

Robin Mordasiewicz

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Senior Sales Engineer covering major accounts, with a focus on multi-cloud networking, application security, and kubernetes solutions.

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SKILLS

**WEB APPLICATION
FIREWALL AND API
PROTECTION** WAAP, WAF, API

COMPRESSION Mpeg, MP4, GIF

EXPERIENCE

Cloud Solutions Engineer Apr 2021 - Apr 2023

Solution selling, focusing on F5 Distributed Cloud, positioning multi-cloud networking, application security and kubernetes based pipelines. In the SME overlay role I was responsible for account discovery, product presentations, demonstrations, and proof of concept, including automation with terraform across multiple clouds with on-prem datacenters. In the cloud overlay team I was responsible for architecting CICD pipeline integrations including github-actions, docker containers, argocd, jenkins, nginx ingress controller. Cloud based Web Application Firewalls, API protections, and networking application delivery with GSLB as well as anycast architectures.

- Covering financial services in North America
- Multi Cloud Networking
- Cloud Automation with Terraform
- Web App and API Protection

Technical Marketing Manager - Service Providers Jun 2020 - Apr 2021

Working with large enterprise customers in the Greater Toronto Area to help architect hybrid cloud architecture using F5 technology. Team collaboration, presenting technical labs and product demonstration in online webinar format as well as large in-person group events.

- Authoring Technical Documentation
 - Content As Code
 - Restructured Text
 - Containerized Content Publishing
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Senior Solutions Engineer - Enterprise Commercial Jun 2018 - Jun 2020

Working with large enterprise customers in the Greater Toronto Area to help architect hybrid cloud architecture using F5 technology. Team collaboration, presenting technical labs and product demonstration in online webinar format as well as large in-person group events.

- Enterprise Commercial
- Hybrid Cloud Architecture
- Devops
- Automation with Ansible
- Web Application Firewall
- VPN
- iRules

Field Sales Engineer - Service Providers May 2014 - Jun 2018

Solution selling for Canadian Service Providers I have experience with carrier grade firewalls, wireline services, web application firewalls, and application delivery at scale. Architecting carrier-grade-NAT for mobility networks, architecting inspection platform enabling multi-vendor security chains including DLP/NGWF/IDS for connected car, connected city, and large IoT networks. Deploying massive distributed VPN platforms.

- Service Providers
- CGNAT
- IoT Security Chaining
- OpenStack
- OpenShift
- Web Application Firewall
- DLP

Sales Engineer May 2008 - May 2014

Responsible for helping build North Americas largest F5 partner, including product sales, professional services, F5 Authorized Trainer, delivering customer presentations for sales as well as public speaking events. Over the course of the five years I delivered authorized F5 training classes including ASM, GTM, LTM, and APM classes to hundreds of customers.

- NetApp
- VMWare
- F5 Bigip
- Certified F5 Trainer
- Pre Sales
- Professional Services
- Customer facing speaking events
- Technical demonstrations

VOLUNTEERING

Pony-Metal Orchestra

Music Coach Dec 2011 - Dec 2012

Community music festival organizer for neighbourhood kids

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EDUCATION

University of Ottawa

May 1992 - Mar 1995

Bachelor - Information Technology

AWARDS

Solutions Engineer of the Year

undefined NaN

F5 Inc.

PUBLICATIONS

Video compression for 3d media

Hooli

2014-10-01

Innovative middle-out compression algorithm that changes the way we store data.

LANGUAGES

English

Native speaker

INTERESTS

Watersports

- kitesurfing
- foilboarding

REFERENCES

It is my pleasure to recommend Richard, his performance working as a consultant for Main St. Company proved that he will be a valuable addition to any company.

— Brian