

Contact

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Top Skills

Business Development Support
Sales
Advertising

Viktoria S

Head of Partnership @ EC Infosolutions | Full Stack Product Development for Startups | AWS & Google Cloud Partner
United States

Summary

I am a Head of Partnerships at a global software development company operating across India, the USA, and Singapore. With over 500 customers in 15 countries, we specialize in helping startups, SMEs, and large enterprises achieve success through innovative digital strategies and tailored solutions.

Our Expertise:

- 1) Digital Solutions Development: We have delivered hundreds of MVPs and scalable solutions across the digital spectrum, including mobile apps, cloud applications, IoT, data analytics, and enterprise-grade software.
- 2) End-to-End Customization: All our solutions are developed in-house, designed for scalability, and fully customized to meet the unique needs of our clients.
- 3) Marketing: We empower our clients to elevate their marketing strategies by providing tailored solutions that drive engagement, optimize campaigns, and maximize ROI throughout their marketing journey.

B2B Product Portfolio:

1. Freedom CRM - a customised CRM framework for sales, service & marketing automation.
2. Freedom eCommerce - a customised ecommerce framework for B2C, B2B, direct & social commerce companies.
3. Freevocal - a mobile app framework for media monetization & distribution.
4. Soil Diagnostics LabCore - a cloud based business operation management system for agri companies.

We provide our solutions on both cloud and on-premise platforms and are proud to be authorized implementation partners for Google Cloud and Amazon Web Services.

Our Mission:

To empower businesses worldwide by becoming their preferred partner for digital transformation, marketing automation, and innovation.

With our expertise in technology and marketing, we ensure our clients' digital strategies not only succeed but thrive in today's competitive landscape.

Reach out to me to discuss your innovative ideas in detail:

viktoria@ecinfosolutions.com

Experience

SPRIVIL HEALTHCARE PRIVATE LIMITED

Business Development Consultant

January 2022 - Present (3 years 1 month)

India

EC Infosolutions Pvt Ltd

Head of Partnerships

January 2021 - Present (4 years 1 month)

India

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