# Time to find a house!



By, Robert Huey



# Reason I am HERE?

The reason that I am here is quite a simple one. I want to help couples find or sell a home that will create the least amount of friction possible in a relationship. Going forward we will see a bunch of different graphs and data points that will make your discussions away from me a lot easier and enjoyable!

# O1. Housing costs.

Graph showing a distribution of housing costs.

## **03.** Type of house.

Graph going over cost distribution of house types.

# **02.** Neighborhood.

Graph going over the costs per neighborhood.

# 04. What you will fight about.

Prices for add ons.

### **05. Recommendations.**

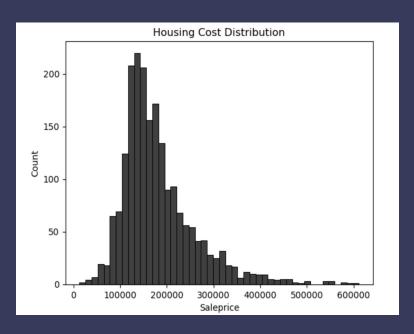
Recommendations to buy or sell.



#### **Housing Costs.**



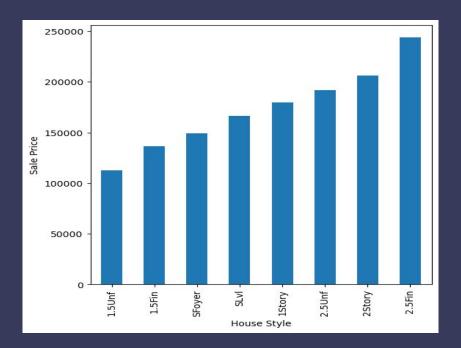
Did you know that the mean sale price for homes in Ames is, \$181,534.63.



### Neighborhood costs. We can see that some neighborhoods cost way more than others with almost half going above the mean price. 300000 250000 200000 Sale Price 150000 Meadowy - OldTown - BrAside - OldTown - BrKside - SWISU - SWISU - SWISU - SAWYET - SOMETS - S Neighborhood

Type of house.

One story houses are the best to meet around the mean sales price and be able to customize.





#### Housing feature main costs.



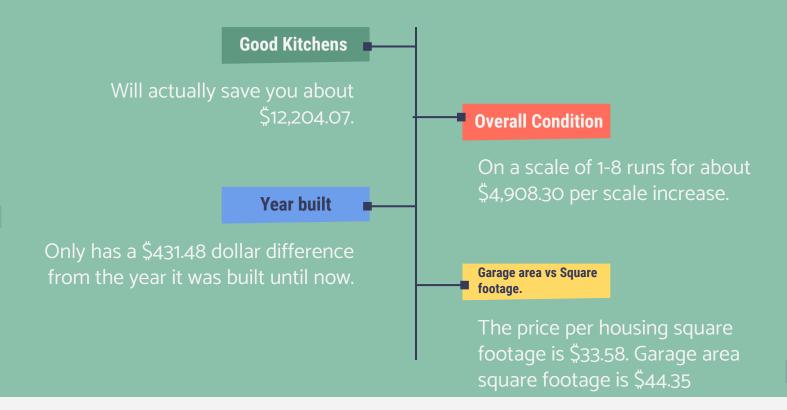
#### **Overall Quality.**

Each unit increase in quality from a scale of 1-8 will run you about, \$15,746.

#### Full bathrooms.

Each full bathroom in the house will be approximately, \$5690.74

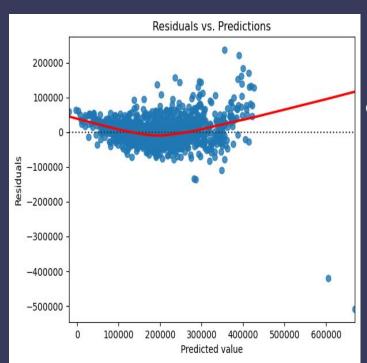
#### Food for thought.



#### **Overall Model.**

### What was included?

year\_built, overall\_cond, overall\_qual, full\_bath, garage\_area, square\_footage, bldg\_type\_1Fam, bldg\_type\_2fmCon, bldg\_type\_Duplex, bldg\_type\_Twnhs, bldg\_type\_TwnhsE, kitchen\_qual\_Ex, kitchen\_qual\_Fa, kitchen\_qual\_Gd, kitchen\_qual\_TA



What we got.

We received a model containing 80%(rounded) of the features affecting the sale price of a house.

If you plan on buying a home think about the basics.

What house type? What neighborhood? What do you both love?

Once you come to those conclusions the rest is to just pick and choose the add-ons that meet your budget. People generally like their space, so I suggest instead of getting an excellent kitchen, to get a good kitchen instead and upgrade your house condition, quality, and have two full bathrooms for the same price.



If you plan and selling well this is simple.

What can you easily and quickly change in your house to add value?

All roads lead to Rome. It is the kitchen yet again because everything else to increase the price of your home will come with a LOT of remodeling, work, and time. Just buy some new appliances and be off on your way for a quick and easy increase.

Sell

# THANKS!!







Do you have any questions?

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