



Hybrid and Multi-Cloud Study: The New Enterprise Computing Reality

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Goal, Agenda and Methodology



Determine cloud platform and workload usage and reasons why they're used

What platforms
Public and private
Workloads by platform
Goals and challenges



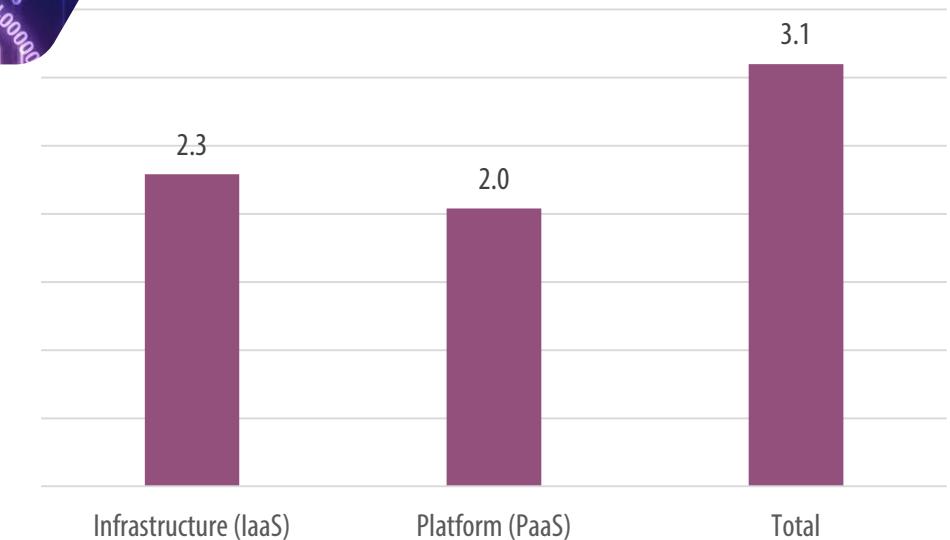
Online survey of 600 US-based businesses using cloud computing

Medium and Large Businesses
Over 5,000 in initial sample



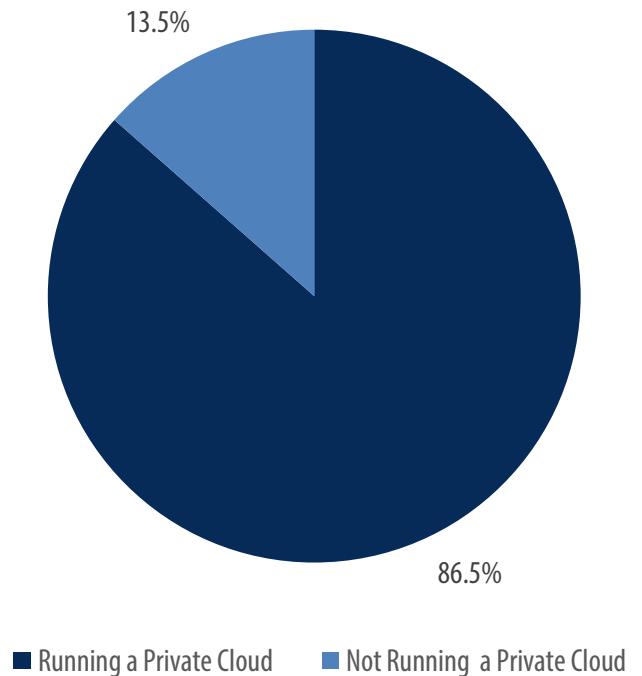
It's a Multi-Cloud World

Average Number Of Cloud Providers



It's a Hybrid Cloud World, Too

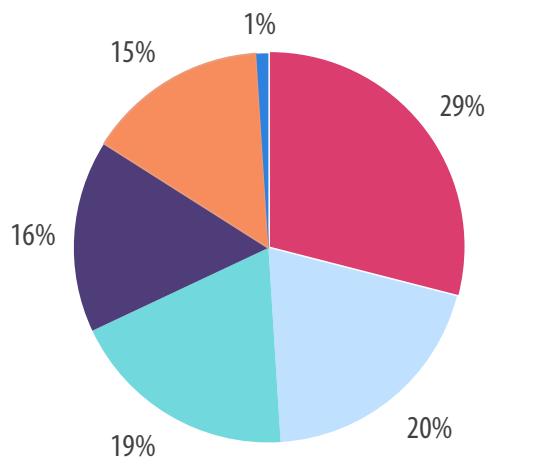
Private Cloud Usage



1.6

Average
Number of
Private Cloud
Platforms

Workload Diversity

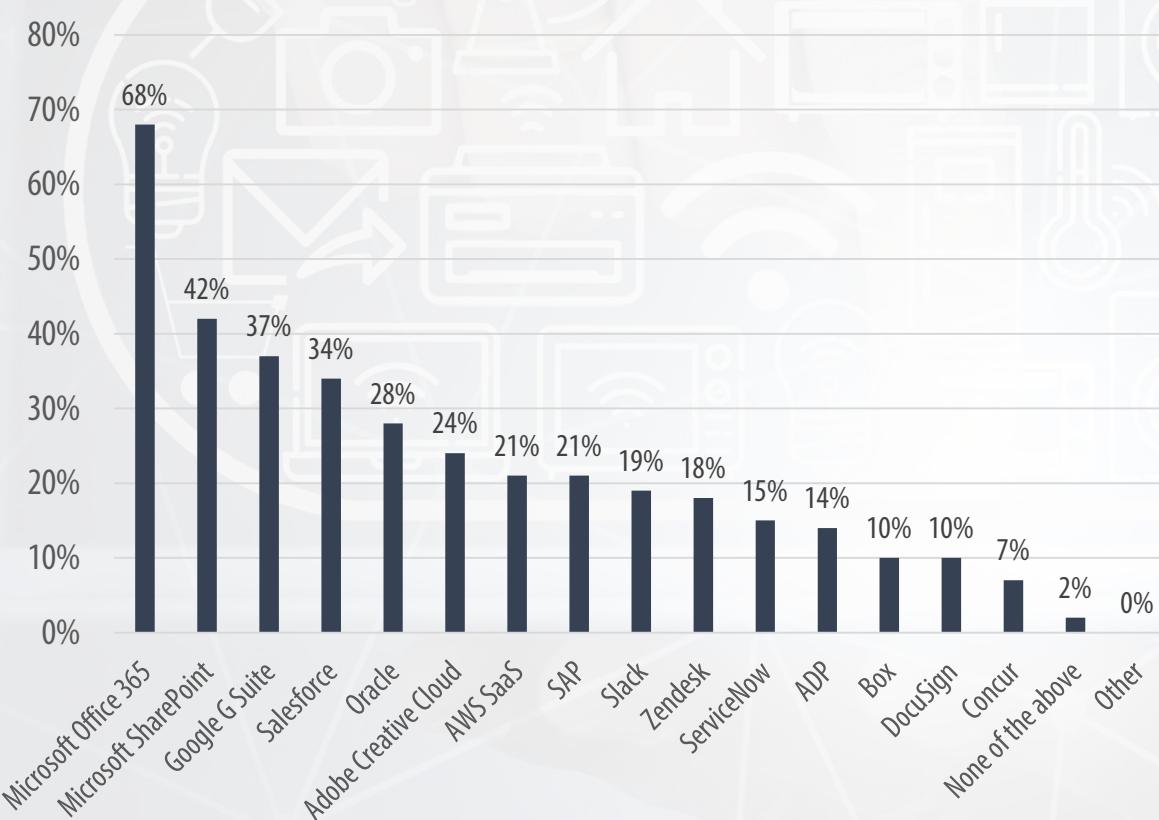


- Public Cloud
- Hosted/Managed Private Cloud
- Hybrid Cloud
- On Prem Legacy Workloads with a Cloud Connection
- On Prem Legacy Workloads with No Cloud
- Don't Know

In sum, roughly **30%** of workloads are public cloud, **30%** are data center legacy, and the remaining **40%** are a combination of private and hybrid cloud



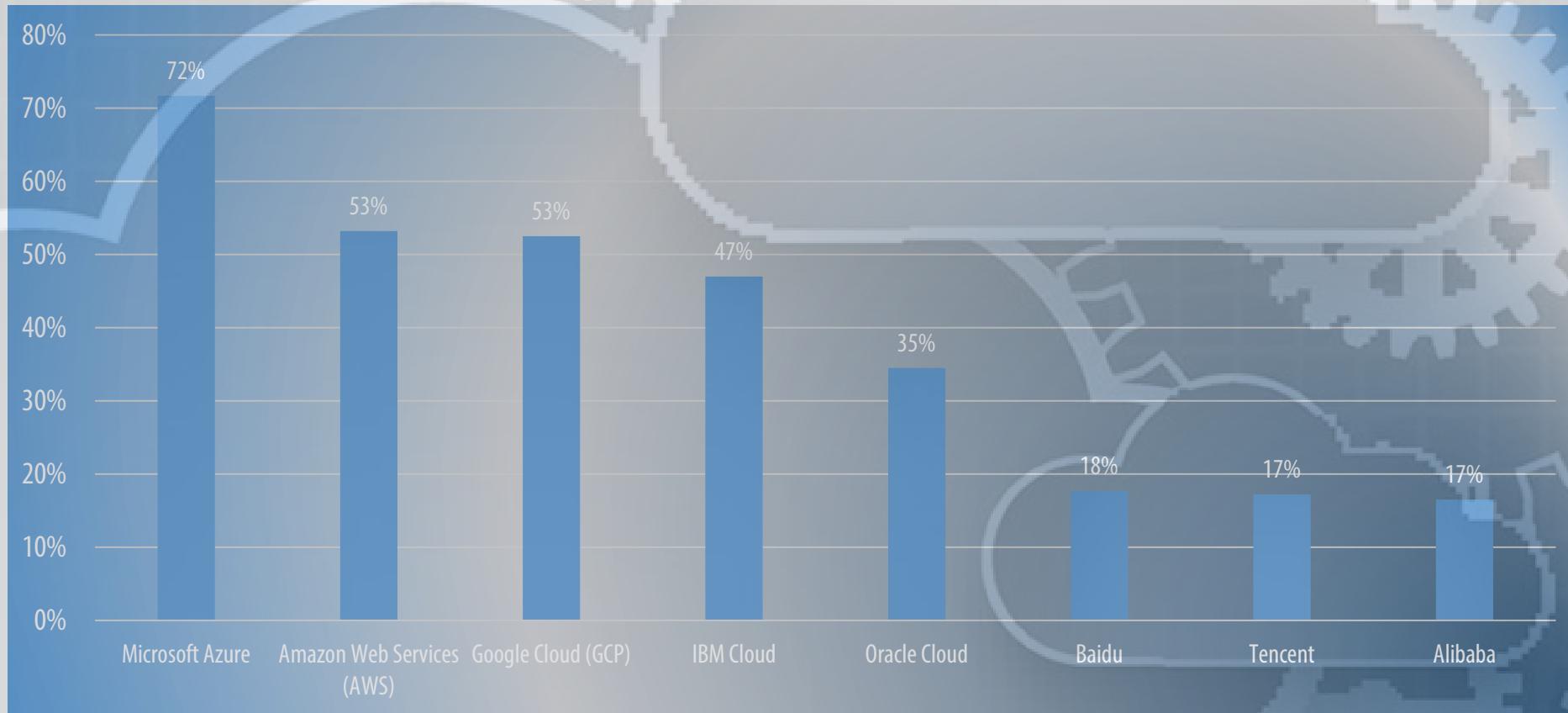
Top SaaS Applications



3.7

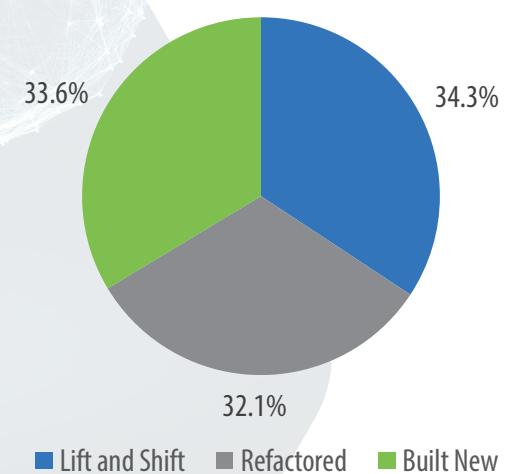
Average Number
of
SaaS Applications Used

Cloud Platforms Used by Survey Participants



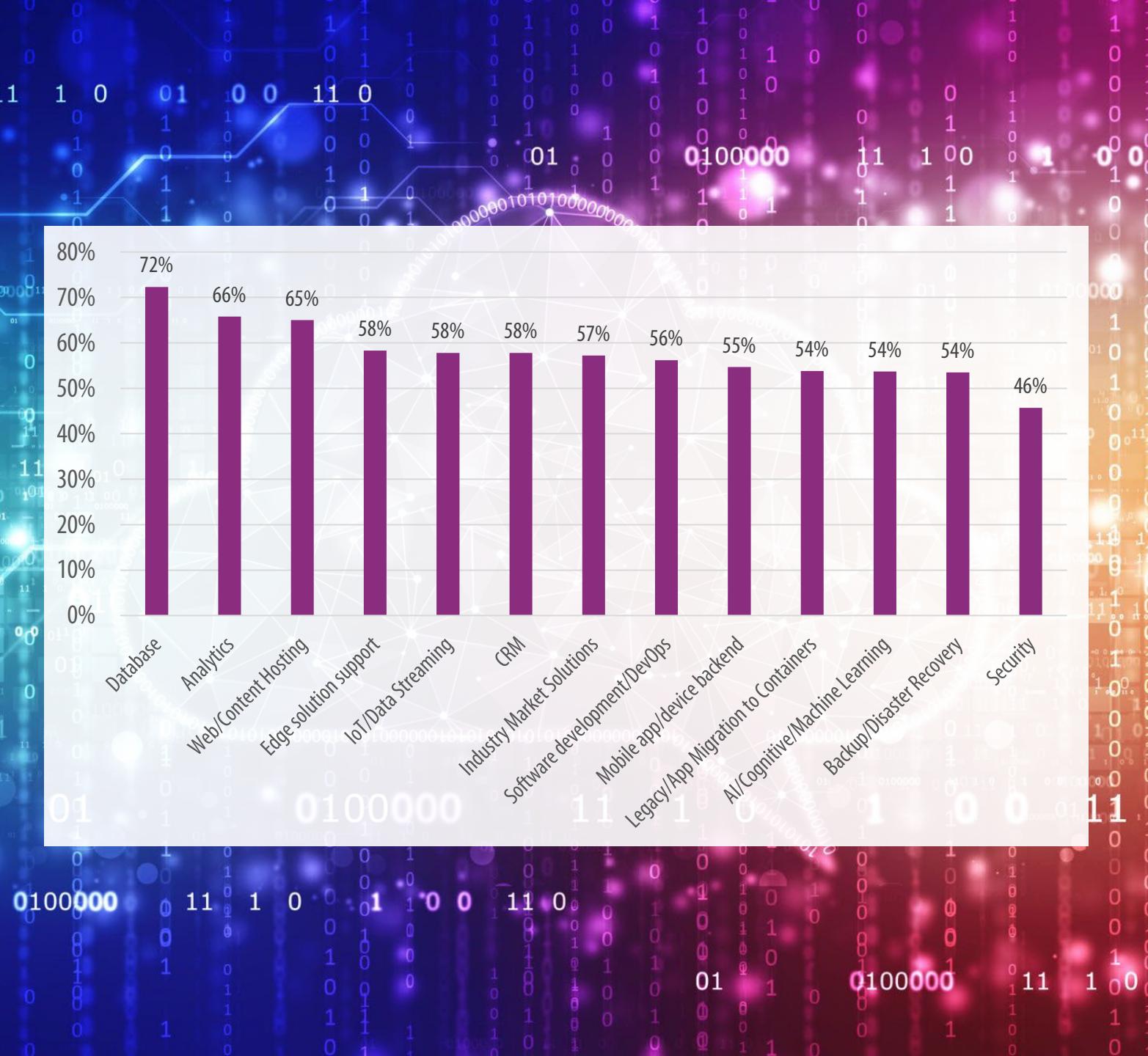
Cloud App Maturity Levels Still Low

Percentage of Each Application Type



Top Cloud Workloads

- The most popular workloads across public, private and hybrid clouds are:
 - Databases
 - Analytics
 - Web/Content Hosting



Different Workloads Require Different Providers

AVERAGE CLOUD WORKLOADS

3.4 Per Provider

Top 5 Azure Workloads

Database

Vertical Industry Market Solutions

Web/Content Hosting

IoT/Data Streaming

Software Development/DevOps

Top 5 AWS Workloads

Web/Content Hosting

Database

Edge Solution Support

IoT/Data Streaming

Analytics

Top 5 GCP Workloads

Database

Software Development/DevOps

Vertical Industry Market Solutions

Analytics

Legacy/App Migration to Containers

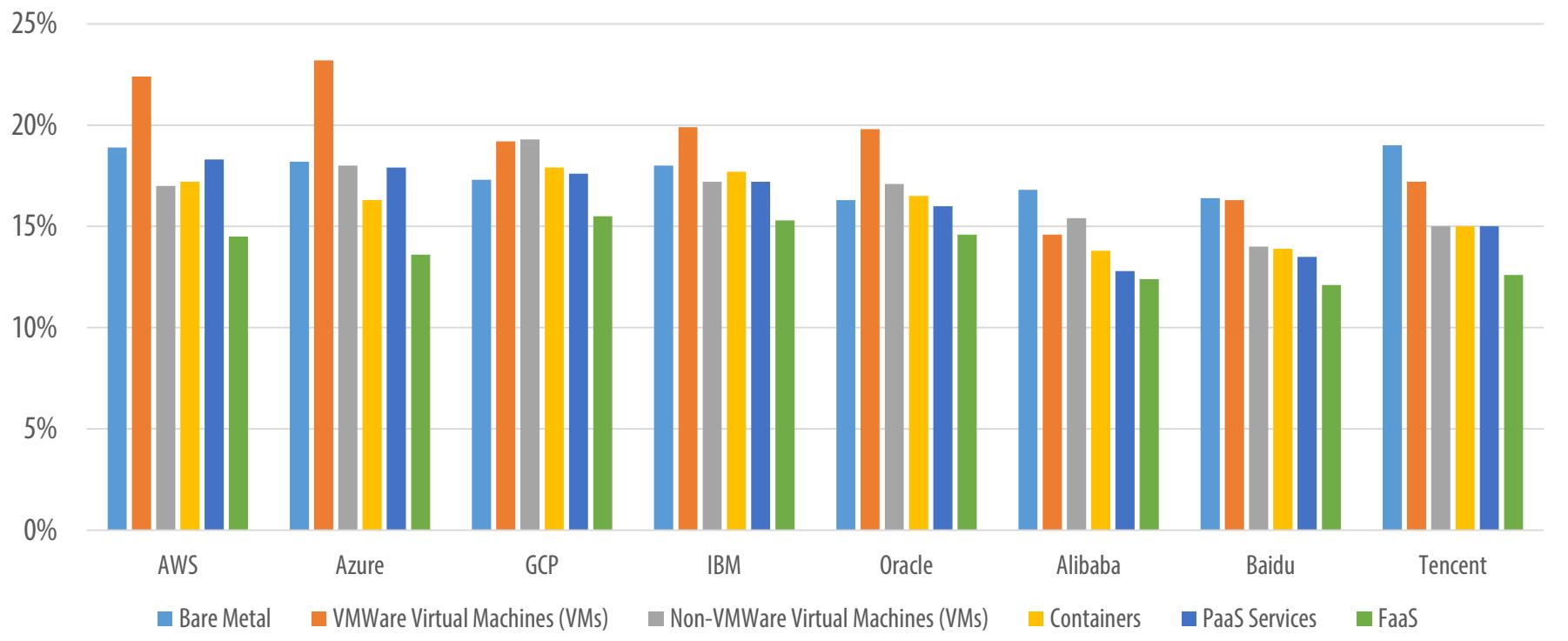
Total Cloud Workloads/Applications Per Company

Platform Types	Platform Count	Workload Average	Total Workloads
Public Cloud	3.1	3.4	10.5
Private/Hybrid Cloud	1.6	2.9	4.6
SaaS Applications			3.7
TOTAL			18.9



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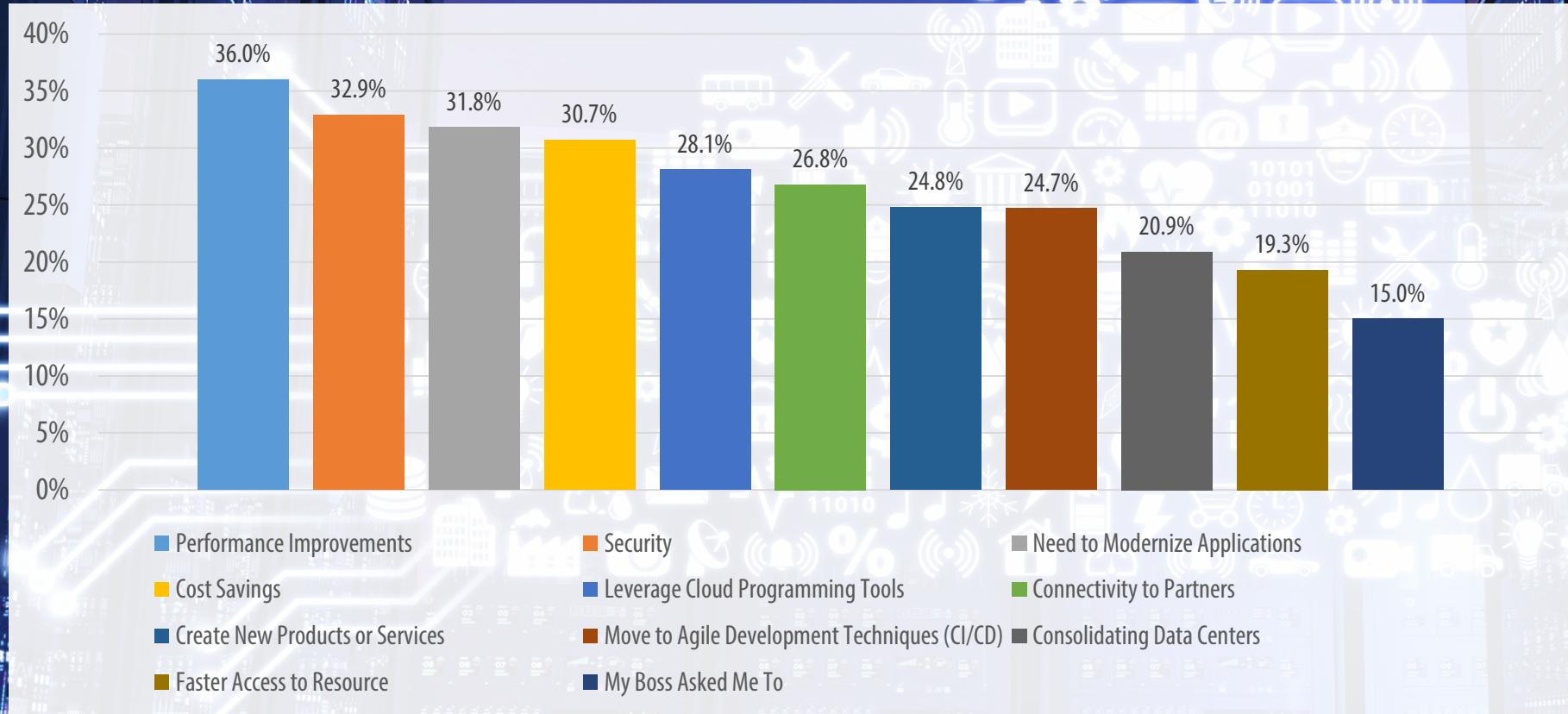
Workload Types Vary by Provider



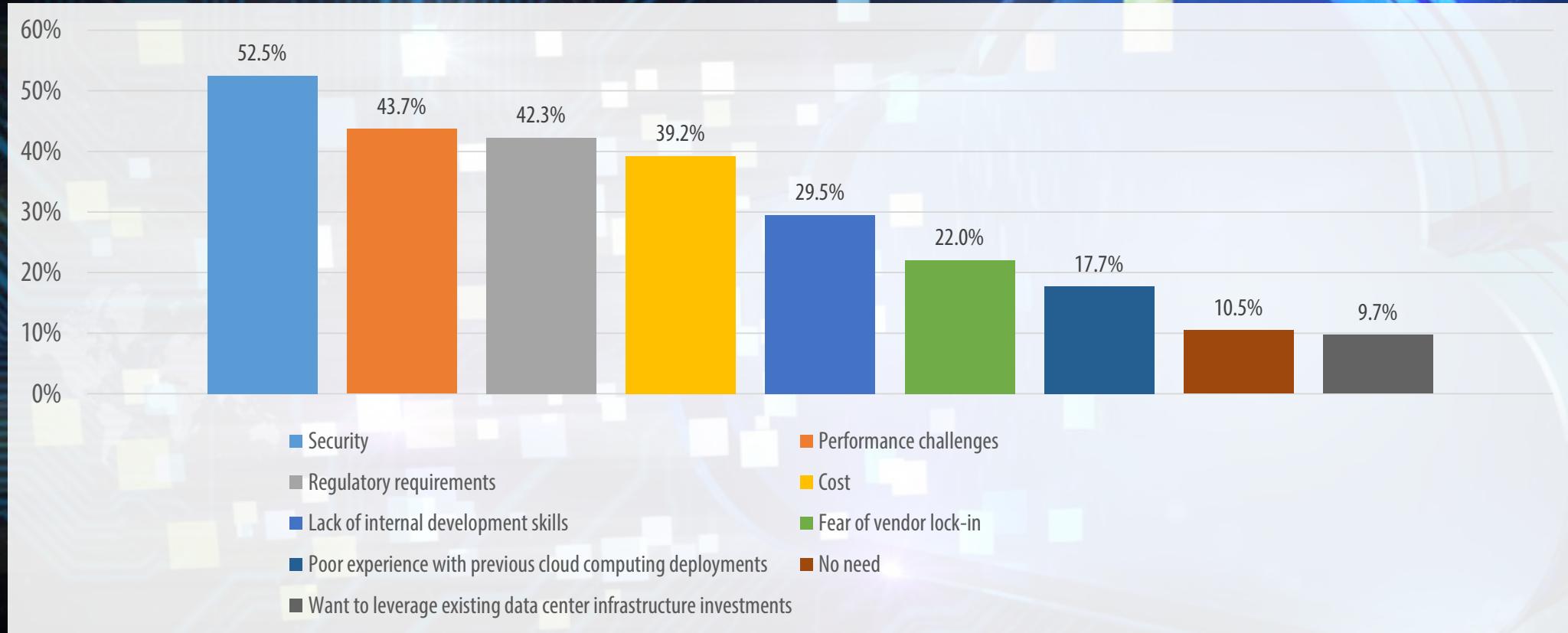
17%

Percentage of
Public Cloud
Workloads
Using
Containers

Reasons for Moving to Cloud

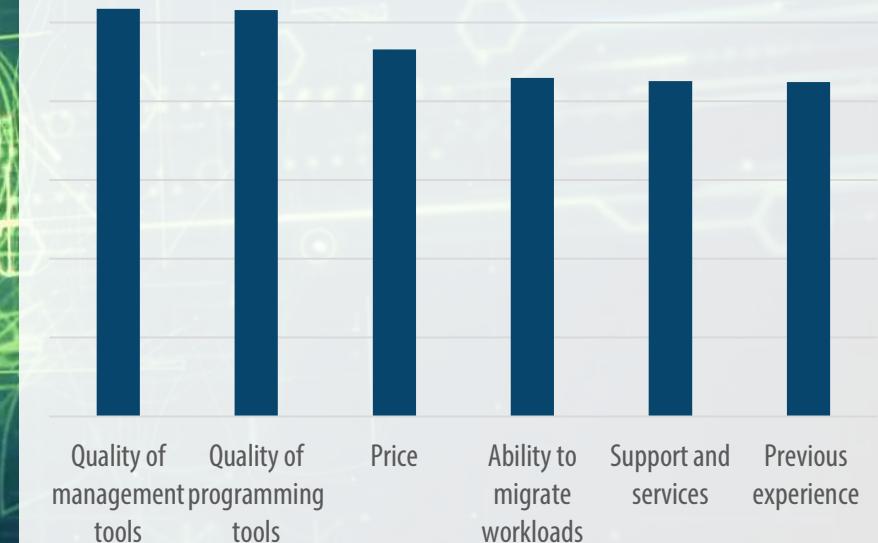


Reasons for Not Moving to Cloud

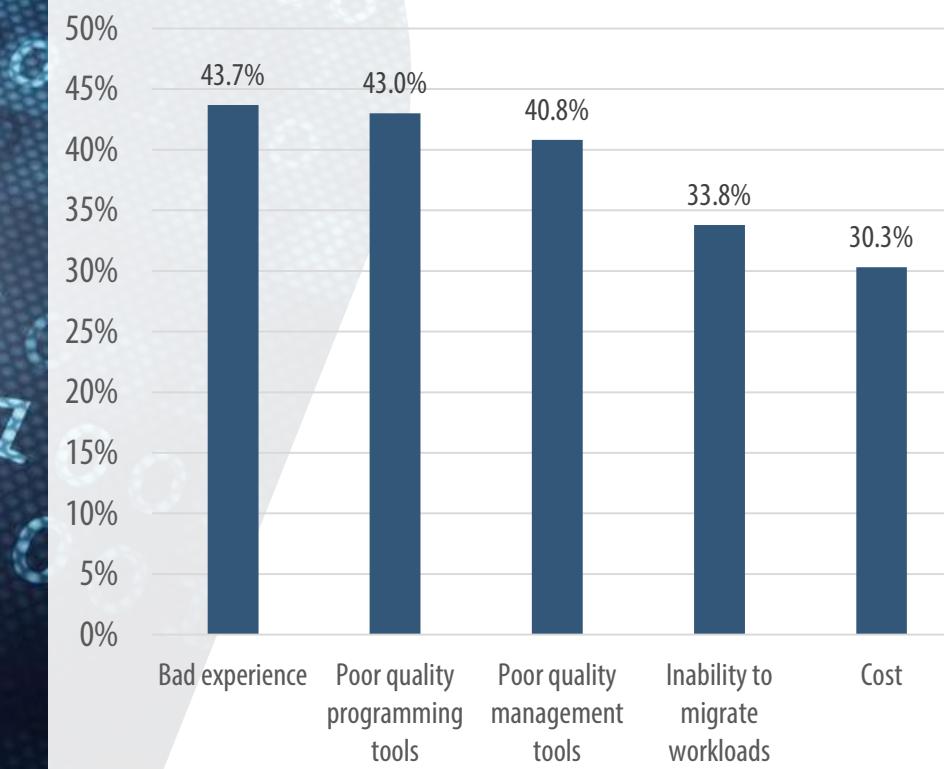


Most Important Factors in Selecting Cloud Providers

Price was selected as a Top 2 factor by more people, but technical capabilities rank highest overall

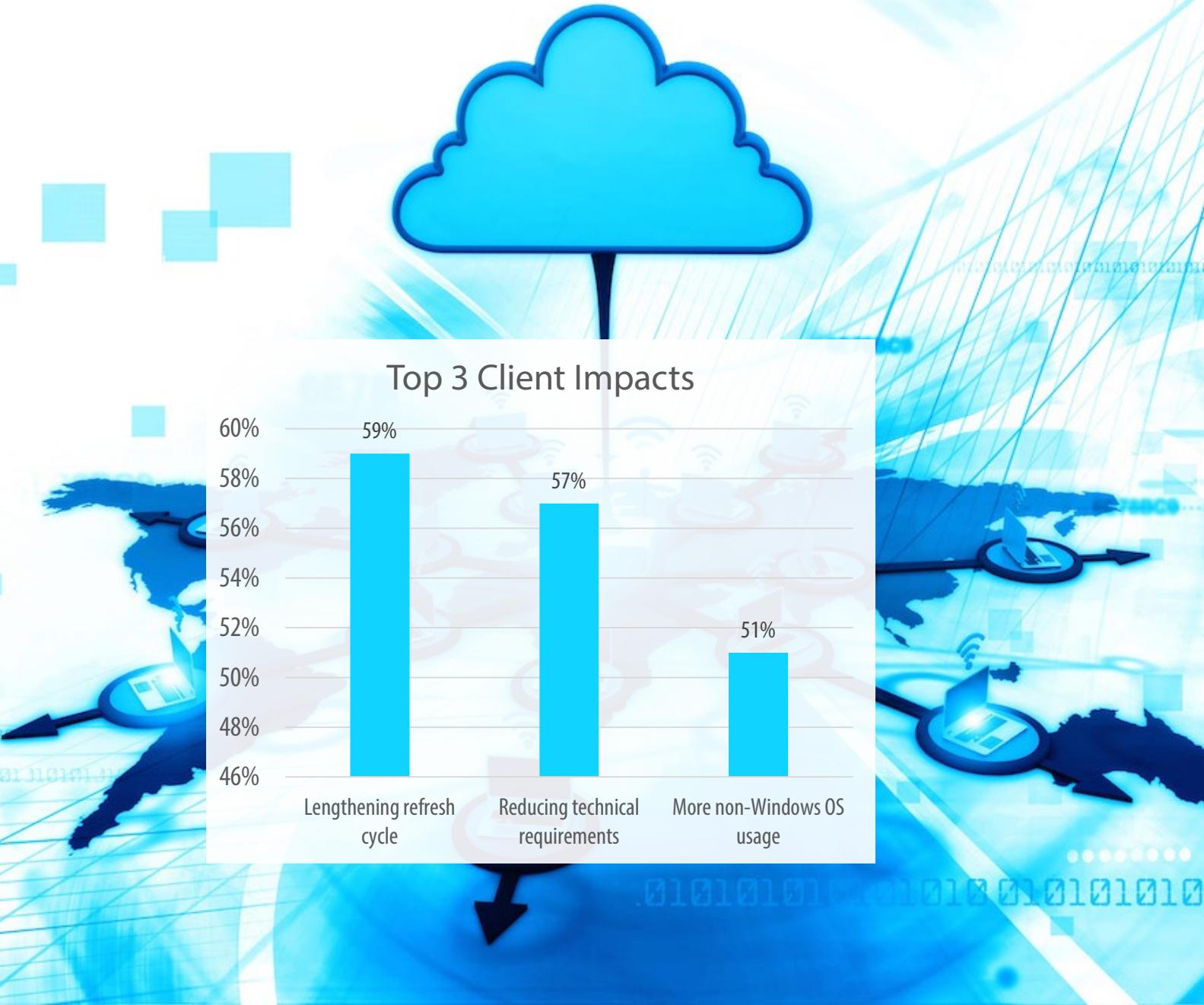


Reasons for Abandoning Cloud Project



Cloud Computing Impact on Clients

93%
Expect an Impact
On
Client
Devices



Final Thoughts

- Multi-Cloud is Real But Cloud Migrations Are Slowing
 - Workloads Are Split Among Many Different Computing Environments
- Private Cloud is Critical For Many Organizations
- Workload Specialization Drives Cloud Provider Preferences
 - Companies Putting Many Diverse Applications in Cloud
- Companies Have Different Reasons for Migrating Different Workloads
- Cloud Computing Providers Need to Emphasize the Technical Tools They Have
- Client Devices Are Starting to Be Impacted by Cloud Computing Initiatives



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A complete 123-slide version of the Hybrid and Multi-Cloud report with full details from the study is available for purchase. Please contact Bob O'Donnell for additional information.

