

Nate the negotiator was nervous. He needed to negotiate a new deal for his company. Now, negotiating was not his forte, but he needed to nail it now. He knew he had to be nice, not nasty, and navigate the negotiation with ease. He had never felt so nervous. Nate knew that the negotiation would be a tough nut to crack, but he was ready to never give up. With his new-found negotiation skills, he finally sealed the

deal.