



AMAL DAS

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(Experience:09 Years)

PRESENT ADDRESS

Kaniyamveli House
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Alappuzha-688538

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PERSONAL DATA

Date of Birth : 14/10/1980

Sex : Male

Nationality : Indian

Marital Status : Married

Languages : English, Arabic,
 Malayalam,
 Hindi.

Driving License

Holding *valid Indian and Oman*
driving licenses for four
wheelers and two wheelers

CAREER OBJECTIVE

Looking for an exhilarating career with an organization of good reputation, which demands the best of my ability in terms of excellent analytical, organizational and communicational skills, and helps me in broadening and enhancing my current skills and knowledge.

AREAS OF INTEREST

- Relationship Management
- Business Development
- Team Management

SKILLS

- Self-motive – Capable of initiating new ideas and self-learning.
- Honest and sincere approach in duties and responsibilities.
- Suits with timings and situations of work.
- Ability to work for challenging assignments.

Achievements with Previous Companies

- Able to increase the market share in my concerned area.
- Consistently achieved the targets assigned by the superiors.
- Maintaining very good relationships with the Customers as well as Superiors and subordinates in the organization.

STRENGTH

- Honesty
- Punctuality
- Determination
- Dedication
- Confidence

PROFESSIONAL EXPERIENCE – 09 YEARS

SUMMARY OF EXPERIENCE

I have 09 years of work experience in marketing and sales. I am familiar in handling corporate customers, direct customers and maintaining healthy and long-term relationship with them. I am well versed in maintaining good working environment as a team leader as well as a team member and amply confident that I will be able to manage the job committed to the post effectively with efficiency.

Organization	Muthoot Fincorp Ltd, Trivandrum
Designation	Branch Manager.
Job Profile	Manage the whole branch functioning, lead the team with motivation and achieve the targets with excellent customer care.
Duration	10th October 2014 to 01st July 2016

Organization	Sundaram Finance Ltd, Regional Office, Ernakulam
Designation	Executive – Customer Relations.
Job Profile	Field investigations and verifications of the applicants. Scrutinize the enquires generated by the subordinates. Ensuring good relationships with the customers and providing best service for them.
Duration	2nd July 2011 to 16th July 2014
Organization	Saud Bahwan Automotive, Muscat, Oman
Designation	Sales Consultant
Job Profile	Marketing and selling of Toyota Cars, both outdoor and indoor markets
Duration	22nd April 2008 to 05th April 2011

Organization	M/S NIPPON TOYOTA LTD, Kochi
Designation	Sales Advisor
Job Profile	Designated to handle the Alappuzha District for the marketing and sales of Toyota vehicles and increase the market share.
Duration	13th November 2007 to April 2008

Organization Designation	M/S POPULAR MOTOR WORLD PVT LTD, KOCHI
Job Profile	Product Advisor Marketing and sales of Hyundai Vehicles. Retention of existing customers by knowing their needs, always in touch with them through co-ordinating after sales support.
Duration	January 2006 to November 2007

EDUCATION

- **Bachelor of Commerce:**
University – Kerala University, Kerala (2001-2004)
- **Pre-Degree (Commerce):**
University –Kerala University, Kerala (1996-1998)
- **Technical Knowledge :(1998-1999)**
Softec Computer tech, Ambalappuzha
- **Secondary School Leaving Certificate:**
School – Mother Theresa H S Muhamma ,Alappuzha(1996)

REFERENCES

Available on request.

Amal Das