Negotiation of rates with C&FA
- Identification of Slow moving / Two months Old SKUs

Transportation & Distribution:

- Controlling Inbound and Outbound Logistics
- Continues follow up on in bound and outbound logistics to maintain stock norms
- Ensuring Truck Placement for Both Primary & Secondary Movement for smooth Despatches.

Replenishment System Implemented at Production / Storage Location

- Team member of Replenishment System
- Norms for all SKUs at Storage location
- Ensuring 95 % CRSE across the Region.
- Ensuring Stock out Less than 5% across all the depots.
- Effective management of Depot Space.

Previous Work Experience:

➤ Name of the Firm	:	M/s SembCorp Logistics India P Ltd, Chennai.
➤ Services/ Products	:	Warehousing & Logistics
➤ Designation	:	Depot in Charge.
➤ Client	:	M/s Godrej & Boyce Mfg Ltd.
➤ Period	:	11.11.2002 to 20.01.2004.
➤ Functional Area	:	Warehousing & Logistics of Appliance Division of Client.
➤ Achievements	:	Freight Reduction of Primary Freight for the Client.
➤ Name of the Firm	:	M/s Steelage Industries Ltd Chennai.
➤ Services/ Products	:	Fire Vehicles & Extinguishers.
➤ Designation	:	Asst Manager (Materials)
➤ Period	:	18.05.2001 to 31.08.2002
➤ Functional Area	:	Material Planning, Purchase, Stores, ISO 9001 Activities.
➤ Achievements	:	1. Cost Reduction by Value Engg & Alternate Source Devp. 2. Successful implementation of ERP systems in Materials Management ➤ Core Team Member.
➤ Name of the Firm	:	M/s KONE Elevator India Ltd, Chennai.
➤ Services/ Products	:	Elevator & Escalators
➤ Designation	:	Sr. Engineer(Purchase)
➤ Period	:	06.08.1998 to 09.05.2001
➤ Functional Area	:	Procurement Head of Electrical & Electronics Component Team for the Industry.
➤ Achievements	:	Cost Reduction by New Vendor Development. Effective implementation of TWO BIN system for Trouble free production Effective implementation of ISO 9001. Indigenization of Imported Components.
➤ Name of the Firm	:	M/s Sea Horse Industries Ltd, Trichy.
➤ Services/ Products	:	Electrical Energy Meters & Electro Mechanical indiginised Russian systems for Defense application (Projects Division)
➤ Designation	:	Purchase Officer.
➤ Period	:	01.12.1993 to 29.07.1998.
➤ Functional Area	:	Procurement of Materials for Defense Projects.
➤ Achievements	:	NEW vendor development for Critical compoents to support Indigenization activities of the Projects division. Cost Reduction. Co-coordinator for successful Implementation of Coincap ERP- Package in the Defense Purchase area during my Tenure.
➤ Name of the Firm	:	M/s Electro Tronics, Trichy.
➤ Services/ Products	:	Distributor of Various TMI Products.
➤ Designation	:	Sales Executive.
➤ Period	:	01.07.1992 to 30.11.1993
➤ Functional Area	:	Marketing & New customer development.
➤ Achievements	:	1. Introduction of NEW clients for Business Development.

Education Qualification:

- **B.E** (Electronics & Communication) from **University of Madras** with First Class (Year: 1991)
- Post Graduate Diploma in Materials Management from Annamalai University, (Year: 2000)

Personal Profile:

Name : K.G. RADHA KRISHNAN

Date of Birth & Age : 05.12.1969, 47 years

Email Address : grk_123@ yahoo.com, gradha123@gmail.com

Address for Communication : Flat NO: F-1, First Floor, ~~the~~ G" - Block,
Sunshine ENCLAVE,
Jyothiba Avenue,
Melamaiyur,
Chengelpattu 603 002
Ph no: 98402 -79776, 8870908952, 90439 12306

Permanent Address : K.G. RADHA KRISHNAN,
17, Thennai Marathu Street,
Udamalpet, Coimbatore District
Pin ➡ 642 126