

ABU RAIS SIDDIQUI

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PROFESSIONAL SUMMARY

An analyst who has successful and consistent track record of achieving high returns for clients, Possessing extensive knowledge of global financial markets, including a wide variety of industries and sectors. Employing an evidence-based approach to all projects and experienced in valuations: Banking, Pharma, FMCG, IT, Real Estate, Auto, Logistics, Oil & Gas, Metals & Mining industry.

SKILLS

- Investment Banking
- Asset Management
- Private Equity
- Corporate/Structured Finance
- Working Capital Management
- Hedge/Pension Fund
- Capital Market
- Financial Modeling
- LBO Modeling
- Cash Flow Modeling
- Pitch Book Modeling
- Quantitative Modeling
- Economic Analysis
- GAAP and Statutory Reporting

WORK HISTORY

❖ Investment Banking Analyst, MMCS Ltd. –

June 16 - Current

- Conducting multiple industry analysis, exploring business opportunities (M&A) for clients.
- Maintain relationships with intermediaries and private equity fund general partners.
- Prepare diligence materials & memoranda and present investment recommendations.
- Aided business development staff in the acquisition of new clients: HNW and institutional.
- Preparing teasers, financial models; information memorandum and investor presentation.
- Pitch Book Presentation for clients on sell-side and buy-side business opportunity.
- Due diligence of investment opportunities (funds, secondary, direct investments), including preparing valuation analyses and summary reports.
- Developed a strategic business model to analyze SMEs sectors.
- Completing M&A Synergy modeling and credit review of the acquisition target.
- Fundamental credit analysis and conduct synergies valuations for potential transactions.
- Working with senior to make bankruptcy-related adjustments to normalize EBITDA.
- SWOT Analysis to calculate business pros & cons against Industry.
- Hands on experience in Fact Set, Thomson Reuters, Capital IQ and Bloomberg.
- Interaction with clients, industry study & preparing valuation models (DCF; Trading; IRR).
- Analyzing financial statements & then coming to conclusions of Private Equity financing.
- Communication between clients and prospective buyers, and manage information flow.
- Research multiple sectors and debt markets and raising capital via IPO and Private Equity.
- Skilled presenter for executive briefings with the ability to give top line information.

❖ **Financial Analyst, MMCS Ltd. -**

July 10 – May 14

- Researched and analyzed financial information of multiple Industries and Sectors.
- Consulted to the clients on interest rates; foreign exchange; derivative & cash management.
- Presentations on the "Characteristics and Risks of Money/Capital Market Instruments.
- Computed Beta value using the Bottom up Beta approach and the hurdle rate using CAPM
- Forecasted intrinsic value and P/E ratio as to which funds should be included in portfolios.
- Studied Annual reports, Balance Sheet, Income and Cash Flow statement.
- Calculated ratios for analyzing liquidity, solvency, and profitability of the firm.
- Applied common size, year to year, cross-sectional and trend analysis method.
- Evaluated creditworthiness and established credit limits on domestic & global corporations.
- Build financial models, fundamental analysis, peer comparison, ratio analysis & valuation.
- Prepared quarterly reports on sectors and companies; wrote client newsletter articles.

❖ **Sr. Accountant, Country Club India -**

Apr 07 – Jun 10

- Reconcile all receivable & payable statements, Discover, and correct discrepancies.
- Prepared Bills and Other Various Panel, Debtor & Creditor Reconciliation Reports.
- Prepared & Finalized P&L A/C, Balance Sheet as well as all other Accounting aspects.
- Prepared Payroll with Salary Sheet including TDS, W.P.S. & E.P.F effects.
- Applied LIFO/FIFO method to give accuracy to the working capital management.
- Uncovered accounting overpayments and delivered an expense reduction.
- Daily MIS/Cash Collection/Credit/Income Statement & Bank Reconciliation Reporting etc.
- Prepared Comparative Monthly Cash Collection Statement with Income Statement
- Maintained and Made Daily Petty Cash Vouchers for Petty Exp.

❖ **Equity Dealer, Reliance Money Pvt. Ltd. -**

Feb 06 – Mar 07

- Dashboard reporting of trading performance and setting the risk parameter dynamically.
- Placed and confirmed buy/sell orders, promoting financial products and generated revenue.
- Conducted technical analysis and research on the stocks to be traded.
- Efficient frontier analysis and VAR modeling for client's accuracy.
- Monitored current market sentiments of all stocks as Mid/Small/Micro caps.
- Compiled with the laws and policies of the government to avoid lawsuits and charges.
- Studied past investment decision and assistance for current cases.
- Forecasted expected transaction risks and devised ways to avoid the same.
- Reviewed the stock market exchange, scenario and sentiments before pricing securities.

EDUCATION

- **CFA:** Investment Management, CFA Institute, India - level II candidate
- **MBA:** Finance, Arunachal University of Studies, India – 2016

CERTIFICATIONS

- Financial Modeling, Financial Analysis, Accounting Tally ERP 9.0, MS Office suit.