



THE IBM MIGRATION FACTORY HELPS ANSWER KEY QUESTIONS

- "Can it be done?"
- "How is it done?"
- "What will it cost?"
- "How long will it take?"
- "What are the risks?"

WHAT DOES THE MIGRATION FACTORY OFFER?

We've been doing one thing for 20 years — migration. The Migration Factory uses proven methodologies that are designed to be cost-effective and help mitigate risk.

Capabilities include:

- Accurate sizing and costing of a migration
- The expertise necessary to help control the risk associated with application migration
- Cost-effective application migration
- Migrations for custom-coded applications as well as select packaged applications and databases
- System and application upgrades to newer platforms

- Significant knowledge, expertise and experience in moving applications and associated databases from Solaris, HP-UX, Tru64 UNIX® and Linux® to IBM® platforms
- Application-centric server consolidation

HOW WILL MIGRATION HELP YOUR BUSINESS?

Leverage more powerful and supported technology
Current platform may have limited or discontinued vendor support.

Retain investment

You've invested a great deal of time and resources in existing applications.

Reduce cost of ownership

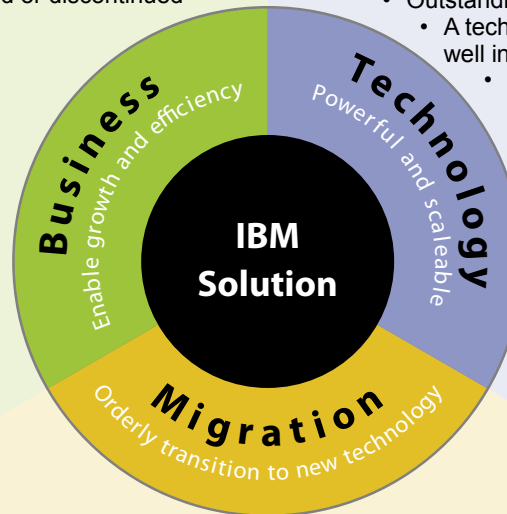
There are potential cost savings from replacing hardware, consolidating servers and using available skilled resources

Access to larger pool of skilled technical resources

The available pool of resources declines over time for older technologies

WHAT IS THE ADVANTAGE OF USING IBM'S TECHNOLOGY?

- Outstanding value for the investment
- A technology roadmap with a support plan well into the future
- Dynamic LPAR, virtualization and on demand processing
- Robust, scalable UNIX platform for critical applications
- Strong affinity with Linux for flexible solutions that fit your business
- Robust transition path
- Reliability, availability, serviceability
- Designed for productivity
- Service and support to help keep a business running



WHY SHOULD A PROVEN MIGRATION APPROACH BE USED?

Cost

- Typically costs less than other available options and preserves the investment in custom applications
- Reduces the cost of moving applications from one platform to another

Time

Usually faster than developing a new application or moving to a new application package

Quality

- Existing IT staff will continue to know the migrated application
- Minimizes impact on existing business
- Retains the competitive advantage originally obtained from the custom application code

Risk

Mitigates and reduces the risk in moving applications from one platform to another

ENGAGE THE MIGRATION FACTORY

THE ENGAGEMENT PROCESS

The Engagement Process

Preliminary analysis

- Initial discovery call with Migration Factory team to review customer requirements
- Complete technical questionnaire

Assessment

- Define the approach and plan
- Define the timeframe for a response
- Estimate schedule and cost

Migration

- Migrate business applications, data and databases
- Integrate middleware
- Test and validate
- Deploy
- User acceptance

This approach has been used successfully for a broad range of migration projects. Additionally, each step of the engagement process has defined deliverables that lead you to sound, informed migration decisions.

CORE CAPABILITIES

UNIX

- IBM AIX®
- Linux
- Sun Solaris
- HP HP-UX
- HP Tru64
- DG DG-UX
- Sequent®
- DYNIX/ptx®
- SGI IRIX
- SCO
- NCR
- AT&T
- 32-bit to 64-bit enhancement

Package applications

- SAP
- PeopleSoft
- Oracle E-Business Suite

Database migration

- DB2®
- Informix®
- Oracle
- Sybase
- SQL Server

Other

- OS/390®
- Microsoft® Windows®
- Unisys
- Tandem
- Stratus
- HP 3000
- OpenVMS

TESTING SUPPORTS SUCCESS

Testing, validation, and verification are an integral part of our methodology — it provides the roadmap to success. Advanced code-checking technology can limit code migration problems and reduce the cost to fewer hours required to complete the project.

Testing practices

- Leverage customer-based testing suites
- Perform unit, system and acceptance tests
- Verify against the established baseline

HOW DO YOU GET STARTED?

1. Contact the Migration Factory

- 1-866-MIGR8TE (toll-free in the US)
- migr8te@us.ibm.com
- www.ibm.com/servers/eserver/pseries/migration/
- IBM Sales Team or Business Partner

2. Preliminary analysis with Migration Factory assistance

Initial discovery call with Migration Factory team to review customer requirements

3. Assess, size, cost the effort

4. Migrate, test, deploy, accept



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