

# Deep Learning Applications in Supply Chain Management

---

Robert Andrews  
rea3ah@virginia.edu



## Agenda

1. Results
2. Supply Chain Management Overview
3. Research Objective
4. Data Overview
5. Methodology
6. Wrap Up



# Results

## LSTM Results

### Training/Validation

- Validation **MSE: 0.0025**
- Validation **MAPE: 21.66**
  - → greater than 78% accurate!

### Testing

- Average **Accuracy: 0.968**

# Supply Chain Management

## Supply Chain Management

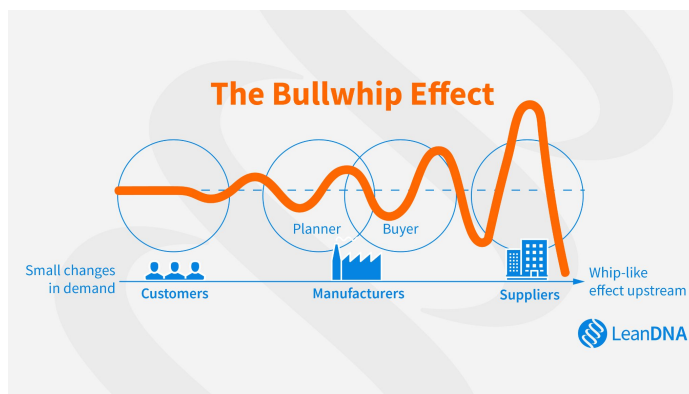
- **Supply Chain** - the complete process for delivery of a consumer good from product order placement to arrival to consumers (Lin et al., 2022)
- **Supply Chain Management** - the active management of the following constituent processes: demand (sales) estimation, raw material purchasing, supplier selection, production, product distribution, outbound transportation, and inventory management (Aamer et al., 2020; Lin et al., 2022; Tirkolaee et al., 2021)

# Example Supply Chain



% Wall Street Journal | Walmart

# Demand forecasting aims to ameliorate the Bullwhip Effect



% Lean DNA

# Research Objective

## Research Objective

**Train a neural network that predicts consumer demand  
with at least 70% accuracy**

(based on accepted commercial forecasting standards (Skarica, 2022))

Could support literature claim that ANNs are the most accurate SCM forecasting methods

# Data Overview

## Walmart Data

- Retrieved from Kaggle
- Walmart US Sales data from 2010-2012
- ~13 MB (412,000 obs)
  - Reduced to 143 observations after data aggregation
- Response variable: **weekly sales**
- Features:
  - **date**
  - unemployment rate
  - inflation
  - holiday
  - fuel price
  - temperature
- only date was retained

### About Dataset

#### Walmart Sales Forecast



View more

Business News Investing Retail and Shopping Exploratory Data Analysis Deep Learning Time Series Analysis Python

features.csv (592.29 kB)

Download icon

Detail Compact Column

10 of 12 columns

#### About this file

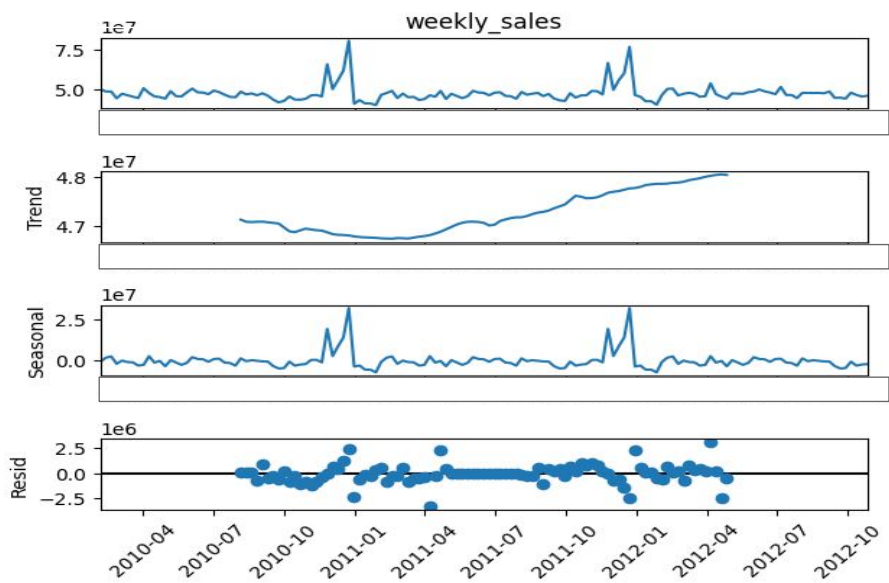
This file contains additional data related to the store, department, and regional activity for the given dates. It contains the following fields:

Store	Date	Temperature	Fuel_Price	MarkQuart	Mark
Store number	Week	Average temperature in the region	Cost of fuel in the region	Anonymous data related to promotional markdowns that Walmart is running	Anonymous to promote markdowns that Walmart is running
1	48	41.610	23.613	7.229	102
48	23.613	7.229	102	2.47	4.47
NA	4855.31	0%	3	Other (4030)	49%

## Observed Demand



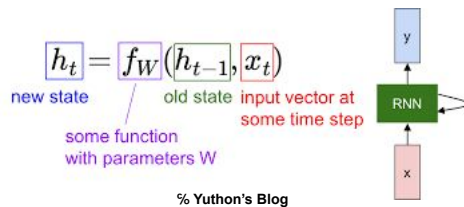
## Deeper Demand Trends



# Methodology

## Recurrent Neural Network

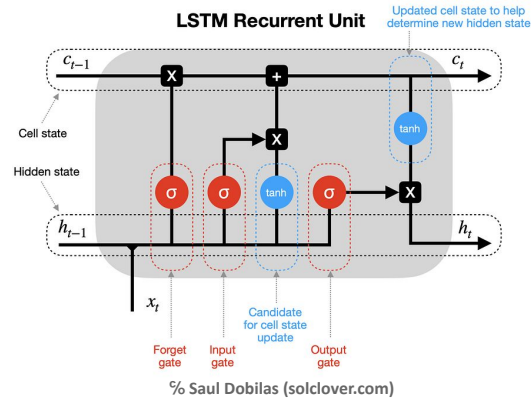
- Most used NN architecture for time series analysis





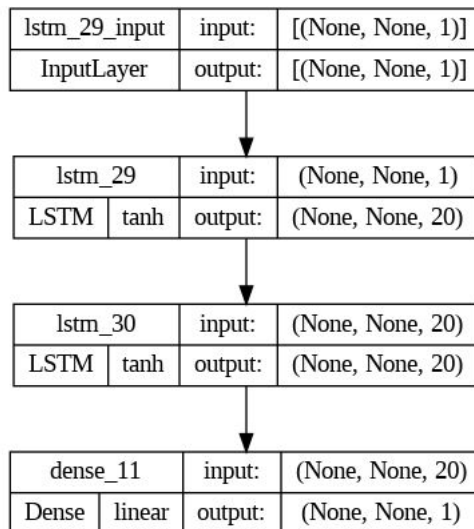
# LSTM General Architecture

## LONG SHORT-TERM MEMORY NEURAL NETWORKS



## Model Details

- 2 hidden layers
- 5,061 parameters
- Optimizer: ADAM
- Learning Rate: 0.001
- Loss Function: MSE
- Key Metrics: MAPE



# Model Construction Code

## Design and Train LSTM Network

```
[ ] 1 from keras.models import Sequential
    2 from keras.layers import LSTM
    3 from keras.layers import Dense

[ ] 1 from keras import callbacks
    2 earlystopping = callbacks.EarlyStopping(monitor="val_loss",
    3                                         mode="min", patience=5,
    4                                         restore_best_weights=True)
    5 model = keras.models.Sequential([
    6     keras.layers.LSTM(int(20), return_sequences=True, input_shape=[None, 1]),
    7     keras.layers.LSTM(int(20), return_sequences=True),
    8     keras.layers.Dense(int(1))
    9 ])
   10
   11 model.compile(loss="mse", optimizer="adam", metrics=[tf.keras.metrics.MeanAbsolutePercentageError()])
```

```
[ ] 1 # from ann_visualizer.visualize import ann_viz
    2 # from graphviz import Source
    3 # ann_viz(model, view=True)
```

```
[ ] 1 model.summary()
```

Model: "sequential\_19"

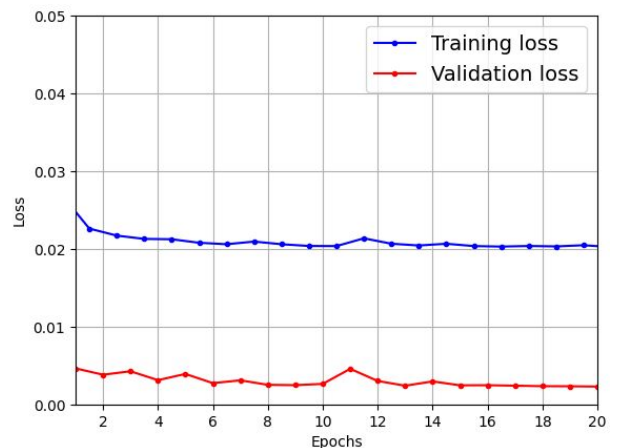
Layer (type)	Output Shape	Param #
lstm_29 (LSTM)	(None, None, 20)	1760
lstm_30 (LSTM)	(None, None, 20)	3280
dense_11 (Dense)	(None, None, 1)	21

-----  
Total params: 5,061  
Trainable params: 5,061  
Non-trainable params: 0

# Training

```
history = model.fit(generator, epochs=50,
                    validation_data=valid_gen,
                    callbacks=[earlystopping])
```

- Validation MSE: 0.0025
- Validation MAPE: 21.66
  - → greater than 78% accurate!



## Predictive Accuracy

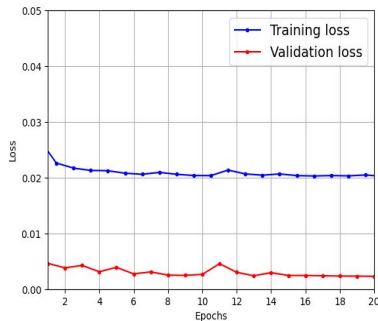
- Holdout data: last 12 weeks of sales
- **Average Accuracy: 0.968**

	weekly_sales	Predictions	Accuracy
date			
2012-08-10	47403451.04	45439380.0	0.959
2012-08-17	47354452.05	45439728.0	0.960
2012-08-24	47447323.60	45439064.0	0.958
2012-08-31	47159639.43	45441128.0	0.964
2012-09-07	48330059.31	45432740.0	0.940
2012-09-14	44226038.65	45462332.0	0.972
2012-09-21	44354547.11	45461396.0	0.975
2012-09-28	43734899.40	45465904.0	0.960
2012-10-05	47566639.31	45438208.0	0.955
2012-10-12	46128514.25	45448556.0	0.985
2012-10-19	45122410.57	45455828.0	0.993
2012-10-26	45544116.29	45452776.0	0.998

# Wrap Up

## Recap of Results

- Validation MSE: 0.0025
- Validation MAPE: 21.66
- **Avg. Test Accuracy: 0.968**



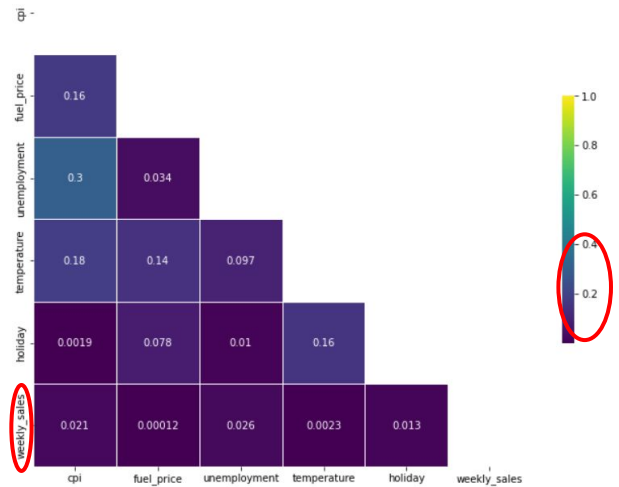
	weekly_sales	Predictions	Accuracy
date			
2012-08-10	47403451.04	45439380.0	0.959
2012-08-17	47354452.05	45439728.0	0.960
2012-08-24	47447323.60	45439064.0	0.958
2012-08-31	47159639.43	45441128.0	0.964
2012-09-07	48330059.31	45432740.0	0.940
2012-09-14	44226038.65	45462332.0	0.972
2012-09-21	44354547.11	45461396.0	0.975
2012-09-28	43734899.40	45465904.0	0.960
2012-10-05	47566639.31	45438208.0	0.955
2012-10-12	46128514.25	45448556.0	0.985
2012-10-19	45122410.57	45455828.0	0.993
2012-10-26	45544116.29	45452776.0	0.998

## Conclusions

- This analysis offered further evidence of why DL is preferred ML method in SCM
  - DL was used in 49% of SCM forecasting (Aamer et al., 2021)
- Neural Networks offer major advantages to other Machine Learning methods
- ANNs should be preferred in Supply Chain Management and other commercial applications

## Future Research

- Deep multilayer perceptron
- Determine whether other features can be leveraged
- Develop active data pipeline to feed new data into the algorithm
- Deployment of real time forecasting updates to drive value for consumers and shareholders



## References

- Aamer, A., Eka Yani, L. P., & Alan Priyatna, I. M. (2020). Data Analytics in the Supply Chain Management: Review of Machine Learning Applications in Demand Forecasting. *Operations and Supply Chain Management: An International Journal*, 14(1), 1–13. <https://doi.org/10.31387/oscm0440281>
- Lin, H., Lin, J., & Wang, F. (2022). An innovative machine learning model for supply chain management. *Journal of Innovation & Knowledge*, 7(4), 100276. <https://doi.org/10.1016/j.jik.2022.100276>
- Pan, Y. (2016, October 30). Notes for CS231n Recurrent Neural Network. [www.yuthon.com/post/tutorials/notes-for-cs231n-rnn/](http://www.yuthon.com/post/tutorials/notes-for-cs231n-rnn/)
- Skarica, V. (2022, January 3). 4 Demand Forecast Accuracy KPIs You'll Actually Use. Farseer. <https://www.farseer.io/post/4-demand-forecast-accuracy-kpis-you-ll-actually-use#:~:text=Forecast%20error%20numbers%20range%20from>
- Terlep, E. F., Costas Paris and Sharon. (2022, December 27). Supply Chains Upended by Covid Are Back to Normal. *Wall Street Journal*. <https://www.wsj.com/articles/supply-chains-upended-by-covid-are-back-to-normal-11671746729>
- Tirkolaei, E. B., Sadeghi, S., Mooseloo, F. M., Vandchali, H. R., & Amini, S. (2021, June 22). Application of Machine Learning in Supply Chain Management: A Comprehensive Overview of the Main Areas. *Mathematical Problems in Engineering*. <https://www.hindawi.com/journals/mpe/2021/1476043/>