## Haem.io

Intelligent Diagnostics for Precision Haematology

## **Use of Funds**

Seed Investment Breakdown | 18-Month Runway to Revenue

£750,000

**Total Seed Investment** 

18-Month Runway to Series A Readiness

Team Development (18 months)	£360,000
Founder & Lead Engineer (Full-time)  Platform development, Al/logic engine refinement, technical architecture	£165,000
Regulatory & Compliance Officer (Full-time)  UKCA/CE certification, ISO 13485 implementation, MHRA engagement	£105,000
Clinical Validation Lead (Full-time)  NHS pilot coordination, clinical study management, KOL engagement	£90,000

# Regulatory & Clinical Validation UKCA Certification (Class IIa Medical Device) Notified body fees, technical file preparation, quality management system, clinical evaluation report NHS Pilot Studies (4 sites) Manchester Foundation Trust, The Christie, Royal Devon, Blackpool Teaching Hospitals

Infrastructure & Operations	E210,000
Cloud Infrastructure & AI Compute  AWS/Azure hosting, LLM API costs, data storage, security infrastructure	£15,000
Legal & Accounting  Corporate legal, IP protection, financial audit, compliance advisory	£25,000
Insurance & Professional Fees Professional indemnity, product liability, directors & officers insurance	£15,000
Office & Equipment Co-working space, laptops, software licenses, collaboration tools	£20,000
Marketing & Business Development  Conference attendance, clinical demonstrations, marketing materials	<b>£15,000</b>
Contingency Buffer (24%) Unforeseen regulatory requirements, scope expansion, risk mitigation	£120,000

### **Key Milestone:**

UKCA certification + 4 NHS pilot validations completed  $\rightarrow$  Series A readiness with proven clinical efficacy and regulatory approval

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