- 1.0 Overview
- 2.0 Data Exploration & Preparation
- 3.0 Build Models
- 4.0 Select Models

Appendix

DATA 621 – Business Analytics and Data Mining

Homework 4

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1.0 Overview

In this homework assignment, you will explore, analyze and model a data set containing approximately 8000 records representing a customer at an auto insurance company. Each record has two response variables. The first response variable, TARGET_FLAG, is a 1 or a 0. A "1" means that the person was in a car crash. A zero means that the person was not in a car crash. The second response variable is TARGET_AMT. This value is zero if the person did not crash their car. But if they did crash their car, this number will be a value greater than zero.

Your objective is to build multiple linear regression and binary logistic regression models on the training data to predict the probability that a person will crash their car and also the amount of money it will cost if the person does crash their car. You can only use the variables given to you (or variables that you derive from the variables provided). Below is a short description of the variables of interest in the data set:

| VARIABLE NAME | DEFINITION | THEORETICAL EFFECT |
|----------------------|--|---|
| INDEX | Identification Variable (do not use) | None |
| TARGET_FLAG | Was Car in a crash? 1=YES 0=NO | None |
| TARGET_AMT | If car was in a crash, what was the cost | None |
| AGE | Age of Driver | Very young people tend to be risky. Maybe very old people also. |
| BLUEBOOK | Value of Vehicle | Unknown effect on probability of collision, but probably effect the payout if there is a crash |
| CAR_AGE | Vehicle Age | Unknown effect on probability of collision, but probably effect the payout if there is a crash |
| CAR_TYPE | Type of Car | Unknown effect on probability of collision, but probably effect the payout if there is a crash |
| CAR_USE | Vehicle Use | Commercial vehicles are driven more, so might increase probability of collision |
| CLM_FREQ | # Claims (Past 5 Years) | The more claims you filed in the past, the more you are likely to file in the future |
| EDUCATION | Max Education Level | Unknown effect, but in theory more educated people tend to drive more safely |
| HOMEKIDS | # Children at Home | Unknown effect |
| HOME_VAL | Home Value | In theory, home owners tend to drive more responsibly |
| INCOME | Income | In theory, rich people tend to get into fewer crashes |
| JOB | Job Category | In theory, white collar jobs tend to be safer |
| KIDSDRIV | # Driving Children | When teenagers drive your car, you are more likely to get into crashes |
| MSTATUS | Marital Status | In theory, married people drive more safely |
| MVR_PTS | Motor Vehicle Record Points | If you get lots of traffic tickets, you tend to get into more crashes |
| OLDCLAIM | Total Claims (Past 5 Years) | If your total payout over the past five years was high, this suggests future payouts will be high |
| PARENT1 | Single Parent | Unknown effect |
| RED_CAR | A Red Car | Urban legend says that red cars (especially red sports cars) are more risky. Is that true? |
| REVOKED | License Revoked (Past 7 Years) | If your license was revoked in the past 7 years, you probably are a more risky driver. |
| SEX | Gender | Urban legend says that women have less crashes then men. Is that true? |
| TIF | Time in Force | People who have been customers for a long time are usually more safe. |
| TRAVTIME | Distance to Work | Long drives to work usually suggest greater risk |
| URBANICITY | Home/Work Area | Unknown |
| YOJ | Years on Job | People who stay at a job for a long time are usually more safe |

1.1 Deliverables

- A write-up submitted in PDF format. Your write-up should have four sections. Each one is described below. You may assume you are addressing me as a fellow data scientist, so do not need to shy away from technical details.
- Assigned predictions (probabilities, classifications, cost) for the evaluation data set. Use 0.5 threshold.
- Include your R statistical programming code in an Appendix.

Solution Steps & Approach

- Data Exploration: The auto insurance training dataset has 26 variables and 8161 observations. Of the variables, 24 of them are predictors for two responses.
- Data Preparation: To prepare the data, we checked for any NA's or missing values. There were none.
- Build Models: We built a model using all predictors as numerics.
- Select Models :Select a suitable model
- Appendix

Import Libraries and Data

```
##
     INDEX TARGET FLAG TARGET AMT KIDSDRIV AGE HOMEKIDS YOJ
                                                                 INCOME PARENT1
## 1
         1
                      0
                                 0
                                              60
                                                               $67,349
                                                                             No
         2
## 2
                      0
                                 0
                                           0
                                              43
                                                           11
                                                                $91,449
                                                                             No
## 3
                      0
                                 0
                                              35
                                                           10
                                                               $16,039
                                           0
                                                        1
                                                                             No
         5
                      0
                                 0
                                              51
                                                        0
## 4
                                                           14
                                                                             No
## 5
                      0
                                 0
                                              50
                                                           NA $114,986
                                                                             No
                                                           12 $125,301
## 6
         7
                      1
                              2946
                                            34
                                                        1
                                                                            Yes
##
     HOME_VAL MSTATUS SEX
                               EDUCATION
                                                    JOB TRAVTIME
                                                                     CAR_USE BLUEBOOK
## 1
                                     PhD Professional
                                                                     Private $14,230
           $0
                 z No
                                                               14
## 2 $257,252
                 z No
                         M z_High School z_Blue Collar
                                                               22 Commercial $14,940
## 3 $124,191
                  Yes z F z High School
                                               Clerical
                                                                5
                                                                     Private
                                                                               $4,010
## 4 $306,251
                  Yes
                       M <High School z_Blue Collar
                                                               32
                                                                     Private $15,440
## 5 $243,925
                  Yes z F
                                     PhD
                                                 Doctor
                                                               36
                                                                     Private $18,000
                               Bachelors z Blue Collar
## 6
                 z No z F
                                                               46 Commercial $17,430
##
     TIF
           CAR_TYPE RED_CAR OLDCLAIM CLM_FREQ REVOKED MVR_PTS CAR_AGE
      11
            Minivan
                               $4,461
                                              2
                                                               3
                                                                      18
## 1
                         yes
                                                     No
## 2
            Minivan
                         yes
                                   $0
                                              0
                                                     No
                                                               0
                                                                       1
## 3
       4
              z SUV
                              $38,690
                                              2
                                                     No
                                                               3
                                                                      10
                         no
## 4
       7
            Minivan
                                   $0
                                              0
                                                     No
                                                               0
                                                                       6
                        yes
## 5
       1
              z SUV
                          no
                              $19,217
                                              2
                                                    Yes
                                                               3
                                                                      17
       1 Sports Car
                                   $0
                                                                       7
## 6
                          no
                                                     No
##
              URBANICITY
## 1 Highly Urban/ Urban
## 2 Highly Urban/ Urban
## 3 Highly Urban/ Urban
## 4 Highly Urban/ Urban
## 5 Highly Urban/ Urban
## 6 Highly Urban/ Urban
```

2.0 Data Exploration & Preparation

The auto insurance training dataset has 26 variables and 8161 observations. Of the variables, 24 of them are predictors for two responses: TARGET_FLAG and TARGET_AMT is numerical.

To explore the training data, used: * Summary function to see means, medians, and quartiles of predictors * Str function to see the data type of each predictor * Explored TARGET_FLAG in relation to some other variables such as AGE and CAR_AGE * Looked at distribution of some numerical variables such as AGE and MVR_PTS

From the summary function, the TARGET_FLAG is binary and 26% of the 8161 records were accidents. See a summary of each column in the train_df set

view a summary of all columns
summary(train_df)

```
##
        INDEX
                     TARGET_FLAG
                                       TARGET_AMT
                                                          KIDSDRIV
                           :0.0000
##
   Min. :
               1
                    Min.
                                     Min.
                                           :
                                                   0
                                                       Min.
                                                              :0.0000
##
    1st Qu.: 2559
                    1st Qu.:0.0000
                                     1st Qu.:
                                                   0
                                                       1st Qu.:0.0000
    Median : 5133
##
                    Median :0.0000
                                     Median :
                                                   0
                                                       Median :0.0000
    Mean : 5152
                          :0.2638
                                     Mean : 1504
                                                              :0.1711
##
                    Mean
                                                       Mean
    3rd Qu.: 7745
                    3rd Qu.:1.0000
                                      3rd Qu.: 1036
                                                       3rd Qu.:0.0000
##
##
    Max.
           :10302
                    Max.
                           :1.0000
                                     Max.
                                             :107586
                                                       Max.
                                                              :4.0000
##
##
         AGE
                       HOMEKIDS
                                          YOJ
                                                        INCOME
##
    Min.
           :16.00
                    Min.
                           :0.0000
                                     Min.
                                           : 0.0
                                                     Length:8161
##
    1st Qu.:39.00
                    1st Qu.:0.0000
                                     1st Qu.: 9.0
                                                     Class :character
##
    Median :45.00
                    Median :0.0000
                                     Median :11.0
                                                     Mode :character
           :44.79
##
    Mean
                    Mean
                           :0.7212
                                     Mean
                                           :10.5
##
    3rd Qu.:51.00
                    3rd Ou.:1.0000
                                      3rd Qu.:13.0
           :81.00
                           :5.0000
                                             :23.0
##
    Max.
                    Max.
                                     Max.
##
    NA's
           :6
                                     NA's
                                             :454
                         HOME VAL
                                             MSTATUS
##
     PARENT1
                                                                  SEX
##
    Length:8161
                       Length:8161
                                          Length:8161
                                                              Length:8161
    Class :character
                       Class :character
                                          Class :character
                                                              Class :character
##
##
    Mode :character
                       Mode :character
                                          Mode :character
                                                              Mode :character
##
##
##
##
##
     EDUCATION
                           JOB
                                              TRAVTIME
                                                              CAR USE
##
    Length:8161
                       Length:8161
                                          Min. : 5.00
                                                            Length:8161
                                          1st Qu.: 22.00
##
    Class :character
                       Class :character
                                                            Class :character
##
    Mode :character
                       Mode :character
                                           Median : 33.00
                                                            Mode :character
##
                                           Mean
                                                 : 33.49
##
                                           3rd Qu.: 44.00
##
                                           Max.
                                                :142.00
##
##
      BLUEBOOK
                            TIF
                                           CAR_TYPE
                                                              RED_CAR
##
                       Min. : 1.000
                                                            Length:8161
    Length:8161
                                         Length:8161
##
    Class :character
                       1st Qu.: 1.000
                                         Class :character
                                                            Class :character
    Mode :character
##
                       Median : 4.000
                                        Mode :character
                                                            Mode :character
##
                       Mean
                             : 5.351
##
                       3rd Qu.: 7.000
##
                       Max.
                              :25.000
##
##
      OLDCLAIM
                          CLM FREQ
                                           REVOKED
                                                               MVR PTS
##
    Length:8161
                       Min.
                              :0.0000
                                         Length:8161
                                                            Min.
                                                                   : 0.000
##
    Class :character
                       1st Qu.:0.0000
                                         Class :character
                                                            1st Qu.: 0.000
##
    Mode :character
                       Median :0.0000
                                        Mode :character
                                                            Median : 1.000
##
                       Mean
                              :0.7986
                                                            Mean
                                                                   : 1.696
##
                       3rd Qu.:2.0000
                                                            3rd Qu.: 3.000
##
                       Max.
                              :5.0000
                                                            Max.
                                                                   :13.000
##
##
       CAR AGE
                      URBANICITY
##
    Min.
           :-3.000
                     Length:8161
##
    1st Qu.: 1.000
                     Class :character
##
    Median : 8.000
                     Mode :character
```

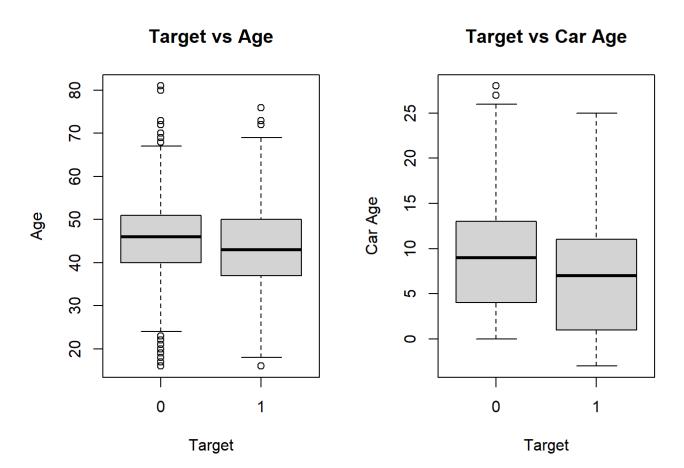
```
## Mean : 8.328
## 3rd Qu.:12.000
## Max. :28.000
## NA's :510
```

Look at the data type of each variable

```
# data type of predictors
str(train_df)
```

```
## 'data.frame':
                  8161 obs. of 26 variables:
## $ INDEX
              : int 1 2 4 5 6 7 8 11 12 13 ...
## $ TARGET FLAG: int 0000010110...
## $ TARGET_AMT : num 00000 ...
## $ KIDSDRIV : int 000000100...
## $ AGE
              : int 60 43 35 51 50 34 54 37 34 50 ...
## $ HOMEKIDS : int 0010010200...
           : int 11 11 10 14 NA 12 NA NA 10 7 ...
## $ YOJ
## $ INCOME
               : chr
                     "$67,349" "$91,449" "$16,039" "" ...
## $ PARENT1 : chr
                     "No" "No" "No" "No" ...
## $ HOME VAL : chr
                      "$0" "$257,252" "$124,191" "$306,251" ...
                      "z_No" "z_No" "Yes" "Yes" ...
## $ MSTATUS
               : chr
                     "M" "M" "z F" "M" ...
## $ SEX
               : chr
## $ EDUCATION : chr
                      "PhD" "z High School" "z High School" "<High School" ...
                      "Professional" "z Blue Collar" "Clerical" "z Blue Collar" ...
## $ JOB
              : chr
## $ TRAVTIME : int 14 22 5 32 36 46 33 44 34 48 ...
## $ CAR_USE
               : chr
                      "Private" "Commercial" "Private" "Private" ...
## $ BLUEBOOK : chr
                     "$14,230" "$14,940" "$4,010" "$15,440" ...
## $ TIF
               : int 11 1 4 7 1 1 1 1 1 7 ...
## $ CAR TYPE
                      "Minivan" "Minivan" "z SUV" "Minivan" ...
               : chr
## $ RED CAR
               : chr
                     "yes" "yes" "no" "yes" ...
## $ OLDCLAIM
              : chr "$4,461" "$0" "$38,690" "$0" ...
## $ CLM_FREQ : int 2020200100...
                     "No" "No" "No" "No" ...
## $ REVOKED : chr
## $ MVR PTS
               : int 30303001001...
## $ CAR_AGE : int 18 1 10 6 17 7 1 7 1 17 ...
## $ URBANICITY : chr "Highly Urban/ Urban" "Highly Urban/ Urban" "Highly Urban/ Urban"
"Highly Urban/ Urban" ...
```

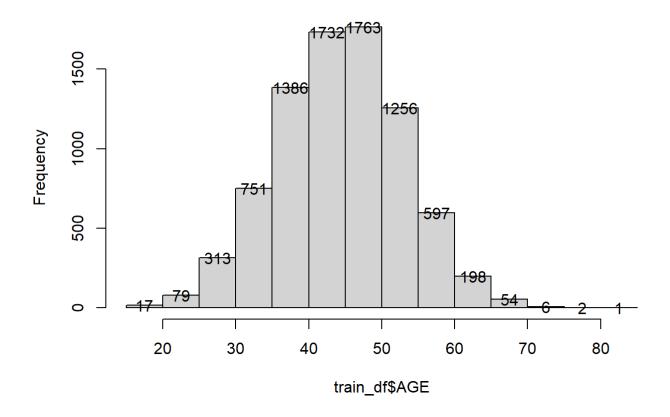
Look at the relationship between TARGET FLAG and some of the numerical variables.



Look at the distribution of some numerical variables.

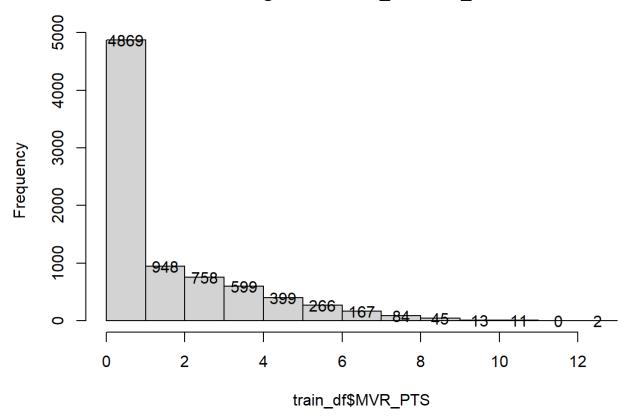
```
h <- hist(train_df$AGE)
text(h$mids,h$counts,labels=h$counts)</pre>
```

Histogram of train_df\$AGE



h <- hist(train_df\$MVR_PTS)
text(h\$mids,h\$counts,labels=h\$counts)</pre>

Histogram of train_df\$MVR_PTS



This data was prepared to build both a binary logistic model and a multiple linear regression model. The binary logistic model was used to predict the TARGET_FLAG response variable and the multiple linear regression model was used to predict the TARGET_AMT variable. Thus, there was a different training dataset prepared for each model.

In both training datasets, all 948 records with at least one missing value were removed.

Then, in the multiple linear regression training dataset all records with TARGET_AMT = 0 were removed.

Check for NA's

```
has_NA = names(which(sapply(train_df, anyNA)))
has_NA

## [1] "AGE" "YOJ" "CAR AGE"
```

Remove rows with NA's train_df will be used for binary logistic regression model

```
train_df <- train_df[complete.cases(train_df), ]</pre>
```

The training dataset for the binary logistic regression model was labelled train_df. The training dataset for the multiple linear regression model was titled train_amt_df.

Create train amt df dataframe for multiple linear regression model

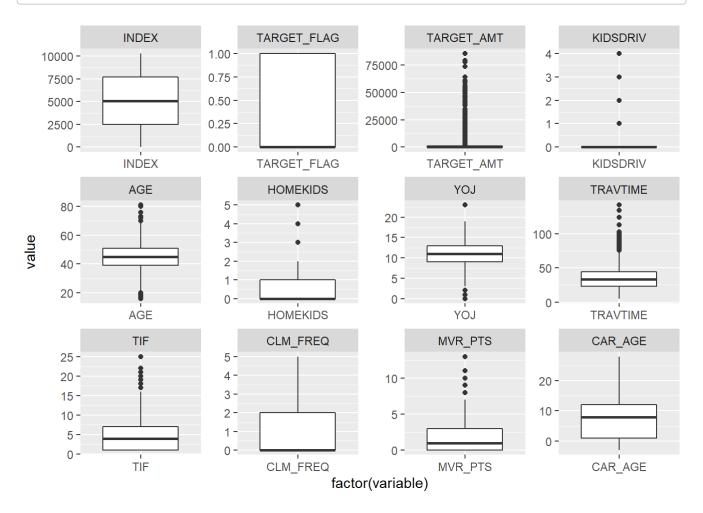
```
train_amt_df <- subset(train_df, TARGET_AMT > 0)
summary(train_amt_df$TARGET_FLAG)
```

```
## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 1 1 1 1 1 1
```

Boxplots

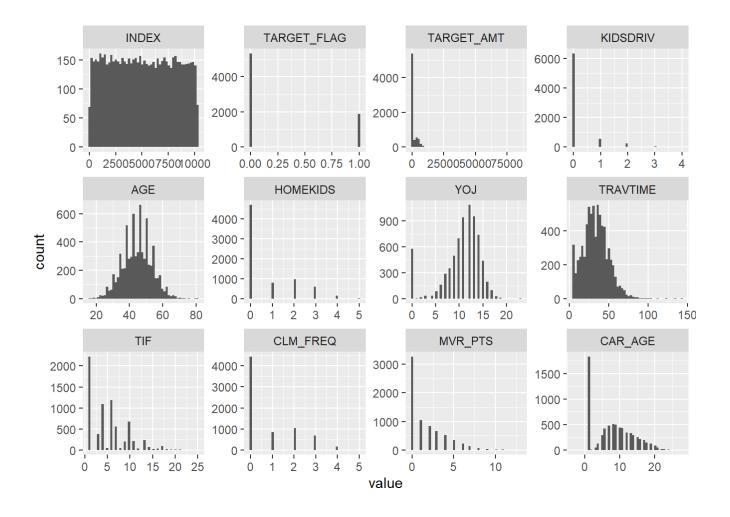
The below boxplots show all of the variables listed in the dataset. This visualization will assist in showing how the data is spread for each variable.

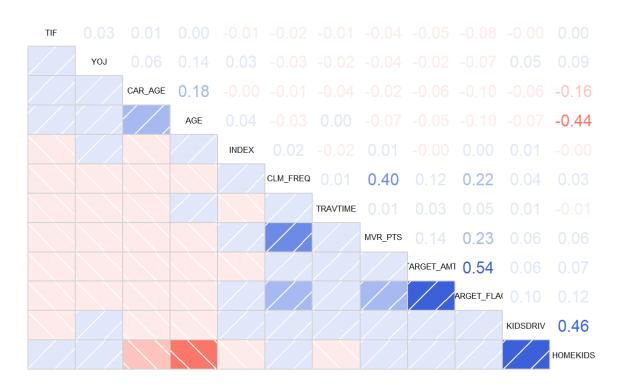
```
ggplot(melt(train_df), aes(x=factor(variable), y=value)) +
  facet_wrap(~variable, scale="free") +
  geom_boxplot()
```



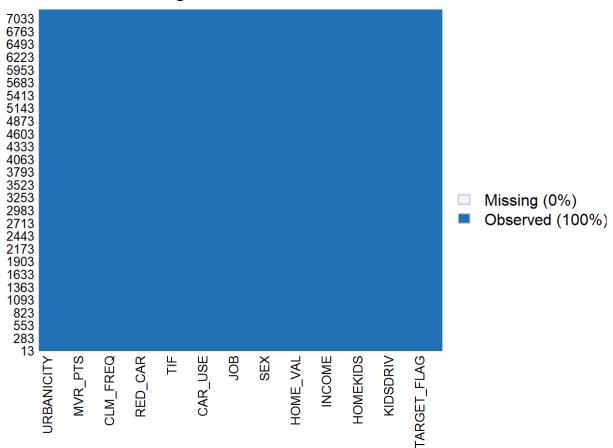
Histograms

```
ggplot(melt(train_df), aes(x=value)) +
facet_wrap(~variable, scale="free") +
geom_histogram(bins=50)
```





Missing values vs observed



3.0 Build Models

First, we built two models using most predictors as numerics. Then we used the step AIC function to find the best variables for each model.

One model was a Binary Logistic Regression model for the TARGET_FLAG response titled step_BLR. The second model was a Multiple Linear Regression for the TARGET_AMT response titled MLR_all_vars

Binary Logistic Regression

```
# preliminary exploration with one predictor
model1 <- glm(formula = TARGET_FLAG ~ AGE, family = binomial(), data = train_df)
summary(model1)</pre>
```

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE, family = binomial(), data = train_df)
## Deviance Residuals:
      Min
                1Q Median
                                  3Q
                                         Max
## -1.0712 -0.8017 -0.7376 1.4215
                                      2.0219
##
## Coefficients:
##
               Estimate Std. Error z value Pr(>|z|)
## (Intercept) 0.184991 0.140255
                                    1.319
              -0.027504 0.003141 -8.756
## AGE
                                            <2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 8303.6 on 7212 degrees of freedom
## Residual deviance: 8225.7 on 7211 degrees of freedom
## AIC: 8229.7
##
## Number of Fisher Scoring iterations: 4
```

Binary Logistic Regression Model with more variables

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
     TIF, family = binomial(), data = train_df)
##
## Deviance Residuals:
##
     Min
             1Q Median
                           3Q
                                 Max
## -1.8003 -0.7558 -0.6057
                        0.9552
                               2.4008
##
## Coefficients:
            Estimate Std. Error z value Pr(>|z|)
##
## (Intercept) 0.004828 0.162509 0.030 0.976299
          ## AGE
## CAR_AGE -0.037685 0.005134 -7.341 2.12e-13 ***
## MVR_PTS
          ## YOJ
           ## CLM_FREQ 0.302335 0.024479 12.351 < 2e-16 ***
## TIF
           ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
     Null deviance: 8303.6 on 7212 degrees of freedom
## Residual deviance: 7647.6 on 7206 degrees of freedom
## AIC: 7661.6
##
## Number of Fisher Scoring iterations: 4
```

Step through AIC scores to find best model

```
step_BLR = stepAIC(BLR_all_vars)
```

```
## Start: AIC=7661.59
## TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ + TIF
##
##
             Df Deviance
                           AIC
## <none>
                 7647.6 7661.6
## - YOJ
             1
                 7659.1 7671.1
## - AGE
                 7681.1 7693.1
            1
         1 7683.7 7695.7
## - TIF
## - CAR_AGE 1
                 7702.5 7714.5
## - MVR PTS 1
                 7781.4 7793.4
## - CLM FREQ 1
                 7796.8 7808.8
```

```
summary(step_BLR)
```

```
##
## Call:
## glm(formula = TARGET_FLAG ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
     TIF, family = binomial(), data = train_df)
##
## Deviance Residuals:
##
     Min
             1Q Median
                           3Q
                                  Max
## -1.8003 -0.7558 -0.6057
                        0.9552
                               2.4008
##
## Coefficients:
            Estimate Std. Error z value Pr(>|z|)
##
## (Intercept) 0.004828 0.162509 0.030 0.976299
## AGE
          ## CAR_AGE -0.037685 0.005134 -7.341 2.12e-13 ***
           ## MVR_PTS
## YOJ
           ## CLM_FREQ 0.302335 0.024479 12.351 < 2e-16 ***
## TIF
           ## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
     Null deviance: 8303.6 on 7212 degrees of freedom
## Residual deviance: 7647.6 on 7206 degrees of freedom
## AIC: 7661.6
##
## Number of Fisher Scoring iterations: 4
```

Multiple Linear Regression

Multiple Linear Regression models with many variables

```
##
## Call:
## lm(formula = TARGET_AMT ~ AGE + CAR_AGE + MVR_PTS + YOJ + CLM_FREQ +
##
      TIF, data = train_amt_df)
##
## Residuals:
##
     Min
             1Q Median
                         3Q
                                 Max
##
   -6127 -3068 -1561
                          142 79965
##
## Coefficients:
##
             Estimate Std. Error t value Pr(>|t|)
## (Intercept) 4636.72
                           920.08 5.039 5.11e-07 ***
## AGE
                 15.56
                           18.58 0.837
                                            0.402
            -24.37
112.96
## CAR AGE
                           32.32 -0.754
                                            0.451
## MVR PTS
                           71.34 1.583
                                            0.114
                50.51
## YOJ
                           39.47 1.280
                                            0.201
            -135.92 148.13 -0.918
-14.20 44.46 -0.319
## CLM FREQ
                                            0.359
## TIF
                                            0.749
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7618 on 1886 degrees of freedom
## Multiple R-squared: 0.003076,
                                   Adjusted R-squared:
## F-statistic: 0.97 on 6 and 1886 DF, p-value: 0.444
```

4.0 Select Models

We used Stepwise AIC (both backward and forward) to do model selection and ended with a Binary Logistic 7661.4

Appendix

- Diez, D.M., Barr, C.D., & Cetinkaya-Rundel, M. (2015). OpenIntro Statistics, Third Edition. Open Source. Print
- Faraway, J. J. (2015). Extending linear models with R, Second Edition. Boca Raton, FL: Chapman & Hall/CRC. Print
- https://www.sciencedirect.com/topics/computer-science/binary-logistic-regression (https://www.sciencedirect.com/topics/computer-science/binary-logistic-regression)
- https://bookdown.org/chua/ber642_advanced_regression/binary-logistic-regression.html
 (https://bookdown.org/chua/ber642_advanced_regression/binary-logistic-regression.html)
- http://wise.cgu.edu/wp-content/uploads/2016/07/Introduction-to-Logistic-Regression.pdf (http://wise.cgu.edu/wp-content/uploads/2016/07/Introduction-to-Logistic-Regression.pdf)

```
title: "DATA 621 - Business Analytics and Data Mining"
subtitle: "Homework 4"
author: "Ramnivas Singh"
date: "`r Sys.Date()`"
output:
 html document:
   theme: default
   highlight: espresso
   toc: yes
   toc depth: 5
   toc float:
     collapsed: yes
 pdf document:
   toc: yes
   toc depth: '5'
 editor options:
  chunk output type: inline
 always allow html: true
```{r setup, include=FALSE}
knitr::opts chunk$set(echo = TRUE, warning = FALSE, message = FALSE)
\clearpage
1.0 Overview

1.1 Deliverables

\clearpage

Solution Steps & Approach
* Data Exploration : The auto insurance training dataset has 26 variables and
8161 observations. Of the variables, 24 of them are predictors for two
responses.
* Data Preparation : To prepare the data, we checked for any NA's or missing
values. There were none.
* Build Models : We built a model using all predictors as numerics.
* Select Models : Select a suitable model
* Appendix
```

```
Import Libraries and Data
```{r echo=FALSE}
library(ggplot2)
library(dplyr)
library(corrplot)
library (MASS)
library(RCurl)
library(pROC)
library(tidyverse)
library(knitr)
library(corrgram)
library(reshape2)
library(Amelia)
```{r}
Loading the data
train df = read.csv("https://raw.githubusercontent.com/rnivas2028/MSDS/
Data621/HW4/insurance training data.csv")
test df = read.csv("https://raw.githubusercontent.com/rnivas2028/MSDS/Data621/
HW4/insurance-evaluation-data.csv")
head(train df)
2.0 Data Exploration & Preparation
The auto insurance training dataset has 26 variables and 8161 observations. Of
the variables, 24 of them are predictors for two responses: TARGET FLAG and
TARGET AMT is numerical.
To explore the training data, used:
 * Summary function to see means, medians, and quartiles of predictors
* Str function to see the data type of each predictor
 * Explored TARGET FLAG in relation to some other variables such as AGE and
CAR AGE
 * Looked at distribution of some numerical variables such as AGE and MVR PTS
From the summary function, the TARGET FLAG is binary and 26% of the 8161
records were accidents.
See a summary of each column in the train df set
```{r train dfing data summary}
# view a summary of all columns
summary(train df)
```

Look at the data type of each variable ``` $\{r\}$

```
# data type of predictors
str(train df)
Look at the relationship between TARGET FLAG and some of the numerical
variables.
```{r}
par(mfrow=c(1,2))
plot response variable "target" against predictor variable "age" and
"car age"
boxplot(AGE ~ TARGET FLAG, train df,
 main="Target vs Age",
 xlab="Target",
 ylab="Age")
boxplot(CAR AGE ~ TARGET FLAG, train df,
 main="Target vs Car Age",
 xlab="Target",
 ylab="Car Age")
Look at the distribution of some numerical variables.
h <- hist(train df$AGE)</pre>
text(h$mids,h$counts,labels=h$counts)
```{r}
h <- hist(train df$MVR PTS)</pre>
text(h$mids,h$counts,labels=h$counts)
This data was prepared to build both a binary logistic model and a multiple
linear regression model. The binary logisitc model was used to predict the
TARGET FLAG response variable and the multiple linear regression model was
used to predict the TARGET AMT variable. Thus, there was a different training
dataset prepared for each model.
In both training datasets, all 948 records with at least one missing value
were removed.
Then, in the multiple linear regression training dataset all records with
TARGET AMT = 0 were removed.
Check for NA's
```{r}
has NA = names(which(sapply(train df, anyNA)))
has NA
Remove rows with NA's
train df will be used for binary logistic regression model
```{r}
train df <- train df[complete.cases(train df), ]</pre>
```

The training dataset for the binary logistic regression model was labelled train_df. The training dataset for the multiple linear regression model was titled train amt df.

```
Create train_amt_df dataframe for multiple linear regression model
```{r}
train_amt_df <- subset(train_df, TARGET_AMT > 0)
summary(train_amt_df$TARGET_FLAG)
```
```

Boxplots

The below boxplots show all of the variables listed in the dataset. This visualization will assist in showing how the data is spread for each variable.

3.0 Build Models

First, we built two models using most predictors as numerics. Then we used the step AIC function to find the best variables for each model.

One model was a Binary Logistic Regression model for the ${\tt TARGET_FLAG}$ response titled step BLR.

The second model was a Multiple Linear Regression for the $TARGET_AMT$ response titled MLR_all_vars

```
## Binary Logistic Regression
```{r}
preliminary exploration with one predictor
model1 <- glm(formula = TARGET FLAG ~ AGE, family = binomial(), data =</pre>
train df)
summary(model1)
Binary Logistic Regression Model with more variables
BLR all vars = glm(TARGET FLAG \sim AGE +
 CAR AGE +
 MVR PTS +
 YOJ +
 CLM FREQ +
 TIF, family = binomial(), data = train df)
summary(BLR all vars)
Step through AIC scores to find best model
```{r}
step BLR = stepAIC(BLR all vars)
summary(step BLR)
## Multiple Linear Regression
Multiple Linear Regression models with many variables
```{r}
MLR all vars = lm(TARGET AMT \sim AGE +
 CAR AGE +
 MVR PTS +
 YOJ +
 CLM FREQ +
 TIF, data = train amt df)
summary(MLR all vars)
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4.0 Select Models
We used Stepwise AIC (both backward and forward) to do model selection and
ended with a Binary Logistic 7661.4
\clearpage
Appendix
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- \* Diez, D.M., Barr, C.D., & Cetinkaya-Rundel, M. (2015). OpenIntro Statistics, Third Edition. Open Source. Print
- $^{\star}$  Faraway, J. J. (2015). Extending linear models with R, Second Edition. Boca Raton, FL: Chapman & Hall/CRC. Print
- \* https://www.sciencedirect.com/topics/computer-science/binary-logistic-regression
- \* https://bookdown.org/chua/ber642\_advanced\_regression/binary-logistic-regression.html
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