18 July 2019, Tokat

Mr. David,

Everything is right on track up to this time.

We plan to bring these machines to Georgia;

* An Automatic Terrazzo Tiles Press with 5 head Vacuumed Technology
* An Automatic Dosing Machine
* A Vacuum Unit
* A Rear Mortar Feeding Unit
* A Concrete Mixer
* An Air Compressor
* A Polising Machine With 2 Calibrating and 6 Abrasive Unit
* A Back Layer Calibration Unit
* A Terrazzo Turner Unit
* A Laboratory
* A Forklift
* And other related equipment

These machinery cost in the new machine market, approximetely 325,000 – 400,000 USD as per brand. In second hand market, this machinery costs about 150,000-200,000 USD. Also, second hand market, you don’t know the conditions of machinery.

We plan to bring two or three employee, foreman, to operate the machines, at the beginning. I think, the cost of these foremen will be more than an employee in Georgia. These employees, you know one of them, Mr. Turan, last year we came to Georgia together and one or two of his brothers. These are four brothers. İf it is possible, we want to bring all team together. But the cost will be more than Georgian Employees. So until a certain time we have to employ these brothers. During this time we will find Georgian employees, who can learn operate the machines. At this point, business falls on you.

At the moment, with this machinery, we can produce;

with white or black cement,

and colored or white,

and every kind of aggregate,

these diemensions;

300 x 300 x 18 mm one layer vacuumed Terrazzo tiles

300 x 300 x 30 mm double layer Terrazzo tiles.

300 x 300 x 30 mm double layer Terrazzo or Palladiana tiles.

Free size casting for steps, splashboard etc.

Firstly, before we come to Georgia, we have to take the machines to service to make revision. This revision takes time about 1 month. In this revision, we plan to revise all changeable parts (like firiction linengs, vee belts, beerings etc). This will cost approximetely 14,000 USD. This revision is made our machines periodically, every in two or three years. This revision must be done.

Secondly, we want to change some parts of press for produce tiles in other dimensions. With this revision, we can produce,

300 x 300 x 18 one layer vacuumed Terrazzo tiles

330 x 330 x 18 one layer vacuumed Terrazzo tiles

400 x 400 x 18 one layer vacuumed Terrazzo tiles

300 x 300 x 30 double layer Terrazzo or Palladiana tiles

330 x 330 x 30 double layer Terrazzo or Palladiana tiles

400 x 400 x 30 double layer Terrazzo or Palladiana tiles

300 x 300 x 40 double layer Terrazzo or Palladiana tiles

330 x 330 x 40 double layer Terrazzo or Palladiana tiles

400 x 400 x 40 double layer Terrazzo or Palladiana tiles

I think, you have talk with Mr. Muharrem for 3 cm - 4 cm thickness and up to 40x40 cm tiles.

Which dimensions is needed in your market? If we want to produce tiles in different sizes, we have to make a part revision on the casting press and polishing machine. And this will cost approximetely 42,000 USD and it takes approximetely 1-2 month. This revision can not be done in Georgia. We have to bring the machines to service station.

What is your opinion in this subjects?

See you

Murat Balcı