

- quick way to get it sorted · -it does its job right the first time
- -its safe for her kids

Values

- -the machine has to be efficient.
- -the machine should be simple

Wants

- · simplicity

Fears

- · -unsafe environment for her kids.
- -being late
- -stress of not getting everything done.

Anthony education: College Degree "I can't be bother to sort my recycling." Anthony owns a general good store. He works hard every day to give his customers the best shopping experience he can. With all the goods that are delivered to his store, trash often piles up. Anthony is doesn't have the time or patience to sort what is recyclable and what isn't. Comfort With Technology INTERNET Anthony needs something that will separate his recyclables from his nonrecyclables and is simple to SOFTWARE use so he can dedicate more time to managing the MOBILE APPS SOCIAL NETWORK · Anthony wants something to sort his trash. He wants something to sort his trash. He needs it to be fast so he doesn't have to spend He would like to put more of his effort towards his too much time with it. customers.

. He doesn't want to lose business.

sorted.

Anthony hopes they don't leave his trash if it's not

He values the quality of his goods.

He values his time.
He wants to give customers quality service.

