

Robbin R. Collins Jr

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EDUCATION/CERTIFICATION

University of Texas at Austin

Austin, TX / USA

FULL STACK DEVELOPER CERTIFICATE

Graduation Month Oct 2023

HTML5, CSS3, JavaScript, jQuery, Bootstrap, Express.js, React.js, Node.js, Database Theory, MongoDB, MySQL, Command Line, Git, and more.

PROFESSIONAL EXPERIENCE

LAMBS TIRE and AUTOMOTIVE

Georgetown, TX/ USA

Service Sales Advisor

2017-2019 / 2021-2023

- Work with inbound and/or outbound phone calls, email, text and other forms of communication to address the needs of our clients' customers.
- Investigate and follow up on questions/issues to resolve concerns in an accurate and timely manner.
- Provide solutions, recommendations and product information with a sense of urgency, positivity and empathy. (Received "Silver Sales Award")

SARATOGA HOMES

Georgetown, TX/ USA

Marketing Manager/New Home Sales Consultant

2020– 2021

- Improve and boost brand image by implementing focused marketing campaigns and engaging in professional networking to heighten visibility and drive traffic to the community
- Qualify and collaborate with mortgage companies to accurately determine loan and mortgage options for clients
- Draft contracts for new home purchases and manage the sales process from inception to completion (Sold over \$5.5 million in New Homes Sales)

GEHAN HOMES

Georgetown, TX/ USA

Ltd. Assistant/New Home Sales Consultant

2019– 2020

- Managed model home and residential community.
- Greeted and established substantive rapport with customers; assisted customers in determining their "big why" . Prepared and demonstrated features and benefits to address specific customer wants and needs
- Promoted sales by acquiring product knowledge and providing product solutions to customers and entered information into sales database

KEY AREA OF EXPERTISE

Industry Knowledge:

Agile Model • Risk Identification and Analysis • Conflict Resolution • Process Improvement • Instructional Technology • Effective negotiation skills • Strong written and Verbal communication skills • Strong analytical • Data driven selling and Creative thinking skills • Customer first mindset

Technical Skills: SaaS • Google Suite • Slack • Microsoft Office Suite • HTML • CSS • JavaScript • Wireframing • GitHub • Website design • Zoom

Soft Skills: Leadership • Conflict Resolution • Teamwork • Strong Written and Verbal

Communication • Problem Solving • Excellent interpersonal • Building Relationships • Highly Adaptable • Deeply Reflective

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