

Robin Mordasiewicz Multi-Cloud Solutions Engineer

Senior Sales Engineer covering major accounts, with a focus on multi-cloud networking, application security, and kubernetes solutions.

ABOUT

Toronto Ontario CA
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(647) 808-6947

[LinkedIn](#)
[Facebook](#)
[YouTube](#)
[GitHub](#)

SKILLS

WEB APPLICATION FIREWALL
AND API PROTECTION

API
WAAP
WAF

COMPRESSION

GIF
MP4
Mpeg

Languages

ENGLISH
Native speaker

PROFESSIONAL EXPERIENCE

Cloud Solutions Engineer

04/2021 to 04/2023

Solution selling, focusing on F5 Distributed Cloud, positioning multi-cloud networking, application security and kubernetes based pipelines. In the SME overlay role I was responsible for account discovery, product presentations, demonstrations, and proof of concept, including automation with terraform across multiple clouds with on-prem datacenters. In the cloud overlay team I was responsible for architecting CICD pipeline integrations including github-actions, docker containers, argocd, jenkins, nginx ingress controller. Cloud based Web Application Firewalls, API protections, and networking application delivery with GSLB as well as anycast architectures.

- Covering financial services in North America
- Multi Cloud Networking
- Cloud Automation with Terraform
- Web App and API Protection

Technical Marketing Manager - Service Providers

06/2020 to 04/2021

Working with large enterprise customers in the Greater Toronto Area to help architect hybrid cloud architecture using F5 technology. Team collaboration, presenting technical labs and product demonstration in online webinar format as well as large in-person group events.

- Authoring Technical Documentation
- Content As Code
- Restructured Text
- Containerized Content Publishing

Senior Solutions Engineer - Enterprise Commercial

06/2018 to 06/2020

Working with large enterprise customers in the Greater Toronto Area to help architect hybrid cloud architecture using F5 technology. Team collaboration, presenting technical labs and product demonstration in online webinar format as well as large in-person group events.

- Enterprise Commercial
- Hybrid Cloud Architecture
- Devops
- Automation with Ansible
- Web Application Firewall
- VPN
- iRules

Field Sales Engineer - Service Providers

05/2014 to 06/2018

Solution selling for Canadian Service Providers I have experience with carrier grade firewalls, wireline services, web application firewalls, and application delivery at scale. Architecting carrier-grade-NAT for mobility networks, architecting inspection platform enabling multi-vendor security chains including DLP/NGWF/IDS for connected car, connected city, and large IoT networks. Deploying massive distributed VPN platforms.

- Service Providers
- CGNAT

- IoT Security Chaining
- OpenStack
- OpenShift
- Web Appplication Firewall
- DLP

Sales Engineer

05/2008 to 05/2014

Responsible for helping build North Americas largest F5 partner, including product sales, professional services, F5 Authorized Trainer, delivering customer presentations for sales as well as public speaking events. Over the course of the five years I delivered authorized F5 training classes including ASM, GTM, LTM, and APM classes to hundreds of customers.

- NetApp
- VMWare
- F5 Bigip
- Certified F5 Trainer
- Pre Sales
- Professional Services
- Customer facing speaking events
- Technical demonstrations

EDUCATION

University of Ottawa

1992 to 1995

Bachelor, Information Technology

- DB1101 - Basic SQL
- CS2011 - Java Introduction

VOLUNTEER EXPERIENCE

Pony-Metal Orchestra

2011 to 2012

Music Coach

Community music festival organizer for neighbourhood kids

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PUBLICATIONS

Video compression for 3d media

09/2014

Innovative middle-out compression algorithm that changes the way we store data.

AWARDS

Solutions Engineer of the Year

10/2020

F5 Inc.