## **INTRODUCTION AND BUSINESS PROBLEM**

## **INTRODUCTION**

The capstone assignment project aims to study the business opportunities in Paris (France) intra-muros (without the suburbs) can offer to any contractors, especially in the domain of foods and restaurants but also for any other good deals like looking for a place to stay with amenities and a good quality of life.

Paris, the capital city of France, is a large metropolis with more than 2.2 million inhabitants with a rich history and a cosmopolitan and multicultural population. Initiating a business in such a context presents enormous risks of failure without further and deep study.

Paris intra-muros is divided into 20 districts from the first to the 20th. The district is an administrative division, headed by an elected mayor and created since 1859.

Nowadays some districts are like a big town in the town. Thus, in the 19th districts, the population of approximately 180,000 inhabitants is the equivalent of a town like Reims. But in the 1st district (Louvre) there are only about 17,000 inhabitants and in the 8th (Elysées) approx. that 40,000 inhabitants. District areas differ from each other from the smallest (the 2nd - 99 ha) to the largest (the 15th - 848 ha).

The districts form a spiral, a snail shell, starting from the center outwards and turning in the direction of the needles of an old clock. The 1st district is in the center, and the 20th district in the east.

For each district there are some clichés: the 16th arrondissement is reputed as the "rich" district, the 5th is for the universities, the 11th (where is the concert hall "Bataclan" that the terrorists attacked on November 13, 2015 making 90 deaths) has become a trendy district where you meet at the end of the week for a drink. The 13th is Chinatown while the 18th, the 19th and the 20th are popular neighborhoods.

## **BUSINESS PROBLEM**

In the scope of this capstone, we would like to segment the 20 districts of Paris to group those who presents some similarities and characteristics in terms of venues categories around each district but also considering the number of inhabitants in the analysis. The objective is to have a tool to guide any users for decision making to respond to the following questions:

- If I want to open a new restaurant in Paris, depending on the type of my restaurant, in which district would I create it according the existing restaurant in the area ?
- If I want to rent a house, in which district can I look first to fullfill my needs in terms of local amenities and quality of life?





## **MORE ON THE 20 PARIS DISTRICTS**

1st district: the Louvre former palace (royal power and his court) became museum.

 ${\bf 2nd\ district: Bourgeois\ neighborhood,\ beautiful\ architecture}$ 

3rd district: Museums, old and historical streets, pretty markets

4th district: The Paris City Hall, Le Marais.

5th district: La Sorbonne (University since 12nd century)

6th district : Saint-Germain-des-Prés et du Jardin du Luxembourg - Most expensive district

7th district : Tour Eiffel - embassies and ministries - National Assembly- fine items and haute-couture or ready-to-wear

boutiques

8th district : is luxury and fashion. Arc de Triomphe, the Champs-Elysées, the Place de la Concorde, the Church of the

Madeleine and of course the Elysee Palace seat of the Presidency of the Republic.

9th district : La Pigalle - Night live

10th district: 2 train stations

11th district : Bars, restaurants, rues commerçantes

12th district: Parks (floral, Vincennes, Bercy)

13th district : Chinatown, festive and arty district on the heights of Paris

14th district : Garden

15th distrcit: Residential, parks

16th district : Residential, Museums, Bourgeois, Art Nouveau et néoclassicisme bourgeois

17th district : Bourgeois, populaire and animated.

18th district: The basilica of the Sacred Heart of Montmartre overlooking Paris

19th district : Parks, museums, popular

20th ditstrict: popular and festive of old and continue to mix cultures