GLOSSARY



Leading Without Formal Authority

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Use these terms and definitions below to understand concepts taught in the course.

Transcript Search: note that you can search for terms directly within the course. To search video text, switch to the *Transcripts* tab, then press Cmd/Ctrl + F on your keyboard to run a search within the active transcript.

| Term | Definition |
|-----------------------------|--|
| empathy | Understanding the way another person feels |
| informal authority | Authority created by your expertise and influence rather than your job title |
| mentor | A person who provides emotional support and training while motivating employees |
| organizational hierarchy | The different levels of authority that make up the structure of an organization |
| reactive behavior | Instantly reacting to a negative occurrence without thinking about the outcome |
| team mindset | The way a group of people cooperate with one another and demonstrate increased engagement in a collaborative environment |