

CURRICULAM VITAE



ALWIN JOSEPH TAURO

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OBJECTIVE

To work with an organization where my learning and experience can be fully utilized, there by adding value to the organization, myself and society.

TOTAL WORK EXPERIENCE : 5 Years & 8 Months

Currently Working in Towell Auto Center LLC as Product Consultant handling Mazda & Geely Cars Sales in Muscat Oman since 12/10/2014 till date .

Responsibilities:

- Plan, organize, generate & direct prospect management activities
- Coordinate Procurement of vehicles and inventory management
- Conduct Brand Building and Network expansion activities
- Maintaining and developing relationships with existing customers through telephone calls and emails
- Visiting potential customers to prospect for new business
- Market research on competitor product and pricing
- Workout different ways of product promotion & exhibition
- Handle retail standards – Showroom display
- Preparing detailed daily sales reports
- Capturing customer data into the data management system

Worked in Peninsular Honda Car showroom Mangalore as a Customer Advisor - Sales from 05/04/2013 To 14/09/2014.

Worked in Frontline AutoMobiles Chevrolet Car showroom as a Customer Advisor-Sales from 1/03/2012 To 30/03/2013

EDUCATIONAL QUALIFICATIONS

Sacred Heart College Madanthyar(manglore university).

Year of passing 2011/2012

| | | | |
|----------------------|---------------------|-----------------|---------------------------------------|
| Qualification | : B.com | : 56.98% | St Aloyosius college Manglore. |
| | | | Year of passing 2008/2009 |
| | : II PUC | : 52% | Govt college Manglore. |
| | | | Year of passing 2008/2009 |
| | : X STANDARD | : 53.46% | S .J.R.C.J.C Balehonnur . |
| | | | Year of passing 20004/2005 |

COMPUTER SKILLS

MS office

MS Dos

Tally

Kerridge

PERSONAL SKILLS, STRENGTHS AND ABILITIES

Excellent written and verbal skills.

Good presentation skills.

Able to work in team environment.

A good listener.

Proficient communication skills

Ability to master new concepts, ideas, and practices.

PERSONAL PROFILE

- Name : ALWIN JOSEPH TAURO
 - Father's Name : LEO TAURO
 - Date of Birth : 26-11-1989
 - Gender : Male
 - Marital Status : Single
 - Religion : Christian (Roman Catholic)
 - Nationality : Indian
 - Language Proficiency : English, Hindi, Konkani & Kannada
 - Permanent Address : Alwin Joseph Tauro
S/O Leo tauro
Infant Jesus House, Bannur
N.R Pura (tq) Chickmagalur (Dist)
PIN-577122
- Passport No.. : K 3819907

REFERENCES

Will be provided on Request.

I hereby declare that the above information is true to the best of my knowledge.

Place : Muscat – Oman

Date :

Signature

(Alwin joseph tauro)