


<p style="text-align: center;">AZHAGESAN G</p> <p>RETAIL SALES EXECUTIVE</p>	<p>ADDRESS : 682, 28 STREET, ME11, MOHAMED BIN ZAYED CITY, ABU DHABI</p> <p>VISA TYPE : VISIT VISA</p> <p>VISA EXPIRED : 4th MARCH 2019</p> <p>CONTACT : +971566003398</p> <p>E-MAIL : azhagesan449@gmail.com</p>	
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OBJECTIVE

Seeking a position to utilize my strength and abilities in the organization that offers professional growth while being resourceful and innovative.

WORK EXPERIENCE

- ❖ Worked as a RETAIL SALES EXECUTIVE in LG CONSUMER ELECTRONICS INDIA PVT LTD at James &co Madurai in India from March 2017 to July 2018.

Role and Responsibilities

- Greets and welcomes customers into the store;
- Asks customers if they need assistance;
- Endeavors to make customers feel welcome inside the store;
- Responds to questions and inquiries on any item in an effective manner;
- Presents recommendations to customers based on need;
- Endeavors to up-sell products to customers;
- Works to consistently meet established sales quotas;
- Provides customer support or assistance services;
- Monitors store for suspicious activities;
- Implements store rules and guidelines;
- Maintains store cleanliness

- ❖ Working as an ASSISTANT BRANCH MANAGER OPERATIONS in SRI KRISHNA SWEETS, CHENNAI from AUGUST 2018 to OCTOBER 2018.

Role and Responsibilities

- Store Management
Handle day to day operations
- Inventory Management-
Forecasting the stocks
- ATL & BTL Activities-
Do Advertising activities based upon customer walk-ins
- Corporate Sales-
Negotiating deals with clients
- Customer Service-
Getting Queries and fulfilling their satisfaction through service
- Sales target achievement
Achieve the targets with profitable manner

WORKSHOPS

- Participated an International conference on Recent trends in business and management & presented the research paper of GREEN MARKETING.
- In-plant training in Aavin Dairy Marketing department.

ACADEMIC PROFILE

Post Graduation	MBA (HR & MARKETING) KARPAGA VINAYAGA INSTITUTE OF MANAGEMENT ANNA UNIVERSITY (2015 - 2017)	74% First Class
Under Graduation	B.A TAMIL ALAGAPPA UNIVERSITY KARAIKUDI (2011 - 2014)	64% First Class
12 th Standard	TAC GOVERNMENT HIGHER SECONDARY SCHOOL, KOTTAIYUR (2011)	58%

AREA OF INTEREST

- Visual Merchandising
- Retail Sales
- Team Management

ACTIVITIES BUSINESS RELATED

- Work with Top Management.
- Supervise and Co-Ordinate Business Activities
- Identify Potential Markets
- Evaluate the Product
- Select the Channels of Distribution
- Create a Market Plan

SOFTWARE SKILLS

- Software Tools : MS OFFICE Packages, Microsoft AX, SPSS, Data Entry
- Operating System : Windows Xp, 7, 8
- Internet applications : HTML, Front page

HOBBIES & INTERESTS

- Net surfing upcoming news
- Reading

PERSONAL STRENGTHS

- Quick learner
- Be Punctual
- Honesty
- Be Patience
- Easily adopt any type of environment
- Dedication

PERSONAL INFORMATION

Date of Birth : 18/07/1994
Gender : Male
Father's Name : K.GANESAN
Mother's Name : G.GNANAMBAL
Marital status : Single
Nationality : Indian
Religion : Hindu
Languages known : English, Hindi
Passport Number : P5468229

DECLARATION

I hereby declare that the above furnished information's are true to the best of my knowledge. .

Place : Dubai

G.AZHAGESAN