

Hiep The Nguyen

EDUCATION

Massachusetts Institute of Technology, Cambridge, MA

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Quincy, MA 02169

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Master of Science in Construction Engineering and Management, and MBA (LFM Program),
GPA = 4.7/5, anticipated date of graduation: June 2002

Tufts University, Medford, MA

Bachelor of Science in Civil Engineering, Summa Cum Laude, May, 1999

Tau Beta Pi Engineering Honor Society, Golden Key Honor Society, GPA = 3.72/4, Dean's List

University of Architecture of Saigon, Ho Chi Minh City, Vietnam

Bachelor of Architecture (5.5-year Program), 1981

PROFESSIONAL EXPERIENCE

Saigon Construction & Design Company, Ho Chi Minh City, Vietnam

Co-Founder / Executive Manager, 1990 - 1992

Founded a design/build company. Directed strategic plan to market the company to potential customers. Oversaw the company's budget and contract negotiation. Managed and completed five construction projects. Participated in design of four residential and commercial buildings.

CONRESCO, Inc., Ho Chi Minh City, Vietnam

Director of Real Estate Division, 1990 – 1991

Manager of Marketing and Planning Department, 1989 - 1990

Directed real estate marketing strategies. Managed an office staff of 50 employees. Prepared and negotiated several business contracts. Oversaw a budget of over US\$1.5 million. Led housing research groups and marketing teams. Prepared long-term and short-term strategic plans for the company.

District 10 Construction Company, Ho Chi Minh City, Vietnam

Manager of Design Department, 1987 – 1989

Manager of Material Factory, 1985 – 1987

Site Technician / Architect, 1983 – 1985

Directed and managed design teams. Marketed and managed a construction material factory. Supervised 10 major construction sites, solved technical problems. Designed more than 20 projects in which 15 were built.

RESEARCH EXPERIENCE

University of New Hampshire, Durham, NH, McNair Graduate Opportunity Program

Research Fellow, summer 1998

Conducted a scientific research on ASR-effected recycled concrete.

Tufts University, Medford, MA, Civil & Environmental Engineering Department

Research Assistant, summer 1997

Analyzed and plotted VERLACS data using geo-technical engineering software programs.

SKILLS

Computer: Proficient in AutoCAD, Engineering softwares such as Visual Analysis, Eager Point, 3D Studio, PCA Column, GEOTEK; working knowledge of Pascal, C, Visual Basic

Languages: English and Vietnamese

HONORS

AGC Undergraduate Scholarship (1998), NAWIC Scholarship (1997 & 1998), MCIB Scholarship (1997), Ethel B. Hayes Scholarship (1997), Ellen C. Meyers Memorial Prize (1997), John A. Cataldo Scholarship (1997), SAME Boston Post Scholarship (1997), MCAP Scholarship (1996 & 1997), BHCC Trustees' Scholarship (1996), Study Abroad Scholarship to China (1996).

ORGANIZATION

Member of American Society of Civil Engineers since 1997