# Essential Techniques for Leading Software Teams in the Work From Home Era

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13 August 2020





Software Innovation Lab

#### Agenda

- Why Lead?
- Audience
- About Me
- Context, Part 1: Work-From-Home Needs
- Context, Part 2: Definition of Leadership
- The New Essential Leadership Techniques

These slides are at <a href="https://blog.robinbb.com">https://blog.robinbb.com</a>



# Why Lead?

To make change.



#### **Audience**

Any individual on a software team. Not necessarily a designated leader.

- Software developers
- Designers
- Product owners
- Technical project managers
- Any stakeholder of a software team



#### **About Me**

#### Robin Bate Boerop

- https://blog.robinbb.com
- https://www.linkedin.com/in/robinbb
- 20+ years of software development experience
- 9 years managing teams

Motivated by wanting to make software development better.

Better teams means better software.



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- 5. Asynchronous communications software
- 6. Preference for asynchronous communications
- 7. A clear way to submit work deliverables



#### **Learn More About WFH**

Book:

<u>REMOTE: Office Not Required</u> by Basecamp team - Jason Fried and David Heinemeier Hansson.



### **Context, Part 2: Leadership**

- Definition of leadership
- Leadership versus management
- The purpose of leadership
- Leadership activities
- Engagement
- The skills of leadership
- The role of trust



# Why Define Leadership?



## The Definition of Leadership

Leadership is the practice of social influence.



#### What Leadership Is Not

- A set of personality characteristics.
- A title.
- A degree of seniority.
- Position in a hierarchy.
- The practice of management.



Management -> stability

Leadership -> change



Management plans, schedules, and budgets.

Leadership sets direction and strategy.



Management organizes and staffs.

Leadership aligns.



Management controls and problem-solves.

Leadership motivates and inspires.



### The Purpose of Leadership

To effect positive change.

- To create a great mission.
- To align to the mission.
- To inspire.
  - Engagement.



#### **Engagement**

- The emotional commitment of an employee to the company.
- Not the same as happiness or satisfaction.
- Predicts productivity.
- Measurable.
- https://blog.robinbb.com/blog/engagement-for-software-teams/



#### **Leadership Activities**

- Define the mission
- Formulate a strategy
- Communicate the vision
- Create alignment
- Build culture
- Inspire effort
- Facilitate engagement



### The Skills of Leadership

- 1. Ability to communicate.
- 2. Emotional intelligence.



#### Leadership: Further Reading

- <u>"What Leaders Really Do"</u> by retired Harvard Business School professor John P. Kotter, in Harvard Business Review, December 2001 (first published in 1990).
- <u>"What Is Leadership?"</u> by Kevin Kruse, Forbes, April 2013.
- <u>"What Makes a Leader" on HBR</u> by Daniel Goleman. The thesis is that emotional intelligence is necessary for effective leadership.
   Intelligence and technical skills are merely "threshold capabilities".
- "Leadership for Software Teams" by Robin Bate Boerop, 2020.



#### **Trust**

Leadership is the practice of social influence.

Trust is the currency of social influence.

Without trust, leaders will have little influence.

Leaders must engender trust.



#### **Trust**

#### Trust is engendered by:

- 1. Authenticity
- 2. Logic
- 3. Empathy



#### **Trust: Further Reading**

- "How to build (and rebuild) trust" by Frances Fei, TED, 2018 (video).
- "<u>The Neuroscience of Trust</u>" by Paul J. Zak, Harvard Business Review, 2017. Motivates the understanding of trust in creating employee engagement.
- "On Trust" by Robin Bate Boerop, 2020.



# Essential Technique: Recognize What Was Communicated With Body Language



### **Essential Technique: Document The Vision**



## **Essential Technique: Use ROWE**

- Grant autonomy
- Use a <u>Results-Oriented Work Environment</u>



### **Essential Technique: Over-Communicate**

- Use words (online) to replace body language
- Allow the extra time required for this



# Essential Technique: Demonstrate Exemplary Remote Tool Use

- Model online relationship building
- Conduct "public" conversations
- Schmooze or lose



# Essential Technique: Watch For WFH Habit Problems

- Monitor for burnout
- Monitor for loneliness



# **Essential Technique: Revisit Trust via Empathy**

Reconsider how you build trust with **empathy**:

Have my behaviours been consistent with someone who is empathetic with the other?

- 1. What have I done to display this?
- Have I listened to them?
- 3. Can they see that I have listened?



# **Essential Technique: Revisit Trust via Logic**

Reconsider how you build trust with logic:

Have I communicated my reasoning sufficiently well? Is it rigorous?

- 1. What have I done to display this?
- 2. How should I communicate this differently in WFH?



# **Essential Technique: Revisit Trust via Authenticity**

Reconsider how you build trust with authenticity:

Have I been true to myself and my ideas? Have I been authentic and congruent in my interactions?

How is this made visible in the WFH environment?

E.g. Have more conversations in "team channels".



# **Essential Technique: Reach Outside The Company**

- WFH culture makes it easier for outside consultants to integrate with your team.
- Take the opportunity to upskill your team by hiring experts.



#### **Essential Techniques: Further Reading**

- <a href="https://hbr.org/2020/07/the-implications-of-working-without-an-office">https://hbr.org/2020/07/the-implications-of-working-without-an-office</a>
- https://www.law.northwestern.edu/faculty/fulltime/nadler/Morris\_Nadler\_Schmo ozeOrLose.pdf
- https://hbr.org/2011/05/defend-your-research-effective-managers-say-the-same -thing-twice-or-more
- <a href="https://hbr.org/2018/11/helping-remote-workers-avoid-loneliness-and-burnout">https://hbr.org/2018/11/helping-remote-workers-avoid-loneliness-and-burnout</a>



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