

Contents

1	Packages	1
2	Data importation	2
3	Descriptive Analysis Questions	3
3.1	What is the average age of customers visiting the coffee shop?	3
3.2	What is the gender distribution among respondents?	3
3.3	What are the most and least popular products?	3
4	Relationship & Comparison Questions	4
4.1	Does visit frequency differ by gender or age group?	4
4.2	Is there a relationship between visit frequency and satisfaction score?	5
4.3	Do loyalty members spend more time at the coffee shop than non-members?	5
4.4	Are customers who would recommend the coffee shop more likely to be loyal members? . . .	6
5	Insightful/Advanced Questions	7
5.1	What factors (age, loyalty status, product preference) are associated with higher satisfaction scores?	7
5.2	Is there a difference in satisfaction scores between customers who prefer coffee and those who prefer pastries?	7

1 Packages

```
package <- c("readxl","tidyverse","ggplot2","dplyr","MASS")
lapply(package, library, character.only = TRUE)
```

```
## -- Attaching core tidyverse packages ----- tidyverse 2.0.0 --
## v dplyr      1.1.4      v readr      2.1.5
## v forcats    1.0.0      v stringr   1.5.1
## v ggplot2    3.5.2      v tibble    3.2.1
## v lubridate  1.9.4      v tidyr     1.3.1
## v purrr      1.0.4
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()     masks stats::lag()
## i Use the conflicted package (<http://conflicted.r-lib.org/>) to force all conflicts to become errors
##
## Attaching package: 'MASS'
##
##
## The following object is masked from 'package:dplyr':
##
##      select
```

```
## [[1]]
## [1] "readxl"      "stats"      "graphics"   "grDevices" "utils"      "datasets"
## [7] "methods"    "base"
##
## [[2]]
## [1] "lubridate" "forcats"    "stringr"    "dplyr"      "purrr"      "readr"
## [7] "tidyr"      "tibble"     "ggplot2"    "tidyverse" "readxl"      "stats"
## [13] "graphics"   "grDevices" "utils"      "datasets"   "methods"     "base"
##
## [[3]]
## [1] "lubridate" "forcats"    "stringr"    "dplyr"      "purrr"      "readr"
## [7] "tidyr"      "tibble"     "ggplot2"    "tidyverse" "readxl"      "stats"
## [13] "graphics"   "grDevices" "utils"      "datasets"   "methods"     "base"
##
## [[4]]
## [1] "lubridate" "forcats"    "stringr"    "dplyr"      "purrr"      "readr"
## [7] "tidyr"      "tibble"     "ggplot2"    "tidyverse" "readxl"      "stats"
## [13] "graphics"   "grDevices" "utils"      "datasets"   "methods"     "base"
##
## [[5]]
## [1] "MASS"        "lubridate" "forcats"    "stringr"    "dplyr"      "purrr"
## [7] "readr"       "tidyr"      "tibble"     "ggplot2"    "tidyverse" "readxl"
## [13] "stats"       "graphics"   "grDevices" "utils"      "datasets"   "methods"
## [19] "base"
```

```
#lapply(package, install.packages, character.only = TRUE) # uncomment this to help in installtion oacp
```

2 Data importation

```
coffee <- read_excel("~/Data/coffee_shop_survey.xlsx")
head(coffee)
```

```
## # A tibble: 6 x 9
##   Customer_ID Age Gender Visit_Frequency Favorite_Product Satisfaction_Score
##   <chr>      <dbl> <chr>          <dbl> <chr>          <dbl>
## 1 CUST001      56 Male             1 Sandwich             2
## 2 CUST002      46 Male             2 Sandwich             1
## 3 CUST003      32 Male             6 Pastry              5
## 4 CUST004      60 Female           2 Pastry              4
## 5 CUST005      25 Female           3 Tea                 2
## 6 CUST006      38 Female           7 Pastry              1
## # i 3 more variables: `Time_Spent (min)` <dbl>, Loyalty_Member <chr>,
## #   Would_Recommend <chr>
```

```
summary(coffee)
```

```
## Customer_ID      Age      Gender      Visit_Frequency
## Length:100      Min.   :18.00  Length:100      Min.   :0.00
## Class :character 1st Qu.:30.50  Class :character 1st Qu.:1.00
## Mode  :character Median :41.00  Mode  :character Median :3.00
```

```
##           Mean    :40.88           Mean    :3.51
##           3rd Qu.:53.25           3rd Qu.:6.00
##           Max.    :64.00           Max.    :7.00
## Favorite_Product Satisfaction_Score Time_Spent (min) Loyalty_Member
## Length:100      Min.    :1.00      Min.    : 5.00      Length:100
## Class :character 1st Qu.:2.00      1st Qu.:21.75     Class :character
## Mode  :character Median :3.00      Median :33.50     Mode  :character
##           Mean    :3.16      Mean    :33.36
##           3rd Qu.:4.25      3rd Qu.:45.00
##           Max.    :5.00      Max.    :60.00
## Would_Recommend
## Length:100
## Class :character
## Mode  :character
##
##
##
```

3 Descriptive Analysis Questions

3.1 What is the average age of customers visiting the coffee shop?

```
mean(coffee$Age)
```

```
## [1] 40.88
```

3.2 What is the gender distribution among respondents?

```
table(coffee$Gender)
```

```
##
## Female   Male   Other
##      43     49      8
```

3.3 What are the most and least popular products?

```
coffee %>%
  group_by(Favorite_Product) %>%
  summarise(count = n()) %>%
  arrange(desc(count))
```

```
## # A tibble: 4 x 2
##   Favorite_Product count
##   <chr>           <int>
## 1 Tea             27
## 2 Pastry          25
## 3 Coffee          24
## 4 Sandwich        24
```

The Most popular product is Tea and leas product is Sandwich

4 Relationship & Comparison Questions

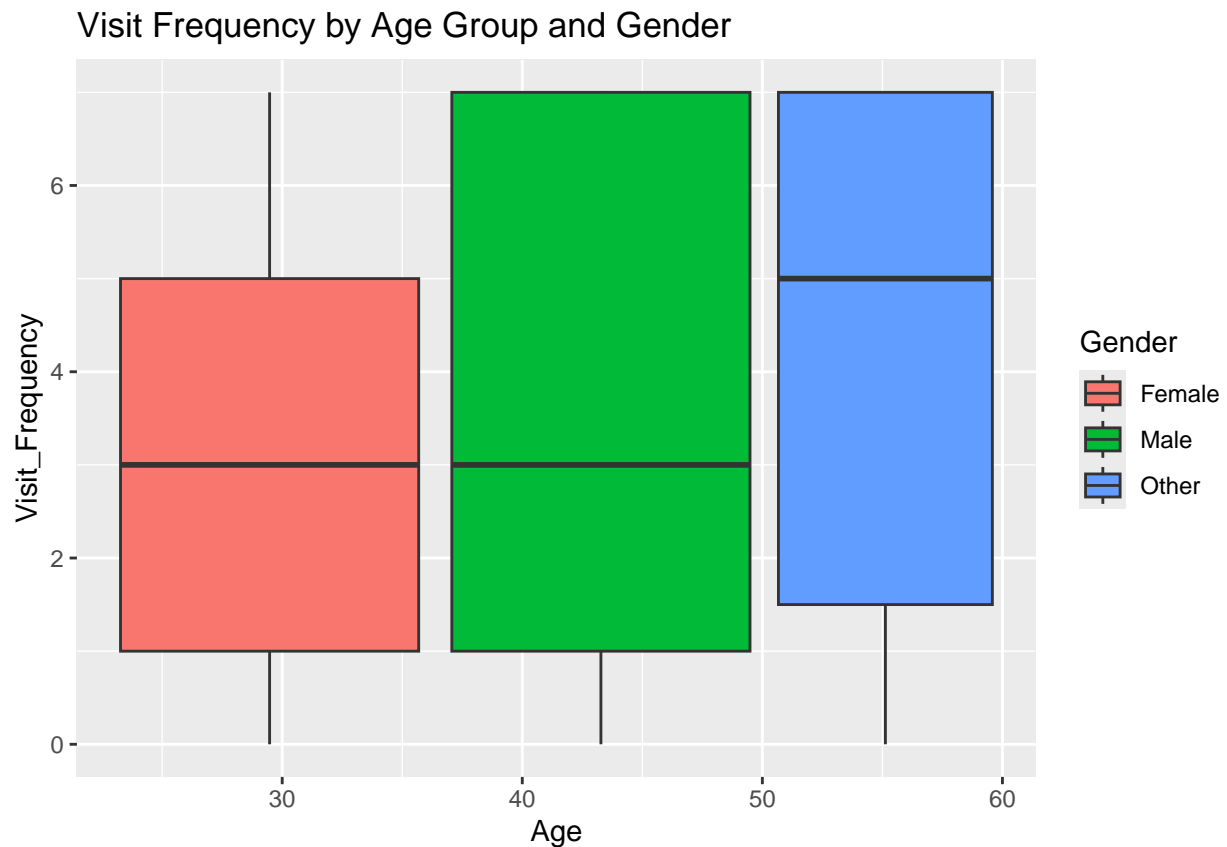
4.1 Does visit frequency differ by gender or age group?

Yes there is an increase in visits by age group with older age groups having a ahiger median in the box plot suggesting higher visits frequencies

```
coffee %>%  
  group_by(Gender) %>%  
  summarise(visit_mean = mean(Visit_Frequency),  
            count = n())
```

```
## # A tibble: 3 x 3  
##   Gender visit_mean count  
##   <chr>      <dbl> <int>  
## 1 Female      3.16    43  
## 2 Male       3.71    49  
## 3 Other      4.12     8
```

```
ggplot(coffee, aes(x = Age, y = Visit_Frequency, fill = Gender)) +  
  geom_boxplot() +  
  labs(title = "Visit Frequency by Age Group and Gender")
```



4.2 Is there a relationship between visit frequency and satisfaction score?

The visit frequency returns a P -value less than 0.05, from this we fail to accept the null hypothesis that there is a relationship between satisfaction score and visit frequency.

```
coffee %>%
  group_by(Satisfaction_Score) %>%
  summarise(count = n(), visit_mean = mean(Visit_Frequency))
```

```
## # A tibble: 5 x 3
##   Satisfaction_Score count visit_mean
##           <dbl> <int>      <dbl>
## 1             1      16         3.5
## 2             2      26         3.27
## 3             3       9         4.22
## 4             4      24         3.75
## 5             5      25         3.28
```

```
model <- aov(Visit_Frequency ~ as.factor(Satisfaction_Score), data = coffee)
summary(model)
```

```
##                               Df Sum Sq Mean Sq F value Pr(>F)
## as.factor(Satisfaction_Score)  4      8.8   2.195    0.313  0.869
## Residuals                     95  666.2   7.013
```

4.3 Do loyalty members spend more time at the coffee shop than non-members?

From a tabulated outlook loyalty member spend more time in shop than non-loyal members. From a t -test calculation we have an extremely low p -value but greater than 0.05 proving that there is minimal relationship between loyalty members and time spent in the shop. The high mean from tabulated data could therefore be concluded that it's as a result of high numbers or another random factor.

```
coffee %>%
  group_by(Loyalty_Member) %>%
  summarise(count = n(), meantime = mean(`Time_Spent (min)`))
```

```
## # A tibble: 2 x 3
##   Loyalty_Member count meantime
##   <chr>          <int>      <dbl>
## 1 No            45        30.5
## 2 Yes           55        35.7
```

```
t.test(`Time_Spent (min)` ~ Loyalty_Member, data = coffee)
```

```
##
## Welch Two Sample t-test
##
## data: Time_Spent (min) by Loyalty_Member
## t = -1.7744, df = 95.64, p-value = 0.07917
## alternative hypothesis: true difference in means between group No and group Yes is not equal to 0
```

```
## 95 percent confidence interval:
## -10.8888843 0.6100964
## sample estimates:
## mean in group No mean in group Yes
## 30.53333 35.67273
```

4.4 Are customers who would recommend the coffee shop more likely to be loyal members?

From the P-value its lesser than 0.05 hence : There is a significant association between loyalty membership and whether a customer would recommend the coffee shop.

```
coffee %>%
  group_by(Loyalty_Member, Would_Recommend) %>%
  count(Loyalty_Member, Would_Recommend)
```

```
## # A tibble: 4 x 3
## # Groups:   Loyalty_Member, Would_Recommend [4]
##   Loyalty_Member Would_Recommend     n
##   <chr>          <chr>          <int>
## 1 No            No              7
## 2 No            Yes             38
## 3 Yes           No             20
## 4 Yes           Yes             35
```

```
# Remove rows with NA in either Recommend or Loyalty_Member
cleaned_data <- coffee %>%
  filter(!is.na(Would_Recommend), !is.na(Loyalty_Member))

# Create the contingency table
table_data <- table(cleaned_data$Would_Recommend, cleaned_data$Loyalty_Member)

# Add meaningful row and column names
dimnames(table_data) <- list(
  "Recommendation" = c("Would Not Recommend", "Would Recommend"),
  "Loyalty Membership" = c("Not a Loyalty Member", "Loyalty Member")
)

head(table_data)
```

```
##               Loyalty Membership
## Recommendation   Not a Loyalty Member Loyalty Member
##   Would Not Recommend              7              20
##   Would Recommend                 38              35
```

```
# Run the chi-squared test
chisq.test(table_data)
```

```
##
## Pearson's Chi-squared test with Yates' continuity correction
##
## data:  table_data
## X-squared = 4.4325, df = 1, p-value = 0.03526
```

5 Insightful/Advanced Questions

5.1 What factors (age, loyalty status, product preference) are associated with higher satisfaction scores?

- *No factor (Age, Loyalty Status, Product Preference) is statistically significantly associated with satisfaction score in this sample.*
- *However, there is a positive trend: customers who prefer Pastry, Sandwich, or Tea show higher odds of better satisfaction than those preferring Coffee.*
- *Loyalty Members actually have slightly lower satisfaction, but again, not significantly.*

```
# Model fitting
model <- MASS::polr(as.factor(Satisfaction_Score) ~ Age + Loyalty_Member + Favorite_Product, data = coffee)

# Summary of model
summary(model)
```

```
## Call:
## MASS::polr(formula = as.factor(Satisfaction_Score) ~ Age + Loyalty_Member +
##     Favorite_Product, data = coffee, Hess = TRUE)
##
## Coefficients:
##              Value Std. Error  t value
## Age              0.001169    0.0129  0.09064
## Loyalty_MemberYes -0.332438    0.3654 -0.90976
## Favorite_ProductPastry  0.605953    0.5099  1.18828
## Favorite_ProductSandwich 0.711631    0.5202  1.36811
## Favorite_ProductTea     0.740303    0.4955  1.49403
##
## Intercepts:
##      Value Std. Error t value
## 1|2 -1.3176  0.6914   -1.9056
## 2|3  0.0414  0.6718    0.0616
## 3|4  0.4125  0.6702    0.6156
## 4|5  1.5010  0.6832    2.1970
##
## Residual Deviance: 306.3518
## AIC: 324.3518
```

5.2 Is there a difference in satisfaction scores between customers who prefer coffee and those who prefer pastries?

```
unique(coffee$Favorite_Product)
```

```
## [1] "Sandwich" "Pastry"    "Tea"       "Coffee"
```

```
coffee_filtered <- coffee %>%
  filter(Favorite_Product %in% c("Coffee", "Pastry"))

t.test(Satisfaction_Score ~ Favorite_Product, data = coffee_filtered)
```

```
##
## Welch Two Sample t-test
##
## data: Satisfaction_Score by Favorite_Product
## t = -1.183, df = 46.929, p-value = 0.2427
## alternative hypothesis: true difference in means between group Coffee and group Pastry is not equal
## 95 percent confidence interval:
## -1.3232661 0.3432661
## sample estimates:
## mean in group Coffee mean in group Pastry
##          2.75          3.24
```