

# CURRICULAM VITAE



## ALWIN JOSEPH TAURO

Alvi.rj7@gmail.com  
+968 95189591 , +91 8762936364

### OBJECTIVE

To work with an organization where my learning and experience can be fully utilized, there by adding value to the organization, myself and society.

### TOTAL WORK EXPERIENCE : 5 Years & 8 Months

**Currently Working in Towell Auto Center LLC as Product Consultant handling Mazda & Geely Cars Sales in Muscat Oman since 12/10/2014 till date .**

### Responsibilities:

- Plan, organize, generate & direct prospect management activities
- Coordinate Procurement of vehicles and inventory management
- Conduct Brand Building and Network expansion activities
- Maintaining and developing relationships with existing customers through telephone calls and emails
- Visiting potential customers to prospect for new business
- Market research on competitor product and pricing
- Workout different ways of product promotion & exhibition
- Handle retail standards – Showroom display
- Preparing detailed daily sales reports
- Capturing customer data into the data management system

**Worked in Peninsular Honda Car showroom Mangalore as a Customer Advisor - Sales from 05/04/2013 To 14/09/2014.**

**Worked in Frontline AutoMobiles Chevrolet Car showroom as a Customer Advisor-Sales from 1/03/2012 To 30/03/2013**

## EDUCATIONAL QUALIFICATIONS

**Sacred Heart College Madanthyar(manglore university).**

**Year of passing 2011/2012**

<b>Qualification</b>	<b>: B.com</b>	<b>: 56.98%</b>	<b>St Aloyosius college Manglore.</b>
			<b>Year of passing 2008/2009</b>
	<b>: II PUC</b>	<b>: 52%</b>	<b>Govt college Manglore.</b>
			<b>Year of passing 2008/2009</b>
	<b>: X STANDARD</b>	<b>: 53.46%</b>	<b>S .J.R.C.J.C Balehonnur .</b>
			<b>Year of passing 20004/2005</b>

## COMPUTER SKILLS

**MS office**

**MS Dos**

**Tally**

**Kerridge**

## PERSONAL SKILLS, STRENGTHS AND ABILITIES

**Excellent written and verbal skills.**

**Good presentation skills.**

**Able to work in team environment.**

**A good listener.**

**Proficient communication skills**

**Ability to master new concepts, ideas, and practices.**

## PERSONAL PROFILE

- Name : ALWIN JOSEPH TAURO
  - Father's Name : LEO TAURO
  - Date of Birth : 26-11-1989
  - Gender : Male
  - Marital Status : Single
  - Religion : Christian (Roman Catholic)
  - Nationality : Indian
  - Language Proficiency : English, Hindi, Konkani & Kannada
  - Permanent Address : Alwin Joseph Tauro  
S/O Leo tauro  
Infant Jesus House, Bannur  
N.R Pura (tq) Chickmagalur (Dist)  
PIN-577122
- Passport No.. : K 3819907

## REFERENCES

Will be provided on Request.

I hereby declare that the above information is true to the best of my knowledge.

Place : Muscat – Oman

Date :

**Signature**

(Alwin joseph tauro)