



# ROBERT FOREMAN

SERVANT LEADER

## CONTACT

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homeandawayrealty.net

## SOCIAL MEDIA

TWITTER: @HOMENAWAYREALTY

FACEBOOK: /LIVEINPHOENIX

LINKEDIN: /LIVINGINPHOENIX

## PROFILE

I am an exceptional, producing sales manager considering full-time positions in the fields of Technology, Real Estate, Residential Lending and Hospitality.

## EXPERIENCE

### MANAGING BROKER

HOME & AWAY REALTY | OCT 2014 - PRESENT

- Recruit and train a team of agents to market for Homebuyers and Sellers in the Phoenix metro area.
- Closed \$27 mil in residential real estate transactions in 2017

### ASSOCIATE BROKER

HOMESMART | JUL 2010 - OCT 2014

- Developed a social media strategy to increase brand awareness and create multiple inbound lead sources.
- Originated over 100 sales transactions and consistently placed in the top 5-10% in originations statewide.

## EDUCATION

### BACHELOR OF ARTS, MAJOR IN RUSSIAN

ARIZONA STATE UNIVERSITY | GRADUATED 1998

### FULL STACK DEVELOPER CERTIFICATION COURSE

UNIVERSITY OF ARIZONA | START DATE FEB 2019

COMPLETION DATE AUG 2019

## SKILLS

- |                                |                      |
|--------------------------------|----------------------|
| • Servant leader               | • Web developer      |
| • Consultative sales approach  | • Project management |
| • Paid and organic advertising | • Training           |
| • Web content development      | • Entrepreneur       |
| • Social media                 | • Recruiting         |

## LICENSING AND CORE COMPETENCIES

### LICENSING

REAL ESTATE BROKER: BR557253000 (AZ)

MORTGAGE: NMLS #916099 (AZ)

### CORE COMPETENCIES

OFFICE SUITE: MICROSOFT OFFICE, GOOGLE DOCS

CRM: FOLLOW UP BOSS, TOP OF THE MIND, SALESFORCE

MARKETING: MAILCHIMP, GETRESPONSE, RPR, REMINE

GRAPHICS DESIGN: CANVA, SNAPSEED

WEB DEVELOPMENT: WORDPRESS, HTML, CSS, JAVASCRIPT