

## PERSONAL INFORMATION

## Kunal Sharma



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Sex Male | Date of birth 04/01/1988 | Nationality INDIAN

## POSITION

Highly self-motivated and organized outside sales professional looking for a position where my extensive and diverse sales experience and skills can positively impact sales revenue. Documented track record of establishing and growing sales in new geographic territories and maximizing sales through establishing strong customer relationships. A resilient nature together with a solid work ethic contribute to the achievement of demanding sales goals.

## WORK EXPERIENCE

June 2015 – December 2017

## Director

Quard 360 Degree Technologies Pvt Ltd

- Responsible for both sales and purchase of software products.
- Managing all the finance of company with Turnover of 20cr +
- Business Development
- Dealing with Overseas Clients and Solving their problem as well.

August 2009 – June 2015

## Proprietor

K S SOFT INDIA

- Responsible for both sales and purchase of software products.
- Managing all the finance of company with Turnover of 10cr +
- Business Development

September – December 2008

## Quality Checker

Big Maps (Reliance Group)

DAKC, Navi Mumbai, Maharashtra

- Train new recruit of GPS handling and Location marking.
- Cross Check all the marking and picture positioning properly.
- Responsible for uploading all gps locations and images on server.

## EDUCATION AND TRAINING

2005 – 2008

## Arena Multimedia Specialist (3 year)

Arena Multimedia (New Delhi, INDIA)

2003 – 2005

Higher Secondary Examination (10<sup>th</sup> and 12<sup>th</sup>)

Central Board of Secondary Education (New Delhi, INDIA)

## PERSONAL SKILLS

Mother tongue(s) Hindi

Other language(s)

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Expert	Expert	Expert	Expert	Expert
International English Language Testing System (IELTS)					
Punjabi	Basic	-	Basic	Basic	-
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Communication skills

Good communication skills gained through my experience as Marketing and Sales Professional working with global clients and consultants.

Job-related skills

Good command of Adobe Creative Cloud (Photoshop, Illustrator, etc.) and Microsoft Office 2016

Digital competence

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Time Management	Problem solving
Proficient	Proficient	Independent	Independent	Proficient

Levels: Basic user - Independent user - Proficient user

Other skills

- Good command of office suite (word processor, spread sheet, presentation software)
- Good command of photo editing software gained as an amateur photographer
- Mac and Windows O/s
- Troubleshooting & Desktop Support
- Typing speed 30-36 wpm
- Corel Draw

Physical/Visual measurements

5'9" / 85kg / 6/6 vision