CUNY MSDS DATA622 - Machine Learning & Big Data

Homework #1: Exploratory analysis and essay

Ramnivas Singh

Pre-work

- 1. Visit the following website and explore the range of sizes of this dataset (from 100 to 5 million records): https://excelbianalytics.com/wp/downloads-18-sample-csv-files-data-sets-for-testing-sales/ or (new) https://www.kaggle.com/datasets
- 2. Select 2 files to download \ Based on your computer's capabilities (memory, CPU), select 2 files you can handle (recommended one small, one large)
- 3. Download the files
- 4. Review the structure and content of the tables, and think about the data sets (structure, size, dependencies, labels, etc)
- 5. Consider the similarities and differences in the two data sets you have downloaded
- 6. Think about how to analyze and predict an outcome based on the datasets available
- 7. Based on the data you have, think which two machine learning algorithms presented so far could be used to analyze the data

Deliverable

- 1. Essay (minimum 500 word document)
- 2. Write a short essay explaining your selection of algorithms and how they relate to the data and what you are trying to do Exploratory Analysis using R or Python (submit code + errors + analysis as notebook or copy/paste to document) \ Explore how to analyze and predict an outcome based on the data available. This will be an exploratory exercise, so feel free to show errors and warnings that raise during the analysis. \ Test the code with both datasets selected and compare the results.

Answer questions such as:

- 1. Are the columns of your data correlated?
- 2. Are there labels in your data? Did that impact your choice of algorithm?
- 3. What are the pros and cons of each algorithm you selected?
- 4. How your choice of algorithm relates to the datasets (was your choice of algorithm impacted by the datasets you chose)?
- 5. Which result will you trust if you need to make a business decision?
- 6. Do you think an analysis could be prone to errors when using too much data, or when using the least amount possible?
- 7. How does the analysis between data sets compare?

EDA Summary

Customer dataset for a retail bank is picked up for this Exploratory analysis. Every bank wants to hold there customers for sustaining their business so the bank under analysis named as Standard Multinational bank. Below

is the customer data of account holders for this bank to answer questions for this analysis.

This dataset is picked up from https://www.kaggle.com/datasets/gauravtopre/bank-customer-churn-dataset

Load Packages

```
In [707...
         # Lets setup python environment and load python libraries for this EDA
         import numpy as np
         import pandas as pd
         import seaborn as sns
         import matplotlib.pyplot as plt
         from matplotlib import pyplot
         from scipy.stats import norm
         from sklearn.preprocessing import StandardScaler
         from scipy import stats
         %matplotlib inline
         from sklearn.preprocessing import LabelEncoder
         from sklearn.model selection import train test split
         from sklearn.tree import DecisionTreeClassifier
         from sklearn.metrics import confusion matrix
         import warnings
         warnings.simplefilter(action='ignore', category=Warning)
```

Bank Customer Churn Prediction

Load Cutomer Data

Out[709...

```
In [708...
           bank cust df = pd.read csv("Bank Customer Churn Prediction.csv")
           bank cust df.head()
Out[708...
             customer_id credit_score country gender age tenure
                                                                     balance products_number credit_card active_membe
          0
                15634602
                                                                        0.00
                                 619
                                       France Female
          1
                                                                    83807.86
                                                                                                       0
                15647311
                                 608
                                        Spain Female
                                                       41
          2
                15619304
                                 502
                                                                  159660.80
                                       France
                                              Female
          3
                15701354
                                 699
                                       France Female
                                                       39
                                                                        0.00
                                                                2 125510.82
          4
                15737888
                                 850
                                                       43
                                        Spain Female
```

```
In [709...
          bank cust df.describe()
```

**	customer_id	credit_score	age	tenure	balance	products_number	credit_card	activ
coun	1.000000e+04	10000.000000	10000.000000	10000.000000	10000.000000	10000.000000	10000.00000	100
mear	1.569094e+07	650.528800	38.921800	5.012800	76485.889288	1.530200	0.70550	
sto	7.193619e+04	96.653299	10.487806	2.892174	62397.405202	0.581654	0.45584	
mir	1.556570e+07	350.000000	18.000000	0.000000	0.000000	1.000000	0.00000	
25%	1.562853e+07	584.000000	32.000000	3.000000	0.000000	1.000000	0.00000	
50%	1.569074e+07	652.000000	37.000000	5.000000	97198.540000	1.000000	1.00000	

	customer_id	credit_score	age	tenure	balance	products_number	credit_card	activ
75%	1.575323e+07	718.000000	44.000000	7.000000	127644.240000	2.000000	1.00000	
max	1.581569e+07	850.000000	92.000000	10.000000	250898.090000	4.000000	1.00000	

Data Exploration

This dataset has following columns, few columns are unused, few are used as an inputs and treated as a feature. churn column is target for

- 1. customer id, unused variable.
- 2. credit_score, used as input.
- 3. country, used as input.
- 4. gender, used as input.
- 5. age, used as input.
- 6. tenure, used as input.
- 7. balance, used as input.
- 8. products_number, used as input.
- 9. credit_card, used as input.
- 10. active_member, used as input.
- 11. estimated_salary, used as input.
- 12. churn, used as the target. 1 if the client has left the bank during some period or 0 if he/she has not.

Just by looking at the dataset I think that as we are only intrested in predicting the people leaving the bank or not, columns like custimer_id and credit score dosen't help.

We can further remove those columns.

But as I say, I think so, that dose not mean it has to be it.

So before comming to any conclusion let's explore our data even more.

In [710...

#descriptive statistics summary
bank_cust_df.describe()

Out[710...

	customer_id	credit_score	age	tenure	balance	products_number	credit_card	activ
count	1.000000e+04	10000.000000	10000.000000	10000.000000	10000.000000	10000.000000	10000.00000	100
mean	1.569094e+07	650.528800	38.921800	5.012800	76485.889288	1.530200	0.70550	
std	7.193619e+04	96.653299	10.487806	2.892174	62397.405202	0.581654	0.45584	
min	1.556570e+07	350.000000	18.000000	0.000000	0.000000	1.000000	0.00000	
25%	1.562853e+07	584.000000	32.000000	3.000000	0.000000	1.000000	0.00000	
50%	1.569074e+07	652.000000	37.000000	5.000000	97198.540000	1.000000	1.00000	
75%	1.575323e+07	718.000000	44.000000	7.000000	127644.240000	2.000000	1.00000	
max	1.581569e+07	850.000000	92.000000	10.000000	250898.090000	4.000000	1.00000	

```
Out[711... Index(['customer_id', 'credit_score', 'country', 'gender', 'age', 'tenure',
                  'balance', 'products number', 'credit card', 'active member',
                  'estimated salary', 'churn'],
                 dtype='object')
In [712...
          bank cust df.isnull().sum()
Out[712... customer_id credit_score
                                0
          country
          gender
          age
          tenure
          balance
          products number
          credit card
          active member 0
          estimated salary 0
          churn
          dtype: int64
In [713... | bank_cust_df.info()
          <class 'pandas.core.frame.DataFrame'>
          RangeIndex: 10000 entries, 0 to 9999
          Data columns (total 12 columns):
           # Column Non-Null Count Dtype
                                   _____
          --- ----
           0 customer_id 10000 non-null int64
1 credit_score 10000 non-null int64
2 country 10000 non-null object
3 gender 10000 non-null object
4 age 10000 non-null int64
5 tenure 10000 non-null int64
6 balance 10000 non-null float64
           7 products number 10000 non-null int64
           8 credit_card 10000 non-null int64
9 active_member 10000 non-null int64
           10 estimated salary 10000 non-null float64
           11 churn 10000 non-null int64
          dtypes: float64(2), int64(8), object(2)
          memory usage: 937.6+ KB
```

Observation so far

By doing some of the above steps I can conclude some points as,

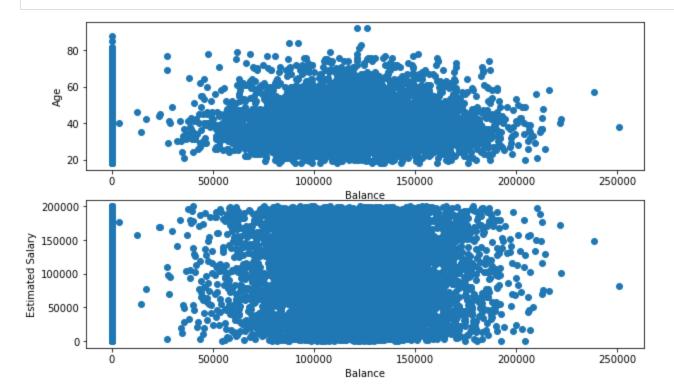
- 1. There is no null values in data set, which is quite good for us
- 2. There are 9 quantitaive feature and 2 qualitative feature

Data Visualization

```
fig, ax = plt.subplots(2, figsize=(10, 6))
ax[0].scatter(x = bank_cust_df['balance'], y = bank_cust_df['age'])
ax[0].set_xlabel("Balance")
ax[0].set_ylabel("Age")

ax[1].scatter(x = bank_cust_df['balance'], y = bank_cust_df['estimated_salary'])
ax[1].set_xlabel("Balance")
ax[1].set_ylabel("Estimated Salary")

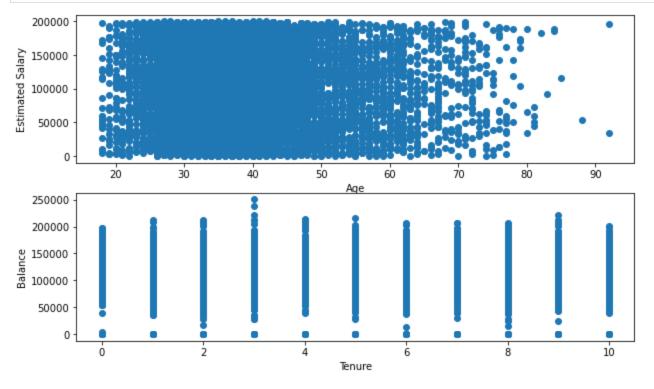
plt.show()
```



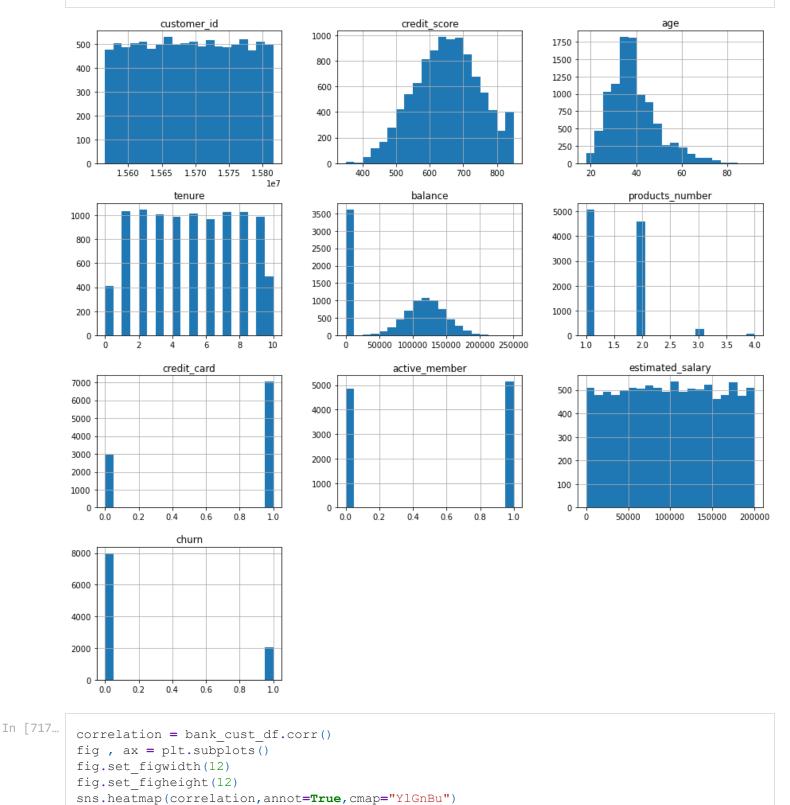
```
In [715...
fig, ax = plt.subplots(2, figsize=(10, 6))
ax[0].scatter(x = bank_cust_df['age'], y = bank_cust_df['estimated_salary'])
ax[0].set_xlabel("Age")
ax[0].set_ylabel("Estimated Salary")

ax[1].scatter(x = bank_cust_df['tenure'], y=bank_cust_df['balance'])
ax[1].set_xlabel("Tenure")
ax[1].set_ylabel("Balance")

plt.show()
```



bank_cust_df.hist(bins=20, figsize=(15,15))
plt.show()



Out[717... <AxesSubplot:>

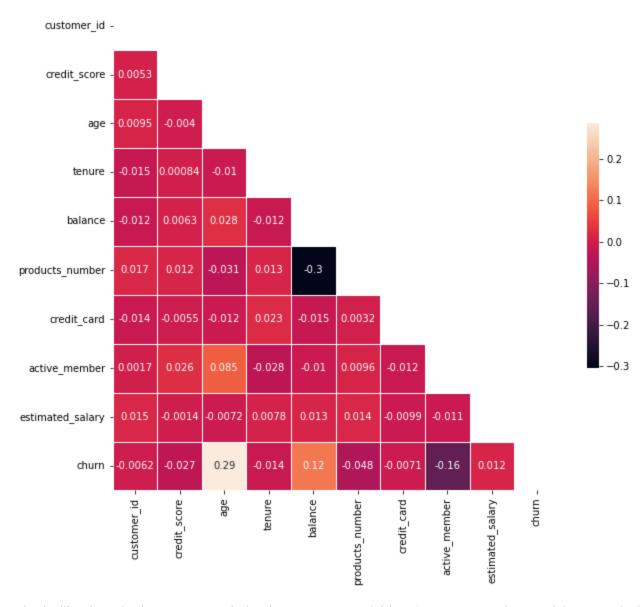


- 1.0

```
In [718... # Diagonal correlation matrix

corr = bank_cust_df.corr()
  mask = np.triu(np.ones_like(corr, dtype=bool))
  f, ax = plt.subplots(figsize=(10,9))
  sns.heatmap(corr, mask=mask, linewidths=.5, cbar_kws={"shrink": .5}, annot=True)
```

Out[718... <AxesSubplot:>

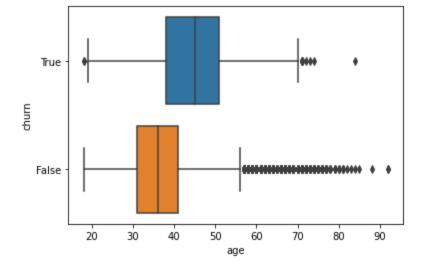


It looks like there is almost no correlation between any variables. Some scatter plots explains more insight:

- 1. Most of the people range from age 20 to 90 has has zero salary. May be they do not having balance in thier accounts.
- 2. Most of the people range from age 20 to 90 has zero balance in there accounts
- 3. People has lot salary but don't have balance in there account, which made me think that what are they doing with their salaries.

```
In [719... churn = bank_cust_df["churn"].replace({0: "False", 1: "True"}, inplace=False)
    sns.boxplot(data = bank_cust_df, x="age", y=churn)

Out[719... <AxesSubplot:xlabel='age', ylabel='churn'>
```



Data Processing

- 1. Delete unwanted columns such as "customer_id" and "credit_score"
- 2. Convert catergorical variable such as "country" and "gender" into numerical manually because we has very less categories
- 3. Performing test-train split
- 4. Scaling the dataset using Standart Scaller on test and train datasets simultaniously

Delete unwanted columns such as "customer_id" and "credit_score"

```
In [721... #Deleteing unwanted columns
    bank_cust_df.drop(['customer_id', 'credit_score'], axis=1, inplace=True)

In [722... bank_cust_df.columns

Out[722... Index(['country', 'gender', 'age', 'tenure', 'balance', 'products_number', 'credit_card', 'active_member', 'estimated_salary', 'churn'],
    dtype='object')
```

Convert catergorical variable such as "country" and "gender" into numerical manually because we has very less categories

```
In [723... #Convert catergorical variable such as "country" and "gender" into numerical
    bank_cust_df['country'] = bank_cust_df['country'].map({'France':0, 'Germany':1, 'Spain':2})
    bank_cust_df['gender'] = bank_cust_df['gender'].map({'Male':0, 'Female':1})
In [724... bank_cust_df.head()
Out[724... country gender age tenure balance products_number credit_card active_member estimated_salary churn
```

0 0 1 42 2 0.00 1 1 1 1 101348.88

	country	gender	age	tenure	balance	products_number	credit_card	active_member	estimated_salary	churn
1	2	1	41	1	83807.86	1	0	1	112542.58	0
2	0	1	42	8	159660.80	3	1	0	113931.57	1
3	0	1	39	1	0.00	2	0	0	93826.63	0
4	2	1	43	2	125510.82	1	1	1	79084.10	0

Performing test-train split

```
features = bank_cust_df.drop("churn", axis =1)
    X_train, X_test, y_train, y_test = train_test_split(features,bank_cust_df["churn"],test_si
    print(f"X_train data is {X_train.shape}")
    print(f"y_train data is {y_train.shape}")
    print(f"X_test data is {X_test.shape}")
    print(f"y_test data is {y_test.shape}")

X_train data is (8000, 9)
    y_train data is (8000,)
    X_test data is (2000, 9)
    y_test data is (2000,)
```

Scaling the dataset using Standart Scaller on test and train datasets simultaniously

```
In [726...
         # Perfroming the scaling for Train Set
         # joining X train and y train for scaling training set
         train set = X train.join(pd.DataFrame(y train))
         train set.columns
         # performing scaling method
         scaler = StandardScaler()
         model = scaler.fit(train set)
         scaled data = model.transform(train set)
         train tr = pd.DataFrame(scaled data)
         train_tr.columns = ['country', 'gender', 'age', 'tenure', 'balance', 'products number',
                 'credit card', 'active member', 'estimated salary', 'churn']
         train tr.describe()
         # separating scaled X train and y train from training set
         X train tr = train tr.drop("churn", axis=1)
         y train tr = train tr["churn"]
```

```
In [727...
         # Perfroming the scaling for Test Set
         # joining X test and y test for scaling training set
         test set = X test.join(pd.DataFrame(y test))
         test set.columns
         # performing scaling method
         scaler = StandardScaler()
         model = scaler.fit(test set)
         scaled data = model.transform(test set)
         test tr = pd.DataFrame(scaled data)
         test_tr.columns = ['country', 'gender', 'age', 'tenure', 'balance', 'products number',
                 'credit card', 'active member', 'estimated salary', 'churn']
         test_tr.describe()
         # separating scaled X test and y test from testing set
         X test tr = test tr.drop("churn", axis=1)
         y test tr = test tr["churn"]
```

Algorithm/Model Selection

As we can see this analysis is to identify churn. We can apply few models such as Random Forest or Decision Tree. As is implied by the names "Tree" and "Forest," a Random Forest is essentially a collection of Decision Trees. A decision tree is built on an entire dataset, using all the features/variables of interest, whereas a random forest randomly selects observations/rows and specific features/variables to build multiple decision trees from and then averages the results.

The random forest algorithm is a type of ensemble learning algorithm. This means that it uses multiple decision trees to make predictions. The advantage of using an ensemble algorithm is that it can reduce the variance in the predictions, making them more accurate. The random forest algorithm achieves this by averaging the predictions of the individual decision trees.

The decision tree algorithm is a type of supervised learning algorithm. This means that it requires a training dataset in order to learn how to make predictions. The advantage of using a supervised learning algorithm is that it can learn complex patterns in the data. The disadvantage of using a supervised learning algorithm is that it takes longer to train than an unsupervised learning algorithm.

So finally I picked **Decision Tree Model**. I will be running this model with Hyperparameter and without Hyperparameter.

A hyperparameter is a parameter whose value is used to control the learning process. By contrast, the values of other parameters (typically node weights) are derived via training.

Decision Tree Model without Hyperparameter

```
In [728...
         model = DecisionTreeClassifier()
         model.fit(X train tr, y train)
         train accuracy = model.score(X test tr, y test)
         print(f"Accuracy of Decision Tree Model ---> {train accuracy}")
         Accuracy of Decision Tree Model ---> 0.7875
In [729...
         prediction = model.predict(X test tr)
In [730...
         cnf matrix = confusion matrix(y test, prediction)
         np.set printoptions(precision=2)
         cnf matrix
        array([[1349, 229],
Out[730...
                [ 196, 226]], dtype=int64)
```

Decision Tree Model with Hyperparameter

```
In [731...
         model hyper = DecisionTreeClassifier(max depth=10)
         model hyper.fit(X train tr, y train)
         train accuracy hyper = model hyper.score(X test tr, y test)
         print(f"Accuracy of Decision Tree Model ---> {train accuracy hyper}")
        Accuracy of Decision Tree Model ---> 0.841
In [732...
         prediction hyper = model.predict(X test tr)
```

Conclusion

I notice that Model with hyperparameter perform much better than the model which was trained without any hyperparameter. As you can see, just by using one HyperParameter we have significantly increase out accuracy from 78 to 83.

In these dataset, first I perform some basic analysis and visualisation to understand the behaviour of the dataset. Then perform some preprocessing, which is deleteing unwanted columns, converting categorical variable into numerical, performing train test split and at last standarisation.

Then at the end I train out Decision Tree Model twice, one without HyperParameter and then by using HyperParameter.

'50 Startups'

This particular dataset holds data from 50 startups in New York, California, and Florida. The features in this dataset are R&D spending, Administration Spending, Marketing Spending, and location features, while the target variable is: **Profit**

Goal is to predict the profit of startup profit on the bases of data provided which are on the bases of Research and Development Spend(R&D Spend), Administration Spend, Marketing Spend and State. This model can help those people who want to invest in startup company by analysing profit of the comapny.

I have used multiple regression in this model to predict **Profit**(dependent variable) on bases of multiple field(independent variables).

```
In [734... startup_df = pd.read_csv("50_Startups.csv")
startup_df.head()

Out[734... R&D Spend Administration Marketing Spend State Profit

0 165349.20 136897.80 471784.10 New York 192261.83
```

	R&D Spellu	Aummstration	warketing Spend	State	FIOIIC
0	165349.20	136897.80	471784.10	New York	192261.83
1	162597.70	151377.59	443898.53	California	191792.06
2	153441.51	101145.55	407934.54	Florida	191050.39
3	144372.41	118671.85	383199.62	New York	182901.99
4	142107.34	91391.77	366168.42	Florida	166187.94

```
In [735... startup_df.describe()
```

Out[735		R&D Spend	Administration	Marketing Spend	Profit
	count	50,000000	50,000000	50.000000	50.000000

	R&D Spend	Administration	Marketing Spend	Profit
mean	73721.615600	121344.639600	211025.097800	112012.639200
std	45902.256482	28017.802755	122290.310726	40306.180338
min	0.000000	51283.140000	0.000000	14681.400000
25%	39936.370000	103730.875000	129300.132500	90138.902500
50%	73051.080000	122699.795000	212716.240000	107978.190000
75%	101602.800000	144842.180000	299469.085000	139765.977500
max	165349.200000	182645.560000	471784.100000	192261.830000

Data Exploration

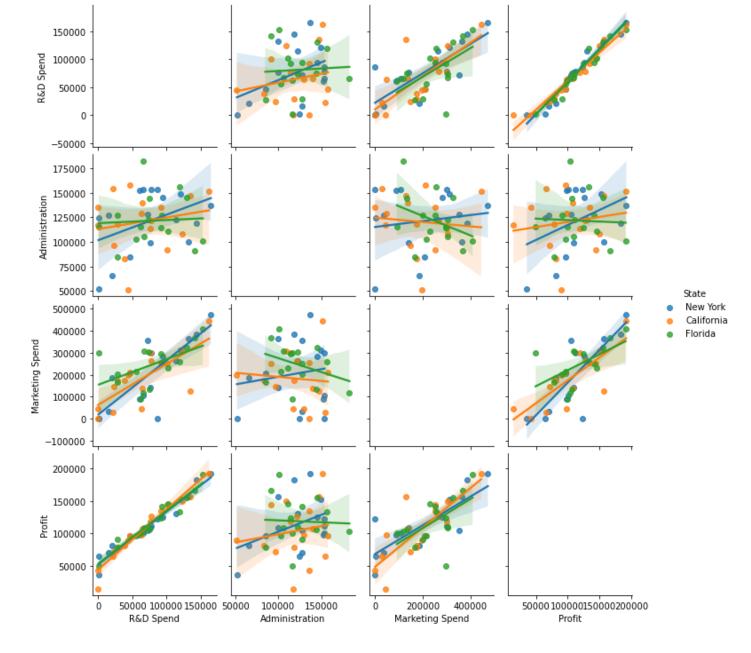
Listed below are various fields in this dataset.

- 1. R&D spending: The amount which startups are spending on Research and development.
- 2. Administration spending: The amount which startups are spending on the Admin panel.
- 3. Marketing spending: The amount which startups are spending on marketing strategies.
- 4. State: To which state that particular startup belongs.
- 5. Profit: How much profit that particular startup is making.

After acquiring the dataset we do rigorous data accountability checking to inspect how good data we have by checking.

No missing value found and values seems make sense to proceed. Then we see the pairplot of whole dataset.

```
In [737... # Numerical columns
    sns.pairplot(startup_df, kind="reg", diag_kind="", hue="State")
    plt.show()
```

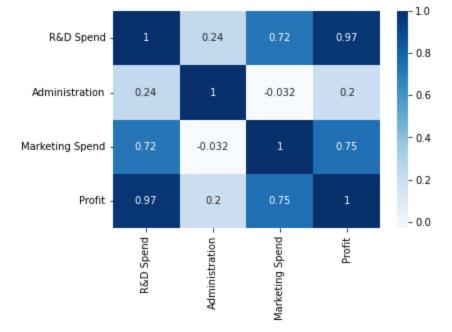


Correlation of each variable

```
In [738... corr=startup_df.corr() corr
```

Out[738		R&D Spend	Administration	Marketing Spend	Profit
	R&D Spend	1.000000	0.241955	0.724248	0.972900
	Administration	0.241955	1.000000	-0.032154	0.200717
	Marketing Spend	0.724248	-0.032154	1.000000	0.747766
	Profit	0.972900	0.200717	0.747766	1.000000

```
In [739... # Correlation matrix
    sns.heatmap(corr,annot=True,cmap='Blues')
    plt.show()
```



Here we can see the direct correlation with profit from how it is shown in the heatmap of the correlation plot.

```
In [740...
            corrmat = startup df.corr(method='spearman')
            f, ax = plt.subplots(figsize=(8, 8))
            matrix = np.triu(corrmat)
            sns.heatmap(corrmat, ax=ax, cmap="YlGnBu", linewidths=0.01, mask=matrix, annot = True)
           <AxesSubplot:>
Out[740...
           R&D Spend
                                                                                 - 0.8
           Administration
                                                                                 - 0.6
                    0.19
           Marketing Spend
                                                                                 - 0.4
                                  -0.096
                                                                                 - 0.2
           Profit
                    0.99
                                                 0.72
                                   0.17
                                                                                - 0.0
```

More blueish indicates the variable is correlated with the profit, so we can say R&D Spending and Marketing is the most correlated to the profit

Profit

Administration Marketing Spend

R&D Spend

```
Out[741... New York 17
         California
                      17
         Florida
         Name: State, dtype: int64
        Lets do label Encoding on origional dataset
        Model Development
In [742...
         # spliting Dataset in Dependent & Independent Variables
         data_x = startup_df.iloc[:, :-1].values
         data_y = startup_df.iloc[:, 4].values
        Label Encoder: Encode labels with values between 0 and n_classes-1.
In [743...
         labelencoder = LabelEncoder()
         data x[:, 3] = labelencoder.fit transform(data <math>x[:, 3])
         data x1 = pd.DataFrame(data x)
         data x1.head()
                                2 3
Out[743...
           165349.2 136897.8 471784.1 2
           162597.7 151377.59 443898.53 0
         2 153441.51 101145.55 407934.54 1
         3 144372.41 118671.85 383199.62 2
         4 142107.34 91391.77 366168.42 1
In [744...
         from sklearn.model selection import train test split
         x train, x test, y train, y test = train test split(data x, data y, train size=0.7, random state
In [745...
         # Model Training
         from sklearn.linear model import LinearRegression
         model = LinearRegression()
         model.fit(x_train,y_train)
         print('Model has been trained successfully')
         Model has been trained successfully
        Testing the model using the predict function
In [746...
         y pred = model.predict(x test)
         y pred
         array([104055.18, 132557.6 , 133633.01, 72336.28, 179658.27, 114689.63,
Out[746...
                 66514.82, 98461.69, 114294.7, 169090.51, 96281.91, 88108.3,
                110687.12, 90536.34, 127785.38])
In [747...
          # Testing Score
         testing data model score = model.score(x test, y test)
          print("Model Score/Performance on Testing data: ",testing data model score)
```

In [741... | startup_df.State.value counts()

```
training_data_model_score = model.score(x_train, y_train)
print("Model Score/Performance on Training data:",training_data_model_score)
```

```
Model Score/Performance on Testing data: 0.9355139722149948 Model Score/Performance on Training data: 0.9515496105627431
```

Result Comparison

```
In [748...
    result_data = pd.DataFrame(data={'Actual Value':y_test.flatten(), 'Predicted value':y_predicted value':y_pr
```

Out[748		Actual Value	Predicted value
	0	103282.38	104055.184238
	1	144259.40	132557.602897
	2	146121.95	133633.012845
	3	77798.83	72336.280811
	4	191050.39	179658.272109
	5	105008.31	114689.631334
	6	81229.06	66514.822490
	7	97483.56	98461.693213
	8	110352.25	114294.704870
	9	166187.94	169090.511275
	10	96778.92	96281.907934
	11	96479.51	88108.300579
	12	105733.54	110687.117232
	13	96712.80	90536.342031
	14	124266.90	127785.379386

As we can see that the predicted value is close to the actual values i.e the one present in the testing set. Hence we can use this model for prediction.

Model Evaluation

```
mae = mean_absolute_error(y_pred,y_test)
print("Mean Absolute Error is :" ,mae)
```

Mean Absolute Error is : 6503.577323580019

Conclusion

The mean absolute error is 6503.577323580025. So our predicted value can be 6503.577323580025 units more or less than the actual value. Using the dataset that also involved other variables of startup profits such as financial ratios, corporate actions, stock price of the company if it has traded in the market, etc.

We had two choices to analyze this dataset a)Simple Linear Regression b) Multiple Linear Regression. Unlike Simple Linear Regression where there is one independent variable and one dependent variable — in Multiple Linear Regression there are several independent variables that could have an effect on determining the dependent variable. So Multiple Linear Regression is a suitable algorithm to solve this problem.

Using Multiple Linear Regression, this is how we can predict the profit of a company for a particular period.

As we see our predicted value is 6503.577323580025 so this algorithm can be trusted by the the business. I see having more data would help predicting more accurate result with least errors but data to be fitting in to the model else we have to look in to under fitting and over fitting states.

In first dataset, we are trying to predict bank customer chrun which appears to be a decision tree problem in second problem we had option for Multiple Linear Regression there are several independent variables that could have an effect on determining the dependent variable. These two are separate datasets to predict the results using different algorithm

References

https://www.kaggle.com/code/kavita5/linear-regression-50-startup/data

https://www.researchgate.net/publication/332683140_Predictions_for_Startups

https://www.sas.com/content/dam/SAS/support/en/sas-global-forum-proceedings/2019/3878-2019.pdf

