## Key Things to Note in the debt schedule:

- Because the costs for debt weren't publicly disclosed, the model utilized estimates. The
  Revolving/Consumer Receivables debt facility disclosed a rate of one-month LIBOR +
  225bps. This was used as a baseline to estimate the costs for other tranches (adding a
  premium to LIBOR + 225bps), all of which seem very reasonable. Additionally, modifying
  interest rates in this case will have a negligible impact on IRR anyhow (i.e. if you wanted to
  look at monthly vs annual LIBOR, etc.)
- Term length / amortization for each tranche of debt was released publicly the only assumption is actual price of debt
- Financing / transactions fees for debt were estimated at 1% due to lack of disclosure.
   M&A/Legal fees estimated at 2%; totalling \$685M in "Actual Case"

## Summary of debt info:

- Revolving / consumer receivables facility
  - Created a separate subsidiary under the Merger to purchase receivables from consumer/credit business accounts on a daily basis. DFS is server of the contract
  - Max of \$1.1B of consumer receivables
  - Oct 29, 2013 \$757M drawn
  - Commitment term = 3 years
  - Matures in 12<sup>th</sup> month after commitment term
  - Cost is EITHER:
    - 1. (commercial paper conduit lender) Lender cost + usage fee
    - 2. (backstop funding commitment) One-month LIBOR + 2.25%
    - 3. (any other lender) Daily one-month LIBOR + usage fee
    - Usage fee = 1.75%pa increase to 2.5%pa at end of commitment term
  - Rate used is L+225bps taken from Form 8-K Acquisition Close & Debt Financing pg.
     4/9
- Term / commercial receivables facility
  - Created a separate subsidiary to purchase on a periodic basis, the contracts and lease equipment. Dell Financial Services (DFS) is the server of the contract.
  - Maximum of \$1.9B of commercial receivables
  - Oct 29, 2013 \$1.6B drawn
  - Commitment term = 3 years from date of merger closing
  - Matures in 12<sup>th</sup> month after due date of installment payment of receivable being funded
  - Cost is EITHER:
    - 1. (Commercial paper conduit lender) Lender cost + usage fee
    - 2. (backstop funding commitment) One-month LIBOR + 1.75%
    - 3. (Any other lender) Daily one-month LIBOR + usage fee
    - Usage fee = 1%pa increasing to 1.75%pa at end of commitment term
  - Estimated rate is same as Revolving / Consumer Receivables Facility (L+225bps)
- ABL Facility (revolver)

- Term: 5 years
- Amount: Maximum of \$2B
- Principal repayable end of term
- Oct 29, 2013, borrowed \$750M
- Base rate plus applicable spread. Spread is only determined after the full first fiscal
  quarter following completion of the ABL. Margin will be determined based on excess
  liquidity as a percentage of the maximum borrowing limit (\$2B)
- Amortization
- Estimated rate used is Libor + 275bps
- Term Loan B
  - \$4.66B
  - 6.5 year term
  - Amortize 0.25% / quarter of original principal
  - Estimated rate used is L+300bps
- Euro term loans
  - Is 700M euro, not 900M
    - This value has been corrected
  - 6.5 year term
  - Amortize 0.25% / quarter of original principal
  - Estimated rate used is L+300bps assumed same rate as Term Loan B
- Term Loan C
  - \$1.5B
  - 5 year term
  - Amortize 2.5% / quarter of original principal
  - Estimated rate used is L+350bps
- First lien notes
  - \$1.5B at 5.625% due Oct 15 2020
  - Disclosed rate used is 5.63% taken from Form 8-K Acquisition Close & Debt Financing pg. 3/9
- Canadian revolving / commercial receivables facility
  - Sep 26, 2013 borrowed \$165M
  - Taken from Form 8-K Acquisition Close & Debt Financing pg. 5/9
    - CAD Commercial Receivables: Rate is one-month CDOR plus 2.15%
    - USD Commercial Receivables: rate is on-month LIBOR plus 3%
    - Model uses an average of CAD and USD, therefore LIBOR plus 2.58%
- Microsoft subordinated note
  - \$2B 7.25% unsecured note due 2023 Form 8-K Acquisition Close & Debt Financing pg. 5/9
  - Can pay 3.5%pa interest in PIK
  - Can repay in whole, or in part, at any time
- Equity
  - New Michael Dell Equity
  - Dell rollover equity at \$13.75

• Silver lake equity