

JUNICHI NONAMI

10 Emerson Place #5-D, Boston, MA 02114 USA

Tel & Fax: +1-617-523-4064

E-mail: namihei@mit.edu

Education

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|-----------|---|----------------------|
| 1999-2001 | MIT SLOAN SCHOOL OF MANAGEMENT
<i>Candidate for MBA, 2001</i> <ul style="list-style-type: none">• Pursued Financial Management Track.• Member of the Finance Club and Asian Business Club.• Organizer of Japan-Korean International Trip. | CAMBRIDGE, MA |
| 1990-1995 | OSAKA UNIVERSITY
<i>Bachelor of Arts in LAW, 1995</i> <ul style="list-style-type: none">• Pursued in Commercial Law.• Chief of the seminar on Anti-Monopoly Act. | OSAKA, JAPAN |

Experience

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| 1998-1999 | THE NOMURA SECURITIES
<i>Personnel Department, Headquarters</i> <ul style="list-style-type: none">• Organized recruiting seminars for graduating seniors of major universities.• Lectured on the nature of the securities business and the corporate culture at Nomura to the applicants.• Conducted preliminary interviews with job applicants.• Followed the progress of new recruits after they have been assigned to each department.• Developed supplementary on-the-job training programs for the new employee to strengthen their skills in consultation with managers. | TOKYO, JAPAN |
| 1995-1998 | The NOMURA SECURITIES
<i>Sales Representative and Financial Consultant at Akabane branch</i> <ul style="list-style-type: none">• Promoted sales of stock, bonds, and investment trusts to about 300 personal customers and 50 corporate customers.• Aided a plastic company in identifying potential acquisition target.• Advised a food company to take IPO.• Made proposals to improve branch efficiency, especially concerning more effective use of computer system. | TOKYO, JAPAN |

Scholarship

The Nomura Securities awarded me a scholarship for MBA studies for the academic years 1999-2001. I was one of only nine recipients of a scholarship in 1999 out of over 1,000 candidates based on an evaluation of my work performance, managerial potential, and English ability.

Personal

- Played the bass in the band and released the CD, "Ciao & Adieu".
- Completed Australian continent run by motorcycle for 2 months.
- Enjoy playing bass, riding motorcycles, scuba diving, photography, and reading.